## Advance Arbitron Results <br> format legend

A-AOR B-Black, BB-Band, BM-Boautiful Music, C-Country, CL. Classical, D-Disco, JJazz, N-Nows, O-Oldies, PA-Pop/Adult R-Rock, RL-Religious, S-Spanish, T.Talk.
This domis copvrighted by Arbiron. Non-subsc
not repint or use this informition in any form.
Monday-Sunday, Gam-midnight, average shares, metro 12+ April/May 1979 Arbitron.
Monday-Sunday, 6am-midnight, average shares, metro 12+ April/May 1939 Arbith

Atlanta
Baseball Helps WSB Stay Atop Market; WQXI Narrows Gap On WZGC In Rocker Contest

|  | 0/N 78 | A/M'79 |
| :---: | :---: | :---: |
| WAOK (B) | 3.8 | 3.5 |
| WBIE (C) | 2.5 | 2.9 |
| wGKa | - 7 | 1.2 |
| WGST (Ni | 4.0 | 3.9 |
| WKLSFM (A) | 6.9 | 7.7 |
| WLTA (BM) | 4.2 | 3.2 |
| WPCH (BM) | 7.2 | 4.9 |
| WPLO (C) | 4.5 | 5.0 |
| WQXI (R) | 3.1 | 3.9 |
| WQXI-FM (R) | 6.9 | 8.2 |
| WRNG (T) | 4.2 | 3.6 |
| WSB (PA) | 13.6 | $15.3{ }^{\circ}$ |
| WSB-FM (PA) | 6.7 | 6.4 |
| WVEE (D) | 70 | 6.0 |
| WZGC (R) | 12.0 | 11.2 |

Phoenix
KARZ (ex-K00L) Debuts At 3.9: KBBC Climbs, KDKB Down In AOR KNIX-FM Leads Country KOPA-FM Gains On KUPD in Top 40

|  | O/N ${ }^{\text {'74 }}$ | A/M'79 |
| :---: | :---: | :---: |
| KARZ (PA) | - | 3.9 |
| KBBC (A) | 37 | 51 |
| KDKB (A) | 85 | 75 |
| KHEP-AM ${ }^{\text {RL- }}$ - | (CL)1.6 | 30 |
| KIFN (S) | 3.8 | 1.7 |
| KIOG (A) | 1.4 | 2.2 |
| KJJJ (C) | 4.5 | 2.2 |
| KKKQ (R) | 2.8 | 26 |
| KMEO (BM) | 16 | 11 |
| KMEO-FM (BM) | 70 | 76 |
| KNDX $\mathrm{ICI}^{\text {l }}$ | 12 | 18 |
| KNLX-FM IC) | 3.4 | 47 |
| KOOL ${ }^{(0)}$ | 39 | 31 |
| KOPA (R) | 16 | 19 |
| KOPA-FM (R) | 36 | 44 |
| KOY (PA) | 74 | 68 |
| KQYT (BM) | 102 | 112 |
| KRUX (R) | 26 | 30 |
| KTAR ( N ) | 67 | 96 |
| KUPD (R) | 61 | 56 |
| KXTC (D) | 42 | 39 |

Minneapolis-St. Paul P/A Giant WCCC Dominates:
DWB-AM/FM 42 With Top 40 Format

## Houston-Galveston

 кMJQ Slays Ahead OI Pack; Astros Baseball Helps KPRC Jump Over Three Share Points|  | J/F'79 | A/M 79 |
| :---: | :---: | :---: |
| KAUM (R) | 4.1 | 40 |
| KCOH (B) | 1.4 | 1.4 |
| KENR (C) | 33 | 36 |
| KEYH (S) | 1.3 | 4.0 |
| KFME (RL) | . 5 | 10 |
| KHCB (RL) | 1.4 | 9 |
| KIKK (C) | 1.3 | 11 |
| KDKK-FM (C) | 4.9 | 5.3 |
| KILT (R) | 5.7 | 4.6 |
| KILT-FM ( A ) | 6.7 | 3.9 |
| KleF (CL) | 22 | 9 |
| KLOL (A) | 3.4 | 35 |
| Klul (S) | 1.3 | 1.3 |
| KMJSQ (B) | 10.7 | 11.8 |
| KNUUZ (C) | 2.0 | 1.5 |
| KODA (PA) | 1.2 | . 8 |
| KODA-FM (PA) | 3.8 | 29 |
| KPRC (N/T) | 4.1 | $7.4{ }^{*}$ |
| KQUE (PA) | 45 | 4.4 |
| KRBE (R) | 79 | 6.6 |
| KRLY ( ${ }^{\text {( }}$ ) | 1.8 | 37 |
| KTRH (N/T) | 79 | 7.0 |
| KULF (R) | 2.2 | 2.8 |
| KYND (BM) | 8.2 | 8.4 |
| КҮОК (В) | 1.6 | 1.5 |

## Cincinnati

WLW Up With Baseball: WLWS, WOKV Double Shares: Q102 Maintains Top 40 Lead; WL'BE.FM Top Country Gainer

|  | O/N 7 7 | A/M'79 |
| :---: | :---: | :---: |
| WCIN (B) | 4.2 | 2.7 |
| WCKY (PA) | 11.5 | 10.8 |
| WEBN (A) | 7.3 | 4.3 |
| WKRC (PA) | 9.5 | 8.3 |
| WKRQ (R) | 12.1 | 12.1 |
| WLQA (BM) | 4.2 | 5.0 |
| WLW (PA) | 11.3 | $15.6{ }^{*}$ |
| WNOP (J) | 1.4 | 1.0 |
| WSAI ( ${ }^{\text {d }}$ ) | 3.0 | 3.1 |
| WSAI-FM (A) | 5.0 | 6.0 |
| WUBE (C) | 2.5 | 1.9 |
| WUBE-FM (C) | 3.2 | 5.1 |
| WWEZ (BM) | 9.1 | 7.1 |
| WLW (BM) | 1.6 | 1.3 |
| WLWS (PA/O) | 16 | 3.1 |
| WOKV (D) | 13 | 26 |
| -Reds basehall |  |  |

## Kansas City

 KMBZ, Makes Royal Jump; KCMO In Sharp Decline: KYYS Dominates AOR: Country. Top 40 IIownKBEO
KCEZ (BM)
KCKN
(C)
KCKNICI
KCKN-FM IC
KCMO (PA)
KCMW (RI),
KJLA ( 1 D$)$
KMBR (BM)
KMBR (BM)
KMBZ (PA)
KMBZ (PA)
KPRES
B)
KPRT(B)
KUDL $\mid$ A)
KXTR(RL)
KYYS(A)
WDAF'(C)
WDAF'IC)
WHB (R)

## -Ros

Arbitron Advances
for Miami (comblete breakout), Denver,
Milwaukee, Buffalo, Portland and Columbus;

## Burke Results

for Denver, Miami/Ft, Lauderdale, Pittsburgh, Philadelphia, Cleveland, Baltimore, Dallas and Houston See Page 24


Ron Jones
Rejoins WHK As PD
Ron Jones, PD at KLZ/Denver for the past year and a half, has left that position to rejoin WHK/ Cleveland as PD. a position he held at the Country-formatted station for $21 / 2$ years from 1975-78. He replaces Russ Knight, who has announced no future plans as yet.
WHK GM Gil Rosenwald told R\&R. "I am very excited about having Ron Jones back on our team. WHK had its highest ratings ever during his first tenure as Program Director, and I am sure his experience and knowledge will be a tremendous asset to our continued growth.
Jones told R\&R. "It has been a great experience working here and setting up the winning strides of KLZ. I must say I am looking forward to the new challenge of being with WHK again. Malrite is to me the most innovative and agJONES/See Page 27

## ELLIOTT NEW PD AT Y95

## Jim Fox Returns To Q102 From KAUM

Jim Fox, former PD of Q102 Cincinnati who recently departed to take the PD position at KAUM/ Houston, has returned to Q102 as Program Director. Mark Elliott. Fox's Music Director who had been named his successor as PD. has been appointed PD at Y95/ Tampa (both Q102 and Y95 are Taft Broadcasting stations).
Fox explained his reasons for returning: "When I came down here certain things were promised me that I would be in charge of that have note come to pass. I think that can seriously affect my ability to help KAUM. Several times before I left, even when my furniture was packed and ready to go, I asked if I was going to be $100 \%$ in control of the air staff and $100 \%$ in control of the promotional budget and the music, and I was assured I had full control in all those areas . . . and it just hasn't been so. I had thought here's a chance to get back home to Texas and get on the ground floor down here with ABC (owner of KUAM) and be a hero . . . but it has not been a fun time for me."

## Back To The $\mathbf{Q}$

Fox added. "Before I left Q102. the game plan was to prepare Elliott for Y95 anyway, and when I left. that sped up moving him up to

the PD-ship. and they were going to have to search for a new PD for Tampa. But in the back of his mind he was still interested. sn he cut his deal with Tampa and they asked if I was interested in coming back and I said yeah
Elliott expressed his excitement over his move. "Within two months. he told $\mathbf{R \& R}$. "the station will have one of the best FM signals in the state. We're going to 100.000 watts at 1300 feet hy Labor Day. I hope Right now the station is moving into new facilities. With the new facilities and signal and Taft's recent acquisition of the station, I look forward to building Y'95 It's a promotion within the company and I got a deal that makes me real happy." Elliott replaces Bol McNeill, who resigned last week

## Collins, Goldrod, Jaffe Earn Polydor VP Promotions

Jim Collins. Marty Goldrod, and Jerry Jaffe have all been promoted to vice presidential positions at Polydor Records. The announcement by company President Fred Haayen came during Polydor sales/promotion meetings in Bermuda
Collins becomes VP Promotion having served as National Singles Promotion Manager and then Na tional Pop Promotion Director since joining Polydor from the PD position at WPGC/Washington, D.C. in 1977. He will report directly to Polydor Executive VP Dick Kline. Goldrod was named VP/GM West Coast and will oversee all Polydor operations west of the Rockies, with West Coast promotion, sales, publicity and A\&R staffers reporting to him. Goldrod came to Polydor early in 1979 from Phonogram/Mercury, where he was Artist Relations \& Trade Liaison. West Coast Promotion. Previously he worked at Private Stock in promotion and artist relations, and was Associate Director

of West Coast Promotion at Arista. Jaffe was appointed VP Artist Development, taking overall responsibility for Polydor artists' career direction, coordinating tours and AOR promotion to aid in that pursuit. He reports to Sr . VP/Marketing Harty Anger. Jaffe, after earning a PhIJ in nuclear chemistry, joined Polydor in 1976. serving as Assistant/Special Projects to the Director of Promotion,

Publicity Director, National Al bum Promotion Director, and Artist Development Director.
Commenting on the promotions. Dick Kline said. "Nothing gratifies me more than to be able to watch these people grow within our organization and see them capable of taking the reins of management.
Pictured (l-r) are Jaffe. Goldrod. and Collins.

## Rockand Roll: THE NEXT CHAPTER GREG KIHN BAND LOUISE GOFFIN

Two dynamic young artists, two brilliant new alhums, and now a national tour.



NO PD CHOSEN YET
Melamed Promoted

## To Operations

Manager At KSAN
KSAN/San Francisco PD Abby Melamed has been promoted to the position of Operations manager at the station, taking on re-
sponsibility over all departments and coordinating all activities at KSAN. Metromedia VP L. David Moorhead, who made the announcement, told R\&R, "Abby will continue to serve as PD until we find someone to replace her. We will begin interviewing candidates immediately, and any and all

## candidates should contact Abby.' <br> WINNLNG ENTRY STRIKES SOUR NOTE

## KFMB Sponsors Name-The-Chicken Contest

San Diego's most famous Chick- Star game in Seattle, was temen, recently visible during the All- porarily adopted by Pop/Adult sta-

## S3.2 MILLION FOR 4 LABELS

## Pirates Must Pay

CBS, A\&M, MCA and Warner Brothers Records have been awarded a $\$ 3.2$ million antipiracy judgment against Magnitron Inc. and its principals, Alvin (Buddy) Warner and Gerald Burnstein, in Oklahoma Country district court. Described as the largest antipiracy judgment yet imposed, the award included $\$ 2.9$ million for acts of record and tape piracy committed by the company and $\$ 300,000$ which the court ruled had been illegally distributed to the
two principals. Magnitron, War ner and Burnstein had been the targets of record piracy actions by the four labels for the past five and-a-half years
In making his ruling, Judge Jack R. Parr lashed out at Magnitron, Warner and Burnstein for what he termed their "cavalier disrespect of any hearings the court tried to conduct. I think both of them got rich as a result of their nefarious acts. Both of them are nothing but thieves and tape pirates," said Parr.

## Parish Named GM At KSFX

Joe Parish, General Manager at KHOW/Denver, has been appointed GM at KSFX/San Francisco, replacing Donald Platt. The move marks the second significant staff change in recent weeks, following Jim Smith's appointment as PD (R\&R 6-22).
Parish cited "the excitement of going back to a major broadcast group like ABC" as a prime factor in his decision. He added, "I had worked with (ABC FM head) Marty Greenberg and (ABC Radio President) Ben Hoberman in the past and I know their management philosophy styles, and I felt my career objectives would be further fulfilled by the move.'
Commenting on his switch from a Pop/Adult to a Disco format. Parish told R\&R. "It's not really a big change. I overdosed on music four years ago. Radio is radioit's a business. You bring in great professional department heads underneath you and give them their latitude, and they'll make the station successful. We've got a lot of good kids here. I was very impressed just walking in at the pride they have. We're going to have a heck of a lot of fun and be successful.'

Parish added, "We're classified Disco, but we're playing a lot of crossovers. I see no reason to change right now. I think Jim Smith's done a very good job in the short time he's been here. Jim and I worked together at WLS/ Chicago and KDKA in Pittsburgh." Summing up, Parish said, "I made a lot of good friends in Denver and I left with a 9.9 book, which is a great way to leave. I'm looking forward to San Francisco.

When President Carter addressed the nation recently requesting constructive suggestions and positive declarations from the American people, he found a sympathetic ear in radio. Insilco Group National PD Bill Rock immediately set up a conference call for the chain's PD's (including staffers from WKSS/Hartford, KTOK-KZUE-FM/ Oklahma City, WGSO-WQUE-FM/ New Orleans, and flagship station WELI/New Haven) to discuss ways of soliciting the desired responses from their listeners.
The stations (which range in for-

## Insilco Group Mobilizes "Constructive Suggestions" For Carter

tion KFMB for the purposes of a contest. The former KGB Chicken, who by court order can't be identified as a Chicken in a four-county area, recently adopted a new costume for appearances at San Diego Padres games and other sporting events around the country: and KFMB, which airs the Padres games, decided to stage a Name-The-Chicken contest. Over 500 entries were received in the first two days, with Padres pitcher Gaylord Perry and KFMB morning team Hudson \& Bauer among the judges. The winner would be chauffered with the Chicken to a game in a Rolls Royce and be allowed to hang around the Padres mascot for the night, among other prizes.

An 11-year-old boy won the contest, but unfortunately his entry. "Chicken A La King." is essentially unusable. As Ted Giannoulas, the man inside the suit. told R\&R, "When is a chicken not a chicken? When it's in four Southern California counties." Giannoulas pointed out that despite the contest he is not affiliated with KFMB as the station's official mascot, and has been entertaining various offers from other local stations, plus WLUP/Chicago. "I'm a free agent," he stated eneggmatically.
mat from Top 40 to News to Beautiful Music) have been asking their listeners to contribute their constructive opinions on the issues facing the nation today. and the best have been aired. Rock is collecting the suggestions and plans to forward them effectively to the White House. He told R\&R. "President Carter asked for help, so this is our contribution. I don't look at it as a political thing; it's transcending political ideology and trying to promote a feeling of positive thought and get some constructive suggestions.
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LOOP Lights The Fuse ..... You dont like disco? Fight with me! We will win! The masses love it. Jimmy Carter can't
even predict victory. But this guy can. . .income? The people were lured to the ball park with
So are we really surprised with the undely spectators turned participants. hey, that's
the promise of a destructive event. Suddenly. s.

the promise of a destructive event. Suddenly, spectators turned participants. hey. That
why they came! To fight! They were a part of the army, the antidisco battalion. To these
people, this wasn't a joke at all. This was frustration boiling over. We lit the fuse. and we're

people, this wasn't a joke at all. This was frustration boiling over. We lit the fuse. and we're
guilty.
Let this serve as a warning. then. We have too importdnt a responsibility to the public.

Let this serve as a warning. Then. We have too importdnt a responsibility to the public,
Let's not messs with their minds. or bait them. or prevon their fears. We are in business to
serve the public. Let's make sure that our entertainment does not breed hate and violence.
God knows. our society does not need any more.
Mark Zexan


## Cop-Out Comments?



# WASHINGTON REPORT 

By Ionathan Hall

## Backstage On Radio Deregulation

Radio deregulation is in a holding pattern: the FCC has postponed discussions until Sept. 6; the rewrite is dead; and although amendments may be offered in the House and Senate, there is no schedule for taking up these issues

Behind the scenes, radio deregulation is still being discussed: however, both the House of Representatives, which has scrapped H.R. 3333 (the rewrite), and the sinate are working on an aspect of telecommunications legislation that doesn't involve radio right now: namely. common carrier (telephone) provisions.

Because of the lull. and with a month's recess at hand when most congressmen will be in their home districts. radio broadcasters have an excellent opportunity to seek out their local Congressman and lobby for specifics, such as a longer license term and stability according to one prominent industry spokesman.

Here's I\&\&R's rundown on what's going on:

## House

- The most significant meeting of the week was between Subcommittee member Rep. Al Swift (D-WA) and ranking Commerce Committee Republican Rep. Jim Broyhill (R-NC) on Tuesday (7-24). The two reportedly discussed Swift's concept to "quantify." in terms of dollars, broadcasters' requirements.
- In a nutshell, Swift proposes to use a set percentage of a station's budget which would be indexed "to one or two prominent and easily defined budget items to avoid complex accounting ... The percentage should be an amount approximately equal to the effort of the top 5 to $10 \%$ of the nation's stations.

Swift is also known to favor elimination of ascertainment, logging requirements, program percentages, and format restrictions. In addition, he supports a longer radio renewal term.

Senate

- Earlier this week, several Democratic members of the Senate Communications Subcommittee met with Chairman Sen. Fritz Hollings (D-SC)
- Late last week. Republicans met with their leader Sen. Barry Goldwater (R-AZ) and endorsed a firm stand in two areas: 1) Fees must be based on the actual cost of regulating the industry, nothing more, and 2) any new bill must spell out specifics of radio deregulation.


## Jones Wants EEO Consideration For Small Markets

After only four months on the job, FCC Commissioner Anne Jones shared her concerns (she called them "disquiets") with the California Broadcasters Association in Monterey, Monday (7-23). Afterwards, she invited broadcasters to keep the cards and letters coming, saying that they really are read

Jones: who continues to profess a deregulatory philosophy, told $\mathbf{R \&} \mathbf{R}$ she touched upon the following areas:

EEO: She is concerned with the problems very small station operators have in fulfilling the requirements. Her criterion is small market broadcasters should be able to demonstrate they are making a "reasonable attempt" to recruit minorities.

Monetary Pay ments: She is opposed to groups filing a petition to deny and subsequently being bought off. After all is said and done. Jones feels this practice could hurt legitimate citizens' groups.

Distress Sales: While the Commissioner has no disagreement with the purpose of distress sales. she does believe in establishing qualifications for prospective purchasers. including a requirement to foster minority viewpoints in addition to minority licensees

## "No Taxation," Say Washburn, Lee, Quello

Unlike fellow Commissioner Quello (see separate story), FCC Commossioner Abbot Washburn was opposed to a new communications law, and in a letter to Sen. Barry Goldwater (R-AZ( last week commended: Goldwater and Sen. Fritz Hollings (D-SC) for each recognizing "the need: for amendments to the 1934 Communications Act rather than a "rewrite."

Last month, Goldwater asked each FCC Commissioner to provide a written response to FCC Chairman Charles Ferris's testimony before the Senate Subcommittee on Communications regarding two proposed Senate bills to amend the Communications Act.

In their reports, FCC Commissioners Washburn, Jim Quello and Bob Lee compared the two bills - Hollings's S. 611 and Goldwater's S. 622

Fees: Washburn is against any kind of fee because "establishing an equitable formula is exceedingly difficult, if not impossible." Quello now recommends a formula based on the "cost of processing applications, etc." (S. 622), and Lee advocates "more than a token. less than a tax

Radio License Term: Quello thinks it should be indefinite, and opposes random audit of $5 \%$ of radio licenses (S. 611). Lee and Washburn agree to longer terms, but Lee will support a random audit.

Comparative Renewals: Washburn rejects the idea of auctioning stations to the highest bidder and opposes a lottery system. Quello prefers S. 622 which gives incumbent licensees preferential renewal treatment; however, he would rather eliminate the process entirely. Lee favors a random selection process.

## Sales Talk

Problems arise with sale of WMIL/Milwaukee to Charter Broadcasting... One potential buyer for WOL/Washington reported to be former Mass. Senator Ed Brooke. Look for sale of WDAS/Philadelphia to be back on FCC's agenda at last session before Commission's month-long recess.

KRKE \& KRKE-FM/Alhuquerque, owned by Gaylord Broadeasting, have been sold to the Peoria Journal-Star (owners of KSSS/Colorado Springs and others) for $\$ .5$ million in cash according to their agreement in principle.

## Quello Stumps For Radio Deregulation

The death of the rewrite and postponement of radio deregulation talks at the FCC isn't stopping Commissioner Jim Quello. Thursday $(7-26)$, he told a gathering of the Rocky Mountalon Broadcasters Association to continue "to work on an urgent basis for broadcast legislative changes," adding. "I suspect that this may be your last good shot at broadcast legislation for some years to come."
Quello, who had supported Rep. Lionel Van Deerlin's efforts for a rewrite, reportedly made the following points:
Rewrite: "I believe the seeds he (Van Deerlin) sowed will ultimately take root
(and) that, ultimately, the citizens of this nation will recognize the massive opposition which arose from various quarters was motivated by something other than the real public interest ... Broadcasters who take comfort in the defeat of the House rewrite efforts might well have cause to regret their opposition somewhere down the road."
Legislation: "There may be some amendments ... only legislation (can) provide much-needed deregulation of license terms, political broadcasting. government involvement in program format and alternatives to the comparative hearing process
Without such amendment, the Commission and the courts will doubtless continue to zig and zag as personalities change year to year."
Fees: "The original fee proposal was so exorbitant that broadcasters were shocked into immediate and permanent opposition" to the rewrite. Quello firmly supports a "cost of regulation" fee.
Public Interest Standard: "Removal of the so-called public interest standard, which
s really a government oversight and intru slon standard. is in the overall public inter est ... (it) is so vague and incapable of definition that it has permitted far too much latitude to the various FCC's down through the years."
U.S. Court of Appeals: "Deregulation to me means removing all of the wraps except for the assignment of frequencies and the maintenance of certain minimum technical standárds. In no case, in my opinion, should the government be involved in any form of 'content' regulation. Needless to say. Sections 315 and $312(\mathrm{a})(7)$ should go ... Recently. the Court of Appeals told the Commission that it must conduct a hearing in certain cases involving proposed changes in radio formats. Again, the Court supported that decision by asserting public ownership of the airwaves: a concept contemplated only by the courts."
Standing: Quello reinstated his opposition to a single individual being able at little expense to successfully delay and possibly deny the sale of a station. "A broadcaster who is anxious to sell and who has a prospective purchaser waiting in the wings is sorely tempted to pay ... an opportunistic petitioner' simply to prevent the sale from being blocked. "Some kind of test should be required to determine the legitimacy of those who seek standing as party."

Ex parte Contracts: "I hope the Commission will give consideration to relaxing the ex parte restrictions in informal rulemaking proceedings. " Quello noted his desire to obtain "the greatest amount of informational input from whatever sources" and need to "cross-examine individuals presenting a given viewpoint ""

## Child Abuse: RKO Suffers In Parent's Wrongdoing

Last week after two closed meetings, the FCC decided to give RKO a second chance - sort of - to save WNAC-TV/Boston. The Commission in a tentative 42 vote said that RKO, based on the record, was unqualified to remain a licensee, and has given the group and its opponents 50 days to submit more information.

At issue is whether RKO's parent corporation, General Tire \& Rubber Co., which the Securities and Exchange Commission (SEC) said used bribery in obtaining foreign contracts between 1971 and 1976 and kept an illegal "slush" fund for political contributions. should remain a licensee.

Of more significance to the entire industry is the possible jeopardy to all groups with parent corporations. As for RKO. any new license challenge to one of the other 15 radio and TV properties could bring into question General Tire's "character qualifications" regardless of a single station's achievements and service to its community.

RKO contends that it has operated autonomously from its parent corporation for over 35 years. "We're a qualified licensee without talking about General Tire." said one company spokesperson.

## Gannett-Combined Back On Track, But FCC Still Suspicious Of "Character"

FCC staffers, after looking at materials compiled by the Securities and Exchange Commission (SEC), which has filed a major fraud complaint against Combined Communications' largest stockholder, gave a second blessing to Combined's merger with the Gannett Co. of Rochester, NY. The SEC case against the American Financial Corp. of Cincinnati was filed July 2, after the Commission approved the super merger.

However, in a letter last Friday (7-20), the FCC asked Gannett to report any involvement by American Financial Corp. or its Chairman Carl Linder (who now owns 5\% of Gannett) in Gannett or Combined's operation. The FCC noted in making the request that a district court had found both Linder and his company guilty of fraud (it required Linder to pay $\$ 1.4$ million to AFC ) and that Commission policy requires that civil and criminal violations be considered in a licensee's "character qualification."

The FCC approval of a $\$ 370$ million transfer of control to Gannett on June 7 involved 19 broadcast properties. "Not in my wildest imagination can I see anyone tying American Financial to us." Gannett Chairman Allen Newharth told the Washington P'ost last week

## Extra, Extra . . .

Doubleday Broadcasting has appealed an FCC decision denying its request to change the call letters of WGNO-FM/Granite City. IL. (St. Louis) to KWK-FM. Latest Arbitron gave combo stations a 9.2 for second place in St Louis market. Objections to change had been filed by six otherSt. Louis area stations

As R\&R predicted, FCC has delayed discussion of radio deregulation until after August recess. New date is Sept. 6

NBC Radio's new experimental network. "The Source," added weekend newscasts last Sat. July 21, according to.Jim Cameron, Source News Manager

# The 11th And 12th Commandments: 

## THOU SHALL ADD:

# FLASH AND THE PAN "HEY ST. PETER" 

WRKO 14<br>KEARTH 30-27<br>JB105 on<br>WNOE add<br>WNAP add 15<br>KRKE deb 33<br>WLBZ27-24<br>WCIR on<br>WGLF deb 39<br>WANS 33-30<br>Y94 on

# MICHAEL JACKSON "DON'T STOP 'TIL YOU GET ENOUGH" 

KSLQ add 34
WTIX add

WNOE add<br>WSGA 27-20



## Cohen Bows

## Marketing

## Company

Larry Cohen, formerly Vice Presi dent of Merchandising at United Art Ists Records, has announced the for mation of Larry Cohen Marketing Inc. an independent marketing and mer chandising service for artists, manag ers, producers, publishing companies record labels and individual record ing projects. Cohen's company will specialize in the creation of unique merchandising programs for each individual client and will offer a retail tracking service as well as the creation of innovative retail promo tions at both the national and region al hevel

Prior to his joining UA, Cohen held the position of National Sales and Promotion Director at JumielGuyden Dis tribution. Cohen's initial clients include Bobby Vinton and his newly announced Tapestry Records label. Larry Cohen Marketing Inc will be located at Crossroads Of The World, 6671 Sunset Boulevard, Suite 1574 , C-2, Los Angeles, CA, (213) 466 9484

Despite Entertainment Division's Slump,
RCA's 2nd Quarter, Half Up
The RCA Corp.'s net earnings for both the second quarter and first halt came in at record levels despite lower second quarter profits at NBC Inc. and what the parent company termed a "substantial loss" at RCA Records. The increase in net earnings was spurred in part by a $\$ 23$ million atter tax gain on the sale of RCA Alaska Communications Inc., which closed June 1

RCA Corp.'s second quarter net rose $9 \%$ to $\$ 85.6$ million, up from $\$ 78.3$ million in the corresponding period of 1978 . Second quarter revenues climbed $17 \%$ to $\$ 1.9$ billion from $\$ 1.6$ billion in 1978

Net profits for the company during the first hall Increased $11 \%$ to $\$ 147.7$ million, up from $\$ 133.2$ million for the year-earlier period with first-half sales swelling $18 \%$ to $\$ 3.7$ billion from $\$ 3.1$ billion. RCA attributed the decline in NBC's earnings to "lower ratings and heavy program costs," adding that "strong advertiser demand" resulted in the division's higher revenues. In addition, the company cited "substantial provisions for sales returns" and "accelerating expenditures related to the market introduction of the RCA videodisc system" as the causes of the drop in profits for RCA Records in particular and the company's consumer electronics division in general.

## "Inside Sports" Mag

 Set For East Coast TestHoping to ride the coattails of ra dio, television and Americans' in creased interest in sports, Newsweek has announced that it will test a new sports monthly called Inside Sports. Aimed at an upscale audience, ac cording to publisher E. Daniel Ca pell. Newsweek VPMagazine Develop ment, the slick publication will cost $\$ 1.50$ per issue ( $\$ 18$ per year subscrip tion), and will be test-marketed principally in the Northeast cities of Balti more, Boston, Buffalo, New York Philadelphia, Pittsburgh and Wash ington this September
Inside Sports will be a feature-filled magazine and will be directly in com petition with the field's leader, Sports Illustrated. "My hunch is that our audience will come from Sport and SI." speculated Capell. Sports Illustrated Publisher Kelso Sutton is not worried however. His 33 -year-old monthly ranks fourth among all pub. lications in ad revenue and pulled in $\$ 113$ million last year in advertising


CBS Inc. is also expected to launch a sports-oriented publication called Sport Score, a weekly tabloid pre viewing upcoming sports events However, CBS is still weighing research and testing conducted since May

Spoon Upped To Nat'l Dir. Top 40 Promo At N.Y. Int'l

Lonrie Spoon has been named Director of Na tional Top 40 Promotion at New York International Records. In her new position, Spoon will be responsible for all sin gles promotion for the label and will continue in this capacity within the Champion Entertaln ment Organization.


Catain Named GM/Dir. Creative Affair. West Coast At Rocket

Mike Catain has been named General Manag- er/Director of Creative Affairs, West Coast for Rocket Records. Catain, most recently Assistant to the President/Director of Special Markets for Motown Records, will serve as liaison between Rocket and its distributing label as well as overseing all facets of recording for Rocket

Prior to his joining Motown, Catain served as Assistant to the President/Director of A\&R at United Artists Records. He will continue to be involved with $A \& R$ at Rocket and will be based at the label's Beverly Hills offices.
Wilen Named Director/LP Promo For Mushroom
Dennis Wilen has been appointed Director of Album Promotion for Mushroom Records. Prior to his joining Mushroom, Wilen served as Director of Promotion for Far Out Productions. having previously held programming posts at WMMR and WCAU/ Philadelphia as well as having produced several jazz albums


## Light Writer

This "light pen" can be used to illustrate charts, draw bar graphs, or just tor easily erasable executive doodlings, provided you own an Apple II computer to which the device attaches. The pen comes with sottware on cassette and an operator's manual. Availablevfor $\$ 34.95$ from: Programma International. Inc., 3400 Wilshire Blvd., Los Angeles, CA 90010

## Film, TV Power WCI To Record 2nd Quarter, Half

Powered by its theatrical distribution and TV arms, Warner Communica. tions Inc. racked up record sales and earnings in the second quarter and first-hall ended June 30. WCI's second quarter net climbed 20 percent to $\$ 20.2$ million, from $\$ 16.8$ million in the corresponding perlod of 1978 with revenues rising 33.5 percent to $\$ 367.8$ million trom $\$ 275.4$ million for the year-ago period. WCl's six-month net soared 41 percent to $\$ 51$ million, up from $\$ 36$ million in 1978 while six-month revenues rose 40 percent to $\$ 821.6$ million from $\$ 587.9$ million

However, WCI's recorded music and publishing operations continued to reflect the industry's general softness as second quarter profits dipped 19 percent to $\$ 16.4$ million, despite an 18 percent gain in sales to $\$ 157.45$ million. First half earnings for the record/publishing division showed a 12 percent drop to $\$ 36.9$ million despite first half revenues increasing 22 percent to $\$ 332.3$ million.

## Radio\&Records

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## Have Another Hit.



# WHAT'S NEW/ 



## Anderson Forms

Management Firm

Ray Anderson, whose 15 -year industry career included Vice Presi. dency positions at RCA and United Artists Records, has announced the formation of Ray Anderson \& Friends. a specialized management firm. Along with providing career guidance, Anderson will be supplementing label promotion and marketing efforts on behalf of artists repped.

Pictured with Ray Anderson (right) is Anderson's initial client, Windsong recording artist Maxine Nightingale.

## FCC Clears <br> Storer's Two Station Sales

The sale of Storer Broadcasting Co. radio stations RTNQ - AM/Los Angeles to Los Angeles-based K. Love Radio Broadcasting Co. for $\$ 8$ million and KHTZFM/Los Angeles. to Greater Media Inc. of East Brunswick, NJ, for $\$ 4$ million has been cleared by the Federal Communications Commission.

## Stars Set For Anti-Smoking Spots

Question What do Barry Manillow, Gloria Gaynor, Samantha Sang. Southside Johnny, the Sylvers. Tycoon. Clisy Houston. Michael Zager. the Spinners, the Trammps. Carol Douglas, Tasha Thomas, Ronnie Dyson and Phillip Darrow have in common? Answer: All of the abovementioned recording artists have recorded anti-smoking spots on behalf of the American Heart Assoclation's summer campaign. More than 7000 AM and FM stations will receive the anti-puffing pitches

## Less Gas, Less Shopping

As the gas crisis headed east, New York-based ad agency BBDO's re search department conducted a sur vey to determine the effect of the fuel crunch upon American consumers. The survey consisted of telephone interviews with temale auto owners living in major eastern suburbs and the results are not surprising
More than 80 percent of the women surveyed claimed the gas shortage had affected their lives, causing them to shop less frequently, to postpone purchasing nonessentials, and to spend more time at home More than 60 percent reported making fewer trips to the gorcery store with another 67 percent claiming they now spent more time at home. In addition, 50 percent of those surveyed said they were doing less shopping for clothes

## 50 YEARS ON RADIO <br> Mormon Tabernacle Choir Keeps On Singing

Fifty years ago, on July 15, radio station KSL/Salt Lake City, moved its studios to Temple Square for the first live broadcast of the Mormon Tabernacle Choir and the broadcasts have continued ever since - making it the oldest continuous weekly network program in the world

The Choir began broadcasting before "Amos " $n$ ' Andy" or the "Lone Ranger" ever hit the airwaves and was originally heard on 30 NBC radio affiliates across the country. In 1932, KSL and the Choir switched to CBS, and today the program is carried by 840 stations.

## Data Bank Hook-Up

Home computer terminals connected via phone lines to computer data banks were unveiled in a suburb of Washington, D.C. recently. The Source Tele computing Retail Center's units sell for $\$ 595$ (and up), offering news, general information, classified and real estate ads, entertainment and dining out listings, and airline ticket reservations.

Ads in the Washington Post trumpeted Source as "the information utility the world's been waiting for," with five more Source retail outlets set to open in the DC area by the middle of next year. Currently Telecomputing Corp. of America is promoting nationwide franchises in the Wall Street Journal.

## Radio Programming Consultants

Growth in the largest broadcast research and consulting firm has made it necessary to add to our professional staff. This position requires in-depth program management experience, broad exposure to research, a willingness to travel and a desire to succeed. Must be able to communicate effectively both orally and in writing and have the ability to deal easily with people in all management levels. Send a detailed resume' and summary letter highlighting research exposure, salary requirements and at least four broadcast references to Dan Bormann, VPFinance \& Administration, Frank N. Magid Associates, Inc., One Research Center, Marion, Iowa 52302.

## Year-End <br> Bonuses:

## More For More

Not only are year-end bonuses for corporate executives becoming more and more commonplace, but the size of these bonuses is increasing as well. In a recent survey of over 200 firms, the Conference Board, a New York-based research organization, found that $75 \%$ of the retail firms offered bonuses in 1978, up trom only $40 \%$ in 1970 Meanwhile, the median bonus for executives has climbed to $49 \%$ of base salary in 1978 as opposed to a mere $38 \%$ eight years ago.


Wanted: Little Richard Lookalikes
While the industry has no shortage of Elvis imitators, impersonators and simulators, there is only one Little Richard. Nevertheless, a German-based film company, O.R.O. Productions, is currently in Los Angeles searching for a Little Richard lookalike to complete shooting on "The Little Richard Story," which is being made for European television. Directed by William Klein. the project has also garnered some U.S. interest

So, if any of you but there in radio and recordland can match mugs with the above-pictured Macon Peach, all you need do is brush up on your bansheelike wails, polish your pancake makeup, and head on down to 722 N Seward, Hollywood, CA on Saturday, July 28 at 1 pm where auditions whil be held. Along with looking the part, prospective piano-pounders will be expected to pertorm several of Little Richard's best-known hits. AWOPBOPALOOBOPALOPBAMBOOM!

## Presley Programs Commemorate August Anniversary

A series of 10 one-hour music specials are currently available from O'Connor Creatlve Services to stations wishing to commemorate the anniversary of Elvis Presley's death (8-16). The shows may be purchased either separately or together with guaranteed market exclusivity. Stations desir ing a demo or further information contact: O'Connor Creative Services in Universal City. CA at (toll-free) 800.423-2694

## Night Time Is The Right Time

In 1974, 2.3 million Americans worked a full shift that included the hours between midnight and 6am. By 1977, this number increased to 2.6 million This slow but steady trend toward 24 hour activity is perhaps best documented by the steady growth of radio and TV broadcasting, which is an indirect measure of how many people are up at night, either listening or watching, in any given period

Boston in 1929 had but seven radio stations, none of which broadcast at night. By 1954, seven percent of the Boston stations (which had also increased in number) broadcast 'round the clock and by 1974, 57 percent of these stations were broadcasting continuously.

Similarly, Nielsen surveys indicate that the proportion of households tuning in to TV between the hours of 1 and 7 am has climbed from 4.4 percent in 1973 to 5.8 in 1978

Not only does this trend account for increased importance of all-night ratings, but sales are being affected as well. Now, more than ever (and no doubt even more in the future) more people are up and about during prodawn hours. If they're listening to your station, they're hearing your spots and patronizing your advertisers. The growth of the 7.11 retail chain in Southern California is an excellent example

Beginning in 1946, the $7-11$ stores took their name from their being open 16 hours a day, but by 1978, 82 percent of the 6599 stores were open 24 hours a day and doing 20 percent of their business during the hours of midnight to 7am. In recent years, the growth of all-night businesses has included cinemas, discos, auto repair shops, locksmiths, insect exterminators, banks, and airlines, among others

Prof. Murray Melbin of Boston University, writing in Psychology Todary. likens the increase of nightime activity to the settling of America's frontier. As there was less room in the East, people moved West; as their is less room during the day, people have shifted their activity into the night. And, so the trend continues, radio must be aware of the benefits to be reaped in terms of increased ratings as well as increased sales.

#  

Well, the secretarial staff at the Gary Owens column was just here, demanding four fifteen-minute coffee breaks per hour. That's probably to counter my frugal overtones in their contract that allows them only one light bulb for the entire building. However, they are allowed to carry it from room to room.

Other than those inner office debacles. I'm finally getting caught up on my other work. Congratulations to a very talented guy, whom I've known since the mid-50's . . . Perry Allen. Perry is the new afternoon guy at KCBQ in San Diego.

In a recent column in the San Diego Union, the erudite Don Freeman profiled Perry. Mr. Allen was recalling our friendship back in the days when he was at KTLN/Denver and I was at KIMN IPerry had just gotten out of the service, where actor George Kennedy was his sergeantl.

Young Mr. A was out frolicking with a lovely model until the wee hours of the morning. He finally hit the sack about 4:30am lor l04.7FM). My early show came on at six. Because I was young and stupid I did something that I thought was very clever at the time. KIMN was running a Frankenstein screaming contest in conjunction with a horror flick. The listeners were to phone an announced phone number and state their name and address, then pause for two seconds and scream a message into our electronic telephone recorder-thing. At the end of each day the ten best screams were to be played back over the air . . . and if you recog. nized your scream within the alloted time . . . you would then win tickets to the Frankenstein movie.
Well. gang. Perry's phone number was only one digit different from our screaming number . . . and guess what happened? Poor Per. who had been having an award winning evening and had just fallen asleep. was soundly awakened by scads of nurds who would ring up and say things like . . . "Hello. my name is Sue Ellen Fnurg and I live at 322222 Nurp Street in Aurora"
and then scream at the top of her lungs and hang up! Now this happened 15 or 16 times to a dozing deejay until he finally got irked enough to take the damned phone off the hook.
He got back at me later in the day. when he had his listeners send me old tea bags . . . so I could build a Tea House of the August Moon Iwhich was playing at Elitch Gardens). I've saved them and plan on selling them to Mickey Rooney as duffle bags.
We may no longer be one and twenty but our silliness quotient hasn't withered. Good luck to Perry at KCBQ. He's got

## 5 <br> YEARS AGO TODAY

one of the quickest minds in the business.
He starred at KFI. KRLA and WKBW. He slarred at KFI. KRLA and WKBW. among other stations.

You probably read the story in the papers last week about the lady who had 35 children. She announced that she wasn 't going to have any more kids. She had run out of names . . . to call her husband!

Johnny Mathis was on the G.O. show last week reporting traffic from our helicopter. Off the air. we chatted about some of the architectural sights in Holly. wood . . . a house shaped like a Derby. a mansion with a labyrinth for a garden. a Victorian masterpiece in the shape of a chicken. I mentioned that since I was a kid dlast year at this timel I always wanted to build some secret passageways in our house fbeing brainwashed by Lon Chaney. Bela Lugosi. Bosis Karloff movies). Johnny said that the furtive Howard Hughes owned the house he now lives in. Many rumors surround the place. Hughes had supposedly purchased the home for lovely Jean Harlow Iclandestine overtones from that rascal Howard??!
Apparently in the old days the wine cellar had an underground tunnel which went all the way under the street and joined up with another house many yards away. The opening could enable the wealthy Mr. Hughes to enter that house and then shuffle downstairs through a secret passage and meet the exotic Miss Harlow for milk and cookies lor whatever seductive people ate in those days).
If I had been Howard I think I would have spent more time in the cellar than the Toronto Blue Jays.

JIM ELLIOTT NAMED PD AT WEAM/WASHINGTON, DC - Exits WRC For New Position.
E. ALVIN DAVIS NEW PD AT WAXY/MIAMI - Leaves WFLI/Chattanooga to Join WAXY.
$\omega$
NUMBER ONE FIVE YEARS ACO - "Rock Your Baby" - George McCrae (TK)

3 NUMBER ONE COUNTRY - "AS Soon As I Hang Up The Phone" - Loretta Lynn \& Conway Twitty (MCA)


ABC Leads In Two-Thirds Of Top Markets During May Sweeps
According to Arbitron statistics, ABC was the ratings leader in 65 of the top 97 markets nationally during the May 1979 sweeps. CBS led in 24 , while NBC managed to take the top position in 9 (one tie accounts for the numbers adding up to 98). The other three of the top 100 markets do not have affiliates for all three networks

ABC programs averaged 11.7 million households per minute, while CBS reached 10 million and NBC 8.7 million ABC also dominated the three-network share scores with a $38.4 \%$ share, compared to CBS's $33.0 \%$ and NBC's $28.6 \%$. MUSIC ON TV - On pay-TV, music and more will be seen via a new $\$ 100$ million division of Goiden West Broadcasters. Golden West Subscription Television will be involved in pay cable, distribution, and original programming, among other areas, and opens its first operation in Memphis in October, with more to come .. Back to rock \& roll and regular TV. Cheap Trick is reportedly set for a CBS special in October built around their forthcoming "Dream Police" album..Eddie Rabbitt is the first guest set for CBS's "A Country Christmas" special taping in Tulsa in September Other guests will be announced soon.

CBS Wins Another Rerun Victory
CBS continued its strong summer season showing by beating ABC in the Nielsen race for the week ending July 15 CBS earned a 15.1 average rating, while ABC had a 14.2 and NBC a rather gloomy 11.0. CBS's Monday comedy team of "MASH" and "WKRP in Cincinnati" finished.1-2, followed by 3) "Three's Company" (ABC) 4) "Taxi" (ABC) 5) "Lou Grant" (CBS) 6) "The Jeffersons" (CBS) 7) "Laverne \& Shirley" (ABC) 8) "60 Minutes" (CBS) 9) "Alice" (CBS) and 10) "Dukes Of Hazzard" (CBS). NBC's top show was Tom Snyder's "Prime Time Sunday" at 20. Coming 64th and last was NBC's coverage of the SALT II Debate.


SQUIGTONES ON BANDSTAND - Casablanca's Lenny \& Squiggy "played" on "American Bandstand" recently Piclured in front of the familiar set, along with various Squigtones, are (l.r) host Dick Clark. David "Squiggy" Lander, and Michael "Lenny" McKean.

## SLDTDSOUPN:

This new column is designed to keep R\&R readers abreast of the latest home video products and programs available.
ABC Inc. has formed ABC Video Enterprises, naming Herbert Granath Division VP. The new division will be developing and marketing programming for prerecorded videocassettes, videodiscs, and (possibly) pay TV. Software inventories of $A B C$ Radio, $A B C-T V$ and $A B C$ Publishing are expected to play a vital role in the division's development . . . Fotomat will expand its "Drive-Thru-Movies'' service (whereby consumers can rent or buy videocassettes of films and sports events) to all 3800 outlets nationwide by early October. Along with going national, Fotomat will up its catalog of available product to about 150 titles from its present 49 and will experiment with lowering prices on less popular titles in efforts to discourage copying ... Toshiba has unveiled a prototype LVA (longitudinal video recorder) which makes possible VCR's small enough to be placed inside a hand-held video camera . . . JVC recently demonstrated a grooveless capacitance videodisc player utilizing 900rpm discs with one-hour-per-side capability. Employing a stylus, discs withstand 50,000 plays before noticeable deterioration. Incompatfble with any currently available units, JVC plans to market the player by 1980 at a probable price of under $\mathbf{\$ 5 0 0}$ freeze-frame and similar options will add to cost) . . . Time-Life Films has also entered the video software market with the formation of the Time-Life Video Club which will market videocassettes via mail order. Columbia Piclures will supply the club with 20 titles immediately with more to come (including "Close Encounters," once it completes its theatrical run). Time-Life's exclusive BBC library will be added also once union snags are ironed out .

## ERR WAVES <br> BY BOBBY OCEAN



HE YEEMS TO HAVE COME TO TERMS WTH IT HE SAYS THERE ARE NO HARD FEELINES. HES EVEN GONNA GET THE GROOM A WEDDING GIFT...




## Rip ' $N$ ' Read

## Job Hopping? Don't Fly Blind!

Ever get to the next town and have your new bown say. "Oh, I forgot to mention it but all the nir people work meven dave a woek here, and you have to furniah your own hadphones and typewriter?"

Ukls littes surprimes, like no air conditioning or no window in the newarowm, crummy efpipment, no health inmurance and no paid vacationa are not uncommon in the radio business. . . which is comprised of a few very ancernsful stations, a few more memi-muccespful ones, and a whole dial full of absulute lowers demperate to turn thinge around. The lomerm can tre romghls subdivided into lomern operated by Sleazea and those run by Ilumana, and it aurely pays to find out before you lead the U-Hanal

At a Sleaze wtation frew air prople lant afull year so there are, in offect, no paid vacations. . . all thowe extra hours the sincere new employee works disappear from the mind of the $\mathbf{G M}$ like vapor traile behind airplanew. there are trick aceonenting metherds to serew perople out of overtime or tinne off. How to avoid the Sleaze atation?

## Get It In Writing Or Consider Avoiding It

The casieat way I know in apot a potential Sleage is by the Rupid Sidestep. He oll promise yon anything and paint beauliful pictures with worda but when vou want it out front in writing there"ll only be more beantiful words. "Would vou please send me a lefler explaining warking hours, otertime policy. insurance, the duties of the ioh, moving expenses and any equipment I'the expected in provide myself"" No. the Sleaze won't send the letter, but he 'll probably give vont a telfephone call with lots of promises. and fat ehance they'll ever be fulfilled. Then voill move on, having wasted the time vout spent at the Big Sleaze (on). U-Hauling again.

Getting thinge in writing does two important things, one being to kive you somuthing to refor to if there's a misunderstanding after vour arrival, the other and more important bring to avoid anv potential misunderataudinga before vot even take the job.

## How Good You Are, Or Who You Know?

Assuming you avoid the Sleaze and are on the trail of a Human-run station. how do you confirm the Human-nums of the kuy who has offered you the new joll? IWatch it! Sleazes have the power to appear more Human than many real Humuns, so you must go by performance. not jromise. 1

Who do yon know in the market? Call him or her and ask. then call one or two people you don't know who work for your new station and frankly ask them. "Is that the place to be"." They"ll probably tell voit if it isn "t Then without fail visit the station so youire not flying blind into a fogbank.

Radio newappople are right up there on a level with defiavs in the Elon Department an we often tend in be emotional rather than logical when somene offers us a job, thinking something like. "They want me. they love my act. I must fly in the arms of those who think I am wonderful! " and then we go to some pit because we didn't check it out first.

At the average of two years per station. your radio career may he half over in ten veare and five stations. and pach must count as a positive. Who you know. during the first few vears, will mean who vou took time to talk with before jumping. In later years, "who you know" will take on the usual meaning and your friends will get you in those big wonderful stations and help you avoid the time-wasting Sleazes.

Final note: If you work for what turned out to be a Sleaze station, please write and tell me why and how it's aleazy and how you were screwed or fooled when you went there. I'd die before I revealed your name or atation II'll protect you!!. but some of the storifs might make interesting copy here in a few weeks. My address is down at the bottom.

## Monday July 30: Wright Bros. Go Commercial

It still surprises me how recently airplanes were invented. It was only ill vears ago today the Wright Brothers sold their first airplane to Uncle Sam (I'k)

What some historians call the First Thanksgiving was staged by the pigrims 3 3hb years agn. Not a lot of turkey and dressing. but a lot of praving . . . thanking God for ending the drought in 1623.

Henry Ford was tron on this date in 1863 Idied 194 II and became one of the few really rich people not openly hated bv the common folk. Born on a farm. then a machine shop apprentice in Detroit, then Chief Enerineer for the old Edison Iltuminating Company. then builder of the Ford $9(6)$ racing maching. Ford started making his Model-T in 1918 and five years later introduced the convevor-helt assembly line. . giving employeps above-average wages. and steadily Inuering the price of the cars $(\$ 850)$ at first. then under $\$ 5(1) 1$.

Paul Anka is 38 .

## Tuesday July 31: First TV Moon Pictures

Ranger I began sending back thousands of TV shots of the moon 15 years ago. before smacking fatally into it
On this date in 1974 John Ehrlichman $\mu$ ot sentenced 190 months to 5 years) for his part in the burglary of the office of Daniel Ellsberg's psychiatrist, part of the I'entagon l'apers story.

It was three years ago today that Jimmy Hoffa was reported missing. He still is
Evonne Goolagong turna 28. Curt Gowdy is 61 ).

## Wednesday August 1: First Cable Cars


Honor student Charles. Whitman climberd up the University of Tpxas tower in Alstin 13 vears ago and in 84 minutes of shooting killed I? and wounded 33 more $11\left(\begin{array}{c}(x) \mid\end{array}\right.$

Fifteen years ago early rocker Johnny Burnette ("You're Sixteen"i fell from a ferry and drowned. en route io a fishing trip. Eight years ago the Concert for Bangla Desh at Madison Square Garden took place

Jerry Garcia is 38 .

## Thursday August 2: Wild Bill Hickock Expires

It is said that during his lifetime. but not to his face. "Wild Bill" Hickork was swmptimes called Duck Bill because of his nowe. 103 years ago the frontipr scout and pro gambler was plaving cards in a ealeon in Dearlwexrl, SD when Jack MeCall terminated him. Hickork was holding a hand that included a pair of aces and eights, thereafterknown as "the dead man"s hand.

Carroll IArchie Bunkerl O'Connor is 55. Jim Capaldi is 35. Garth Hudson (The Band) hits 42.
Friday August 3: Columbus Off On His Trip
Christopher Columbus departed Palos. Spain the years azo toxday on what turned out to be a alo-day vovare to North America (14)2).

Tony Brennett is .3.3. Designer I ves. St. Daturent is 4:3.

Readers wishing to contact Brad Messer may do so c/o Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067


## Selecting A Survey Design

Last week we discussed the nature of research designs, with the bottom line being that descriptive designs, utilizing some form of market survey, are generally the most appropriate for radio research. Exploratory designs do not provide accurate portrayals of the market, and the more desirable causal designs are typically too expensive relative to the information they could be expected to provide.

## Three Choices

For descriptive research, there are three basic choices with respect to the form of survey to be conducted: mail, telephone, or personal interview (face-to-face) surveys Each of these methods has its own strengths and weaknesses, and there is no one method which is most appropriate for all survey situations. The selection of a survey method depends on the resources of the organization, the potential value of the information to be obtained, the time available to conduct the survey, etc. The chart summarizes the most important comparative features of the three survey methods - let's take a look at each in a bit more detail.

Speed of Execution: Phone surveys are by far the fastest to execute, giving them a distinct advantage for a fast-moving business like radio Mail surveys are slowed by printing time and the U.S. Postal Service, while personal interviews require more time for interviewers to travel to the respondents, as well as increased training and coordination time up front.

Cost: On a per interview basis, mail surveys are the cheapest form. While it is difficult to estimate a true cost figure because it can vary so much with sample size and the organization actually doing the research, I generally figure around $\$ 5$ (plus or minus two dollars) per completed questionnaire. By way of comparison, my "ballpark" estimates for phone and personal interviews are $\$ 10$ and $\$ 20$, respectively. These
figures include all costs in the research, not just interviewer time or printing charges. So if they sound a little high to you, look around and see how much time you spend on research without counting it as a direct cost. Regardless of the absolute levels of the costs per interview, the ratio should hold fairly well, with phone twice as expensive as mail, and personal twice as expensive as phone.

Response Rate: The response rate (i.e., the percentage of sampled respondents actually completing the survey) for mail surveys is notoriously low, in the range of $20-30 \%$. For both phone and personal surveys the response rate is generally in excess of $90 \%$. This is by far the worst feature of mail surveys, because it causes them to be non-representative. We'll discuss this problem more in a few weeks under Sample Design.

Accuracy: While response rate is one major factor affecting overall accuracy, the ability of the respondent to understand and answer the questions also contributes to accuracy. For example, asking respondents to rate how much they like the song "Cold" may lead to quite inaccurate responses because they don't know exactly which song it is. A printed mail survey cannot control for this possibility, while under the other two methods the interviewer can play an excerpt of the tune to jog their memories. In general, interviewers can help improve the accuracy of surveys by providing necessary explanations.

Possibility of Interviewer Bias: Interviewers can be a two-edged sword, however, if they are not well trained. They can introduce a lot of bias into the responses by deliberately making "errors" or by giving subtle cues to respondents such as saying "uh-huh" or nodding in agreement or other forms of body language. In general, personal interviews are most prone to this form of bias, while mail surveys obviously have none.

## Comparison Of Survey Methods

|  | Mail | Telephone | Personal |
| :---: | :---: | :---: | :---: |
| Speed of Execution | Moderate | Fast | Slow |
| Cost | Low | Moderate | High |
| Response Rate | Low | High | High |
| Accuracy | Low | High | High |
| Possibility of Interviewer Bias | None | Moderate | High |
| Length of Interview | Moderate | Short | Long |
| Difficulty of Executing | High | Low | High |
| Success with Screening Questions | Moderate | High | High |
| Success with Open-End Questions | Low | High | High |
| Major Advantage | Wide geogra phic representation at low cost | -Speed | Collection of more data possible through visual contact |
| Major Disadvantage | Low response rate | Limited length of interview | Cost and coordination requirements |

## Stages in the Market Research Process

| Problem Definition |
| :---: |
| Decision To Be Made |
| Value Of Information |
| Budget Decision |
| Research Design II |
| Sample Design |
| Data Collection |
| Data Analysis |
| Interpretation |
| Decision |
| Dre |

Length of Interview: It is difficult to keep someone on the phone for more than 10-15 minutes, while many personal interviews last from 45 minutes to an hour or longer. Mail surveys fall somewhere in between and are limited primarily by respondent boredom or fatigue.

Difficulty of Executing: Both mail and personal surveys are difficult to execute. Mail surveys require careful questionnaire design and pretesting and a professionally printed questionnaire form. It is by no means easy to design a good questionnaire that is easily understood and will motivate respondents to return it. Personal interviews require heavy coordination of people and, for the most part, professional interviewers it's hard to get your foot in the door these days! Again, the appearance of a professionally done survey is important due to the face-to-face contact. For phone surveys, these problems are mitigated. The questionnaire must still be carefully designed to get the right information, but it doesn't have to be pretty; the interviewers must still be well trained, but they don't have to stand up to face-to-face scrutiny before being granted an interview. (Please skip the next paragraph).

Success with Screening Questions: Screener questions, wherein you "branch" certain respondents to certain questions depending upon their answers to previous questions, work best with an interviewer there to make sure it hap pens accurately. It works only moderately well with mail surveys because respondents fail to read the instructions. For example, anyone reading this failed to heed the instructions at the end of the last paragraph!

AII things considered, telephone surveys seembest suited to the bulk of radio research questions, particularly due to the relatively concentrated geographic area served by a station. For more major research questions, personal interviews may be warranted, and when a very large sample is desired, mail may be most efficient. More on how to conduct a survey next week!


## TARGET: The Middle-Aged Consumer

In 1964, student rights leader Mario Savio shocked the country when he warned a group of youthful demonstrators, "Don't trust anyone over 30."

By 1968, "Wild In The Streets," ostensibly a youth-exploitation flick about lowering the voting age to 14, resulting in the election of a rock singer to the U.S. Presidency, devastatingly parodied America's infatuation with youth. In the film's final scenes, the 21-year-old President, while walking along a river, happens upon a cage containing a crawdad. He kills it. Two angry seven-year-old boys approach; the animal was their pet. The President laughs and says so what, I'm bigger than you. The camera then closes up on the scowling face of one of the boys as he snarls, "We're gonna put everybody over 10 out of business."

The point is, as Tyrone Davis once sang, "You can't turn back the hands of time."

## The Greying Of America

The tremendous youth explosion of the Sixties has cooled. The baby boom that created the population bulge that made it happen (economically speaking) is over, and now the only thing left for this group of people to do is to grow older. Sociologists have termed this phenomenon "the greying of America." It follows that the more old people there are, the more purchasing power is concentrated in their hands.

This fact has not escaped radio, as formats have altered considerably in the last few years to take advantage of the climbing demographics. Top 40 radio and AOR have become increasingly aware of the need to capture ever-older segments of the listening audience. Once changed, things can never be the same again, and so the youth quake of the Sixties has created changes in Country and Black formats today as well. Most glaring is the change at the Pop/Adults. In most cases, the old-line Pop/Adult stations are extinct, doomed by the changing values of their middle-aged audiences, who having tasted the changes wrought by their offspring, have adapted to several of them. The result has been an almost complete fusion (musically, although not in presentation) of Top 40 and Pop/Adult formats as both compete for those lucrative upper demographic ad dollars.

Radio. with its emphasis on demographics and its lightning-like ability to adapt to trends, may have been among the first to recognize what ad agencies, market researchers and consumer goods manufacturers all across the country are just beginning to focus in on the ever-expanding, increasingly affluent, middle-aged consumer market. According to Fabian Linden, Consumer Research Director for the Conference Board, a New York-based business research firm, speaking to the Wall Street Journal, marketers are taking a long, hard look at the following population growth pattern.

## Middle-Aged Spread

In 1975, more than 25 percent of the U.S. households headed by persons $45-64$ earned $\$ 25,000$ per year, compared to 19 percent of the total U.S. families. By 1985, it is estimated that 40 percent of the middle-aged families will be in this income bracket, as opposed to 28 percent of all families today. In 1990, the first of the postwar "baby boom" generation turns 45. and by the year 2000 . the "greying of America" will be a reality, with 23 per cent of the total population between 45-64 years of age.

Beyond the population bulge created by the "baby boom" and this postwar generation's steadily declining birth rate, both of which contribute to pushing the median age of Americans (now 29) ever-upward, there are a pair of equally significant factors at work. The first may be termed the economic profile of these middle-aged families

They are bolstered by the security of retirement plans, with their children either leaving home or having left, thereby allowing the wife to return to work. With the husband likely to be at the peak of his earming power, these families have far more disposable income than ever before.

## Old Folks' New Values

Second. this new generation of middle-aged consumers is undergoing a change in values. Sender Hoffman, Sr. VP at the New York research firm of Yankelovitch, Skelley \& White, describes the change thusly: "In the past, how much you left your kids was a mark of distinction. Now people are saying, 'I got my kids through college and that's enough. It's time to spend money on myself.'

Observers attribute the change to increased health and longevity, i.e.. if we're going to be around longer, let's make the best of it. Research not only reflects this increasingly self-centered attitude affecting middleaged Americans, but shows it also producing a more willing to experiment, more leisure-oriented, more acwilling to experiment, more leisure-oriented, more
tive group of middle-aged consumers than before.

While middle-aged consumers have traditionally been known for their purchasing power when it comes to expensive items such as luxury cars, furs, jewelry and second homes, the sudden awareness of this potentially lucrative market has caused various companies to rethink their marketing strategies and pursue this older demographic with, in one observer's eyes, an intensity not seen since the discovery of the "youth market" in the Sixties.


Transcending The "Youth Market"
Consider these three prime sources of revenue for radio - jeans, stereo components, and fast foods - all viewed as primarily "youth market" items. Recently. several leading manufacturers of the aforementioned products have begun to target beyond their under- 25 power base in an effort to expand sales.

Spurred by the success of their fuller-cut. dressier "Levis for men," introduced six years ago, Levi Strauss \& Co. is planning to market an even fuller-cut version for men 45-59 "within a couple of years," according to "Levis for men" Merchandising Manager Gary Finkel. A similar drive toward market expansion is already taking place among manufacturers of stereo components. Rather than promoting exclusively through "hip" speciality stores slanted toward the under-25 market, these manufactuerers are now aiming at getting major department store chains to carry their products, in an attempt to capitalize upon the buying patterns of middleaged consumers who are forsaking their hi-fi consoles for stereo components but are unwilling to patronize the speciality stores. Irving R. Stern, Executive VP for Harman International Industries Inc., estimates that 4064 year olds make up 25 percent of the current $\$ 2.5$ billion annual market for audio components, up from "barely 10 percent" of the $\$ 1.5$ billion market ten years ago. "In the next two years," Stern predicts. "this (proportion) will go up to 40 percent.

## Eat Out More Often

In addition, fast food outlets are taking advantage of surveys which show that middle-aged consumers eat out more often than younger families. Freed from the responsibility of preparing dinner for the children and with both husband and wife working. middle-aged couples have become prime candidates for fast food firms. To this end, the McDonald's Corp. added its breakfast menu in 1976 and is currently test-marketing a dinner
entree. McDonald's also has begun building more outlets in downtown areas and recently began a full scale national marketing campaign with full-page spreads emphasizing the nutritional value of their food in major magazines. McDonald's Executive VP Paul D. Schrage elaborates: "We want to reach the group we weren't reaching with television - the over- 35 crowd. That crowd is going to be a much greater market in the years ahead. The potential isn't realized yet."

Besides these three heavily radio-advertised products, companies with their sights on the middle-aged market include Amana, who asserts that its capturing the top spot among microwave oven manufacturers is a direct result of its effectively targeting middle-aged couples as the prime consumers of the time-saving food preparation devices, and Plllsbury Co.'s Poppin Fresh Pie Shops, a chain of restaurants serving light meals, fresh pies, and no alcohol, that were designed to appeal to older adults (the company claims 37 percent of their customers are over 45), which have grown from $\$ 1.2$ million sales in six locations in 1973 to $\$ 50$ million sales in 45 locations in 1978. Both successes point to this demographic's lessening concern with food preparation.

Coinciding with their slackened concerns for such mundane matters as preparing meals, middle-aged consumers have become prime targets for a host of leisure products, ranging from golf clubs designed with the middle-aged hacker in mind (the Wilson "Squire" model features a weighted bottom which the company explains will enable the mature golfer to get his ball up in the air faster) to recreational vehicles. For the past several years, surveys have shown that middle-aged couples both spent the most and bought the greatest number of recreational vehicles. In fact, after housing, food, and health care, middle-aged couples spend the next-largest amount of their income on travel. Having both the freedom and the financial ability to indulge themselves, the average middle-aged adult takes four trips a year, one more than most Americans.

Furthermore, in keeping with this new on-thego lifestyle, middle-aged women are forsaking their weekly beauty salon appointments and purchasing hand-held hair dryers, originally thought to be a youth product when initially introduced. Later, demographic studies revealed that in 1978, 25 percent of the buyers of Conair Corp.'s "Pro-Style" dryers were between the ages of $35-$ 64, up from 16 percent in 1976.

In addition to a slew of products seeking to expand their youthful demographic reach, there are a number of products aimed specifically at the growing middleaged group. Jovan Inc. shipped $\$ 4.5$ million (retail) worth of "Wrinkles Away." a temporary wrinkle remover. within the first five weeks the product was on the market. Needless to say, Jovan is not alone in offering a variety of similar items designed to capitalize on middleaged women's desire for youth.

## Advertisers Over-Emphasizing Youth?

Which brings up an interesting point. If the middleaged consumers are really such a prominent force in the marketplace, or if they're going to be in the near-future. then why do ad agencies persist in basing so many of their campaigns upon the psychological appeal of youth? Granted, both the product and the intended market dictate the advertising to a great degree, but, in general, youth-oriented advertising is, according to Joseph Plummer Sr . VP at Leo Burnett U.S.I., a leading ad agency, the incorrect approach about half the time.

One reason why advertisers are not stressing the middle-aged market is that by this time in their lives. they feel the purchasing patterns of the middle-aged are already set. One company failed in its bid to market a shampoo/conditioner for folks over 50, claiming their biggest problem with the product was simply getting the intended consumers to try it out

Which leads to a second question. If getting middleaged consumers to try new products is all-important, forcing advertisers into alternative media (e.g., Mc Donald's stating that they wanted to reach those people who weren't being reached via television, and recreational vehicles manufacturer Coachmen Industries Inc moving ad money into upper demographic magazines such as Good Housekeeping and Popular Mechanics) then why aren't these advertisers using radio? Given the tremendous upper demographic and reach of several radio formats (News, Talk, Pop/Adult). it seems natural that radio, with its portability, would be a primary means of reaching this new, leisure-oriented, always on the-go, middle-aged market. Of course they're out there listening, tooling down the turnpike in their RV's, loaded up with golf clubs and portable hairdryers, wearing Levi's and wrinkle remover and munching McDonald's hamburgers. There they are - the niddleaged consumers - and. by 1990, we are going to be them

## The Rock and Roll Machine Rocks On!



BOBBY CHRISTIAN, 96KX/PITTSBURGH:
"Huge in call outs! One of the most successful records we've played! One of the ten best we've tested this year! If you haven't checked it out, you should!"

96KX \#1 3 WEEKS!

WZUU add WAPE add WNOE add KNOW add wow add

WFOM add wCGO add WGLF add WANS add wSPT add WFOX
walc KRO KRBC KPUR KLWW WWID

| K104 1-1 | KBEO 19-18 |
| :--- | :--- |
| WIFI 15-13 | KUPD 12 |
| WPEZ deb 34 | 130 deb 30 |
| WKBW 15-12 | WKEE On |
| Z97 13-11 | 940 deb 27 |
| WGCL 26-25 | WTIX 37-35 |


| WFLI on | WISE on | WEFM deb 30 | KXX106 on |
| :--- | :--- | :--- | :--- |
| BJ105 on | WTMA on | FM99 26-23 | KRZY on |
| WBBO on | WEAQ On | ROCK-102 11-10 | WVIC on |
| KJRB on | KCBN deb 40 | WZDO 17-13 | KSTN on |
| KRO On | KRLC 24-21 | WOXA 23-13 | WOLF On |
| WSEZ deb 38 | KZZY-FM 8-7 | WBZ-FM on |  |

## Billboard 55*! Cashbox 63*! Record World 52*!

# \& Interview With Bill Moyes, President, The Research Group to know what the public wants. likes and dislikes about a station and its competitors." 

In order to generate worthwhile ratings, much planning and stratcegy is involved. But how do you start the planning process, and how do you responel to change in your market? Answering these and other key questions is the job of Bill Moyes and his staff at The Research Group. Moves, former Viec President of the Frank Magid research firm. talked with R\&R at his San Luis Obispo, CA headquairters.

R\&R: Bill, give our readers some background on The Rescearch Group

MOYFS: We started our firm in early 1977, with CKLW being our first client. At this time we service about 55 stations.

R\&R: What sets your company apart from other research firms?

MOYES: We thought we saw a void, namely that no one was doing perceptual research in a way that was helpful to radio stations. Our goal has been to offer highly usable research that is affordable and which helps a station remain aware of the changing strategic environment in their particular market

R\&R: What is perceptual research?
MOYES: It is important for broadcasters to understand the mix of images that create a picture of the station in the mind's eye of the listener. Perceptual research is a way for a station to know what the public wants, likes and dislikes about a station and its competitors. Broadcasters are always sending out signals to the public, but they get very little back in the way of audience response. Properly conducted research can give stations that feedback.

R\&R: So perceptual research is an important cog in marketing a radio station for hetter ratings?

MOYES: Yes. In order to successlully market your station to match the perceptions of your audience, you need to consider three ingredients: 1) correct positioning, 2) correct promotion for vour station and 3) effective tactics to maximize listening in surveys. The first two of these are the most essential to success.

## R\&R: Please elaborate

MOYES: Positioning involves examining the competition. each station's strengths and weaknesses, and then planning how to daypart your music. how heavy a commercial load you should carry. etc. Promotion involves coming up with a way to say to listeners. "If you want a niche filled (particular music, features, personalities, etc.) tune to us." Tactics involve steps that you take to get a higher share of audience than you might in a simple preference vote. You may for example, want to program a special feature for Wednesday
"Perceptual research is a way for a station

Thursday to capitalize on the dav daring which diaries are most faithfully filled out. A basic ingredient for planning all of the above is perceptual research, although good music research is a major factor also.
$\mathbf{R \& R}$ : What is your feeling about the state-of-the-art regarding the way music research is generally done todau?

MOYES: Most station music research is a mishmash of systems which do not incorporate a good understanding of human psychology.

R\&R: Why is human psychology an important factor in this areap

MOYES: Understanding the psychology of the respondents is key to getting good responses to your efforts.. The most important aspect is the design of the questionnaire used. Another is how many records are tested in a call-out - more than 20 is too many. Finally, we need to be concerned about using mixed methodologies.

R\&R: Can you give an example of what you consider problem areas in some music research systems?

MOYES: If the study forces respondents to do things which don't take account of the psychological framework and reference system, results - everi with a large sample - can be misleading. For example, using the same questionnaire to test "hit oldies" and "new" tunes may cause a problem. When a station plays an oldie to a listener, that person mentally generates a mind-set framework of reaction to the song, based on past experiences with the song. However, playing a new song to the person causes a creation of a new mind-set reaction on the spot (since there are no past experiences to fall back on) and this reaction may thus not be comparable with the reaction to an oldie. In one case you are asking a respondent simply to report on an already developed mind-set; in the other, you're asking for instant creation of a mind-set, which is hogwash.

## Where Do You Start?

R\&R: How does your firm interact with station clients?

MOYES: We go through the following steps:

1. On-the-spot consultation. At this stage we try to narrow down the station's areas of interest. Some may want music research, others will need research on sales consumption patterns of their listeners. One station may want us to test how their audience perceives various personalities in the market, while another may want help in recycling their audience.
2. After we have met and defined the area of interest for each study, we then design a questionnaire which we send to the client for their review.
3. When the client has okaved the question-

## Q\&A

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## Week In Review

## Arbitron Admits D.C. Error

Davtimer's sign-off not handed cleanly, mav impact other markets. See Page 3 for further details.
naire the sample is then drawn and fiedd work begins.
4. When the results are available we send a suminary plus the detailed report to the client. We encourage discussion based on the study results.

R\&R: What kind of time frame are we talking about in the above steps?

MOYFS: The questionnaire design and client leedback stage take about two werks usually. After that, it's about 60 days until the results are available for the client. This is the time span involved in our telephone sampling, but keep in mind that we also do four other methods, which involve a different time frame.

R\&R: Describe how your telephone studies operate.

MOYES: In our sample design we zero in on a target cell (18-34 for example) that is a major audience component for the station. We keep sampling until we fill proportionately each cell contained in the target demos. This eliminates waiting. In our telephone sample we may include unlisted phones, as well as listed ones, and we talk to one person per household. The interviews run no more than 15-16 minutes each, and when the results are obtained they are validated twice before data processing. We have to be certain of the integrity ol our data.

## Teamwork Concept

R\&R: How do you suggest stations work with results from your studies?

MOYES: When the findings are available we sit down with the client and review the findings to make sure everyone has the same understanding of the results and recommendations. Then, we suggest that the GM and the PD work together to make the most of our research. The GM should take the results and set strategy with the PD being in charge of the day-to-day implementation of that strategy. Problems can occur if this teamwork isn't utilized. By the way, we encourage the PD's to call us if they have ongoing questions about how to proceed.

R\&R: Do you have any parting words for our $P D$ readers regarding their role in the future of radio and radio research?

MOYES: The key phrase is "don't become obsolete" by not keeping up with management and marketing problems. Many PID's seem to regard their station work, and their air shift, as a security blanket, but they really need to break away and accelerate themselves. Training for a better understanding of radio research, marketing. and management will help them prepare for growth, which as I see it will be most crucial in the 80 's especially in the areas of station strategy development and station services.


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Records!

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WTIX add
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WNOE 40-33
WHBQ on KENO on
WLAC deb 39 WXIL on
WANS 27-23 WFOM on
KSLY29-27 WFLB on
KFXD 26-24 KDZA on

K104 28-24 WCIR deb 24 WSEZ deb 36 WCGO deb 40 WISM on




## STREET TALK



The ward is pretty heavy that Cotiltion Preaident Heory Allen will take over all Athantie Records RAB operations as VP Eddie Holland exits the organization.

A lot of programmers made pitehes for the WFYR/Chiengogig vacuted by Don Krelly's mowe to $99 \mathrm{X} /$ New Yurk. A familiar name came up with the joh this week when Dave Martin agreved on return to WFYR as P') from WBZ/Boston. Dave had previouBly worked as Don Kelly's Assistant PD and MD at WF YR before leaving for the WBZ, joh last yeur.

All eyes will be on the empty record suree when a new album entitled "In Through The Out Door" hits the racks. The question to be answered with thin releame in not "Will it mell?" bat rather, "Will this L.P help some other albums sell too, pleasp?" We'll know mont enough an the first atudios album from Leed Zappelin in over three years in releamed on August 15th. Many non-Atlantiel Swan Song record expcutives are hoping the seven new Zeppelin trackn on the album will be lucky for them too.

Dave Bishop, after five years at WCOL/Columbus, has officially left the mation. Hin future plans are not set and he would like to program in a major or medium market situation. Dave is a real pro and can be reached at (614) 231-8199.

RCA's Vice President of Marketing Dick Carter has left the company. This is being viewed by some as an nftershock of what's been happening at RCA and by others as a precurnor of still more to conte

The day following her departure as nightly talk-show-hostess at W/RIF/Detroit, Sheila Rushlow appeared on the show as a guest discussing the reasons for her dismissal. One of the first callers was Mike Collins, who was let go as morning man at WRIF the same day Sheila got her walking papers. Who said talk shows are dull?

Donna Summer to star in her own comic book? Looks like it might become a reality an Marvel Comics and Casablanca Record \& FilmWorks are currently talking deal. A "Donna Summer-like character" is planned to appear in a few other Marvel titles before actually showing up on the stands in her own mag tentatively titled "Disco Dancer." Hey. it didn't exactly hurt Kiss, you know?

Ron Parker exits WLCY/Tampa after four years land some very bealthy ratings in PM drive). The past-Assistant PD and MD to former WLCY PD John Lander is on the foose and ready for another challenge. Ron can be reached at (813) 576-2022. Replacing Ron at WLCY is Steve Summers from WLOF/Orlando, who has come a long way from KENO/Las Vegas in a very short time!

In Iran all music has been banned from radio and TV by order of the Ayatollah Khomeini Seems the Ayatollah said that music is like opium and that people become "stupefied" when exposed to too much of it. This decision may prove to be very unpopular in Iran, in which case, we'd be more than happy to send the Ayatollah the phone number of Steve Dahl's PR man

Street Talk congratulations to a couple of recent industry marriages: Paul Black of Columbia was married in Hawaii last weekend . . and WVIC/Lansing PD Jim St. John also tied the knot, but his fete was in Michigan.

KSTT/Davenport is one of those classic radio stations that has launched fat least) a thousand careers (some walked on the moon, others didn'l. Now, ex-KSTY staffers are planning a giant celebration-reunion for August 4th. They are trying to track down as many former KSTT folk as possible, but ask that if you are among the alumni and would like to "get down and get funky" call Bob Henry Michelson at (319) 323-8523. Should be quite a party.


SOMEBODY CALL THE HUMANE SOCIETY - The photos that usually accompany this column are often humorous, sometimes embarrassing and always in questionable taste. This week we stoop (crouch) to new lows all in the name of sensationalism. Pictured here is the winning catch in the recent WERK/Muncie, IN "Frisbee Fly-In" contest Reportedly several other canine contestants pawed off in disgust when the judges falled to disquality the high-flying shepherd who was obviously using more than his hind legs for propulsion. The winner's owner admitted (under intense questioning) substituting a can of chili beans for Alpo at the dog's pre-contest meal. An investigation is sure to follow even though the usual saliva test was not administered due to a potent case of "doggie breath."

## ELEC1ZU THE ELECTRIC WEENIE, RADIO'S \#1 GAG SOURCE, GETS WEENIE. LETTERS <br> HOELIYONS WINX "OLTO IImaly, YOUHAVE EVEAYONE BEAT Decemen IISheor rohum of mater al 21 Sheor orignabty of materne You ero wasting NO coace on formal or uemeation YOU ARE HITTING INHOVATIVE PERSONMUTIES WTHEXACTLY WHAT THE Y NEEO CREATIVE P.O. BOX 25.866 YOUARE HITIN <br> Hawall 96825 <br> (808) 395-9600 <br> Jocks...write today for free samples.



# "LONESOME LOSER" 

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LAST WEEK:
TIE PRHTRIS
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\#1 MOST ADDED AOR TRACK THE ALBUM IS NOW ON YOUR DESK!

## MUITI-FQRMAT MUSIG

Songs racoiving aubstantlal crossover activiry are listod alphebetically Shaded nrons indicato originating format
Aocords which originatn almultaneously in two or moro for. macords which originatn ilmultansousiy in two or more for chart inminclogy.

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| HERB ALPERT "RIse" (A\&M) | "Significant Action" | "NEW \& ACTIVE" | "NEW \& ACTIVE" |  |  | Chart: (3) (21) "MOST ADDED" |
| ASHFORD \& SIMPSON "Found A Cure" (WB) |  | "CLIMBER" | Chart: 29 (2) |  |  |  |
| CHIC <br> "Oood Times" (Atlantic) | Chart: (13) 0 | "HOTTEST" |  |  |  | Chart 39.32 <br> "NEW \& ACTIVE" |
| CMARLIE DANIELS BAND "Devil Went.. " (Epic) | Chart (1) (1) |  |  | Album Chart: 14.12 "HOTTEST" | Chart: (2) (1) "HOTTEST" | Chart 32. 23 "NEW \& ACTIVE" |
| EARTH, WIND E FRE "After The Lova.." (ARCICoumbia) | Chart: 3 (1) | "HOTTEST" | "NEW \& ACTIVE", "MOST ADDED" (Soun) |  |  | $\begin{aligned} & \text { Chart ©0 } \\ & \text { "MOST ADDED" } \end{aligned}$ |
| FIVE SPECIAL "Why Leave Us Alone" (Elektra) |  | "CLIMBER" | Chart: Debut "BREAKER" |  |  |  |
| PATRICK HERNANDEZ <br> "Born To Be..." (Columbia) | "'Significant Action" |  | $\qquad$ |  |  |  |
| MICHAEL JACKSON "Don't Stop Til... "(Epic) | - | "CLIMBER" | "NEW E ACTIVE" "MOST ADDED" IEasL Midwosu |  |  |  |
| JONES GIRLS <br> "You Gonna Make..." (Phil. Int'.) | "'Significant Action" | Peaked at "HOTTEST" 7.20 .79 | Chart 5-5 |  |  |  |
| FERN KINNEY <br> "Groove Me" (TK) |  | "NEW \& ACTIVE" | "NEW \& ACTIVE" |  |  |  |
| LITTLE RIVER BAND "Lonesome Loser"(Capitol) | Chart (3) (1) |  |  | Single Chart No. 1 |  | "MOST ADDED" Chart Debut 34 "NEW \& ACTIVE" |
| LTD <br> "Dance 'N'Sing..."(A\&M) | . | "CLIMBER" | "NEW \& ACTIVE" |  |  | , |
| MASS PRODUCTION "Firecracker" (Cotillion) |  | "HOTTEST" | "NEW \& ACTIVE" |  |  |  |
| TEDDY PENDERGRASS <br> "Turn Off The Lights" (Phil. Int".) | "Significant Action" | "HOTTEST" | "NEW \& ACTIVE" |  |  |  |
| BONNIE POINTEF <br> "Heaven Must Have..." (Motown) | "'Significant Action" |  | $\begin{gathered} \text { Chart 12-12 } \\ \text { Peaked At No. } 9 \\ \text { on } 6 / 6 / 79 \end{gathered}$ |  |  | "Significant Action" |
| EDDIE RABBITT <br> "Suspicions" (Elaktra) | Cnart Debut 2 ) "BREAKER" | , |  |  | Chart 6. 3 <br> "HOTTEST" | Chart (1)- 0 <br> "HOTTEST" |
| SUPERTRAMP "Goodbve Stranger" (A\&M) | Chart (0) 3 |  |  | Album Chart: 7.5 "HOTTEST" |  | "MOST ADDED" "Significan: Action" |
| MARSHALL TUCKER BAND "Last Of The Singing..." (WB) | "NEW \& ACTIVE" |  |  | Album Chart 36-40 |  | "Significant Action" |
| JENNIFER WARNES <br> "I Know A Heartache..." (Arista) | "'Significant Action" |  |  |  | "NEW \& ACTIVE" | Chart: 13 -17 |

Once there was a time when women played an important part in Rock 'n' Roll. Today. the spirit of that time is making a resurgence.
Ellen Shipley's brilliant album debut featuring her new single "I Surrender:"
Produced by Kalph Schuckett and Ed Sprigg


The spirit is yours on
New York International Records.
manulactured and Distributed by RCA Records


## John Leader

## The Big Switch

If it happens once, it's interesting, and if it happens twice, you've got a trend on your hands, right? Well, it isn't that simple and neither are the reasons a couple of highly rated AM Top 40 stations have recently switched their pitch to FM. The phenomenon first surfaced in New Haven where WAVZ took its entire AM staff and put them on FM counterpart WKCI, adopting the new identity of KC101. The AM format then became a mixture of Pop/Adult and Sports. Now it's happened again in Ft. Wayne, Indiana, as the two stations that have been tied for number two in the overall ratings are changing formats. WMEE (cur rently Top 40) and WMEF (currently Beautiful Music on FM) are both owned by Path finder Communications, and in the last ARB (Oct.-Nov. '78) both stations enjoyed identical 15.4 shares of the weekly $12+$ audience

John David Spangler is the Operations Manager for both stations and I spoke with him regarding the changes about to take place at WMEE \& WMEF. In a nutshell, WMEE will switch to the FM station (with a call letter change from WMEF to WMEE) and retain its Top 40 format. WMEF will cease to exist and the AM will adopt the new calls of WQHK, a new identity ("The Hawk") and a new Country format! Unprecedented and insane, you say? Yes and no.

## Listen To The Band

John David Spangler explained to me part of the complex reasons behind the switch, According to our own local research, and we interviewed hundreds of people between the ages of 16 and 34 , over $70 \%$ said they would prefer to listen to contemporary music on FM. given the choice. Right now for contemporary music on FM in Ft. Wayne we have an AOR (WXKE) and an automated TM formatted station (WPTH), both of which are pulling very viable numbers, even though WMEE beats them both. We figured we'd better move to where our audience prefers to listen before they leave us behind.

Basically I've wanted to do this (make the switch) for a long time and the General Manager of our stations, Bob Elliott, agreed that now was the time. We had actually planned
''It may sound kind of corny, but we're doing it because we really do believe it will help the community more, and that's a sincere statement of how we operate. The more you put into the community, the better your ratings will be.'
to do it before now. but were always stopped by the fact that we didn't want to take away from the community an exclusive format, which is what our Beautiful Music FM has been up to now.

A new FM has adopted an automated Beautiful Music format in Ft. Wayne and both John and Bob felt that the time was right for them to abandon their highly rated BM station in favor of the total switch. John explained, "I guess the main reason behind the change is because we feel the thing we do best is run live radio stations. We believe in promotion and a lot of community service. For instance, we've raised more money for charities than any other station in the state of Indiana. Last year we raised over $\$ 100,000$ for various charities and that was just with our AM station. So we think we can do a lot more for the community with two stations live.

## Good Business Practices

My first thought, after looking at the strong ratings of the two stations and hearing about the pending switch, was that business had to be getting soft for WMEE \& WMEF and the change was predicated on reversing that supposed trend. I was wrong. Spangler told me, "Our sales are up about $27 \%$ over last year, so the economics of the situation were really not the prime consideration. Of course we believe that we can ultimately control even more of the Ft . Wayne listening audience under the new setup, but other considerations were even more important to us. It may sound kind of corny, but we're doing it because we really do believe it will help the community more, and that's a sincere statement of how we oper ate. The more you put into the community, the better your ratings will be. We are commitey to that and we firmly believe it. The people learn to love you and they will listen to your radio station . . . we've already proven that philosophy works by the things we've done here so far. Somebody used the line, and I don't remember who, 'be the people's champion and you'll be the champion of the people.' And that's what we're going to continue to do. but now we'll be doing it with two live radio stations instead of one.

## Competitive Nudge

As if to prove the sincerity of that philosophy the current WMEF audience is being treated to a rare promotional announcement outlining the eminent disappearance of their kind of radio. As John told me. "What we're doing right now is running promos on the FM
telling the listeners that they are not going $t$ be able to hear beautiful music at 97.3 anymore as of July 25 (the date for the changes). But in the sarme promo we are also telling them that they will be able to hear beautiful music on 102 FM, which is the dial position of the new BM station in town. We're not really promoting another radio station as much as we're fulfilling the obligation we feel we have to our current F'M listeners. Remember, this is not a dying radio station we're talking about . . the numbers are very good, so there are lots of listeners to contend with. We want them to know where they can find the type of music they have shown a preference for and we want the community to know that we're happy that they listened to us and because we appreciate them as listeners, we're going to let them know where the other beautiful music station is on the dial. We think it's only fair, even though it may be a bit unusual from an industry standpoint. .

Unusual is right. But the changeover of the two Pathfinder stations is more involved than just the promos running on the FM. Again, John explains, "There are three formats to contend with here: the Top 40 AM, the Beautiful Music FM and the new Country format. On the AM side we're just telling the listeners that as of 4 pm on July 25 WMEE will become Magic 97 (the FM's new Top 40 identity) on the FM dial. It's real straight-forward. We're just telling them exactly what's going to happen
"As far as the new Country identity for the AM, that is being promoted entirely on the 'outside.' In other words, a lot of billboards . . . we sent up a hot-air balloon during our recent outdoor festival, things like that. We're using the slogans, 'Something new is in the air,' and, 'The Hawk is coming.' The station will change call letters to WQHK and adopt the identity of "The Hawk." "

## Investment In The Future

Both WMEE \& WMEF are consulted by Bob Henabery, whohas helped with the fundamentals during the transition and in John's words, "been very supportive of our decision." John will continue in his current capacity as Operations Manager for both stations. The individual stations will have separate programming staffs: Steve Christian will handle the FM and two people will share the AM's programming chores, Jeff Deweese and Ron Walton.

Pathfinder has made a substantial dollar commitment for the changes, spending money for a new FM transmitter and studios, hiring 16 full-time employees to staff the new AM format, not to mention the immediate loss of revenue as thay abandon the highly-rated Beautiful Music format on the FM. But they see it as a necessary step to take and now is a better time to take it than later, when they may be forced into making the same decision.

It comes down to a question of knowing the marketplace and serving the needs you have encountered. WMEE switched to WMEE-FM and WMEF became a thing of the past Wednesday afternoon (7-25) at 4pm. At that same exact moment, WQHK (or The Hawk) was born. The first song WMEE-FM played was "FM" by Steely Dan and the Hawk led off its new Country existence with Mac Davis's "Rock And Roll You Gave Me The Best Years Of My Life." That in itself may be a little corny, but when you talk to John David Spangler and Bob Elliott in Ft. Wayne, you'll quickly realize that they are very sincere when they say they want to help the town they live in. And they are committed to doing just that with their two new live radio stations.

## Bits

I love you, atlanta: The "I Love You (insert your city's name)" concept has traveled well and landed in Atlanta on Z-93. The station has made a major promotion around the theme with the obligatory T-shirts that accompany the campaign. Starting last February Z-93 kicked off its "I Love You, Atlanta" blitz, offering a new Camaro Z-28 to the winner of the Z-93 essay contest. In 50 words or less contestants had to write why they loved Atlanta. In the months that followed T-shirts and cover-letters were mailed to various Atlanta VIP's, local celebrities made on-air announcements on the station extolling the "I Love You, Atlanta" theme. The station sought Atlanta's 1000 most beautiful women to become the "I Love You, Atlanta" girls ...even Rich's (a local Atlanta department store) has now opened an "I Love You, Atlanta" department selling everything from glasses to jogging suits. As PD John Young told me, "This is only the beginning of the biggest and best promotion that has ever hit Atlanta. Z-93 will continue the promotional efforts throughout the summer and into the fall since we intend to make 'I Love You, Atlanta Z-93's permanent promotional theme.


GASOLINE REVENGE, AT A PREMIUM: FMioo/Memphis has a hot one going that relates to any member of its audience who drives a vehicle. Sure, the gas crunch has hit Memphis and FM100 is letting their listeners fight back with the following idea: for 50 cents FM-100 fans can drop by a local shopping center and take a whack at a gas pump with a sledgehammer! All proceeds from the bashing will go to LeBonheur Children's Hospital. As FM-100's Diane Hampton said. "It's a simple democratic way to take a slam at OPEC, oil company executives or others involved in the gasoline crisis." Ron Jordan, FM-100's morning man, models the new FM-100 halter top and ponders how he will attempt to beat Memphis's high gas prices during the FM-100 "Gas Bash.

# ROCK WITH ROMANCE ROMANCE WITH ROCK 

## NICK LOWE



From the Columbia LP "LABOUR OF LUST"'

Produced by
Nick Lowe

KSLQ 34-30
KBEQ add
KHJ add
KFRC 27-24
KJR on
Z98 add 38
KNOW 32-23

KXX 106 30-22
WERC add WNCI 23-16
92X add 38
WISM deb 30
WVIC 32-28
KJRB on
KENO add
Kl04 deb 39 WFLB add
KSLY 30-25
KLUC 28-23
KCBN on
KBDF add
KRLC deb 28

## "Cruel To Be

KBEQ add KHJ add KEARTH 27-23 KFRC add B100 add KUPD on 14Q 34-28 WICC on 94Q 29-23 WAXY add Y103 add 37
WBBQ on KXX106 29-25
BJ 105 on 92X add KMJC deb 30 WLBZ add

14WK deb 39
WCIR add WAAY add WAGQ add WRFC add WCGQ deb 36 WFLB add KQDI add KRLC 30-27

From the Columbia LP ''EVOLUTION''

Produced by
Roy Thomas Baker
for RTB Productions.
LLovin' Touchin'
Squeezin


MOTOWN PROVIDES POINTER FOR KRTH - Morown's Bonnle Pointer visited KEARTHILos Angeles recentlv.
ChPD BACKSTAGE WITH BADFINGER - KUPD's John Sebastian and Charlie Fox loined Badfinger backstage after their Phoenix concert Pic
tured with the T.shirted band are PO Sebastlan (left), concert promoter Dan Zelisko (second from right), and air personality Fox (right). She is pictured in regal style, flanked by station PD Bob Hamilton (left) and Motown's Larty Tallin (right).


THE DEVIL WENT DOWN TO PEORIA - Epic's Charlie Daniels plaved Peoria recently and stopped by KZ93 for an interview. He's plctured with station PD Charlie Quinn (right).


KISS COMES CLEAN AT $\mathbf{C 1 0 5}$ - During a visit to Tampa for a concert, Kiss visited Q 105 for an on-air Interviaw Pictured (1-r) standing are Q105's Harry Schwartz, Program Assisfant Donna Evers, Kiss's Gene Simmons, Ace Frehlev, and Paul Stanlov (all sami-daringly without makoup), and PD Mason Dixon; (seated, Iri) group's managament's Rick Aliberte and Casablanca VP Don Waslev.


FCC MONITORS WRFC - Free Flight artists FCC (Funky Communications Committee) plaved Atlanta recently. with WRFC/Athens staffers joining the band for a pre-concert loast. Pictured (standing, l-r) are FCC's Steve Gooch. J.B. Christman, Jlmmy Evans, Wavne Chanev, and Dennis Clifton, WRFC PD Gary Kirk, sration's P.T Morgan and RCA's Eddle Mascolo. Dave Wheeler, Mike Becde, and Peter Price. Kneeling (ll.r) are FCC's Burch Ledford, comanager Terry Woodford, Free Flight's Tonv Brown, ca-manager Bruce Wavne, RCA VP Joe Galante, and Free Fllght/RCA's Johnny Grav.

## ON THE NEWSSTANDS...



AND ON THE RADIO;

| FIRST WEEK'S ACTION! | WRKO | WZUU | WHYN | KJR | WHBO | K $\times \times 106$ | K293 | 13FEA | WGLF |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0105 | KBEQ | WICC | KING | 298 | WSCN | WISW | 14WK | KKXL |
|  | CKLW | KEARTH | 940 | F105 | KNOW | WRJZ | KEYN-FM | WRFC | KBDF |
|  | WOKY | CK101 | WRVQ | 140 | KTSA | WKY | KJRB | WSEZ |  |



## Arbitron Advances




Miami/Ft. Lauderdale Hollywood
WQB.I. Oncrimominant Spanish Slation Slips Further. Now Nilhually WCMG:



Miami

WQBA Slides As W(CMO) Iominates
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WMMS ( 101 WMJX (b)
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WWWLIA) WYOL (A)
HYOR (BM) WAXY(R) WAXY (R)
WFYI (R)
in our Pittsburgh Arbitron Advances, WEEP's share wa

## RECORDING STUDIO MANAGER

Must have experience as a studio manager in a major recording facility with minimum three years experience. Must be familiar with traffic, studio policy, current studio practices and technology.

Engineering experience preferred with emphasis on administration, promotion, and sales.

Submit resume and salary history, in confidence to.

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P.O. BOX 1050 WOODLAND HILLS,

CA 91367

FORMATLEGEND
A.AOR E-Enak BA-Eond BM-Beautiful Muaic. C.Country, CL. Chesion, ODhea herr N.Nowt O-ONive PA.Pop/Adit R.Rock, RL.Roligious S.Sponish. T.Taf.

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| WCKOIII | 4 | 10 | WBKV-FM (PA) | 19 | 14 |
| WEXY (rL) | 1 | 13 | Wr:Mrici | 42 | 21 |
| WFTL.(PA) | 61 | 45 | WEZW (BM) | 97 | 125 |
| WGMA ICI | 32 | 19 | WFMH (C'L) | 32 | 2.8 |
| whristil | 102 | 102 | WISN (PA) | 80 | 107 |
| WPIP(BM) |  | 14 | WKTI (R) | 27 | 10 |
| WHBD (17) | 29 | 40 | WLPP (A) | 73 | 71 |
| WSHIE: (A) | 31 | 36 | WLUM ( ${ }^{\text {( }}$ ) |  | 16 |
| WEIA TPAI | 33 | 75 | WNOV (B) | 8 | 1.2 |
| WEAT.FM (BM) |  | 11 | WNuw (D) | 43 | 14 |
| WGRS (PA) | 21 | 21 | WOKY (R) | 76 | 6.6 |
| WINZINI | 59 | 95 | - Wurm (A) | 33 | 36 |
| WINZ-FM IAI | 23 | 15 | WTKM (PA) | 1 | 3 |
| WIOIDI'AI | 54 | 49 | WTKM-FM (PAI | 6 | 8 |
| WKAT (N) | 9 | 14 | WTMSIPAI | 174 | 15.90 |
| WKQS $\mathrm{BMM}^{\text {a }}$ | 54 | 12 | WYLOIC/RLI | 9 | 11 |
| WL.YF (BM) | 132 | 131 | WZUU (R) | 22 | 1.6 |
| WMJX (1) | 23 | 12 | WZUN-FM(R) | 65 | 7.2 |
| WNWSINI | 24 | 46 |  |  |  |
| WQAM (12) | 16 | 19 |  |  |  |
| WTMI (Cl), | 26 | 19 | * Brew | S basebal |  |
| wVCG\|BM, | 19 | 20 |  |  |  |
| WWWLIAI | 34 | 23 |  |  |  |
| WYOR (BM) | 37 | 26 | Bu | falo |  |

Buffalo
WJYE: (ex-WBNY) Changes Calls, WKBH Increases Top 40 Dominance: WBEN, HGR Maintain:
WYSL Disappears Below 1.0


Portland, OR
Top 40 KPAM-FM Doubles Audience: AOR KGON UP Sharply


## VBBY (J) WBNS WBNS (PAI WBNSFM BM WCOLIPAI WHOK (PA) WHOK-FMIC) WHOK-FM WLVO (A) WLVQ (A) WMNI (C) WNRE-FMIPA WRFP (PA) WRMZ (D) WTVN (PA) WTVN (PA) WVKO (B) WVKOFM1

Columbus, $\mathbf{O H}$
WNCI Jumps Over Two Share Points Widens Ifead Over Fellow Rocker WXGT

## CHEAP TRICK

THEIR NEXT CLAIM TO FAME

$\frac{-1}{1 H A M M}$





 (right)are pictured with fans at the contest.

> WEIRD FAMILY AT WNBC - If thev were all related, it would be a weird

amily, but actually, the only relations in the photo are three of the four




MANDRELL MEETING IN BUFFALO - MCA's Barbara Mandrell visited WKBW/Buffalo during a promotion tour Pictured (ll-r. rear) are WKBW PD Sandy Beach, MCA's Kev/n Pugllano, independent promotion exec Jerty Mevers, Mandrell, and MD Jon Sommers; (ll.r, front) MCA's Sammy Vargas and Margo Knesz.

beach boys get around to 96kX - The Beach boys visited $96 K X /$ Pittsburgh during their national tour. Pictured at the station (1.-r) are 96 KX MD Jay Stone, Carl Wilson and Mike Love of the group, and alr personallity Dennls Elliott while air personalify Steve Garrett kneels In front and trankly, we don't heve the faintest idea who or what is standing center rear, though It does not appear to be Brian Wilson.


SYLVESTER STARS IN WALKATMON - Fantasy's Sy/vester joined KROY/Sacramento in its annual charity walk athon. Pictured (t-r) are KROY MD Chuck Hale, air personalities Famous Amos and Daníy Wright and Syl vester


FOCKETS ROCK IT IN PHOENIX - RSO's ROCkets participated in an hourly album gheaway and drawing for a 98. second record run, along with KUPD/Phoenix and the Rolling Stone record store in town. Pictured (1-r) are PolyGram's Jab Bocher, Rockets Jim McCarty and Dan Keylon, store owner Jeff Lake, group's John Badanjek. winner, group's Donnie Backus, Dave Gilbert (kneeling), and Dennis Robbins, KUPD PD John Sebastian, and store's Jim Zelisko.


YES FOR WKEE - Yes played in Huntington, WV recently, and WKEE PD Doug Yanak visited with the band backstage. Pictured (1-r) are: Manager Brian Lane, Promoter Phil Lashinsky, Ves's Jon Anderson, Rick Wakeman and Alan White, Yanak, and the group's Steve Howe and Chris Squire.

## GRT Declares Chapter XI Bankruptcy

The GRT Corp., listing assets of $\$ 19.7$ million and liabilities of $\$ 20.8$ million, has filed for Chapter X protection under federal bankruptcy laws. In addition, GRT has reached an agreement in principle with the Bank of America which will allow the custom tape manufacturer and distributor to continue its manufacturing operations Terms of this agreement were not disclosed.
As previously reported (R\&R 7 13), the Bank of America had de
manded immediate repayment of approximately $\$ 6$ million in secured loans from GRT. GRT of Canada Ltd., the firm's Canadian subsidiary, is unaffected by the petition.

In a related development, GRT has named Robert Jacobs President and Chief Executive Officer of the company. Jacobs, until recently Executive Vice President and Chief Financial Officer of the firm, will replace Gordon Edwards, who relinquished his post earlier this month

## Klein Seeks <br> Conviction Set Aside

Lawyers representing Allen Klein. former Beatles manager and Chairman of ABKCO Industries Inc., have requested that a New York federal court set aside Klein's conviction upon one count of filing false income tax returns. Klein was acquitted on five similar counts during a lengthy retrial earlier this year (R\&R 5-4)
Central issue in the trial re volved around the ultimate destination of money derived from the same of Beatles promotional albums. supplied to ABKCO during the years $1970-72$ when Klein was handling the Beatles finances. Klein's original trial on these charges in 1977 ended in a mistrial when the jury was unable to deliver a verdict. However; in 1978. a
three judge panel ruled Klein could be retried ( $\mathbf{R \& R}$ 1-12, 3-2). If convicted Klein faces a possible three years imprisonment and a $\$ 5000$ fine.

## Jones

Continued from Page 1
gressive company I have ever worked with. Gil Rosenwald is by far the finest General Manager in radio today. To be working again with him and everyone within the company is very exciting
Jones will remain at KIZ, which he helped convert to Country in early 1978, until August 17. No replacement has yet been named.


SHARING THE GOLD TOGETHER - Capitol's Stan Forman (left) and KEIN/ Great Falls, MT PD John Walton are pictured with Walton's gold record award for Dr. Hook's "Sharing The Night Together.



## MIDWEST

WEST





Page 32
PARALLELs
Perellel I: Salected stations in mafor merkets that are format domi. nant" and/or exarta significant netionalinfluence.

Parmin II: Salected stations in seconodery mankets that are format dominent" andlor exert a significant local or regional influence. This parallel may also contain some major market stations thet do not quality for parallel one starus.

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Note: ('IFormat dominence is based on the Monday-Sunday, 6AM. 12Midnight, rotal persons 12 plus sheros as published by Arbitron. All present and possible future reporting stations are evaluated and updated twice annually. These oveluations take place in Janvary and Julv.

DENOTES FIRSTWEEK IN PARALLELS. 173 REPORTS




| EARTH，WIND \＆FIRE After The Love．．．（ARC／Col） LP：IAm |  |  |
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## Others Getting Significant Action

HERMAN BROOD "Saturdaynight" (Arlola) 19/3 Moves: Up 9, Same 6, Down 1, Adds 3, B100, 140, KCBN, WOKY 25-23, WAPE d-32. WANS $30-3$. .
M "Pop Muxik" (Siro) 18/12
Moves: Up 1, Same 5. Down O, Adds 12 including Y100, 293, CKLW, KFI, JB105, Y103.
WSGA, WBBQ, CK101, WRKO on, WPGC On, KEARTH on, KFRC d.28.
HOTEL 'You've Got Another Thing Coming'" (MCA) $18 / 2$
Moves: Up 11, Same 5. Down O. Adds 2 WTIX. WLAC, Ma 18-16, KXX108 17-5, WSGN e-3.
DOUCETTE "Nobody" (Mushroom) 1812
Moves: Up 6, Seme 10, Down O. Adde 2 WKEE, KBOZ, CHUM 22-19, KNOW 23-16, KOW 20 15. WKAU $28-25$.

CHEAP TRICK "Aln't That A Sheme" (Epic) 17110
Moves: Up 2 Seme 5, Down 0. Adds 10, KBEQ, KFI, WKEE, WAPE, KXX106, WRJZ, KRUX,
OLIVIA NEWTONJOHN "Totally Hot" (MCA) $17 / 7$
Moves: Up 4, Same B, Down O, Adds 7. KSTP, KFI, 13Q WHYN, 14WK, WCGQ WFLB Waves: Up , Same 8 .
BILLY THORPE "Children Of The Sun" (Capricorn) 167
Moves: Up 5, Same 4, Down 0, Adds 7, KSLQ, 940. WAPE, WCIR, WRFC, WISE, WANS. 96KX 33-32, Z97 3-2, KBEO 9-6.
BECKMEIER BROTHERS "Rock \& Roll Dencin" " (Casablanca) $16 / 5$
Moves: Up 2 Same 9, Down O. Adds 5, KRBE, JB105, WLAC, WFOM, KODI, WZUU on. KBEQ on, WFLI d-28.
BAD COMPANY "Gone, Gone, Gone" (Swen Song) $14 / 8$
Moves: Up 4, Same 2 , Down 0. Adds 8, WTIX, WLAC, 920 , BJ105. KJRB, WRFC, KOWB.
KCBN, KUPD 98, KXX108 d-27.

HERB ALPERT "RLee" (A\&M) 14N
Moves: Up 5, Some 3. Down 0, Adds 6, WKEE, 13FEA WAFC, WSEZ, KAYC, KEWI, WFIL on
TONY ORLANDO "8weots For MY \&weor" (Casablanca) 14/5
Moves: Up 3. Seme 8. Down O, Adds 5, KSTP, WOLF, WKY, K194, WCGQ. WFIL on, WZZP d-3s, KIMN on, KOPA on.
WHO "Long Live Rock" (MCA) 14/2
Mover: Up 7. Same 3, Down 2 Adds 2 KUPD, KMJC. KBEO on, B1c0 2926, 14022.11 , KRO 31-24.
TEDDY PENDERGRAss 'Tum Off The Light" (Philadelphia International) 13/3, Moves: Up 8, Some 2 Down 0. Adds 3. Y103. WFLI, WTMA, WAXY 24-19, WSGA 7-6, WKIX 13-11, BJ106 30-24.
BLACKJACK "Love Me Tonight" (Polydor) 13/3
Moves: Up 2 Seme 8, Down 0. Adde 3. WBBa, K104, WANS, WKBW d.30, KRBE on WGCL ON, WNOE 38-34.
BONNIE BOYER "Got To Give In To Love" (Columbia) 12/7
Moves: Up O, Same 5, Down 0. Adds 7. WGCL. KHJ, PRO-FM, WNDE, 14WK, WCGQ, WFLE. WFIL ON, KEARTH D
LONG JOHN BALDRY "You've Loet Thet Lovin' Feelng" (ENIIAmerica) 1210 Moven: Up 1, Same 5, Down 0, Adds B, WRJZ, KOWB, KKXL, KFYR, KKLS, WROK.
ART GARFUNKEL. "Since I Don't Have You" (Cohumbla) 120
Moven: Up 8, Same 2, Down 2. Adde 0, CHUM 25-21, KDWB 26-23, KSTP 21-19, WKY 17.14
FLASH \& THE PAN "Hoy, Se Poter"' (Epic) $11 / 2$
Mover: Up 5, Sam 4, Down 0, Adds 2, WNOE, WNAP, KEARTH 30-27, KRKE d.33. WLBz
DOLLY PARTON "You're The Only One" (RCA) $11 / 0$
Moves: Up 6, Same 5, Down 0, Adds 0, KNOW 30-28, KAKE 28-28, WXIL 27.23. WISE d.33. KAYC 31 -30.
TOBY BEAU "Then You Can Tell Me Goodbye" (RCA) 1018
Mover: Up 1, Same 1, Down 0, Adde 8, 98 KX , WKBW, 13Q, WAEB, WXIL. KKLS, KEWI, KRLC. WPEZ $\sigma \cdot 37$.
MICHAEL JOHNSON "This Night Won't Last Forever' (EMIIAmerica) 10/8 Moves: Up O. Same 4, Down O. Adds 6, WZUU, WKY, KRKE, WROK, KCBN, KRLC, KSTP on, 8100 on.
CLIMAX BLUES BAND "Children Of The Nightime" (Sire) $10 / 2$
Moves: Up 5, Same 3. Down 0. Adds 2 Y103, WISE, KNOW d-36. KRKE 35-28, WSPT 27.21 REX SMITH "Simply Jessie" (Columbia) 10/2
Moves: Up 7, Same 1. Down 0. Adds 2, KSTP, KERN, 140 14.7. WVIC 29.25, WHHY 22.16. WCGO 27.17
ADDRISI BROTHERS "Ghost Dancer" (Scotti Brothers) $9 / 3$
Moves: Up 1, Same 5. Down 0. Adds 3. WBBF, WKEE, KRLC, KEARTH on, KINT d. 28.
WCIR on.


## AER HOTTRACKS

These tracks are by artiats who have recelved concentrated airplay and positive reaction on AOR radio over on extended period of time. Trecke which have been eleased es alngles are designated by as esterisk ( ${ }^{\circ}$. Individual artiats' AOR Hottracke are listed in order of their level of eirplay and ecceptance.

ATLANTA RHYTHM SECTION: "DO It Or Dle" " . "SDOOKY"
BAD COMPANY: "Rock ' $n$ ' Roll Fantasy" " "Cone, cone, cone'
BLACKFOOT: "Highway"* "Train Train
BLUE OYSTER CULT: "Dr. MUSIC"
CARS: "Let's Co" * "Dangerous Type"
CHEAP TRICK: "Ain't That A Sname". "I want you To want Me
CHARLIE DANIELS: "Devil Went Down To Georgia'"
DIRE STRAITS: "Lady Writer" "Single-Handed Sailor"
ELO: "Don't Bring Me Down" " "Shine A Little Love"• "Confusion
PETER FRAMPTON: "I Can't Stand it No More" " "Where I Should Be"
JOE JACKSON: ". . . Going Out With Him?"* "Sunday Papers
RICKIE LEE JONES: "Danny's All-Star Joint" "Chuck E.'s..." "
Kansas: "People of The Southwind"* "On The Other Side
KINKS: "Callon of Gas" "Catch Me Now im Falling"
KNACK: "My Sharona" " "She's So Selfish" "Frustrated
NILS LOFCREN: "No Mercy" "Battimore"
NICK LOWE: "Cruel TO Be Kind"*
TED NUGENT: "I Want To Tell You" "Paralyzed"
ROBERT PALMER: "Bad Case Of Loving You" "
OUEEN: "We WIII Rock You/Champions"
CERRY RAFFERTY: "Days Gone Down"* "Cet It Right Next Time'
PATTI SMITH: "Frederlck"* "R\&R Star"
SNIFF 'N' THE TEARS: "Driver'S Seat" *
JOHN STEWART: "Cold"*
SUPERTRAMP: "Stranger"* "Breakfast.
JAMES TAYLOR: "Up On The Roof"* "Company Man" "Johnnte
Comes Back"
BRAM TCHAIKOVSKY: "Dreams
BILLY THORPE: "children Of The Sun" "
VAN HALEN :"Dance The Night Away" " "Beautiful Giris" "You're No Cood'
WHD: "Long Live Rock" " "Won't Get FDoled Again"
WINCS: "Getting Closer". "Arrow" "Old Slam, Sir"
NEIL YOUNG: '". . . Hev Hey'

BREAKERS
Breakers are those nower records that have the greatest level of statlon actlylty on any glven woek

## A TASTE OF HONEY Do It Good (Capitol)

$64 \%$ of our reporters on It, eight new adds WZZD, KHFI, WGCI, WMAK, KTLK, WEZB, WOKV, KLAV. Key moves: $25-17$ WDON, 29-19 WBLX, 2924 KXTC, 30-27 KRLY. Charts at Number 27 on Alrplay/30

FREDDIE JAMES Get Up And Boogie (WB)
$57 \%$ of our reporters on It, added at WOKV. Key moves: 20-16 KIIS-FM 33-25 KXTC, hot rotation WKTU, medium alrplay WMAS, KSET, debut 20 KFMX, on WDRQ, KLAV. Charts at Number 28 on Alrplay/30.

## FIVE SPECIAL

## Why Leave Us Alone (Elektra)

$54 \%$ of our reporters on it, four new adds KHYS, WIKS, WMAS, WEZB. Key moves: 24-12 WDON, 24-20 WBLX, 23-17 KXTC, hot rotation WKYS, medium alrplay WGCI, debut 24 WCAU, on WKTU, WMAK. Charts at Number 30 on Alrplay/30.

## NEW \& ACTIVE

All other new and recent releases getting substantlal airplay. These are listed in order by their activity levels at our reporting stations
gUTH WATERS "Never Gonna Be The Same" (Millennium - 12") 43\% reporting arplay 4 new adds WDON. WMAS. WDAI and KLAV On the following stations: WMAK WKTK, KHYS WOKV WEZB, KFMX, KRLY and KSET
EARTH, WIND \& FIRE "After The Love Has Gone" (ARC/Columbia - LP) 36\% reporting action added at KHYS, WEZB, WBLX Hot rotation KLAZ. WGCI, medium airplay WMAK on KFMX WMJX and KTLK
AL HUDSON \& THE PARTNERS "You Can Do It" (MCA - 12") 36\% of our reporters on It 4 new adds WZZD. KLAZ. WOKV and WDON Key moves 15.9 KXTC. 27.23 KRLY, hot rotation WKTU, medium airplay WGCI on KIIS-FM. WDRO
WARDELL PIPER "Super Sweet" (Midsong - 12") 36\% reporting action Key moves 31 -26 WDON 23-22 WZZD, medium airlay WMAS. KLAZ. WKYS debut 29 WEZB. on KSET and WOKV
FERN KINNEY "Groove Me" (TK - 12") $26 \%$ reporting airplay, 4 new adds WDAI. WMAS, KXTC and WMJX Key moves 38-30 WDON, on WKTU, WDRQ. WEZB MICHAEL JACKSON "Don't Stop 'Til You Get Enough" (Epic - 12") 26\% of our reporters on it. 5 new adds WCAU. WDRO. WDON. WGCI and WKTU Key moves: Debut 26 WBLX on WMJX. KXTC
HARVEY MASON "Groovin' You" (Arista) - 12') $26 \%$ reporting action Added at KFMX Key moves: 25-20 WMJX. 20-18 WDRQ, medium airplay WKTU, debut 23 WBOS. on KTLK. WOKV and KSET
THE RING "Savage Lover" (Vanguard - 12'") $26 \%$ of our reporters on it Key moves 39.27 . WDON $28-22$ KXTC. $27-24$ KLAV, medium airplay WKTU, on KHFI, KSET. KRLY WMJX
ULLANDA "Want Ads" (Ocean - 12") 26\% reporting action. Key moves: 25-22 KRLY. 19.18 KIIS.FM, 13-12 WMJX. medium airplay WMAK. debut 20 KATT. ON KHFI. KTLK and WOKV
JAMES BROWN "It's Too Funky In Here" (Polydor - 12") $25 \%$ of our

## DISCO BEAT

## Promotions In Motion

WSOO (Disco Q)/Syracuse, NY is running a month-long "Disco Q Dance-OH " Each Tuesday night three couples are chosen as semifinalists winning $\$ 50$ in cash and a chance to dance off for the big prize of $\$ 2000$ in cash and prizes which will be held on July 31st at the Fayetteville Mall It's been a successful promotion with over 500 spectators each week

> WDAI-FM/Chicago sponsored a "Disco Daze" demonstration at the Pioneer Plaza 7.16 at noontıme Dancers from Fred Astaire Studios demonstrated the latest sleps with music provided by the WDAI Music Van and

Pam Bellamy \& Gail Mitchell

Danae Alexander, WDAI air personality WXKS (Kiss 108)/Boston and McDonalds are giving away "Kiss Your Car" bumper stickers all summer long "Kiss Spotters" and two "Kiss Vans" will be awarding prizes such as mopeds. 10 -speed bikes, and cash to those cars displaying the Kiss 108 sticker

Gary Franklin and George Hayes of WEZB/New Orleans emceed the "Funk Fest II" Sunday (7.22). The all day concert presented Roy Ayers, Chocolate Milk, Crowd Pleasers and many more WBLXIMoblle has instituted a "music magazine" at the stafion The "WBLX Backbeat" is 93 seconds in length and airs three times a day The 93 seconds are full of bits and pieces relating to musical artists, upcoming concerts and

LP's. However, according to WBLX's Car men Brown, they want to alert record com panies to put them on their mailing list of press releases Send all information to Car men Brown. WBLX. Box 2823. Van Antwerp Bldg. Mobile. AL 36601 WDRQ/Detroit has added a new show called "Pure Disco After Hours" which is arred every Saturday night/Sunday morning from 1 am -6am Ken Collier, spinner at a local club, will be playing the latest releases "Whatever Lola Wants, Lola Gets" is how the old song goes However, WOKVICIncinnatl has amended the song to include all ladies in an on going station promotion Al several discos for an hour and a half WOKV picks up the drink tab for all ladies who happen to be in altendance According to Music Director Charlle Brown. the promotion has proved most successful and enlightening what better way to make a point with the ladies?

## Segues

BIII Berkey. General Manager al KLAVI Las Vegas is looking for competitive. creative PD Give him a call at (702) 732.2555 Our congralulations to Mike Adams who has been named Program Director at WMASI Springfield, MA . . Deldre Gentry formerly Music Director at KSFX/San Francisco joins KCBSISan Francisco doing morning drive. along with Marc Richards, who joins the statoon as Music Director and $6 \mathrm{pm}-8 \mathrm{pm}$ personality

## More Arb Winners

Again our congratulations to Disco station winners in the April/May ' 79 Arbltron. The average ratings 12 -plus Monday-Sunday 6am-midnight for 1) Houston ghows KRLY up from 18 to 3 7: 2) Denver has KTLK up from

| EAST |  | SOUTM |  | MODWEST |  | WEST |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Most Added | Hottest | Most Added | Hottest | Most Added | Hottest | Most Added | Hottest |
| Michael Jackson George McCrse Rozalin Woods Grace Jones | Edwin Starr Jackie Moore Chic Patrick Hernandez Candi Staton | EW\&F (Alter) A Taste Of Honey Sister Sledge (Lost) | Donna Summer (Bad) <br> Peter Brown <br> Deniece Williams Patrick Hernandez | Disco Circus Michael Jackson Saturday Night Band Barbra Straisand A Taste Ol Honey Rozalln Woods | Patrick Hernandez | Stephanle MIlls (Put) A Taste Ol Honey | Chic |



## Reporters

WKTKIBaltimore MO - Lou Kriege WCAU/Philadelphia, PA - Roy Perry WZZDIPhiladelphia, PA - Mark Serpas WK YSIWashington, DC - Steve Manuel WDONIWashington, DC - Barry Richards WKTUINew York, NY - Michael Ellis WBOS/Boston, MA - Jane Duncklee

WMASISpringfield, MA - Chris McLoude

## SOUTH

WMAKINashville, TN - Dan Vallie WKGN/Knoxville, TN - Kerry Lambert WEZB/New Orleans, LA - Gary Franklin KSETIEI Paso, TX - Chuck Kelly KHYSIBeaumont, TX - Ted Stecker KHYSIBeaumont, TX - Ted Stecker
KRLY/Houston, TX - Michael Jones KRLY/Houston, TX - Michael
KHFI/Austin, TX - Jack Starr KHFIIAustin, TX - Jack Starr
WBLX/Mioblle, AL - Carmen Brown WMJX/Miaml, FL - Frank Walsh
KLAZILIttle Rock, AR - Ken Dennis
KATTIOklahoma City, OK - Mike Gardner

WEST
KXTCIPhoenix, AZ - Rick Nuhn
KTLKIDenver, CO - Paula Matthews
KLAVILas Vegas, NV - Tom O'Hare KIIS/Los Angeles, CA - Wagner/Cohen KITT1San Dlego, CA - Ken Edwards
wOKVICincinnati, OH - Charlie Brow WOAl/Chicago, IL - Mary Klug WGCUChicago, IL - Barry Mayo KFMXM eiroit, MI - MN - Gary De Maroney WIKSIIndianapolls, IN - Mike Hedges
wokvicincinnati, OH - Charlie Brow

## MIDWEST

## Bhack Rarlin



## Bill

 Speed
## One Year Later

Well, it's been one year since we've been communicating through the pages of $\mathbf{R \& R}$, and I know you're as proud of the progress we've made as I am. But wait, we're not through yet

It's been a pleasure over the past year to meet so many of you I didn't know before in person. But the main point is that the lines of communication have stayed open. We've collectively dealt with many vital issues of the day, and there are still many more we will be covering

Just a year ago, we took the responsibility of showcasing the "New Black Radio" to the mainstream, and now just look at the increasing number of success stories that have been brought to light. Many people have said the industry as it relates to black music and radio has been going through a renaissance. I'd rather call it a celebration of black minds on a collective basis

## Black Radio Survives And Succeeds

Even with what looked like a threat to black music, the disco explosion, basic Black radio has proved itself to be as vital as we knew it had to be. Check some of the Arbitron survey results. It wasn't so long ago that we had only a scarce few Black-formatted stations that were number one in their markets. Now that number has at least doubled, and there will be more, so long as we concentrate on the business of basic broadcasting. We have experienced enough success to know we can and will continue to enjoy it.

The trick is, though, to stay loyal to the responsibility of communication - that is, feeding each other pertinent and useful information. Then we'll always have a source to draw inspiration from. We've established that source already, so let's open up the lines even more. There has never been a time when we needed that mutual confidence in each other more than now.

Black radio has always been creative and resourceful, and we're at the point where our resources are more vital than ever. So let's be bullish on business, and make each one of our jobs the place where we start to build the kind of radio which will be acknowledged as "the best ever.

## People

Once again, it's that ratings time of year for several markets - some things never seem to change ...And speaking of changes, Cliff Russel has been welcomed aboard the news staff of WJZZ/Detroit. He was formerly at neighboring station WJR . . . Lynn Tolliver is the new Music Director of WVON/Chicago . . . J.J. Johnson, morning man for KDAY/Los Angeles, has shifted gears and is on the air now from $6 \mathrm{pm}-10 \mathrm{pm}$. This allows him to spend more time with Radio Specials. Lid., a production company ... Van Johnson, formerly of WPAK-WKYY/Amherst. VA, is now with WJJS/Lynchburg as late night personality

Emma Kelly has joined the sales staff of WANT/Richmond, moving over from WENZ there . . . Besides a new telephone number (202-232-6000), WHUR/Washington, DC has also announced Oscar Fields as Music Dinector. Prior to his appointment. Fields worked


SAMMY AT MIRA'S MOM'S - When the multi talented Sammy Davis Jr. recently performed in Philadelphia, he was antertalnad by Phlladelphia International recording artlst Mira Waters at her mothar's home. Mira was in the Clty of Brotherly Love to promote her debut single, "You Have Inspired Me." Seen at the scene are (l.r) Chips Distributors" Richard Cooper, WZZD's Lee Hamilton, Semmy, WDAS.FM's Perry Johnson, Mira Weters, unidentified guest. and Chappia Jahnson.
with Donald Byrd Productions
WXYV/Baltlmore has named Ed Fennesey to its lineup in the 8pm-1am slot. Prior to this, Fennesey programmed WHAB/Hagerstown, MD Our condolences to Maurice and Verdine White of EW\&F fame on the death of their mother, Edna Adams White . . Dorothy Brunson. President of Inner City Broadcasting, is the major stockholder in a company purchasing WEBB/Baltimore, formerly owned by James Brown. Ms. Brunson told R\&R that she plans a major technical querhaul for the station, but plans call for keeping a Black format ... Please be sure to send me all of your station's news. photos, promotional materials, etc. Remember, you don't have to be a reporter to participate. Address to: Bill Speed. Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067

## Places

A JAZZY SUMMER: Montreux, Switzerland celebrated "E/A Night" on July 21 during its annual jazz festival. Grover Washington Jr., Lee Ritenour and Friendship and Terry Callier were on hand to join in the musical festivities .. Up and coming jazz artist Yutaka Yokokura made a personal appearance July 14 at Sound Masters Records in Carson. CA. He was there in support of his new "Lovelight" album ... Copley Square in Boston is the site of the second "Summerthing Jazz at Copley." Debuting July 15, the series will run for seven consecutive Sundays and features jazz talents from the Boston and New York area. In conjunction with Busch Beer, the Mayor's office and the Boston Phoenix, WCAS/Cambridge is broadcasting each concert live, from 5 -7pm . . ENTERTAINMENT LAW: The National Bar Association Convention for black lawyers is hosting its meet the first week in August at the Bonaventure Hotel in Los Angeles. Providing entertainment for the group on August 2 is Arista's Phyllis Hyman . . . PULL FOR YOUTH: In Houston, that is the slogan of the Professional United Leadership League, Inc., a local youth organization. Under the leadership of John White, the organization has en listed the aid of several recording talents to tape radio spots. These spots are being aimed at the community to secure their support and endorsement of the League and its work with Houston's youth. As an offshoot, the League is planning its First Annual Cavalcade of Stars and Soul Festival on September 21 and 22. The two day event has, so far, committed such acts as Sylvester, Esther Phillips and Creme D'Cocoa

Things


ROBBINS NESTS IN MOTOR CITY - When A\&M's Rockie Robbins visited WJLB/Detroit recently, he expressed such gratitude for the station's support of his self-titled album that "he out bopped the buzzard and the oriole. "Pictured rockin with Robbins (second from right) are, from loft: WJLB's Claude Voung, John Edwards and Mary Ryans and Steve Holsey of
the Michigan Chronlcle.

A CLEAN SWEEP: In Baltimore, the WWIN van (pictured) has been doing double duty. It has been helping the local NAACP with its voter registration drive. But it has also been kept busy patrolling the neighborhood streets for the station's annual "Clean Block Crusade." Working in conjunction with the Afro-Imerican Newspaper, the station will be awarding the winner a collection of records and a free night on the town at a local disco

CIRCUS COUP: Everyone associates summer with fun and one of the many fun things to do during the summer is to go to the circus. Well, KDAY/Los Angeles made that dream come true for close to 1000 area youth when they were presented with tickets to the Ringling Brothers. Barnum \& Bailey Circus. 700 tickets were given to charity organizations while the remainder was handed out over the air to contest winners.. Motown Records has announced that it is near the completion of its Motown/Hitsville USA recording complex. The entire renovation is scheduled to be finished in several weeks and will consist of four studios: Sunset. Sunrise. Twilight and Dawn.

THIS OMEN ISN'T JUST GOOD...IT'S GREAT! S E C RET OMEN


IT WONT BE A SECRET FOR LONG.


FEATURING THE HIT SINGLE "I JUST WANT TO BE"


| WWRL | WAMO | WJLB | KACE-FM | WLOK | WDAO |
| :--- | :--- | :--- | :--- | :--- | :--- |
| WNJR | WVON | WGPR | KSOL | KCOH | WVKO |
| WILD | WBMX-FM | KKTT | KYAC | KYOK | WJMO |
| WDAS-AM-FM | WNOV | WLBS | KDKO | WMBM | WBLK |
| WWIN | WAWA | WIGO | WGCI | WBOK | WUFO |
| WOL | KKSS | WAOK | WGIV | WYLD | WEDR |
| WANT | KATZ | WGOK | WORL | WCIN |  |
| KGBC | WCHB | WPAL | WDIA | WLOU |  |
|  |  |  | KDAY |  |  |

# HOTTEST <br> Following are lis ted in order of their airplay activity. <br> <br> CHIC <br> <br> CHIC <br> "Good Times" (Atlantic) DONNA SUMMER "Bad Girls" (Casablanca) TEDDY PENDERGRASS <br> "'Turn Off The Lights" (Phil. Int'I.) EARTH, WIND \& FIRE <br> "After The Love Has Gone"' (ARC/Columbia) MINNIE RIPERTON <br> "Memory Lane" (Capitol) ISLEY BROTHERS <br> "Winner Takes All" (T-Neck) ANITA WARD <br> 'Ring My Bell" (Juana/TK) <br> MASS PRODUCTION <br> 'Firecracker" (Cotillion) STEPHANIE MILLS <br> 'What Cha Gonna Do With My Lovin' " (20th) CON FUNK SHUN <br> "'Chase Me" (Mercury) 

## CLIMBERS <br> Following are listed in order of their airplay activity.

MICHAEL JACKSON "Don't Stop 'Til You Get Enough" (Epic) 43\% of our reporters are on it Record is strongest in the Midwest and debuting at several stations including WDAO. WJLB, WLOU and WVON while otherwise in hot rotation at WTLC and WCIN. Coming on in the East at WKND and WXYV. In the South, it is pulling Top 5 at WAOK, just added at WVEE, WHRK and KMJO. Top 10 at WDIA
TEENA MARIE "I'm A Sucker For Your Love" (Gordy) 37\% of our reporters are on it In the West it is Top 5 at KDAY. The East reflects Top 10 activity at WAMO WKND and WDAS and in hot rotation at WXYV. The Midwest shows hot rotation at KPRS and Top 10 a WJMO. In the South it's charting at WJJS. Top 5 at WDIA and WTMP, and otherwise, in heavy rotation at WYLD, WVEE and WHRK
ASHFORD \& SIMPSON "Found A Cure" (WB) $\mathbf{2 9 \%}$ of our reporters are on it. In hot rotation in the West at KDAY. The Midwest reflects hot airplay at WCIN and WDAO The East shows Top 10 at WDAS, just coming on at WAMO, and in hot rotation at WOL. The South reflects Top 10 activity at KMJQ and WAOK.
LTD "Dance 'N' Sing 'N' " (A\&M) 31\% of our reporters are on it In the East it is just added at WXYV, and in hot rotation at WOL. The South debuts it at WVEE and WHRK, with Top 5 activity at WKXI and heavy airplay at WYLD. The West shows heavy airplay at KYAC as KSOL reflects a significant climbing position. In the Midwest it is in hot rotation at WTLC as KSOL reflects a
WLOU and WJMO.
JAMES BROWN "It's Too Funky In Here" (Polydor) 29\% of our reporters are on it Hot alrplay in the Midwest at KPRS. In the East it is Top 10 at WAMO. WDAS and WKND. Significant climbing position in the West at KSOL while the South reflects hot rotation at WJJS, WEDR, WGIV. WYLD and WKXI.
CAMEO "I Just Want To Be" (Chocolate City) $\mathbf{2 9 \%}$ of our reporters are on it. In the Midwest the record debuts at WVON and WLOU while showing hot airplay at WDAO and WTLC. Heavy airplay at WOL in the East Added at KDAY in the West Added at WGIV in the South and showing heavy rotation at WYLD and WKXI with Top 5 at WANT
SWITCH "Best Beat In Town" (Gordy) 26\% of our reporters are on it. Midwest leads the way on this one with Top 10 at WJLB, added at WTLC. and in heavy rotation at KPRS and WKWM. In the East the record is already Top 5 at WDAS and in hot rotation at WKND. In the South the record pulls Top 10 activity at WDIA and heavy rotation at WKXI. In a significant climbing position at KSOL in the West.

## Album Airplay

Following are listed in order of their airplay activity.

[^1]FIVE SPECIAL "Why Leave Us Alone" (Elektra) 23\% of our reporters are on it Added in the East at WWIN. Top 10 at WKND with hot airplay at WOL. Already Number 1 in the Midwest at WJLB and WVON showing in heavy rotation. Strong climbing position in the South at WJJS. Top 5 in the West at KSOL and in hot rotation at KYAC.
PETER BROWN "Crank It Up" (Drive/TK) 20\% of our reporters are on it. Ton 10 in the West at KSOL and in hot rotation at KDAY. In the South It's in heavy rotation at WHRK WGIV and WVEE. In the East it's hot at WOL and WXYV.
KC \& SUNSHINE BAND "Do You Wanna Go Party" (Sunshine/TK) 20\% of our reporters are on it. Record is Number 2 at WKND in the East and in hot airplay at WXYV. Recelving hot airplay at WJJS. WHRK, WVEE, WYLD and WKXI in the South
TOTO "Georgy Porgy" (Columbia) 17\% of our reporters are on it Midwest leads the way with activity - Top 5 at WJLB and hot airplay at KPRS and WTLC. In the West it is Top 10 at KSOL and in hot rotation at KDAY. Top 10 at WTMP in the South.
DIONNE WARWICK "I'll Never Love This Way Again"' (Arista) 17\% of our reporters are on it. Top 10 in the West at KSOL. Top 10 in the Midwest at WJLB. Just added in the South at WPDQ. Top 10 at WDAS and WKND and a strong climber at WAMO in the East BOOTSY'S RUBBER BAND "Jam Fan (Hot)" (WB) 15\% of our reporters are on it In the Midwest it is hot at KPRS and WCIN. Top 10 in the East at WAMO. Top 5 in the South at WAOK and just added at KYAC in the West
LENNY WILLIAMS "Doing The Loop De Loop" (MCA) 14\% of our reporters are on it In the Midwest it is receiving hot airplay at WCIN. New in the South at WANT while Top 10 at WTMP and WKXI. New in the West at KSOL
ENCHANTMENT "Where Do We Go From Here" (Roadshow) 14\% of our reporters are on it Top 5 in the South at WDIA and WANT. TOp 10 at WKWM and in hot rotation at WCIN and WDAO in the Midwest.

## NEW \& ACTIVE

O'JAYS "Sing A Happy Song" (Phil. Int'I.) 37\% of our reporters are on it New in the West at KDAY. The Midwest added it at WKWM, KPRS and WCIN. Debuting in the East at WDAS, WXYV and WOL. The South added it at WYID, WVEE. WPDQ WGIV, WHRK and WAOK. FERN KINNEY "Groove Me" (TK) 23\% of our reporters are on it New in the South at WKXI, WYLD, WTMP and WEDR. Added it at WWIN and WOL in the East It's debuting in the Midwest at WKWM and WJLB
DRAMATICS "My Favorite Song" (MCA) 14\% of our reporters are on it Already Top 10 in the South at WPDQ. WEDR and WDIA. Debuting in the Midwest at WJLB. New at WKND in the East.
ROY AYERS 'Love Will Bring Us Back Together" (Polydor) 14\% of our reporters are on it In the South it's Top 10 at KMJQ. Top 5 in the Midwest at WLOU while receiving hot airplay at WTLC and WKWM.
HERB ALPERT "Rise" (A\&M) 12\% of our reporting stations are on it Added in the South at WGIV and WAOK. TOp 10 at WKWM and debuting at WCIN in the Midwest

## JAZZ

HOTTEST

## CRUSADERS................................................ Street Life (MCA)

 FREDDIE HUBBARD

| GATO BARBIERI. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Euphoria (A\&M) |  |
| :---: | :---: |
|  |  |



 NORMAN CONNORS Various Cuts GROVER WASHINGTON JR......................................................... Cuts SONNY FORTUNE ................................................. Cuts Various Cuts Various Cuts

## NEW \& ACTIVE

OEODATO
Knights Of Fantasy (WB) Various Cuts

EAET: WRUR/Now York,
WEANBatimore, MD Kweisi Mfume : WHURWashington, D.C. Jesse Fax, Ward. MIDWEST: WBBY/Cohumbus, OH, P. Norman Grant WJZZIDetroit, MI, Dorian Paster. WEST: KADXIDenver, CO, Chuck Edwards; KREBerkeley, CA, Hal Jackson; KKGO/Los Angeles, CA, Monica Riorden; KJLH/Los Angeles, CA, Lawrence Tonner.


| EAST | SOUTH | MIDWEST | WEST |
| :--- | :--- | :--- | :--- |
| Teddy Pendergrass | Chic | Chic | Chic |
| Teena Maria | Mass Production | Teddy Pendergrass | Teddy Pendergress |
| Mass Production | Minnie Rtperton | Donna Surnmer (Bed) | Five Special |
| Chic | Teddy Pendergrass |  | Donna Summer (Bed) |
| Donna Summer (Bad) | Donna Summer (Bad) |  | Peter Brown |
| Toto |  |  |  |

July 27, 1979
Regiunalized Adds 5 Hats
Stations are listed by region. Hota are listed in order of their airplay

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| Platypus | Chic |
| HOTTEST | Donna Summer (Bad) |
| Teddy Ponderoras | Toena Marie |
| Teana Marie | Switch |
| Stephanio Mills | Steophenio Mulis |
| Spyro Oyro | A.thord © Simpson |
| EWGF(n) ${ }_{\text {McFeddon }}$ Whitehead | Mass Production |
| Boosery Rubber Bond | Con Funk Stun |
| James Brown |  |
| Mass Production |  |


| WINM | wol | wxy |
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| ADDED | ADDED | ADOED |
| Five Special | Fern Kinnoy | Mlchaol Jackson |
| Forn Kinney | Dee Edwarde | 00 |
| Wardell Plpar | E.C. King | O'Jays |
|  | O'Joye | Rick Jamen (Fool) |
| HOTTEST |  | LTD |
| Parlat | MOTTES | Michael Henderson (LP) |
| Comeo | Flve Special |  |
| Toddy Pondergrass | 1TD | HOTREST |
| Donnm Summer (Bed) | Mass Production | Chic |
| Chic | Archie Bell | Donna Summer (Bed) |
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| Gap Band (0) | Jr. Welker | Minnie Rlparton |
| Mass Production | Astiord 4 simpson | EWGF(Attor) |
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| Lou Rawls | Cameo | Low Rawls |
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| KC \& Sunshine Band |  |  |
| James Brown |  |  |
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| Chic |  |  |
| Dionne Werwick |  |  |
| Donne Summer (Bad) |  |  |
| Flye Special |  |  |



# THE PICTURE PAGES 

Sha-Na-Na Applauds Gaynor


Polydor's Gloria Gaynor was presented with a slew of platinum records at a recent taping of Sha.Na-Na's net work television show. Shown standing are (l-r) Polydor VP Steve Salmonsohn, Polydor's Marty Goldrod, Bow zer, Lenny and Denny of Sha.Na-Na, Gaynor, Santini, Danny and Donny of Sha-Na-Na, and Mupa Chico VP Jim Kirk; (knealing, 1-r) Polydor's Steve Duboff, MVP Records President Freddie Perren, She Na.Nratuctions' Gaynor's producer Dino Fekaris, Sha-Na.Na's Johnny, Screamin' Scott and Jocko, Grand Slam Productions Christine Perren.

Motels Check Into Capitol


Capital Records has signed Los Angeles based rock group the Motels, whose debut album will be produced by John Carter. Seen after the signing while lounging at a notorious L.A. rock 'n' roll motel are (lounging, l-r) Motels Michael Goodroe, Brian Glascock, Martha Davis, Jeff Jourard, and Martin Life; (standing, 1.r) Motels manager Ken Fritz, Martha Davis's daughter Maria Davis, Capitol's Bruce Ravid, Randall Davis and Bruce Gar. field, Capitol VP Rupert Perry, Capitol/EMI.America/United Artists Records Group President Don Zimmermann, Capitol's John Carter, Capitol VP Bob Young, Motels' attorney Milt Olin, Ken Fritz Managements' Dennis Turner and Capitol VP's Dan Davis and Dennis White.

Douma's Day At Warners
 August release. Pictured planning strategv at the label's Burbank offices are (l.r) Warners Board Chairman Mo Ostin. Douma, Limited Mgt's Gahrielle Arras and Jahn Courage (Douma's co-managers). Douma's executive pro ducer Mick Fleetwood, and WB's Robln Rothman.

New Lowe For Columbia


Following Rockpile's recent performance in New York City's Central Park, Columbia's Nick Lowe was visited backstage by various label VP's. From left label VP Gregg Geller, Lowe, Columbia Sr. VP/GM Jack Craigo, Rock pile guitarist (and Swan Song artist) Dave Edmunds, and Columbia VP Arma Andon.
Roxy Rocked In Quatro-Phonic Sound


In her first appearance in Los Angeles in three years, RSO's Suzi Quatro performed recently at the Roxy. Pictured (1-r) are songwriter Nicky Chinn. performed recently ar the Roxy. Pin RSO's Bob Smith, RSO President AI Coury and RSO VP Rich Fitzgerald.

Passport Visits L.A.


Atlantic's Passport recently performed at the Roxy. Shown (l.r) Atlantic artist Henty Paul, Atlantic's John Devld Kalodner, Atlantic artist Jean LucPonty, Passport's Klaus Doldinger and Atlantic's Paul Cooper

Sutton Set On Rocking Roxy


Columbia recording artist Gregg Sutton recently performed at the Roxy In Los Angeles. Pictured backstage are (tr) Columbia's Debbie Newman, manager Ellop Roberts, Sutton, Columbia VP Ron Oberman, Columbia's Rob Wunderlich and Paul Rappaport.

## A Welcome For Missouri



The Senta Monica Civic pleyed host to Polydor recording artists Missouri recently. Gathered backstage are (1.r) Missouri member Dan Billings. Polydor's Jeff Laufer, Greg Miller and Bob Spaisman, Missouri's Ron West Polydor's Marty Goldrod, Randall Platt of Missouri, Polydor's Steve Duboff, Missouri's Web Weberman, manager Stan Koron. Alan Cohen of Missouri and Polydor VP Steve Salmonsohn.

## Publishers Hold Pow-Wow



Pictured while artending the fourth annual Screen Gems-EMIIColgems-EMI Music Inc. meoting in Los Angeles are (seated, I.r) Screen Gems GM Nashuilla Charlie Feldman. Screen Gems EMI VP Ira Jaffe, SG's Ronni Grakal, SG Prasident Lester Sill, Columbia Picturas' Dick Berris, SG's Lee Read, SG vP Paul Tannen and SG's Geri Duryaa: (middle row, I-r) SG's Jaan Schulman, SG VP Jack Rosner, attorney Gary Wishik. SG VP/General Counsel Vince Perrone, "Ole Geonge," SG's Linde Goett and Ron Friedmen: (top row, tri Toshibe EMi's Mak Hirai, SG's Jerny Isaec son. Bob Currie. Brian Grear and Kevin Stewart Pathe Marconi's Jaan Yves Leroy. Columbia Pictures' Bob Holmes, SG.EMIIL ondon GM Brian Hopkins, and Columbie Pictures' Jill Meyer and Mike Roberts.

Byrds Of A Feather


Roger McGuinn, of Cepitol Records group McGulnn. Clark and Hillman celabrated a birthdev after a concert at the Universal Amphitheater near Hollywood. Celebrating are (l-r) Capltol VP's Dennis White and Rupert Perry, McGuinn and Cepitol President Don Zimmermann.

Thunder Down Under


Caught while congratulating themselves on not having run a Skylab promotion are 4BK/Brisbane, Australla Music Promotions person Shirla日合 Manning and morning man Richard Perno. But seriously, folks, Perno was Manning and morning man Richard Parno. But seriously, folks, Perno was
meraly celebrating his leaving Down Under for the winter, travaling to Los Angeles and San Francisco during late Julyloarty August so that he can record interviews with recording and entertainment stars to be aired
during h/s show upon his return.
Mushroom, Phonogram Make Int'I. Pact


Mushroom Reconds has signed a hicensing deal with Phonogram Interna. Homal whereby Phonogram will manufecture and distribute catalog and fiu ture releasas by Doucette and Chilliwack with the exceptions of Canada
and the U.S. Picrured at the pacting are ll.r) Mushroom GM Phonogram Int\%. VP Aart Dalhuisen and Phonograroom GM Joe Owens, weevelt

Long Beach Journey


When Columbia's Journey recently performed two shows at the Long Beach Arena, they were feted and greeted backstage by sundry labal reps, Shown after the show are (back row, l-r) group's manager Herbie Herbert and Columbia VP Ron Obermen (middle row, (r) Journey's Steve Perry, Columbia's Tony Zetland, group's Steve Smith, Ross Valory and Neal Schon, Columbia's Paul Rappaport and Journey-men Gregg Rolia; (front row, Ir) CES Records Intil's Dennis Killeen and Columbia's George Chaltas.

Just A Small Circle Of Friends


The Roxy in Los Angeles hosted Elektra/Asylum's Lee Ritenour and his band, Friendship, recently. Pictured backstage after the show are (I-r) E/A VP Jerry Sharell, E/A's Bob Destocki, Friendship member Alex Acuna,

Abraham LaBorialand Ernis W.F. Radio Reps Bet On Gambler


Following EMIIAmerica artists Gamb/er's recent performance at the Old Waldorf in San Francisco, the group met with various label execs and local redio reps beckstage. Pictured pooling their talents are (l.r) KFRC's Sandy Louis, Capitol's Paul Rose, Gambler's Nathen Shaffer and Bruce Breckenfield, KMEL's Kenny Wardell, KSJO's Shalio Pene EMI AlUA's Ken Benon Gembler's meneger Doug Banker EMI.AlUA's Cristie Marcus, Gembler's Shella Rene, EMI-A/UA's Ken Benson, Gambler's manager Doug Banker, EMI.AlUA s Cristio Marcus, Gombler's
Werren Mays, Del Breckenfeld and Chuck Schwartz, and KMEZ's Bobby Cole; (kneeling, l-r) KSAN's Beverly WIIshire and KMEL's Fronk Martin.

Horslips At The Whisky


Mercury Records recording artists Horsllps recently galloped into Los Angeles to perform at the Whisky on Sunset Strip. After the show, pictured horsina around were (1-r) DJM GM Carmen LaRosa, Horslips's Johnny Fean. Jim Lockhart and Barry Devlin, and Phonogram VP Steve Katz.

Day Of The Hunter In Cleveland


Chrysalis artist lan Hunter was recently presented the key to Cleveland by Mayor Dennis Kucinich, who kater emphasized that acceptance of the key did not include assuming responsibility for the fown's municipal debts. Hunter and the Mayor are pictured with fans at a local record store.

## Lene, Label Reps Put Best Fete Forward



During the recent party honoring Epic artists the Jacksons for their platinum award winning album, "Destiny," costumed disco roller-skaters combined with (1-r) Epic VP Ron McCarrell, Epic/Stiff artist Lene Lovich. member of Lene's group Les Chappell, and Epic Sr. VP Don Dempsey to join in the fote's festivities.

## Jeff Gelb

## The AOR-Playboy Connection

The majority of our audience is men 18-34." Sound familiar? We're not talking about a radio station here. but of IPlayboy magazine, which reaches some twenty million readers worldwide, of whom an estimated 14 million are in the aforementioned age group. Playboy Promotion Manager Rick Novak, who creates and exe cutes the company's media promotions, has parlayed this knowledge into a number of promotional tie-ins with AOR's nationwide which have achieved excellent results for both parties.

## Mixed Musical Media

The Playboy-AOR connection began five years ago when the magazine's annual jazz poll broadened its scope to become a music poll of four categories, including rock. The idea of the promotion was to involve radio stations and their audiences to determine the poll's winners. No vak recalled. "When we first started the promotion
 we were taking stations on the advice of a media buying agency according to ratings for 18-34's, and it was, at first, a $50-50$ mixture of AM rockers and AOR's. We would go to a station and offer to create a partnership for the promotion. The station would ask its listeners to vote for their favorite music on ballots we'd have printed up which were available through retail accounts. In return we would supply prizes for some of the people who entered the promotion, including stereo systems. pinball machines, and mini-tours with a popular group.
"We began to notice," he continued, "that AOR audiences were turning in ballots that were much closer to the musical interests of our readership and to the realities of the changing musical scene. Besides, AOR's had active audiences: you asked them to do something like this and they'd do it; we got great responses from them.'

Henceforth the decision was made to rely entirely on AOR stations for the music poll promotion, which this fall will encompass close to 30 stations in major markets nationwide. While 'Playboy's computers collate national results they will also spit out the winning choices from each market taking part in the promotion. Most of the stations involved will in turn create their own programming special to run down their communities' favorites.

## Posters, Pinball \& Pictorials

While the annual music poll has been Playboy's largest promotional commitment to AOR radio, it is by no means its only one. The magazine's Farrah Fawcett Majors cover was reprinted as a poster offered exclusively by Playboy through 16 Abrams Superstars stations. The magazine also promoted its release of Steve Martin's "Cruel Shoes" book by offering pinball machines and other prizes to those who came up with the cleverest interpretation of the book's title. Ted Nugent pinball machines were actually created by the company as prizes in another promotion tied in with a Nugent profile in Oui magazine.

On a less traditional level was the promotion Playboy tied in with AOR's in Cleveland Denver and Phoenix to find women for a pictorial. Somewhat surprisingly, Novak stated that there had been no reports of adverse audience reaction to the promotion from men or women listeners who might have been assumed to have found the promotion chauvenistic. Novak speculated. "The promotion did not offend listeners because it wasn't a pitch for nudity per se. Nudity is not mandatory in this kind of pictorial; it's entirely up to the women." He added, "Not only was there no trouble, but our photo editor said the response was unprecedented for a feature of this type."

## AOR Equals Buying Power

While AOR sales departments have, in the past, had difficulty convincing advertisers that their audiences had major buying power, Novak says he had no such problems convincing Playboy's management team that AOR radio was the best place to put the magazine's radio promotion dollars. He reiterated, "Our research shows that the kind of person who listens to AOR radio is the same person who sits down and reads through Playboy. The lifestyles are totally intermixed.'

## Update

WZOK/Rockford asked listeners to trade in ten cans of food for an album of their choice from the station's stash. The station gathered a truckload of canned food for the Rock River Food Pantry, an emergency food distribution center . . W4PLAY is the name of WWWW/Detroit's new weekly hourlong program of new and new wave music WLUP/Chicago's infamous Steve Dahl has resurrected the idea of "The Breakfast Club" by inviting 100 listeners to dine with him at a Chicago hotel penthouse restaurant while he broadcasts his morning show live by remote . . . KAZY/Denver's "Benefit For Mr. Kite" kite festival awarded prizes to those who created the most ingenius kites customized with the station's call letters. Grand prize winner receives an album a week till the year 2000 KZEW/Dallas's "Skylab Survival Party" for its listeners included a free live performance by Infinity's Dixon House Band . . . WSHE/Miami gave away a reettoreel in conjunction with Sire recording artists Climax Blues Band's new album... WRHY/York attracted 5000 listeners to a free concert of local musicians . . . WPLJ/New York is taking postcard registrations to send two winners to England for Led Zeppelin's Knebworth concert appearance ... WQSR/Tampa beat the Outlaws twice in charity softhall games bridge is cosponsoring a summer series of jazz shows which the station will air

FM/Montreal debuted its "Rocky Rockcoon" mascot by having him rollerskate down bridge during rush hour, which promptly resulted in the mascot's arrest, as was expected by the station. Meanwhile CHOM-FM has sold over 30,000 "Rock Lives at CHOM" T-shirts WQXM/Tampa provided free birthday cake for over 8000 who came to see a reducedcost concert the station cosponsored with Journey and Thin Lizzy. The cake commemorated the station's second AOR anniversary . . KICT/Wichita is sending six people to a free lunch from the postcards received at the station, which are picked at random daily CFOX/Vancouver's first annual "Fox Trot" gathered 5000 runners for a ten-kilo marathon that raised over $\$ 10,000$ for the "CFOX Children's Hospital Fund". .. KTMS/Santa Barbara is offering daily prizes and a grand prize trip for two to Tahiti to those spotted displaying the station's bumper sticker ... In last week's Philly AOR story Eric Margolis should have been listed as the former WYSP PD, not Eric Goldberg (who is MD at WABX/ Detroit)... Direct News, a syndicated news arm of DIR Broadcasting, scored a real coup by corraling fugitive Abbie Hoffman for a three-hour interview that has been cut down to five fifteen-minute segments to be aired on the show at the end of August. If your station is not a Direct News client but would like to carry the interview, contact DIR rep Paul Zulo at (212) 371-6850.

## Evolution

It's always great to welcome new stations to the growing numbers of AOR's across the country: WBIR/Knoxville is a 100,000 watt Country station turning to AOR on the 11 th of August. MD Mike Johnson requests record service at (615) 637 1010. WERI/Westerly. RI is a new "Progressive AOR" as co-PD's Mike Francis and Rick Rockwell term it. Luck to both new stations ... Austin Vali has exited as PD at KPIG/Honolulu to become PD at Hawaii's sole AOR, KQMQ (Vali was formerly PD at WLRS/Louisville). Former KQMQ PD Steven B. Williams retains his airshift Lots of changes at KPAS/EI Paso: Dr. Don Leader has been named the new PD. replacing departing Oscar Medina. Gayle Miller has joined the station as a new allnighter . . . Rick VanZandt has been upped to PD at KVMT/Vail, and Marc Lee has been named new MD for the station... Ron Tyler has been upped to PD from MD at KATT-FM/Oklahoma City. Co-MD's are airstaffers Clark Ryan and Mark Dempsey . . Pat Prescott and "Herschel" are new co-MD's at WRVR. Former MD Chuck Mitchell has exited the station . . . Davis Broadcasting has applied for cwnership of KFIG/Fresno. The station is currently owned by Kadota Wireless Co. . . Bill Martin has been named PD at WCMF/Rochester, replacing Chuck Ingersol, who retains his airshift. Former MD Gary Whipple has exited the station.. Don Sitton
is the new MD at KY-99/Amarillo is the new MD at KY-99/Amarillo . . . WOMP/Wheeling morning man Mike Bonasso has exited for WCHV/Charlottesville . . . Mike Collins has exited mornings at WRIF/ Detroit. Also departing is night-time air personality Sheila Rushlow, who has been replaced by WABX's Karen Savelly . . . Blake Lawrence has been named Production Director of WMET/Chicago . . . Former "News Blimp" producer Steve Crowley has formed Umbrella Productions . . . RCA Records' West Coast Manager of National Album Promotion George Taylor Morris has exited the company.

## Color

BLOODY GOOD PROMOTIONS: KTYD/Santa Barbara and WDHA/North Jersey both sponsored blood drives in conjunction with premiere screenings of the Universal "Dracula" film. WDHA also gave away over 500 T-shirts while KTYD offered free admission to those coming in costume. Also in costume were the ushers, and the theater even had a fog-filled lobby.

FIDDLIN' AROUND: KZEL/Eugene, in conjunction with Epic Records and the new Charlie Daniels album. drew postcard entries for the winner of a $\$ 600$ fiddle and backstage passes to a Daniels concert appearance. Involved in a similar promotion was KZOK/Seattle.

CARS CONTEST: WMMS/Cleveland sent two promotion winners to Monterey's Historic Car Races in conjunction with Elektra Records and the new Cars album. Ballots for the promotion were available at a record outlet as well as a car parts store!

ALLMANS MAKE HEADLINES: KZOM/Beaumont asked listeners to create original banners welcoming the Allman Brothers to an area concert. Banners which also included the KZOM logo were eligible to win backstage passes for the show.

MELLO YELLO: That's a new soft drink from the Coca-Cola people, and FM107/ Scranton invited listeners to chug a can's worth in record time to win a year's supply of the soft drink. Contestants were sponsored by listeners and merchants with all proceeds benefitting an area zoo.

SUMMER FEST '79: That's what WBAB/Long Island, Native Tan Tanning Oil, and an area car stereo dealership have teamed up to present for area residents over a recent weekend. The outdoor festival featured frisbee and tan contests, and awarded a thousand free Beach Bag Survival Kits valued at $\$ 100$ each.

## Concerts \& Conversations

PRESENTATIONS: KSHE/St. Louis presented Dixon House Band for \$2.95 . . WZAM/ WMYK/Norfolk presented Climax Blues Band for $\$ 2.94 \ldots$ KSMB/Lafayette presented Dixon House Band for $\$ 1.94 \ldots$. WLIR/Long Island presented Laughing Dogs for free . . . WZZQ/ Jacksonville presented Whiteface for $\$ 2.00$.

RADIO \& TV SIMULCAST: Ian Hunter on WMMS/Cle veland.
RADIO CONCERTS: Blues Bros., Rolling Stones, Aerosmith, Pure Prairie League on KAZY/Denver . . . Dixie Dregs on KWFM/Turson . . . Richie Havens, Buzzy Linhart on WMMS/Cleveland . . . Laughing Dogs on WLIR/Long Island . . Outlaws on WDIZ/ Orlando.

GUEST DJ'S: Rachel Sweet on M-105/Cleveland.
CONVERSATIONS: Rumour on WBAB/Long Island $\qquad$
Tulsa ...Pat Metheny on WCAS/Cambridge St. Par Climax Blues Band on KMOD/ KNAC/Long Beach ... Peter Frampton on WNEW/New York . . I Ian Hunter on KZEW/ Dallas... Who on WLIR/Long Island... Kate Taylor on WLOM/Cape Cod ... Bill Bruford on WQBK/Albany . . . Bad Co., Mother's Finest, Cars, Aerosmith Cod ... Bill lanta . . Renaissance on WIBA/Madison . . . Devo on WMJQ/Rochester . . . Cars, New England on WKQQ/Lexington . . . Supertramp, Max Webster on CHOM/Montreal Journey, Van Halen on KICT/Wichita . . . Rickie Lee Jones on WMMS/Cleveland Artemus Pyle (Lynyrd Skynyrd) on WDiz/Orlando . . Jones Hunter, Night, Dixon House Kansas, Blackfoot on KSHE/St. Louis .. Orleans, Marshall Tucker on WBRU/Providenc KTIM/San Michael Nesmith on WQSR/Tampa Pure Prairie Ieague, John Cougar, Buzzy Feiten on KBCO/Roulder



#  "DAVID WERNER" <br> on Epic Records and Tapes 

Number 1 Most Added! R\&R<br>BB

Number 1 Most Added! ALBUM NETWORK BILL HARD GOODPHONE "New Listing"



PUT A MOOSE IN YOUR TANK - wMJQ Rochester allowed listeners to fill up w/th free gas during a recent gas pinch promotion. On hand to steer drivers to thelr pumps was the Magic Moose mascot


ROCKY RACCOON WOOS WILUE - 96 ROCK/ Atlanta station mascot Rocky Raccoon greet ed Columbia recording artist Willie Nelson during a backstage reception for the perform-
er.


JUKIN WITH O.95 - O-95/Indianapolis, in conjunction with Epic, Portrait \& Associated labels, fashioned a crossword puzzie around the artists of several recent album releases trom the companies. From the correct puzzle entries received, the station awarded 100 colored vinyl LP's by those artists, with the Q-Kangaroo choosing one winning entry to receive a well.stocked jukebox.


KOFM GIVES PORTLAND THE GOOSE - KQFMIPortland's station mescot the O100 Goose was on hand to award a trip to Mexico to a winning listener in a contest co-sponsared Martell, aloo Goose, Tri.Met's Bob Prouda, station's Andrew Reimer and Dat's Adella ald; (front row, frl promotion winner aloo VP/GM Stis Andrew Reimer and Dave McDon-


CLUCKY BUCKS - WBCY/Charlotte awarded $\$ 500$ to the listener submitting the most col Emen, WBCY's Chris Jones, and the plucky mescothe presentation (tr) are winner Sandy

# The First Day Out We Bring You Southside Johnny and the Asbury Jukes. Thank You Radio For Being There! 

## WMMS

 WSHE WNEW KREM-FM KNCN wCOZ WBAB WKUE KBLE WLBJ-FM WHSY-FM WSRD WRNW KOZZ WYFE WPLR WMMR WXRT WPL WBCNKLBJ WKDF WLIR WFSU 97X KBTM-FM WZLT WAAL WDHA WAOX KZAM KSAN WYDD WLYT WMJO WPIX KMOD


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WHFS
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KYTX WZOK
KFMH KZEL WRVU KFDI
WSAC-FM
WZZO WPDH
Produced by Barry Beckett Management: Amundo Enterprises, Inc.

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records and tapes

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July 27, 1979 KNACK
E. LIGHT ORCHESTRA

SUPERTRAMP
DIRE STRATS
KANSAS. . . .
KINKS.
ROBERT PALMER.
NEIL YOUNG.
BRAM TCHAIKOVSK
CHARLIE DANIELS .
BLUE OYSTER CULT.
WHO
VAN HALEN
A RHYTHM SECTION
NICK LOWE.
GERRY RAFFERTY.
NILS LOFGREN.
BAD COMPANY.
JOHN STEWART
JOE JACKSON.
SNIFF 'N' THE TEARS.
PAT TRA VERS BAND
GREG KIHN BAND
QUEEN
FLASH \& THE PAMN.
RICKIE LEE JONES
IAN HUNTER
CHEAP TRICK.
BLACKFOOT.
BILLY THORPE
PATTI SMITH
TED NUGENT
LOUISE GOFFIN.
DAVE EDMUNDS
JAMES TAYLOR
JOURNEY .
MARSHALL TUCKER.

152 REPORTERS
Candy-O (Elektra)
Get The Knack (Capitol)
Back To The Egg (Columbia)
Discovery (Jet)
Breakfast In America (A\&M)
Communiqué (WB).
Monolith (KIrshner)
Low Budget (Arista)
Secrets (Island)
Rust Never Sleeps (WB/Reprise)
Strange Man,... (Polydor)
Million Mile Reflections (Epic).
Where I Should Be (A\&M)
Mirrors (Columbia).
The Kids Are Alright (MCA)
Van Halen II (WB)
Underdog (Polydor)
Labour Of Lust (Columbia)
Night OwI (UA)
Nils (A\&M)
Desolation Angels (Swan Song)
Bombs Away Dream Babies (RSO)
Look Sharp! (A\&M)
Fickle Heart (Atlantic)
Go For What You Know (Polydor).
With The Naked Eye (Berserkley).
Live Killers (Elek tra).
Flash \& The Pan (Epic).
Rickie Lee Jones (WB).
"You're Never Alone..." (Chrysalis). At Budokan (Epic).
Strikes (Atco)
Children Of The Sun (Capricorn)
Wave (Arista).
State Of Shock (Epic). .
Kid Blue (Asylum).
Repeat When... (Swan Song) . Flag (Columbia).
Evolution (Columbia)
Running Like The Wind (WB)

Album cuts are listed in orde of airplay prateranco.
"Lat's Go" "All I Can Do" "Type"
"Sharona" "Selfish" "Frustrated"
"Closer" "Arrow" "Siam" "Glad"
"Shine" "Down" "Confusion"
"Logicar" "Stranger" Titte
"Lady Witear" "West" "Sailor" Tite
"Sourthwind" "Other Side" "Reason
"Gas" "Falling" Title
"Casso" "Suspicion" "Friends"
"Hey Hey" "Mothers" "Finger"
"Dreams" "U.S.A. ""Bloodline"
"Devll, Georgia" "Lane"" "Blue Star"
"Stand/t..." "Feet Back..." Title
"Dr. Music" Title "In Thee"
"Rock" "Fooled" "Baba" "Miles"
"Dance" "Girls" "Doctor" "Bottom"
"Do It" "Born Ready" "Music"
"Cruel" "Cracking Up" "Susan"
"Days" Title "Right" "Money"
"Mercy" "Battimore" "Steal"
"Fantasy" "Gone" 'Wind" "Circles"
"Gold" "Sun" "Fool" "Wind"
"Going Out?" "Papers"
"Saar" "Lines"
"Boom" "Hooked..." "Gettin' Betta" "Rendezvous" Titte "Moulin Rouge"
"Rock You" "Champions" "Entertain"
"St Peter" "Walking" "Africa Shuffle"
"Young Blood" "Chuck E" "Joint"
"Daylight" "Bastard" "Cloveland"
"Shame" "Want You"
"Highway" 'Train"
Titte "Chain"
"Frederick" "Star" "Dancing"
"Paralyzed" "Tell" "Bite
Title "Simmy" NEW ENTRY
"Girts Tall" "Mor" "Johnnie" "Day Tripper"
"Roof"
"Same Way" "Lovin' ""City Of..."
"Cowboys" Title "Hills"

CARS continued their strong first place showing this week with heavy hot reports. Strong newcomers KNACK inched into second place this week while SUPERTRAMP re surged into top five. DIRE held rock steady as KINKS bounded into lop ten. YOUNG also hit top ten this week. while BRAM and DANIELS moved up. BOC and LOWE Inched up while NILS climbed. BAD CO. showed new alrplay strength this weok as SNIFF, TRAVERS and BLACKFOOT maintained. THORPE showed strong alrplay thls week, es did LOUISE. EDMUNDS was this week's highest debut with excellent showings in adds and mediums. JOURNEY resiliently bounced back on the chart this week. DAVID WERNER came very close to charting.

The Albwim Airplay/to chart reppresents
activity based on a combination of edd.







# ESGAPE FROM DOMINAIION WITH MOON MARTN 

RADIO \& RECORDS 7/27: $=3$ Most Added AOR
Album of the week.
BILLBOARD 7/28: $=3$ Nathnal Breąjouts
RECORD WORLD $7 / 28.4$. MostAdded Albr 13

THE GA, 1 CREPORT 4 23: Album of the Week

Rad tiug ramming?

The new Moon Martin album, produced by Craig Leon for Craig Leon Enterprises

Co-produced by Moon Martin Management: Ron Henry.

Capital


ROLENE, THE FIRST SINGLE TO ESGAPE FROW THE NEW MOON MARTIN ALBUM-RUSH RELEASED!

No albums qualified for breaker status this week.
"'Lonesome Loser" (Capitol) MIOHT
"Hot Summer N/ghes" (Planet)
HERMAN EROOD
"Saturdoynight" (Arlola)
DAVID BOWIE
"O" (RCA)
CARLY SIMON
"Vongeance" (Elektra)
NICK GILDER
"You Raally) Rock Ma" (Chrysalis) BLONDIE
"One Way Or Another" (Chrysalis)
IAN DURY
"HIt Mo With Your Rhythm..." (Stiffiepic) RECORDS
"Stary Evas" NIrgin)
ELTON JOHN
"Mamo Can't Buy You Love" (MCA) POCO
"Haart Of The Night" (MCA)


## REGIONAL AER ACTIVITY




| ROBERT PALMER <br> Secrets (Istand) <br> NILS LOFGREN <br> NIIS (A\&M) <br> NICK LOWE <br> Lahour Of Lust (Col) <br> SNIFF 'N' THE TEARS <br> Flckle Hoart (Ati) <br> NEIL YOUNG <br> Rust Never... WB/Reprise) $20 / 12$ <br> Two numbere follow ench album tits. The flist represents total number of Esetern otrition playing the abrum thle week. The escond ts the mumber of thoee stitlons who reported it in medium rotetion thit week. | CARS <br> Candy-O (Elektra) KNACK <br> Get The Knack (Copitol) $28 / 27$ <br> SUPERTRAMP <br> Broakfast In... (A8M) $26 / 22$ <br> WiNGS <br> Back To The Egg (Coll 27127 <br> DIRE STRAITS <br> Communiqué (WB) <br> ELO <br> Discovery (Jot) <br> $25 / 20$ <br> Two numbers follow eoch album ttile. The firet represent total number of Eestern tations playing the slbum thle woek. Tha who reported it in hot rotedion thas weak. |
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MPU AVPS SILENT LETIER－Cepitol recording artists Americe were guests on WPLJINew York where they were interviawed by air personality Par St John．Pictured（fr）are St John，group＇s Gerry Beckley．Capitol＇s Meur． een D＇Connor，group＇s Dewey Bunnell．

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## News Notes

Ron Jones returns to WHK/Cleveland as PD. For the past year and a half he has led KLZ/Denver to the top of the Country pack in that market. Russ Knight is out at WHK. (More details, Page 1 of R\&R.) By the way, WHK's music director Terry Stevens departed last week for Chicago to do middays at WMAQ . . . Ben Peyton has left Chicago's WJEZ, where he had been PD of Plough's FM Country station. Peyton returns home to Ronoake, VA. where he has been named GM of Pop/Adult-formatted WUEZ as of September 1. Peyton's reason for leaving WJEZ, as he told R\&R, was "philosophical and policy differences" between him and the management ...After more than 10 years at the number one station in Dallas-Fort Worth. Don Thomson is leaving WBAP/Fort Worth. He has been Operations Manager for the past five years. Thomson will continue to add input to the station as a consultant. His future plans will be discussed here next week GM Warren Potash has not named a replacement yet . . Ron Walton has left the OD/PD job at WOKK/Meridian, MS to join new country station WQHK/Fort Wayne, IN. The station changed formats from Top 40 last Wednesday (25). Walton will be Assistant PD and will handle music for the station . . . Lee Philips has been upped to Operations Manager at wOKO/Albany . . . Pat Devaney returns to KHAK/Cedar Rapids. IA to do afternoons. He has been PD of KTYN/ Minot. ND. New PD/MD for KTYN is Dave Gunn, who has been with the station for five years . . Congrats to KXLR/Little Rock morning team Rick Warren and Jennifer James on their recent marriage. (That's one way to get your act together!) .. Also my best wishes to ex-Country PD Bob Pittman, now at WNBC/ New York, on his marriage this Friday (27). Pittman led WMAQ in its early development as a Country station... Tim Wilson has been promoted to PD at WAXX/Eau Claire, WI. Ray Sherwood is the new MD . . . Bob Sharron has just taken over as GM of KlaK/Denver. He is from Los Angeles . . . Hurricane Claudette has caused some big problems for WBHP/Huntsville. AL. Floods destroyed 90 percent of the station's oldies and most of its currents. The station was about to move into its new studios, and was quickly able to put together some equipment to stay on the air. The old studios, as of Tuesday (7-24), were still filled with about a foot of water. If you can help with product contact new MD Ron Scott at (205) 534-3521. WBHP's new studio address is 2101 Governor Drive.

## 1979 Country Music Convention Nashville, Tennessee

EDITOR'S NOTE: For your information, R\&R is printing the available tentative schedule of events for this year's Country Music Convention, an annual event in Nashville the second week in October. If you plan to attend, R\&R suggests you make your room reservations early. Registration is free to radio attendees. For more information contact the Country Music Association at (615) $244-2840$.

Sunday, October 7. 1979
6:00pm
Monday. October 8. 1979
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October \&-10. 19 geday
Tuesday October 9. 1979
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5:30pm
7:00pm
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9:30pm
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12:00noon
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Wednesday-Saturday
October 10-13. 1979
Thursday, October 11, 1979
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11.30 am
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700 pm
7.00pm
Friday, October 12. 1979

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Nashville Songwriters Awards Dinner - Hyatt Regency
CMA Fourth Quarterly Board Meeting
First American Center
Third National Band Reception honoring CMA Board - National Life Hospitality Center. Opryland
Thirteenth Annual Country Music Association Awards Show - Grand Ole Opry House - Emcee: Kenny Rogers

Awards Party
CMA Talent Buyers Seminar - Radisson Hotel
FICAP Seminar - Acuff Theatre - Opryland "Put The Personality Back In Country Radio"
Bluegrass Show - Grand Ole Opry House
Opry Bar BQ and Spectacular - Grand Ole Opry House BMI Awards Dinner - BMI Buid Sho-Bud/Baldwin/Gretsch Birthday Show - Grand Old Opry House

7h Chellman-Twitty Radio Invitational Golf Tournament - Crockett Springs Country Club
RCA Show
tunch - Tent
Capltol/UA Show
Dinner - Tent
ASCAP Awards Dinner - Hyatt Regency Hotel (Invitation only)

Third Annual Music City News Hall of Music Exhibits (Rymian Exhibit Hall, Opryland Hotel)

## CMA Membership meeting - Opryland Hotel

Lunch - Tent
SESAC Awards Dinner - Woodmont Country Club (Invitation only)
Artist-DJ Tape Session - Opryland Hotel (Exhibit Hall)
tuncheon sponsored by CMA - Opryland Hotel (Followed by panel discussion sponsored by Cerator R\&R Country Editor, Jim Duncan discussion - Moderator R\&R Country Editor. JIm Duncan
Artist-DJ Tape Session - Opryland Hotel (Exhibit Hall) Artist-DJ Tape Session - Opryland Hotel (Exhibit Hall)
FICAP Dinner and Show - Hyat! Regency Hotel (Invitation only)

Huntsville, $\mathrm{AL}, 3584$. By the way the new PD is Bill Murray, formerly of WMPS/ Memphis Phll Gonzales is the new MD of KRZY/Albuquerque. Ex-MD Melowly Zowner will still be working weekends, but plans to concentrate on teaching at the University of New Mexico in the communications department.

## Quick Bits

The third annual "Miss WIRE" contest is underway at WIRE/Indlanapolls with more prizes than before ... WYND/Sarasota, FL just held a "Lovelines Weekend," where listeners were invited to call in and give their favorite "lovelines." Eddle Rabbitt albums of the same name on Elektra Records were the once-per-hour motivators . . WBAM/Montgomery has started an album feature show each Wednesday night. Each week they are trying to get the various artists to call in to do an interview during the show ... WMAY/Springfield, IL is having a "Hands On Marathon" to give away a 1979 Cutless automobile. The idea of this contest is to see who can keep their hands on the vehicle the longest WIRK-FM/West Palm Beach did the old "thing of the past" promotion by presenting an all-oldies weekend ... KLAK/Denver took a busload of listeners to the Cheyenne Frontier Days to see the Charlie Daniels concert . . WJJK/Eau Claire, WI presented "The Return Of The Great Elvis," a special tribute to Elvls Presley. The station presented three Elvis movies for their listeners. Hourly qualifiers won albums and tickets ... WGMA/Hollywood, FL is holding a fishing tournament complete with many big prizes for the winners . . WUBE/Cincinnati teamed with an auto parts company to hold the "world's largest carwash." Proceeds went to benefit a local children's hospital . . . The third annual "Jamboree In The Hills," an outdoor country music festival, was held on July 14 and 15. More than 39,000 persons attended the event broadcast over WWVA/Wheeling. The two-day event featured Moe Bandy, Bobby Bare, Johnny Cash, Dave \& Sugar, Crystal Gayle, Tom T. Hall, Sonny James, The Kendalls, Ronnie Milsap, Eddie Rabbitt, Margo Smith and more. Some people will keep statistics on anything, and this festival was no exception. According to the press release regarding this event: "The warm summer weather combined with great country music stirred quite a few appetites . . . Among items consumed were approximately 8000 lbs . of country-style ribs, 30,000 chicken dinners, 60,000 hot dogs, 2500 kegs of beer. 70,000 cups of Pepsi. (and a partridge in a pear tree


RAFT RACE ROWDIES - KSOIDes Moines PD Jerrett Day lright and afternoon newscester Sheane Lynn are shown taking part in the second annual Roaring Raft Bash on Grey's Lake. The event is sponscred each year by KSO's sister station AOR formetted KGGO.FM.

## Concerts \& Conversations

KIDN/Pueblo, CO is taking part in the 10-day Colorado State Fair with live daily broadcasts. PD Doug Wilson will emcee shows featuring Eddie Rabbitt, Donna Fargo, Don Williams, Tammy Wynette, Johnny Rodriguez, Charley Pride and others ... On August 5, KNOE/Monroe, LA brings the Willie Nelson-Leon Russell show to town ... Randy Dean emceed the recent Bobby Bare-Joe Ely concert for WWJO/St. Cloud, MN at the Hombre Club ... CFGM/Toronto will take its "Opry north" concerts to a new location this summer for a couple of free shows. They will be held in Brampton. Ontario. The shows are free to the public . . Susie Allanson, Doug Kershaw and Jerry Naylor are set to entertain for the KLAC/Los Angeles night at Los Alamitos Race Track. The station will do a live broadcast from the location ... Charlie Daniels was a recent guest on KMPS/Seattle. Afternoon driver Lee Rogers did the interviewing . . . Daniels also recently did a guest spot on WHK/Cleveland . . . KXLR/Little Rock had Gene Watson in town earlier this month ... KGFX/Pierre. SD held a Marty Robbins weekend to promote his show in town. KGFX air personality Ray Hart did the emcee chores . . WDDD/Marion, IL morning man Bruce Welker emceed a re cent concert featuring Barbara Mandrell, the Statler Brothers, Minnie Pearl. Grandpa Jones, Pee Wee King, and Merle Travis
"She showed the world what an All Around Cowboy could do.
She showed the world how an All Around Cowboy could look like an all around fool. She made me feel like a horse without any fire.
Too late I realized breaking me was her destre.
She rolled me and raked me with spurs that lefl such a hurt
She left me broken and she left me crying out there in the rodeo dirl".

|  | From the new album: ALL AROUND COWBOY <br> Produced by: Billy Sherrill <br> On Columbia Records \& Tapes <br>  <br>  <br>  |
| :---: | :---: |
| Marty Robbins - Fall/ Winter Tour |  |
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FROM THE PICNIC TO THE PALACE - On July 4 th, Columbia recording artist Willie Nelson held his 7th annual picnic" for more than 20,000 tans in Austin. Texas. Top photos show Bobby Bare performing and Willie visiting with Houston Oiler footballer Earl Campbell. On July 5 th. Nelson and his "family" opened a week's worth of appearances at Caesar's Palace in Las Vegas. Nelson is pictured on stage during the opening night performance. He is also seen backstage with Jo Walker, Executive Director of the Country Music Association: Darryl Royal, former head football coach of the University of Texas; and BMIINashville VP Francis Preston


JESSIE \& JUNIOR - WHN/New York air personality Jessie Berman is pictured backstage with Elektra recording artist Hank Williams Jr. following a performence at the Lone Star Cafe. Jessie emceed the program which aired on WHN.


# HOT COUNIRY SUMMER 



## BREAKERS

## LYNN ANDERSON

## I Love How You Love Me (Columbia)

 $57 \%$ of our reporting stations on it Charts: 27-23 WSAI, 11-10 KRMD, 30-25 WXCL, 31-25 KEEN, debut 20 KLAK, debut 28 WLWI-FM, 37-29 CKLW-FM, 30-26 WWSW, 21-16 KXLR, $11-7$ KZIP, 30-24 KSON, 12-11 KCKC, 20-14 KOKE. Adds: WINN, WEEP, WOKK, WWJO. R\&R Chart 37-31.
## CRYSTAL GAYLE

## Your Kisses Will (UA)

On 56\% of our reporting stations. New adds include WUBE, KCKN, WBAP, WFMS-FM, KEEN, KOKE. Charts: debut 28 KMPS, 42-29 WKDA, debut 29 WJJD, debut 29 WSLR, debut 28 KNIX, 36-30 WOOT, 21-12 WUNI, 38-29 KCUB, 39-29 wWSW. R\&R Chart Debut 33.

## MOE \& JOE

## Just Good Ol' Boys (Columbia)

Reported on $55 \%$ of our stations. Adds this week include KSON, WIRE, KCKN, WONE, WLWI-FM, KOKE, WBAP, KBET, WOKO, WADR. Charts: $24-21$ KCKC, $18-10$ WUNI, 30-20 KWKH, debut 28 WSLR, 35-28 WVOJ, 36-28 WNRS, debut 24 WMC, 38-27 WKDA. R\&R Chart Debut 34.

## NEW \& ACTIVE

 the first repres ente tosat number of our reporting stastions plaving the record this woek. The second ho mirsiss ons

JOHNNY RODRIGUEZ "Fools For Each Other" (Epic) 70/9, KLAC, KLAK, WOGY WTHI WFNC, WOOT, WEEP, WWSW, KIDN. Charts: 37.30 KCUB, 17.14 WUNI, 3426 KNIX. 25.19 FFGO. 37.28 WKD
DONNA FARGO "Daddy" (WB) 69/16, KLAC. WFMS.FM, KSO, WDGY, WXCL KEBC WNY WVOJ, KBOX WKDA, WSM, KION, WITL WYTL KWMT, WKKN. Charts: $25-21$ WUN 30.26 KFGO, 43.29 KFGX

VERN GOSDIN "All I Want And Need Forever" (Elektra) 66/9, KLAK. WADR WFNC WKDA WOOT, KWMT, WHBF, WSLA, WIRE, Charts: 33.19 WIRK.FM. 3430 CKLW.FM 622 WUNI, debut 29 WLWI.FM, $29-24$ WTHI, 3329 KZIP debut 26 WKMF debut 28 WOKO. 33-29 VITL 22.16 KUGR.
MEL McDANIEL "Play Her Back To Yesterday"' (Capitol) 65/9, wone, woot WBAP. WITL KFTN, WCMS, WPOR. WCAW, Charts 31.24 WGTO, 34.29 WKKN, 29.23 KRMD, debut JENNIFER WARNES "I Know A Heartache When I Se日 One" (Aristal 64/15 JENNIFER WARNES KSON KLAC KMPS, KNIX, KMAK, KHAK, KNOE, WOKK, WFNC, KXLR, KBOX, KHEY, WCMS KSON, KLAC, KMPS, KNIX, KMAK, KHAK, KNOE, WOKK, WFNC, KXL 28 KOKE, $32 \cdot 23$ WIRK.FM debut 28 KOKE, debut 29 KIDN, 35.28 WKKN, 2420 WWOK. 32.25 KKYX. debut 30 WXCL 29.2 CKLW.FM.
CKLW.FM. WACKY WARD \& REBA McENTRE 'That Makes Two Of Us'" (Mercury) 55/9
JAT WOOT, WFNC, WKDA. WWSW, KWM. 38.30 KSO , debut $30 \mathrm{KMPS}, 32.27$ KRMD. 39.30 kK YX.
DAVID ROGERS "You Are My Rainbow" (Republic) 54117, KNIX, wONE CKLW KIDN Charts 3627 KGFX debut 30 WOKO. 32.25 WADR, $3430 \mathrm{WTHI}, 28.24$ WYII
MICKEY GILLEY "My Silver Lining" (Epic/Playboy) 53/13, kLak, wXCL wIL MICKEY GILLEY "My Silver Lining (Epic/ WIayboyss Ch, 15.7 WUNI. 30.25 WSEN. 33.27 KWKH .

KENNY DALE "Only Love Can Break A Heart" (Capitol) 48/19, KNEW, WAAP. KBOX WMAQ. WIL KMPS, KVOC, KSSS, WYTL KBMR, WDDD, WKKN WKME, WAXX WGTO
KVET WUNI, WYII Charts 33.29 WSAI, $2623 \mathrm{KCKC}, 32.22$ WVOJ
JERRY LEE LEWIS "Who Will The Next Fool Be" (Elektra) 48/12, KRAM. WFMS FM, W 2320 KCKC
JIM ED BROWN \& HELEN CORNELIUS "Fools" (RCA) 43/40. Tiod for the "Mast Addod" song this week Some now stations include KNEW, KMPS, KNIX. KCKC, KEEN, WIL WEEP, WYII, WXCL KFGO, KHAK, WKMF, WNAS, KUZZ. KFTN, KRGO
EARL SCRUGGS REVUE "I Could Sure Use The Feeling" (Columbia) 43/11. WRCP. WSM. KBOX WIRE KNIX. KLAK, WYTL WHEF, WGTO KNOE. 21.17 WOKO dEbUT 30 WIRK. FM
DON WILLIAMS "It Must Be Love" (MCA) 41/40. Tied for the "Most Added" record thit week. Now stations include KLAC, WEEP, WYDE, KAMD, WIWI.FM, WVOC KRGO, KRDR WBAM, WUBE, WONE WIRE, WJJD. KNEW, KFTN, KNIX, KLAK, KMAK, KVOC, KRGO KAD
WNAS WKKN KFGO KFEO WXCL KHAK, WAXX WIRK. FM, WNVY, KHEY, KXLR. WCOS.FM KLVI KKYY. WLWI.FM. WOKO WCAW, WYII, debut 29 WSEN, 2923 WVOJ.

## Others Getting Significant Action

[^2]
# Radio\&Records NATIONALEAIRPLAY/4O <br> Three Two Last Wheks Weeks Week <br> <br> July 27, 1979 

 <br> <br> July 27, 1979}

DOLLY PARTON/You're The Only One (RCA) ANNE MURRAY/Shadows In The Moonlight (Capitol) EDDIE RABBITT/Suspicions (Elektra) EMMYLOU HARRIS/Save The Last Dance For Me (WB) MEL TILLIS/Coca Cola Cowboy (MCA TAMMY WYNETTE/No One Else In The World (Epic) IOHNNY CASH/Ghost) Riders In The Sky (Columbla) WAYLON JENNINGS/Amande (RCA) HANK WILLIAMS JR./Family Tradition (Elektra) GENE WATSON/Pick The Wildwood Flower (Capitol) MOE BANDY/Barstool Mountain (Columbia) JOHN WESLEY RYLES/Liberated Woman (MCA) HOYT AXTON/Delle And The Dealer (Jeremiah) LOUISE MANDRELL \& R.C. BANNON/Reunited (Epic) CHARLIE DANIELS BAND/The Devil Went Down To Georgia (Epic) CHARLY McCLAIN/When A Love Ain't Right (Epic) DAVE \& SUGARIStay With Me (RCA) WILLIE NELSON \& LEON RUSSELL/Heartbreak Hotel (Columbia) JIM REEVESIDon't Let Me Crossover (RCA)
LORETTA LYNN/I Can't Feel You Anymore (MCA KENNY ROGERS \& DOTTIE WEST/'Till I Can Make It On My Own (UA) BUCK OWENS w/EMMYLOU HARRISIPlay Together Again Again (WB) MARTY ROBBINSIAII Around Cowboy (Columbia) KENNY ROGERS/She Believes In Me (UA)
CONWAY TWITTYII May Never Get To Heaven (MCA) CRISTY LANE/Simple Little Words (UA) STATLER BROTHERS/Here We Are Again (Mercury) CHARLEY PRIDE You're My Jamaice (RCA) RAY PRICE/That's The Only Way To Say Good Morning (Monument) CLIFF COCHRAN/Love Me Like A Stranger (RCA) LYNN ANDERSONII Love How You Love Me (Columbia) CON HUNLEY/Since I Fell For You (WB) CRYSTAL GAYLE/Your Kisses Will (UA) MOE \& JOE/Just Good OI’ Boys (Columbia) JANIE FRICKE/Let's Try Again (Columbia) FREDDY FENDER/Yours (Starflite)
GEORGE JONES/Someday My Day Will Come (Epic) DOTTSY/SIip Away (RCA)
JOHNNY RODR!GUEZ/Fools For Each Other (Epic RONNIE MILSAP/Nobody Likes Sad Songs (RCA)

NEW ENTRY $\longrightarrow$

## This chart is based solelly on compiled weeld

CATES "Make Love To Me"' (Ovation) 38/7, KWKH, WLWI.FM, WIAE, WYTL WTH KAZY, KIDN. Charts: 27.21 KSO, 20.12 WACP 2416 KHAK. 25.21 KUZZ $41.34 \mathrm{KVOO}, 98$ WKMF, 27.21 KGFX
BILL ANDERSON \& THE PO' FOLKS "The Dream Never Dies" (M
STELLA PARTON "The Room At The Top Of The Stairs" (Elektra) 28/8, WSLP KEBC KCEY, KFGO, KFEQ KVOO, WGTO, KHEY, 38.29 KKYX
REX ALLEN JR. "If I Fell In Love With You" (WB) 24/22, kmps, knix. ksop KRAM WRCP, WOKO WINN, KLVI, KRMD, WVOJ, KHEY, WLWIFM, KWKH. WNAS, KFGO WXCL. KRDR, KUZZ. KMPS, KCKC. KSOP
T.G. SHEPPARD "Last Cheater's Waltz" (WB/Curb) 22/22, WLWIFM, WKDA KXLR, KWKH, KKYX, WVOJ, KZIP, KAMD, WBAM, WMC, WYDE, KHEY, WNAS, WKKN, KFGO KMBR WXCL KRDR, KUZZ, KMPS, KCKC, KSOP
SONNY JAMES "Lorelei" (Monument) 22/5, KWKH, WEAP. WNYA. WTHI Chorte 38.24 KUZZ debut 28 WIMME 3529 KHAK

RANDY VANWARMER "Just When I Needed You Most" (Bearsville) 22/4 WYTL WIL KCFX KFTN Chars 15.7 WSAL 2419 WUNI 6.3 WMC 4.4 KCKC 33.27 KNOE, 281 baing pleyed
MARY K. MILLER "Guess
BECKY HOBBS "I Can't Say Goodbye To You" (Mercury) 19 NLWI.FM KHEY WFNC, WAXX. Charts: 3527 WCOS.FM. 4326 KZIP. 3426 WEAM
DICKEY LEE "I'm Just A Heartac
MUNDO EARWOOD "We Got Love" (GMC) 1817, KRMD, WRCP. KSO, KSO KVOC, KVOO, KNOE
BILLIE JO SPEARS ' 'Livin' Our Love Together' (UA) 16/16, KMPS, KEEN. KCKC KLAK, KMAK, KUZZ. KRGO, KRDR. KFGO, KAMD, KHEY. WLWI WCOS M, KKYX. WIAK.FI woka.
EDDY ARNOLD "GOodbye" (RCA) 16/15, WUNI, KFGO, KNEW, KUZZ, KMPS, KEEN KCKC, K
BILLY "Crash" CRADDOCK "Robinhood (Capitol) 15/15. KEEN, KCKC, wUeE WXCL KOZz KMO. "Dancin' 'Round And 'Round" (MCA) 12112 KNEW

## Most Requested

charlie daniels band iepia EDDIE RAB日ITT (Elektra) DOLLY PARTON (RCA) HANK WILLIAMS JR. (Elaktre) HOVT AXTON (Jeremiah) MEL TILLIS IMCAI ANNE MURRAY (Copitoll WAYLON JENNINGS (RCA) JIM REEVES IRCA)
active Re-Currents
Angm that have drowerat of mant currm
chars. nut still showng

## © <br> Biff Collie Inside Nashville

POCKET SECRETARY: Moe Bandy \& Joe Stampley's "Hee Haw" guesting tentatively set to air in September (so is their first album together). See related photo Page 60 . . . Roy Clark returns to Las Vegas's Frontier Hotel August 18-29 . . . That command performance by Ray Price on Johnny Carson's "Tonight Show" set for Friday (3rd). Carson called and asked Ray to come . . Dolly Carlisle, named Nashville Editor of Country Music, was a production assistant and associate producer at WSM-TV here for three years . . . Billy Carter looks great since his recovery program at the Alcohol and Drug Center in Long Beach...Vern Gosdin's newly-purchased farm in nearby Ashland City is down the road from homebody Don Williams. (Borrow a cup of sugar?) . . Larry Gatlin has joined CBS Records in Nashville after many years with Monument Records. Tex Davis, Monument's promotion head. sent a "personal note"" to many in the radio and news media wishing the best for Gatlin with his new affiliation, and let us know he would still be promoting Gatlin's records through Combine Music, Gatlin's Nashville publishing company. Shown below at the recent CBS signing are


Gatlin (seated) with Marvin Cohn. Paul Smith, Bruce Lundvall and Rick Blackburn of CBS Records and Larry's brother, Steve Gatling.

Kenny Rogers didn't buy that farm out there from Nashville restauranteur Mario we mentioned last week ... June Carter Cash's "Among My Klediments" sold out of the first printing, getting good reviews . . Freddy Weller's "Fantasy Island" TV series guest appearance was rerun last Saturday night. On it he sang "Fantasy Island" ... Norma Barthel, 35-year President of the Ernest Tubb Fan Club was honored by E.T. the Texas Troubadours and fan friends with a plaque and other gifts, including a car. (That's the kind of fan club I want to have!)
Merle Haggard's Souvenir and Gift Shop in nearby Hendersonville joins Johnny Cash, Lonzo \& Oscar. Willie Nelson, et al, in catching a hunk of tourist traffic... Congratulations to George James, Tex Lively and Pappy Dave Stone, who founded KPIK/ Colorado Springs 22 years ago last June . . . Mel Tillis Knots's Berry Farm'ed this weekend (27-28) ... WB Records has sent 2000 radio stations an open-end interview with T.G. Sheppard as part of a promotion of Sheppard's new album " $1 / 4$ Lonely." produced by Buddy Killen...WB's Bellamy Brothers are also featured on a current open-end interview for radio RCA Records/Nashville has set into gear heavy
marketing campaigns for new Ronnie Milsap and Honky Tonkin' albums. The latter is similar to the Outlaws album, which featured Waylon, Willie, Jessi, and Tompall. The new version stars Waylon, Willie, Bobby Bare, Gary Stewart, and Guy Clark.

International Country Music Buyers Association President Hap Peebles, speaking for the organization, says "We've been getting numerous reports from fair, auditorium managers, parks, clubs, etc., in recent weeks complaining that many country acts look better in their street clothes than their stage apparel. It's about time the Nashville agents and others had a talk with some of their artists. If we as buyers pay a good price for talent, wed like to see talent present a clean image for our patrons. Too many country music artists today on stage look like bums!"
hall of fame nominees: The Original Sons Of The Pioneers were a western singing group founded in 1934 by Tim Spencer, Bob Nolan, Hugh \& Karl Fart, and Leonard Sly (aka Roy Rogers). Though some of these originals are deceased, others are still pursuing active and productive careers. They have starred in a number of movies and have recorded such classics as "Cool Water" and "Tumbling Tumbleweeds" on Decca. ARC and RCA.

Hank Snow, founder of the Hank Snow Internatonal Foundation for Prevention of Child Abuse and Neglect of Children, Inc., appointed Horace Bass. former Commissioner of Tennessee Department of Human Services as Executive Director of the foundton. Bass, a native of Pulaski. TN. is an ordained minister and serves as a pastor of Neely's Bend United Methodist Church in Nashville. Current goals, according to Snow and Bass, include establishment of a state wide hotline and response network, better public information about child abuse, needs of foster care, emergency shelter, home care and social worker training. Snow started the organization following the tragic death of Melissa Gibson of Cleveland, TN. as a result of child abuse. Hank ran away from his Nova Scotia home at an early age as an abused and neglected child.

Stater Bros.' 10th Annual Happy Birthday USA Celebration held on the th of July, despite gas shortage and cold inclement weather, drew over 52,000 fans to their hometown of Staunton, VA from 37 states and seven foreign countries. Barbara Mandrell was the Statlers' special guest on their day.

UPDATE: Ferlin Husky's stomach surgery was precipitated by bleeding problems. He was operated on last Thursday (19th). Ferlin underwent successfut heart surgery last January, but has been back on the road again recently. Pianist Floyd Cramer is also a songwriter. (He composed most of his major hits, including his career starter "Last Date" and the classic "On The Rebound.') Cramer recently signed an exclusive writing contract with Acuff-Rose Publications. Cramer (third from right) is pictured with Jim Chestnut, Eddy Raven, Lorrie Morgan, Mickey Newburg, all staff writers, and Acuff-Rose professional manager Ronnie Gat.


Crystal Gayle's fall special will be taped this month in Nashville and New York. Judy Collins and magician Doug Henning will be among the guests with Crystal (no Loretta?) . . . Waylon \& Jessie had a 'christening party' for 2-month-old Waylon Albright Jennings. It was a candlelight dinner and guests were asked to "bring love, thanksgiving . . . and be ready for a night to remember" . . Ken Scott, Nashvile radio guy, is writing a book called "George Jones; Mr. Country Music" . . Ask Tammy Wymetle about her "7's" . . . No truth to the rumor that Loretta Lynn will make a TV movie with Jerry Reed

Waylon \& Willie feuding? Won't work concerts together? . . Cliff Cochran is super-songwriter Hank Cochran's nephew . . . Bill Anderson's latest radio station purchase is in Richfield, Utah, 100 miles south of his Provo station . . Electra's Eddie Rabbitt is set to star in the CBS.TV special. "A Country Christmas" taping in Tulsa in the middle of September. Other guests are to be announced for the program to be aired this December. Rabbitt's NBC-TV special will be taped this fall in Hollywood. . Donna Fargo and her producer/husband Star Silver, have been in Los Angeles working on her forthcoming album set for release in October. Donna has signed an agree ment to do a one-minute spot in the new John Travolta film, "Urban Cowboy"

The first annual "I Love You Ronnie McDowell Music Festival" was held July 14th in Portland. Tennessee. Mayor Bill Rawls prosided over ribbon-cutting ceremonies at McDowell's new offices and studios. Shown at the festival below are (left to right) United Talent's Allen Whitcomb; producer Buddy Killen; Neal Mathews of the Jor danaires; Epic Records' Rich Swann; Epic Product Manager, Jim Kemp; Karan McDowell; Fetton Jarvis; McDowell. the Jordanaines; Cordon Stoker; Cart Perkins; United Talent GM. Jimmy Jay; and Mary Ann MaCready. Director of Artist Development. CBS/ Nashville.


CLOSER: Chit Flippo of Rolling Stone should get a medal for his line; "Ernest Tubs should be declares a national monument!"

bum: Today and Forever"
around Saturn, they sur
around a legend. Mr

You can feel in this album Scruggs hank you or your
jelling me be parl jorum
trip across You can feel in this alow
what $I$ saw th the eyes of Hip across the spectrum
of music.
-LAR What scruggs boys as they the Starched their father play. LARRY BUTLER Respect, admiration and love for a man. a person. a pleker, a his hands are a strings in history. loday and part of history, Earl Scruggs
forever. The forever. the the rings
Revue.

The Single: "1 Could
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## Mike Kasabo

## Production In The Big Apple

10 -year radio veteran Bill St. James is generally regarded as one of the finest P/A Production Directors on the East Coast (which is in addition to his $1-4 \mathrm{pm}$ air shift at Metromedia's WNEW-AM/New York). The following is a recent conversation that will, I hope. be of interest to other production people in large and small markets.

R\&R: You wear two hats, on the air, and of course the production positioñ. which goes back to WIP.

ST. JAMES: At WIP I was Dean (Tyler)'s assistant and that's what's happened at WNEW. But I must say that my first exposure to good radio production was in Hartiord at WDRC: they were always very production-oriented - and by growing up listening to that radio station I developed a real appreciation for good production and realized that wellexecuted production can be effective on more than one level. For example, when I was at WIP we had a softhall team called the Metro-mediocres - it was for charity, so once a week we would do a promo and it turned into a mini-series that people would look forward to hearing the next week's promo; plus it was a lot of fun doing it. It served the purpose of getting the crowds out to the ballgame, but beyond that it had intrinsic entertainment value - and I think that applies to contests too. If a promotion can be entertaining for the people who aren't participating, then you have solid production value!

R\&R: What do you have to have in your head to be a good Production Director?
ST. JAMES: You have to have a lot of time - more than anything else. The more time you have to devote to your production, the better the quality is going to be. It's that simple. It's finding the exact piece of music or sound for the particular piece you're doing. Plus. of course you'll need proper equipment to deal with. You can work wonders, providing you have the talent. if you have enough time.

R\&R: OK. you're handed a piece of written copy - now you must produce it: how do you go about producing the finished copy?

ST. JAMES: First, it depends on what they're looking for. In other words. knowing what you need is a vital key to the success of the spot - and I must say that a smart station or production guy will hold on to strange and unusual production sounds because you never know what background music or sound effects you might need for a production in the future.

R\&R: When I did production years ago in L.A., I kept a certain feeling to it. kind of like a soundtrack for the Southern Calfornia area. Do you do the same for New York?

ST. JAMES: Yes - and if possible I like to surprise the audience
R\&R: Surprise them in what sort of manner?
ST. JAMES: Well, cut a promo that doesn't sound like one - if you know what I mean. in other words, do something that catches their attention. The best example is something 1 heard on WNBC two or three formats ago - the spot was an in-house situation and sounded like an audio track for a TV spot for an oldies package complete with the hyper pitch and all. Well it goes on for about a minute and the payoff is that all the music you've heard is "free" every day on WNBC. That's one I've always remembered because it sucked me in. If you can through production techniques and timing lull the audience and then hit them with something they don't expect. you'll have a winner.

R\&R: What have been the significant changes in production techniques. if any. over the past several years?

ST. JAMES: Recording has improved to the point where the state-of-the-art now offers digital delay and various electronic gimmicks that you can use, but I don't think basic technique has changed a great deal. You can do a lot of tricks more easily then when you were in production, but the bottom line is the creative instinct a Production Director is going to live or die on

R\&R: Finally, the future of production, how do you see it affecting radio as time goes by? ST. JAMES: Generally I think. the economy will have an effect on the value - both in major and secondary markets - and the level of production, and will not be that healthy for full-time production. I suspect that more and more stations are farming out these things to air personalities - in turn, the Program Director doesn't have the time to put together things creatively. But. economy aside. I can see a great potential for Production Directors growing and creating new and innovative situations for those stations so budgeted.

## Update

LIVE - FROM NEW YORK, ITS STEVE CANNON: WTVN/Columbus and its crazed personality Steve Cannon broadcast "live" from the Big A all last week using their station's new Comrex remote system, interviewing such celebrities as Henny Youngman, Cliff Robertson, Jimmy The Greek, and for the kiddies, Captain Kangaroo . . . Sneaking our way to the West Coast, KMPC/Los Angeles personality Dick Whittinghill, soon to retire after 29 years at the station, had a well-known caller to wish him well - former President Richard Nixon. The Nix, a long-time listener of Whit's program, talked of their friendship and of their future plans . . . Lingering on the W.C., KSL/Salt Lake City celebrated its 50th year of broadcasting the Mormon Tabernacle Choir's music. Local and state government along with CBS officials celebrated with a 90-minute special program . . . WQUD/ Memphis will host a fashion show that will see all proceeds going to the American Cancer Society on August 5; it carries a $\$ 10$ admission fee ... POST SKYLAB: KFMB/San Diego hosted a "We Survived Skylab" party on July 11th. Nearly 1000 listeners joined the staff for free beer, wine, and munchies, plus T-shirf giveaways

## Transition

Bobby Hatrield (a righteous kind of guy) has been named the new Program Director of WNEU/ Wheeling coming to the station from WNAP/Indianapolis to replace the departed John Ashton John Wetherbee has been appointed acting PD of WFYR/Chicago until a permanent replacement for former Program Director Don Kelly (who is now guiding the reins of 99X/New York) can be found

Lymn Adams moves from the Music Librarian post at KHOW/Denver to the Creative Services department, and is replaced by Leigh Starnes
New Program Director of WWDE/Hampton, VA (calling themselves a very Australian-style 2WD) is Paul Richardson (pictured), who will continue his midday airshift. Also, Chris Walsh becomes the station's News \& Public Service Director
 Anthony leaves KPOL/Los Angeles to accept the morning drive position at KPPL/Denver Joir
 ing the WGAR/Cleveland news team is Dana Hudak New Operations Director of KRMG/Tulsa is Don Lincoln, from KLBJ/Austin, where he served in a similar capacity. He replaces Jerry Vaughn, who goes to Oral Roberts University, as Sports and Public Relations Director
B.J. Crocker exits WYNE/Appleton for an extended tour through Europe to check out the European theater - additionally, Rob Shannon assumes the Music Director role to go along with his PD efforts . . Walt Grayson is the new Music Director for WSLI/Jackson, MS, replacing Jay Phillips, who moves on to WJUS in the same town as Program Director... After a 10-year stint with UTAR/Norfolt, Don Rose leaves his 12noon-3pm air shift with no immediate plans . . . Max Bringle to KAKE/Wichita from KWDW/Hutchinson, KS Bob Clarke, formerly with KEX/Portland as an air personality before moving to program a station in Guam, is now PD of KGRL/Bend, OR

## Color

HIGH IN THE SKY: WRAL/Raleigh recently sponsored an Independence Day celebration which attracted an impreasive 30,000 locals. Festivities included a July Fever Disco. petting 200 (what a great idea), chimpanzee act, balloons and free watermelons. In the grandstand area (pictured in collage), a 42 -member musical group performed American "roots" music. The most spectacular portion of the program was the beginning of the fire-

works display, which coincided with the second verse of "Stars And Stripes Forever," climaxing with multiple air displays and a ground display reading "Goodnight From 101 FM. Pictured: upper right - Raleigh Mayor Isabella Cannon and young assistant: upper left WRAL's hot air balloon; lower third - WRAL personality Rowell Gormon (with mike) and Raleigh Municipal Band.

CAVALCADE OF SPORTS: WFTL/FL. Lauderdale is conducting a search for the area's "All-Time Ultimate Sports Expert." Four times each day, the Sports Director airs a sports quiz and asks listeners to call with the correct answer. Those daily winners re ceive a sports plaque that reads: "Semifinalist, WFTL Sports Expert." plus gift certificates and free passes to sports events. They also become eligible for a final sports exam. which will involve about 225 individuals. They will then take the ultimate sports test. which is being put together by writers from the Ft. Lauderdale and Miami newspapers along with scribes from Sports Illustrated. The highest score on the quiz will net the participant an all-expense-paid trip for two to this coming World Series. (Translation: The winner will not find himself in Los Angeles.)

MORE DIAMOND DILEMMA: KDKA/Pittsburgh sponsored a "Doubleplay Disco Night" following a recent Pirates game - the outfield was opened to the public as they were irvited to come down on the field and disco the night away. The station's remote vehicle. the Rainbow Machine, was parked in center field as over 30,000 attended the promotion. Given the recent riot at Comiskey Park in Chicago with its disco promotion; KDKA took security and design to insure peace and harmony with the crowd.

## BREAKERS

Breakers" are those newer records that have the greatest level of station activity on any given week

No records qualify for Breaker position this week.

## NEW \& ACTIVE

You'll notice two numbers immediately follow each song title below (example 30/5). The first represents total number of our reporting stations playing the record this woek. The second is the number of those stations that addedir this wert.

DAVID LOGGINS "Pieces Of April" (Epic) $53 / 2$ add KFMB, wobo Kev moves DAVID LOGGINS "Pieces Of April" (Epic) 53/2 add KFMB, wDBO Kev moves
2216 WSM. 31.28 WTAR. 25.22 KOLO 38.30 WCHV, 3626 WLW. 34.27 KROD, debut 24 WBOW
 CHRIS THOMPSON "If You Remember Me" (Planet) $45 / 6$ add WIOO, WSBA 2521 KBLF debut 16 KOWN. debut 24 WLNH, debut 32 WOIF. Heavy rotation: WKHM. Increased 31.26 on P/A chart

ELO "Shine A Little Love" (Jet) 46/2 edd WOIF, KMBZ. Kav moves: 1.1 WCHV, 12.9 WOWO. 24.19 WHIZ, 33 -29 WHAG. Increesed $29-27$ on P/A chart
CHARLIE DANIELS BAND "The Devil Went Down To Georgia" (Epic) $34 / 9$ add WCMB, WIP. WLW. WBOW, WCHV, KRMG, KBLF. WHOK, KROD Kay moves: 10.6 WLVA 168 WORG. 7.1 WLOW. 23.13 WRIE, 18.9 WYMC, 10.1 WMAZ. 29.24 WHIZ. 2920 WQUO, debut 28 WNEU. debur 29 WDIF Super mover, although generally in the South and Midwest, and now
spreading North moves 32.28 on P/Achart GEORGE BENSON "Unchained
WFDF KAKE, KSL KHOW Key moves: 1612 WHAG (WB) $40 / 7$ add WHIO, WYNE, WTAR Heavy rotation WTAE Increasod 35 30 on P/A chart 29 . 19 KOLO. 24-21 FM97, debut 26 WBOW
LOBO "Where Were YOu When I adds include wCCO KNBR YTAR KUGN I Was Falling In Love" (MCACurb) 39/14 moves 31.16 WOIF. 30.25 WBT 28.23 KBLE 27.25 , WRIE, KFMB, KSD, WSAR, KOWN KTOK. KeV at No 31 on P/A chart
CHIC "Good Times" (Atlantic) 35/6 add WBZ, WLW. WHIZ. WBOW. WTAR. WHIO KEV moves 1510 WCHV, 17.14 WYMC, 17.7 FM97. 14.5 WFYR 13.10 WOWO. 22. 19 WPRO. 38.17 KUKI, debur 66 KRMG. debut 29 WMAZ Increased 39.32 on P/A chiart
TONY ORLANDO "Sweets For My Sweet" (Casablanca) $40 / 8$ add wowo, WGY, KXLY, KBLF, KHOW, KFMB, KSFO. WYMC. Key movess 28.21 WLNH. 26.21 WBEN. 31.26
WHAG, 29.26 WWWE, debut 29 WLVA debut 30 WPRO Incraased 4033 on P/A char LITTLE RIVER BAND "'LONes debut 30 WPRO. Increased 4033 on P/A char
including WASH. WBT. WHAS. KRMG, KSL KSD WCWA K101. WCMB KNBR WRIE WBE KUGN Kov moves: 28.14 WDIF, 37.29 WCHV, 38.30 FM 97 , debut 29 WPRO. Debuts af No. 34 on PIA chare
DAVID
DAVID NAUGHTON "'Makin' It' (RSOI 35/1 add KMBZ Key moves: 6.3 WBZ, 27.13 WQUO. Heavy rotation: WGY, K 101 . Increased 37.35 on P/A chart
JOHN DENVER "The Garden Song" (RCA) $35 / 5$ add WBT, KRNT, KAKE, KXLY WHOK Ker moves 26.22 WLNH. 27.24 WWWE. 3326 WTAR. Increased 38.36 on P/A chare REX SMITH "Simply Jessie" (Columbia) $32 / 9$ add KOY, KEX, WGIR. WWWE, KROD KSO. KAKE, KOWN. KBLF KeY moves: 3027 WRIE, 35.29 WTAR debut 28 KUKI. Heavy rotation:
WNEW Debuts at No. 39 on P/A chare PEACHES \& HERB "We've
PEACHES \& HERB "We've Got Love" (Polydor) $24 / 7$ add WTVN, WSLI, WBOW 28 WLOW debut 30 WNEU Debuts at No. 40 WCHV. 2518 WSAR. 2827 WBT, 22.17 KBLF, debul

## Others Getting Significant Action

BELLAMY BROTHERS "If I Said You Had A Beautiful Body..." (WB/Curb) 3412 add WIOD, KROD. Moves 138 WHAG, 6-4 WSM, $36-29$ KBLF ABBA "Does Your Mother Know" (Atlantic) 31/1 add KMBZ. Moves 2.1 wowo
106 KRMG.

## Pop/Adult Album Airplay Tracks

The following album tracks, alphabetically listed by artist are gerting significant airplay on many of our Pop/Adelt stations).

ABBA LA derrici "Chiqultra" "' Hove A Dream
BEACHBOYSICERBOW "Lacy LYna
 ELO Hee "Confusion"


RICKIE LEE JONES WBA "Dosalinda 's Eyeg" "Zonsiba
WICOLETTE LARSON WBI' 'You Sand Ma Joint Night Train
ANNE MURRA Y ICADPtod "You vo Gor WhartI Tokes"

Gefay raffertilua) "Tounisr"
LOU RaWLS (PAU Intl "Tomarrow


RANDY VANWARMER (Beorsvity "Losing Out On love"
DIONNE WARWICK AABtrol "Deja VU"
PAUL WILLAATS MPOOTSY

WINGS IConmidy "Arrow Through Ma" Meby's Request"' You

ENGELBERT HUMPERDINCK "A Much, Much Greater Love" (Epic) 2713 Odd KRNT. KOWN, KBLF, Moves 25.22 WWWE, 3527 WHAG, 37.28 WLW
WAYLON JENNINGS "Amanda" (RCA) 2710 .
WINGS "Getting Closer" (Columbia) 27/0. 27/0. Moves 209 KRMG. 1513 WORG WINGS "Getting Closer" (Columbia) 27/0. Moves 17.10 WPRO, 21.13 WCHV, 23.18
WOUO, 2920 WMAZ, 29-23 WLNH, 20.19 WBZ PAUL ANKA "AS LONG As We K
PAUL ANKA "As Long As We Keep Believing" (RCA) 26/9 add whio, wJBo, JOHNNY MATHS "BRKK, WYNE, WCER. MOVes 4030 WHAG. Heavy rotation: WFTL JOHNNY MATHIS "Begin The Beguine" (Columbia) $24 / 3$ add KRNT, KRKO, WET WILIE "Weekend" IE
WET WILLIE "Weekend" (Epic) $23 / 4$ add KROD, WHIZ. WOWO. KBLF Moves 29.18
WCHV, 2825 WORG, debut 25 WYMC. debut 27 WBOW FRANNIE GOLDE "Here I Go (Falling In Love
28.25 WWWE 27.24 KOLO, debut 27 WISN, debut 30 KRKO. Again)" (Portrait) 23/0. Moves

DAN PEEK "All Things Are Possible" IL
KROD. WFTL WGIR, KBLF. KOWN. KRKO MOVes 2922 WHAG. 3324 WLW WTMJ, KOGO. MICHAEL JOHNSON "This Night Won't Last Forever" (EMI Ameril add WHIO, WTVN, WLNH, KOLO, KOWN. Moves 32.23 WDIF, Heavy rotation: WTMJ.
WILLIE NELSON \& LEON RUSSELL "Heartbreak Hotel" IC
add KSL KBLF. Moves $29-26$ WORG. 27.26 WBT. Henvy rotation WKHM Hotel" (Columbia) 2012 DONNA SUMMER "Bad Girls" (Casablanca) 1811 KHM
20.13WLOW, 2.1 WB2, 2618 WOWO

MARSHALI TUCKER BAND "Last Of The Singing Conboys" (Capricorn) 180. SUPERTRAMP " $28-19$ WCHV, $29-25$ WBOW, 2521 WYMC 1917 WBT debut 29 WORG SUPERTRAMP '"Goodbye Stranger" (AGM) $16 / 11$ add WLW, KOLO. WPRO. WHIZ WFDF, WOWO, K101, KNER, WLNH, KUKI, WORG. Debute 26 WLOW. debuts 26 WMAZ
MCGUINN, CLARK \& HILLMAN "Surrender' To Me" (Capitol) 15/2 add KMBz CRYSTAL GAYLE "Y Your Kisses
CRYSTAL GAYLE "Your Kisses Will" (UA) $14 / 4$ add KRNT, KAKO. KSL WHAG BOATZ 'It WO, 33 Onl
BOATZ "It Was Only The Radio" (Capricorn) $14 / 2$ add KSL KPPL Moves 3931
WHAG. Hoevy rotation WTMJ.
McFADDEN \& WHITEHEAD "Ain't No Stoppin' Us Now" (Phil. Int'l.) 14/1
add WQUD, Moves 11.7 WCHV 106 ( NIGEL OLSSON "WO
loves 31.28 KBLF 'Part Of The Chosen Few'" (Bang) $13 / 3$ add kOGO, WCER, KUK1
BONNIE POINTER "Heaven Must Have Sent You" (Motown) $13 / 3$ add WHOH

Most Added:
litrle river band
Conesome Loser ICepitoll Added at $28 \%$ of our reporting atetions Where Were You 1080 Whare Were You When / Was (W)/Curbl
Added at $16 \%$ of our reonting EARTH, WINOQ FRIRE After The Love Has Gone LARC/Columbia) Added at $15 \%$ of our reporting sto tions. SUPERTRAMP

## Hottest:

oarbra staeisano
The Main Everteright (Columbias)
Reportod hov at B7\% of our stotions ELTON JOHN Reported hot at 53\% of our starion ATLANTA RHYTHM SECTIO Do lfordie (Polviorl Reported hot at $36 \%$ of our station OR HOOK Roported in love With A MCapololl EOUIE PABP our stations
EOP EOUIE RABBITT Suspucions IElaktral Ropored hot at $32 \%$ of our atatio Different Worids WEICURD Aoported hot at 27\% of cur sistion DIONNE WARWICK Roported hot at 27\% of Agar steristo

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# OPPORTUUNITIES 

## Openings

Establiahed radio syndication looking for proven sales quires executive level communicetion with stations and sponsors. Ulitimste higher management position Res-
 way. Malibu, CA 90285. No cals please EOE M. OM/Portiond, OR is accepting Country stresones for possuble future openings. Contact PD Chns Collier, KLLB, 2040 South West First Ave. Portisnd. OR 97201 (7-20)
Wanted: FM announcer with top notch production and writing skills. Tapes and resumes to Pers

AOR moming talent needed, congenial, Witty, streerwise. We need someone who thinks funny. Supersisr's expenence helpful. Tapes and resumes to David Lee Aus-
in

Petren Communicetion is expending itt radio propParten Comis isoking for aharp people in AOR and TOD 40 , production and news people in good markets, sales people seeking future management opportunities Ex cellent company. fine benefits. Tapess, resumes and ref erences to Car
$W 153704(7-20)$

## Openings

WSHE/Fort Lauderdale. FL is accepting tapes and res umes for News Director and jock. Send clo Tom Judge. 3000 S.W. 60th Ave.. Ft Lauderdale. HL 3331 EOE (7. 20 ) If you're young. brighr and orgnent. I'm looking for you If you've got streat experience. good air delivery and want to be the best, send tapes and resumes to Diane Kepley. News Director, WMEE, 2915 Maples Rd., Ft Wayne in 48806 or call (219) 447-5511 (7-20)

Disco 1-2-3 (KLAVI/Las Veges is looking for a comDetitive creative PD ToD production, strong adminis tration skills and the ability to manage and motivate Previous experience a must. An outstanding opportun ty for the man or woman on the Way up. Contact Bill Berkey. GM, KLAV (702) 732-2555. 17 20)
WSAN/Allentown is looking for good news communicator. Station now expanding informational program Box 568. Allentown, PA 18105. (215) 434-9511. Ask fo Rick Harvey (7-20)
Hot dog moming man needed vesterday for the South's fastest growing market. Tapes and res
gan. WODE. Albany. GA 31707 (7-20)

## Openings

Wented: TOP AOR jock to daliver nationally distributed Music Preview Network 7 full ume openings No begin ners, 10 compensation. Rush zapes end resumes to Mu
sic Preview Network. Inc., 73 McCulloch Dr.. Dix Hills. sic Preview Nety
NY $11746.17-20$ )
KENO/Les Vegas, and KTKTITucson, Lotus Corpore tion needs entertaining sir talent. Send air checks to Scott S. Decar Las Veges, NV 89103. No colls pleese EOE (7.20)

Opportunity in beoutiful Rogue River Velley area of Southern Oragon. Top money to nght man. Engineer, Coll Phil Millier, KBOY, 413 E . Mein, Medford. OR 97501 (503) 779-2244. (7-20)

WKKN/Rockford, IL needs experienced jock for mom ing drive. Needs production ability. Send rapes and res umes to Cunis King, WKKN, 1901 Reid Farm Rd., Rock
tord II 61111 (815) 877-3075 EOE M/F (7-20)

KOMESAan Jose, CA is looking for experienced News Director for AOR format. Tapes and resumes 19 N 128 No calls please. (7-20)

## Openings

KUZZ'Bakersfield needs eggressive. knowledgeble country jock: opportunity minded person Send tiepes
and resumes to Richard Lee, PD. 1209 N. Chester. Be and resumes to Richard Lee, PD. 1209 N Chester. Be kersfield, CA 93308 NO Calls please 1720
Station emphasizing newe and information seeks ambirious street reporter. Involves some anchor work
and special indepth features. Resumes, ar checks and examples of etreet work to Wayne Weinberg. WMPS 112 Union Ave., Memphis, TN 38103 (7-20)
WLOF is looking for an aftemoon lock in sunny Or lendo, FL., the second festest growing city in the
If you have at least 4 yrs experience send tapes and resumes to Scott Welker, Box 15746. Orlando. FL 32808 or call 13051293.2431 EOE M'F17 201

WKBX/Sevannah, GA noeds aggressive "hard news person. Strong on sound, delivery and writing. Tapes. resumes. Writing samples and salary history to Doug
Weldon, WKKK, Box 876, Severneh. GA 31402 EOE 17201

Future openings for announcers and nowsparson in Minnesote's second largest market Tapes and res
umes to Rick Morgen. PD, WEBC, $1001 \mathrm{E} \mathrm{Min} \mathrm{St}. \mathrm{Du-}$ umes to Rick Morgen, P-
luth, MN 55805 EOE (7-20)

## CHANGES

## Radio

JIM HOWIE appointed MD WEAT/West Palm Beach, FL formerly with WNNC/Newton, NC.
VAN MAC. MD for WOKK/Meridian, MS will be doing afternoon shift.
EARL SPENCER appointed MD at KBBQ/Ventura, CA.
PAT DE VANEY joins KHAK/Cedar Rapids, IA formerly with KTYN/Minot, ND
JOHN MARKS promoted to Research Director at WSAl/Cincinnati, OH
DALE TURNER promoted to MD and Assistant PD at WSAl/Cincinnati, OH.
GINA FETCHO joins WSAl/Cincinnati, OH formerly with WBIC/Newbern, NC
GINA FETCHO JOTI Named Information Systems Manager for Broad Street Communications
CRAIG HUNT formerly with KAAY/Little Rock, AR joins WMJC/Detroit, MI
EDDIE ROGERS formerly with WDRQ/Detroit, MI joins WMJC/Detroit, MI.
EDDIE ROGERS formerly with WWKR/Detroit, MI joins WMJC/Detroit, MI.
MIKE SCOTT formerly with Burkhart \& Abrams named PD at KTSA \& KTFM/San
Antonio, TX.
SCOTT LOCKWOOD formerly with KORJ/Garden Grove, CA joins KISS-AM/San Antonio. TX for weekends.
Antonio, TX for weekends. RICK TOMARO formerly with KFOX/Redondo Beach, CA joins KAFY/Bakersfield, CA. GREG BOYCE promoted to News Director at KDZA/Pueblo, CO.
JOE DONAVAN joins QV-93/Harrisburg, PA.
JEFF KELLY formerly with KWRM/Corona, CA joins KDES/Palm Springs, CA VERL WHEELER appointed General Manager for KYTE-AM and KLLB-FMIPortland, OR. CHRIS COLLIER appointed PD at KLLB-FM/Portland, OR formerly with KCKN/Kansas City, KS.
sas City, KS. SUSAN MORRISON appointed Promotions Manager of WBIZNJJJ/Eau Claire, WI. BENNY MARTINEZ formerly with KYNO-FM/Fresno, CA joins KGGI-FM/RiversideSan Bernardino, CA.
DAVE ANTHONY formerly with KPOL/Los Angeles, CA and KNUSIDallas, TX joins KPPLDEnver, CO.
SUSAN BRADLEY joins KPPL/Denver, CO.
BILL BLINE formerly with KTLK/Denver, CO joins KPPL/Denver, CO
RICHARD RAMIREZ promoted to Sales Manager for RKO/Boston, MA
CHARLIE SMITH promoted to Regional Sales Manager for RKO/Boston, MA MICHAEL WHEELER promoted to Regional Sales Manager for RKO/Boston, MA
BOB LION named General Sales Manager of KKSSISt. Louis, MO.
JEFFREY D. SILVER appointed Sales Executive for KMJO (Magic 102)/Houston, TX MIKE RUSSELL formerly with KNBOTacoma, WA joins Drake-Chenault as Programming Consultant.
ming Consultant.
CARLA LEONARDO named Assistant PD at KZOK/Seattle, WA.
MIKE DENENE named PD at WZLD/Columbia, SC.
MOBERT WIUAMS joins KSAN/San Francisco, CA formerty with KZAP/Secramento, CA. DAVID HALL named MD for KNX-FM/Los Angeles, CA formerly with KORJ/Garden Grove, CA
JOHN EVANS joins KNX-FM/Los Angeles, CA formerly with KISW/Seattle, WA
CHRIS MICHAELS joins CHOM-FM/Montreal formerly with CKGM/Montreal, Can
MICHAEL GRAHAM named Production Director and also air personality for CHOM-
FM/Montreal, Canada.
FM/Montreal, Canada.
DAN CARLYSLE joins KROQ/Pasadena, CA.
DAN CARLYSLE joins KROQ/Pasaden
JEFF DEAN joins KEZY/Anaheim, CA
PAULCROUCH promoted to Sales Manager at WCMF/Rochester, NY
JOHN FINE joins KTCLIFt. Collins, CO formerly with KAWY/Casper, WY

## Records

GREG PECK appointed to the position of Northeast Regional Promotion Manager, Black Music Marketing, for CBS Records.
Black Music Marketing, for CBS Records. MICKEY MOODY named AGR Director for Starllite Records
BRUCE HAMILTON appointed as a Field Merchandiser for Elekira/Asylum. ED KORTE appointed WEA Marketing Coordinator in St. Louis/Kansas City/Minneapolis merkets.

BILL STRAW appointed General Counsel and Director of Business Affairs for MCA Records.
Records.
MICHAEL STEWART appointed to the position of AGR Producer for 20 th Century Fox Records.
Fox Records. MARTIN OLINICK appointed
WEA announces new appointments to Sales Staff: YVONNE RICE/Sales Order Department, Dallas; RICHARD MILLER/Sales Representative, Baltimore-D.C.-Virginia. WEA announces new appointments to Promotion Staff: JAMES RAY WRIGHT Elektra/Asylum R\&B/Philadelphia; DOUGLAS DANIEL, Elektra/Asylum R\&B/Balti more-D.C.-Virginia; KEVIN CARROLLं, Warner Bros./Cincinnati; JERRY LEE WRIGHT. Atlantic R\&B/Cleveland; MICHAEL ENGLISH, Atlantic, RGB/Chicago; RAYMOND CARLTON, Elektra/Asylum/Miami; DEBRA STINE, Atlantic/Miami.

## Industry Changes

ARLENE BERKOWITZ appointed to Promotion Coordinator for Steven Leeds Promotions.
MARTI SHARRON appointed National Director of Creative Services for Peer-Southern Organization.
LARRY FRAZIN appointed to the position of Director of Marketing for MusicVision.

## Station Line-Ups

WPST/Trenton, NJ LINE-UP: Gam-10am Lee Tobin, 10am-2pm Jay Sorenson, 2pm4pm Tom Taylor (PD), 4pm-8pm Phil Simon, 8pm-12mid Dave Kettinger, 12 mid -6am 4pm Tom Taylor
Bob Sorrentino.
CT/Peoria, IL LINE-UP: 6am-10am Rich Fruin, 10am-2pm Jim Reeves, 2pm-6pm Rick pterson, 6pm-10pm Wendy Rice, 10pm-2am Mike Justin, 2am-6am Kathy McKabe. Weekends: Jack Silver, Steve Stein, and Al King
WOZQ/Moyock-Chesapeake, VA LINE-UP: 5:30am-10am Barry O'Day (PD), 10ammom Dilliams, 3pm-7pm J.J. McKay (MD), 7pm-1 am Molly Brooks. Weekends: Bob Madison, Bill Trotter, and Neil Ratigan (ND)
KRZYIAlbuquerque, NM LINE-UP: 5:30am-9am Jerry Groner (PD), 9am-noon Bobby KRZYIAlbuquerque, noon-3pm Phil Gonzales (MD). 3pm-7pm Tom Anthony, 7pm-12mid Debbie Box, noon-3pm Phil Gonzales
Erdahl, all-nights Randy Barlow.
KPPLDenver, CO LINE-UP: Gam-10am Dave Anthony, 10am-2pm Roger White, 2pm6 pm John Driscoll (PD), 6pm-9pm Jim Teeson, 9pm-1 am Susan Bradley. Weekends: Bill Bline.
WELA-FM/East Liverpool, OH LINE-UP: 6am-10am Jim Judge (PD), 10am-3pm Jerry Michaels, 3pm-8pm Gary West, 8pm-2am Andy Sitko. Weekends: Jim Pryor, Lee Connors, and Mark Allen
WNRSIAnn Arbor, MI LINE-UP: 6am-10am Mark Thomas, 10am-2pm Randy Carr. 2pm-6pm Candy Roberts, 6pm-signoff John Nelson.
WHN/New York, NY LINE-UP: 5:30am-10am Del Demontreux, 10am-3pm Lee Ar nold, 3pm-7pm Mike Fitzgerald, 7pm-12mid Jessie Berman, $12 \mathrm{mid}-5: 30 \mathrm{am}$ Ed Baer Weekends: Robbie Roman and Al Colmes.
WAXX/Eau Claire, WI LINE-UP: 5:30am-10am Rex Lane, 10am-2pm Tim Wilson, 2pm6 mm Ray Sherwood, 6pm-12mid Randy O'Neal, 12mid-5:30am Jan Kent. Weekends Jim Schumacher, Jan Hoffman, and Jim Adams.
WOVE/Harrisburg, PA LINE-UP: Gam-10am Joe Donavan, 10am-2pm Chris Kelly. WOVE/Harrisburg, PA (NE-Gpm-10pm Steve Harris, 10pm-2am Steve McKee (MD) 2pm-6pm Ray St. James l. Weekends: Dennis Allen, Mark Stewart, and Rick Alex 2am-6am
ander.
WYNDISarasota, FL LINE-UP: Gam-10am Fuzzy Cook, 10am-2pm Al Martin (ND), 2pm6pm Dave Kay (MD), Gpm-signoff Tom Jones. Weekends: Tom Jones and Gene Harris Jackson.
WMET/Chicago, IL LINE-UP. Gam-10am Tom O’Toole, 10 am -3pm Patti Haze, 3pm6pm Bob Coburn. 6pm-10pm Bill Evans, 10pm-2am Scott McConnell, 2am-6am Mike Bechtel. Weekends: Blake Lawrence, Dave Benson, and Dan Michaels.
Bechtel. Week VA LINE-UP: 6am-10am George Crawford. 10am-12pm Bob Canada (PD \& MDI, $12 \mathrm{pm}-3 \mathrm{pm}$ Nick O'Neil, 3pm-6pm Mike Patrick, 6pm-10pm Ralph Wim (PD \& MD). 12pm-3pm Nick Ber Bill, Jordan. 2am-6am Tom Scoit. Dan O'Brian Mu sic Research and swing.
sic Research and swing.
KEJO-FM/Cornallis, OR LINE-UP: Gam-11 am Chris Wiggins, 11 am-3pm Ken Martin KEJO-FM/Cornallis, OR LINE-UP: Gam-11am Chris Wiggins, 11 am (MD), 3pm-7pm Jonah Cummings (PD), 7pm-12mid Mark Decker.

Weisgerber. Weekends: Ed Dunn, Doug Barry, and Dave Numme. WMJCIDetroit, MI LINE-UP: Gam-9am Phil Berry, 9am-12noon Steve Trelk, 12 m Mark Taylor, 2am-6arn Fred Stella.

# OPPORTUNIIIIES 

## Openings

V100/Cherloston, Wh has two Immediesto openinges. tive morning person and a $7 \mathrm{pm}-12$ mid jock. Good buck for the night people. Greas production a must. Send
tapes and rosumes to Dan O Toole, 4318 Churleston, WV taper and resumbe
25304 EOE 7.20$)$
We are e new FM looking for a Nows Director. Person will be responsible for developing a high content,
3 parson news department. Send topes and resiumes to 3 parson news department. Send topes and resumes to
Jack Crabbe, WQLK, Box 1647. Richmond, in 47374 . Jack Crabbe, WOLK.
No conts please ( 7.20 )
KKRC/Stoux Falls. SD nes drive opening for someone with strong production stills. Thoes and resumes to Gene
Shaw, 1704 S. Cleveland, SOUX Fellis, SD 57103 EOE M/F

KMPS.AM-FM/Sente hes opent
MMPS.AM-FM/Seatile has opening for a full time
production person. Tapes end resumes to Ron Nor-
wood Box 24888 Seatte WA 98124. wood. Box 24888 . Seartle, WA 98124 . No calls please EOE M/F (7-20)
Possible future openings for weekenders and couriers.
Tapes and resumes to Doc Rogers 91 . FM 1250 . Tapes and resumes to Doc Rogers, 91x-FM, 1250 6th
Ave. San Diego, CA 92101 . No cells please (7 20) Rock 101. AOR format neerds moming man with very strong production and good vorce. No floaters Tapes
and resumes to Scott Shannon, Rock 101 (WAIM), 321 Kingsley Rd. Anderson. SC 29621 EOE (7-20)
Reportar wanted for News/Talk station in Wheeling,
WV merket Aggressiveness and competitive approech a must Includes onsaireness and street work. Femeles, minorthes and recent college greds encouraged to apply
Tapes and resumes to Howerd Monroe, WOMP. Box 448 . Bel Air. OH 43906 (614) 676 5661. (7-20)
WKTK/Baltimore. Disco 105 hns immediate opening
for 7.12 mid air personality with for 7.12 mid air personality with good production for dis-
co tormat Tapes and resumas to Lou Krieger, 5200 Morevia Rd. . Beltimore, MD 21206 (7-20)
Now eccepting tapes and resumes for furure air tal-
ent et WaLk. Send tepes and resumes to Jack Crabbe ent at MaLk. Send tapes and resumes to Jack Crabere,
walk. Box 1647. Richmond. VA 47374. No calls please
17201 17201 . No calls please KRKE.AM-FM/Albuquerque needs personalities for
TOD 40 and Pop/Adul for different dayoerts Send Top 40 and Pop/Adult for different dayperts. Send
tepes end resumes to Dick McKee, GM. KRKE, Box 737. rapes and resumes to Dick Mckee, GM
Albuquerque. NM 87103 EOE 1720 20)
Miami/Ft. Lauderdale contemporany country station
has opening for aftemoon arr personality/MD Present hes opening for aftemoon arr personality/MD Present
MD is buving his own stetion Prior expenence essential. Tepes and resumes storion Bisson. PM, 1320 WGMA
Hollywood. FL 33024 EOE MiF ( 7 20).

We need e humorous, knowledgeable personality Tor our oldies formar. If you cen communicere with
adulls, get a tape and resume to us now. The job is
weiting for you Bud Thomas KDJ0 Box 4227 Mese walting for you Bud T
AZ 85201 EOE (7.20)
Naws Director and Public Affairs opening at KENO/
Las Vegas. Must have news background with good Las Vegas. Must have news background with good
on-ar presentation Send tapes and resumes to Scoit
Gentry KENO Rad 4650 S Decorer Gentry, KENO Radio, 4660 S. Decatur, Las Vegas, NV
89103 No collis please. EOE (7-20)

KPUG/Ballingham, WA is accepting tapes and res
umes for future full or par time openings. Send tape umes tor future full or par trme openings. Send tipes
and resumes to Bruce Burtertied, Box 1170 . Belling-
ham. WA 98225 or cill (206) Operations manager promoted to GM position with in our company. Need top rate announceriproducer inmediately Engineering. Compurer. FCC rules and Bill Hoverson, KFGO Redio. Box 2966 . Fargo. ND 58108
$(701) 237-5346$ EOE (7-20).
KVOU.KYUF/Uvalde. TX is looking for experienced
operations manager with arr production experience operations menseger with aur production experience
Small to medum marke in Texas Contact Bill Vance
15121278.2555 EOE (7-20) D. 102 Danville's best station, is looking for an
adult Top 40 communucator that does excellent producadult Top 40 commurucator that does excellent produc-
tion and can sound like a real person on the air. Also
looking for newsperson tor tuture opening resumes to Kerth Mason, Operarions Manager. WDNL.
1501 N Washington. Danvile, IL 61832 . No calls please
EOE (7.20) Wanted: Creative thinking newsperson, compatble
with Pop Adult end AOA formats Must be able to "do with Pop Adult and AOR formats Must be able to "do
it all" anchor writh, production and features In
terested in pros with 3 yrs expenence. One of Amence's most desirable markets Tapes and resumes to Jeft Pres-
cott. News Direcror. KGB.AM.FM, 4141 Pacific High WMBD-AMITV is seeking radio-TV sports reporter Rush resumes and PBP auditions to Duene Wallace.
News Director. WMBD. Peorio. IL 61604 (7.20) with people and relate to a soff rock format, WMGK in Philadelohia has an opening tor vou in our announcing
statt. Tapes and resumes to Bob Craig. PD, WMGK.FM, One Bala Cynuyd Plaza. Bela Cynuryd. PA 19004 EOE
M/F 1720 ) Needod: An all night person and part time week-
ender. Send tapes and resumes to Chris Wellenberg.
WEZZ, 1440 Canal St. Suite 801. New Orleans, LA
$70112(7.20)$ The Okanagen's teeding radio station has en openresumes to Ted Pound. PD. CKIO. 2419 Hwy 97 N.
Kelowno BC V1x 4 J 2

Goods \& Services 'Funny Funny Stuff'
Funny Funny stutl: Unique comady bits that fit any for-
mat. For freaboe write HYPE, INK. Box 69581 -R. Loa
Angeles, CA 90069 .

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vour alrcheck now. All formars. vour a
Special need for "personality" Pop/Adult, Nows (Direct ors), and morning men of all formats THE AIRCHECK
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called our service a mileatone
Enclose your aircheck, phone, address, resume and ony information vou feel is hetpful, $\$ 25$ for maximum extion or city please indicare.
THE AIRCHECK GUIDE, 8 Constence Ave , Lewiston just dial 1 207-782-0947

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the laffs, here come the yocks Complimentary snack
The laffs, here come the vocks. Complimentary snack
LOLA's LUNCH, 1789 Hemlet Drive, Ypsitanti, MI 48197.

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ganvicel O'LINERS 366 -R West Bullard Avenue, Fresno, Celifornia 93704 or phone (209) 431-1502.

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 EMPLOYERS!' Send us Vour job openings. We locatethe personnel you need. FREEII Cell $18121889-2907$ or

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spected audience builderl One montr's introductory 400
one-lirers, inphormation end gipht ... just $\$ 2.0011$ one-lirers, inphormation and gipht...just $\$ 2.0011$
PHANTASTIC PHUNNIES, 1343-A Stratford Drive, Kent. OH 44240.

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ment, Mon-Fri, et (213) 553-4330, or write us at
$\qquad$
Openings
KPUG/Bellingham, WA is looking for a morning drive personality. Community involvement is imporant, good
production is essential A 10.000 watt station with a great ent needs a hard working, devoted talent who is hot to go. Tepes end resumes to Bruce Burterfield, Box 1170 .
Bellingham, WA 98225 or cell (206) 734-1170. (7-20) I went vou for a 100,000 watt Top 40 FM station if you have a positive viewpoint, a creative mind end the
energy it takes to advance. Personality needed by Sept 1. With on-air and production skills for 12 -Gar sep.
Tapes and resurnes to Don Paustian, KJCK-FM, Box 789 , Tapes and resurnes to Don Peustian, KJCK-FM, Box 789,
Junction City, KS 66441 (7-20)
Wented: An experienced newsperson for Long lstend's largest news deparment Must be skilled in wiriting, edining and delivery. Also, expenienced announcers interest
ed if future openings Tapes and resumes to WGBB
1240 Broadcast Plaze. Merrick, NY 11566 EOE (7-20) We're moving and so could you. Join one of Wisconsin's finest adult format stations. Need a copywriter and sary. Also, a Pop/Adult drive ume personality with pro duction skills. Tapes and resumes as soon as possible
to Den Davis, Operations Maneger, Box 1519, Apple( Wisk (30)
Rock 104. Modesto/Stockton is looking for a Top 40 rock ' $n$ ' rollar. Send tapes and resumes to Richard Cano,
Box 3839 . Modesto, CA 95352 or call (209) 526.8600 . WRRD (13 Rock)/Minneapolis needs tapes and resumes for future and/or possible immediate openings
trom creative, positive thinkers. Top 40 tormat. Send to Steve Shannon. PD 13 WRRO, 1370 Óavern. Minneap
olis. MN 55116 No calls nlease EOE M/F (7.20) WILQ-WLYC/Williamspor, PA is accepting apolica tions trom air personalties for tuture openings. Tpeses
and resumes to Jim Cameron. Box 1176, Williamspor. and resumes to Jim Cameron. Bnx 1176, Williamspon
PA 17701 (7-20) If vou're a superstar talent we need vou. KMEN/San
Bernardino has a rare afternoon opening Good money Tapes and resumes to Mike Mathews, Box 1290. San
Bernardino, CA 92402.17 -20)

## Positions Sought

Medium (TOD 60) progrommer seake stimulating po sitlon in larger eant coost city. Call (703) 339-5795
17.20 ) 17.20)

Small market sports director with E yrs experiance. including PBP of all spors is looking to move up. Also
experinnced in selos and promotion Call SAM ot (315) 342-3102 or (315) 343-3937 (7-20)

Dedicated, responsible MD/Announcer currently work ing. searching for break. Have BA degres and lots o
experience. Lat's telk. Call weekdeys $9.5 \mathrm{pm}(607) 433$ experience. Lat's telk. Call weekdays $9.5 \mathrm{pm}(607) 433-$ 2213 or write JI
NY 13601, 17201
JOHN QUINCY, currently PD at Pop/Adult WBLG Lexington, KY looking to move up, pretersbly south of
the Meson-Dixon line, PD, MD or jock Contemporary or Country. live dont it ell in the last 7 yrs end cen do the job for you now. Married, stable, hard working. 'lil teke
the first celler at (608) 2331515 or (606) 299-2319. (7-20)

Femble personality, 4 yrs exparience as a rock jock
Formerly at KJR, KTKT Call ( 602 ) $885-8877$ (7.20)
Dynamic, versatlle and hard working air personality with 13 yrs experience end first class license seeks a work, production with advancement opportunity at Top
40. Pop/Adult, or Country operation. BOBBY GEE, form erIV WXCUWZRO. WCRTWOEZ, WAAY, WAAX Call (309) 347-2786 or write 1256C Florence Ave., Pekin, IL 61554. (7-20)

Enthusiastic, experianced, talented AOR DJ available 5911 for tapes, resumes, ratings before 10am. (17-20)
Midwest Jock $4 / 2$ yrs full time looking for a large or medium market. Will relocere, pronto. MIKE SCHUFF (313)

DJ, 25 yrs old, credentiels include swing shift at one of ent voice. Prefer Pop/Adult or personality Top 40 formet CHUCK (716) 873-0706. (7-20)
SEX. Okev, now that I hove your attention, mejor mar ket minority lock, 6 yr pro, married, stable and very tel-
ented, looking. No ego problem. Top 10 market pre ferred with Top 40, Disco, Pop/Adult, Black or Country position. Call CHUCK et (713) 4966193 envime. (7-20)
The legendary KEITH LONDON, 14 yrs all formars seeks PD stot with growth potential. Soles experience, mar-
ried, wwo children, will relocate. If your book looks bad call (216) 492-3930 (7-20)
Program Director, 16 yrs oxporionoe seeks posinion of totel responsibility in administration of programming,
license renewat, staff supervision, promotion and budget preparation, If this is what you are looking for and
ger Carl DAVE at (707) 464-3183, days or 1707 ) 4649130 ights. (7-20) Currently PD/MD at WNRS, tormerly WNCR, WJVA, with 4 yrs experience prefer Country Call MARK © (313) 662-2883 (7.20)
Byr pro with automation experience looking for a rocker
TOM ALLEN avaitable due ro formet change, August. PD and/or air personality 18 yrs experience 12 in modern Country at WDEE/Detrort, KBOX/Dallas,
and WIUSt. Louis, Let's talk. (313) $557-1500$ or ( 313 ) and WIUSt. Louis, Let's talk. (313) 557-1500 or (313
$852-0923$ ( $7-20$ )
Formidabie up scale fermale news voice. Excellent con
versational news wrter. AOR and heaw print expenence News/Public Atfars Director wants top 25 News/Talk
AOR, Pop/Adult. (315) $475-0606$. (7-20) 5 yrs experience in news in medium market. Looking
for a challenge, willing to relocate. Call MIKE (717) 282
3534 3534.

A fugitive from Cleveland is looking. TOM SULLIVAN
late of M-105 (WWWM) also WLYT late of M-105 (WWVM) also WLYT and others. Planty
of experience. Seeking a stable medium/major market of experience. Seeking a stable medium/major market
1ock slot. AOR or Top 40 . Good production and a college
degree. Cell (216) $492-8161$ anytime $(7.20)$ Dynemic voice over personality for netionally distri buted TV commercials is looking to work for a radio sta
tion which appreciates talent Would rather pay tion which appreciates talent. Would rather play records
than sell them. 6 yrs previous radio experience including major market work. Call MARK HAHN (412) 821-2585

JOHN "O'BRIEN" KINNICUTT, experienced pro grammer and announcer looking for a major marke Cell (607) 798.9477. (7-20)

Young man with first class license seeking on-ar po-
sition in either radio or TV. Graduate of Brown Inslifute sition in either radio or TV. Greduate of Brown Institute
Cell ANDREW KOPACZ et (305) 923 -7090 (7-20)
Clever, experienced, comminted Pop/Adult person ality. Sounds like whet you're looking tor? Call MARV
(315) 342-2503. (7-20)

6 yrs experience including PD and production man ager. Looking for Country gig. Currenty at 50 KW cover Ing 38 states. Heevy product
STEVE (318) 424.7018 (7.20)
Aftention high energy Top 40 or Black stations in in radio and by mar markers, I have many years experience in Memphis, WDIA, 50,000 wetts. Call JIM WATKINS at ( 901 ) 744-4242 or ( 901 ) 327.9902 (7.20)

## Positions Sought

BILL MOCOWN, former PDIMD of WANS FM/Ander son, SC Aeek simithr positition in larger marker. 5 vro composite air check and programming provosal call (803)
$228-1408(7.20)$
seoking off alr operations or PDMM position. Ton 30 market oxperience in Top 40, Pop/Adult. Country and
Oisco. Successful ARB's in San Antonio, Chicago and Cheveland. Call RON DENNINGTON (314) 343.7834 mom inge (7-20)
Mejor marker announcar, recently cur from full to pan time looking for naws or airshift. 5 yrs experience in all acers of broadcesting. Netural sounding, good one to Prefer medium or larger merket in Norhoast or Califfornte, BERT. 4829 E. Willock Rd.。 Pitteburgh, PA 15227 (412) 884-2104. (7-20)
Experianced female, beeutiful voice, tight boerd and production seeking full time sir shith with AOR ell. Cell MARTHA DEE (305) 940-5007 anvime. 17-20)
Experienced contemporary PD. Great with music, bringing out best in air talent, building formats from for position with solid company. New or establighed station. Also interested in automation. Stabie, currently emploved. For tape, resume, ratings and referencen call
FRANK (714) $727.3868(7.13)$ FRANK (714) 727-3868 (7.13)
Reporter anchor position sought. Network back erienced in all aspeacts of radio including winner. Ex JOHN at (201) 4863778 davs. (7-13)
STEVE BROOKS, Operations Director, PD, WEEO Wavnesboro, PA, looking for medium or mejor market
gig, preferably in the Weshington/Baltimore area. Call gi9, preferably in the
(717) 762-9336, (7-13)

Competent sports stringer with strong network beck ground seeks sports or news position with a stetlon all facets of radio sports including technical and admin istrative ends. Leave word for DAVE at (205) 9564515 ter 4:30pm or early morning. (7-13)
1st phone, 2 yrs experience KCSN/Norhridge, CA Don Marin school grad, LARRY POWERS itching to ge
back to work. Looking for Top 40, and/or sports play beck to work. Looking for Top 40, and/or spors play
by-play. Will relocate. Cell now (213) $345-1176(7-13$ )

Christian programmer, 7 yra good experiance with ton suatluns, seoks matrayer or PD position with ag-
gressive Christian station. Experienced in every phas gressive Christian station. Experienced in every phase
of Christian music and broadcasting. Call 1713) 683
Warm, friandly air parsonality and research orionted MD tor large market, FM heevy, looking for move up
after 6 successful yrs. Best credentials and track record after 6 successful yrs. Best credentials and track record
goood administrator. Call JEFF at (317) 463 5174. Majors good administrator. Call JEFF at (311)
only please, preter Midwest. (7-13)

Femate personality looking for midday position at
maior market Pop/Adult station. Excellent resume and references. Coll (415) 929-8389. 17-13)
Let's make a No. 1 station together. DAN ROBINS morning men at KIRUSt, Louis will be available August gramming to promotion. Call toder after 2pm (314)
9466980 ( 7.13 )
L.A. I've arrivedl Feature programmer is ready to take
on a new creative challenge. I watite, produce, program, on a new creative challenge. I white, produce, program.
communicate. If vourre looking for someone with urnque
tellents to fill that very special position telents to fill that very speciel postron, lers talk. My back
ground will astound. Cell SANDY (213) $821-7061$ (7.13) Sportscester/Newsman seeking medium market
position 6 yrs play-by-pley expenence coll position. 6 yrs play-by-pley expenence, conversational
news delivery. Call LARRY ar (516) 781-0037(7-13)

Seeking 50's, 60's and 70's MOR format. Music specials, entist interviews my specialty. Award winning MD
with 3 vrs commerciel experience. Avallable September 5 th for erther research or air work Will relocate Cell (614)
3749478 between 6 -8pm

MEL SLADE 1st class license looking for Soull, Rock or Jazz station in the West. Call (213) 893-4132 afte

## Miscellaneous

KINX-FM, SIster station of KXXV requests record ser
vice from all labels for all new Country torme
Jed vice from all lebels for all new Country tormet. Send to
Jed Blekovich, KINX-FM, 847 S. Circie. Colorado Springs
CO $80910(7-20)$
Does anvone manutacture solid state electronics fo iune in Canpade, getting these do, you could make a for use Please contact Ken Hardie, Group Operations Man ager. Fawcett Brondcasting Limited. Box 2490 . Kenora Ontario P9N 3x8 (7-20)
Kx $\times$ Vicolorado Snrings needs record service from all 10 847 S Circle, Colorado Springs, CO 80910 (7-20)
KMEN/San Bernardino needs contemporary and all dis co product from all lebels. Send to Mike Marthews. Box
1290, San Bernardino. CA $92402(720)$
WAVA/Washington. DC needs comedy album senvice Gary Chase, WAVA Radio. 5232 Lee Highwav. Arting.
ton. VA 22207 (7.13)

## Openings

ersonality. Excellent production talent a must. Send lapes and resumes to Bob Bohton, Operations Manage KIXG FM No 1 , KIXS-FM, No. 1 contemporary stotion in merket needs hard working professionals for all dayparts. Your enthusiasm end wilingness to edvence are more imporr-
ant than experience. Good pay, benefits and future.
Tapes and resumes to Phil Lewis, KIXS-FM, Box 880 , Tapes and resumes to
Killeen, $T \times 76541$ ( 7.13 )

WRJZ/Knoxville, TN looking for aftarnoon drive announcer. Creative, stable personality can earn good track facilties. Tapes and resumes to Bob Kaghan, WRJZ, Box 3387 , Knoxville, TN 37917 EOE (7.13)
Nows Reporter/Anchor needed who excells in ell aspects of redio journalism. Good pey for top person. WROV, Box 4005 , Roanoke, VA 24015. EOE. Minorities FRANK N. MAGID TALENT SEARCH: Warm relieble communicative professional needed now at 50,000 watt
AM Pop/Adult station in Sun Country. Tapes, resumes AM Pop/Adult station in Sun Country. Tapes, resumes
and salary requirements to Bill Bates, No. 522, E. Randol Mill Road, Arlington, TX 76011 EOE M/F (7-13)
KROV AM-FM/Secramento seeking air and production talent. Immediate opening for Top 40 end Pop/
Adult pros with bright natural sound. Send tapes and Adult pros with bright natural sound. Send rapes and
resumes to Jonsson Communications, Box 2424 Sacresurnes to Jonsson Communicatio
ramento, CA 95811. EOE M/F (7-13)

## KGASpokane pccepting tapes and resumes for fu-

 ture openings. Nontwest telent preferred. Send tapesand resumes to Jon Ogle, PD, Box 834 , Spokane, and resumes to Jon Ogle, PD, Box 8348, Spokane KPAM/Portland, OR now eccepting ropes for full or part-time news position. Must be strong in both on
air and writing. Tapes and resurnes to Pat Wooderd News Director, KPAM, 4700 S.W. Council Crest Dr
Portiend, OR 97201 EOE M/F (7-13) CKGM looking for nighe and swing announcer. Tapes
and resumes to Rober $G$. Hall, PD, CKGM, Box 98 , Westmount, Quebec H3Z 2B $J$ (7-13)
WZOK-97/Rockford's top AOR station now accept ing tapes and resurnes for possible future openings
Send to John Larson, PD, WZOK, 1100 Tamarack Lene Send to John Larson, PD, WZOK, 1100 Ta
Rockford, IL 81125. No calls please. (7-13)

Nows people warted. KIXS-FM, KIIZ-AM are expand in advancement should apply immediately. Good salar ies, benefits and future. Tapes and resumes to DanleV
West, Manager, KIXS-FM/KIIZ-AM, Box 880 , Killeen, TX KYXXVOdessa, TX modern Country, needs morning
driva personality. Good production a must. Excellent working conditions. Contact Barry Sykes at (915) 332 .
5791 or send tapes and resumes to KYXX, Box 3509 , 5791 or send tapes and resumes to KYXX, Box 3509 ,
Odesse, $\mathrm{TX} 79781,(7-13)$

## KEYY/Provo, UT needs a midday Jock with strong

 productiov. If you are a creative hard worker, rush tropesto Chuck Cooper, Box KEV. Provo, UT 84601 EOE (7-13) Entry level production job in e new syndication arm Entry level production job in a new syndication erm
of Northeest Broadcast Group. Audio geniuses let's
hear what you've done. Must generate enthusiasm high hear what you've done. Must generate enthusiasm, high
output and quality work. We've got the faciliniesl' Small
market PD's encouraged. Topes, resumes and salary market PD's encouraged. Tepes, resumes and selary
requirements to Bob Wood, Group PD, Algonquin BroedCosting Co., 2077 Elmwood Ave., Butfolo, NY 14207
EOE M/F(7.13)

National PD la looking for experisnced newsperson ready to manage a professional medium merket news
depertment. Naws Director experience not mandetory Nows sevay and managernent ability are mandatory.
Tepes and resurnes to National PD, Box N39, 323 FrankHin Blva., Chicago. tL 80600. (7-13)
Ton Drake Chensuk consulied AOR station in medium
Southeent morket looking for OOperations Maneger
Tapes and resurnes to Jeck Crawford Drake-Chanault Tapes and resurnes to Jack Crawtord, Drake-Chanault
8399 Topange Cenyon Blvo., Canoga Park, CA 91304 8399 Topange Cenyon Bly
No calls please. EOE (7.13)
WJOXJJackson, MS looking for on extre personelity
If interested, Bend tepes end resumes to Bob Rall, PD Box 2171, Jackson. MS 39206 or cell (601) 982-1082
EOE (7.13) EOE 17.13
Top 40 and Country progremrners end air talert need ed for orrenings in Flondo, Georgie and Alaberns madium Fredericksburg Dr., Momgornary. AL 38118 EOE M/F
(7.13)
KLAV IDinco 123MLa Vegan has immedinte open ing at hot now Disco format for experienced profes
sionals. Arehitte, production. Tapen and resumea to
Tom O'Here, 2770 Maryland Parkway, Sulte 520 Les sonuils. Ar shitte, production. Tapes and resumas to
Tom O'Here, 2770 Maryland Parkvay, Sultes 520, Les
Vegese, NV $89109(7-13$ )

KFYR (Ye3l/Biamurck, ND now accepting applice
Hons for News Anchor/Raporter. Selary nagotiole thons for Nowe Anchor/Reporter. Selery negotioble, Swallent fringe benefite. Topes ind resumas to Mark
Swarill, News Director. KFYR, Box 1738 , Blestierck Swarizeli, News Director, KFYR, Box
ND 58501 . No colle please EOE (7-13)
Aftarnoon driven nereonality needed for 100,000 witt hereo Country station in Southeast Cnill Mark Tudor
8181727 8881 EOE (7.13)

Openings
Now accepting repes and resumes for future opening at Adult Top 40 in 44th market. Send to Tom Evans,
$\mathrm{KPRQ}, 4874 \mathrm{~S}$. State St., Sett Lake City, UT 84107 (7-13)
WXLM-99/Savannah, GA has immediete opening for experienced professional. Good knowledge of AOR mu sic and one to-one delivery. 7-12pm shiff full time. Tepes
and resumes to Bruce Corton, PD, WXLM, Box 9705, Savennah, GA 31402 . Minorities encouraged to apply.
EOE (7-13)
WECQ-FM/Now York's beautiful Fingerlakes region. seeks midday announcer for Pop/Adult formar. Experhelpful. Professional atmosphere, good sound, new equipment, good benefits. Tapes and resurnes io Tom
Gongaware, PD, WECQ-FM, Box 213 , Geneve, NY 14456 EOE (7-13)
WANTED: RADIO NEWS REPORTER. Experienced news reponer for evening beat. Must be able to gather, tion, voice end delivery must be excellent. Knowncie-
of recording equipment of recording equipment essential. Send resurnes only
to Jack Freese, WEAT. Box 70, W. Pelm Beach, FL 33402 to Jack Freese, WEAT, Box 70, W. Pelm Beach, FL 33402
EOE (7.13)
RADIO ANNOUNCER WANTED: Announcer whth big volce and smooth delivery wented for beautiful music format. In resume, include information on experience in
automation, production end promotion. Send tapes and automation, Production and promotion. Send tapes and
resumes to Gene Barry, WEAT, Box 70 , W. Pelm Beach, resumes to Gene Berry, WEAT, Box 70, W. Pelm Beech,
FL 33402 . EOE (7-13).

KXOA (K 108-FM/AM-14)/Se cramento, CA seeks applicants for full-time news position. Duties: gather,
produce and present news in a conversationgl style. produce and present news in a conversationsl style.
Experienced applicants send tepes and resumes to Jirn Toylor, MD, KXOA, Inc., Box 1877, Secramento, CA 95808 EOE (7.13)

KSRO 5000 wett Pop/Adult station seeks weakend personality. First class license required. Call Jerry John-
son (707) 545-3313 EOE M/F (7-13)

WLOF/Orlando, FL looking for experienced newsperson. Contact Al Gardner, Box 15746,
32808 or cell (305) 293-2431 EOE M/F (7-13)
Announcer position now open. Accepting tepes and resumes. Send to Dave Crist, PD, WHIZ, 48 N .5 th St.,
Zenesville, OH 43701 (7-13) Looking for talented aftemoon drive jock. Send tapes Amarillo's No. 1 contemporary station is looking for morning communiccotor. Good pay . If you fit, contact
Bo Jeffries, KaIZ-AM G FM, Box 7488, Amarillo, TX 79109 or call (806) 353-6662 EOE M/F (7-13)
America's premier AM Disco station has immediete opening for 7 -midnight personality Who enjoys end re-
lates to disco end good production. Write Scort Robbins, tates to disco and good production. Write Scort Robbins,
Disco 14,112 Market St., Harrisburg, PA 17101 or call (717) 238-5122 (7-13)

WGAC/Auguste has 2 future openings, midday and afternoon drive. Communicetion essential, good pro-
duction required. Send tapes and resumes to Gary King. duction required. Send tapes and resumes
Box 1131 , Augusta, GA 30903 EOE (7-13)
Beauriful ldaho's number one station ( 50,000 werts)
looking for individual interested in growing looking for individual interested in growing with KBOI
Wanted: air personality with strong production. Firs class license required. Tapes and re
Box 1280. Boise, IO 83701. (7-13)
KWKH/Shrevaport, 50,000 watt Country has opening for evening "Dersonality" with shgrp prnduction skills.
Must enjoy working remotes. Tepes end resumes with references to Dave Martin, KWKH, Box 21130, Shreve
port, LA 71120 EOE M/F No cells please. (7-13) WJDY AM/5 (7-13)
WJDY-AM/Salisburr, MO medium market Top 40 out
let is building new image. Midday announcer/PD and let is building new image. Midday announcer/PD and
PM drive/remote broedcest person needed. Good production necessary. Minimum 2 yrs experlence, good Tapes end resumes to J.P. Connor, Jr., Box 140, Sallis
bury, MD 21801 EOE (7-13) WZIXYYork, PA is searching for coppwriter/swing
jock. 3 doys production, 2 deys on air. Good opporun lock. 3 devs production, 2 deys on alr. Good opportun
ity for recent college grad. Tapes, rien ty for recent college grad. Tepes, resurnes and writing
samples to PD, 2 West Marker St., York, PA 17401
EOE. No cells please (7-13)
EOENo cals please. (7-13)
I've llatened to over 100 tapos and I'm still looking
Progressive Top 40 rockar seeks telented commulcelo Progressive Top 40 rockar seeks talented communicator
Yearr-ound sunshine, sacurity and salary comparable to renr-round sunshine, sacurity and salary comparable io
medium marketh. Rush air chack, production samples end resume to T. Lee, WIRK, PO Box 3828, West Palm
Beach, FL $33402(7-13$ )

WMCUMCLeanaboro, IL has full trne opening for an announcer. If you would like to work in the exciting field
of broadceating, this mey be juat what you are looking ornd tapas and reaumas to wit quality for thim position muntiy Servico Broudcasting Inc., 811 Broadway, Mt.
Varnon, IL 61864 EOE M/F (7.13)
Looking for communicntive rock and roller, no inid back or Acrubiners. Good whother, good money, good
company. All replien confidentias., John Lodge, KZZY GPM Bidg., South Tower, Plazn Laval, Sen Antonio TX 78216 (512) 349-3276 EOE M/F (7-13)
WWTR-FM/Bethany Bonch, DE noudn mildday on theuncorlprogrammer for contnmporany FM Right on


Openings
KINT-98.FM hes opening for telented individual who
can make commercials really entartaining. Production can make commerciels really entartaining. Production production tape and live copy sample to Chuck Ashworth, Exacutive VP, Taber Brompleasting. Suite 120
5959 Gateway West, El Paso, TX 79925 EOE M/F (7.13) 5959 Gateway West, El Paso, $1 \times 79925$ EOE M/F (7-13) PD needed for a fringe Washington, DC Pop/Adult station. Outstanding opportunity to move into major marke duction, promotion. Short eir shift, first class required
EOE M/F Tapes and resumes to Robert McKee, WPRW EOE M/F Tapes and resumes to Robert McK
Manassas, VA $22110(703) 388-3100(7.13)$
After $2 \%$ yrs, our afternoon drive personality is mov ng to a lirger marker. $0-95$ seaks e strong, experi-
enced personality for No. 1 rated ahow in 200,000-plus market. Thpes and resumes to Bill Brown, WOVV. Box
3192 , Ft. Plerce, FL 33450 . EOE (7-6) 3192.

Brand new 100.000 watt FM will need personality Top 40 jocks to fight seven stations in Grend Forks,
ND. Stiff competition. Experienced entertainers only for ND. Siff competition. Experienced entertainers only for
ell shifta. Tepes and resumes to Radex Productions, 110 ell shifte. Tepes and resumas ro Radex Productions, 110
S. Cartile St., Green Castle, PA 17225 EOE M/F (7-6)
In need of two air personelitles with strong produc tion ability, Tapes and resumes to Ray
Box 52185 , Tulse, OK 74152 EOE (7.6)
95BBF (WBBF) in need of a unique aftemoon enter teiner with strong adult appeel. Must have 4 yrs experi-
ence and good production. Tepes and resumes to Mike ence and good production. Tepes and resumes to Mike
O'Brian, $95 \mathrm{BBF}, 850$ Midtown Tower, Rochester, NY
14604 No cells please EOE (7.-6) 14604. No cells please. EOE (7-6)

WIRK-FM has an opening for afternoon Country alr personellty. Looking for experience in Country music,
and a one-to-one communicator. You will have the disand a one-to-one communicstor. You will have the dis-
tinction of working et the No. 1 Country music station in the netion. Calls, topes and resumes to Barry Grant, 965-9211 EOE (7-6)
I want the best possible news person $I$ cen find for the money. Must be smooth and conversetional on the air, eble to handle drive time pressure end technically
competent. Absolute minlmum 2 yrs experience. Calls competent. Absolute minimum 2 yrs experience. Calls
preferred. John Bry. News Director WCUS (Fox 101)/

Positions Sought
Mejor market moming drive pro with numbers wants programming job with enough management backing
to send station to the top. Will talk with L.A., San Bir shift or production. Versatile in all formats. Call WES at (206) $574-5472$ (7-13)
Mr./Mrs. GM, I can bring you desired progremming results, regardless of your contemporery target group.
My program designs are great, end I can prove it. Call ROBERT W. KNIGHT, 10 yrs programming experience includes WMPS, WWVA and WROC. Seeks Country or
Pop/Adult position in mejor or medium merket. Research background, community minded. Good references. Cel
( 901 ) 754 . (901) 754

Major market MD and alr personality with 8 yrs ex gramming posituon. All size merkets considered. Cell
ALAN EDWARDS (401) $737-7290(7-13)$

MARK HILL, KAAM/Dalles. Community minded per sonality experienced in all formats. 1 st phone. Availabl
now Coll (817) 268-1 758 (7-13)

ATTENTION SEATTLE: Due to circumstances beyond her control, LINDA "Gabbv" GOLDFARB is evailable im
mediately. 8 yrs AOR experience. News, Dublic effairs announcing, promotions, you name it. Call (206) 324
$5414(7.13)$
4 yrs experience in a 100,000 market, first phone, and excellent production. Looking for en opening in the North west or the West Coast in a market of 150,000 or more
Call (406) 259-9025 mornings. (7-13)

BERRY BURKE proven programming pro with trock record, retings end references to back me up l'm com
mitred to win. Call before your compatition does ond
con make your Pop/Adult or Modern Contry stetion force in your market. (319) 363-1581 or (319) 365-9431 (7-13)
Announcer, Dr. 2, seeking Rock or Country position vel. Coll anvime for tope ond resume. DR. Z. ( 3131
vill
384.7756 . Avallable todey 17.13 )

384
Hard workling jock seeks Southwest Wost Onio mar ket. 3 yre experipnce in Top 40 and Country Hova PD
and MD experience. Cell DOUG ( $5131982-2732(7-13$ )
Depnndable, dedionted, hard worker, preaently amDloyed on MD/middnym it reputable Southem Rocker. bus looking. Prolenawovil with over 3 ven rodio experrienco.
Tight bourd and production obility, Looking at Top 100
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and greatly eppreciated. Cell (404) $8749818 .(7-13)$ GAIL MCKNIGHT has major merket expenance and is seeking position on Pop/Adult. Top 40 or easy rock for-
mat in medium or major market. Cell evenings (517) nat in medium or maior mirket. Cel
3713564 or days ( 517 ) 371 - 3433 (7-13)

Announcer. 15 yrs experience, first vicket. Heve worked newscasts. Prefer Florida or mediumpliarge marker in
Sourheast. BILL SMITHSON, 13057 448-1260.

Seven veer radio vetaran, married, sertled and some-
times humen, seeking position as PD in small or meatium
jock medium or major, music or production director 2 yrs Top 50 merkets, end good references. Hard work${ }_{7.81}$ All offers considered. Call (404) 874.9818 anvtime.

8 yrs AOR experience Steble background es PD, MO Promotion Dliector, copywriter and announcer. Excelrock music. Willing to relocete immedietely to medium
or major markat. Cell JIM BULGER (815) 756-2054 enyor major $m$
time
(7 6)
Dependable and dedicated 1 st phone alr personalty wents a positive position with Top 40 , Disco or Pop/A
dult stetion in the Sunbelt. Tight board, professional dult stetion in the Sunbelf. Tight boerd, professional
artiude and community minded with some production aftitude and community minded with some production
and FM autornetion experlence. Contect PAT at (713) 988-3546 or (713) $723-5725$ or write 8080 Creek Bend.

Professional and proven PD/morning talent, emphe sis on entertainment, looking for professional stable re-
dio station in Top 40 marker. A nice guy looking for nice people. Would prefer to give my all to the moming show $367-5920$ or ( 817 ) $282-3510$ (7-6)
JACK MITCHELL 4 yrs experlence, past 15 months middays WAVZ/New Heven. Good production. Look-
ing for PD, MD or jock position. Cell (203) 281-3673.
(7.6)

Hard worker, honest, willing to take directlon and any shift. Looking for AOR or Adult Contemporary
position in Southwest or Northwest. Call BOB at $(602)$ $994-8072$ or (602) 268-2377 efter 3:30pm (7-6)
Black communicator, 1 st phone, $2 / 2$ yrs on-air ex perience, promotions, production, news. Available for
werkends, swing, slick cell, end vacation. Now in L.A
willing to relocate. Aesults oriented, cepele strong listenership. Equal Opportunity Emplovee. Ce (213) 436-8429 anvtime. (7-6)

Married, mature, good plpes, not afroid of any for mot. Presently middays on modern Country station in
small market. Westem Kentucky community. Looking for a chellenge end a move up. Have worked all day
slots. Cell BOB MICHAELS, (502) 927-8773. (7-6) 50,000 wett hard working jock. Mellow pipes, 1 st
cless production. Have worked all formats. Available class production. Have worked all formats. Aveileble
immediately. Write JOCK, Box 4582, Shrevepor, LA Looking for a naw challenge. Former PD, newsman Looking for a naw chalienge. Former PD, newsman,
production manager, traffic director, telk show producer
and DJ wents to put it all together as PD or Operetions Maneger in major or medium market. Call LEO at (302)
$854-1148$. Let's talk about it. ( 6.29 )
Young, eggressive, experienced ploy by ploy man bell is my specialty. Can anchor sponscasta. Will relocate Call JEFF envtime at (312) 8350590 . (8-29)
Rasl parson for hire. I love radio, music and paople On-air exparience plus audio and television production
writing, graphics, electrical and whot have you. Available for immedlate work on or neer the West Coest. Call RANOY MARKS 17141 270-7918. (8-29)

KENNY MARKS is looking for a TOD 40, Disco, or Pop/Adut glg. Super production. I heve the experience
you need. Will trovel for the right offer. Cell (213) 559 3196 or write 9315 Carteraugus Ave., Los Angeles, CA

EDDIE ROGERS most recently PD WDRQDeatroh and 130/Pitsburgh and lock ot WXYZ/Detron and CKLW/
Detroit, looking for on-air or PD position. Coll (313) 477-0357 anvims (8.29)
Currantly strandod. Looking for anvithing in radio ex
collent estes. Fioxiblo, oxpanimend in most areas with collent eslos. Fiaxiblo, oxpenanced in most areas with e B.S. to boot All offers considerad. CnII
875.2365 or (419) $674-4945$ after 4. (B 28)

10 yanr vat sonks opaning. Bnckpround includon board ITrmat, will considar combo position. Coll ROY anytime
(714) 352 -8245. (8 22)
714) 352-8245. (8 22

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| :---: |
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## LITBETETE BREAKERS

"Back Page Breakers" are those newer records thet have the greatest level of station activity on any olven woek.

## ELECTRIC LIGHT ORCHESTRA <br> Don't Bring Me Down (Jet)

72\% of our reporters on ǐ Moves: Up 72, Same 16, Down 0 , Achds 36, inchuding WRKO, WPEZ, CKGM, KRBE, WLCY, WLS, KBEQ, 13Q, WHYN, WTRY, WAYS, WBBQ, KTSA, KEEL, WVIC, KTAC. See Parallels, charts at number 28.

## EDDIE RABBITT

## Suspicions (Elektra)

63\% of our reporters on iL. Moves: Up 78, Same 16, Down 6, Adds 9, WPEZ, KRBE, F105, WQAM, KSTT, WLBZ, WNAM, Y94, KBDF. See Parallels, charts at number 29.

## DIONNE WARWICK

I'll Never Love This Way Again (Arista) $61 \%$ of our reporters on it. Moves: Up 60, Same 14, Down 1, Adds 31, including 293, KING, JB105, WOLF, WPST, 140, WTRY, KLIF, BJ105, KOFM, WNCI, WNDE, KZ93, KMJC. See Parallels, charts at number 30.

## NEW \& ACTIVE

Recent releases with alrplay reported by at least 50 of our reporting stations are llsted in order of their activity. The two numbers following the artist title label designation (example: $100 / 25$ ) indicate now many of our reporters are on the record thls week $(100)$ and of those 100 how many added it this week (25) "Moves" are broken down for each record and indicate how many stations moved the song up on thelr charts, held it the Same con to on, add to on, 31-31, etc.), moved lt Down on thelr charts, or Added it this week Complete alrplay activity on all songs Ilsted in New \& Actlve can be found in the parallels.

NIGHT "Hot Summer Nights" (Planet) 98/13
Moves Up 61, Same 23, Down 1. Adds 13, including WZZP, KING, F105. MTRX WGMF, HASM, KRRN, WTSN, KDZA.
KANSAS "People Of The South Wind" (Kirshner) 9110
Moves: Up 63. Same 15, Down 13. Adds 0, 96K $\times 24.21,297$ 9.4, Z93 d.29 KSLQ 5 4, KBEQ 13-11, B 100 12.9, KIMN 29.26, HUPD 6.5.
ROBERT PALMER "Bad Case Of Loving You (Doctor, Doctor)' (Island) 90/32, Moves Up 33. Same 25. Down 0, Adds 32, Including CKLW, WOKY, KING, KIMN, F105, WKBO, WNOE, 92Q, KOFM, KRUX SPYRO GYRA "Morning Dance" (Infinity) 88/9
Moves: Up 63, Same 14, Down 2, Adds 9, KVIL, WDRC, WOLF, WIRK WNCI, WNAP, WVIC, KMJC, WFBG.
WET WILLIE "Weokend" (Epic) $87 / 2$
Moves. Up 54. Same 21, Down 10, Adds 2, F105, KBIM, CHUM 24-16, WLCY 28 25, KDWB 23-19, KSTP 22-20, WGCL 23-20, KBEQ 39-36. JAMES TAYLOR "Up On The Roof" (Columbia) 76/0 Moves: Up 47. Same 21. Down 8, Adds 0, KVIL d-30, KSTP 6-3, B100 10-4 KIMN 26-24, 130 22-16, WLAC 40-35, WKY 26-13, KGW 14-8
SNIFF 'N' THE TEARS "Driver's Seat" (Atantic) 66/27
Moves Up 23. Same 16, Down 0, Adds 27, including KHJ, KFRC, WAEB,
Y103 WNOE, WBBO. WHBO, KTSA WNDE KRUX MARSHALL TUCKER BAND "Last Of The Singing Cowboys" (WB) 66/11. Moves: Up 41, Same 13, Down 1, Adds 11, including WPEZ KIMN WICC, WKY. 92X, KRKE, WHHY, WEBC.
BLACKFOOT "Highway Song" (Atco) 57/7
Moves. Up 27. Same 22. Down 1. Adds 7. WKEE, WSGA, 92X, WAAY VCGQ. CK101, WISE.
PEACHES \& HERB "We've Got Love" (Polydor) 56/2
Moves: Up 40. Same 14, Down 0. Adds 2. WNOE, KEYN-FM, CKGM d-13 WLCY 25 22. KSTP on, WZZP 30 29, WLAC 36.30.
BRAM TCHAJKOVSKY "Gir Of My Dreams" (Polydor/Radar) 53/10, Moves: Up 28. Same 14, Down 1. Adds 10. WPEZ, 940, WAXY, WTIX. 92Q. KZ93, KMJC, WHHY, KQWB, KBIM.
MAUREEN McGOVERN "Different Worlds" (WB) $53 / 7$
Moves: Up 37. Same 9. Down 0, Adds 7. WKBW, KC101. WKBO, K104 KAAY, KBDF, KBIM

## GQ "I Do Love You" (Arista) 52/14

Moves: Up 27. Same 11, Down 0, Adds 14, includirg 293, WLCY, KSLQ,
KBEQ, PRO.FM, WICC, BJ105, WAGQ, KDZA

## Others Getting Significant Action

ROCKETS "Oh Well" (RSO) 47113
Moves: Up 22. Same 12. Down 0, Adds 13, Including WLCY, Q105, WZUU, KFI, KING, PRO-FM. WFLI, WPEZ d.35, 96KX 14.9, KRBE d.30, KHJ on, B100 d-28, KUPD 15-14, KXX106 31-28, WSGN 25.17.
BONNIE POINTER "Heaven Must Have Sent You" (Motown)
39/10, Moves: Up 22. Same 6, Down 1, Adds 10, PRO.FM, WAYS, WIRK. KINT, WJDX, KENO, WYRE, KKRC, KCBN, KBOZ, WRKO 16-10, WOKY d 31. WZZP d-30, KHJ 3022 KEARTH 17.14, WBEF 33-25, Z98 39-31, WFLI 17. 10. K FXM $28-20$

## Radiof heeorts <br> NATIONAEAIRPLAY/30

## … wix July 27, 1979

$23 \quad 116$
$\begin{array}{lll}30 & 26 & 11\end{array}$
2
BARBRA STREISAND/The Main Event/Fight (Columbia)
KNACK/My Sharona (Capitol) DONNA SUMMER/Bad Girls (Casablanca) JOHN STEWART/Gold (RSO) DR. HOOK/When You're In Love With... (Capitol) ELTON JOHN/Mama Can't Buy You Love (MCA) RAYDIO/You Can't Change That (Arista)
CHIC/Good Times (Atlantic)
MAXINE NIGHTINGALE/Lead Me On (Windsong) ATLANTA RHYTHM SECTION/Do It Or Die (Polydor/BGO) CHARLIE DANIELS BAND/The Devil Went Down... (Epic)
KISS/I Was Made For Loving You (Casablanca) WINGS/Getting Closer (Columbla)
EARTH, WIND \& FIRE/After The Love Has Gone (ARC/Col) ANITA WARD/Ring My Bell (Juana/TK) CARS/Let's Go (Elektra) JOE JACKSON/ls She Really Going Out With Him (A\&M) ELECTRIC LIGHT ORCHESTRA/Shine A Little Love (Jet) ROBERT JOHN/Sad Eyes (EMI/America) SUPERTRAMP/Goodbye Stranger (A\&M) PETER FRAMPTON/I Can't Stand it No More (A\&M) GERRY RAFFERTY/Days Gone Down (UA) ABBA/Does Your Mother Know (Atlantic) LITTLE RIVER BAND/Lonesome Loser (Capitol) CHEAP TRICK/I Want You To Want Me (Epic) KENNY ROGERSIShe Believes In Me (UA) BLONDIE/One Way Or Another (Chrysalis) ELECTRIC LIGHT ORCHESTRA/Don't Bring Me Down (Jet) EDDIE RABBITT/Suspicions (Elektra)
DIONNE WARWICK\|'II Never Love This Way Again (Arista)
This chart is based solely on airplay statistics compiled weekly from our Top 40 reporting starions Black circled numbers indicate significant upward movement from alleast $60 \%$ of our reporters.

## MOST ADDED

## ELO "Don't Bring Me Down (Jet)

ROBERT PALMER "Bad Case Of Loving You" (Island) DHONNE WARWICK "III Never Love This Way... (Arista) SNIFF 'N' THE TEARS "Driver's Seat" (Atlantic) SNIFF 'N' THE TEARS "Driver's Seat" (Atlantic)
LITTLE RIVER BAND "Lonesome Loser" (Capitol)

## HOTTEST

KNACK "My Sharona" (Capitol)
BARBRA STREISAND "The Main Even UFight" (Coll DONNA SUMMER "Bad Girls" (Casablancal CHARLIE DANIELS BAND "The Devil Went.." (Epic) CHIC "Good Times" (Atlantic)

RICKIE LEE JONES "Young Blood " (WB) $35 / 17$
Moves: Up 9, Same 9, Down 0, Adds 17, including Q105, CKLW, WOKY, WZUU, WHYN, 94Q KTSA. WKY KEYN.FM, WRKO 29-27, KEARTH 24-20, KJR 25-23, WGLF 39-31. TRIUMPH "Hold On" (RCA) 34/10
Moves: Up 12, Same 12, Down 0, Adds 10, WZUU, WAPE, WNOE, KNOW, WOW, WFOM, WCGQ, WGLF, WANS WSPT, WIFI 15.13, WPEZ d-34, $96 K X$ 1-1, WKBW 15-12, CKGM on, Z97 13-11, WGCL 26-25, KBEQ 19-18, K104 1-1 DIRE STRAITS "Lady Writer" (WB) 33/14
Moves: Up 6, Same 13, Down 0, Adds 14, including WHYN, WAPE, WIRK, WNOE, Z98, KERN, 13FEA, WKAU KCBN, B100 27-21, WRJZ 34-25. KJRB 26-24. CK 101 30-27.

## PATRICK HERNANDEZ "Born To Be Alive" (Columbia) $32 / 9$

Moves: Up 20, Same 3, Down 0, Adds 9, KIMN, 13Q, 14Q, WHYN WQAM, WFMF, WFBG, WSEZ, WTMA CHUM 30-21, CKGM 11-4, Y 100 22-18. WGCL 30-29, WZZP d-31, KHJ 29-21, KFI 26-22, KEARTH 14-9, KFRC d-28 JB105 29-22. KINT 26-8. KENO 15-5.
LOBO "Where Were You When I Was Falling In Love" (MCA) 29/14
Moves: Up 8, Same 7, Down 0, Adds 14, including WFIL, WKEE, WNOE, KOFM, KJRB, WFOM, WEBC, KQDI, KSTP d-30, WZUU ON, KEARTH 28-25.

## NICK LOWE "Cruel To Be Kind" (Columbia) 26/14

Moves: Up 8, Same 4, Down 0, Adds 14, including KBEQ, KHJ, KFRC, B100, WAXY, 92X, WCIR, WFLB, KEARTH 27.23, KUPD on, 14Q'34-28, 94Q 29-23. K $\times$ X 106 29-25, KRLC $30-27$

JENNIFER WARNES "I Know A Heartache When I See One" (Aris ta) 25/3
Moves: Up 18, Same 4, Down O, Adds 3, 96KX, WZUU, WJDX, KSTP 23-21, WLAC 35-25, KNOW 20-15, WKY 24-15, KMJC 30 15, KBIM 25-22.
JOURNEY 'Lovin', Touchin', Squeezin' " (Columbia) $22 / 8$
Moves: Up 11. Same 3. Down 0, Adds 8, KBEQ, KHJ, 298, WERC. 92 X , KENO, WFLB, KBDF, KSLQ 3430, KFRC 27-24, KJR on, KNOW 32-23, KXX106 30-22, WNCI 2316 , KSLY $30-25$.
OAK "This Is Love" (Sky's The Limit/Mercury) 21/4
Moves: Up 8, Same 7, Down 2, Adds 4, WDRC, WICC, 94Q, WAPE, WRKO on, B100 on, PRO.FM 12.6. WFLI 30-25, KRKE 6-3, WTSN $20-14$.
HOT CHOCOLATE "Going Through The Motions" (Infinity) 21/3
Moves: Up 10, Same 8, Down 0, Adds 3, WTIX, WHHY, WGLF, WRKO on. WNOE 40.33, K104 28-24, WANS 27-23. KFXD 26-24.
DIANA ROSS "The Boss" (Motown) $20 / 6$
Moves: Up 5. Same 9, Down 0, Adds 6, WPGC, KEARTH, 13Q. WBBF, KNOW, WTMA WGCL on, WZZP d. 36. WNOE 32-26. WROK 35-25.
JONES GIRLS "You Gonna Make Me Love Somebody Else" (Philadelphia Intemational) 20/5 Moves: Up 13. Same 0, Down 2, Adds 5, KVIL, Y100, WGCL, WQAM, WFLI, WRKO 27.25, WPGC 9-8, WCAO 9-5. WZZP 29-25, Y103 37-28. WNOE 25-8, WYRE 21-11, WGLF $30-22$.
F.C.C. "Baby I Want You" (Free Flight) 20/4

Moves: Up 12, Same 4, Down 0, Adds 4, WAYS, KRKE, KILE, KSLY, B100 on, 94025 21, WAPE 35.30, WFLI 148 KBIM 24-20.

## ITREKRIG BREAKERS

"8ack Page 8reakers" are those newer records that have the greatest level of station activity on any olven week.

## ELECTRIC LIGHT ORCHESTRA <br> Don't Bring Me Down (Jet)

72\% of our reporters on it. Moves: Up 72, Same 16, Down 0, Adds 36, inchuding WRKO, WPEZ, CKGM, KRBE, WLCY, WLS, KBEQ, 13Q, WHYN, WTRY, WAYS, WBBQ, KTSA, KEEL, WVIC, KTAC. See Parallels, charts at number 28.

## EDDIE RABBITT

## Suspicions (Elektra)

63\% of our reporters on it. Moves: Up 78, Same 16, Down 6, Adds 9, WPEZ, KRBE, F105, WQAM, KSTT, WLBZ, WNAM, Y94, KBDF. See Parallels, charts at number 29.

## DIONNE WARWICK

I'll Never Love This Way Again (Arista) 61\% of our reporters on it. Moves: Up 60, Same 14, Down 1. Adds 31, including Z93, KING, JB105, WOLF, WPST, 140, WTRY, KLIF, BJ105, KOFM, WNCI, WNDE, KZ93, KMJC. See Parallels, charts at number 30.

## NEW \& ACTIVE

Recent releases with alrplay reported by at least 50 of our reporting stations are listed in order of their activity. The two numbers following the artist /title label designation (example: 100/25) Indicate how many of our reporters are on the record this week $(100)$ and of those 100 how many added it thls week (25). "Moves" are broken down for each record and indicate how many stations moved the song up on their charts, held it the same con to on, add to on, 31-31, etc.), moved It Down on thelr charts, or Added it this week. Complete airplay activity on all songs listed In New \& Active can be found in the parallels.

NIGHT "Hot Summer Nights" (Planet) 98/13
Moves: Up 61. Same 23. Down 1. Adds 13, including WZZP, KING, F105, MTRY WKMF WSN KERN WTSN KOZA
KANSAS "People Of The South Wind" (Kirshner) 91/0 Moves: Up 63. Same 15, Down 13. Adds 0, 96 KX 24-21, 297 9-4, 293 d-29, KSLQ 54, KBEQ 13-11. B100 12-9, KIMN 29-26, KUPD 6-5.
ROBERT PALMER "Bad Case Of Loving You (Doctor, Doctor)" (Island) 90/32, Moves: Up 33, Same 25. Down 0. Adds 32, including CKLW, WOKY, KING, KIMN, F105, WKBO, WNOE, 92Q, KOFM, KRUX. SPYRO GYRA "Morning Dance" (Infinity) 88/9
Moves: Up 63, Same 14, Down 2, Adds 9, KVIL, WDRC, WOLF, WIRK WNCI, WNAP, WVIC, KMJC WFBG.
WET WILLIE "Werkend" (Epic) $87 / 2$
Moves Up 54, Same 21. Down 10. Adds 2. F105. KBIM, CHUM 24-16 WLCY 28-25. KDWB 23-19, KSTP 22-20. WGCL 23-20. KBEQ 39-36. JAMES TAYLOR "Up On The Roof" (Columbia) 76/0 Moves: Up 47, Same 21. Down 8. Adds 0, KVIL d-30, KSTP 6-3, B100 10-4, WKY 26-13. KGW 14-8.
SNIFF 'N' THE TEARS "Driver's Seat" (Attantic) 66/27 Moves Up 23, Same 16; Down O, Adds 27, including KHJ, KFRC, WAEB,
Y103 WNOE WBBO WHBO KTSA WNDE KPUX Y103. WNOE WBBQ. WHBQ, KTSA, WNDE, KRUX.
MARSHALL TUCKER BAND "Last Of The Singing Cowboys" (WB) 66/11, Moves: Up 41. Same 13, Down 1. Adds 11, including WPEZ. KIMN, WICC, WKY, 92X, KRKE, WHHY, WEBC.
BLACKFOOT "Highway Song" (Atco) $57 / 7$
Moves Up 27, Same 22. Down 1, Adds 7. WKEE, WSGA, 92X, WAAY,
WCGQ CK101, WISE PEACHES \& HERB
PEACHES \& HERB "We've Got Love" (Polydor) 56/2
Moves: Up 40, Same 14, Down 0. Adds 2, WNOE, KEYN-FM. CKGM d-13, WLCY 25 22, KSTP on, WZZP 30-29, WLAC 36-30
BRAM TCHAIKOVSKY "Girl Of My Dreams" (Polydor/Radar) 53/10, Moves: Up 28, Same 14, Down 1. Adds 10, WPEZ, 94Q, WAXY, WTIX. 920, KZ93, KMJC, WHHY, KQWB, KBIM.
MAUREEN McGOVERN "Different Worlds" (WB) $53 / 7$ Moves: Up 37, Same 9, Down 0, Adds 7. WKBW, KC101, WKBO, K104,
KAAY, KBDF, KBIM.
GQ "I Do Love You" (Arista) 52/14
Moves: Up 27, Same 11. Down 0. Adds 14, includirig 293, WLCY, KSLQ. KBEQ, PRO.FM, WICC, BJ105, WAGQ, KDZA.

## Others Getting Significant Action

## ROCKETS "Oh Well" (RSO) 47/13

Moves: Up 22. Same 12. Down 0, Adds 13, including WLCY, Q105, WZUU KFI, KING, PRO-FM, WFLI, WPEZ d-35, 96 KX 14-9, KRBE d.30, KHJ on, B100 d-28, KUPD 15 14, KXX106 31-28. WSGN $25 \cdot 17$.
BONNIE POINTER "Heaven Must Have Sent You" (Motown) 39/10, Moves: Up 22, Same 6, Down 1. Adds 10, PRO-FM, WAYS, WIRK. KINT, WJDX, KENO, WYRE, KKRC, KCBN, KBOZ, WRKO 16-10, WOKY d31, WZZP d-30, KHJ 30-22, KEARTH 17-14, WBBF 33-25, 298 39-31, WFLI 17. 10. K FXM $28-20$


| $\begin{aligned} & \text { Tune } \\ & \text { Wriks } \\ & \text { aco } \end{aligned}$ |  | $\begin{aligned} & \text { ABI } \\ & \text { WIPK } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |
| 23 | 11 | 6 | 1 |
| 30 | 26 | 11 | 2 |
| 5 | 4 | 2 | 3 |
| 3 | 1 | 1 | 4 |
| 4 | 3 | 3 | 5 |
| 9 | 6 | 4 | 6 |
| 16 | 9 | 9 | 7 |
| 27 | 20 | 12 | . |
| 26 | 21 | 14 | 0 |
| 14 | 8 | 8 | 10 |
| - | 23 | 17 | $(11$ |
| 19 | 16 | 16 | 12 |
| 17 | 10 | 10 | 13 |
| - | 27 | 22 | (1) |
| 2 | 5 | 5 | 15 |
| - | 30 | 23 | 10 |
| 24 | 19 | 18 | 11 |
| 1 | 2 | 7 | 18 |
| - | - | 27 | 10 |
| - | - | 30 | (2) |
| 18 | 12 | 15 | 21 |
| 7 | 7 | 13 | 22 |
| 20 | 18 | 21 | 23 |
| - | - | 28 | (2) |
| 12 | 15 | 24 | 25 |
| 6 | 13 | 20 | 26 |
| 28 | 28 | 26 | 27 |
| - | - |  | 23 |
| - | - |  | (2) |
| - | - | $\rightarrow$ | 30 |

## July 27, 1979

BARBRA STREISAND/The Main Event/Fight (Columbia) KNACK/My Sharona (Capitol) DONNA SUMMER/Bad Girls (Casablanca) JOHN STEWART/Gold (RSO) DR. HOOK/When You're In Love With... (Capitol) ELTON JOHN/Mama Can't Buy You Love (MCA) RAYDIO/You Can't Change That (Arista) CHIC/Good Times (Atlantic) MAXINE NIGHTINGALE/Lead Me On (Windsong) ATLANTA RHYTHM SECTION/Do It Or Die (Polydor/BGO) CHARLIE DANIELS BAND/The Devil Went Down... (Epic) KISS// Was Made For Loving You (Casablanca) WINGS/Getting Closer (Columbia) EARTH, WIND \& FIRE/After The Love Has Gone (ARC/Col) ANITA WARD/Ring My Bell (Juana/TK) CARSILet's Go (Elektra) JOE JACKSON/Is She Really Going Out With Him (A\&M) ELECTRIC LIGHT ORCHESTRA/Shine A Little Love (Jet) ROBERT JOHN/Sad Eyes (EMI/America)
SUPERTRAMP/Goodbye Stranger (AGM) PETER FRAMPTON/I Can't Stand It No More (AGM)
GERRY RAFFERTY/Days Gone Down (UA)
ABBA/Does Your Mother Know (Atlantic) LITTLE RIVER BAND/Lonesome Loser (Capitol) CHEAP TRICK/I Want You To Want Me (Epic) KENNY ROGERS/She Believes In Me (UA), BLONDIE/One Way Or Another (Chrysalis) ELECTRIC LIGHT ORCHESTRA/Don't Bring Me Down (Jet) EDDIE RABBITT/Suspicions (Elek tra)
DIONNE WARWICK/I'll Never Love This Way Again (Arista)


## MOST ADDED

## ELO "Don't Bring Me Down (Jet)

ROBERT PALMER "Bad Case Of Loving You" (Island) DHONNE WARWICK "ITI Never Love This Way... (Arista) SNIFF 'N' THE TEARS "Driver's Seat" (Atlantic) LITTLE RIVER BAND "Lonesome Loser" (Capitol)

## HOTTEST

KNACK "My Sharona" (Capitol)
BARBRA STREISAND "The Main Event/Fight" (Col) DONNA SUMMER "Bad Girls" (Casablanca) CHARLE DANIELS BAND "The Devil Went.." (Epic) CHIC "Good Times" (Atlantic)

RICKIE LEE JONES-"Young Blood" (WB) 35/17
Moves: Up 9, Same 9, Down 0, Adds 17, including Q105, CKLW, WOKY. WZUU, WHYN, 94Q. KTSA, WKY, KEYN-FM, WRKO 29-27, KEARTH 24-20, KJR 25 23, WGLF 39-31.

## TRIUMPH "Hold On" (RCA) 34/10

Moves: Up 12, Same 12. Down 0, Adds 10, WZUU, WAPE, WNOE, KNOW, WOW, WFOM, WCGQ, WGLF, WANS WSPT, WIFI 15-13, WPEZ d-34, 96 KX 1-1, WKBW 15-12, CKGM on, 297 13-11, WGCL 26-25, KBEQ 19-18, K104 1-1. DIRE STRAITS "Lady Writer" (WB) 33/14
Moves: Up 6, Same 13, Down 0. Adds 14, including WHYN, WAPE, WIRK, WNOE, 298, KERN, 13FEA, WKAU, KCBN, B100 27-21, WRJZ 34-25, KJRB 26-24. CK 101 30-27.

## PATRICK HERNANDEZ "Born To Be Alive" (Columbia) $32 / 9$

Moves: Up 20, Same 3, Down 0. Adds 9, KIMN, 13Q, 14Q, WHYN, WQAM, WFMF, WFBG, WSEZ, WTMA CHUM 30-21, CKGM 11-4, Y100 22-18, WGCL 30-29, WZZP d-31, KHJ 29-21, KFI 26-22, KEARTH 14-9, KFRC d-28 JB105 29-22, KINT 26-8, KENO $15-5$
LOBO "Where Were You When I Was Falling In Love" (MCA) 29/14
Moves: Up 8, Same 7. Down 0, Adds 14, including WFIL, WKEE, WNOE, KOFM, KJRB, WFOM, WEBC, KQDI, KSTP d-30, WZUU on, KEARTH 28-25.
NICK LOWE "Cruel To Be Kind" (Columbia) 26/14
Moves: Up 8, Same 4, Down 0, Adds 14, including KBEQ, KHJ, KFRC, B100, WAXY, 92X, WCIR, WFLB, KEARTH 27-23, KUPD on, 14Q 34-28, 94Q 29-23, KXX106 29-25, KRLC $30-27$
JENNIFER WARNES 'II Know A Heartache When I See One" (Aris ta) 25/3
Moves: Up 18, Same 4, Down 0, Adds 3, 96KX, WZUU, WJDX, KSTP 23-21, WLAC 35-25, KNOW 20-15, WKY 24-15,
KMJC 30 15, KBIM 25-22. KMJC 30 15, KBIM 25-22.
JOURNEY "'Lovin', Touchin', Squeezin' " (Columbia) $22 / 8$
Moves: Up 11, Same 3, Down 0, Adds 8, KBEQ, KHJ, 298, WERC, 92X, KENO, WFLB, KBDF, KSLQ 34-30 KFRC 27-24, KJR on, KNOW 32-23. KXX106 30-22. WNCI 23-16, KSLY 30.25.
OAK "This Is Love" (Sky's The Limit/Mercury) 21/4
Moves: Up 8. Same 7. Down 2, Adds 4, WORC, WICC, 94Q, WAPE, WRKO on, B100 on, PRO-FM 12-6, WFLI
30.25, KRKE 5 3, WTSN $20-14$ 30.25. KRKE 5 3, WTSN 20-14

HOT CHOCOLATE ' Going Through The Motions"' (Infinity) 21/3
Moves: Up 10, Same 8, Down 0, Adds 3, WTIX, WHHY, WGLF, WRKO On, WNOE 40.33, K104 28-24, WANS 27-23, KFXD 26-24.
DIANA ROSS "The Boss" (Motown) 20/6
Moves: Up 5, Same 9, Down 0, Adds 6, WPGC, KEARTH. 13Q, WBBF, KNOW. WTMA, WGCL on, WZZP d-36. WNOE 32-26, WROK 35-25
JONES GIRLS "You Gonna Make Me Love Somebody Else" (Philadelphia Intemational) 20/5 Moves: Up 13, Same 0, Down 2, Adds 5, KVIL, Y100, WGCL, WQAM, WFLI, WRKO 27-25, WPGC 9-8, WCAO 9-5, WZZP 29-25, Y 103 37-28, WNOE 25-8, WYAE 21-11, WGLF $30-22$
F.C.C. "Baby I Want You" (Free Flight) $20 / 4$

KBIM 24.20 12, Same 4, Down 0. Adds 4, WAYS, KRKE, KILE, KSLY, B100 on, 940 25-21, WAPE 35-30, WFLI 14-8, Continued on Page 35


[^0]:    Several readers have called and asked. "How can I figure Time Spent Listening to my station if I don't have access to a computer?"

    Even if you subscribe to one of the computer analysis services. it helps to know the follouing formula for figuring $T S L_{\text {: }}$ :
    Number of Quarter-hours Average P'ersons
    in time period $X \quad$ audience in time period
    Cume Audience for time period
    Your result will be a number of guarter-hours. We will touch on this topir in an upcoming
    column. column.

[^1]:    EARTH, WIND \& RRE "I Am" (ARC/Cohmbia) "After The Love Has Gone": "Boogie Wonderland"
    TEDDY PENDERGRASS "Teddy" (Phil Intl.) "Turn Off The Lights". "Come Go With $\mathrm{Me}^{\circ}$
    DONNA SUMMER "Bad Girts" (Casablanca) "Bad Girls"* "Hot Stuff"* "Sunset People'
    THE JONES GIRLS 'The Jones Girts" (Phil Int l.) 'You Gonna Make Me Love Somebody Else"
    ISLEY BROTHERS 'Winner Takes Ar' (T-NockJ "I Wanna Be With You"* "Winner Takes All"*
    RAYDIO "Rock On" (Arista) "You Can't Change That"" '"Hot Stuff" "Rock On" CON FUNK SHUN "Candy" (Mercury) "Chase Me":
    HERBIE HANCOCK "Feets Don't Fail Me Now" (Columbia) "Ready Or Not"e "Tell Everybody""

[^2]:    SAMMI SMITH "The Letter (Cyclone) 40/8, kVOC, KNIX. WVIL WXCL CKLW M. WFNC, KLVI. WYDE Charts: 3023 KGFX, debut 29 WUNI, 3530 KUGR.

    NARVEL FELTS "Tower Of Strength" (MCA) 40/6, WHAF, WGTO KEAC, WIRK M. KHEY WWSW Charts: 3930 KNOE debut 30 KION 3930 WKKN. 28.23 WWOK 2824 WSA debut 27 WKMF, 32.25 WCOS FM, 3329 WAXX

