

Get more out of your Oracle Financials

Order to Cash and Purchase to Pay

Banking

Automated bank reconciliation and cash allocation

Imaging

Automated In- and Outbound invoice processing



ORACLE

Partner









Agenda

- » Introduction
- » Invoice Life Cycle
- » B2B payment challenges
- » B2B modernization
- » How can APRO Software Solutions help you?





Wijnand Heinen

- 15 years
- Senior Manager
- Responsible for APRO Imaging
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- +31610546491



John Nagel



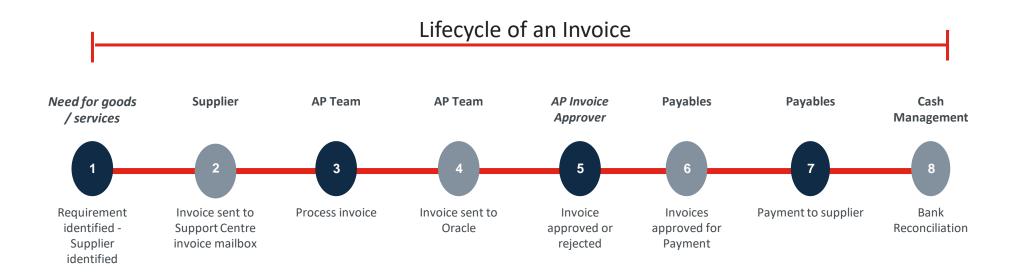
Bunschoten Utrecht The Netherlands

- 15 years
- Senior Manager
- Responsible for APRO Banking Gateway
- jnagel@apro.nl
- +31623464729



Invoice Life Cycle

Invoice life cycle

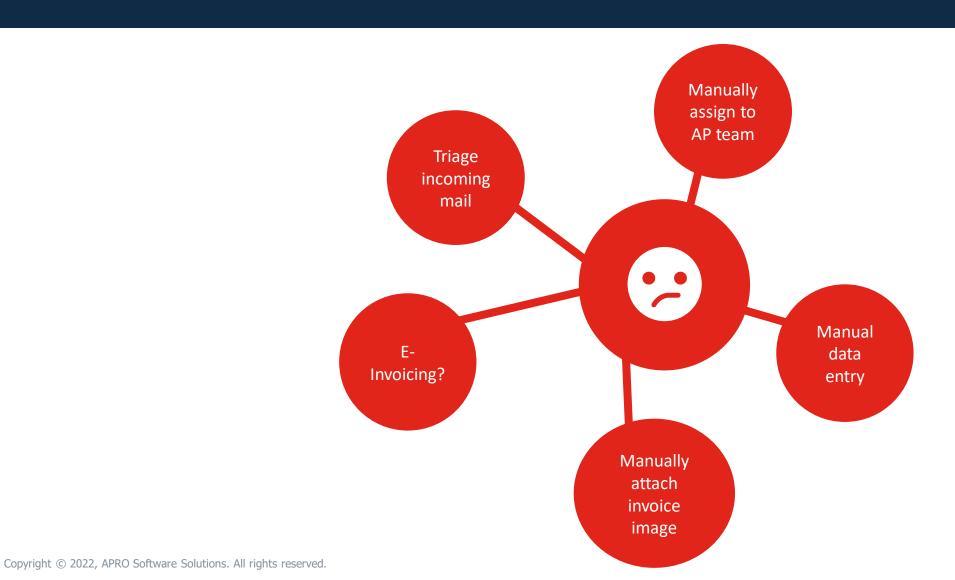


The goal is to pay all invoices on-time with minimum intervention from the Finance team

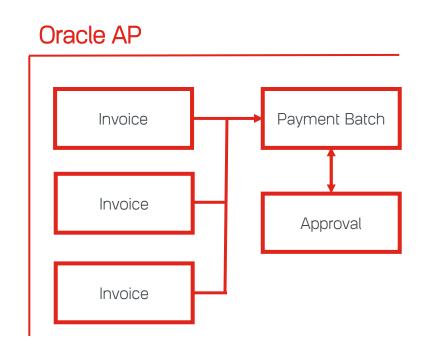


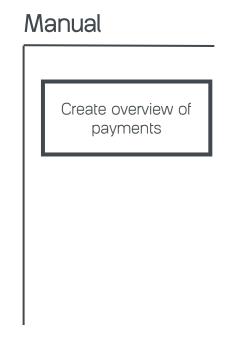
B2B Payment Challenges

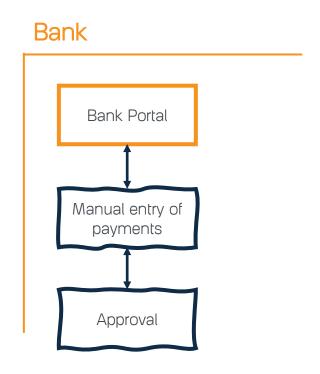
B2B Payments – Challenges AP Invoicing



B2B Payments - Challenges Manual Payments



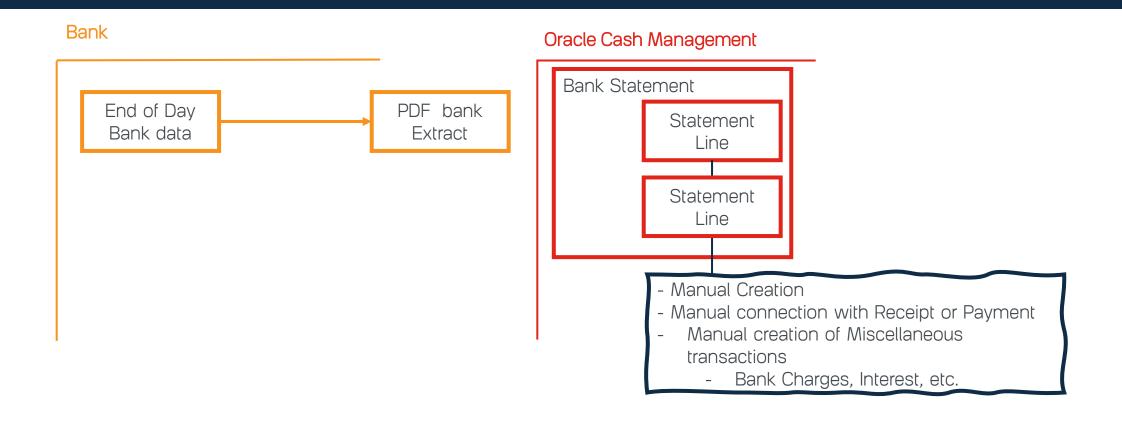




- + No programming
- + No setup

- Fraudulent
- Not scalable
- Maintenance of vendor data at bank
- Delays / Errors

B2B Payments - Challenges Manual Bank reconciliations



- Manual

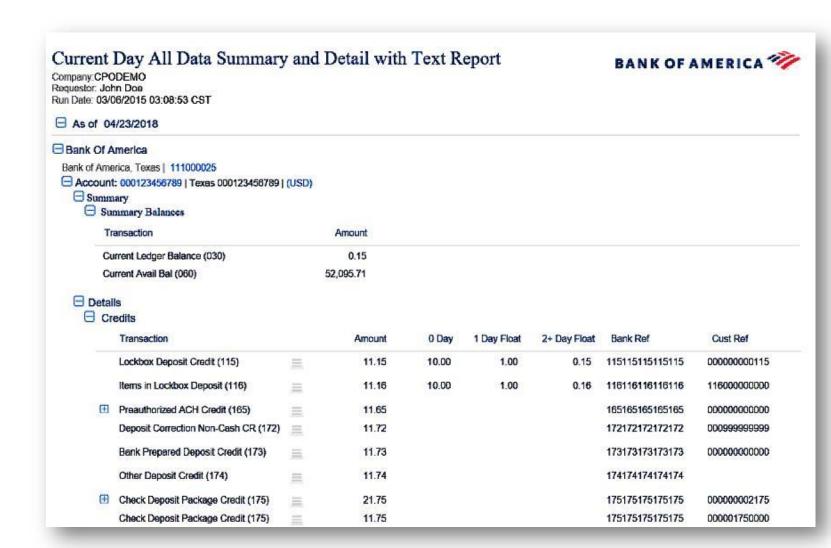
- Repetitive

- Not all statement information is transferred

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B2B Payments – Challenges Manual Bank Reconciliations

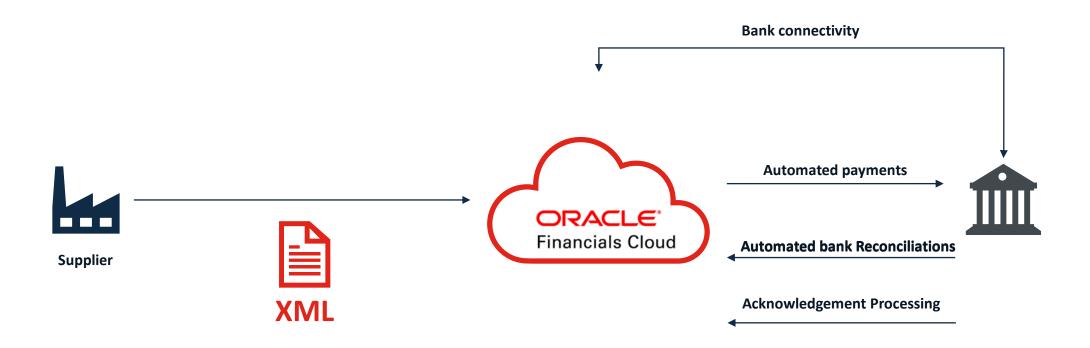
» PDF Bank statement



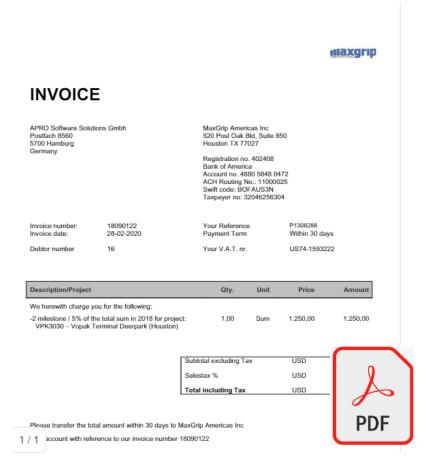


B2B Modernization

B2B Modernization



What is E-Invoicing



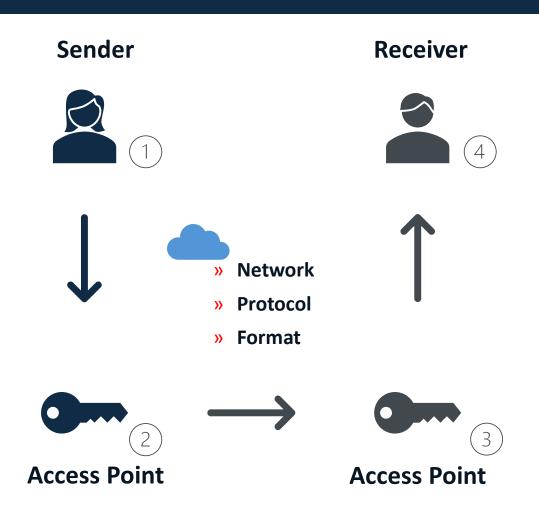
Is it a PDF invoice by E-Mail?

What is E-Invoicing



Is it EDI?

What is E-Invoicing



4 corner model

Europe: Peppol

Country specific (France, Spain,

Italy)



How can APRO help?

APRO Software Solutions

WHAT

Simplify and automate your crucial financial processes



Banking Gateway



Imaging

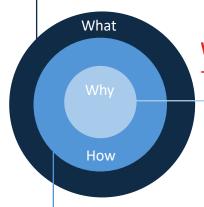


Interfacing cloud

Connect Oracle with any Bank, worldwide

In-and outbound invoice automation

Import and export cloud data



Why
To get more out of your Oracle Financials



How

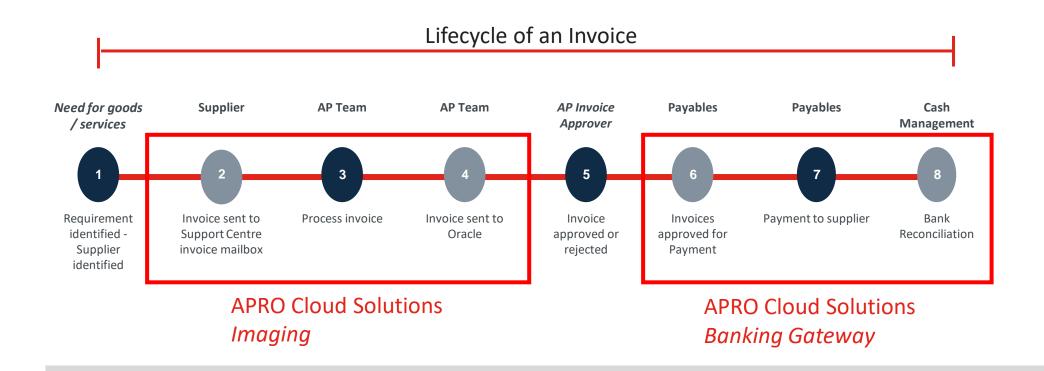
Standard and highly integrated solutions for Oracle Financials







Invoice life cycle



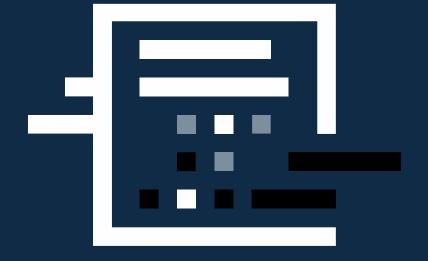
The goal is to pay all invoices on-time with minimum intervention from the Finance team

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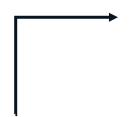
APRO Imaging

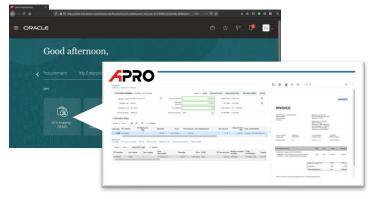
In- and outbound invoice automation



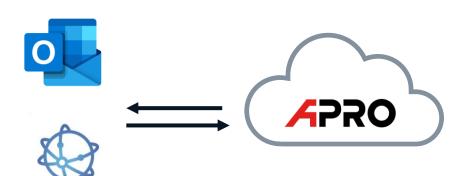








Exception handling in APRO UI









Oracle Master data



Header & Lines



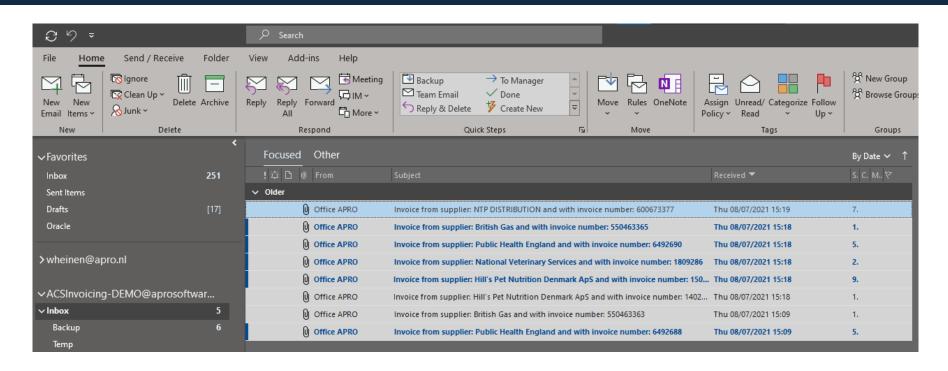
Invoice Image



Machine learning

Peppol

E-mail connection



- » APRO Imaging connects to one or multiple e-mail accounts
- » E-mails are moved to a back-up folder for your repository
- » Multiple invoices per e-mail
- » Split PDF
- » E-mail ingestion via interval (set up in APRO)



Business Unit

- » Oracle set up
 - Registered name
 - VAT number from BU
- » PO number
- » BU search criteria
- » E-mail



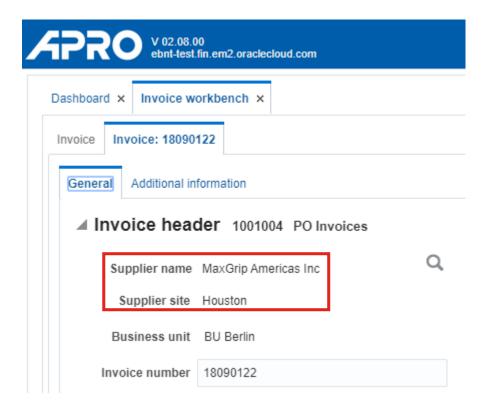


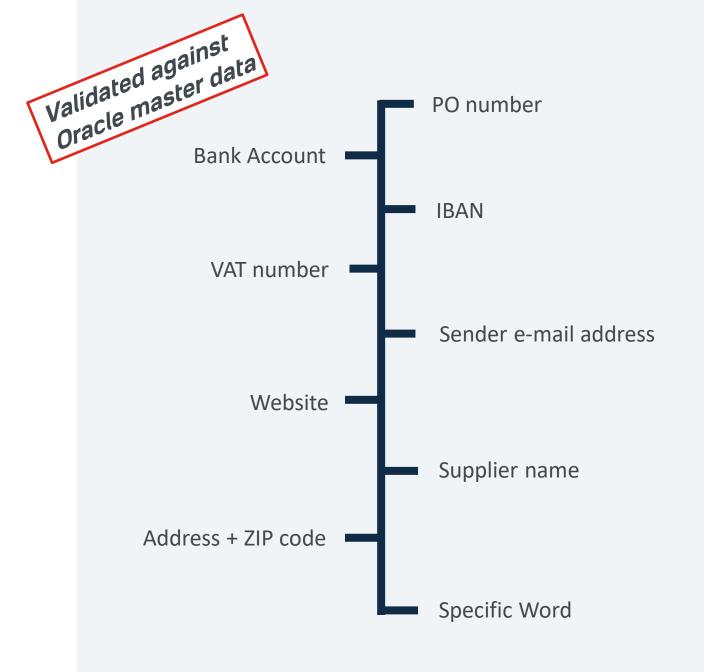






Supplier recognition





Recognition learning curve

maxgrip

INVOICE

APRO Software Solutions Gmbh Postfach 8560 5700 Hamburg

MaxGrip Americas Inc 520 Post Oak Bld, Suite 850 Houston TX 77027

Registration no. 402408 Bank of America Account no. 4880 5848 0472 ACH Routing No.: 11000025 Swift code: BOFAUS3N Taxpayer no: 32046256304

Invoice number:



Your Reference Payment Term

P1310765 Within 30 days

Debtor number

Your V.A.T. nr. US74-1593222

Description/Project	Qty.	Unit	Price	Amount
We herewith charge you for the following:				
 2 milestone / 5% of the total sum in 2018 for project: VPK3030 – Vopak Terminal Deerpark (Houston) 	1,00	Sum	1.250,00	1.250,00

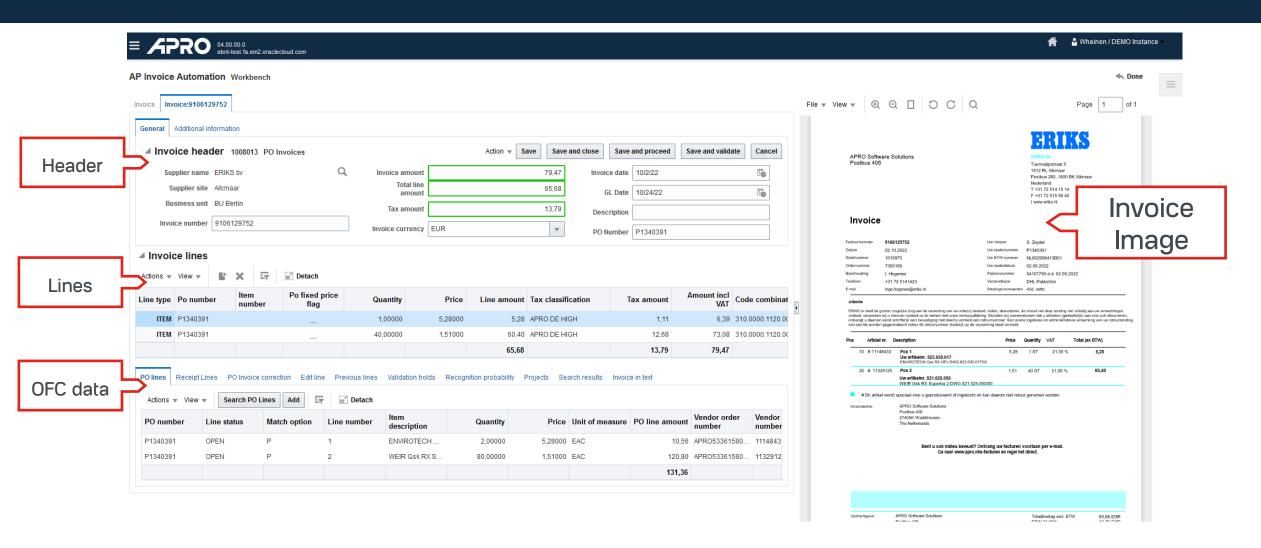
Subtotal excluding Tax	USD	1.250,00
Salestax %	USD	0,00
Total including Tax	USD	1.250,00

Please transfer the total amount within 30 days to MaxGrip Americas Inc bankaccount with reference to our invoice number 18090153

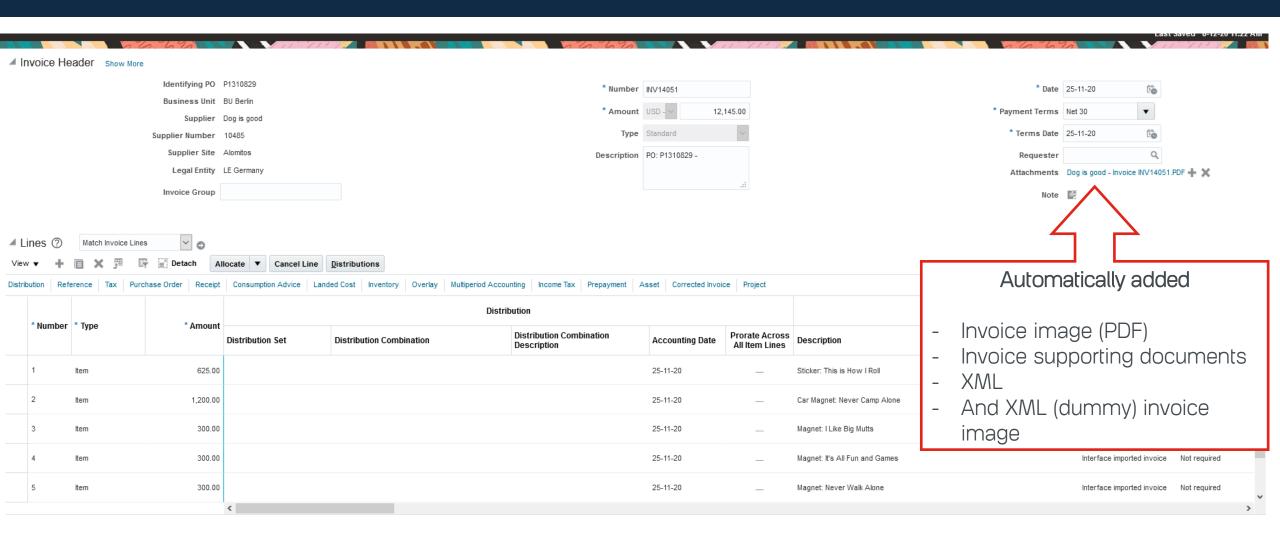
- » Search criteria
- » Masks
- » Location

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<nsl:InvoiceTypeCode listAgencyID="6" listID="UNCL1001">380</nsl:I</pre>
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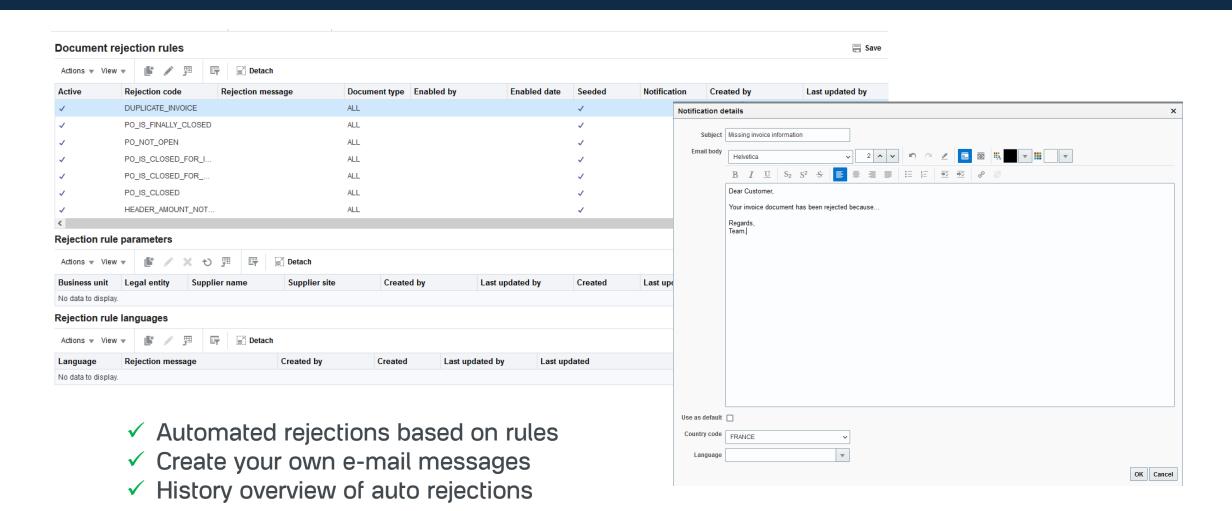
Workbench



Invoice image



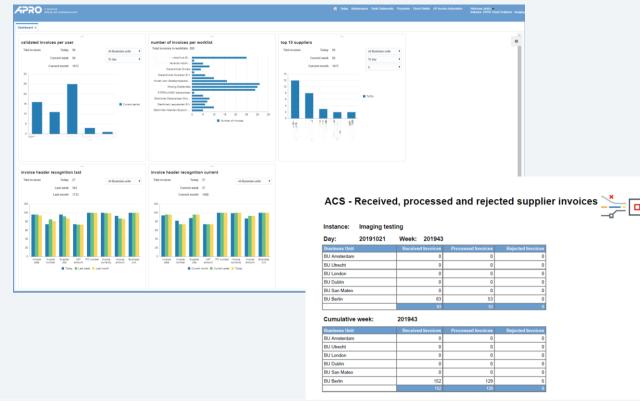
Document Rejection Manager





Invoice management

- » Processing KPI's
- » Reports
- » Recognition insights



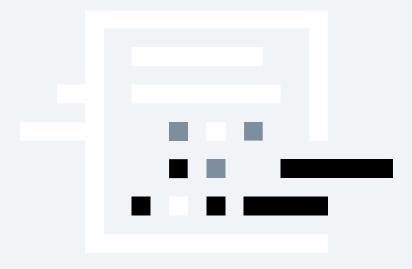
Invoice management

Business unit	Supplier	Supplier site	Invoices	Recognition business unit	Recognition supplier site	Recognition invoice number	Recognition invoice date	Recognition invoice amount	Recognition invoice currency	Recognition VAT amount	Recognition PO number
BU Berlin	Public Health England	Public Health E	4	100%	100%	100%	100%	100%	75%	50%	100%
BU Berlin	National Veterinary Servic	NVS	3	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	NTP DISTRIBUTION	BROWNSTOWN	2	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	Dometic Corporation	PALATINE	2	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	British Gas	POBXRTHRM	2	100%	100%	50%	100%	100%	100%	100%	100%
BU Berlin	ERIKS by	Alkmaar	2	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	MaxGrip Americas Inc	Houston	2	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	Sellhorn Ingenieurgesell	Hamburg	2	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	Revel Technology	Revel Tech	2	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	Sigma-Aldrich Inc	B2B	1	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	Dog is good	Alomitos	1	100%	100%	100%	100%	100%	100%	100%	100%
BU Berlin	Hill's Pet Nutrition Denm	Hill's Pet Nutr	1	100%	100%	100%	100%	100%	100%	100%	100%



Features

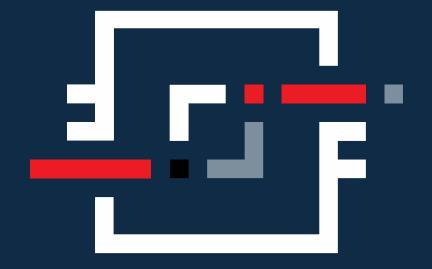
- » 118 OCR languages Western, Asian, Cyrillic
- » Standard/credit
- » Pre-payment creation / apply prepayment
- » PO matching / partial PO matching
- » Match against receipt
- » Non-PO line creation
- » Project accounting
- » Multi period accounting
- » Factoring





APRO Banking Gateway

Connect Oracle with any bank worldwide



Payment automation



Outbound

- » Supplier Payments
- » Customer Direct Debits
- » AR Refunds
- » AP Acknowledgements



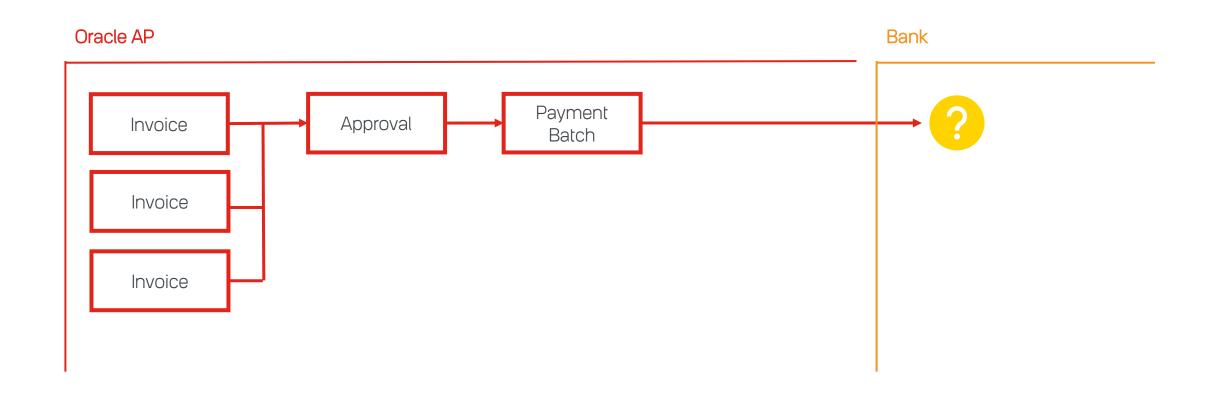


Payments

- » Supplier Payments
- » Customer Direct Debits
- » AR Refunds
- » AP Acknowledgements



B2B Payments – Automation of Payments











Payment Process Request: PPR April 2 ②

D<u>o</u>ne

Name PPR April 2

Status Payments completed

Template

Details Selection Criteria Payment and Processing Options

Summary

Documents Payable	Payments	Total Amount
4	4	11,300.00 USD
4	4	

Payments

View ▼

Payment Business Unit	Payee	Payment Reference	Document Number	Amount	Date
BU San Mateo	US Netlfix Inc.	5970		1,200.00 USD	4/2/20
BU San Mateo	US Amazon	5971		1,000.00 USD	4/2/20
BU San Mateo	US Digital Future Coalition	5972		1,100.00 USD	4/2/20
BU San Mateo	US APPLE	5973		8,000.00 USD	4/2/20









Payment Process Request: PPR April 2 ②

D<u>o</u>ne

Name PPR April 2

Status Payments completed

Template

Details Selection Criteria

Payment and Processing Options

Summary

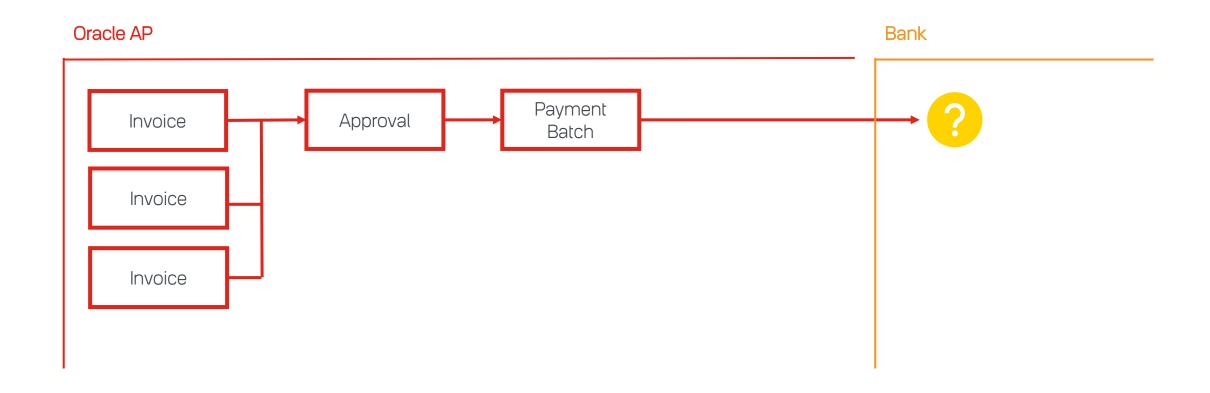
Documents Payable	Payments	Total Amount
4	4	11,300.00 USD
4	4	

Payments

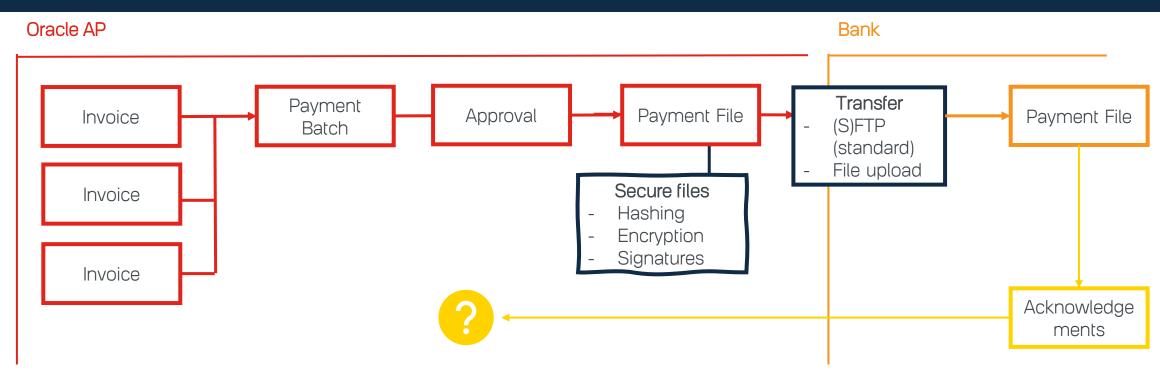
View ▼

Payment Business Unit	Payee	Payment Reference	Document Number	Amount	Date
BU San Mateo	US Netlfix Inc.	5970		1,200.00 USD	4/2/20
BU San Mateo	US Amazon	5971		1,000.00 USD	4/2/20
BU San Mateo	US Digital Future Coalition	5972		1,100.00 USD	4/2/20
BU San Mateo	US APPLE	5973		8,000.00 USD	4/2/20

B2B Payments – Automation of Payments



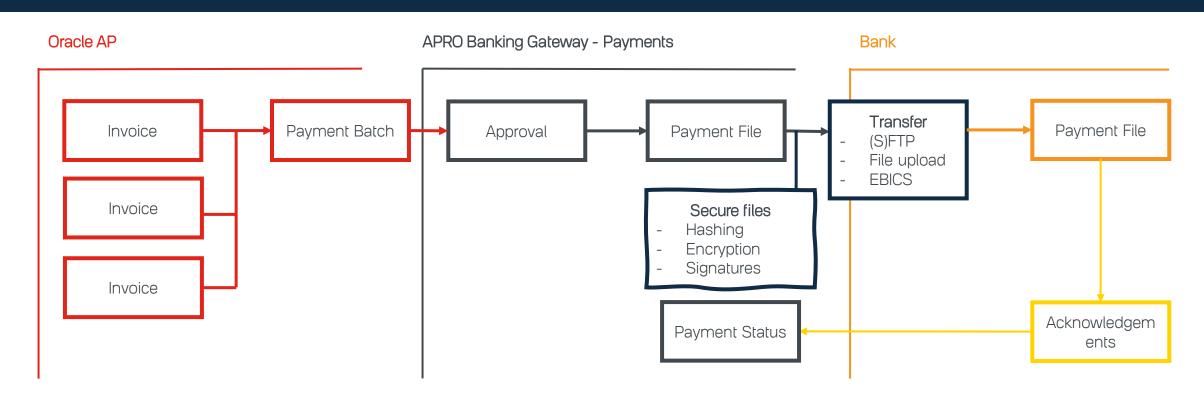
B2B Payments – Automated Payments



- + Automated
- + Reduces exposure of sensitive data
- + Minimize risk of data manipulation
- + Fast / Efficient
- + Scalable

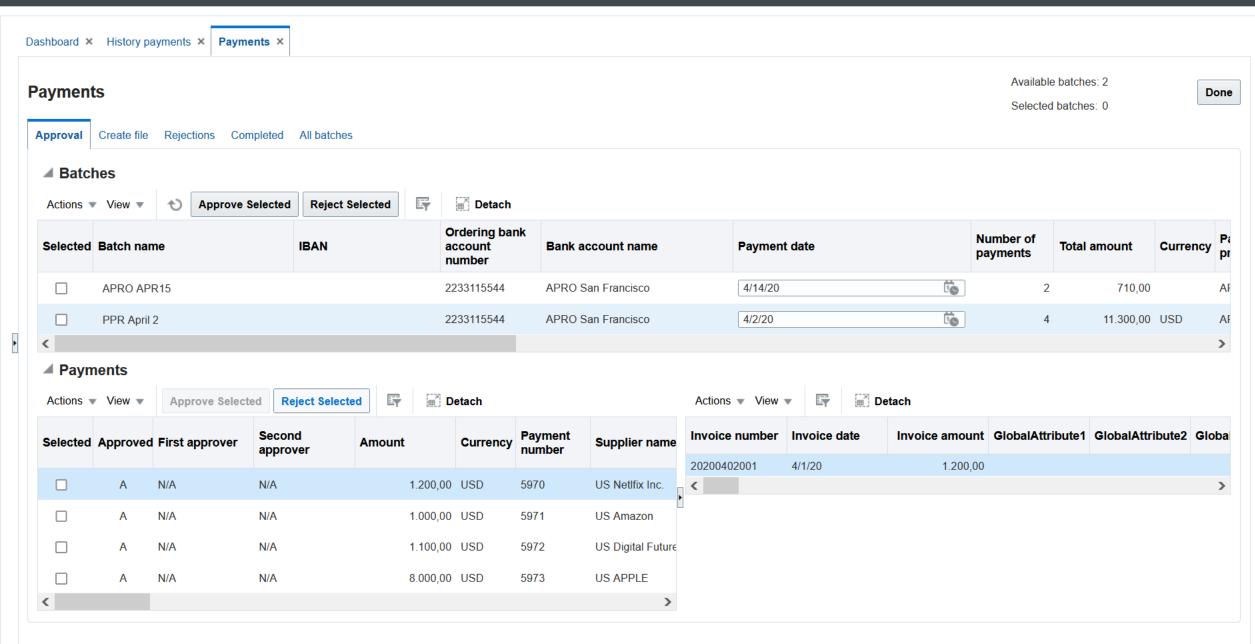
- Complex to setup
- Lengthy bank integration projects
- Requires deep understanding of technology, finance, banking, ERP
- Costly
- No Plug and Play with Oracle ERP
- Custom development

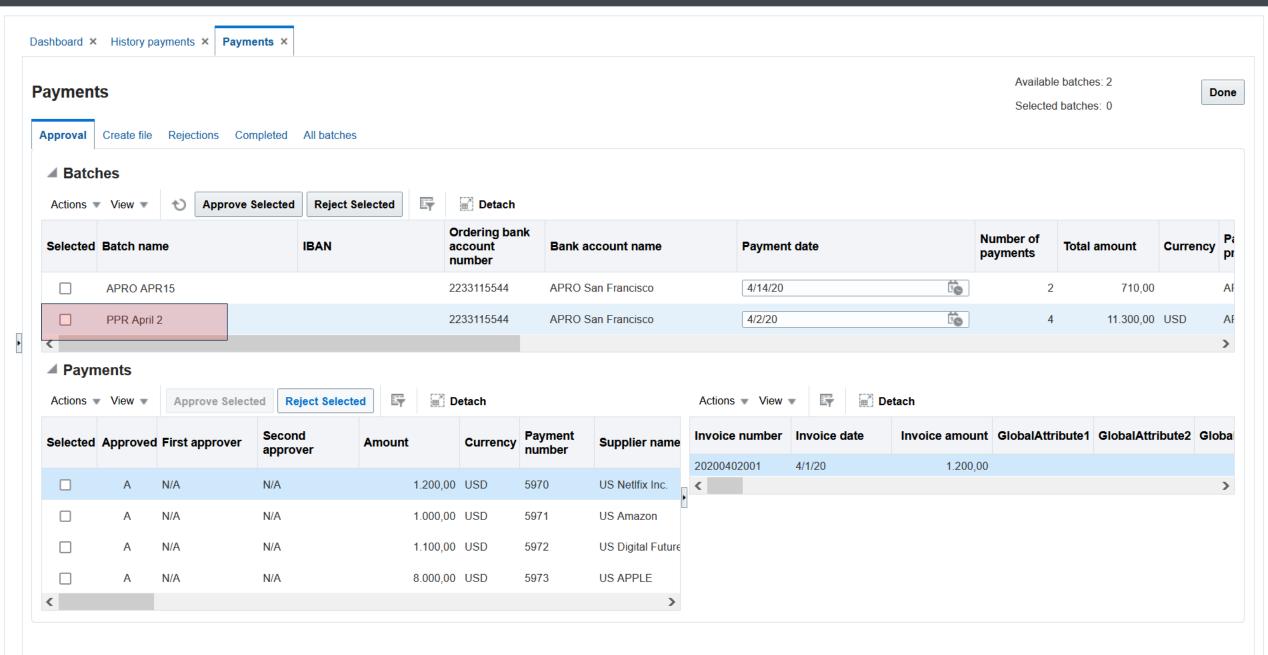
B2B Payments – Automated Payments

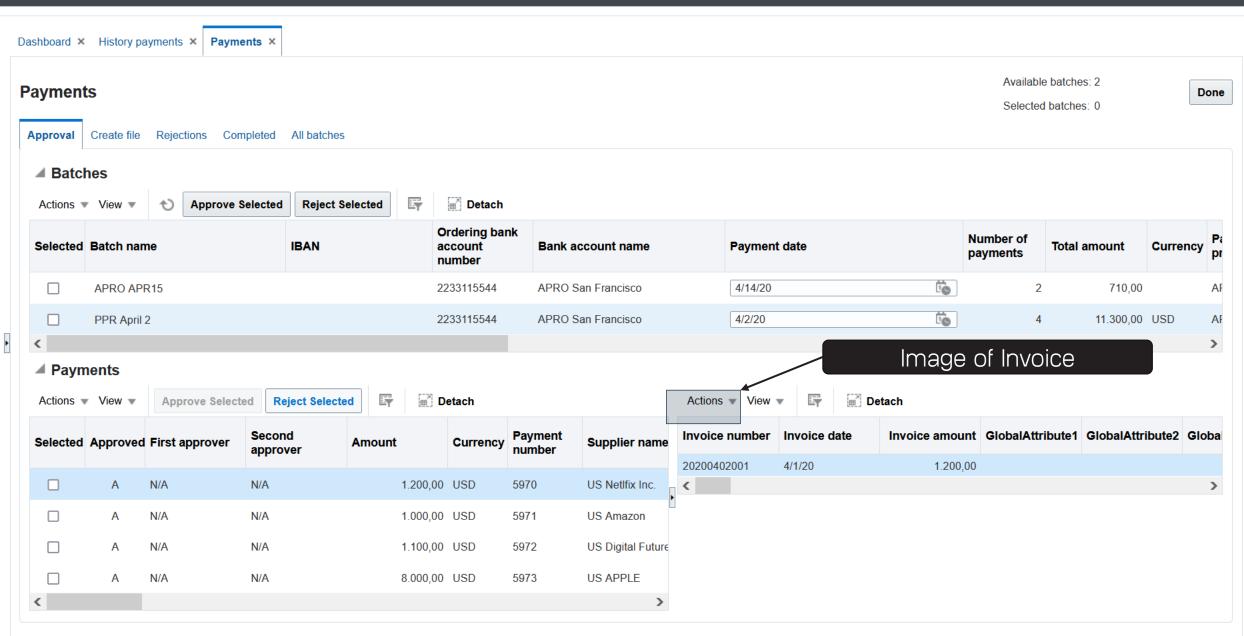


- + Automated / Unattended
- + Reduces exposure of sensitive data
- + Minimize risk of data manipulation
- + Fast / Efficient
- + Scalable
- + Futureproof (API's)

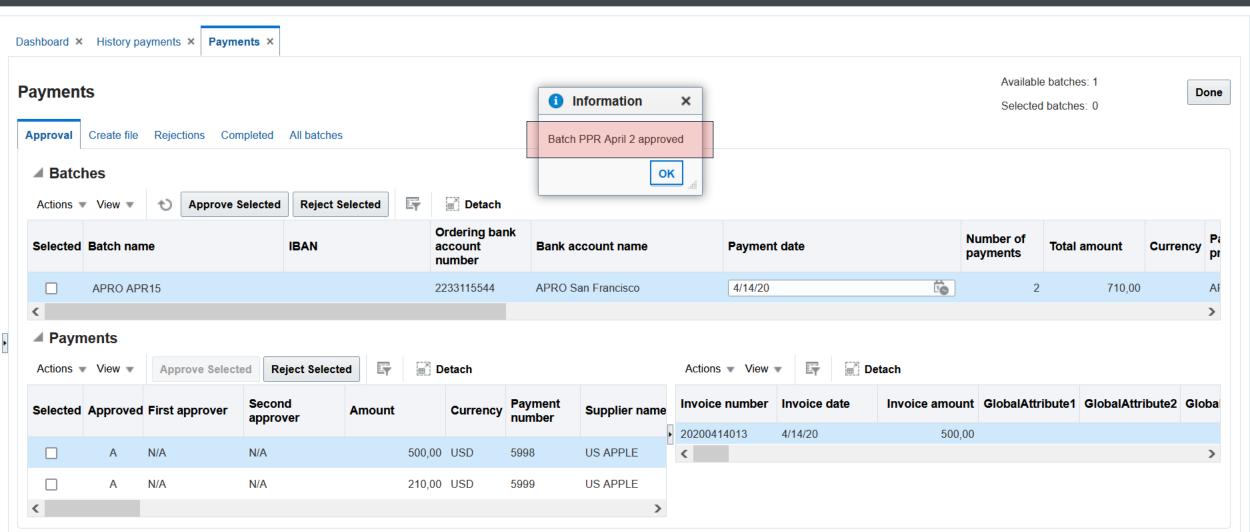
- + Easy Setup
- + Shortened integration projects
- + No deep knowledge of ERP system
- + Cheaper
- + Standard product (no custom development)
- + Supporting Local requirements

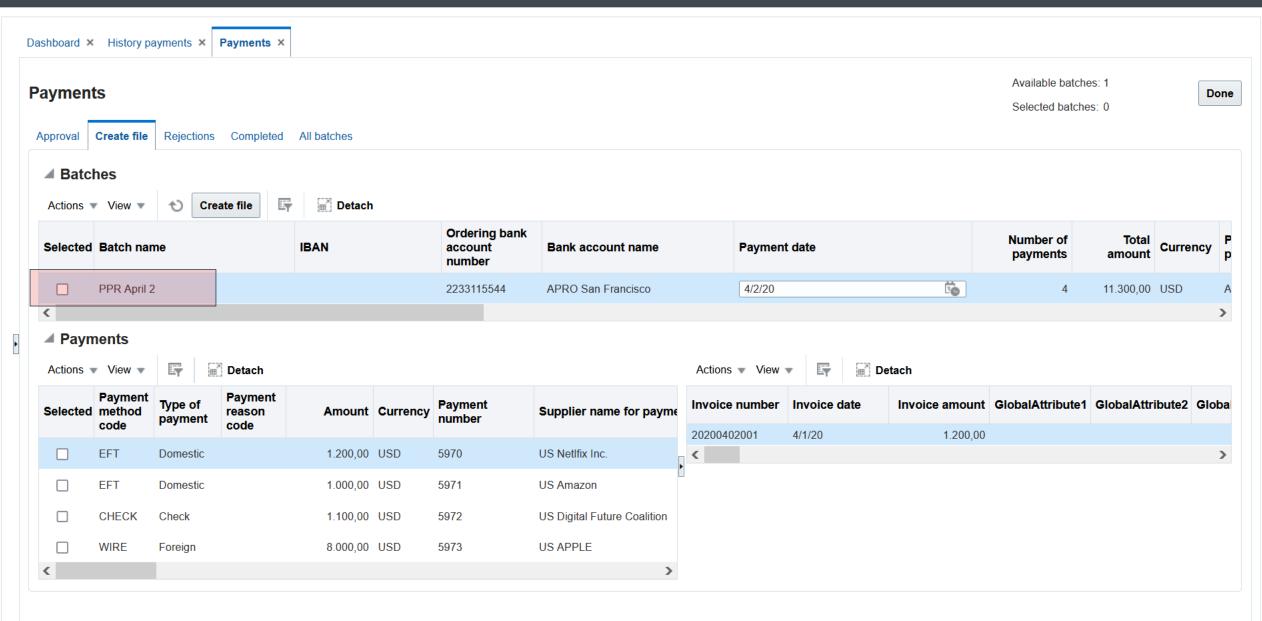




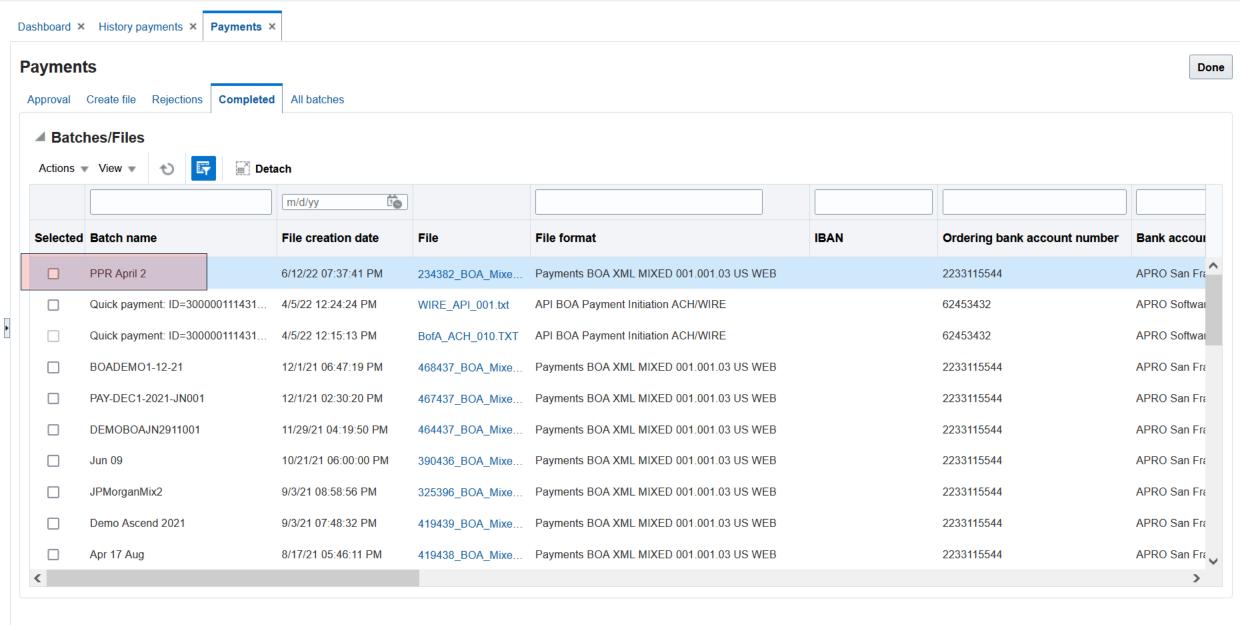












Process information

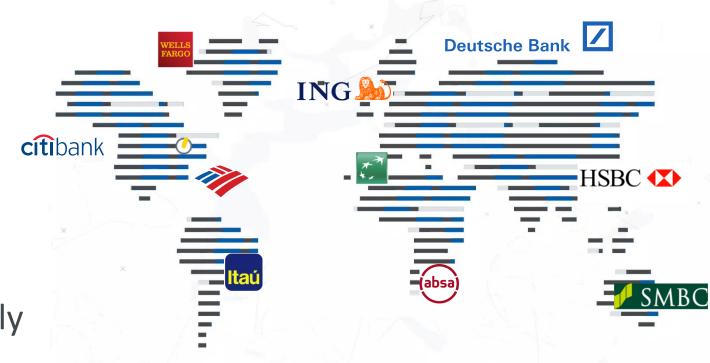
Logging

Log timestamp	Step	Substep	Log type	User	Message	
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6/12/22 07:37:58 PM			INFO	CCM	Sending notification to : gmouwen@apro.nl	
6/12/22 07:37:58 PM			INFO	CCM	Creating notification: 234382-237493-US Digital Future Coalition	
6/12/22 07:37:58 PM			INFO	CCM	Saving notification to database	
6/12/22 07:37:55 PM			INFO	CCM	Sending notification to : gmouwen@apro.nl	
6/12/22 07:37:55 PM			INFO	CCM	Creating notification: 234382-237492-US Amazon	
6/12/22 07:37:55 PM			INFO	CCM	Saving notification to database	
6/12/22 07:37:48 PM			INFO	CCM	Sending notification to : gmouwen@apro.nl	
6/12/22 07:37:47 PM			INFO	CCM	Creating notification: 234382-237491-US Netlfix Inc.	
6/12/22 07:37:47 PM			INFO	CCM	Start creating notifications	
6/12/22 07:37:47 PM			INFO	CCM	Saving report to database	
6/12/22 07:37:41 PM			INFO	CCM	Initiated for user Geert and email address: pjdegraaf@apro.nl (Layout: APRO_PAYMENT_REPORT_DEMO_US)	
6/12/22 07:37:41 PM			INFO	CCM	Retrieve report send settings	
6/12/22 07:37:41 PM	TRANSFER		INFO	JNAGEL	Successfully closed connection	
6/12/22 07:37:41 PM	TRANSFER		INFO	JNAGEL	Writing file 234382_BOA_Mixed_066.xml.enc	
6/12/22 07:37:41 PM	TRANSFER		INFO	JNAGEL	Navigating to directory /home/sftpuser/home/sftpuser/APRO-DEMO/DEMO ACS/DEMO US/PMT	
6/12/22 07:37:41 PM	TRANSFER		INFO	JNAGEL	Connecting to SFTP server 46.44.136.86:26	
6/12/22 07:37:41 PM	TRANSFER		INFO	JNAGEL	Running transfer for transmission: Bank of America Payments - CashPro Push STP sFTP	
6/12/22 07:37:40 PM			INFO	JNAGEL	Saving file to database	
6/12/22 07:37:40 PM			INFO	JNAGEL	Encryption key: 91F7CA543E34A5437361C675B0049B312C19AF84.asc will be used	
6/12/22 07:37:40 PM			INFO	JNAGEL	Creating file signature : PGP ENCRYPTION	
6/12/22 07:37:40 PM			INFO	JNAGEL	Adding batch: PPR April 2 (3) to file.	
6/12/22 07:37:40 PM			INFO	JNAGEL	Adding batch: PPR April 2 (2) to file.	
6/12/22 07:37:40 PM			INFO	JNAGEL	Adding batch: PPR April 2 (1) to file.	

Connect to any bank worldwide

- **»** 1400+ formats
 - » 800 Payment
 - » 100 Direct Debits
 - » 500 Bank statements
 - » 25 Acknowledgements

» New formats added weekly



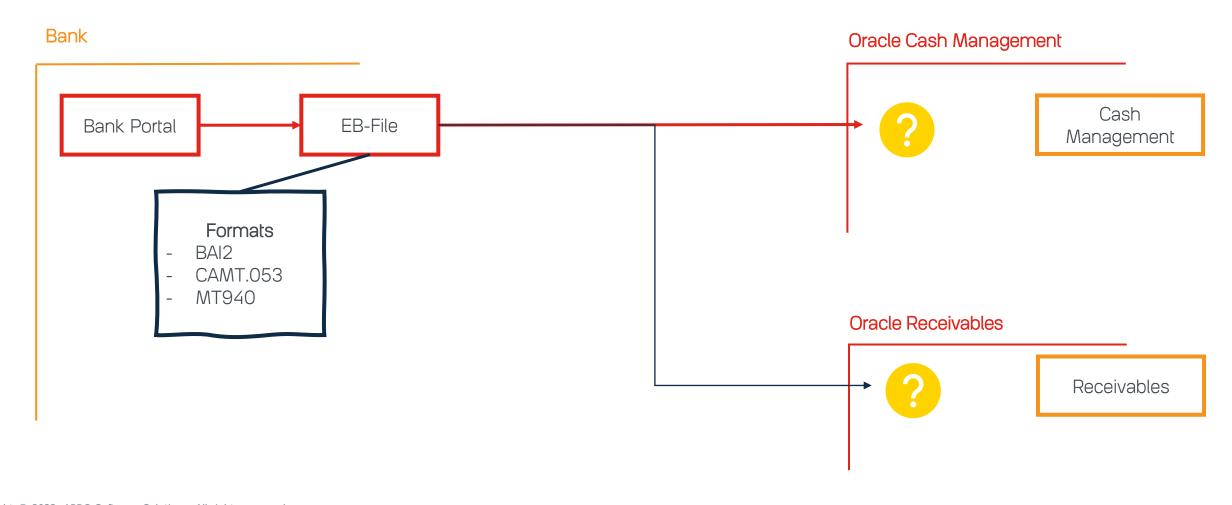


Bank Reconciliation

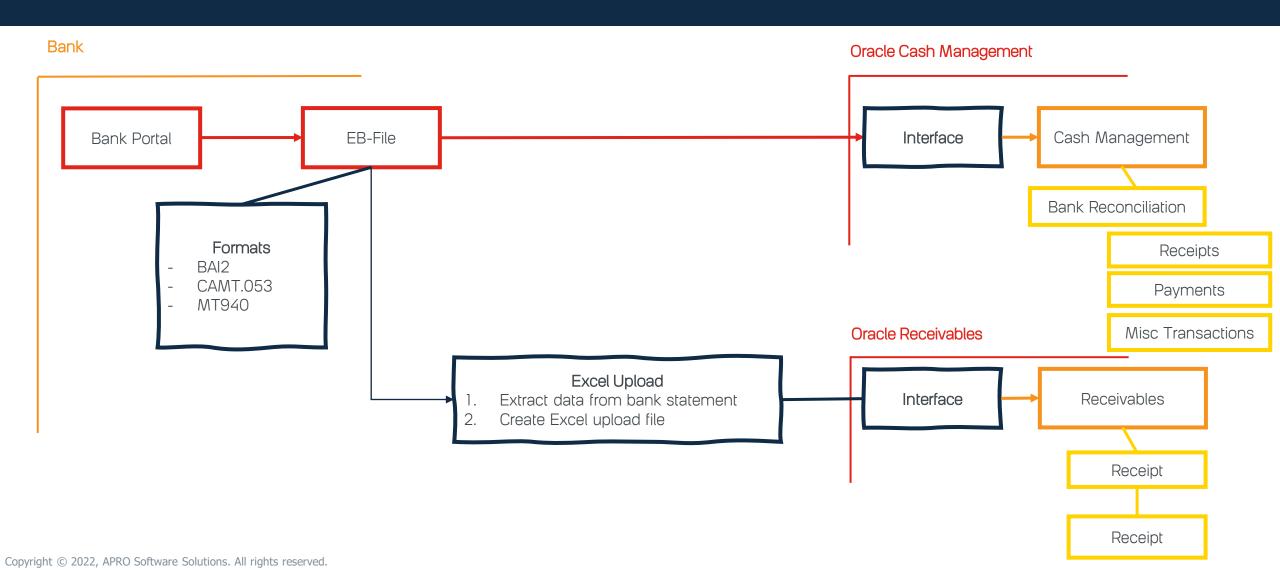
- » Cash Application (AR)
- » Bank Reconciliation (CM)
- » E-Remittances
- » APRO Receipt Management



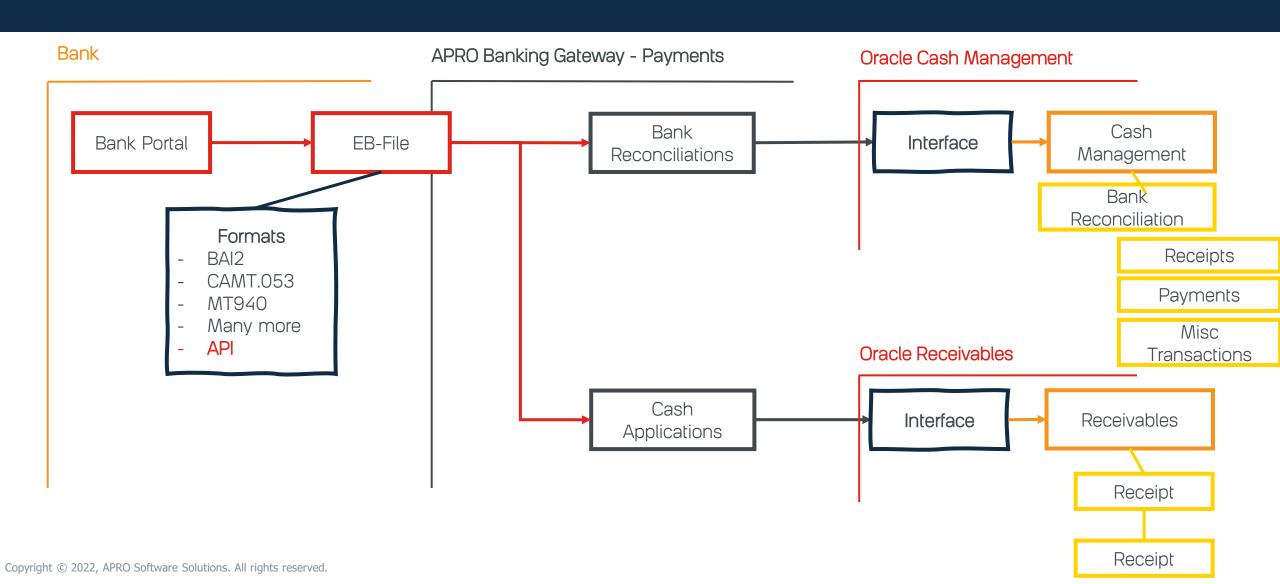
B2B Payments – Automated Bank Reconciliations



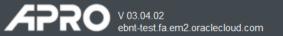
B2B Payments – Automated Bank Reconciliations



B2B Payments – Automated Bank Reconciliations



Done



Dashboard × Process bank statements ×

Process bank statements

XXXXXXXXXXXXXXX068 BOA PDR 544 US Main Account PDR20211122 1 USD 11/22/21 0.00 0.00 3 10 1,006,198.18 1,006,198.18

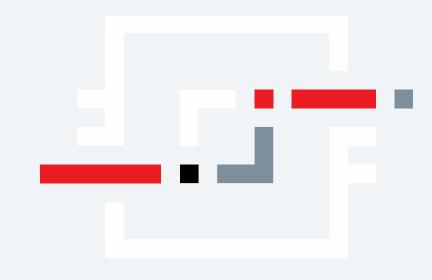
Statement lines

Cash N	anagement Receipts General Ledger				
Actio	ns ▼ View ▼				
е	Description	Amount DC	Expected CM status	OFC reconciliation reference	To receipts
)X L	BAI:165 20190710-00000050 ENDTOEND:0000012716 TXID:89023920671 ACCTSVCRREF:89023920671 I	743.308,99 C	₹		✓
)X L	BAI:165 20190710-00000050 ENDTOEND:0000012716 TXID:89023920671 ACCTSVCRREF:89023920671 C	36.879,51 C	√.		✓
)X L	BAI:165 20190710-00000050 ENDTOEND:0000012716 TXID:89023920671 ACCTSVCRREF:89023920671 B	49.027,67 C	√		✓
)X L	BAI:164 20190710-00000008 ENDTOEND:US01-1082442522 TXID:90014977560 ACCTSVCRREF:90014977	102.320,96 C	₹		✓
)X L	BAI:208 20190710-00000086 ENDTOEND:P49190029569 TXID:00370057671 ACCTSVCRREF:0037005767	25.721,16 C	√.		✓
)X L	BAI:208 20190710-00000086 ENDTOEND:P49190029569 TXID:00370057671 ACCTSVCRREF:0037005767	5.954,85 C	√.		✓
)X L	BAI:195 20190710-00000080 ENDTOEND:190709012472000 TXID:00370122811 ACCTSVCRREF:00370122	6.257,90 C	₹		✓
)X L	BAI:208 20190710-00000086 ENDTOEND:P49190029569 TXID:00370057671 ACCTSVCRREF:0037005767	35.827,14 C	₹		✓
)X L	BAI:208 20190710-00000086 ENDTOEND:P49190029569 TXID:00370057671 ACCTSVCRREF:0037005767	300,00 C	√.		✓
)X L	BAI:208 20190710-00000086 ENDTOEND:P49190029569 TXID:00370057671 ACCTSVCRREF:0037005767	600,00 C	√.		✓
'М Е	BAI:501 20190710-00000087 ENDTOEND:0000006325 TXID:04501677913 ACCTSVCRREF:04501677913 PPR APRIL 2 TRANSACTION ON 02/11/19. REF # R3 16913341 ISN # 750266863 0 FDES NTX 0007167 97 PAYMENT BATCH1011	11.300,00 D	√	PPR April 2	_
'М Е	BAI:475 20190710-00000087 ENDTOEND:0000006325 TXID:04501677913 ACCTSVCRREF:04501677913 C	1.100,00 D	vi	7037	_
C E	Sweep to US Funding Account BAI:577 20190710-00000088 ENDTOEND:6724301133 TXID:00722099770 A	993.798,18 D	√.		_
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