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AUGUST, 1919

WALTER JACOBS, Publisher, 8 Bosworth Suc.

Vol. XXVI, No. 8

Negligée Is Not Negligent

HIS picturesque group of white-shirted and white-skirted players may present a negligée quality sartorially speaking, yet it is far from being a negligée quantity musically, for in the latter respect the group gave a musicianly accounting of itself in April last, disclosing both a quality and quantity which was neither negligible nor negligent. Nor is the picture (although labeled as "Ha-

me picture waiian") tended to transport the minds of The Cadenza readers to Honolulu or Samoa, but only as far as Binghamton in New State and, when there, to the Stone Opera House in that

city. In ensemble the players are: steel guitars—Elsie Gay, Florence Barnes, Wallace Clark and Edward Clark; ukuleles-Misses Gay, Clark, Smith, Foley and Mr. Preston; mandolins-Miss Hovev and Ray Hurlburt: mando-cello-Foster Weld; violins-Mildred Meeker, Kenneth Warren and Anna Zeigler (soloist). The violins were used muted to carry an under counter-melody.

These players are (or were) students at the Binghamton Conservatory of Music conducted by Mr. C. C. Warren, who directed the en-semble and act. The picture shows them as

music-venders to vaudeville who were specially booked by the management of the theatre mentioned to "pull a big house" during Holy Week, which (according to all report) they did with the star vocal and instrumental act of the week-"Hawaiian Moonlight Ensemble." The stage setting for the act—a tropical forest bathed in soft moonlight—cannot, of course, be reproduced in the photo, but following is

cial Organ of the American Guild of Banjoist Mandolinists and Guitarists. Headquarters, [488_Peachtree Street, Atlanta, Ga.

the program of the act in type: "Aloha Oe"-ensemble and chorus (with Ray Hurlburt as vocal soloist): in contrast. "Hilo" (full of pep); "One, Two, Three, Four,"—steel guitars and ukuleles only; "Meditation"

from Thais -



WARREN'S HAWAIIAN INSTRUMENTALISTS, Binghamton, N. Y.

violin solo: "Hula Dance"-trio for two steel guitars and ukulele.

This act, which was characteristics," af-press as "one of the vaudeville surprises," afgood music by competent performers always "goes over." That (at the request of the theatre management) this same ensemble is working on two more big feature acts for fall, gives further circumstantial evidence which proves the caption-NEGLIGÉE (picturesque carelessness) IS NOT NEGLIGENT (musical slothfulness).

VEGA NEWS



Mr. A. W. White of Akron, Ohio, is very much pleased with his Whyte Laydie Mandolin-Banjo. He says: "I have just purchased a Vega Whyte Laydie Mandolin-Banjo. I'll have to take off my hat to its wonderful tone. Also received the 'Voice of the Vega,'-it's great."

Mr. Angelo Barnell of Amsterdam, New York, also writes us an interesting letter from "over there." He has been in the service for some time. He says: "I have been using your make of banjos for about five years. When I left camp nearly a year ago I brought my Vega instrument with me and played it on the boat coming over. After the armistice was signed they formed regular vaudeville booking-houses and erected theatres in nearly every camp. As there was a lot of talent in the army they were given the opportunity of playing before the soldiers in all parts of the

country; so I have been entertaining here now for nearly six months with your instrument. I am a solo ist and play difficult selections, and the instrument stands up wonderfully. When I get back I want to have one of your Tu-Ba-Phone Banjos. This instrument has been with me all over the United States, most of France, parts of Belgium, and our last booking is going to take us into Germany, and then I'm going back home."

We had an interesting letter from Mr. R. Peyton Thomas of the 5th O.R.S.D., France. He has been in the service for fifteen months, and one of the things most strongly in his mind, besides

getting back to the States again, is to get one of the celebrated Whyte Laydie, Banjos, and he sends us an order for same, so that it will be at his home in Cadiz, Ky., when he arrives there.

has been identified with the banjo for quite a number of years. Although music is a side issue with him, he is considered one of the best banjoists in the northern part of the city. Some few months ago he ordered a No. 7 Whyte Laydie Banjo to try out, and, as he had been the owner of a number of other makes, he wished to give the Whyte Laydie a test to satisfy himself that it was the instrument which so many artists claim it to be. Later on, he wrote us as follows:

Would like to say that the Whyte Laydie No. 7 Banjo which you sold me just a year ago, and which I have tried out very faithfully is the finest toned-both loud and sweet -that I have ever heard. I have had about twenty years of experience with the banjo, both solo work and teaching. Before deciding on a Vega I had four of the best banjos manufactured in the country at my studio, and when my present instrument arrived my decision was very quickly

reached. I have seen and played upon instruments owned by professional players since, and they cannot come up to my Whyte Lavdie No. 7."



The Banjo Harmony Boys have been playing at Pemberton Inn. Hull, Mass., for the past three summer seasons, and during the present season have duplicated their previous success. They are a very-much-alive, snappy organization, and during the past few years have played the following: 16 weeks

at the Reisenweber Cafe, N. Y. City, 1916;12 weeks Lowes' Circuit, 12 weeks Pantages Circuit, 1916; 10 weeks North American Cafe, Chicago, 1917;14 weeks Western Vaudeville Circuit, 1917; 16 weeks Green-mill Gardens, Chicago, 1917; 14 months Hotel Charlotte, Milwaukee, 1917-1918 and 18 weeks

The instruments



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The names of the players from left to right, are: Al Bennett, Manager, Charles Pierce, Roy Sharp, Otto Richter and Kenno Trucchi

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THE CADENZA

A MUSIC MAGAZINE

ISSUED IN THE INTERESTS OF PROFESSIONAL AND TEACHERS AND STU-MANDOLIN, BANJO AMATEUR PLAYERS, TEACHERS AND DENTS OF THE MANDOLIN, BAI AND GUITAR AND KINDRED INSTRUMENTS

> PUBLISHED MONTHLY BY WALTER JACOBS

8 BOSWORTH STREET, BOSTON, MASS. Entered as second-class matter July 16, 1908, at the Post Office of Boston, Mass., under the Act of March 3, 1879.

WALTER JACOBS, Managing Editor MYRON V. FREESE, Literary Editor

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VOL. XXVI AUGUST, 1919 No. 8

No. Mr. Customer, the publisher of this magazine will not exchange A Notation banjo music for his C Notation publications, for most of the latter is being offered to ALL COMERS at "20 copies for \$1.00, postpaid." Later, much of it must go at \$1.00 for 100 pounds -- about 1500 copies.

HOW TO INCREASE A TEACHER'S INCOME

Bu D. E. Hartnett

Mr. Chairman and Members of the American Guild:

WAS requested to submit something under the above caption by our good president, who said that he didn't know of anyone better qualified to treat this subject than I, whether that to tag me as the most mercenary of men, or to encourage me to make my best better, I leave you to infer. However, needing tons of such

nourishment I concluded to comply.

If I have attained any marked degree of success in this direction, you will find the formula wrapped up in five short words, and I believe that every worthy success in any line can be directly traced to the same source, for the same reason that you can't add two and two correctly without getting four. I'm a strong advocate of self-respect. I also believe that a superabundance of self-admiration is one of the most detestable of human passions, therefore, if what I am about to say savors strongly of ego, please place at least part of the blame on the five-word formula and President Pettine, and remember that it is the logical results from applied principles or causes that dominate, not I. I ask you to keep the latter particularly in mind.

Some time ago I made up my mind that I wanted to live. I not only wanted the necessities of life, but now and then a little luxury for dessert. I wanted to take a vacation in the summer; to go to the woods, to worship at the shrine of God's great open; to study nature a bit, to imbibe the poetic charm of the dancing streams, the symmetry and rhythmic swaying of wind-swept trees, the mystic power of mountain-top vistas and the inspiration of the starry firmament. I wanted to visit our matchless national parks, to see America, to attend Guild conventions, to conduct my business in a modern office building, to pay my rent, salaries and other bills and have a few dollars left for a rainy day.

It is only through plunging into the unknown that we increase our fund of knowledge. So I began to scheme and am still scheming. Was this a game to rob others, to dodge responsibilities, to belittle merit, to ignore progress, to seek something for nothing? No. This bag of schemes was different, because prompted by motives plainly revealed by the five-word formula.

This formula made me think of the student, of the many uncomfortable hours spent at home working out his exercises and tunes while I gave lessons and performed other more or less agreeable tasks. I schemed to banish torture from his study hours, to help him solve his musical tasks in the quickest and most pleasant manner at times and places convenient to himself and others; to save him from the disgrace of becoming an "ear fiend" through tune-imitation or familiar melodies, although now and then, not often, I encountered one hopelessly bent in that direction. It made me scheme to save him from using his mind as a dumping ground for worse that dissonance, to help him solve his tunes without maiming them first, though once in a while, very seldom, I found one so deeply imbedded in the bogs of tradition and emotional promptings that naught could save him from such a reprehensible practice.

It made me scheme to enable him to play new tunes correctly the first time heard, in order that he might extract from each melody an educational benefit-a technical benefit and the greatest possible emotional punch. And this was the scheme de luxe, a scheme so pregnant with limitless and exclusive advantages as to make a few, fortunately not many, well-intentioned men and women doubt, scoff and descend to derision, which, instead of exerting a retarding influence had a very stimulating effect, proving that it pays

to advertise.

So the formula continued to function. It made me scheme to help the student dodge drudgery, to memorize tunes quickly and conveniently, to achieve independence, to increase his love for self-produced music, to take him into my confidence and conspire to defeat the destructive fallacies that preyed upon his mind, as revealed by that unfailing barometer of merit - the comparative test. made me think of his mother, his father, brother and sister and scheme to make their lives more tolerable during practice periods so that the motto "Home, Sweet Home would justify its existence 24 hours a day, every day in the year for a life-time — in short, to make the home safe for the student and to bring permanent peace in the family.

It made me think of the neighbors and scheme to make their existence more bearable. It made me think of the value of establishment; of staying fixed, remaining in a definite place where students, customers, landlord, butcher. baker, publisher and manufacturer could find me at all times should occasion demand, with the result that I remained on one of the most prominent streets in New York City for over 23 years. It made me think of fellow-teachers and scheme to help them solve perplexing problems. Several instructors, some here today, were kept busy during the past season, scheming along the same lines. Consultation and co-operation, instead of competition and opposition! Should a Doubting Tom whisper poison in your ear, the formula suggests that, while it may be possible to sway an individual, you can't corrupt a crowd.

It caused me to realize that, while a lesson may be an incident to the teacher, it is an event to the student; it made me believe that teaching and concert work were twg separate vocations, each a worthy life 'issue demandino unremitting concentration, and that he who attempts to serve two gods usually comes to grief, from which I decided to teach exclusively from the outset and to date have given nearly 70,000 private lessons. It made me think of the manufacturer - of the time, energy, intelligence and money put into his product, and scheme to include him in the general plan. As to what was done in this connection, a prominent concern represented at this convention (The Gibson Mandolin-Guitar Co.) tells me that I sell more instruments than any of their many agents.

Yet my business is far removed from the street, up on the 15th floor. I have neither signs nor show windows to attract passers-by. I have no orchestras to induce a prospect to begin lessons, nor any ingenious designs to hold a student should he desire to quit - in fact, I protect students on a

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(C Notation)

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MORE PLUS MORE

C. E. G., West Perth, W. Australia.



EAR SIR You have no time to read a lot of 'gush'—(polite or otherwise), neither have I the to write it, so—re last paragraph on page 7, March Cadenza—give us more, more, MORE! It is vitally interesting. Give us details. As earnest of my interest is the

actures. As earnest of my interest is the fact of being willing to spend three cents postage on the above few words."

above few words."

As anticipated, a lot of interest has been aroused by the article on "scale and Chord Neglect" which appeared in this department of The Cademaa for March, and the letter quoted above adds materially to our decision to take up the subject more in detail. Our antipodean friend's word crescendo or "more, Mong, MORE" has put us in a good humor, and we find the task easier to undertake even though that fishing trip will have to be postponed. We cannot guarantee to meet all that his crescendo implies and demands, however, but to fail after making a strong effort is

no disgrace. In order to avoid future disappointments, the mandolin student should be convinced that even a very moderate amount of cold technic cannot be acquired with less than one year of constant daily practice—counting from the day the first lesson is taken, and practicing at the rate of from one to two hours a day. This statement is not made to discourage students, but to help them. Pupils who wish to combine recreation with their studies can be instructed to play simple pieces that require no finger dexterity, but I have witnessed more discouragements and failures through this "pat-him-on-the-back-teaching-method" than with sterner, matter-of-fact methods.

Supposing, as an illustration, that you earnestly desire to own a comfortable motor-beat costing \$5,000.00. There would be but one way to fulfill your desire, and such way would be the saving of that sum of money; but, supposing you should decide that it might take too long a time and entail too many hardships to save that sum, and that you could be having a little fin with a row-boat while you were saving the \$5,000.00—wouldn't you be delaying the saving of the sum required in order to materialize your desire? Supposing again, that after getting your row-boat you decided to install an outboard motor to add a little more to your pleasure, and that later on you should decide to trade this in for a run-about boat—chances are ten to one that the \$5,000.00 boat never would be bought and your first ambition never realized.

On the other hand, supposing that simultaneously with the desire you had started at once to save the money, by the time you had accumulated the \$5,000.00, or perhaps by waiting just a little longer, possibly you could have seen your way clear to purchase a \$25,000.00 yacht. How strangely analogous in this case are money and technic! You cannot buy a yacht without money any easier than you can play the mandolin without technic. In the strict sense of the word money cannot buy happiness, neither can cold technic insure musical expression; but, when coupled with common sense and normal conditions, either can help mimensely in the solving of the problems referred to above.

To return to the subject. If one desires to play the mandolin—no matter to what degree of perfection—he should not waste time and energy in playing pieces, but confine The policy of this house has ever been to keep abreast of the times, in fact, a little in advance. We are now manufacturing an instrument known as

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himself strictly to technic. That is, the whole energy should be directed in that direction and, if some pieces are taken, these should be used simply as a means of putting into actual service the technic already acquired, or of intensifying the study along certain lines of direction. If pleasure is derived from playing these pieces so much the better. but if pleasure is the only object to be gained from certain pieces, then their study is nothing but a wasteful habit

When studying a musical instrument the ultimate desire of the student is that of being able to perform creditably either ordinary music, or anything written for that instru-ment no matter how difficult. No matter to what grade of proficiency one wishes to attain, there is necessary a certain amount of technic suitable to that grade. Of course, no degree of expression is possible without technic, and while a simple piece played with expression is preferable to a difficult number performed without it, one cannot always be playing pieces made up of whole, half and quarter notes only. Far be the thought from me that technic is the only thing needed to play the mandolin successfully, but owing to the fact that expression is not possible without technic, it follows that it-technic-must first be acquired.

In order to be of help to as many of our readers as possible, we will assume that a mandolin player of one year's study cannot execute with any degree of proficiency a waltz number wherein runs of eighth notes are included, nor a simple march. He is at a standstill and either must improve his technic or give up playing altogether. A stu-dent in this predicament should stop playing everything that he played up to such time and devote a few months to technic only, as follows.

To be continued

Note—It is to be regretted that the change of a vowel in Mr. Pettine's article of last month should have changed the sentiment of a story. The last word of the fifth line in the third paragraph on page 4 should read erotic, not "eratic" as printed, which is an erratic spelling. (Ed.)

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HOW TO INCREASE A TEACHER'S INCOME

Continued from page 3

promise to render even more than they expect with a NO PLAY NO PAY guarantee. I don't rely upon any lodge, church, club, organization, secret-sign, button, pin nor any arrangement with music stores to keep me supplied with students. All prospects for lessons and instruments come to me—I make no outside personal calls. Nor do I de-pend in the slightest degree upon passing fads, methods and instruments of questionable merit as a means to increase my income. I never sold a ukulele, a banjo-mandolin or a steel-guitar. Excepting one, I never sold a tenor banjo. If I can possibly help it I will not sell a beginner in music an instrument which, in my judgment, is destined to invite ridicule from his musical friends and others or jeopardize his chances of success. The formula told me how to solve such problems. Further, it made me think of our official Guild Organ, and I was told by its editor-publisher that this scheme enabled me for many years to secure more subscriptions for the magazine than all other Guilders combined. It made me scheme to increase the membership of the American Guild. Through Secretary Place I learned that during the past year the scheme helped me to secure more associate and professional members than any other Guilder, while in former years I often secured more members than all others combined. It made me think of the music publisher, and evidence is not lacking that the scheme to help him worked.

But most of all, and above all, it made me think of the student and scheme to help him to procure a good or a better instrument on agreeable terms; to teach him to play his instrument under conditions that insure making him an absolute sight-reader instead of a disgraceful ear-fiend, and develop a permanent interest in self-produced music. Hundreds and hundreds of enthusiastic messages attest the success of this scheme. Yet, so far as results go, these the success of this scheme. 1et, so far as results go, these schemes have only scratched the bare surface. The formula reveals a seeming paradox visible to any observing eye, namely, that it is possible to be a successful failure a musical success and a commercial failure. While one can simultaneously succeed musically and fail commercially, it is hardly possible to succeed commercially to any considerable extent and at the same time fail musically. In other words, there are two issues at stake, to balance which we must make a business success of our profession as well as a professional success of our business, or go down in history

as irresponsible emotionalists.

There are other schemes of merit suggested by the formula. It is always possible to better one's best, but time is precious and many matters of moment await your further consideration. Now please don't picture me posing as an altruistic Albert, but if the title of this subject had been left to me, taking the tip from the formula I would have captioned it, "Scheming to Promote Everybodies' Welfare" or, and the same thing, "How to Increase the Student's Income," for I find that the more I scheme to help the student, the more I help myself, while teachers, the Guild, manufacturers, publishers, the home circle and neighbors all profit as a natural result. In all things I place the stu-dent's interest first. That's the way I increased my income and that's the path I shall always follow, because it spells permanent success through the science of service. And the formula that leads me on to scheme, scheme and scheme, is this:

TO GET MORE, GIVE MORE! In conclusion, if I appear like a man I know who is so conceited that you would have to own the whole world in order to buy him out at his own estimate, please remember that I am merely the humble spokesman of the magic formula, which among other things shows "How to Increase a Teacher's Income."

TO GET MORE, GIVE MORE.

The Winthrop (N. Y.) Mandolin Club (Mrs. George Kemehan, manager) gave its annual concert on Friday evening, June 6, 1919, featuring "The Bickfords" (Mr. Zarh Myron and Mrs. Valdaho/locty) as premier performers. Audience and critics were captured by the two soloitst, and by the "well balanced orchestration, splendid attack and delicate shading of tone" of the ensemble. The program was as follows: Ensemble: (a) Overture, "The

The American Guild

of Banjoists, Mandolinists and Guitarists OFFICIAL BULLETIN



Headquarters: 488 Peachtree St., Atlanta, Ga.

WM. BUTT GRIFFITH, Sec'y-Treas.

1920-"ON TO ATLANTA"-1920

HAT'S the SLOGAN for EVERY Guild member for the coming year, therefore YOU should START NOW to make your plans for attending the Nineteenth Annual Convention of The American Guild of Banjoists, Mandolinists and Guitarists that is to be held in Atlanta, Georgia, in the first week of June, 1920.

It is going to be the BIGGEST, BEST and most BENE-FICIAL Guild Convention it has ever been your good fortune to attend, and to do YOUR part to help make it such we want YOU to be there PERSONALLY. By "YOU" we mean every Professional member, every Associate, every Chapter and every Trade member of the Guild.

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Last but Not Least!

Guild Members All: ATTEND THE ATLANTA CON-VENTION, and-let every Guild member get a new member for the Guild.

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Golden Sceptre," Schlepegrell; (b) Caprice, "Lady Dainty," Odell — Mandolin Club. Guitar Solo: "Concerto Romantica for Guitar," Bickford (composer at the piano) — Vahdah Olcott Bickford. Mandolin Soli: (a) Romance, from "L'Eclaire," Halevy; (b) "Air de Ballet," Drigo-Auer—Zarh Myron Bickford. Suite for Mando-eello and Guitar, "The Story of the Strings," Bickford — Mr. Bickford (mando-eello) and Mrs. Bickford (guitar). Guitar Soli: (a) Capricitet, "Jeannette," Bickford; (b) "Carry Me Back to Ole Virginny," Bland-Bickford — Vahdah-Olcott Bickford. "An Interruption" — Kennehan, Pearson, Rochford and Clifford. Mandolin Solo: Meditation from "Thais," Massenet — Zarh Myron Bickford. Guitar Soli: (a) "Capriche Arabe (Spanish Serenade), Tarrega; (b) "Chopinesque" (Fantasie on Themes from Chopin), Olcott-Bickford. — Vahdah Olcott-Bickford. — Mando-eello and Guitar Duets: (a) "Love Song" from "A Night in Venice," Nerin; (b) "To a Wild Rose," MacDowell — Mr. and Mrs. Bickford. Guitar Solo: Fantasie. "Daughter of the Regiment," Donizatii-Ferrer — Vahdah Olcott-Bickford. Ensemble: "League of Nations," Wagner — Mandolin Club.

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THE GUITARIST Conducted by VAHDAH OLCOTT-BICKFORD

PROGRAM BUILDING



SARULE performers on the fretted instruments do not give proper care to the build-ing of their programs, and as program building is an art which reflects great credit upon the performer who cultivates it as an art, perhaps a few hints regarding the artistic building of programs will not be amiss.

First, and as concerns the guitar, it may be remarked that there are many splendid works for this instrument which are but little (if at all) known, this chiefly for the reason that soloists either have not looked them up, or have never used them—preferring to exploit some well-known "war-horse" when they play a concert. Of course them "war-horse" when they play a concert. Of course, there are far too few real guitar recitals, for usually when the guitarist makes a public appearance it is to do a few solos (perhaps but one group) on a miscellaneous program. Even in such instance, however, it is well worth while to know the art of selecting the right numbers; numbers that not only are pleasing and effective in themselves, but numbers which blend well and furnish a variety of moods in the way of expression. The writer would like to see guitarists present more odd music on their programs, and by "odd" music is meant that which has not become hackneyed from constant use—in short, a getting away from the traditional beaten paths which, with but a few exceptions, have been so tenaciously adhered to by guitar soloists

Naturally, the music should be interesting and beautiful. yet a program in content should reflect the personality of the artist and be as original and individual as are the artist's interpretations. The pieces chosen should present different styles and moods with different effects, but perfectly balanced. The artist must learn to take stock of the particular individuality he possesses which makes him a little different from other artists, and he must reject for public use any numbers (no matter how beautiful) that may be foreign to his temperament or interpretative ability. I have heard guitarists play beautiful classics, which were so technically unsuited to the performer's capabilities that the impression made on the average listener by both piece and performer was anything but favorable. The same performer might have made a great success had the number chosen been selected not alone according to the beauty of the composition, but first according to the style and technical equipment of the performer.

As I so often have said before, it is not nearly so

much what you play as how you play it which counts in the opinion of musicians, or even in the opinion of music-lovers who may not themselves be performers. It is most important for the public performer to first find himself before he selects his programs, and it is always wise to choose a style of composition that expresses the individuality of the player. In the studio, of course, it is well to study and practice all styles, but it also is in the studio that shortcomings and limitations should be discovered.

No artist should attempt to present in public solos that are foreign to his nature or beyond his ability, simply be-cause they are beautiful. This is a mistake which has happened many times with soloists-many of whom do not seem to realize that a piece, which suits the temperament and technical equipment of the performer, when played well is a far greater credit than a piece of greater difficulty and fame when done miserably. For example, a person who has not a poetic temperament should never select as a solo for public performance a number which demands poetic interpretation, but on the contrary, should stick to some rhythmical march or other number that depends more on brilliancy, rhythm or other qualities than that of the poetic, which is lacking in the very nature of the person playing.

Continued on page 22

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HE summer vacation will soon be ended, and thousands of young people the country over, will turn their thoughts to the serious subject of self-improvement. Schools and colleges will be re-opened to the throngs of students, and home studies will be resumed by those whose ambitions cannot be curbed by limited circumstances. Young America will be dominated by the earnest, wholesome desire for development and advancement.

Of the thousands who will seek betterment through the various cultural and educational channels, many — yes, the majority — will consider music as an essential in their curriculums. For it is now conceded that no education is complete without at least a working knowledge of the "universal art," and the time has come when none need be denied that broadening influence which may be gained in no other way than through musicstudy.

Parents whose children have reached the proper age will provide the necessary instrument and tuition; young people who have not had opportunity to do so previously will look to this neglected portion of their education.

Your opportunity as a teacher of fretted instruments is at hand for, of the many who will commence their musical studies this fall, a large portion should find in the fretted instruments the most suitable medium for acquiring musical education.

This point we need not argue — we are agreed that the mandolin and guitar and kindred instruments, are ideal for beginners and young students. The elimination of technical obstacles that hamper and ofttimes discourage the beginner; the unique social advantages afforded through the mandolin orchestra and smaller ensembles, the rapid progress possible in the elementary stages — all furnish incentive lacking in other avenues of music study, and withal, with the perfect instruments and the wealth of literature available, with the tremendous popularity of the instruments, it is but a natural consequence that the mandolin and guitar families have be-

come known as the ideal home and companion instruments of the people.

But whether the majority who should actually do take up the study of fretted instruments this fall depends on two factors:

(1) The individual student's 'knowledge of the proper instrument and where he may secure it.

(2) The proximity of a progressive teacher.

The first condition has been taken care of by the Gibson Company, which, having standardized and perfected the fretted instrument line, is apprizing the public of its achievement through extensive national advertising campaigns, for merit of product is of no avail if the public be not informed.

The second condition, insofar as your opportunity is concerned, is up to you.

Let us look at the status of your opportunity.

During the next few months, National monthly and weekly magazines to the total of many millions of circulation will tell the public of the GIBSON instruments and the musical opportunities they afford. Thousands of young people and parents will write letters of inquiry to the GIBSON Company, and each of these will receive our attractive literature and follow-up—every inquirer will be told the GIB-SON truths convincingly in a manner that will leave a permanent impression.

Then, each inquirer will be referred to the GIBSON teacher-agent in his locality; the instrument selected by the prospect will be shipped to the agent on consignment; the sale will be consummated, and the prospect will have become a Gibson-ite on the road to musical achievement.

Simple enough, isn't it? But — it isn't always so simple, for there are still many localities where we have no representative to whom we may refer inquiries, and hundreds and hundreds of inquiries are, perforce, handled direct from the Gibson office. We lose, the teacher loses, and the prospective pupil loses!

If you are a teacher but not a Gibson representative, you

Continued on page 21

1SI MANDOLIN Blue Sunshi

or VIOLIN GEORGE L. COBB Arr. by WALTER JACOBS Valse Moderato

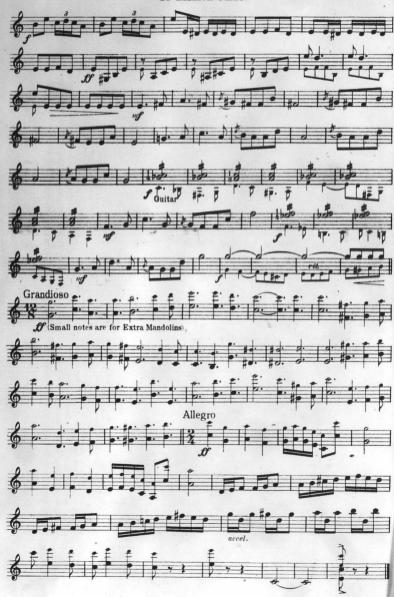
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BANJO SOLO (Plectrum Style)

The NC-4 MARCH

F. E. BIGELOW Composer of 'Our Director March' Arr. by WALTER JACOBS





VERSAL NOTATION

(Non-Transposed)

Transposed) PARTS IN C NOTATION Each Each

Banjo Obligato (Pleetrum Style

Flute Obligato

Numbers marked thus † are British copyrights and cannot be purcl England and Colonies.	seed for use in	Grad		Gult	Tono Y	Man
Numbers marked thus I are British copyrights and cannot be purel England and Celonies. *Adalid (The Chlettain), March (Bill). *Adalid (The Chlettain), March (Bill). *Adalid (The Chlettain), March (Bill). *A There-Given A Trom Peteur (Cobb). *A Tree Fairy, Boottische (Cobb). *A Alpias Piewer, Wallis, Chlettain, A Alpias Piewer, Wallis, Chlet	rr. Walter Jacobs rr. Walter Jacobs rr. Walter Jacobs rr. Walter Jacobs	A	100 100 100 100 100 100 100 100 100 100	.10 .10 .10	.18 .15 .15	7777
Airy Fairy. Schottische. Alluring Glances. Walts (Rolfe). Alluring Glances. Walts (Rolfe). Alloha Oe (Fareweil to Thee). Walts (H. M. Queen Liliuokalani). A	r. R. E. Hildreth rr. Walter Jacobs	BAAAB	10	.10 .10	.15 .15	
Alpine Flowers. Maits (Leigh). Arr. *Amourtes. Walts (Leigh). Arr. *Angel's Serenade (Braga). Al	Hildreth-Jacobs	B	10	.10	.15 .15	
Anitra's Danes. From "Feer Gynt Suite" † (Grieg) Ai Anitra's Danes. From "Feer Gynt Suite" † (Grieg) Ai Arbitrator, The. March and Two-Step (Taubert) Arr	T. R. E. Hildreth Hildreth-Jacobs	BB .	10	.10	.15	
*At the Hamlet (Au Hameau) † (Godard) Al	r. R. E. Hildreth r. R. E. Hildreth r. R. E. Hildreth	BBC	10	.10	.15	
*Baboon Bounce, The. A Rag-Step Intermesso *Ballet des Fleurs (Morse). A *Barcarelle. From "Tales of Hoffmann" †(Offenbach). Al	George L. Cobb rr. Walter Jacobs rr. R. E. Hildreth	B .	10	.10 .10	.15	
*Barcelona Beauties. Walts. *Barn Dance, The Bunnies (Gambol (West)	rr. Walter Jacobs	BA	0	.10 .10	.15 .15	
Bean Club Musings. March Characteristic. Bella Bocca. Polks (Waldteutel) Arr Bernesses. From "Loosing" (Codard)	D. E. Hartnett	BAB	10	.10	.15	
*Berceuse (Schytte). One-Step or Two-Step (Allen). Allen Arres (Berne Che Milita, March (Boehnlein). Arr	r. R. E. Hildreth r. R. E. Hildreth Hildreth-Jacobs	BB	10	.10	.15	
*Breass Buttons. March and Two-Step (Cobb). At *Buds and Blessoms. Walts (Cobb)	r. R. E. Hildreth rr. Walter Jacobs A. J. Weldt	BB .	10	.10 .10	.15 .15	
Cathedral Chimes. Reverie (Arnold and Brown) A **Change of Daisles. Walts. **Change of Dayles (Song without Words) **Change on Page (Song without Words) **Change of Page (Song wi	rr. Walter Jacobs	AB AB	10	.10	.15	
*Cloud-Chief. Two-Step Intermesso (Phille) Arr Colored Guards, The. Characteristic March **Come Back to Connemars. Irish Novelty Two-Step (Grey). Al	Hildreth-Jacobs A. J. Weldt	BAB	10	.10 .10	.15 .15	
*Commander, The. March and Two-Step (Hail) A *Consolation No. 6 (List)	rr. Walter Jacobs rr. R. E. Hildreth Thos. S. Allen	B .	10	.10 .10	.15 .15 .15	
*Coppelia. Value Lente † (Delines) A. *Coppelia. Value Lente † (Delines) A. *Coppelia. Value Lente † (Delines) A. *Cupid Astray. Walts (Rolfe)	rr. Walter Jacobs Hildreth-Jacobs	BBAB	10	.20 .10 .20	.25	
Dance of the Clowns (Marceline) (Trinkhaus) Dance of the Lunatics. An Idiotic Rave (Allen) A Dance of the Moths. Caprice	Arr. H. F. Odell rr. Walter Jacobs A. J. Weidt	BB	10	.10	.15	
*Darkey's Dream, The. Characteristic Barn Dance. *Dat Yam Rag. A Darkie Delicacy. *Delectation (Delight). Valee Hesitation (Rolfe)	Geo. L. Lansing A. J. Weidt r. R. E. Hildreth	BAAAB	10	.10 .10	.15 .15	
Dixis Rube, The. Characteristic March (Allen). Dixis Rube, The. Characteristic March (Allen). ADJ. The Characteristic March (Johnson). ADJ. The Characteristic March (Johnson).	rr. Walter Jacobs	BA	30 30 30 30 30 40 30	.10 .10	.15	
Dream Faces. Reverie (Hoiloweil) A. Dream Kisses. Walts (Rolfe) Arn Drifts-Wood. Noveletts (Cobb)	r. R. E. Hildreth Hildreth-Jacobs	BABBAB	10 40	.10	.15 .25	
*El Torero. Waltz *El yaian Dreams. Novelette (Reviland). A. *Evolution Rag (Allen). A.	r. R. E. Hildreth rr. R. E. Hildreth rr. Walter Jacobs	A .	30 30 30	.10 .10	.15 .15	
*Fair Confidantes. Waltz (McVeigh) A Fairy Flirtations. Dance Caprice (Boehnlein) A Fanchon. Masurka	rr. Walter Jacobs rr. Walter Jacobs A. J. Weidt	BA	10	.10 .10	.25 .15	
Fascination. Walts Faust. Selection (Gouno). Fighting Strength, March (Allen).	Frank W. Bone	ABABB	30	.10	.15	
Fire-Fly. Polks. *Fleur d'Amour. Hesitation Walts (Cobb). *Flight of the Birds. Ballet.	r. R. E. Hildreth W. M. Rice	A B	10 10	.10 .10	.15 .15	
Flying Wedge, The. Galop. Four Little Blackberries. Schottische (O'Connor). A Four Little Pipers. Schottische (O'Connor). A Four Little Pipers. Schottische (O'Connor).	rr. Walter Jacobs	BABAAAB	30 30 30 36 30	.10 .10	.15	
*Fun in a Barber Shop. Novelty March (Winne). A *Gay Butterflies (Les Joyeux Papillons). Capricet (Gregh). AA *Gen. Mixup, U.S.A. March Characteristic (Allen). An	rr. Walter Jacobs rr. R. E. Hildreth Jacobs-Hildreth	A .	10	.10 .10	.15	
*Ger-Ma-Nee. One-Step or Two-Step *Girl of the Orient. Persian Dance (Allen)	rr. Walter Jacobs	BB	10	.10 .10 .20	.15 .15	
Good Goin One-Step Action (Coop) *Good Goin* One-Step *Good Frm. Descriptive March (Allen) *Gretchen, My Rathakeller Fairy. Medler Walts (Aver) A	r. Walter Jacobs	B .	30	.10	.15	
*Hashed Brown. Novelty Two-Step (Allen)	. Jacobs-Hildreth	AAABB	30 30 30 30 30 30 30 30 30 30 30 30	.10 .10 .20	.15 .15 .25	
Hikers, The. March and Two-Step. *Home. Sweet Home. Medley "Good-night" Waits	A. J. Weldt	B .	10	.10 .10 .10	.15 .15	
*Hoop-s-Kack. Two-Step Novelty (Allen). An *Hungarian Dance No. 57 (Brahms). A *Humor-sauget (Byorak). A	Hildreth-Jacobs	BB	30	.10	.15	
WALTED IACODE 9 DOCTORTIL	A. J. Weldt	A .		.10	.15	

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Combination of the Instruments listed. The numbers marked with a	e also published for			-: 8	. 2	33	33	==
regular Orchestra: therefore parts for Violin, Cornet, Clarinet, Drums, e	te . are obtainable.		D	A.	42	Mand-Cello Mando-Bass	Oblig.	03
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*In Cupid's Toils, Waltz (Morse)	Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	.15
*In Reyal Favor. March and Two-Step (Potter)	Arr. Walter Jacobs	В	.30	.10	.15	.15	.15	.15
*In the Conning-Tower. March and Two-Step (Brazil)	Arr. Walter Jacobs	A	.30	.10	.15	.15	.15	.15
*Intoxication Rag (Whidden and Conrad)	. Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
*Iroquois Fox Trot (Castle)	Arr. Walter Jacobs	В	.30 .30 .30 .30 .30 .30 .30	.10	.15	.15	.15	.15
*Irvina. Intermesso Two-Step (Rolfe)	Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	.15
*Jey-Bey. Fox Trot	A. J. Weldt	A	.30	.10	.15	.15	.15	.15
*Kaiser Friedrich. Marcht (Friedemann)	Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
Kaloola, A Darktown Intermesso	A. J. Weldt	A	.30	.10	.15	.15	.15	.15
*Ken-Tuc-Kee. Fox Trot.	A. J. Weldt	ABBBABAABAABCAAAB	.30 .30 .30 .40 .30 .30	.10	.15	.15	.15	.15
*Kentucky Wedding Knot. Novelty Two-Step (Turner)	Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	.15
*Kiddie Land. One-Sten or Two-Sten	A J. Weldt.	A	.30	.10	.15	.15	.15	.15
*Kiss of Spring Walts (Rolfe)	Arr Walter Jecobe	Ä	40	20	25	.25	.25	.25
*Knock-Kness One-Step or Two-Step (Cobb)	Arr Welter Jacobs	Ř	30	.10	15	.15	.15	15
I a Fontaine (The Fountain) Idvilet (I vehere)	Arr D F Hildreth	č	30	10	15	15	15	15
91 a Palama (The Down) Spanish Communds (Vandier)	Are D E Hildreth	Ä	30	10	16	16	15	16
Light Mant Dolba	A T Wolds	7	30	10	16	16	15	15
Tille - fat - U-H - Wishe	A. J. Weldt	~	.30	100	110		1.0	12
el at a' Bar One Sten ou Theo Sten (Allen)	Ann Walter Toopha	n	.30		110		1.5	
of and a Manufacture (Michael)	Arr. Waiter Jacobs	P	.30	.10	15	115	15	15
of manufacture (Value Bale)	Arr. D E Hildreth	ABB	.30	-10	25	.25	.25	.25
old-J-J- At 110 A Month (Month of Month)	Arr. R. E. Hildreth	B	.40	.20	140	1.0	1.0	15
March M. 14 (Santos)	AIT. Walter Jacobs	B	.30	.10	.10	.15	.15	.15
Manufan No. 1 (Califi-Daens)	. Art. R. E. Hudreth		.30	.10	.15	.13	.15	.15
and John Continent	A. J. Wesde	BAB	.30	.10	.15	.13	.10	.15
Melody in FT (Rubinstein)	. Arr. R. E. Hildreth	B	.30	.10	.15	.15	.15	.15
me metican man. A Pigtall Rag	A. J. Weldt	BB	.40 .30 .30 .30 .30 .30 .30 .40 .30	.10	.15	.15	.15	.15
merry madness. Valse Hesitation (Allen)	Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	.15
merry widow. Waltst (Lehar)	AIT. Hildreth-Jacobs	В	.40	.20	.25	.25	.25	.25
mi Amada (My Beloved). Danza de la Manola (Leigh)	Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	.15
mimi. Dance des Grisettes (Leigh)	. AIT. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
mone Lisa. Valse (Cobb)	Arr. Walter Jacobs	В	.30	.10	.15	.15	.15	.15
moonings wooing. Valse d'Amour (Clements)	Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
Mos-Kee-Toe. One-Step or Two-Step.	A. J. Weldt	A	.30	.10	.15	.15	.15	.15
Musidora. Idyi d'Amour (Leigh)	Arr. R. E. Hildreth	B	.30 .30	.10	.15	.15	.15	.15
New Arrival, The. March and Two-Step	Anthony S. Brazil	A	.30	.10	.15	.15	.15	.15
Night in June, A. Waltz (Morse)	Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	.15
Nocturne, Op. 9, No. 2† (Chopin)	Arr. R. E. Hildreth	B	.30	.10	.15	.15	.15	.15
*Northern Lights. Overture.	A. J. Weldt	C	.30 .30 .40	.20	.25	.25	.25	.25
*On Desert Sands. Intermesso Two-Step (Allen)	Arr. Walter Jacobs	A	.30	.10	.15	.15	.15	.15
*On the Curb. March and Two-Step (Aflen)	Arr. Walter Jacobs	A	.30	.10	.15	.15	.15	.15
*On the Mill Dam. Galop (Babb)	Arr. Walter Jacobs	A	.30 .30	.10	.15	.15	.15	.15
Orphoum. The. March and Two-Sten (Mutchler)	Arr Walter Jacobs	B	.30	.10	.15	.15	.15	.15
"O Sole Mio. Walts (Intro. "Maria, Mari") (dl Canua)	Arr R E Hildreth	B	.30	.10	.15	.15	.15	.15
Our Director. March (Riselow)	Arr Welter Jacobs	Ä	30	.10	.15	.15	.15	15
Pagani Walts	Arr D E Hartnett	7	30	.10	.15	.15	.15	.15
*Panales for Thought Welts (Blun)	Arr Walter Iscohe	A	40	20	25	25	25	25
Paprikana One Sten or Two Sten (Friedman)	Arr Walter Tacobs	AAABB	.30 .30 .40 .30 .30 .30	.10	15	.15	.15	15
Parade of the Puppets Marche Comique (Polfe)	Arr Walter Jacobs	B	30	10	.15	15	15	15
Pas des Amphase Air de Ballett (Chaminede)	Am D E Hildreth	B	.30	10	15	15	15	15
6"Pauline" Walts (Allen)	Arr Walter Incohe	7	70	10	15	15	15	15
Operforms of the Vistor Walter (Dolla)	AII. Walter Jacobs	A B B	40	.10	25	.25	.25	25
Pariagona The Marsh and Two Ston (4 Ben)	AIT. Waiter Jacobs	B	.40	10	15	15	16	15
Ports and Bart and I wo-step (Allen)	AIT. Walter Jacobs	B	.30	10	.15	15	15	.15
and Fretty. Walts	A. J. Weldt	ABBB	.30	.10	.10	.15	.15	.15
Piereta. Vals Espanol.	R. E. Hudreth	В	.30	.10	.15	.15	.15	.15
Pizzicato Polkat (Straues)	. Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
Trussy Foot. Eccentric Rag (Hoffman)	. Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
"Rabbit's Feet. Fox Trot (Cobb)	Arr. Walter Jacobs	B	.30 .30 .30	.10	.15	.15	.15	.15
Raiders, The. Galop		AB	.30	.10	.15	.15	.15	.15
Rain of Pearls. Valse (Smith)	Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
*Rambling Roses. Waltz (Morse)	Arr. Walter Jacobs	A	.30	.10	.15	.15	.15	.15
Red Rover, The. March	A. J. Weldt	A	.30	.10	.15	.15	.15	.15
*Rosemary. Masurka (Boehnlein)	Arr. Walter Jacobs	A	.30	.10	.15	.15	.15	.15
Return of the Marionettes	A. J. Weldt	A	.30	.10	.15	.15	.15	.15
*'Round the Ring, Galop (Allen)	Arr. Walter Jacobs	AAAB	.30 .30 .30 .30	.10	.15	.15	.15	.15
*Rye Reel. Two-Step. A Little Scotch	Geo. L. Lansing	AB	.30	.10	.15	.15	.15	.15
*Salut d'Amourt (Elgar)	Art. R. E. Hildreth	B	.30	.10	.15	.15	.15	.15
*Sandy River Rag (Allen)	Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	:15
*See Dixle First, One-Step or Trot (Cobb)	Arr Welter Incohe	A	30	.10	.15	.15	.15	.15
*Serenadet (Drdla)	Arr. R. E. Hildreth	BACCBB	.30	.10	.15	.15	.15	.15
*Serenadet (Pierne)	ATT R E Hildreth	č	.30	.10	.15	.15	.15	.15
*Serenade d'Amourt (Von Blon)	Arr. R. F. Hildrech	R	.30	.10	.15	.15	.15	.15
*Sighing Surf. Valse Classique (Clements)	Arr. Hildreth-Jacobs	Ĕ	.30	.10	.15	.15	.15	.15
*Sing Ling Ting (Ta-Tao), Chinese One-Sten (Cobb)	Arr R. F. Hildreth	ñ	.30	.10	.15	.15	.15	.15
*Smiles and Frowns. Valse Hesitation (Rolle)	Arr Walter Jacobs	B	.30	10	.15	.15	.15	.15
*Special Delivery, March and Two-Step (Friedrich)	Arr Walter Jacobs	Ä	30	.10	.15	.15	.15	.15
*Spying Cupid, Waltz (Rolfe)	Arr. Walter Jacobs	A	40	.20	.25	25	.25	.25
Starry Jack, The, March and Two-Sten	R E Hildreth	Ã	.30 .40 .30	.10	.15	.15	.15	.15
*Step Lively, March and Two-Step (Allen)	Arr Walter Jacobs	AAAB	.30	.10	.15	.15	.15	.15
*Ston! Look! and Listen! For Prot (Allen)	Arr Walter Jacobs	ô	.30	.10	15	15	.15	15
Summer Cirl. The. Walts	A I Water	Ä	.30		.15	.15 .15 .15	.15	.15
Surrement Drag my A Moreover Characteristique (Plath)	Arm D E Hildreth	â	.30	10	15	16	15	16
Support in Edge Walts (Hell)	Arr. R. E. Hildreth	A B B B	.30	.10	.15	.15	.15	15
Serie Bear Characteristic Dance (Africa)	. All. Waiter Jacobs	B	.30	.10			15	15
Swedick Foot Moral (Parist)	Arr. Waiter Jacobe	B	.30	.10	.15	.15	.15	15
Swedish Fest March. (Perfect)	Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
"Swedish Wedding March? (Sodermann)	Arr. R. E. Hildreth	BAB	.30	.10	.15	.15	.15	.15
Swing Along. Characteristic March	F. W. Bone	A	.30	.10		.15	.15	.15
The Amour (Tender Love). Serenade (Clements)	. Arr. R. E. Hildreth	В	.30	.10	.15	.15	.15	.15
That Banjo Rag	A. J. Weidt	A	.30	.10	.15	.15	.15	.15
*Three Nymphs, The. Dance Classique (Cobb)	. Arr. Walter Jacobs	B	.30	.10	.15	.15	.15	.15
*Titania. Overture	R. E. Hildreth	BB	.40	.20	.25	.25	.25	.25
"Top o' the Mornin', Medley March	R. E. Hildreth	B	.30 .40 .30	.10	.15	.15	.15	.15
*Toreador's Song, The. From "Carmen"† (Bizet)	Arr. R. E. Hildreth	C		.10	.15	.15	.15	.15
*Trading Smiles, Schottische (Ramsay)	Arr. Jacobs-Hildreth	Ā	.30	.10	.15	.15	.15	.15
Degrees of difficulty are marked thus: A. Basy: B. Medium; C. difficults required rockets; therefore parts for Volini. Cornet. Claritee, Drums. c. Friess same as for Flute. Consult Jacoby Banlo Catalog for numbers of the consult of the consult of the consultation of	Arr. R. F. Hildreth	BCABAABABBAABAAABB	.30	.10	.15	.15	.15	.15
*Tri-Mountain, March and Two-Step (Weekman)	Arr Hildreth-Jacobs	A	.30	.10	.15	.15	.15	.15
*Troopers, The Murch and Two-Step	Fred J Bacon	2	30	.10	.15	.15	.15	.15
*Illtimatum The March and Two Sten (Allen)	Arr Walter Jacob	n	.30	10	.15	15	.15	15
*Hades the Coll Water (Allen)	Walter Jacobs	P	.30	.10	.15	.15	.15	15
ell and I Waltz (Allen)	AIT. Walter Jacoba	A	.30	.10	.15	.15	.15	.15
all T. 7. A Des The Char Officialis	R. E. Hudreth	B	.40	.20	.25	.25	.25	15
- U- 1 e- A Rag 1 Wo-Step (Mutchler)	AIT. Waiter Jacobs	В	.30	.10	.15	.15	.15	.15
westward not March.	Geo. L. Lansing	A	.30	.10	.15	.15	.15	.15
When You Dream of Old New Hampshire. One-Step. (Cobb)	AIT. Walter Jacobs	A		.10	.15	.15	.15	.15
Winter Scenes. Walts	. Widden and Conrad	B	.40	.20	.25	.25	.25	.25
Woodland Dreams. Reverle	A. J. Weldt	A	.30	.10	.15	.15	.15	.15
Yankee Boys. March	A. J. Weldt	A	.40 .30 .30	.10	.15	.15	.15	.15
*Yankee Dandy. Characteristic March	A. J. Weldt	A		.10	.15	.15	.15	.15
*Yo Te Amo. Tango Argentino (Rolfe)	Arr. R. E. Hildreth	B	.30	.10	.15	.15	.15	.15
*Young April. Novelette (Cobb)	Arr. R. E. Hildreth	B			.15	.15	.15	.15
*Youth and You, Waltz (Allen)	Arr. Walter Jacobe	B	.30	.10	.15	.15	.15	.15
*Zornoka, Mazurka (Three-Sten) (Asmus)	Arn R. E. Hildreth	Ā	.30	.10	.15	.15	.15	.15
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Continued from page 8

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THE GUITARIST

Continued from page 2

On the other hand, one who possesses a great deal of the poetic temperament, but perhaps lacks in some other points, should use in public the poetical things which bring

out his best qualities.

Nor should any performer who pretends to play in public be lacking in *full* technical equipment, for the public artist should possess far greater technical ability than he may be called upon to actually use in a given number. By this I mean that, when a performer is using all of the energy, will and skill he possesses to "put a thing over," there is apt to be trouble ahead. It is only when the technic of an artist is more than adequate for the requirements of a number which is being performed that we get a beautiful, natural and easy performance. It is only too apparent to an audience when a performer on the stage struggles to labor through a solo, and no audience likes to sit with nerves keyed up to the breaking point for fear the per-former will not "make it." An occasional bit of this nerveracking business is welcome in a vaudeville performance where the juggler or acrobat seeks to impress an audience with the extreme difficulty of the "trick" that is being or about to be performed, but that is an entirely different matter from a musical performance. In the latter an audience expects to rest quietly and enjoy the beauties of the music rather than to sit on the edge of the chairs with nerves strained to the breaking point over the very evident music-peril of the soloist, while hoping against hope (as a rule an audience is always friendly even to a strange artist) that the performer will make the "home run" with no mishans

Guitar literature is broad and, aside from the many original guitar masterpieces that are beloved by all guita .ists, many of the well-known classics (originally written for other instruments and universally loved by musicians and music-lovers) are to be obtained as guitar solos. There also are many numbers by the old masters which I have rarely (or never) seen on a program, that are as beautiful as the ones which appear over and over again. It is a good plan for the guitar soloist to do that which is done by all pianists and violinists who are before the public as concert plannsts and violinists who are before the puone as concert artists, namely, to add some new numbers to the playing repertoire each season. The few performances made by the guitarist, in comparison with the instrumentalists just named, makes the incentive less, but the additions should be made just the same

A NEW REPRINT

Guitarists will be glad to hear that by the time this issue outcarsts win be gad to hear that by the time this issue of The Cadenza reaches them, the latest blue-print of an out-of-print masterpiece will be ready for mailing. This time it is the Giuliani Sonata, which has been for many years out-of-print. So far as I know there is no other sonata obtainable for the guitar, and it is a beautiful number. The price is 90 cents a copy. Those sending checks will brindly endoes to mainly additional to the contract of the c ser. The price is so cents a copy. Those sending circums will kindly enclose ten cents additional for exchange (except from New York, Boston and Chicago). There are also a few copies left of the three Legnani reprints, "Bondoletto," 8.40; the Allegro and Andante from "William Tell," 8.70, and the Grand Fantasie, \$.90. Kindly send orders with remittances to Vahdah Olcott-Bickford, 616 West 116th Street, New York City.



TUITION IN BANJO TECHNIC

IN this month's instalment of Tuition in Banjo-Technic, additional exercises are given showing the combined tremolo and detached notes in the minor keys of D, A, E and B. All new John Study No. 91. The studenty reterring to the distantant pre-cercises before playing. To prove that the player understands when fingers of the left hand are to be held, dotted brackets should be supplied. Throughout the study all detached notes indicated by the dot are to be struck with the down stroke, regardless of the value of the note.

Study No. 92. Exercise A. An exercise in the key of A minor, relative to C major. The exercise is in common rhythm and is to be played at a moderate tempo. Tremdo and detached quarter notes are shown. First measure: First position. The control of the played closed covered by the third finger. Pick E, sustain the two notes following up to the fourth count, which is to be detached. Fourth measure: Statian similar to the second measure: Played control of the played closed covered by the third finger. Pick E, sustain the two notes following up to the fourth count, which is to be detached. Fourth measure: Statian similar to the second measure. Play D closed. Fifth measures where the played control of the second measure. Figure 10 the second and the second string. This brings the hand in position or but the second string. This brings the hand in position or but the second position which will include the following closed notes. The whole measure is to be sustained. Seventh measure: The first half of the measure is to be sustained up to the fourth note, which is detached. The second half is played the same. In this group play D closed. Eighth measure: First half. Shift to the second position. Let the third finger from a small bar to cover E and B. Slar up to the fourth note, which is to be detached. Repeat a few times. Keep rhythm smooth.

TUITION IN BANJO TECHNIC



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	- Contents-
8. 4. 6. 6. 7.	YANKEE DANDY Characterisiic March. A J Weidt POULINE "MPERSS Schottische Lavreure B. O'Conno POUR LITTLE PIPERSS Schottische Lavreure B. O'Conno CRAIN OF PAISTES. Walts. A J. Weidt PROO PROLICS Schottische B. E. Höderts THE HIKERS. March and TwoStep Park W. Weidt
9.	LORAIN. Masurka Amanda G. Nichols DAT YAM RAG. A Darkie Delicacy A. J. Weidt THE DARKEY'S DREAM. Characteristic Bars Dance Geo. L. Lansing
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Exercise B. Another exercise in common thythm in the key of A minor. The speed of the rhythm is slightly faster than that of the previous exercise. Tremolo and detached quarter notes are shown, also tremolo and detached eighth notes. First measure: Use the substitute third finger on E. A on the first measure: Use the substitute third finger on E. A on the first measure is to the substitute third finger on E. A on the first ing three notes. As light break is to be made in the tremolo to separate the notes. Scool measure. Had the tremolo been continuous here it would have been indicated by a tied of the measure is to be sustained. Third measure: Pick the first of the measure is to be sustained. Third measure: Pick the first quarter note. The three A's that follow are to be played with the tremolo, with a slight pause between them. Fourth measure: The second half is to be sustained. The fourth finger slides from A to B-flat. This brings the hand into the fifth position within cludes the two following notes. Shift to the first position interences. Sixth measure: Detached and sustained eighth notes. First half. Slide the fourth finger from F to G. The hand is now in the second position which includes the following two notes. Note how the shift is made to the first position in the second half eighth notes. First half. Slide the fourth finger from F to G. The hand is now in the second position which includes the following two notes. Note how the shift is made to the first position in the second half eighth notes. First half. Slid the fourth finger from F to G. The hand is now in the second position which includes the following two notes. Note how the shift is made to the first position in the second half eighth notes. First half. Slur up to the third note, which is decaded. Pick the fourth note. This note is played on the second string. Second half. Tremolo and pick as indicated. E and did notes in the second string is the second half the properties of the second string. Second half, Tremolo and pick as indicated. E a

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Exercise E. Another exercise in common rhythm in the key of D minor. Play at a moderate slow tempo. The exercise shows tremol and detached eighth notes, and sustained notes of longer value. First measure: Note slide from G to E. Sustain up to the first count of the second measure. The following three closes of the country of the control of the country of the cou

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Q. 1. Are there any study books published pertaining to thimble playing for banjo?

Thimble playing has been out of date for so long that it might almost be called a lost art. I do not recall that there ever were any books or studies devoted entirely to there ever were any booss or stance-activity.

this branch of playing, although some of the earlier Banjo

Methods, notably those by C. L. Partee and A. A. Farland,
contained more or less elaborate instructions. These two contained more or less elaborate instructions. These two books can still be obtained, the former from Mrs. Partee and the latter from Mr. Farland himself, and both addresses will be found in the advertising columns of The Cadenza

Thimble playing (also known as stroke playing) bears no resemblance to the present day plectrum style of playing the banjo, although there is a bare possibility that you

have confused them in your mind.

Q. 2. Where can I buy these thimbles?

A. I am not sure that it is still possible to obtain the exact style of thimble which was used by some of the pioneer banjoists, such as Horace Weston and E. M. Hall, but you might be successful in some of the older stores, like Ditson's, Fischer's or Harry Hewcorn's (140 Bowery) New York City.

Q. 3. Is the "American Patrol" by Meacham published in C notation and where can it be purchased?

A. I do not recall that this particular composition has ever been published in C notation, although there is a banjo solo called "American Patrol" and composed or arranged by Sanders Papworth, an English writer, listed in the John Alvey Turner catalog. This number can be ob-tained from The Maximum Publishing Co. of Philadelphia, but I do not think it is the Meacham composition.

E. R. D., Worcester, Mass.

Q. Will you kindly favor me with a list of some of the more popular of the banjo solos, formerly issued in the A more popular of the banjo solos, formerly issued in the A notation but now obtainable also in the C notation. I refer to such solos as Eno's "Cupid's Arrow" and "Ragtime Episode," Glynn's West Lawn Polka," Cullen's "Twin

Star March," etc.

A. Among the solos which helped to make banjo history in the days of A notation, and which are still as good as ever and can be obtained in C notation, are the following ever and can be obtained in C notation, are the following from the Turner catalog, any of which may be obtained through The Maximum Fublishing Co.:— "Twin Star March (Cullen), "Handicap March" (Rosey), "L'Infanta March" (Gregory), "Rastus' Honeymoon" (Meacham), "Dreams of Darkic Land" (Keller), "Valse de Concert', (Eno), "Darkics' Welding" (Eno), "Bohemian Galop", (Heller), "Yellow Kids Fatrol" (Armstrong), "Realm of Beauty" (Armstrong), "Rosetree March" (Eno), "Music of the Pinewood" (Van L. Farrand), "Reign of Love Waltz', (Fno), "Alabama Rose Cake Walk", (Liddicoat), "Weller (Eno), "Alabama Rose Cake Walk" (Liddicoat), "Hot Corn" (Eno), and a number of others less well known.

Among the good numbers from the same catalog which were never printed in the A notation are "A Coon Band Contest" (Pryor), "Narcissus" (Nevin and arranged by both H. J. Ellis and Parke Hunter), "Kowalski's Marche Hongroise" (arr. by Oakley) and "Il Bacio," the famous Waltz Song by Arditi, arranged by Joe Morley. Glynn's "West Lawn Polka" is also included in this list, athough the American rights (at least to the Lansing arrangement) are

owned by the publisher of The Cadenza.

There also are a number of other popular numbers included, which are owned and now published in C notation by Walter Jacobs, such as "Darkey's Dream," "Darkies Awakening" "Invincible Guard March," "On the Mill Dam," etc., all of which should be ordered through the American publisher. In the Clifford Essex Catalog (also to be had from The Maximum Publishing Co., will be found to be had from The Maximum Publishing Co., will be found such well known numbers as "The Colored Major" (Henry), "Cupid's Arrow Polka" (Eno), "Dixie Medley" (as played by Ossman and Van Eps), "Nigger in a Fit" (as played by Ossman, "A Ragtime Episode" (Eno), "National Airs Medley" (F. J. Bacon), and "Plantation Symphony" (Eno). In the Cammeyer catalog are found Parke Hunter's arrangement of "L'Infanta March" (Gregory), "Jolly Chinee" (known in this country as "Chinese Pincie"), "Finale to Wim. Tell Overture, "Liberty Bell March" (Sousa), also "Berkeley March" (Ruby Brooks) and O'Reardon's "Marriage Bells" (arr. by Cammeyer). In addition to the numbers mentioned, all of which are

In addition to the numbers mentioned, all of which are more or less well known to American banjoists, there are literally hundreds of other effective banjo solos (practically all published with parts for second banjo and piano) in these lists, as well as that of John E. Dallas and Son (London), so that there is no legitimate excuse for the present day banjoist to hesitate to about the C notation because of a lack of material, an excuse which has been offered by teachers in the past.

W. E. L., Hamilton, O.
Q. 1. I am a self-taught mandolin player, and while I get fairly good results I have considerable trouble in developing a good right-hand technic. I have been placing my right forearm about two or three inches from the tailpiece and about six to eight inches from the wrist joint, and although I know that most teachers advise resting this arm about half way between the wrist and elbow joints, my arm seems to be too long to allow this position. I shall appreciate any suggestions on this subject.

A. Your description of the right arm position seems to be about the right thing, except that I personally prefer to have the arm quite close to the tailpiece as this tends to bring the hand and arm more in a straight line with the strings than is the case when it is farther away. As a general rule, if the mandolin is held well over to the right, with the 10th or 12th fret exactly in the center of the body, the right arm will assume a natural and graceful position

when it is rested on the edge of the instrument. It is important to note, however, that the general line of the fingerboard and strings forms nearly a straight line with the body-that is to say, the left hand must not be much, if any, farther front than the right when both are in playing position. If the instrument is held in this position, with the left hand elevated perhaps six inches above the right, the right hand will assume an easy and natural position and the curve of the wrist will be just right, the hand and elbow exactly balancing each other. The subject of acquiring an easy swing of the right hand was treated in this department of the July, 1919 issue and you are referred to that issue for further details. Relaxation is the keynote and secret of right-hand control.

Q. 2. Kindly tell me the best shape and size of pick to use. I have been using a fiber pick about an inch in length

and rather pointed at the end.

A. The shape, size and material of the pick is largely a matter of individual preference, and one can become accustomed to almost any shape or size. My own preference in this matter is for the pick with the monogram "HM," made by The Rhode Island Music Co. of Providence. These picks may be obtained in three thicknesses, but the stiffest model is the best for general playing. Many players prefer a shell pick, while others prefer and get good results from fiber, rubber, celluloid and other materials.

Q. 3. I started to learn the mandolin two years ago at the age of 30, and can play almost any number of medium grade. For example, I played the NC-4 March in June Cadenza at the second reading, but in a piece of the difficulty of "Goddess of Night" overture, I cannot play half the strains. I should like to know if it is advisable to keep on with the mandolin at my age, or to give it up for some other instrument.

THAT ARE A DELIGHT AND COMFORT IN THE HOMES OF ALL THE WORLD 120 SONGS THE COLUMBIA COLLECTION Of Patriotic and Favorite Home Songs Price 25 Cents s a PIANO SOLO and for MIXED QUARTET CONTENTS Large Land Same Theo Same Theo Occa Thre' Some Sweet Home Sow Can I Leave Theo Sarsies ode With Me a Unite ...
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From your description I should say that you had made satisfactory progress, considering your age and the probable stiff condition of your fingers and muscles when you started. Age is not an insurmountable barrier to the comparative mastery of an instrument, providing that the fingers and muscles are not crippled with rheumatism or otherwise tied up, and also providing that the practice is along the right lines. There is hardly another instrument on which you could have done more in the two years, and I would advise you to stick to the mandolin, gathering as many hints and suggestions as possible from this and other departments of The Cadenza, and, if possible, getting a little personal instruction, at least occasionally, from some recognized authority on the subject of mandolin playing.

VALTER JACOBS, BOSTON, MASS.

The way to learn to read well at sight is to read, read, In the matter of purely technical development it is merely a question of having a perfect understanding of the ultimate end to be gained and of the necessary steps required to gain that end, then carefully working along these lines. Accuracy and relaxation must come before speed. Procure as many works of authority as you can afford and study them carefully, in the meantime using your own deductive powers in order to be able to adopt that which fits your own particular case and rejecting that which does not apply to you, or which you, after a careful and thorough sifting of all sides of the question, cannot accept. If you do not use this method you may be told by one authority to do a certain thing and by another authority (?) not to do it

V. A. H., Portland, Oregon

Q. I have an edition of Leybach's Fifth Nocturne for guitar solo, in which the metronome mark is given as 80 for a quarter note. This piece is in 6-8 time, and I am at a loss to know how it is to be interpreted.

This indication is evidently a misprint, since it should be 80 to a dotted quarter note.

Banjo Music in C Notation

Degrees of difficulty are marked thus; A, Easy; B, Medium; C, Difficult	Grade	Solo	Acc.	Acc.	The * indicates Plectrum Playing arrangement	rade	Banjo	Acc.	
alid. March Hall Sin. Eccentric TwoStep. Holfe ry Fairy, Schottische. Weidt Al Abard fer Reck-A-Bye Bayl. Cobb sha Ge Lilliuckhalm beon Bounce. A Rag-Step. Cobb shed the Heunds. March. Alien finel the Heunds. March. Ack Eyed Susan. Schottische. Owman steb Tyden Susan. Schottische. Owman	D d	S	9	0.	Lorain. Maturka Nichols May Bell. Schottische Weidt Me Melican Man. A Pigiail Rag. Weidt Meledy in F. (Rubinstein). Meledy in Meledy in F. (Rubinstein). Meledy in Meledy i	5	M S	9	
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ton Yodle. Dance a la Fandango Weidt terscotch. Characteristic March Weidt	A .	50	.10	.20	*National Emblem. MarchBagley	B	.40	.10	1
terscotch. Characteristic March Weidt	A .	40	.10	.20	On Desert Sands. Inter. Two-StepAllen	B	.40	.10	,
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nilla. Chilian Dance Bone er Sauce Rag Griffin in of Daisies. Waltz Weidt	Ç .	40	.10	.20	Onien Rag. A Bermuda Essence . Weidt On the Curb. March and Two-Step . Allen On the Mill Dam. Galop . Babb Pagani Wals. March . Bigelow Pagani Wals. March . Bigelow Pagani Wals. A Bigelow Pagani Wals. A Bigelow Pagani Wals. A Bigelow Pagani Wals. A Bigelow Pagani Wals. Grover Pauline. Walst . Grover Pauline. Walst . Weitst Mellow Pert and Pretty. Walts . Weitst Griffin Pedonaire Le Grand With	B	40	10	:
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ud-Chief. Two-Step Intermezzo Philie	B .	40	.10	.20	Paprikana, One-StepFriedman	B	.40	.10	ì
ored Guards. Char. March	A .	40	.10	.20	Parade of the Puppets. March	B	.40	.10	١
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me Out of the Kitchen, Mary Ann	4 .	40	10	.20	Part and Pretty Walty World	B	40	10	ľ
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id's Victory. Waltz	Α.	40	.10	.20	Posies. Walts. Weidt Pranks of the Pixies. Carrice Lansing Purling Brock. Walts. Shattuck	B	.40	.10	ò
ce of the Clowns	В.	40	.10	.20	Pranks of the Pixies. CarriceLansing	B	.40		
ce of the Lunatics. Idiotic RaveAllen	В.	40	.10	.20	Purling Brock. Waltz Shattuck	A	.40	10	į
ce of the Phantoms Various Various	B .	40	10	.20	Pag Tag March and Two Step Weidt	A	40	10	ŀ
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ouragement. Walts Moyer lution Rag Allen ing Meteors. Valse Caprice Bowen chon. Mazurka Weidt	В.	40	4.4	2.5	Somewhere in Erin. One-Step	A	.40	.10)
chen. Marurks Weidt cination. Waltz Bone Fly. Polka Fly.	A .	40	.10	.20	Spanish Fandango Arr. Jacobs	A	.40	10	ĕ
Fly Polks Waitz	A .	40	.10	20	Speedway, Galop Weidt Spitfire. Polka di Concert Griffin Starry Jack. March and Two-Step Hildreth	A	40.	10	,
ring Wedge, Galon Dolby	B :	40	.10	.20	Starry Jack, Moreh and Two-Sten Hildreth	R	40	.10	,
r Little Blackberries. Schottische O'Connor	В.	40	.10	.20	Stop! Look! Listen! Fox Trot Allen	B	.40	.10	i
r Little Pipers. Schottische C'Conner	В.	40	.10	. 20	Stop! Look! Listen! Fox Trot Allen Summer Breezes. Waltz Lansing	A	.40	.10	į
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ing the High Spots. One-Step Weidt	В.	10	.10	.20	Swing Along. Characteristic March Bone Swing Song (Tremolo) Lansing	Č	.40		
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-Tuc-Kee. Fox Trot Weidt tucky Wedding Knot. Two-Step Turner die Land. One-Step Weidt	В.	40	.10	.20	*Under the Spell, Waltz	A	.40	.10	i
die Land. One-Step Weidt	В.	40	10	.20	Wedding of the Frogs. Char. March Lansing	В	.40		
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iawisk Polish Darce Arr Hildreth	B .	10	.10	.20	When the Lilies Bloom in France Again. Cobb Whip and Spur. Galop Allen	B	.40	.10	1
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