

### **Disclaimer**

This announcement and the information contained herein is restricted and is not for release, publication or distribution, in whole or in part, directly or indirectly, in, into or from the United States or any jurisdiction in which such release, publication or distribution would be unlawful.

This notice is not an offer of securities for sale in the United States and no securities may be offered or sold in the United States absent registration or an exemption from registration. Any public offering of securities to be made in the United States will be made by means of a prospectus that may be obtained from the issuer or the selling security holders, if any, and that will contain detailed information about the company and management, as well as financial statements.

### Zero-E at a Glance (1/3)



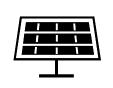
- Leading global multi-technology player in the sustainable infrastructures sector
- High quality portfolio of operating assets diversified both by technology and geography
- Growth prospects in attractive markets
- Will benefit from ACS Servicios Industriales' capabilities
- Focus on project development, financing and portfolio management

### Zero-E at a Glance (2/3)

#### **Renewable Energy**

### **Electricity Infrastructure**

#### **Water Infrastructure**













Solar PV

**Solar Thermal** 

Onshore & Floating Offshore Wind

Hydro

Lines

445 km

Water Treatment 286k m³/day

914 MW

150 MW

397 MW

**20 MW** 

17 Projects

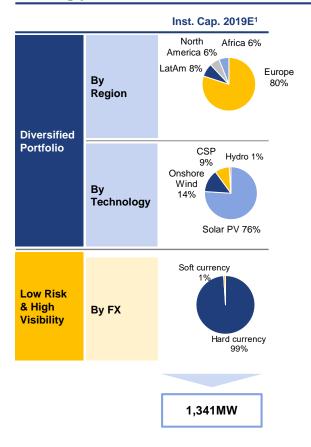
1,481 MW<sup>1</sup>
Operating & Under Construction

445 km & 286k m³/day
Transmission Lines and Desalination

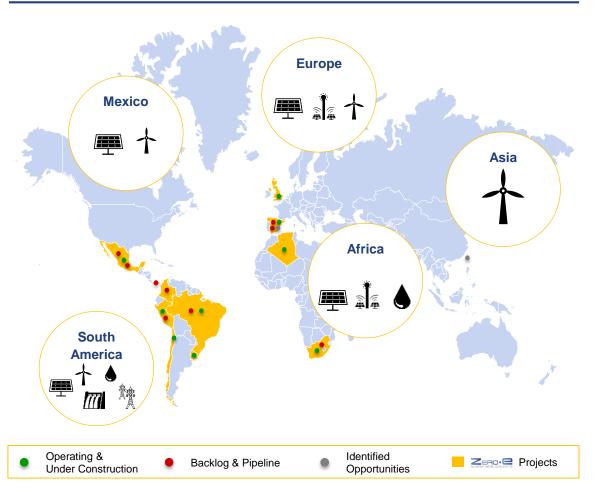
9 Countries

### Zero-E at a Glance (3/3)

#### Strongly Diversified and Low-Risk Portfolio...

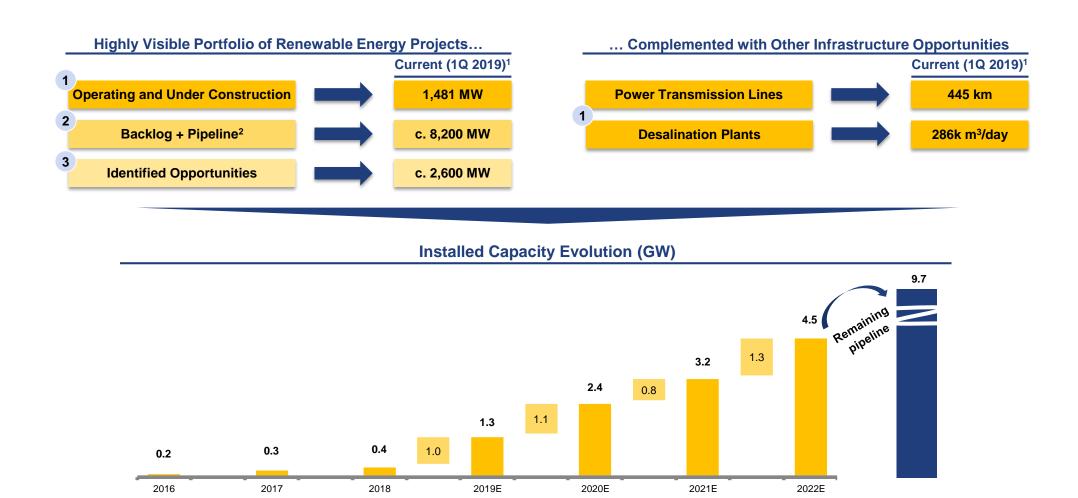


#### ...with Global Capabilities



<sup>&</sup>lt;sup>1</sup> Figures correspond to 100% stake of the project, not to the percentage attributable to Zero-E.

### **Zero-E Key Figures**



Capacity to be installed during the year (GW)

Installed capacity (GW)

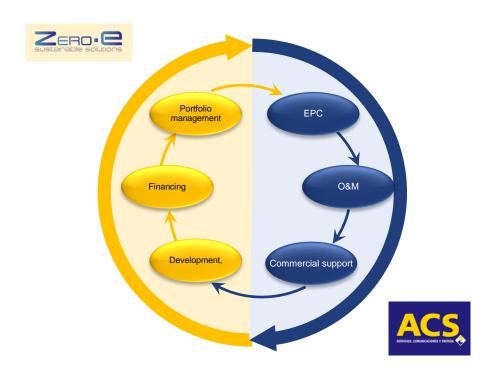
<sup>&</sup>lt;sup>1</sup> Figures correspond to 100% stake of the project, not to the percentage attributable to Zero-E.

### Zero-E & ACS Servicios Industriales, a Mutually Beneficial Long Term Relationship

# Zero-E and ACS Servicios Industriales, a virtuous circle

**Long-term Win-Win Relationship** 

# Zero-E will benefit from ACS Servicios Industriales' synergies





Global presence through a granular international network



Top International contractor with best-in-class execution capabilities



Unparalleled track record in executing multi technology projects in diverse geographies



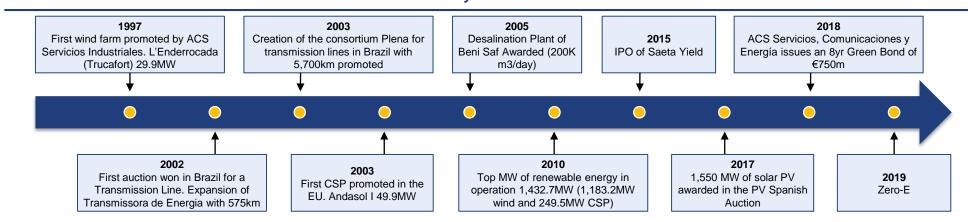
Expertise and track record in raising PF debt



At the forefront of innovation

# ACS Servicios Industriales' Successful Track Record and History of a Unique Sustainable Infrastructure Developer will be Fully Transferred to Zero-E

#### **A Story of Success**



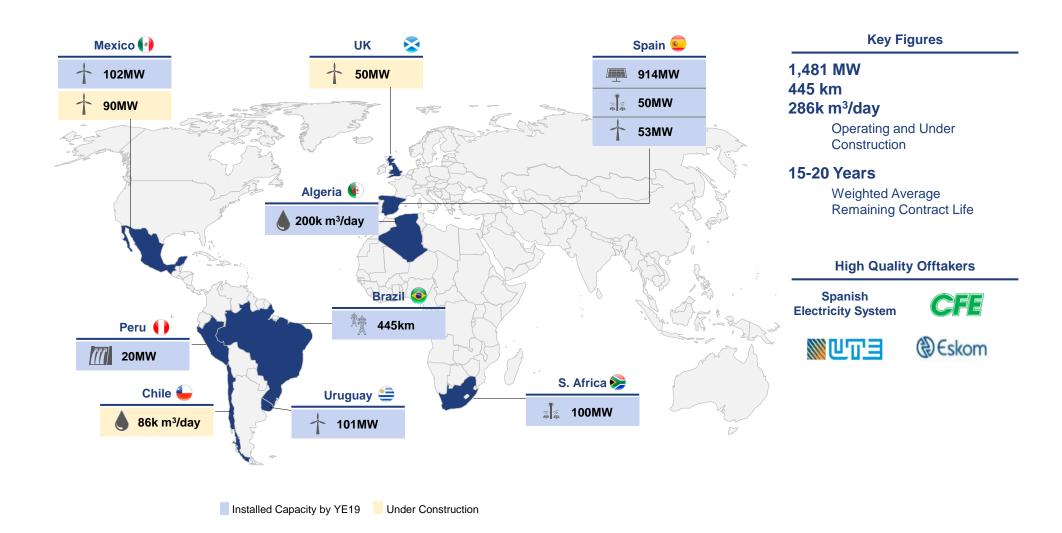
#### **Track Record**



### Zero-E Key Highlights



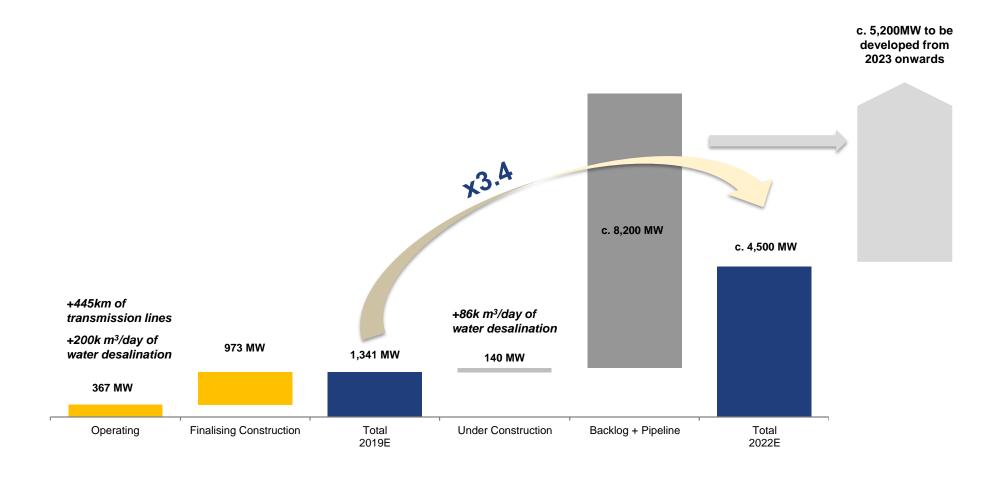
## 1 Highly Attractive Low-Risk and Balanced Secured Portfolio of Assets (1/2)



# 1 Highly Attractive Low-Risk and Balanced Secured Portfolio of Assets (2/2)

						Production		Retribution Mechanism	
			Technology	С	ountry	Capacity	COD	Contract Length 2   Currency	Offtaker
Installed Capacity YE19	Already Operating	Oaxaca	Onshore Wind	•	Mexico	102 MW	Sep-12	20 years   USD	CFE
		Pastorale / Kiyu	Onshore Wind		Uruguay	53 MW / 49 MW	May-17 / Apr-17	20 / 24 years   USD	<b>∭ ७७ =</b>
		llanga	Solar Thermal	🤪 s	South Africa	100 MW	Dec-18	20 years   ZAR	<b></b> €skom
		Manchasol	Solar Thermal		Spain	50 MW	Nov-10	25 years   EUR	Spanish Electricity System
		Somozas / Monte das Aguas	Onshore Wind		Spain	11 MW / 3 MW	Mar-04 / Jun-06	20 / 20 years   EUR	Spanish Electricity System
		Brilhante 1 / 2 / Sete Lagoas	Transmission Lines	6	Brazil	445 km	Apr-10 / Aug-14 / Jun-14	29 / 28 / 27 years   BRL	Brazilian Government
		Beni Saf	Desalination	<b>(</b>	Algeria	200k m³/day	Oct-09	20 years   USD	sonatrach
	COD in 2019	Spanish Auction <sup>1</sup>	Solar PV		Spain	914 MW	Dec-19	25 years   EUR	Spanish Electricity System
		Las Tadeas	Onshore Wind		Spain	39 MW	Dec-19	25 years   EUR	Spanish Electricity System
		Hidromanta	Hydro	0	Peru	20 MW	Sep-19	20 years   USD	PERÚ Ministerio de Energia y Minas
Under Construction		Península	Onshore Wind	•	Mexico	90 MW	Apr-20	19 years   USD	CFE
		Kincardine <sup>1</sup>	Offshore Wind	<b>**</b>	UK	50 MW	Jul-20	17 years   GBP	Scottish Government
		Caitan	Desalination	4	Chile	86k m³/day	Apr-20	20 years   USD	bhpbilliton

The existing portfolio of secured assets proves Zero-E's ability to identify and develop highly attractive projects

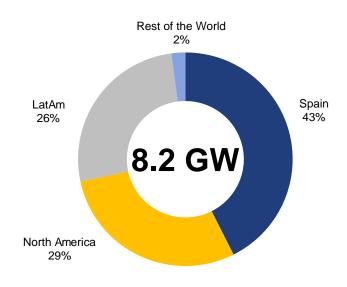


<sup>&</sup>lt;sup>1</sup> Figures correspond to 100% stake of the project, not to the percentage attributable to Zero-E.

## 2 Robust Backlog and Pipeline (2/2)

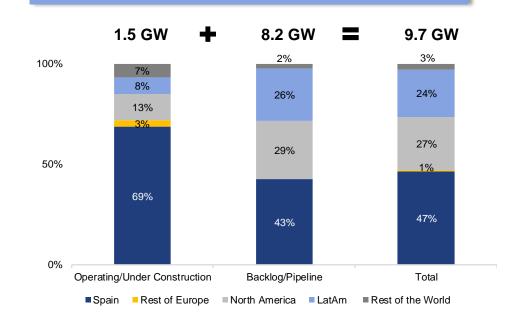
### ... with geographical diversification

#### Backlog + Pipeline's geographical breakdown



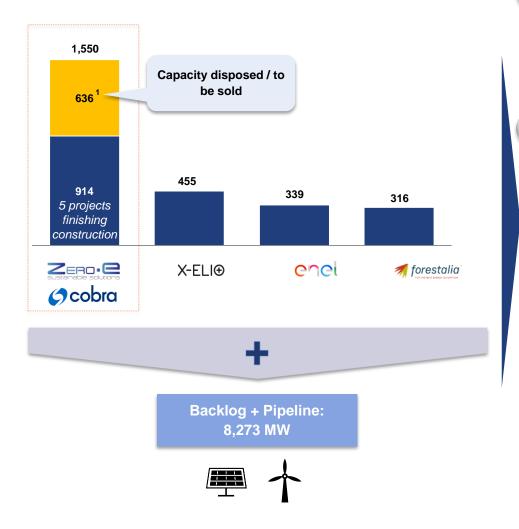
Geography	Capacity (GW)	% of total	
Spain	3.4	43%	
North America	2.4	29%	
LatAm	2.2	26%	
Rest of the World	0.2	2%	
TOTAL	8.2	100%	

#### Geographical breakdown evolution of the assets portfolio



### **Deep Dive into the Spanish Footprint and Capabilities**

#### 2017 Solar Auction Awarded in Spain - Royal Decree 650/2017 (MW)





## Being the Largest/Leading Solar PV Developer in Spain...

- ACS Servicios Industriales was awarded with the largest amount of MWs (1,550), tripling the 2<sup>nd</sup> largest bidder (455 MW)
  - The Company already developed 494 MW that were sold at RtB status at attractive returns and is now finalizing construction of the remaining projects



Has Provided Zero-E and ACS Servisios Industriales With A Unique Understanding of the Spanish Market

**Financing Capabilities** 

**Best Understanding of the Development Process** 

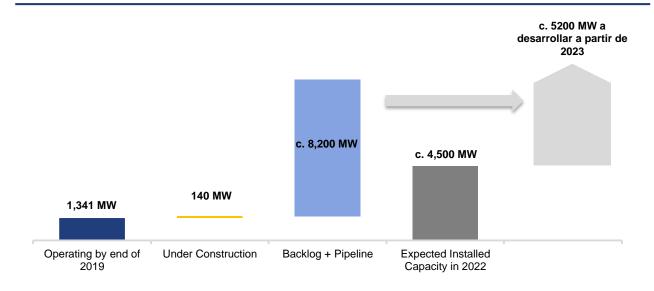
**Unique EPC Capabilities** 

**Proven Monetization Capabilities** 

**Risk Management Capabilities** 

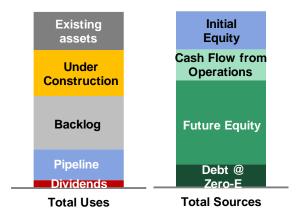
### **Outlook & Targets**

#### **Key Operational and Financial Targets**



	% Contracted / Regulated	■ At least 2/3 of the assets contracted or regulated
Key	FX	<ul> <li>At least 75% of group cash flows in hard currencies</li> </ul>
Targets 2019-2022	Geographies	■ Global reach with at least 75% of the countries being investment grade
	Target IRR	<ul> <li>High single digit for projects denominated in hard currencies</li> <li>Low double digit for projects denominated in soft currencies</li> </ul>

#### **Sustainable Capital Structure**



#### **Prudent Financial Policy**

- ✓ Investment Grade Rating
- ✓ Limited Leverage at Corporate Level
- √ Majority of Ring-fenced Project Debt

