Volume 21 Number 8

Applied Clinical Trials

Volume 21, Number 8 August 2012

Your Peer-Reviewed Guide to Global Clinical Trials Management

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➤ SITES

Physicians' Attitudes Toward Participation

Also in this issue

- Europe's Tentative New Rules
- Common Language for Global Research
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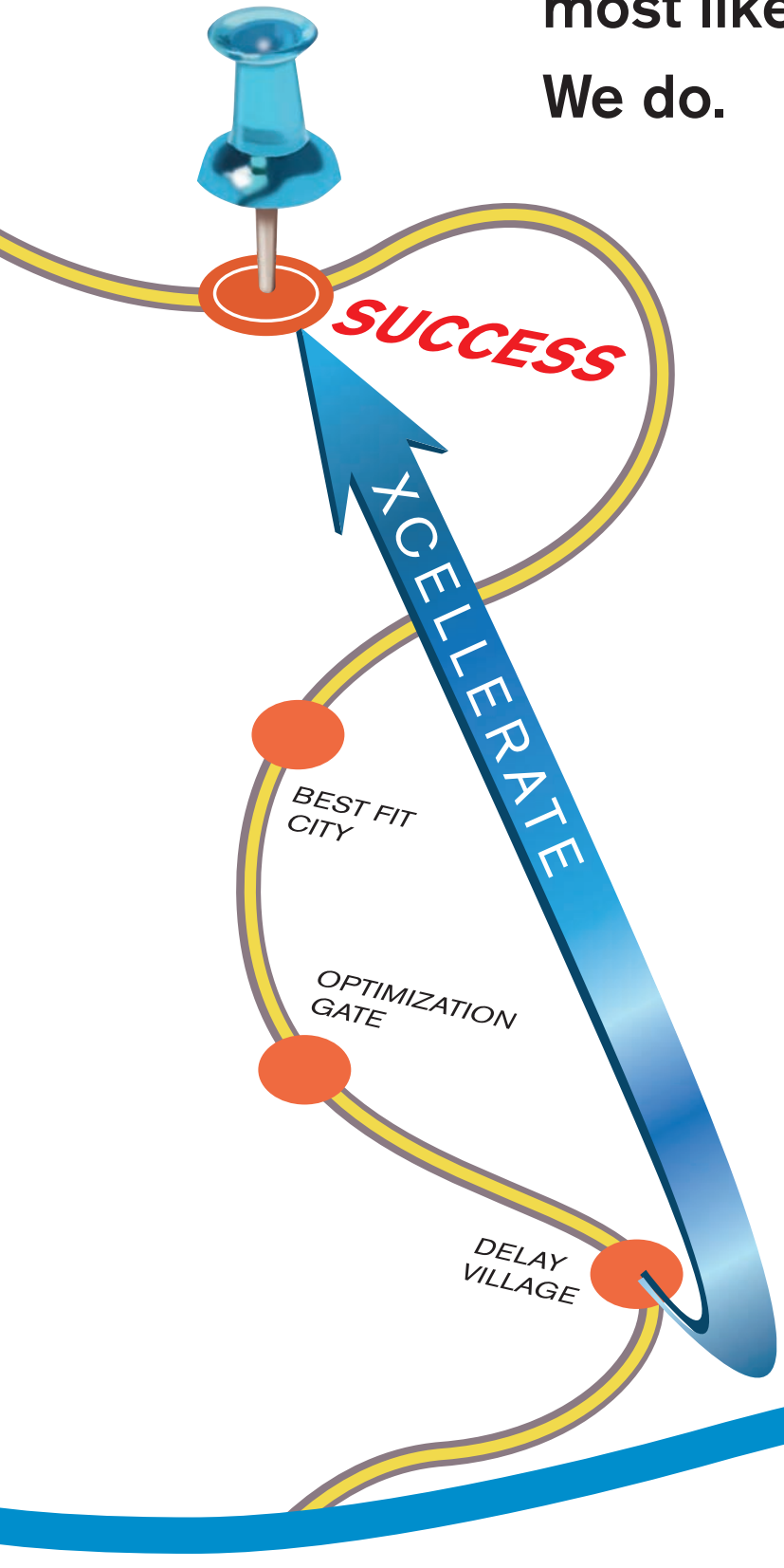

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EDITOR-IN-CHIEF **Lisa Henderson**, lhenderson@advanstar.com
SENIOR MANAGING EDITOR **Timothy Denman**, tdenman@advanstar.com
COMMUNITY MANAGER **Hannah Becker**, hbecker@advanstar.com
ART DIRECTOR **Dan Ward**, dward@media.advanstar.com

EUROPEAN EDITOR **Philip Ward**, philipward1@btconnect.com
PO Box 114, Deeside CH5 3ZA, UK +44 1244 538 583

WASHINGTON EDITOR **Jill Wechsler**
+1 (301) 656-4634 fax: +1 (301) 718-4377

Sales Offices

VICE PRESIDENT OF SALES/GROUP PUBLISHER **Russell Pratt**
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ADVERTISING SALES COORDINATOR **Joanne Capone**
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PRODUCTION MANAGER **Terri Johnstone**
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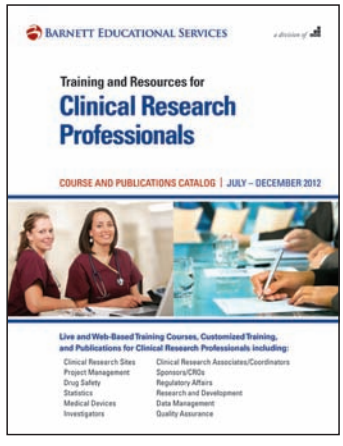

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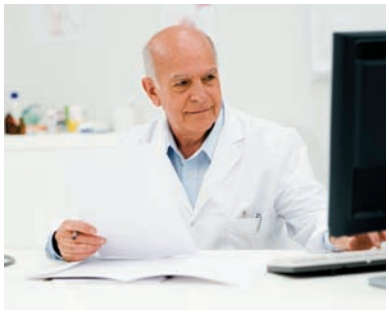

In recent years pharmaceutical companies have increased the number of clinical trial sites in areas outside Europe and North America. Growth in the Asia Pacific region has exceeded the global rate, increasing by an average of 20% over the last two years compared to a decrease in the rest of the world. Asia Pacific physicians' attitudes toward involvement in clinical trials is explored.

COMMENTARY

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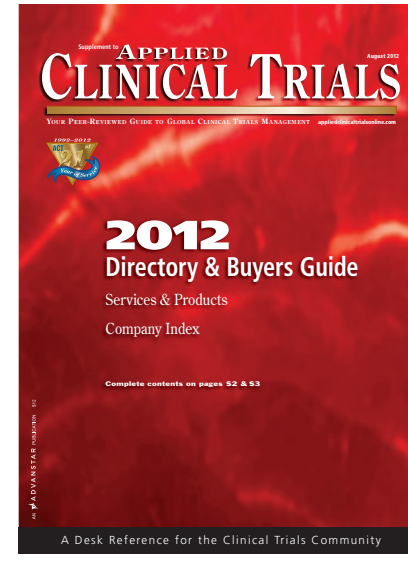

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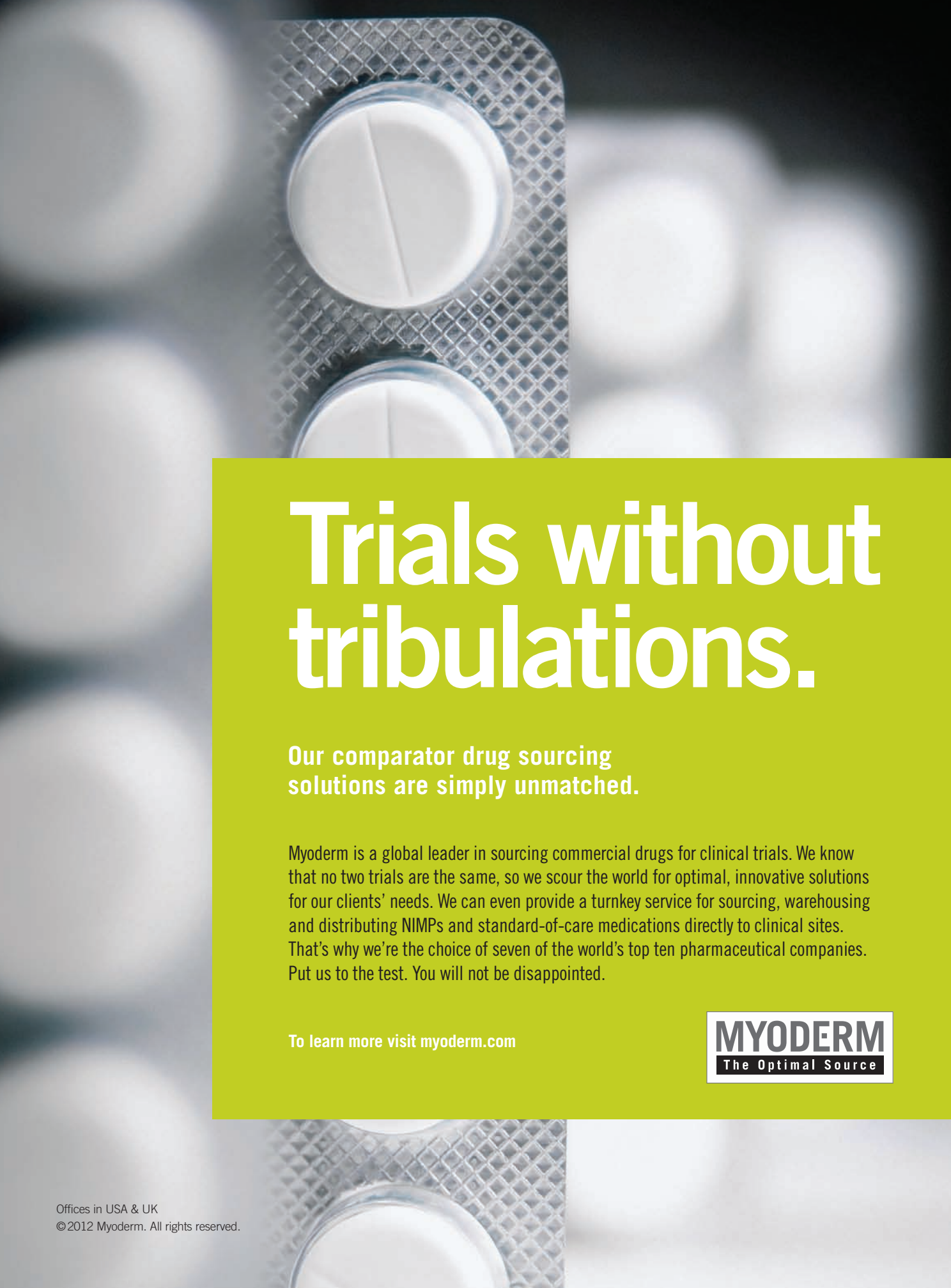

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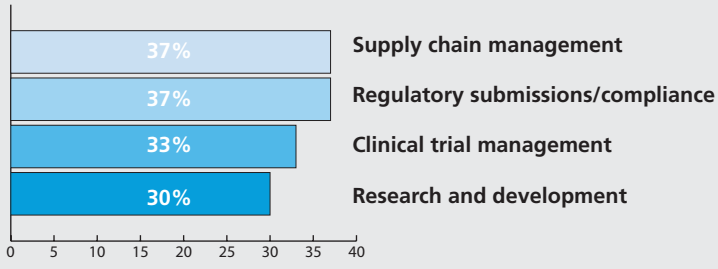
Pharmacovigilance and safety of medicines are key priorities for regulatory agencies, with a strong focus on ensuring that both risks and benefits are monitored throughout a medicinal product's lifecycle. For marketed products, sources of adverse reaction reports include those received spontaneously from health professionals as well as those derived from post-authorization studies and trials.

Spontaneous reporting schemes are valuable tools for providing safety signals in a continuous manner, but they are known to be affected by many non-causal influences, including reporting stimulated by media events, blogging, etc. When signals arise, though, more formal research approaches are needed to provide a sound scientific context that can be used to confirm, refute, characterize and/or quantify possible safety concerns. Various study designs may be applied, ranging from active surveillance, observational pharmacoepidemiologic studies to clinical trials with a primary safety endpoint. Similarities and differences in research terms and approaches to post-marketing safety evaluation by the United States Food and Drug Administration and European Medicines Agency are highlighted at the article "US and European Perspectives on Interventional and Observational Research Designs in Post-Marketing Safety" online.

Eric Gemmen, Louise Paramenter and Zaril Zakaria are employees of Quintiles.

Editor's Note: The full text of this article can be found in the Noteworthy section of our home page.



Source: Oracle, July 2012

Data Deluge Examined

Oracle surveyed many industries and released a report "From Overload to Impact: An Industry Scorecard on Big Data Business Challenges." The chart above depicts the top four areas chosen by life sciences respondents to the question: "Which areas could your organization benefit most from better business intelligence or analytical capabilities?" You can read about this report on our blog.

NOTEWORTHY

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Who is More Innovative?

CROs or Pharma? That is the question posed by *Pharmaceutical Executive* European Editor Julian Upton in his blog report on the PCMG annual conference in June. http://bit.ly/MMaw9a

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Remember, if you want to read *Applied Clinical Trials* online in the same format as the magazine, you can always access our Digital Edition. This link goes to the July issue, but you can also access archives from here. http://bit.ly/NPMrer

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Join SGS Life Sciences as they explore the development and regulatory issues around biologics in this live webinar on September 18. Please register for this event at www.appliedclinicaltrialsonline.com/biologics.

Welcome

to the 2012 SCDM Annual Conference!

The SCDM Annual Conference is the world's largest education event for clinical data managers and related professionals, attracting over 600 attendees from across North America and around the world.
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- Gain new business or potential clients while networking with the experts in beautiful LA!

As the Annual Meeting chair for the second year this year, it has been an exciting time! We have such a great line up of session chairs, speakers, a fantastic panel discussion, a fabulous keynote and, of course, interesting FDA participants that make this conference one I am truly looking forward to.

See you all there!

***Jeanne Ashton**,*
Senior Vice President, Global Data Services
for Pharmanet-i3 - Annual Conference 2012 Co-chair

http://www.scdm.org/events/ac2012

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Smart European Solution to Clinical Trials?

Clinical trials community reacts favorably to tentative set of new rules, yet questions remain.

The new clinical trials rules for Europe made their tentative appearance in mid-July. Tentative, because at present they are merely in the form of a proposal from the European Commission: the legislation as such will come into effect only once the European Parliament and the 27 member states have given their views and, probably, imposed some of their own modifications. But the shape of the likely outcome is discernible even at this stage.

So what does European Health Commissioner John Dalli propose as the escape route from the current rules—which virtually everyone, including Dalli himself, agrees are deeply unsatisfactory? On the surface, his ideas look like an imaginative and even courageous attempt to tackle the inconsistencies and divergences that plague clinical trials—and particularly multi-country trials—in Europe. At the heart of the proposal is a bid for some greater uniformity, through creating a mechanism for a single application for trial authorization, a coordinated European assessment procedure, a single opinion from each of the 27 member states, and—it is hoped—a single decision valid for all the countries concerned by a trial.

The immediate response from the clinical trials community has been largely favorable—even enthusiastic. But at the same time, questions remain over some aspects of the proposal that will require longer study and greater clarity.

Proposal outline

First, let's take a quick look at what the proposal contains.

The scope is largely unchanged—covering virtually all pre-authorization clinical research on medicines. The only exception is for non-interventional studies, such as surveys amongst doctors without additional data mining. (Post-authorization safety studies remain governed by the European Union's basic 2001 directive on medicines).

The major innovation is a new authorization procedure for clinical trials, based on a harmonized authorization dossier, a single submission point (a "portal") for applications, and a faster assessment procedure with a key role for a "reporting member state," and the possibility to extend a trial to additional member states. The portal would be managed by the European Commission and be free of charge for sponsors.

Clearer—and much shorter timelines—would be established, and the concept of tacit approval would be generally applied. Modifications would require authorization only if they implied "a substantial impact on the safety or rights of the subjects or on the reliability and robustness of the data generated." And a coordination forum would address conflicting views that might arise among member states in the authorization procedure—although a dissenting member state would be able to opt out of the conclusions reached at EU level on an application. Member states should be allowed to levy fees for processing trial authorization applications, but they should not require multiple payments to different bodies engaged in the assessment.

Peter O'Donnell
is a freelance journalist who specializes in European health affairs and is based in Brussels, Belgium.

The start of the clinical trial, the end of recruitment for the clinical trial, and the end of the clinical trial should be notified. The results should be reported to the competent authorities within one year of the end of the trial. Clinical trial data submitted in support of a clinical trial application should be based only on clinical trials recorded in a publicly accessible database.

Risk assessment would play a much greater role than under the current rules. How much a trial needs monitoring would vary according to the degree of intervention, the objective and methodology, and how far it deviates from normal clinical practice. The rules on safety reporting would be streamlined. The rules will be made less onerous for medicines used in a clinical trial that are not investigational medicinal products— "auxiliary medicinal products" (or, until now, "non-investigational medicinal products"). "The applicable rules should allow for some flexibility," the proposal recommends. Similarly, "the rules for labelling should be adapted to the risks to subject safety and the reliability and robustness of data generated in a clinical trial." In particular, no additional labelling should be required in open-label trials for investigational or auxiliary products that have already been placed on the market.

Similarly, insurance obligations would be eased. The commission accepts that the obligatory insurance/

indemnity in the current rules has driven up costs and administration without perceptible benefit. So the new rules "acknowledge that clinical trials do not in all cases pose an additional risk to subjects compared to treatment in normal clinical practice." Consequently, where there is no—or negligible—additional risk, it would no longer be necessary to provide specific damage compensation.

To cover trials that do pose additional risk, the regulation would oblige the sponsor to ensure compensation—through insurance, or through an indemnification mechanism that the new rules would require member states to set up to help non-commercial sponsors overcome difficulties in obtaining coverage for possible compensations.

Other innovations include the introduction of provisions for clinical trials in emergency situations where urgency makes it impossible to obtain free and informed consent, wider powers for European Commission staff to perform controls and inspections in member states and beyond, and allowance for the concept of co-sponsorship, "since clinical trials are increasingly initiated by loose networks of scientists or scientific institutions" (although "it is clearly preferable to have only one sponsor per clinical trial"). New provisions would make clear that the responsibility of the sponsor is distinct from issues of liability for harm of a patient. "The rules on liability depend on the applicable national liability laws and are independent from the responsibility of a sponsor," says the commission.

But certain fundamental principles remain unchanged and are clearly reiterated. "The rights, safety, and well-being of the subjects shall prevail over the interests of science and society," says the proposal.

Who does what?

One of the areas that has provoked questions is how the split will be made between matters dealt with at European level and what will remain under national control. The commission says its aim is to make "a clear distinction between aspects where member states cooperate in the assessment, and aspects of an intrinsic ethical or national/local nature where the assessment is made by each member state individually" (notably, liability, ethical considerations such as informed consent, or local factors such as the suitability of the trial site). The answer proposed is to leave to each member state the definition of "the organizational setup and internal competencies for assessing clinical trial authorizations," subject only to the provision that "international guidelines on the independence of the assessors are observed."

To allow for a smooth transition from the current directive to the new regulation, both sets of rules would apply in parallel for three years.

The permission to conduct a clinical trial should "be contained in one single administrative decision by the member state concerned." The distinction "does not have implications for the body that performs the assessment, nor does it interfere with the member state's internal organization of the bodies involved in decision-making," the proposal says. The new rule would not lay down which body or bodies should make the decision, nor would it regulate or harmonize the precise functioning of ethics committees, nor impose a systematic cooperation at an operational level between ethics committees in the EU. What the commission insists on is only that applications "will have to be assessed jointly by a reasonable number of persons who are independent, who have collectively the necessary qualifications and experience in all relevant fields, including the view of lay persons."

This formalizes an overlap—not to say a blurring—of responsibilities. As the commission says, "since science and ethics cannot be separated, it does not limit the ethics committee's scope of the assessment to issues which are purely ethical."

Language use has also prompted some questions. The text says it should be left to each member state to decide what languages it will accept applications in—merely adding that "member states should consider accepting a commonly understood language in the medical field as the language for the documentation not destined to the subject." Although this implies that English should be widely accepted, it would not prevent some countries from imposing other requirements.

Legal form

The legal form of the proposal would be a regulation (rather than the rather form of a directive—which is the basis for the current rules). This, the commission points out, ensures that the member states work from an identical text, rather than on diverging national transposition measures, when they make their assessment of a trial authorization application, monitor safety reporting during clinical trials, or labelling of products used in a trial. It also prevents member states from introducing additional procedural requirements. "Clinical trials, including multi-national clinical trials, can be planned and conducted on the basis of one regulatory framework, rather than on the basis of a 'patchwork' of 27 national frameworks." To allow for a smooth transition from the current directive to the new regulation, both sets of rules would apply in parallel for three years. ❑

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Transformation and Translation

To really transform global research we need to agree on a common language.

On a recent trip to the Far East, still a world away from the West, I found myself perplexed, as usual, trying to read the signs. Of course, the hotels, airports, subways, and ATMs make it easy for us English-speakers, but it's not always so easy communicating with a taxi driver, merchant, or a man on the street. English is still far less ubiquitous than we expect in much of the Orient.

And this also holds for clinical research. While English still reigns as the predominant language of research, it may not be so well understood by those who participate in the research process outside the English-speaking world—coordinators, data managers, clinical monitors, physicians, and patients. While many non-English speakers are eager to do clinical studies, and hungry to learn more of the methods, standards, and processes we've developed over the years in the West, they often need translations of documents, forms, and software before they can really make use of our knowledge. People in the East are especially curious about what's going on with the FDA, since the United States is still the most important market for pharmaceuticals. What's impressive—despite the effort of translation—is how open-minded and enthusiastic they are about pushing the envelope (rather than suspiciously risk averse).

While there's interest in how the old world is doing, there's a keen recognition of the opportunities offered by the steady migration of clinical studies from developed Western countries toward the developing world, as more and more trials are being conducted in China, Korea, India, and other high-growth economies. The idea of transformational initiatives in clinical research doesn't sound quite so radical to these newcomers—rather, the attitude seems to be "why wouldn't we try something different, especially since we're starting out with a clean slate?"

Meanwhile, in the Western world, we are investing in many exploratory initiatives intended to transform the research process. And yet, despite these ongoing efforts, we still find the costs of research rising unchecked, while the time it takes to bring a promising new drug compound to market still takes more than a decade and over a billion dollars. At a recent FDA public hearing, Doug Peddicord, Executive Director of ACRO, questioned whether the pharmaceutical industry could really tolerate too many more transformational initiatives: "Every effort at innovation that the FDA supports, directly or through the funding of public-private collaborations, should be measured against three objectives: does it make the drug development process faster, cheaper, or more productive."

Wayne R. Kubick
is Chief Technology Officer for the Clinical Data Interchange Standards Consortium (CDISC). He resides near Chicago, IL, and can be reached at **wkubick@cdisc.org.**

When we talk about transformational initiatives, we think of things such as incorporating more regulatory science, predictive analytics, or adaptive designs into protocols. Or we look at assessing the viability of protocol eligibility criteria against patient databases to ensure we can find patients to shorten enrollment periods. Or we look at productivity improvements through technologies or remote monitoring as companies try to do more with fewer people and try to control escalating trial costs. Many other initiatives are based on secondary use of healthcare and administrative claims data—for exploration of safety signals or epidemiological research—or even to feed clinical research data collection. These ideas have been explored for many years, and can hardly be considered as truly transformational anymore, especially since so many have struggled to achieve traction or, when they do, provide a significant and repeatable return on investment.

Meanwhile, as we continue to try to make healthcare information more electronic and exchangeable, we still can't quite seem to make it very interoperable between patient care and research. This is due to more than the challenge of integrating technologies—the primary problem is really one of semantics. While healthcare and research both want to improve patient treatment, we just can't seem to speak the same language.

There are many excuses for this. The typical way that researchers devise protocols is based on identifying what data they want to observe and which endpoints to measure, yet they don't define these in the same languages as healthcare IT. And it's not just a matter of translation—it's also a question of data reliability. Epidemiologists are well aware of the limitations involved in secondary uses of healthcare information, which is grounded in the assignment of billable diagnoses

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for reimbursement purposes, a consequence of the United States' fee for services healthcare system. As a result, much of what's in an electronic healthcare record is more likely to be driven by reimbursement than data quality or accuracy. Then there are the coding system variations, such as our use of MedDRA to code adverse events for clinical studies, even though MedDRA is never used in healthcare to describe problems or diagnoses.

And yet even data that should flow smoothly between systems—such as laboratory results and vital signs—tends to get stuck along the way. Healthcare systems, for instance, typically use LOINC codes to represent lab tests and their attributes—which research systems prefer to spell out as a set of variables in a dataset instead.

The disconnect that exists between basic science, patient care, and clinical research has been aptly described by Chris Chute as the "chasm of semantic despair." Chris is referring primarily to the botched hand-offs in translational medicine, but it applies equally to the gap between healthcare and research information systems.

Thus, in healthcare, a lot can be lost in the flow of information between patient, physician, institution, reimburser, and researcher. In such information exchanges, the parties may think they're talking about the same thing, but often they're not. It's like the child's game of telephone—also known as "Chinese whispers"—something always gets lost along the way. It's particularly perplexing when we use the same terms with variable meanings depending on different contexts, dependencies, or parameters. The problem is that we can't always tell when we're talking about concepts that are exactly the same, or merely similar, or not alike at all despite appearances to the contrary. This is sometimes caused by conflicting assumptions, but more often simply a result of using terms with imprecise meanings that have not been explicitly and unambiguously defined. And rather than spend the time to look for common concepts between these parallel but conflicting worlds, it's easier for a scientist to just describe in plain English what he wants just this time. Over and over again.

Even when we do use common terminologies in research we feel a need to create our own lexicon rather than build on systems already in place.

Asia makes one appreciate the need for coded data, which makes translation so much easier. Even when we do use common terminologies in research we feel a need to create our own lexicon rather than build on systems already in place. For example, why don't we use LOINC more in research? Now that the National Library of Medicine is defining quality measures in LOINC to support the assessment of meaningful use related to implementation of EHR systems, including questions like those in the FACIT quality of life questionnaires for chronic disease sufferers, isn't there an opportunity to represent research questions there as well? Especially when some of these quality measures look quite similar to efficacy measurements for clinical protocols, and could become fundamental objects of comparison for comparative effectiveness research—if we only used the same language.

Moreover, as research data standards for disease areas are developed, they will be specifying clinical data elements in trials that will often parallel or overlap quality measures and value sets in healthcare.

Of course, learning to speak and read in other languages is difficult. But the lesson is clear—we need to clearly define the clinical observations and endpoints we use during research and equate those with any observations used in healthcare, and represent them, wherever possible, as coded data elements. The use of coded data not only ensures that we can pool and compare data elements for multiple primary and secondary purposes, but it also makes it possible to more easily internationalize our data. It's not practical to translate endless documents into multiple languages over and over for each study, but it's entirely possible to represent the definitions and descriptions of a coded data element in other languages and character sets, so the meaning of those codes can be instantly rendered in the language of the reader. This is a classic "do once, use many times" scenario that enables the universality of language used in healthcare and medical research.

And this is a way to sensibly expand clinical research to China, Korea, and other developing geographic areas which will bring new patients to research studies in coming years.

Coincidentally, this also helps cross the chasm between the world of healthcare and that of research. Rather than describe the research concepts, measures, and endpoints we wish to observe merely in prose, we need to record these as coded, structured data. As much as possible we should try to use the same terminologies—or at least have consistent mapping between them. Of course we have to deal with the vast universe of vocabularies already in place, but the relationships between these concepts can be represented in systems, such as through the power of the semantic web. But we need to stop creating new languages as we go along, and learn to build more on what's already in place.

This is an essential foundational requirement of a learning healthcare system that can operate as a true ecosystem between scientific research, clinical research, and patient care—from bench to bedside and back. So, it's about time we all started getting on the same page. ❑

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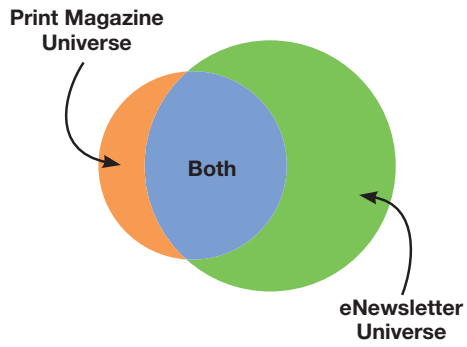

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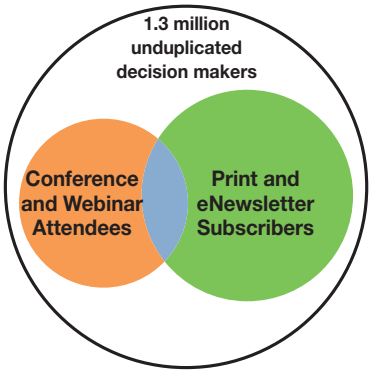

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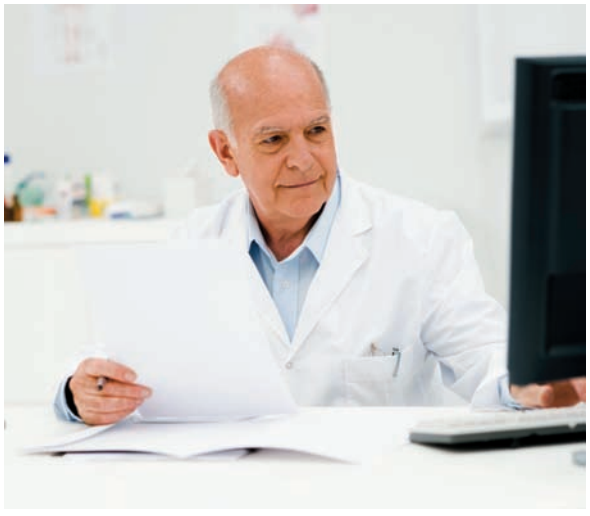

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Harold E. Glass and Jesse M. Glass

Physicians' Outlook on Participation

Asia Pacific and US physicians' attitudes toward involvement in clinical trials.

Pharmaceutical companies have in recent years increased the number of clinical trial sites in areas outside Europe and North America. Driven by the need to find relevant patient populations and manage clinical trial costs, clinical development organizations in sponsor pharmaceutical companies and contract research organizations (CROs) have looked to these new geographies to supplement, and in some cases, replace clinical site work in the more established geographies of North America and Western Europe.[1] Clinical site growth in the Asia Pacific region for example has exceeded the global rate, increasing by an average of 20% over the last two years compared to a decrease in the rest of the world.[2,3] While industry magazines may contain articles about various aspects of conducting clinical trials in these new geographies, there has been little research on the investigators themselves. For example, why do they take part in clinical trials? What do they hope to get out of this participation? And, what do they find especially challenging in conducting clinical research?

The University of the Sciences in Philadelphia and TTC, LLC have been conducting a long-term, multi-national study on why some clinical trials finish faster than others. This multi-year research effort includes a global survey of clinical investigators. Earlier research efforts presented US and Latin American data.[4] This article examines investigator related data from the Asia Pacific region, including: site profiles, investigators' reasons for taking part in clinical research, as well as what these physicians find especially difficult about conducting clinical research. The results are compared to previously published results for US investigators.

PEER REVIEWED

Asia Pacific investigators generally have less clinical development experience than US investigators, and are more likely to work in medical institutions rather than in private practice. Investigators from both regions share a strong desire to contribute to the creation of medical innovation through their participation in clinical trials. However, US investigators are relatively more motivated by financial considerations than are Asia Pacific investigators. Both groups of researchers are generally frustrated by the same obstacles faced during the conduct of clinical trials.

Methods

Questionnaire. The questionnaire contained several basic areas: a description of the site including its staffing, clinical trial experience, and capabilities; the investigator's possible reasons for taking part in clinical research; the potential aspects of clinical trial conduct that are the more frustrat-

ing; plus investigator evaluations of leading pharmaceutical companies and CROs. Following a pretest of the instrument, the Asia Pacific data collection was completed in 2010.

The questionnaire included a list of 12 potential reasons for why an investigator might participate in a specific clinical trial. Respondents were asked on a scale of 1-10, with 10 being very important and 1 not important at all, how significant each of the 12 reasons would be for their participation in a Phase III clinical trial of a new compound being tested by a pharmaceutical company. To eliminate potential response bias due to the order of the questions, we systematically rotated these items in five versions of the questionnaire. A copy of the complete questionnaire can be found at the study website. In addition, the website provides the total set of Asia Pacific respondent answers to the questions on that questionnaire.[5]

Sample. The study sample consisted of all the valid Asia Pacific names and addresses available in the BMIS and ClinicalTrials.gov databases. Each site was sent a mail questionnaire. Two mailings were conducted, followed up by a web-based survey of the non-responsive sites, for a total response rate of 21%. The questionnaire was in English for all the Asia Pacific countries. Japanese data are excluded from this analysis and will be published in subsequent research.

As with any voluntary mail and web-based questionnaire, there is the potential for an appreciable skew in the responses. Those responding may differ significantly, in important aspects, from those not responding. There is an approximate balance between the size of countries in terms of active clinical sites and the number of survey respondents from that country. The three largest countries constitute 75% of survey respondents and 63% of sites in ClinicalTrials.gov. India is somewhat overrepresented, with China slightly underrepresented. The questionnaire was in English, and in general there is an overrepresentation of respondents from countries where English was an integral part of the medical community (Table 1).[6]

Respondents indicated all the therapeutic areas in which they felt capable of conducting clinical research (Table 2). The data in Table 2 does not indicate any noticeable underrepresentation in the survey data of the therapeutic areas in which companies are currently working in the Asia Pacific area. In most cases, a higher percentage of sites indicate feeling qualified to work in a particular therapeutic area than is required to meet the demand for current clinical trial activity in the Asia Pacific region.

Oncology, cardiovascular, and endocrine and metabolic were the three most frequently mentioned. The remaining therapeutic areas more or less parallel the data found in ClinicalTrials.gov. Infectious diseases are the most overrepresented in the survey sample when compared to the ClinicalTrials.gov data. It should be kept in mind that the survey

Respondents and Sites by Country

Country	Survey Sites	ClinicalTrials.gov Phase III Sites
India	35%	20%
Australia	26%	18%
China	14%	25%
Taiwan	6%	8%
Hong Kong	3%	1%
New Zealand	6%	3%
South Korea	6%	13%
Thailand	4%	4%
Singapore	3%	1%
Philippines	2%	4%
Malaysia	2%	3%

Source: Harold E. Glass and Jesse M. Glass

Table 1. There was an over representation of respondents from countries where English is an integral part of the medical community.

Asia Pacific Sites by Therapeutic Area

Therapeutic Area	Survey Sites	ClinicalTrials.gov Phase III Sites
Oncology	24%	33%
Cardiovascular	21%	24%
Endocrine and metabolic	20%	23%
Central nervous system	19%	17%
Infectious diseases	19%	8%
Digestive system	14%	3%
Pain	14%	1%
Respiratory	14%	11%
Musculoskeletal disease	9%	8%
Pharmacology	9%	0%
Devices and diagnostics	9%	0%
Genitourinary disease	8%	4%
Transplantation	6%	0%
Ophthalmology	5%	1%
Dermatology	4%	1%

Source: Harold E. Glass and Jesse M. Glass

Table 2. In most cases, a higher percentage of sites indicate feeling qualified to work in a particular therapeutic area than is required.

Type of Investigator Site

Major Professional Activity	US Sites	Asia Pacific Sites
Academic based	17%	48%
Hospital based	4%	38%
Office based	73%	12%
Administrative/other	6%	2%

Source: Harold E. Glass and Jesse M. Glass

Table 3. The majority of US sites are office based, while Asia Pacific trends toward academic-based investigator sites.

Experience and Resources

		Number of Phase II and III clinical trials in which they have been the principal investigator over the past three years? *	Number of Phase IV clinical trials in which they have been the principal investigator over the past three years?	Number of full-time study coordinators that work at the investigator's site? **
US sites	Mean	15.6	2.9	3.3
	Std. Dev.	34.2	9.88	8.06
Asian Pacific sites	Mean	9.6	1.9	4.4
	Std. Dev.	47.0	3.75	8.0

**=.01 level of significance, **=.001 level of significance

Source: Harold E. Glass and Jesse M. Glass

Table 4. Asia Pacific site personnel manage distinctly fewer clinical studies than do their US counterparts.

respondents could indicate more than one therapeutic area in contrast to ClinicalTrials.gov where the therapeutic categories were mutually exclusive.

Statistics. Analysis of variance was used when differences of means were being tested. Categorical variable differences were tested using chi square analyses and gamma approximate significance measures. All analyses were conducted using SPSS version 18.

Results. Investigators in the Asia Pacific area more often work at academic medical centers or hospitals, in contrast to their US counterparts where a distinctly higher percentage of clinical investigators are in private practice. About the same percentage of Asia Pacific investigators though are located in dedicated clinical research sites as is found in the United States. A third (32%) of US clinical research investigators are located at sites dedicated to clinical research, while the comparable figure for Asia Pacific is 27%.

On average, Asia Pacific sites have a greater number of full-time equivalent study coordinators than do the US sites. Across all global regions, academic medical centers and hospitals often tend to have more study coordinators per site (Table 3). Relatively more Asia Pacific investigators work in these types of organizations, with their generally higher staffing levels. Asia Pacific sites though have, on average, done appreciably fewer Phase II-IV clinical trials. Consequently, in many instances Asia Pacific site personnel manage distinctly fewer clinical studies than do their US counterparts (Table 4).

Clinical trial motivation. Factor analysis was used on the 12 item list of questions used to establish investigator motivation for participation in clinical trials. The analysis revealed three dimensions why investigators take part in clinical research: a desire to take part in medical innovation; financial remuneration; and study or sponsor items specific to a given clinical trial. Factor analysis is a widely used and validated technique that explores whether there are underlying dimensions, or factors, which might explain a pattern to the responses to each of the individual items in a set of related questions. The technique originated in psychometrics but is now widely used in operations research, marketing research, economics, and survey-based research in general. While answers to individual items are, at times, just answers to individual items, responses to individual items may also be the result of a latent pattern, such that answers to an individual item are tied to the pattern of responses to the other items. Factor analysis[7] then provides the study with a perceptual map of the various reasons why an investigator might take part in a specific clinical trial. We report the answers to each of the items by the factor analysis dimension to which they are linked, comparing the results to the US investigator data.

Medical innovation

Four items in the factor analysis were related to each other through the underlying common dimension of medical innovation. There is a generally similar response pattern to the individual items for the investigators from both geographic areas. For instance for both Asian Pacific and US investigators, the opportunity to work on a potentially new therapeutic option is the single most frequently mentioned individual reason for their participation in a clinical trial. The two investigator groups do differ on one item. A signifi-

Medical Innovation

Individual Items	US Sites		Asia Pacific Sites	
	Very Important	Mean	Very Important	Mean
The opportunity to work with a potentially new therapeutic option for subjects who have not responded to available treatment, or for whom there are no approved treatments.	87%	8.8	74%	8.2
The chance to take part in innovative research, whether or not the research specifically relates to my patients.	59%	7.4	54%	7.2
The opportunity to share with other physicians outside the clinical trial what is learned from my participation in the trial.	49%	7	49%	7.1
The opportunity to interact with other physicians involved in the clinical trial.*	38%	6.3	52%	7.1

*=.05 level of significance

Source: Harold E. Glass and Jesse M. Glass

Table 5. Compared to their US counterparts, Asia Pacific investigators think that the prospect of interacting with other physicians taking part in the trial is very important.

cantly higher portion of Asia Pacific investigators think that the prospect of interacting with other physicians taking part in the clinical trial is very important (Table 5).[7,8]

Throughout the analysis it was examined whether differences existed between key subsets of the Asia Pacific sample. There were enough investigators from two areas in particular, Australia/New Zealand and India to enable us to see if investigators in these sub-geographies differed from investigators in the other parts of Asia. While both sub-geographies are on the opposite boundaries of the Asia Pacific region, both areas have stronger traditions of British medicine than is the case of many of the other Asia Pacific countries. For reasons of sample size and medical we compared the responses to each item for the Australian/New Zealand, Indian investigators to the investigators from other Asia Pacific countries. For each item we constructed an analysis of variance tool, using geography as a fixed factor along with two covariates, the total number of Phase I-IV studies conducted by the site within the last three years, and the percentage of all studies conducted by that site over the last three years that were managed by CROs. By incorporating the covariates, we wished to eliminate any differences that might be due to the different levels of clinical trial experience across the sites within the various sub-geographies. In this way we wanted to isolate the impact of the geography alone. Across the four individual items used in this portion of the analysis, there was a significant difference across the sub-geographies on only one item. Indian investigators, along with those from the other Asian countries, valued the opportunity to interact with the other investigators in the study more than did investigators in Australia and New Zealand. The set of significant models can be found at http://physicansandclinicaltrials.webs.com.

Financial considerations

The second factor covers items relating to financial considerations. Noteworthy is how much more importance both US and Asian investigators generally place on many of the individual items in medical innovation than is the case with the financially related questions. Even taking into account that participants could have been partially motivated to the desire to provide socially acceptable answers, the differences are still clear. Financial considerations are less important than is medical innovation for both US and Asia Pacific investigators. However, financial issues are even less important for many investigators in the Asia Pacific region.

Analyses of the sub-geographies revealed two statistically significant differences between investigators from India, Australia/New Zealand, and the remaining investigators from the other Asia Pacific countries. Investigator across all the Asia Pacific sub-geographies place less value on financial considerations than do US investigators (Table 6). Australian/New Zealand are distinctly less likely than other Asian Pacific investigators to emphasize the prospect of additional studies and the amount of up-front study start-up money as reasons for conducting clinical research.

Sponsor and study-specific considerations

There are no significant differences between US and Asia Pacific investigators for the individual items in this factor (Table 7). The indication being studied in the clinical trial is an important reason for all investigators. At the bottom of the importance list for both groups of investigators are two items: whether a CRO or sponsor company runs the study, and whether or not the sponsor company is a major pharmaceutical company.

Financial Considerations

Individual Items	US Sites		Asia Pacific Sites	
	Very Important	Mean	Very Important	Mean
The prospect of additional studies from the sponsoring pharmaceutical company.*	47%	6.7	29%	6.1
To supplement the revenues/income of my practice/institution/department.*	43%	5.8	26%	5.4
The amount of money required by my site to start the study until we receive payment from the organization running the study.	30%	5.7	23%	5.3

*=.05 level of significance

Source: Harold E. Glass and Jesse M. Glass

Table 6. Investigator across all the Asia Pacific sub-geographies place less value on financial considerations than do US investigators.

Sponsor and Study Specific Considerations

Motives for Participation	US Sites		Asia Pacific Sites	
	Very Important	Mean	Very Important	Mean
My own site's experience working in the specific indication of the potential study.	70%	8	61%	7.7
My experience with the sponsoring company or CRO on previous work I have done with that company or CRO.	43%	6.4	37%	6.4
My level of confidence in other drugs already on the market from that company.	28%	5.8	34%	6.1
The sponsoring pharmaceutical company, rather than a CRO, is actually running the day-to-day operations of the study.	19%	4.7	23%	5.4
A large, multinational pharmaceutical company is sponsoring the study.	19%	5	28%	5.5

Source: Harold E. Glass and Jesse M. Glass

Table 7. US and Asia Pacific sites scored very closely in their responses to sponsor and study specific considerations questions.

Statistically significant differences existed by sub-geography for all five items in this dimensions. Investigators from Australia/New Zealand placed less importance on sponsor considerations than did their counterparts in the rest of the Asia Pacific area.

Dissatisfaction with the conduct of clinical trials. The investigators also indicated a number of areas relating to the conduct of clinical trials that were particularly troublesome. The general response profile of the Asia Pacific investigators approximates the US pattern. For both sets of investigators, the mechanics of study finance were first on their list of troublesome study conduct challenges. Forecasting the study budget is rather more of a challenge for the Asia Pacific investigators. Perhaps this may be partially a function of the lower experience level of many Asia Pacific sites. There is a large minority of Asia Pacific sites who are concerned about their ability to forecast, track, and collect their costs (Table 8).

The most striking difference between Asian and US investigators relates to adverse event reporting. US investigators are visibly more concerned about this issue. The area of drug safety has received extensive professional and mass media attention over the last few years in the United States.[9]

Discussion

Asia Pacific currently represents a relatively small, but growing share of active clinical sites. Few of these sites are in private practice, in contrast to the United

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Dissatisfaction with a Clinical Trial Activity

Motives for Participation	US Sites	Asia Pacific Sites
Tracking clinical trial costs against the budget	30%	31%
Accurately forecasting study budget	27%	35%
Timely collection of billables against milestones	26%	20%
SAE reporting *	26%	10%
SAE follow-up	5%	10%
Patient recruitment	22%	21%
Patient retention	4%	10%
Study monitor time at sites	12%	18%
Tracking clinical trial supplies	9%	16%
Study closeout	8%	10%

*=.01 level of significance

Source: Harold E. Glass and Jesse M. Glass

Table 8. A large number of Asia Pacific sites are concerned about their ability to forecast, track, and collect their costs.

States. Given the relative newness of the Asia Pacific region as a place in which to conduct clinical trials, it is not surprising that the sites in the study have less clinical trial experience. Despite differences in clinical trial experience, Asia Pacific investigators share with US investigators an over-arching desire to take part in the creation and dissemination of medical innovation.

Clinical trials are especially valuable vehicles that enable investigators to share with, and learn from, other physicians focused on cutting edge medical activities. As one hospital-based investigator wrote: "Clinical trials are certainly an important way for me to learn the latest in medical thinking and practice. I can learn from my colleagues here and from (North) America and Europe." Similarly, another investigator indicated: "My participation in clinical trials is a way for me to learn from others and in turn share with the other physicians in my daily practice."

Understanding investigator motivation in Asia Pacific can have a number of important additional benefits, including product success for pharmaceutical companies conducting or sponsoring clinical trials in Asia Pacific. In the United States individual physician prescribing data are available for commercial and research purposes. Although Phase III trials are usually double, or even triple blinded, US investigators often prescribe more of the study drug when it comes to market if they have participated in the clinical trial. This is particularly true if the compound is a first in class one.[10, 11] The number of incremental prescriptions written by clinical investigators is hardly critical to the successful launch of new products, yet what investigators say about the drug to other physicians may be important. Research has demonstrated that the primary reason a US physician prescribes a new drug for the first time is what a valued peer may have said about that drug.[12] Pharmaceutical sales representatives may bring a drug to a physician's attention, but what other valued physicians say about that drug frequently carries the most weight in that physician's decision to prescribe the drug for the first time. The same new drug adoption dynamic found in US investigators may well be at work among Asia Pacific physicians taking part in clinical trial research.

Investigator motivation can have important clinical trial study conduct implications as well. Investigators

in Europe and North America indicate a willingness to accept a lower cost per patient clinical grant in order to work on a novel compound. An analysis of grant payment levels and compound novelty indicates this is empirically the case in the United States.[13, 14] Given the importance that Asia Pacific investigators place on the desire to participate in medical innovation, clinical trial managers should consider this factor in the final cost per patient grant payment levels they negotiate with their sites. Especially attractive new compounds may not require the same grant payment levels for a site to participate in that compound's clinical trials.

Asia Pacific and US investigators do not seem to differ widely in what disturbs them about taking part in clinical research. The especially high visibility of several drug safety related product recalls in the US, along with the major reorganization of the FDA around drug safety may also help explain the higher discomfort US investigators express with SAE reporting.

Pharmaceutical companies may additionally be more effective in recruiting and managing Asia Pacific sites if the sponsor company, or CRO, takes the time to share the results of the studies with the investigators. Clinical sites will not work for unrealistically low payment levels. However, the intensity of their participation in a specific trial, and willingness to work on future studies with a given sponsor company or CRO may increase if the sites feel that they are more fully partners in the clinical trial. Understanding the outcome of the research is a potentially promising way to increase that sense of partnership. This added effort on the part of sponsor companies and CROs may ultimately result in better clinical trial performance as well as faster adoption of the study compound if, and when, it comes to market in the respective Asia Pacific country.

Asia Pacific investigators are markedly more motivated than their US counterparts by the prospect of interacting with other physicians during the study. Pharmaceutical companies and CROs may increase a sense of partnership with sites, if the organization managing the clinical trials maximizes the level the opportunity for Asia Pacific investigators to learn from, and share with, other relevant physicians.

Conclusion

Asia Pacific sites currently represent a relatively small but growing number of active sites. Asia also represents a particularly attractive growth market for pharmaceutical products. With a population in the billions, the demand for prescription drugs in these countries will only increase the need to conduct clinical research in these geographies. Understanding the motivation of Asia Pacific investigators should be valuable in helping pharmaceutical companies develop and execute their clinical trial strategies and tactics. It will also be invaluable in assuring the adoption of new drugs by relevant patient populations in the Asia Pacific region.

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Harold E. Glass, *PhD, is Research Professor of Health Policy at the University of the Sciences in Philadelphia, PA; Visiting Professor King's College, London; and President of TTC, LLC., e-mail: help@ttc-llc.com.* **Jesse M. Glass** *is a PhD candidate at Temple University, Philadelphia, PA, and Senior Associate at TTC, LLC.*

BUSINESS AND PEOPLE UPDATE

People

Drug Safety Alliance, Inc., (Research Triangle Park, NC) a pharmacovigilance services provider, has announced the addition of industry veteran **Michael Pierce,** MBA, RAC, as Chief Compliance Officer. In his new role, Pierce will oversee DSA's Quality and Regulatory Compliance and Risk Management teams. Pierce has more than 35 years of government and industry experience in regulatory and quality compliance.

K. Gary Barnette | Mark Engelhart | Michael Pierce

ACM Global Central Lab (Rochester, NY) announced that **Mark Engelhart** has joined the executive management team as Chief Commercial Officer. Engelhart will be responsible for leading business development, proposals and contracts, marketing, and sales activities worldwide. Prior to joining ACM Global, Engelhart was Chief Commercial Officer at Cryoport, Inc. a provider of leading-edge cold chain logistics services.

ICON (Dublin, Ireland) has made two senior appointments in Early Phase and Epidemiology & Risk Management departments. **Pui Man Leung,** MD, has joined ICON as Senior Clinical Research Physician at the Clinical Pharmacology Unit in Manchester, UK. Leung joins the company with over 23 years of hospital and pharmaceutical industry experience in a variety of medical specialties including diabetes, endocrinology, and general medicine. **Susan Anton** has been appointed Director, Epidemiology and Risk Management Practice, ICON Late Phase & Outcomes Research. Anton has over 25 years of experience leading international epidemiologic, health economic, and outcomes research, and other market access initiatives.

Camargo Pharmaceutical Services (Cincinnati, OH), an end-to-end drug development service provider specializing in the 505(b)(2) process, has appointed **K. Gary Barnette** as Vice President of Drug Development. Barnette will be responsible for the growth of the company and excellent customer service utilizing his experience within the drug development industry and his knowledge of FDA regulations. He will be stationed in the Durham, NC office.

Nathalie Doize has joined **REGISTRAT-MAPI** (Lyon, France) as Vice President, Clinical Operations for REGISTRAT-MAPI EU. Working as a key member of the organization's executive leadership, Doize will assume responsibilities for clinical operations in Europe and affiliated territories. She will be responsible for the strategic development and functioning of international operations to ensure that growth, profitability, quality, and customer service goals are achieved.

Acquisitions

• **CROMSOURCE** (Verona, Italy), an international full-service CRO has acquired **Pleiad,** an established international CRO with offices in the United States (Cambridge,MA) and the United Kingdom (Stirling, Scotland). Pleiad was launched in 1999, supporting clients in multiple therapy areas and with dedicated medical device and ophthalmology divisions. Additionally, Pleiad also possesses strong capabilities within statistics and data management.

Alliances

• A consortium of investors led by **Frontier Capital** (Wilmington, NC) has funded the strategic merger of **Inclinix, Inc.** with **PMG Research Inc.,** creating an organization designed to accelerate clinical trial enrollment from beginning to end: Inclinix-PMG Holdings, Inc. The company will be led by **J. Tobin Geatz,** President and CEO, and **Jeffrey Reiniche,** CFO. The company will operate in the short term as two divisions.

• **Anderson Packaging** (Rockford, IL), a pharmaceutical, clinical, and commercial contract packager in the United States, and **Brecon Pharmaceuticals** (Hey-On-Wye, UK), a leading supplier of pharmaceutical com-

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mercial packaging and clinical supply services in the United Kingdom, are further aligning their businesses to become a global end-to-end pharmaceutical packaging company. AndersonBrecon will feature 12 facilities across two continents, and more than 1,500 dedicated associates who will work to provide medications to patients in more than 100 countries around the world.

Awards

• **Greenphire** (King of Prussia, PA), a provider of payment technologies for the clinical trials industry, has been awarded the Philadelphia Alliance for Capital and Technologies Enterprise Award in the Technology Startup Division. Greenphire and other Enterprise Award winners and finalists were recognized at the 19th Annual Enterprise Awards gala in front of 1,200 prominent business leaders in May in Philadelphia. The Enterprise Awards honor exceptional technology and life sciences companies and entrepreneurs in the greater Philadelphia region each year.

• **Clinical Ink** (Horsham, PA), a provider of eSource solutions for clinical trials, was named to the Gartner's prestigious 2012 Cool Vendor List for life sciences. Gartner cited the potential to eliminate errors, cut costs, reduce timelines, and simplify clinical trial processes as reasons to include Clinical Ink this year. Clinical Ink is the only company on the list to focus exclusively on clinical operations.

• **PharmaNet/i3** (Princeton, NJ), inVentiv Health's clinical segment, and a leading provider of clinical development services to pharmaceutical, biotechnology, generic drug, and medical device companies has been named the recipient of the US Chinese Anti-Cancer Association (USCACA) Distinguished Partner Award for its support of oncology clinical trials and cancer research in China. USCACA is a non-profit organization that facilitates collaborations among cancer researchers and physicians in the United States and China.

Company News

• **TransPerfect** (New York, NY), a provider of eClinical technologies to the life sciences industry, announced that **INC Research** (Raleigh, NC), a therapeutically focused CRO, has selected Trial Interactive as its global electronic trial master file solution. Trial Interactive is a secure, web-based platform that reduces the redundancies inherent in paper-based TMF management. Trial Interactive's interface is available in more than 20 languages, which will enable INC Research to deploy the solution in the local language of the end user.

• **The Ethical Standards in Health and Life Sciences Group** (London, UK) has published a new series of Clinical Trial Transparency Principles and Facts. This is the first time that leading healthcare professional bodies and senior representatives of the pharmaceutical industry have agreed to a joint approach on this issue. This is a step forward in the ongoing move across the entire research community to drive best practice in clinical research reporting.

New Facilities

• **Clinilabs** (New York, NY), an early phase and specialty CRO that provides clinical drug development services to the pharmaceutical industry, has opened a second Phase I unit in Southern New Jersey. The 50-bed capacity, 15,000 square foot specialty pharma Phase I unit features semi-private rooms, a large PK sampling facility, a bioanalytic laboratory, pharmacy, and exam rooms.

• **CTI Clinical Trial and Consulting Services** (Cincinnati, OH) has announced the formation of a new, wholly-owned French subsidiary, CTI Clinical Trial and Consulting Services SARL, and the opening of an office in Paris, France. The new location continues the company's expansion throughout Western Europe. CTI has been working for more than a decade in the drug development industry in North America, Europe, and South America, specializing in clinical research programs involving critically ill patient populations.

• **PRA** (Raleigh, NC), a leading clinical research organization, announced the expansion of operations in the Netherlands and the United Kingdom to accommodate staff growth and strong client demand for Phase IIa-IIIb service offerings. Located in the thriving city of Utrecht, NL, the new Dutch facility will host 20-plus employees and is the first PRA office in that region to primarily support product registration trials.

• **Roowin SA** (Riom, France), a CRO that provides fine chemistry services, has moved into new premises in Riom, near Clermont-Ferrand, in the Auvergne region. The move will strengthen Roowin's position as one of the few companies in France that offers a comprehensive range of services, from early-stage research to the production of GMP batches for Phase I and II clinical trials.

Products

• **MedPoint Digital** (Evanston, IL), a digital services provider to the global biopharma industry, has released a new generation of eClinical technologies for mobile devices. The new mobile-friendly platforms deployed by MedPoint include: TriPort Clinical Trial Portal, a secure, fully validated technology that delivers study-specific information, training, and communications; TelePoint Virtual Meeting System, which simultaneously connects participants from desktop computers, smartphones, and tablets; ActivMedia Modules, which engages users for self-learning, real-world simulations, and training certification; SFX Site Feasibility Xelerator, can complete survey forms over mobile devices.

Correction: In the July news section, the article "Managing Budgets in Complex Times with Tight Variances" was published with inaccuracies. Please visit *www.appliedclinicaltrialsonline.com/budgets* for the correct version.

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Raising Quality Awareness in CROs

Quality is not just a way to gratify sponsors or authorities, but should be part an established and dynamic QMS.

Nicky Dodsworth
Nicky Dodsworth
Vice President, Global Quality Assurance, Premier Research Group
E-mail: Nicky.Dodsworth@premier-research.com

Quality is often hard to define and "awareness" according to the Wikipedia definition is a "state or ability to perceive, to feel or to be conscious of..." Unsurprisingly, "quality awareness" can be a relative concept that is difficult to understand and that approach should be aimed at both management and employees within a CRO in order to be effective.

Quality starts from the top of the organization which defines the culture, values, and vision through various mission statements, policies, and plans, filtering down to the employee level. Management needs to really engage with building quality and spread the message to their teams. Employees observe and reflect on the messages and actions that come from their managers.

Quality is not just a way to gratify sponsors or regulatory authorities, but should be a part of an established and dynamic quality management system (QMS) and incorporated into everyone's daily activities. It is vitally important to establish, actively improve, and continue to develop policies and processes such as standard operating procedures. Although management may be reluctant to lead the way and provide necessary resources, quality assurance (QA) may need to remind them of the costs involved in loss of reputation and business without quality being inherent in daily activities. Often, quality is seen as costly and a distraction from the main business.

The QA group has a high-profile role within all organizations and should be viewed as partners, reporting to senior management, influencing processes and strategies, and as such their ability to communicate effectively despite all these challenges is at times difficult. QA visibility within the organization, either by local support or using a help desk or just knowing who to go to with questions, encourages reporting of quality problems before they become significant issues. Operational teams should respect the role of quality and respond positively and in a timely manner to QA.

The role of QA has changed over the last few years with more time spent on "virtual auditing" and remote reviews of data which are both cost effective and efficient. The ability to do "more with less" actually translates into more interactions throughout the organization, which further raises the quality profile.

All employees need to be respected, nurtured, work with their management teams in defining processes, and made aware of their contribution and their importance in achieving acceptable quality levels. Only by holding the whole organization accountable for working together to focus on quality improvements and metrics to track various quality steps, can quality awareness can be raised.

Quality should be part of everyone's job by encouraging objectives which look at defining better processes or ways to develop a higher quality product or looking at the amount of positive feedback that is received, rather than negative objectives.

Staff training and performance are important to running a successful quality project. Roles and responsibilities define accountability and need to be carefully defined. A good place to start is with a clearly defined contract so everyone knows their part. CROs need to find the right balance between speed and quality. Quality is a "given" and many contracts have conflicting goals which distract from quality through use of unrealistic recruitment penalty clauses. A true partnership approach is required and responsiveness needs to be bilateral.

Raising quality awareness is not just the role of the QA department but it requires buy-in from everyone. ❑

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From the Editors

Welcome to ***Applied Clinical Trials'* 2012 Directory & Buyers Guide**. Contained within is a great deal of information to facilitate your search for CROs, IRBs, Labs, and Sites and for suppliers and outsourcers of Clinical Packaging, Consulting, Contract Research Services, IT, Lab Supplies, Subject Recruitment, Training & Education, and Career Recruitment & Staffing.

We hope that the 2012 Directory & Buyers Guide proves to be an essential and invaluable part of your desktop reference tools.

Kind regards,

Applied Clinical Trials Editors

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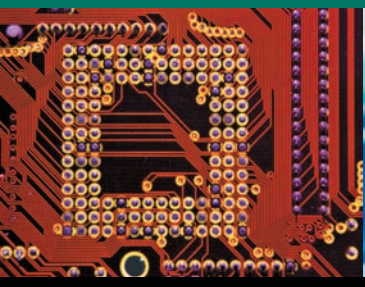

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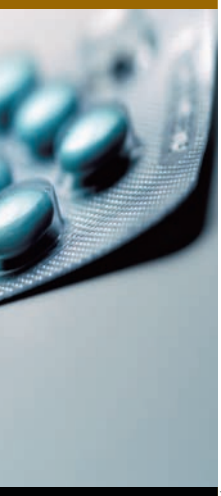

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Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
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Contact: Mike Adams

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Dollard-des-Ormeaux, QC H9B 3K9
CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
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Web Site: www.wellspringcmo.com
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Contact: Joe Bedford

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Web Site: www.catalent.com
Contact: Kristin Federico

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Garden City, NY 11530-6543
Business: 516-745-6200
Fax: 516-227-2620
E-mail: joseph.iacobucci@clinsys.net
Web Site: www.clinsys.net
Contact: Joseph Iacobucci

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One Harrier Ct, Airfield Business Park
Elvington, York YO41 4EA
UNITED KINGDOM
Business: 44-1904-607-390
Fax: 44-1904-607-391
E-mail: lisa.karabedian@intelsius.com
Web Site: www.intelsius.com
Contact: Lisa Karabedian

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Rockville, MD 20850
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Business: 301-315-8460
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E-mail: info.fisherbioservices@thermofisher.com
Web Site: www.fisherbioservices.com
Contact: Mike Adams

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UNITED KINGDOM
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E-mail: sales@crimpers-and-decappers.com
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Contact: Stuart Marshall

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

QOSINA
150-Executive Dr
Edgewood, NY 11717
Business: 631-242-3000
Fax: 631-242-3230
E-mail: info@qosina.com
Contact: Peggy Wilson

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

WELLSPRING PHARMACEUTICAL
400 Iroquois Shore Rd
Oakville, ON L6H 1M5 CANADA
Toll-free: 866-337-4500
Fax: 905-337-7239
E-mail: info@wellspringcmo.com
Web Site: www.wellspringcmo.com
Contact: Vladimir Spehar

XERIMIS
102 Executive Dr Ste 8
Moorestown, NJ 08057-4224
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Web Site: www.barnettinternational.com
Contact: Tony Chea

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

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14665 Rothgeb Dr
Rockville, MD 20850
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Web Site: www.fisherbioservices.com
Contact: Mike Adams

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Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

MARKEN
521 RXR Plaza E Tower
Uniondale, NY 11556
Toll-free: 800-932-6755
Business: 800-932-6755
E-mail: info@marken.com
Web Site: www.marken.com
Contact: Ariette Vanstrien

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

WELLSPRING PHARMACEUTICAL
400 Iroquois Shore Rd
Oakville, ON L6H 1M5 CANADA
Toll-free: 866-337-4500
Fax: 905-337-7239
E-mail: info@wellspringcmo.com
Web Site: www.wellspringcmo.com
Contact: Vladimir Spehar

CONSULTING

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

BECKLOFF ASSOCS
7400 W 110 St Ste 300 Commerce Plaza II
Overland Park, KS 66210
Business: 913-451-3955
Fax: 913-451-3846
E-mail: info@beckloff.com
Web Site: www.beckloff.com
Contact: Christopher Kavlick

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1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

CANADIAN SHIELD ETHICS REVIEW BOARD
4145 N Service Rd St 200
Burlington, ON L7L 6A3 CANADA
Business: 905-681-8661
Fax: 905-681-8668
E-mail: admin@cserb.com
Web Site: www.cserb.com
Contact: Jan Beeforth

CARDIOCORE
One Preserve Pkwy Ste 600
Rockville, MD 20852
Business: 301-214-7600
E-mail: sales@cardiocore.com
Web Site: www.cardiocore.com
Contact: Robert Goodman

CAROLINAS RESEARCH ASSOCS
2023 Carmel Rd
Charlotte, NC 28226
Business: 704-366-3001
Fax: 704-364-4422
E-mail: ymccracken@carolinasresearch.com
Web Site: www.carolinasresearch.com
Contact: Yvonne Mccracken

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

CEUTICAL LABS
2300 Valley View Lane Ste 230
Dallas, TX 75234
Business: 972-241-8374
Fax: 972-241-0619
E-mail: info@ceuticallabs.com
Web Site: www.ceuticallabs.com

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Contact: Lauri Carlile

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1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CIS CLINICAL INVESTIGATION SUPPORT GMBH
Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLEARTRIAL
328 S Jefferson St Ste 550
Chicago, IL 60661
Business: 312-460-3000
E-mail: info@cleartrial.com
Web Site: www.cleartrial.com
Contact: Catherine Ginzer

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL PERFORMANCE PARTNERS
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Web Site: www.clinicalperformance partners.com
Contact: Beth Harper

CLINICAL RESEARCH CONSULTING
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Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearch consulting.com
Web Site: www.eclinicalresearch consulting.com
Contact: Lisa Mazurka

CLINICAL SERVICES CONSULTING LLC PRINCIPAL
15 Fiske Rd
Lexington, MA 02420
E-mail: kathryn@kgdavisconsulting.com
Web Site: www.kgdavisconsulting.com
Contact: Kathryn Davis

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

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Business: 484-445-7200
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555 17th St Ste 1500
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E-mail: coramclinicaltrials@coramhc.com
Web Site: www.coramclinicaltrials.com
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CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
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Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

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Princeton, NJ 08540
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Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

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Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
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CROSSOVER CRI AG
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Business: 41-41-725-3525
Fax: 41-41-725-3520
E-mail: jean-pierre.tassignon@ crossover-cri.com
Web Site: www.crossover-cri.com
Contact: Jean-Pierre Tassignon

CROSSTREE CAPITAL PARTNERS
4301 Anchor Plaza Pkwy Ste 450
Tampa, FL 33634
Business: 813-774-4755
Fax: 813-864-4434
E-mail: shane.senior@crosstreecapital.com
Web Site: www.crosstreecapital.com
Contact: Shane C. Senior

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South San Francisco, CA 94080-6801
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Web Site: www.cccptrials.com
Contact: Anna Khan

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Fax: 617-661-4405
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Web Site: www.cytel.com
Contact: Mike Weitz

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E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

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Fax: 49-2219-128-711
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Web Site: www.oandp-cro.com

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9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
Fax: 206-338-3663
E-mail: pweldon@eolusinc.com
Web Site: www.eolusinc.com
Contact: Phyllis Weldon

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Independence, MO 64055
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Fax: 816-356-2227
E-mail: lwilson@eandireview.com
Web Site: www.eandireview.com
Contact: Leslie Wilson

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150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

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Fax: 31-30-22-87-755
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Web Site: www.factory-cro.com

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Burlington, MA 01803
Business: 781-685-4995
Fax: 781-685-4601
E-mail: wecanhelp@formedix.com
Web Site: www.formedix.com
Contact: Nicola Rogerson

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk


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E-mail: scottrumsey@glpqualityconsulting.com
Web Site: www.glpqualityconsulting.com
Contact: Scott Rumsey

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HEGI RESEARCH CORP
1427-222 Riverfront Ave SW
Calgary, AB T2P 0X2 CANADA
Business: 403-262-7176
Fax: 403-262-8438
E-mail: hegiresearch@shaw.ca
Web Site: www.hegiresearch.com
Contact: Christine Hegi

THE HELIOS GROUP
1981 Weaver Forest Way
Morrisville, NC 27560
Business: 919-650-2827
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Contact: Pam Hurley

IMPERIAL
3100 Walkent Dr
Grand Rapids, MI 49544
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Business: 616-784-0100
Fax: 616-784-1218
E-mail: connect@imperialcrs.com
Web Site: www.imperialcrs.com
Contact: Scott Scheidel

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Desio, 20033 ITALY
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Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
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Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

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372 Hollandview Trail Ste 300
Aurora, ON L4G 0A5 CANADA
Business: 905-727-7989
Fax: 905-727-7990
E-mail: info@irbservices.com
Web Site: www.irbservices.com
Contact: Jennifer Bruce

KEMIC BIORESEARCH
22 Nichols Ave, PO Box 878
Kentville, NS B4N 4H8 CANADA
Business: 902-678-8195
Fax: 902-678-2839
E-mail: info@kemic.com
Web Site: www.kemic.com
Contact: Susan C. Goodall

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133 Old Clinton Rd
Flemington, NJ 08822
Business: 908-625-1462
E-mail: rkrell@krellinc.com
Contact: Robert Krell

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One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

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521 RXR Plaza East Tower
Uniondale, NY 11556
Toll-free: 800-932-6755
Business: 800-932-6755
E-mail: info@marken.com
Web Site: www.marken.com
Contact: Ariette Vanstrien

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1151 Gorham St Unit 8
Newmarket, ON L3Y 8Y1 CANADA
Business: 905-836-0033
Fax: 905-836-0006
E-mail: mccarthy@mccarthyconsultant.com
Web Site: www.mccarthyconsultant.com
Contact: Matt McCarthy

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIMIX INTL
35 NE 40 St Ste 200
Miami, FL 33137
Toll-free: 888-MEDIMIX
Business: 305-573-5233
E-mail: bizdev@medimix.net
Web Site: www.medimix.net
Contact: Henry Gazay

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Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

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700 King Farm Blvd 5th Flr
Rockville, MD 20850
Business: 301-984-7191
Fax: 301-921-4405
E-mail: hwest@mmgct.com
Web Site: www.wegetpatients.com
Contact: Helen West

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORIAH CONSULTANTS
4481 Paloma Lane
Yorba Linda, CA 92886-2832
Business: 714-970-0790
Fax: 714-970-0934
E-mail: michael@moriahconsultants.com
Web Site: www.moriahconsultants.com
Contact: Michael R. Hamrell

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

PALADIN MEDICAL
PO Box 560
Stillwater, MN 55082
Business: 715-549-6035
Fax: 715-549-5380
E-mail: info@paladinmedical.com
Web Site: www.paladinmedical.com
Contact: Elaine Duncan

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PARAGON INTL
5725 Oleander Dr
Wilmington, NC 28403
Toll-free: 888-429-5875
Business: 910-772-1599
Fax: 910-772-1305
E-mail: cdiehl@paragonmeetings.com
Web Site: www.paragonmeetings.com
Contact: Christopher Diehl

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POLARIS COMPLIANCE CONSULTANTS
200 Commonwealth Center Ste 101
Cary, NC 27511
Business: 919-463-0003
Fax: 919-463-0004
E-mail: info@polarisconsultants.com
Web Site: www.polarisconsultants.com
Contact: Celine M. Clive

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QD-QUALITY & TRAINING SOLUTIONS
1001 Bayhill Dr Ste 200
San Bruno, CA 94066
Business: 650-616-4199
Fax: 650-728-7987
E-mail: contactus@qd-qts.com
Web Site: www.qd-qts.com
Contact: Liz Wool

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUALITY & COMPLIANCE CONSULTING
409 W Olympic Blvd Ste 708
Los Angeles, CA 90015
Business: 424-208-3340
Fax: 831-515-5072
E-mail: qc2@qc2.com
Web Site: www.qc2.com
Contact: Jason Bertram

QUALITYMETRIC
24 Albion Rd Bldg 400
Lincoln, RI 02865
Toll-free: 800-572-9394
Business: 401-334-8800
Fax: 401-334-8801
E-mail: shetu@qualitymetric.com
Web Site: www.qualitymetric.com
Contact: Sheila Hetu

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

THE RAN INSTITUTE
PO Box 1279
Land O' Lakes, FL 34639
Business: 813-929-9269
Fax: 813-929-0125
E-mail: gcptraining@raninstitute.com
Web Site: raninstitute.trainingcampus.net
Contact: Ruth Ann Nylen

REGISTRAT-MAPI
2343 Alexandria Dr Ste 100
Lexington, PA 40504
Toll-free: 800-381-7878
Business: 859-223-4334
Fax: 859-514-4350
E-mail: info@registratmapi.com
Web Site: www.registratmapi.com
Contact: Bill Blank

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SCIENCE AUTHOR
4025 Cattlemen Rd 151
Sarasota, FL 34233
Toll-free: 800-362-7686
E-mail: msg@scienceauthor.com
Web Site: www.scienceauthor.com
Contact: Marithea Goberville

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

STUDYMANAGER
520 Pike St Ste 2522
Seattle, WA 98101
Business: 206-728-0313
E-mail: info@studymanager.com
Web Site: www.studymanager.com
Contact: Larissa Amoroso

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

TTC LLC
4548 Market St Ste M-20
Philadelphia, PA 19139
Business: 215-243-4103
Fax: 215-895-4001
E-mail: info@ttc-llc.com
Web Site: www.ttc-llc.com
Contact: Marie Johnston

VALIDATION ASSOCS
305 E Pennsylvania Blvd
Feasterville, PA 19053-7846
Business: 215-354-1720
Fax: 215-354-1725
E-mail: info@validassoc.com
Web Site: www.validassoc.com
Contact: Nancy G. Tucker

VELOS
2201 Walnut Ave Ste 208
Fremont, CA 94538
Toll-free: 866-988-3567
Business: 510-739-4010
Fax: 510-739-4018
E-mail: info@velos.com
Web Site: www.velos.com
Contact: Brigitte Wilkerson

VERACITY LOGIC LLC
PO Box 2692
Chapel Hill, NC 27515-2692
Business: 919-338-8120
Fax: 919-869-2099
E-mail: info@veracitylogic.com
Web Site: www.veracitylogic.com
Contact: David Goldston

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

WAIFE & ASSOCS
62 Warren St
Needham, MA 02492
Business: 781-449-7032
Fax: 781-444-1763
E-mail: info@waife.com
Web Site: www.waife.com
Contact: Ronald Waife

WESTERN INSTITUTIONAL REVIEW BOARD
3535 Seventh Ave SW
Olympia, WA 98502
Toll-free: 800-562-4789
Business: 360-252-2500
Fax: 360-252-2498
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Web Site: www.wirb.com
Contact: Linda Morrison

XERIMIS
102 Executive Dr Ste 8
Moorestown, NJ 08057-4224
Business: 856-727-9940
Fax: 856-727-9942
E-mail: kevin.clover@xerimis.com
Web Site: www.xerimis.com
Contact: Kevin R. Clover

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ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

AGILITY CENTRALIZED RESEARCH SERVICES - A CARDIONET CO
227 Washington St
Conshohocken, PA 19428
Toll-free: 888-312-2328
Business: 610-729-7039
Fax: 866-924-2498
E-mail: bill.wilson@cardionet.com
Contact: Bill Wilson

ALGORITHME PHARMA
575 Armand Frappier Blvd
Laval Montreal, QC H7V 4B3 CANADA
Business: 450-973-6077
Fax: 450-973-2801
E-mail: ckonidas@algopharm.com
Web Site: www.algopharm.com
Contact: Catherine Konidas

ALMAC
Clinical Technologies
25 Fretz Rd
Souderton, PA 18964
Business: 215-660-8500
Fax: 215-660-8501
E-mail: ctmarketing@almacgroup.com
Web Site: www.almacgroup.com
Contact: Joe Bedford

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

AMERICAN MEDICAL RESEARCH
1200 Harger Rd Ste 415
Oak Brook, IL 60523-1818
Business: 630-928-1000
Fax: 630-928-0020
E-mail: clinicaltrials@americanmedical research.com
Web Site: www.americanmedicalresearch.com

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

ARGUTUS MEDICAL LTD
Trinity Technology & Enterprise Campus
Unit 9, Pearse St
Dublin, D2 IRELAND
Business: 353-1670-8576
Fax: 353-1670-8575
E-mail: info@argutusmed.com
Web Site: www.argutusmed.com
Contact: Joe Keenan

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

CARDIOCORE
One Preserve Pkwy Ste 600
Rockville, MD 20852
Business: 301-214-7600
E-mail: sales@cardiocore.com
Web Site: www.cardiocore.com
Contact: Robert Goodman

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

CEUTICAL LABS
2300 Valley View Lane Ste 230
Dallas, TX 75234
Business: 972-241-8374
Fax: 972-241-0619
E-mail: info@ceuticallabs.com
Web Site: www.ceuticallabs.com

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CIRION CLINICAL TRIAL SERVICES
3150 Delaunay
Laval, QC H7L 5E1 CANADA
Business: 450-682-2231
Fax: 450-902-3060
E-mail: businessdevelopment@cirion.com
Web Site: www.cirion.com
Contact: Lise Dallaise

CIS CLINICAL INVESTIGATION SUPPORT GMBH
Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearch consulting.com
Web Site: www.eclinicalresearch consulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINSTAR
100 Pine St Ste 2075
San Francisco, CA 94111
Business: 415-981-9515
E-mail: contact@clinstar.com
Web Site: www.clinstar.com
Contact: Erin King

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@ compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CONSENTSOLUTIONS
228 N Market St Ste 200
Frederick, MD 21701
Business: 240-575-1918
Fax: 301-694-0833
Web Site: www.consentsolutions.com
Contact: Susan Brink

CORAM CLINICAL TRIALS
555 17th St Ste 1500
Denver, CO 80202
Toll-free: 877-569-2738
Business: 303-672-8805
Fax: 949-462-8855
E-mail: coramclinicaltrials@coramhc.com
Web Site: www.coramclinicaltrials.com
Contact: Jill Barnes

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

CORELAB PARTNERS
100 Overlook Center
Princeton, NJ 08540
Toll-free: 877-632-9432
Business: 609-936-2600
E-mail: info@corelabpartners.com
Web Site: www.corelabpartners.com
Contact: Kevin Duffy

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS CLINICAL SERVICES
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

GLOBALCARE CLINICAL TRIALS
2201 Waukegan Rd
Bannockburn, IL 60015
Business: 847-282-3270
Fax: 847-282-3271
E-mail: info@globalcarect.com
Web Site: www.globalcarect.com
Contact: Gail Adinamis

GREGORY FRYER ASSOCS LTD
30 Saint Thomas Pl, Cambridgeshire Business Park
Ely, Cambridgeshire CB7 4EX UNITED KINGDOM
Business: 44-1353-645-590
Fax: 44-1353-645-599
E-mail: info@gf-associates.co.uk
Web Site: www.gf-associates.co.uk

HEMACARE CORP
15350 Sherman Way Ste 350
Van Nuys, CA 91406
Toll-free: 877-397-3087
Business: 818-226-1968
Fax: 818-251-5300
E-mail: astock@hemacare.com
Web Site: www.hemacare.com
Contact: Anna Stock

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

ICON MEDICAL IMAGING
2800 Kelly Rd Ste 200
Warrington, PA 18976
Business: 267-482-6300
Fax: 267-482-6301
E-mail: imaging@iconplc.com
Web Site: www.iconplc.com/imaging
Contact: Mark Eberhardt

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

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E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

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Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

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Kentville, NS B4N 4H8 CANADA
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Fax: 902-678-2839
E-mail: info@kemic.com
Web Site: www.kemic.com
Contact: Susan C. Goodall

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Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

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One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

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121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

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The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

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4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

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Fax: 358-20-7446-801
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Web Site: www.medfiles.fi
Contact: Tuija Keinonen

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Web Site: www.medpace.com
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Business: 818-247-1368
Fax: 928-585-2036
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Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

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Business: 30-210-810-5410
Fax: 30-210-810-5425
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Web Site: www.mekconsulting.com
Contact: Antoine El-Khazen

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Chorley, Lancashire PR7 7EL UNITED KINGDOM
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Fax: 44-1257-225-539
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Web Site: www.mesm.co.uk
Contact: Kate Maughan

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Canton, MI 48187
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Fax: 734-245-0320
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Fax: 617-926-8246
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Web Site: www.neriscience.com
Contact: Dawn Porthouse

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Fax: 360-802-1076
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Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

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Fax: 44-1494-720-430
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Fax: 49-69-5870035-29
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Contact: Krinio Palli

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Toowong DC, Queensland 4066 AUSTRALIA
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Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
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Web Site: www.registratmapi.com
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Contact: Dan Schwartz

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Fax: 33-4-7401-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com
Contact: Matthew Jones

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Les Oncins, St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-474-01-6363
Fax: 33-474-01-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
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Web Site: www.schiffandcompany.com
Contact: Robert Schiff

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Daglan, 24250 FRANCE
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Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

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Web Site: www.simbec.co.uk
Contact: Alan Woodward

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Business: 732-203-0400
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Web Site: www.spartasystems.com

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Contact: Viral Shah

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Basel, 4002 SWITZERLAND
Business: 41-61-284-8960
Fax: 41-61-284-8999
E-mail: christian.burri@unibas.ch
Web Site: www.swisstph.ch
Contact: Christian Burri

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3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

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Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
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260-1401 W Eighth Ave
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Fax: 604-676-5911
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Web Site: www.syreon.com
Contact: Brendan Keown

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Business: 919-319-0067
Fax: 919-319-1437
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Contact: Mike FerGuson

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Business: 781-393-6910
Fax: 781-393-6894
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Web Site: www.tgasciences.com

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

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Nygaardsvej 32
Copenhagen O, DK-2100 DENMARK
Business: 45-3374-3000
Fax: 45-3374-3030
E-mail: yvonne.lech@unilabs.com
Web Site: www.yorkbio.com
Contact: Yvonne Lech

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1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

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Web Site: www.virtustat.com
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Web Site: www.virtualscopics.com
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Fax: 847-241-0116
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Web Site: www.vtlsys.com
Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

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7 Bulfinch Pl, PO Box 8908
Boston, MA 02114
Toll-free: 888-816-4721
Business: 617-583-1601
Fax: 513-352-9565
E-mail: info@wcclinical.com
Web Site: www.wcclinical.com
Contact: Richard Taranto

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King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

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6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

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Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

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Web Site: www.aptuit.com
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Fax: 353-1670-8575
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Contact: Joe Keenan

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Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
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Web Site: www.barnettinternational.com
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Contact: Susan Ojanen

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Fax: 43-1523-401-599
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Web Site: www.cis-qa.com
Contact: Andreas Nahler

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Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

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Fax: 508-865-8908
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Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

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Fax: 44-1565-732-949
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Contact: Suzanne Batchelor

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Business: 385-1-23-96-900
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Contact: Farouk A. Awad

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Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
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Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

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Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

HEMACARE CORP
15350 Sherman Way Ste 350
Van Nuys, CA 91406
Toll-free: 877-397-3087
Business: 818-226-1968
Fax: 818-251-5300
E-mail: astock@hemacare.com
Web Site: www.hemacare.com
Contact: Anna Stock

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NERI
9 Galen St
Watertown, MA 02472
Business: 617-972-3349
Fax: 617-926-8246
E-mail: dporthouse@neriscience.com
Web Site: www.neriscience.com
Contact: Dawn Porthouse

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

PHLEXGLOBAL LTD
Mandeville House, 62 The Broadway
Amersham, Buckinghamshire HP7 0HJ
UNITED KINGDOM
Business: 44-1494-720-420
Fax: 44-1494-720-430
E-mail: info@phlexglobal.com
Web Site: www.phlexglobal.com
Contact: Karen Redding

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRACS INSTITUTE
4801 Amber Valley Pkwy
Fargo, ND 58104
Business: 919-789-0122
E-mail: jennifer.mcaleer@pracs.com
Web Site: www.pracs.com
Contact: Jennifer McAleer

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

RICERCA BIOSCIENCES LLC
329 imp Domaine Rozier, Les Oncincs St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-4-7401-6387
Fax: 33-4-7401-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com
Contact: Matthew Jones

RICERCA BIOSCIENCES SAS
Les Oncins, St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-474-01-6363
Fax: 33-474-01-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPARTA SYSTEMS
Holmdel Corporate Plaza, 2137 Hwy 35
Holmdel, NJ 07733
Business: 732-203-0400
Fax: 732-203-0375
E-mail: info@spartasystems.com
Web Site: www.spartasystems.com

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TGA SCIENCES
47 Hall St
Medford, MA 02155
Business: 781-393-6910
Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

VIRTUALSCOPICS
500 Linden Oaks 2nd Flr
Rochester, NY 14625
Business: 585-249-6231
Fax: 585-218-7350
E-mail: sales@virtualscopics.com
Web Site: www.virtualscopics.com
Contact: Chris Gilman

VISION USA
A Dentrix Co
600 Deer Rd
Cherry Hill, NJ 08034
Toll-free: 800-257-5782
Business: 856-795-6199
Fax: 856-427-7940
E-mail: info@visionusasupplies.com
Web Site: www.visionusasupplies.com
Contact: Lisa Wassmer

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

Medical Device

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10 Las Condes, PO Box Casilla 19 Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

AGILITY CENTRALIZED RESEARCH SERVICES - A CARDIONET CO
227 Washington St
Conshohocken, PA 19428
Toll-free: 888-312-2328
Business: 610-729-7039
Fax: 866-924-2498
E-mail: bill.wilson@cardionet.com
Contact: Bill Wilson

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

ARGUTUS MEDICAL LTD
Trinity Technology & Enterprise Campus Unit 9, Pearse St
Dublin, D2 IRELAND
Business: 353-1670-8576
Fax: 353-1670-8575
E-mail: info@argutusmed.com
Web Site: www.argutusmed.com
Contact: Joe Keenan

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

CEUTICAL LABS
2300 Valley View Lane Ste 230
Dallas, TX 75234
Business: 972-241-8374
Fax: 972-241-0619
E-mail: info@ceuticallabs.com
Web Site: www.ceuticallabs.com

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CIS CLINICAL INVESTIGATION SUPPORT GMBH
Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CONSENTSOLUTIONS
228 N Market St Ste 200
Frederick, MD 21701
Business: 240-575-1918
Fax: 301-694-0833
Web Site: www.consentsolutions.com
Contact: Susan Brink

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

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Glendale, CA 91203
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Contact: Rosemarie E. Christopher

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Unit 6 Buckshaw Link, Buckshaw Village
Chorley, Lancashire PR7 7EL UNITED KINGDOM
Business: 44-1257-225-776
Fax: 44-1257-225-539
E-mail: sales@mesm.co.uk
Web Site: www.mesm.co.uk
Contact: Kate Maughan

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6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NERI
9 Galen St
Watertown, MA 02472
Business: 617-972-3349
Fax: 617-926-8246
E-mail: dporthouse@neriscience.com
Web Site: www.neriscience.com
Contact: Dawn Porthouse

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

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9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

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504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

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Mandeville House, 62 The Broadway
Amersham, Buckinghamshire HP7 0HJ
UNITED KINGDOM
Business: 44-1494-720-420
Fax: 44-1494-720-430
E-mail: info@phlexglobal.com
Web Site: www.phlexglobal.com
Contact: Karen Redding

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

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1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

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6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

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Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

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Holmdel Corporate Plaza, 2137 Hwy 35
Holmdel, NJ 07733
Business: 732-203-0400
Fax: 732-203-0375
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Web Site: www.spartasystems.com

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E-mail: info@spectrumcr.com
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SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
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Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

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5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

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260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

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130 Iowa Lane Ste 103
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Business: 919-319-0067
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E-mail: info@tabclinical.com
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Contact: Mike FerGuson

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47 Hall St
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Business: 781-393-6910
Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

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1750 Washington St
Holliston, MA 01746
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Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

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Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

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1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
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Contact: Liyana Pama

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Business: 415-592-8777
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Contact: Mia Hurn

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Fax: 56-2-356-6979
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Contact: Veronica Lezano

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Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

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Trinity Technology & Enterprise Campus Unit 9, Pearse St
Dublin, D2 IRELAND
Business: 353-1670-8576
Fax: 353-1670-8575
E-mail: info@argutusmed.com
Web Site: www.argutusmed.com
Contact: Joe Keenan

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

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Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

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Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
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Web Site: www.clinit.net

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Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
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Contact: Romana kajfez

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Contact: Erin King

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Toll-free: 877-566-1970
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Toll-free: 877-569-2738
Business: 303-672-8805
Fax: 949-462-8855
E-mail: coramclinicaltrials@coramhc.com
Web Site: www.coramclinicaltrials.com
Contact: Jill Barnes

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Knutsford, WA16 0LG UNITED KINGDOM
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Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

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Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz

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56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
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E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

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Web Site: www.dzs.com
Contact: Sales Marketing

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

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2201 Waukegan Rd
Bannockburn, IL 60015
Business: 847-282-3270
Fax: 847-282-3271
E-mail: info@globalcarect.com
Web Site: www.globalcarect.com
Contact: Gail Adinamis

GREGORY FRYER ASSOCS LTD
30 Saint Thomas Pl, Cambridgeshire Business Park
Ely, Cambridgeshire CB7 4EX UNITED KINGDOM
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Fax: 44-1353-645-599
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Web Site: www.gf-associates.co.uk

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2800 Kelly Rd Ste 200
Warrington, PA 18976
Business: 267-482-6300
Fax: 267-482-6301
E-mail: imaging@iconplc.com
Web Site: www.iconplc.com/imaging
Contact: Mark Eberhardt

KEMIC BIORESEARCH
22 Nichols Ave, PO Box 878
Kentville, NS B4N 4H8 CANADA
Business: 902-678-8195
Fax: 902-678-2839
E-mail: info@kemic.com
Web Site: www.kemic.com
Contact: Susan C. Goodall

KRONOS COMMUNICATED DATA
224 Park Trace Blvd
Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

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4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

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Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NERI
9 Galen St
Watertown, MA 02472
Business: 617-972-3349
Fax: 617-926-8246
E-mail: dporthouse@neriscience.com
Web Site: www.neriscience.com
Contact: Dawn Porthouse

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

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9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

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504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

PHLEXGLOBAL LTD
Mandeville House, 62 The Broadway
Amersham, Buckinghamshire HP7 0HJ
UNITED KINGDOM
Business: 44-1494-720-420
Fax: 44-1494-720-430
E-mail: info@phlexglobal.com
Web Site: www.phlexglobal.com
Contact: Karen Redding

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

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3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
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Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

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2343 Alexandria Dr Ste 100
Lexington, PA 40504
Toll-free: 800-381-7878
Business: 859-223-4334
Fax: 859-514-4350
E-mail: info@registratmapi.com
Web Site: www.registratmapi.com
Contact: Bill Blank

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5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

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Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

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Lyon, F-69210 FRANCE
Business: 33-4-7401-6387
Fax: 33-4-7401-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com
Contact: Matthew Jones

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Les Oncins, St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-474-01-6363
Fax: 33-474-01-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com

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Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

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Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

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Fax: 91-22-661-55567
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Web Site: www.spectrumcr.com
Contact: Viral Shah

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Socinstrasse 57
Basel, 4002 SWITZERLAND
Business: 41-61-284-8960
Fax: 41-61-284-8999
E-mail: christian.burri@unibas.ch
Web Site: www.swisstph.ch
Contact: Christian Burri

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Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
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Contact: Austin Aker

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47 Hall St
Medford, MA 02155
Business: 781-393-6910
Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

UNILABS BIOANALYTICAL SOLUTIONS
Nygaardsvej 32
Copenhagen O, DK-2100 DENMARK
Business: 45-3374-3000
Fax: 45-3374-3030
E-mail: yvonne.lech@unilabs.com
Web Site: www.yorkbio.com
Contact: Yvonne Lech

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
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Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
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Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
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7 Bulfinch Pl, PO Box 8908
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Toll-free: 888-816-4721
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E-mail: liyana.pama@wwctrials.com
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6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10 Las Condes, PO Box Casilla 19 Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

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10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
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Contact: Leo Sheridan

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575 Armand Frappier Blvd
Laval Montreal, QC H7V 4B3 CANADA
Business: 450-973-6077
Fax: 450-973-2801
E-mail: ckonidas@algopharm.com
Web Site: www.algopharm.com
Contact: Catherine Konidas

ALMAC
Clinical Technologies
25 Fretz Rd
Souderton, PA 18964
Business: 215-660-8500
Fax: 215-660-8501
E-mail: ctmarketing@almacgroup.com
Web Site: www.almacgroup.com
Contact: Joe Bedford

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

AMERICAN MEDICAL RESEARCH
1200 Harger Rd Ste 415
Oak Brook, IL 60523-1818
Business: 630-928-1000
Fax: 630-928-0020
E-mail: clinicaltrials@americanmedicalresearch.com
Web Site: www.americanmedicalresearch.com

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

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Trinity Technology & Enterprise Campus Unit 9, Pearse St
Dublin, D2 IRELAND
Business: 353-1670-8576
Fax: 353-1670-8575
E-mail: info@argutusmed.com
Web Site: www.argutusmed.com
Contact: Joe Keenan

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

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One Preserve Pkwy Ste 600
Rockville, MD 20852
Business: 301-214-7600
E-mail: sales@cardiocore.com
Web Site: www.cardiocore.com
Contact: Robert Goodman

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Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

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1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

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Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
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Web Site: www.clinlogix.com
Contact: Carrie Cameron

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Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINSTAR
100 Pine St Ste 2075
San Francisco, CA 94111
Business: 415-981-9515
E-mail: contact@clinstar.com
Web Site: www.clinstar.com
Contact: Erin King

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Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

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100 Overlook Center
Princeton, NJ 08540
Toll-free: 877-632-9432
Business: 609-936-2600
E-mail: info@corelabpartners.com
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Princeton, NJ 08540
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Business: 609-419-2240
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Web Site: www.covance.com

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

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Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
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Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

HEMACARE CORP
15350 Sherman Way Ste 350
Van Nuys, CA 91406
Toll-free: 877-397-3087
Business: 818-226-1968
Fax: 818-251-5300
E-mail: astock@hemacare.com
Web Site: www.hemacare.com
Contact: Anna Stock

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Miamiville, OH 45147
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Fax: 513-831-1217
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Web Site: www.hill-top.com
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Fax: 267-482-6301
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Web Site: www.iconplc.com/imaging
Contact: Mark Eberhardt

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3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

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Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

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1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

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224 Park Trace Blvd
Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

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One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
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Phoenix, AZ 85016
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Fax: 358-20-7446-801
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Web Site: www.medfiles.fi
Contact: Tuija Keinonen

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Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

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Cincinnati, OH 45227
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Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

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100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MEK CONSULTING
25th Martiou St 32
Melissia, 15127 GREECE
Business: 30-210-810-5410
Fax: 30-210-810-5425
E-mail: enquiry@mekconsulting.com
Web Site: www.mekconsulting.com
Contact: Antoine El-Khazen

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

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Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NERI
9 Galen St
Watertown, MA 02472
Business: 617-972-3349
Fax: 617-926-8246
E-mail: dporthouse@neriscience.com
Web Site: www.neriscience.com
Contact: Dawn Porthouse

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46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

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Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

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9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

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Denver, CO 80206
Business: 888-976-2676
Fax: 888-986-2676
E-mail: rick.heth@pcmtrials.com
Web Site: www.pcmtrials.com
Contact: Rick Heth

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504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

PHLEXGLOBAL LTD
Mandeville House, 62 The Broadway
Amersham, Buckinghamshire HP7 0HJ
UNITED KINGDOM
Business: 44-1494-720-420
Fax: 44-1494-720-430
E-mail: info@phlexglobal.com
Web Site: www.phlexglobal.com
Contact: Karen Redding

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Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk

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Raleigh, NC 27612
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Fax: 919-786-8201
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E-mail: jennifer.mcaleer@pracs.com
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Contact: Jennifer McAleer

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1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

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32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SWISS TROPICAL & PUBLIC HEALTH INSTITUTE
Socinstrasse 57
Basel, 4002 SWITZERLAND
Business: 41-61-284-8960
Fax: 41-61-284-8999
E-mail: christian.burri@unibas.ch
Web Site: www.swisstph.ch
Contact: Christian Burri

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

TGA SCIENCES
47 Hall St
Medford, MA 02155
Business: 781-393-6910
Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
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Web Site: www.wwctrials.com
Contact: Liyana Pama

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Contact: Mia Hurn

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Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ACUMEN HEALTHCARE SOLUTIONS LLC
14252 23 Ave N
Plymouth, MN 55447
Business: 763-559-8232
Fax: 763-559-2821
E-mail: wgk@acumenhealthcare.com
Web Site: www.acumenhealthcare.com
Contact: Wm Kobi

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

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227 Washington St
Conshohocken, PA 19428
Toll-free: 888-312-2328
Business: 610-729-7039
Fax: 866-924-2498
E-mail: bill.wilson@cardionet.com
Contact: Bill Wilson

ALLIANCE HEALTHCARE INFORMATION LLC
One Ivybrook Blvd Ste 100
Ivyland, PA 18974
Business: 215-347-1100
Fax: 215-347-1110
E-mail: info@alliancehealthinfo.com
Web Site: www.alliancehealthinfo.com
Contact: Mary Anne Greenberg

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

AXIOM ACCELERATED CLINICAL PATIENT RECRUITMENT
624 E Park Ave, PO Box 7122
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Toll-free: 888-859-4656
Fax: 847-362-7788
E-mail: jclausing@axmarketing.com
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Contact: Jeffrey Clausing

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

BECKLOFF ASSOCS
7400 W 110 St Ste 300 Commerce Plaza II
Overland Park, KS 66210
Business: 913-451-3955
Fax: 913-451-3846
E-mail: info@beckloff.com
Web Site: www.beckloff.com
Contact: Christopher Kavlick

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

CARDIOCORE
One Preserve Pkwy Ste 600
Rockville, MD 20852
Business: 301-214-7600
E-mail: sales@cardiocore.com
Web Site: www.cardiocore.com
Contact: Robert Goodman

CAROLINAS RESEARCH ASSOCS
2023 Carmel Rd
Charlotte, NC 28226
Business: 704-366-3001
Fax: 704-364-4422
E-mail: ymccracken@carolinasresearch.com
Web Site: www.carolinasresearch.com
Contact: Yvonne Mccracken

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

THE CENTER FOR PROFESSIONAL INNOVATION & EDUCATION
7 Great Valley Pkwy Ste 128
Malvern, PA 19355
Business: 610-688-1708
Fax: 610-688-7817
E-mail: info@cfpie.com
Web Site: www.cfpie.com
Contact: Bill Beyer

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CIS CLINICAL INVESTIGATION SUPPORT GMBH
Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLEARTRIAL
328 S Jefferson Ste 550
Chicago, IL 60661
Business: 312-460-3000
E-mail: info@cleartrial.com
Web Site: www.cleartrial.com
Contact: Catherine Ginzer

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL DATAFAX SYSTEMS
25 Main St W Ste 500
Hamilton, ON L8P 1H1 CANADA
Business: 905-522-3282
Fax: 905-522-7284
E-mail: info@datafax.com
Web Site: www.datafax.com
Contact: Wayne Taylor

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearch consulting.com
Web Site: www.eclinicalresearch consulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CONSENTSOLUTIONS
228 N Market St Ste 200
Frederick, MD 21701
Business: 240-575-1918
Fax: 301-694-0833
Web Site: www.consentsolutions.com
Contact: Susan Brink

CORAM CLINICAL TRIALS
555 17th St Ste 1500
Denver, CO 80202
Toll-free: 877-569-2738
Business: 303-672-8805
Fax: 949-462-8855
E-mail: coramclinicaltrials@coramhc.com
Web Site: www.coramclinicaltrials.com
Contact: Jill Barnes

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

CORELAB PARTNERS
100 Overlook Center
Princeton, NJ 08540
Toll-free: 877-632-9432
Business: 609-936-2600
E-mail: info@corelabpartners.com
Web Site: www.corelabpartners.com
Contact: Kevin Duffy

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210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

CPS RESEARCH
3 Todd Campus Acre Rd
Glasgow, G20 OXA UNITED KINGDOM
Business: 44-1419-467-888
Fax: 44-1419-461-324
E-mail: info@cpsresearch.co.uk
Web Site: www.cpsresearch.co.uk
Contact: Tom McCulloch

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
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Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

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Fax: 39-045-8222812
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Web Site: www.cromsource.com
Contact: Margherita Mosconi

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Industriestrasse 7
Zug, CH-6300 SWITZERLAND
Business: 41-41-725-3525
Fax: 41-41-725-3520
E-mail: jean-pierre.tassignon@crossover-cri.com
Web Site: www.crossover-cri.com
Contact: Jean-Pierre Tassignon

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz

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A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS CLINICAL SERVICES
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

FACTORY CRO FOR MEDICAL DEVICES
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Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

GLP QUALITY CONSULTING LLC
2481 Packard Rd K
Ann Arbor, MI 48104
Business: 734-222-6285
E-mail: scottrumsey@glpqualityconsulting.com
Web Site: www.glpqualityconsulting.com
Contact: Scott Rumsey

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Ely, Cambridgeshire CB7 4EX UNITED KINGDOM
Business: 44-1353-645-590
Fax: 44-1353-645-599
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Web Site: www.gf-associates.co.uk

HEGI RESEARCH CORP
1427-222 Riverfront Ave SW
Calgary, AB T2P 0X2 CANADA
Business: 403-262-7176
Fax: 403-262-8438
E-mail: hegiresearch@shaw.ca
Web Site: www.hegiresearch.com
Contact: Christine Hegi

THE HELIOS GROUP
1981 Weaver Forest Way
Morrisville, NC 27560
Business: 919-650-2827
Fax: 919-882-8190
E-mail: ekantanas@rdsourcing.com
Web Site: www.rdsourcing.com
Contact: Eva Kantanas

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15350 Sherman Way Ste 350
Van Nuys, CA 91406
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Fax: 818-251-5300
E-mail: astock@hemacare.com
Web Site: www.hemacare.com
Contact: Anna Stock

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6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

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2800 Kelly Rd Ste 200
Warrington, PA 18976
Business: 267-482-6300
Fax: 267-482-6301
E-mail: imaging@iconplc.com
Web Site: www.iconplc.com/imaging
Contact: Mark Eberhardt

IMPERIAL
3100 Walkent Dr
Grand Rapids, MI 49544
Toll-free: 800-777-2591
Business: 616-784-0100
Fax: 616-784-1218
E-mail: connect@imperialcrs.com
Web Site: www.imperialcrs.com
Contact: Scott Scheidel

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

INTERLAB CENTRAL LAB SERVICES WORLDWIDE
Bayerstr 53
Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

IRB SERVICES LTD
372 Hollandview Trail Ste 300
Aurora, ON L4G 0A5 CANADA
Business: 905-727-7989
Fax: 905-727-7990
E-mail: info@irbservices.com
Web Site: www.irbservices.com
Contact: Jennifer Bruce

KEMIC BIORESEARCH
22 Nichols Ave, PO Box 878
Kentville, NS B4N 4H8 CANADA
Business: 902-678-8195
Fax: 902-678-2839
E-mail: info@kemic.com
Web Site: www.kemic.com
Contact: Susan C. Goodall

KRELL CLINICAL COMMUNICATIONS LLC
133 Old Clinton Rd
Flemington, NJ 08822
Business: 908-625-1462
E-mail: rkrell@krellinc.com
Contact: Robert Krell

KRONOS COMMUNICATED DATA
224 Park Trace Blvd
Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIMIX INTL
35 NE 40 St Ste 200
Miami, FL 33137
Toll-free: 888-MEDIMIX
Business: 305-573-5233
E-mail: bizdev@medimix.net
Web Site: www.medimix.net
Contact: Henry Gazay

MEDIPHA-HOLDING AG
Angelgasse 2 a
Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MEK CONSULTING
25th Martiou St 32
Melissia, 15127 GREECE
Business: 30-210-810-5410
Fax: 30-210-810-5425
E-mail: enquiry@mekconsulting.com
Web Site: www.mekconsulting.com
Contact: Antoine El-Khazen

MERGE HEALTHCARE
4000 Aerial Center Pkwy Ste 101
Morrisville, NC 27560
Business: 919-653-3400
E-mail: eclinical@merge.com
Web Site: www.merge.com/eclinical
Contact: Bruce Avery

MMG
700 King Farm Blvd 5th Flr
Rockville, MD 20850
Business: 301-984-7191
Fax: 301-921-4405
E-mail: hwest@mmgct.com
Web Site: www.wegetpatients.com
Contact: Helen West

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MONITORFORHIRE.COM
15 E Ridge Pike Ste 225
Conshohocken, PA 19428
Business: 610-862-0909
Fax: 610-862-0912
E-mail: requestinfo@monitorforhire.com
Web Site: www.monitorforhire.com
Contact: Scott Freedman

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NERI
9 Galen St
Watertown, MA 02472
Business: 617-972-3349
Fax: 617-926-8246
E-mail: dporthouse@neriscience.com
Web Site: www.neriscience.com
Contact: Dawn Porthouse

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PATIENTS DIRECT LTD
3 Todd Campus, West of Scotland Science Park
Glasgow, G20 0XA UNITED ARAB EMIRATES
Business: 44-0-141-946-8618
Fax: 44-0-141-946-1324

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POLARIS COMPLIANCE CONSULTANTS
200 Commonwealth Center Ste 101
Cary, NC 27511
Business: 919-463-0003
Fax: 919-463-0004
E-mail: info@polarisconsultants.com
Web Site: www.polarisconsultants.com
Contact: Celine M. Clive

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUALITYMETRIC
24 Albion Rd Bldg 400
Lincoln, RI 02865
Toll-free: 800-572-9394
Business: 401-334-8800
Fax: 401-334-8801
E-mail: shetu@qualitymetric.com
Web Site: www.qualitymetric.com
Contact: Sheila Hetu

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGISTRAT-MAPI
2343 Alexandria Dr Ste 100
Lexington, PA 40504
Toll-free: 800-381-7878
Business: 859-223-4334
Fax: 859-514-4350
E-mail: info@registratmapi.com
Web Site: www.registratmapi.com
Contact: Bill Blank

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SCIENCE AUTHOR
4025 Cattlemen Rd 151
Sarasota, FL 34233
Toll-free: 800-362-7686
E-mail: msg@scienceauthor.com
Web Site: www.scienceauthor.com
Contact: Marithea Goberville

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPARTA SYSTEMS
Holmdel Corporate Plaza, 2137 Hwy 35
Holmdel, NJ 07733
Business: 732-203-0400
Fax: 732-203-0375
E-mail: info@spartasystems.com
Web Site: www.spartasystems.com

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

STUDYMANAGER
520 Pike St Ste 2522
Seattle, WA 98101
Business: 206-728-0313
E-mail: info@studymanager.com
Web Site: www.studymanager.com
Contact: Larissa Amoroso

SWISS TROPICAL & PUBLIC HEALTH INSTITUTE
Socinstrasse 57
Basel, 4002 SWITZERLAND
Business: 41-61-284-8960
Fax: 41-61-284-8999
E-mail: christian.burri@unibas.ch
Web Site: www.swisstph.ch
Contact: Christian Burri

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VELOS
2201 Walnut Ave Ste 208
Fremont, CA 94538
Toll-free: 866-988-3567
Business: 510-739-4010
Fax: 510-739-4018
E-mail: info@velos.com
Web Site: www.velos.com
Contact: Brigitte Wilkerson

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

CRF Design

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ACUMEN HEALTHCARE SOLUTIONS LLC
14252 23 Ave N
Plymouth, MN 55447
Business: 763-559-8232
Fax: 763-559-2821
E-mail: wgk@acumenhealthcare.com
Web Site: www.acumenhealthcare.com
Contact: Wm Kobi

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

BECKLOFF ASSOCS
7400 W 110 St Ste 300 Commerce Plaza II
Overland Park, KS 66210
Business: 913-451-3955
Fax: 913-451-3846
E-mail: info@beckloff.com
Web Site: www.beckloff.com
Contact: Christopher Kavlick

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL DATAFAX SYSTEMS
25 Main St W Ste 500
Hamilton, ON L8P 1H1 CANADA
Business: 905-522-3282
Fax: 905-522-7284
E-mail: info@datafax.com
Web Site: www.datafax.com
Contact: Wayne Taylor

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

CPS RESEARCH
3 Todd Campus Acre Rd
Glasgow, G20 OXA UNITED KINGDOM
Business: 44-1419-467-888
Fax: 44-1419-461-324
E-mail: info@cpsresearch.co.uk
Web Site: www.cpsresearch.co.uk
Contact: Tom McCulloch

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CRF SOLUTIONS/WALLINGFORD PRINTING
11 Sycamore Way #111
Branford, CT 06405
Business: 203-481-1911
Fax: 203-481-1511
E-mail: tom@wallprint.com
Web Site: www.wallprint.com
Contact: Thomas R. Bright

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS CLINICAL SERVICES
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

HEGI RESEARCH CORP
1427-222 Riverfront Ave SW
Calgary, AB T2P 0X2 CANADA
Business: 403-262-7176
Fax: 403-262-8438
E-mail: hegiresearch@shaw.ca
Web Site: www.hegiresearch.com
Contact: Christine Hegi

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

IMPERIAL
3100 Walkent Dr
Grand Rapids, MI 49544
Toll-free: 800-777-2591
Business: 616-784-0100
Fax: 616-784-1218
E-mail: connect@imperialcrs.com
Web Site: www.imperialcrs.com
Contact: Scott Scheidel

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIPHA-HOLDING AG
Angelgasse 2 a
Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEK CONSULTING
25th Martiou St 32
Melissia, 15127 GREECE
Business: 30-210-810-5410
Fax: 30-210-810-5425
E-mail: enquiry@mekconsulting.com
Web Site: www.mekconsulting.com
Contact: Antoine El-Khazen

MERGE HEALTHCARE
4000 Aerial Center Pkwy Ste 101
Morrisville, NC 27560
Business: 919-653-3400
E-mail: eclinical@merge.com
Web Site: www.merge.com/eclinical
Contact: Bruce Avery

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PATIENTS DIRECT LTD
3 Todd Campus, West of Scotland Science Park
Glasgow, G20 0XA UNITED ARAB EMIRATES
Business: 44-0-141-946-8618
Fax: 44-0-141-946-1324

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

STUDYMANAGER
520 Pike St Ste 2522
Seattle, WA 98101
Business: 206-728-0313
E-mail: info@studymanager.com
Web Site: www.studymanager.com
Contact: Larissa Amoroso

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

CT Protocol Design

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

BECKLOFF ASSOCS
7400 W 110 St Ste 300 Commerce Plaza II
Overland Park, KS 66210
Business: 913-451-3955
Fax: 913-451-3846
E-mail: info@beckloff.com
Web Site: www.beckloff.com
Contact: Christopher Kavlick

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

CARDIOCORE
One Preserve Pkwy Ste 600
Rockville, MD 20852
Business: 301-214-7600
E-mail: sales@cardiocore.com
Web Site: www.cardiocore.com
Contact: Robert Goodman

CAROLINAS RESEARCH ASSOCS
2023 Carmel Rd
Charlotte, NC 28226
Business: 704-366-3001
Fax: 704-364-4422
E-mail: ymccracken@carolinasresearch.com
Web Site: www.carolinasresearch.com
Contact: Yvonne Mccracken

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CONSENTSOLUTIONS
228 N Market St Ste 200
Frederick, MD 21701
Business: 240-575-1918
Fax: 301-694-0833
Web Site: www.consentsolutions.com
Contact: Susan Brink

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

CORELAB PARTNERS
100 Overlook Center
Princeton, NJ 08540
Toll-free: 877-632-9432
Business: 609-936-2600
E-mail: info@corelabpartners.com
Web Site: www.corelabpartners.com
Contact: Kevin Duffy

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

CPS RESEARCH
3 Todd Campus Acre Rd
Glasgow, G20 OXA UNITED KINGDOM
Business: 44-1419-467-888
Fax: 44-1419-461-324
E-mail: info@cpsresearch.co.uk
Web Site: www.cpsresearch.co.uk
Contact: Tom McCulloch

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS CLINICAL SERVICES
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

GREGORY FRYER ASSOCS LTD
30 Saint Thomas Pl, Cambridgeshire Business Park
Ely, Cambridgeshire CB7 4EX UNITED KINGDOM
Business: 44-1353-645-590
Fax: 44-1353-645-599
E-mail: info@gf-associates.co.uk
Web Site: www.gf-associates.co.uk

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

IRB SERVICES LTD
372 Hollandview Trail Ste 300
Aurora, ON L4G 0A5 CANADA
Business: 905-727-7989
Fax: 905-727-7990
E-mail: info@irbservices.com
Web Site: www.irbservices.com
Contact: Jennifer Bruce

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIPHA-HOLDING AG
Angelgasse 2 a
Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MMG
700 King Farm Blvd 5th Flr
Rockville, MD 20850
Business: 301-984-7191
Fax: 301-921-4405
E-mail: hwest@mmgct.com
Web Site: www.wegetpatients.com
Contact: Helen West

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PATIENTS DIRECT LTD
3 Todd Campus, West of Scotland Science Park
Glasgow, G20 0XA UNITED ARAB EMIRATES
Business: 44-0-141-946-8618
Fax: 44-0-141-946-1324

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SWISS TROPICAL & PUBLIC HEALTH INSTITUTE
Socinstrasse 57
Basel, 4002 SWITZERLAND
Business: 41-61-284-8960
Fax: 41-61-284-8999
E-mail: christian.burri@unibas.ch
Web Site: www.swisstph.ch
Contact: Christian Burri

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

Data Collection

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ACUMEN HEALTHCARE SOLUTIONS LLC
14252 23 Ave N
Plymouth, MN 55447
Business: 763-559-8232
Fax: 763-559-2821
E-mail: wgk@acumenhealthcare.com
Web Site: www.acumenhealthcare.com
Contact: Wm Kobi

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

AGILITY CENTRALIZED RESEARCH SERVICES - A CARDIONET CO
227 Washington St
Conshohocken, PA 19428
Toll-free: 888-312-2328
Business: 610-729-7039
Fax: 866-924-2498
E-mail: bill.wilson@cardionet.com
Contact: Bill Wilson

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

AXIOM ACCELERATED CLINICAL PATIENT RECRUITMENT
624 E Park Ave, PO Box 7122
Libertyville, IL 60048
Toll-free: 888-859-4656
Fax: 847-362-7788
E-mail: jclausing@axmarketing.com
Web Site: www.recruitpatients.com
Contact: Jeffrey Clausing

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

CARDIOCORE
One Preserve Pkwy Ste 600
Rockville, MD 20852
Business: 301-214-7600
E-mail: sales@cardiocore.com
Web Site: www.cardiocore.com
Contact: Robert Goodman

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

CORELAB PARTNERS
100 Overlook Center
Princeton, NJ 08540
Toll-free: 877-632-9432
Business: 609-936-2600
E-mail: info@corelabpartners.com
Web Site: www.corelabpartners.com
Contact: Kevin Duffy

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS CLINICAL SERVICES
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

GLP QUALITY CONSULTING LLC
2481 Packard Rd K
Ann Arbor, MI 48104
Business: 734-222-6285
E-mail: scottrumsey@glpqualityconsulting.com
Web Site: www.glpqualityconsulting.com
Contact: Scott Rumsey

HEGI RESEARCH CORP
1427-222 Riverfront Ave SW
Calgary, AB T2P 0X2 CANADA
Business: 403-262-7176
Fax: 403-262-8438
E-mail: hegiresearch@shaw.ca
Web Site: www.hegiresearch.com
Contact: Christine Hegi

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

ICON MEDICAL IMAGING
2800 Kelly Rd Ste 200
Warrington, PA 18976
Business: 267-482-6300
Fax: 267-482-6301
E-mail: imaging@iconplc.com
Web Site: www.iconplc.com/imaging
Contact: Mark Eberhardt

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

INTERLAB CENTRAL LAB SERVICES WORLDWIDE
Bayerstr 53
Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

KRONOS COMMUNICATED DATA
224 Park Trace Blvd
Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIMIX INTL
35 NE 40 St Ste 200
Miami, FL 33137
Toll-free: 888-MEDIMIX
Business: 305-573-5233
E-mail: bizdev@medimix.net
Web Site: www.medimix.net
Contact: Henry Gazay

MEDIPHA-HOLDING AG
Angelgasse 2 a
Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MMG
700 King Farm Blvd 5th Flr
Rockville, MD 20850
Business: 301-984-7191
Fax: 301-921-4405
E-mail: hwest@mmgct.com
Web Site: www.wegetpatients.com
Contact: Helen West

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NERI
9 Galen St
Watertown, MA 02472
Business: 617-972-3349
Fax: 617-926-8246
E-mail: dporthouse@neriscience.com
Web Site: www.neriscience.com
Contact: Dawn Porthouse

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PATIENTS DIRECT LTD
3 Todd Campus, West of Scotland Science Park
Glasgow, G20 0XA UNITED ARAB EMIRATES
Business: 44-0-141-946-8618
Fax: 44-0-141-946-1324

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUALITYMETRIC
24 Albion Rd Bldg 400
Lincoln, RI 02865
Toll-free: 800-572-9394
Business: 401-334-8800
Fax: 401-334-8801
E-mail: shetu@qualitymetric.com
Web Site: www.qualitymetric.com
Contact: Sheila Hetu

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGISTRAT-MAPI
2343 Alexandria Dr Ste 100
Lexington, PA 40504
Toll-free: 800-381-7878
Business: 859-223-4334
Fax: 859-514-4350
E-mail: info@registratmapi.com
Web Site: www.registratmapi.com
Contact: Bill Blank

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SWISS TROPICAL & PUBLIC HEALTH INSTITUTE
Socinstrasse 57
Basel, 4002 SWITZERLAND
Business: 41-61-284-8960
Fax: 41-61-284-8999
E-mail: christian.burri@unibas.ch
Web Site: www.swisstph.ch
Contact: Christian Burri

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VELOS
2201 Walnut Ave Ste 208
Fremont, CA 94538
Toll-free: 866-988-3567
Business: 510-739-4010
Fax: 510-739-4018
E-mail: info@velos.com
Web Site: www.velos.com
Contact: Brigitte Wilkerson

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

Data Monitoring

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

AGILITY CENTRALIZED RESEARCH SERVICES - A CARDIONET CO
227 Washington St
Conshohocken, PA 19428
Toll-free: 888-312-2328
Business: 610-729-7039
Fax: 866-924-2498
E-mail: bill.wilson@cardionet.com
Contact: Bill Wilson

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

CARDIOCORE
One Preserve Pkwy Ste 600
Rockville, MD 20852
Business: 301-214-7600
E-mail: sales@cardiocore.com
Web Site: www.cardiocore.com
Contact: Robert Goodman

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS CLINICAL SERVICES
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

GLP QUALITY CONSULTING LLC
2481 Packard Rd K
Ann Arbor, MI 48104
Business: 734-222-6285
E-mail: scottrumsey@glpqualityconsulting.com
Web Site: www.glpqualityconsulting.com
Contact: Scott Rumsey

GREGORY FRYER ASSOCS LTD
30 Saint Thomas Pl, Cambridgeshire Business Park
Ely, Cambridgeshire CB7 4EX UNITED KINGDOM
Business: 44-1353-645-590
Fax: 44-1353-645-599
E-mail: info@gf-associates.co.uk
Web Site: www.gf-associates.co.uk

HEGI RESEARCH CORP
1427-222 Riverfront Ave SW
Calgary, AB T2P 0X2 CANADA
Business: 403-262-7176
Fax: 403-262-8438
E-mail: hegiresearch@shaw.ca
Web Site: www.hegiresearch.com
Contact: Christine Hegi

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

KEMIC BIORESEARCH
22 Nichols Ave, PO Box 878
Kentville, NS B4N 4H8 CANADA
Business: 902-678-8195
Fax: 902-678-2839
E-mail: info@kemic.com
Web Site: www.kemic.com
Contact: Susan C. Goodall

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIPHA-HOLDING AG
Angelgasse 2 a
Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MEK CONSULTING
25th Martiou St 32
Melissia, 15127 GREECE
Business: 30-210-810-5410
Fax: 30-210-810-5425
E-mail: enquiry@mekconsulting.com
Web Site: www.mekconsulting.com
Contact: Antoine El-Khazen

MMG
700 King Farm Blvd 5th Flr
Rockville, MD 20850
Business: 301-984-7191
Fax: 301-921-4405
E-mail: hwest@mmgct.com
Web Site: www.wegetpatients.com
Contact: Helen West

MONITORFORHIRE.COM
15 E Ridge Pike Ste 225
Conshohocken, PA 19428
Business: 610-862-0909
Fax: 610-862-0912
E-mail: requestinfo@monitorforhire.com
Web Site: www.monitorforhire.com
Contact: Scott Freedman

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPARTA SYSTEMS
Holmdel Corporate Plaza, 2137 Hwy 35
Holmdel, NJ 07733
Business: 732-203-0400
Fax: 732-203-0375
E-mail: info@spartasystems.com
Web Site: www.spartasystems.com

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SWISS TROPICAL & PUBLIC HEALTH INSTITUTE
Socinstrasse 57
Basel, 4002 SWITZERLAND
Business: 41-61-284-8960
Fax: 41-61-284-8999
E-mail: christian.burri@unibas.ch
Web Site: www.swisstph.ch
Contact: Christian Burri

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VELOS
2201 Walnut Ave Ste 208
Fremont, CA 94538
Toll-free: 866-988-3567
Business: 510-739-4010
Fax: 510-739-4018
E-mail: info@velos.com
Web Site: www.velos.com
Contact: Brigitte Wilkerson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

Health Metrics

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACUMEN HEALTHCARE SOLUTIONS LLC
14252 23 Ave N
Plymouth, MN 55447
Business: 763-559-8232
Fax: 763-559-2821
E-mail: wgk@acumenhealthcare.com
Web Site: www.acumenhealthcare.com
Contact: Wm Kobi

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIMIX INTL
35 NE 40 St Ste 200
Miami, FL 33137
Toll-free: 888-MEDIMIX
Business: 305-573-5233
E-mail: bizdev@medimix.net
Web Site: www.medimix.net
Contact: Henry Gazay

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VIRTU STAT LTD
1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
E-mail: tadarch@virtustat.com
Web Site: www.virtustat.com
Contact: Tad Archambault

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

At-Home Study Services

CORAM CLINICAL TRIALS
555 17th St Ste 1500
Denver, CO 80202
Toll-free: 877-569-2738
Business: 303-672-8805
Fax: 949-462-8855
E-mail: coramclinicaltrials@coramhc.com
Web Site: www.coramclinicaltrials.com
Contact: Jill Barnes

GLOBALCARE CLINICAL TRIALS
2201 Waukegan Rd
Bannockburn, IL 60015
Business: 847-282-3270
Fax: 847-282-3271
E-mail: info@globalcarect.com
Web Site: www.globalcarect.com
Contact: Gail Adinamis

THE MRN LTD
Talon House Presley Way Crownhill
Milton Keynes, MK8 OES UNITED KINGDOM
Business: 44-1908-261-153
E-mail: stuart.redding@themrn.co.uk
Web Site: www.themrn.co.uk
Contact: Stuart Redding

PCM TRIALS
500 E Eighth Ave
Denver, CO 80206
Business: 888-976-2676
Fax: 888-986-2676
E-mail: rick.heth@pcmtrials.com
Web Site: www.pcmtrials.com
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VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
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Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

Medical Writing

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
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Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

ALLIANCE HEALTHCARE INFORMATION LLC
One Ivybrook Blvd Ste 100
Ivyland, PA 18974
Business: 215-347-1100
Fax: 215-347-1110
E-mail: info@alliancehealthinfo.com
Web Site: www.alliancehealthinfo.com
Contact: Mary Anne Greenberg

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5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
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Web Site: www.barnettinternational.com
Contact: Tony Chea

BECKLOFF ASSOCS
7400 W 110 St Ste 300 Commerce Plaza II
Overland Park, KS 66210
Business: 913-451-3955
Fax: 913-451-3846
E-mail: info@beckloff.com
Web Site: www.beckloff.com
Contact: Christopher Kavlick

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

THE CENTER FOR PROFESSIONAL INNOVATION & EDUCATION
7 Great Valley Pkwy Ste 128
Malvern, PA 19355
Business: 610-688-1708
Fax: 610-688-7817
E-mail: info@cfpie.com
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CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
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Web Site: www.chiltern.com
Contact: Susan Ojanen

CIS CLINICAL INVESTIGATION SUPPORT GMBH
Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
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Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

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Contact: Birgit Hennecke-Janzer

CLINLOGIX LLC
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Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
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Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CORAM CLINICAL TRIALS
555 17th St Ste 1500
Denver, CO 80202
Toll-free: 877-569-2738
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3 Todd Campus Acre Rd
Glasgow, G20 OXA UNITED KINGDOM
Business: 44-1419-467-888
Fax: 44-1419-461-324
E-mail: info@cpsresearch.co.uk
Web Site: www.cpsresearch.co.uk
Contact: Tom McCulloch

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CROSSOVER CRI AG
Industriestrasse 7
Zug, CH-6300 SWITZERLAND
Business: 41-41-725-3525
Fax: 41-41-725-3520
E-mail: jean-pierre.tassignon@crossover-cri.com
Web Site: www.crossover-cri.com
Contact: Jean-Pierre Tassignon

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
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Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
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Business: 49-2219-128-710
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Business: 732-764-6969
Fax: 732-764-6755
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Contact: Sales Marketing

EVEREST CLINICAL RESEARCH SERVICES
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Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang

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Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
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50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
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Contact: Vladimir Verbitsky

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Business: 44-1353-645-590
Fax: 44-1353-645-599
E-mail: info@gf-associates.co.uk
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HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

IMPERIAL
3100 Walkent Dr
Grand Rapids, MI 49544
Toll-free: 800-777-2591
Business: 616-784-0100
Fax: 616-784-1218
E-mail: connect@imperialcrs.com
Web Site: www.imperialcrs.com
Contact: Scott Scheidel

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

KEMIC BIORESEARCH
22 Nichols Ave, PO Box 878
Kentville, NS B4N 4H8 CANADA
Business: 902-678-8195
Fax: 902-678-2839
E-mail: info@kemic.com
Web Site: www.kemic.com
Contact: Susan C. Goodall

KRELL CLINICAL COMMUNICATIONS LLC
133 Old Clinton Rd
Flemington, NJ 08822
Business: 908-625-1462
E-mail: rkrell@krellinc.com
Contact: Robert Krell

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIPHA-HOLDING AG
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Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

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9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
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Contact: Clareece West

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504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
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Cary, NC 27511
Business: 919-463-0003
Fax: 919-463-0004
E-mail: info@polarisconsultants.com
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POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
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PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
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Contact: Johanna Schenk

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
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Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
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Contact: Saira Singh

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3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
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QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
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Contact: Krinio Palli

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
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2343 Alexandria Dr Ste 100
Lexington, PA 40504
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Contact: Bill Blank

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
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Business: 44-1565-733-772
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Contact: Suzanne Batchelor

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Contact: Tracy Dugan

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Daglan, 24250 FRANCE
Business: 33-553-316-419
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E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

Negotiating Budgets/ Contracts

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CLEARTRIAL
328 S Jefferson Ste 550
Chicago, IL 60661
Business: 312-460-3000
E-mail: info@cleartrial.com
Web Site: www.cleartrial.com
Contact: Catherine Ginzer

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL RESEARCH CONSULTING
101 Federal St Ste 1900
Boston, MA 02110
Business: 508-865-8907
Fax: 508-865-8908
E-mail: mazurka@eclinicalresearchconsulting.com
Web Site: www.eclinicalresearchconsulting.com
Contact: Lisa Mazurka

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

CLINVEST
3805 S Kansas Expy
Springfield, MO 65807
Toll-free: 877-566-1970
Business: 417-841-3618
Fax: 417-841-3695
E-mail: mbeach@clinvest.com
Web Site: www.clinvest.com
Contact: M.E Beach

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRA SOLUTIONS
11555 Heron Bay Blvd Ste 200
Coral Springs, FL 33076
Toll-free: 800-763-4103
Business: 877-633-3322
Fax: 800-763-4103
E-mail: kwhalen@cra-solutions.com
Web Site: www.cra-solutions.com
Contact: Kimberly Whalen

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

FACTORY CRO FOR MEDICAL DEVICES
Prof Bronkhorstlaan Tenth Bldg 54
Bilthoven, 3723 MB THE NETHERLANDS
Business: 31-30-22-92-727
Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

GREGORY FRYER ASSOCS LTD
30 Saint Thomas Pl, Cambridgeshire Business Park
Ely, Cambridgeshire CB7 4EX UNITED KINGDOM
Business: 44-1353-645-590
Fax: 44-1353-645-599
E-mail: info@gf-associates.co.uk
Web Site: www.gf-associates.co.uk

HEGI RESEARCH CORP
1427-222 Riverfront Ave SW
Calgary, AB T2P 0X2 CANADA
Business: 403-262-7176
Fax: 403-262-8438
E-mail: hegiresearch@shaw.ca
Web Site: www.hegiresearch.com
Contact: Christine Hegi

THE HELIOS GROUP
1981 Weaver Forest Way
Morrisville, NC 27560
Business: 919-650-2827
Fax: 919-882-8190
E-mail: ekantanas@rdsourcing.com
Web Site: www.rdsourcing.com
Contact: Eva Kantanas

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MEK CONSULTING
25th Martiou St 32
Melissia, 15127 GREECE
Business: 30-210-810-5410
Fax: 30-210-810-5425
E-mail: enquiry@mekconsulting.com
Web Site: www.mekconsulting.com
Contact: Antoine El-Khazen

MMG
700 King Farm Blvd 5th Flr
Rockville, MD 20850
Business: 301-984-7191
Fax: 301-921-4405
E-mail: hwest@mmgct.com
Web Site: www.wegetpatients.com
Contact: Helen West

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SCHIFF & CO
1129 Bloomfield Ave
West Caldwell, NJ 07006
Business: 973-227-1830
Fax: 973-227-5330
E-mail: schiffandcompany@aol.com
Web Site: www.schiffandcompany.com
Contact: Robert Schiff

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

VITAL SYSTEMS
3701 Algonquin Rd, Ste 310
Rolling Meadows, IL 60008
Business: 847-458-2900
Fax: 847-241-0116
E-mail: info@vtlsys.com
Web Site: www.vtlsys.com
Contact: George Stoms

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

Pharmacovigilance

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACTIVA8 CLINICAL RESEARCH
Av Cerro Colorado 5240, Piso 10
Las Condes, PO Box Casilla 19
Sucursal Vitacura
Santiago, CHILE
Business: 56-2-434-5318
Fax: 56-2-356-6979
E-mail: vlezano@activa8.com
Web Site: www.activa8.com
Contact: Veronica Lezano

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

ALMEDIS
5 Malaya Pirogovskaya Ul Office 22
Moscow, 119435 RUSSIAN FEDERATION
Business: 7-495-937-43-18
Fax: 7-495-937-43-19
E-mail: info@almedis.ru
Web Site: www.almedis.ru
Contact: Anna Shagako

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

BARNETT INTL
250 First Ave Ste 300, PO Box (02494)
Needham, MA 02445
Business: 781-972-5400
Fax: 781-972-5425
E-mail: tchea@healthtech.com
Web Site: www.barnettinternational.com
Contact: Tony Chea

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CIS CLINICAL INVESTIGATION SUPPORT GMBH
Kaiserstr 43
Wien, A 1070 AUSTRIA
Business: 43-1523-401-5
Fax: 43-1523-401-599
E-mail: cis-qa@aon.at
Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

CLINLOGIX LLC
321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

CLINRES-FARMACIJA DOO
Srebrnjak 61
Zagreb, 10000 CROATIA
Business: 385-1-23-96-900
E-mail: info@clinres-farmacija.hr
Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CONSENTSOLUTIONS
228 N Market St Ste 200
Frederick, MD 21701
Business: 240-575-1918
Fax: 301-694-0833
Web Site: www.consentsolutions.com
Contact: Susan Brink

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

HEMACARE CORP
15350 Sherman Way Ste 350
Van Nuys, CA 91406
Toll-free: 877-397-3087
Business: 818-226-1968
Fax: 818-251-5300
E-mail: astock@hemacare.com
Web Site: www.hemacare.com
Contact: Anna Stock

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

KEMIC BIORESEARCH
22 Nichols Ave, PO Box 878
Kentville, NS B4N 4H8 CANADA
Business: 902-678-8195
Fax: 902-678-2839
E-mail: info@kemic.com
Web Site: www.kemic.com
Contact: Susan C. Goodall

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDIPHA-HOLDING AG
Angelgasse 2 a
Oberwil, 6317 SWITZERLAND
Business: 41-41-5448248
E-mail: peter.schlieper@medipha-holding.com
Contact: Peter Schlieper

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MMS HOLDINGS
6880 Commerce Blvd
Canton, MI 48187
Business: 734-245-0310
Fax: 734-245-0320
E-mail: info@mmsholdings.com
Web Site: www.mmsholdings.com
Contact: Don McLean

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PATIENTS DIRECT LTD
3 Todd Campus, West of Scotland Science Park
Glasgow, G20 0XA UNITED ARAB EMIRATES
Business: 44-0-141-946-8618
Fax: 44-0-141-946-1324

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITIS LTD
32 Olaf Palme St
Athens, Zografou 15771 GREECE
Business: 30-210-779-7750
Fax: 30-210-747-0441
E-mail: kpalli@qualitis.gr
Web Site: www.qualitis.gr
Contact: Krinio Palli

QUALITYMETRIC
24 Albion Rd Bldg 400
Lincoln, RI 02865
Toll-free: 800-572-9394
Business: 401-334-8800
Fax: 401-334-8801
E-mail: shetu@qualitymetric.com
Web Site: www.qualitymetric.com
Contact: Sheila Hetu

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGISTRAT-MAPI
2343 Alexandria Dr Ste 100
Lexington, PA 40504
Toll-free: 800-381-7878
Business: 859-223-4334
Fax: 859-514-4350
E-mail: info@registratmapi.com
Web Site: www.registratmapi.com
Contact: Bill Blank

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

RESEARCHPOINT GLOBAL
6300 Bridge Point Pkwy Ste 200 Bldg 2
Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
Web Site: www.researchpointglobal.com
Contact: Tracy Dugan

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SITROF TECHNOLOGIES
700 Alexander Park, Ste 302
Princeton, NJ 08540
Business: 866-545-8954
E-mail: sales@sitrof.com
Contact: Bryan Reynolds

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

SYNTERACT
5759 Fleet St
Carlsbad, CA 92008
Business: 760-268-8200
Fax: 760-929-1419
E-mail: tvonderreith@synteract.com
Web Site: www.synteract.com
Contact: Trisha Vonder Reith

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

TAB CLINICAL TRIALS
130 Iowa Lane Ste 103
Cary, NC 27511
Business: 919-319-0067
Fax: 919-319-1437
E-mail: info@tabclinical.com
Web Site: www.tabclinical.com
Contact: Mike FerGuson

THEOREM CLINICAL RESEARCH
630 Allendale Rd
King of Prussia, PA 19406
Business: 484-679-2400
E-mail: moreinfo@theoremclinical.com
Web Site: www.theoremclinical.com
Contact: Shawn Clary

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VERITAS RESEARCH
138 East Dr
North Massapequa, NY 11758
Business: 516-850-8240
Fax: 888-779-5894
E-mail: info@veritas-cro.com
Web Site: www.veritas-cro.com
Contact: Penny Blinder

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

INFORMATION TECHNOLOGY

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACUMEN HEALTHCARE SOLUTIONS LLC
14252 23 Ave N
Plymouth, MN 55447
Business: 763-559-8232
Fax: 763-559-2821
E-mail: wgk@acumenhealthcare.com
Web Site: www.acumenhealthcare.com
Contact: Wm Kobi

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

AGILITY CENTRALIZED RESEARCH SERVICES - A CARDIONET CO
227 Washington St
Conshohocken, PA 19428
Toll-free: 888-312-2328
Business: 610-729-7039
Fax: 866-924-2498
E-mail: bill.wilson@cardionet.com
Contact: Bill Wilson

ALMAC
Clinical Technologies
25 Fretz Rd
Souderton, PA 18964
Business: 215-660-8500
Fax: 215-660-8501
E-mail: ctmarketing@almacgroup.com
Web Site: www.almacgroup.com
Contact: Joe Bedford

ANDERSON BRECON CLINICAL SERVICES
4545 Assembly Dr
Rockford, IL 61109
Business: 815-484-8900
Fax: 815-484-8904
E-mail: sales@andpkg.com
Web Site: www.andersonpackaging.com
Contact: Justin Schroeder

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

ARX
855 Folsom St Ste 939
San Francisco, CA 94107
Business: 415-839-8161
Fax: 415-723-7110
E-mail: sales@arx.com
Web Site: www.arx.com
Contact: Eliya Fishman

ASSISTEK
2501 N Hayden Rd Ste 102
Scottsdale, AZ 85257
Business: 480-874-9400
Fax: 480-874-9414
E-mail: evonne.roberts@assistek.com
Web Site: www.assistek.com
Contact: Evonne Roberts

AXIOM ACCELERATED CLINICAL PATIENT RECRUITMENT
624 E Park Ave, PO Box 7122
Libertyville, IL 60048
Toll-free: 888-859-4656
Fax: 847-362-7788
E-mail: jclausing@axmarketing.com
Web Site: www.recruitpatients.com
Contact: Jeffrey Clausing

AXXIEM/AXXITRIALS
One Bridge St Ste 55
Irvington, NY 10533
Toll-free: 877-429-9436
Business: 914-478-7600
Fax: 866-251-8392
E-mail: susan@axxiem.com
Web Site: www.axxitrials.com

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOCLINICA
826 Newtown-Yardley Rd
Newtown, PA 18940
Business: 267-757-3000
Fax: 267-757-3007
E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

BRACKET
575 E Swedesford Rd Ste 200
Wayne, PA 19087
Business: 610-225-5900
E-mail: info@bracketglobal.com
Web Site: www.bracketglobal.com
Contact: Jen Burstedt

CENDUIT
1007 Slater Rd Ste 250 Chelsea Pl
Durham, NC 27703
Business: 919-998-3860
E-mail: info@cenduit.com
Web Site: www.cenduit.com
Contact: Rebecca Galloway

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CLEARTRIAL
328 S Jefferson St Ste 550
Chicago, IL 60661
Business: 312-460-3000
E-mail: info@cleartrial.com
Web Site: www.cleartrial.com
Contact: Catherine Ginzer

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL DATAFAX SYSTEMS
25 Main St W Ste 500
Hamilton, ON L8P 1H1 CANADA
Business: 905-522-3282
Fax: 905-522-7284
E-mail: info@datafax.com
Web Site: www.datafax.com
Contact: Wayne Taylor

CLINICAL INK
100 N Cherry St Ste 520
Winston-Salem, NC 27101
Business: 800-301-5033
E-mail: info@clinicalink.com
Web Site: www.clinicalink.com
Contact: Ed Seguine

CLINICAL SYSTEMS
377 Oak St
Garden City, NY 11530-6543
Business: 516-745-6200
Fax: 516-227-2620
E-mail: joseph.iacobucci@clinsys.net
Web Site: www.clinsys.net
Contact: Joseph Iacobucci

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CONSENTSOLUTIONS
228 N Market St Ste 200
Frederick, MD 21701
Business: 240-575-1918
Fax: 301-694-0833
Web Site: www.consentsolutions.com
Contact: Susan Brink

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRF HEALTH
4000 Chemical Rd, Ste 400
Plymouth Meeting, PA 19462
Business: 267-498-2300
E-mail: info@crfhealth.com
Web Site: www.crfhealth.com
Contact: Heather Bilinski

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

ECLINSO LLC
St Jakobs-Strasse 199
Basel, CH-4052 SWAZILAND
Business: 41-61-666-6401
E-mail: gm@eclinso.com
Web Site: www.eclinso.com
Contact: George Masoura

EOLUS COMPLIANCE SOLUTIONS LLC
9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
Fax: 206-338-3663
E-mail: pweldon@eolusinc.com
Web Site: www.eolusinc.com
Contact: Phyllis Weldon

ERT
1818 Market St Ste 1000
Philadelphia, PA 19103
Business: 215-972-0420
Fax: 215-972-0414
E-mail: eresearch@ert.com
Web Site: www.ert.com
Contact: Sheryl Walder

EXCO INTOUCH LTD
Pishiobury House Pishiobury Dr
Sawbrideworth, Hertfordshire CM21 0AF UNITED KINGDOM
Business: 44-1279-709-040
Fax: 44-1279-201-234
E-mail: info@excointouch.com
Web Site: www.excointouch.com
Contact: Tim Davis

FORMEDIX
15 New England Executive Park
Burlington, MA 01803
Business: 781-685-4995
Fax: 781-685-4601
E-mail: wecanhelp@formedix.com
Web Site: www.formedix.com
Contact: Nicola Rogerson

FORTE RESEARCH SYSTEMS
1200 John Q Hammons Dr Ste 300
Madison, WI 53717
Business: 608-826-6000
Fax: 608-826-6005
E-mail: info@forteresearch.com
Web Site: www.forteresearch.com
Contact: Kerri Phillips

FORTRESS MEDICAL SYSTEMS LLC
32 Tenth Ave S Ste 205
Hopkins, MN 55343
Business: 952-238-9010
E-mail: info@fortressmedical.com
Web Site: www.fortressmedical.com
Contact: Mark Jones

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

IMEDRIS DATA CORP
446 Missouri Ct
Redlands, CA 92373-8083
Business: 909-890-2224
Fax: 909-890-2498
E-mail: info@imedris.com
Web Site: www.imedris.com
Contact: Giselle Grieco-Tomas


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Information Technology

IMPERIAL
3100 Walkent Dr
Grand Rapids, MI 49544
Toll-free: 800-777-2591
Business: 616-784-0100
Fax: 616-784-1218
E-mail: connect@imperialcrs.com
Web Site: www.imperialcrs.com
Contact: Scott Scheidel

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INNOVOCOMMERCE LLC
One Technology Dr #j725
Irvine, CA 92694
Business: 949-398-6550
E-mail: danieloc@innovocommerce.com
Contact: Daniel O'Connor

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

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Bayerstr 53
Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

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2100 Wharton St Ste 505
Pittsburgh, PA 15203
Business: 412-390-3000
E-mail: jandrews@invivodata.com
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Contact: Jodi Andrews

KRONOS COMMUNICATED DATA
224 Park Trace Blvd
Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

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One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDNET SOLUTIONS
110 Cheshire Lane Ste 300
Minnetonka, MN 55305
Toll-free: 866-258-2735
Business: 763-258-2735
Fax: 763-258-2737
E-mail: contact@mednetstudy.com
Web Site: www.mednetstudy.com
Contact: Dirk Nelson

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

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4000 Aerial Center Pkwy Ste 101
Morrisville, NC 27560
Business: 919-653-3400
E-mail: eclinical@merge.com
Web Site: www.merge.com/eclinical
Contact: Bruce Avery

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700 King Farm Blvd 5th Flr
Rockville, MD 20850
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Fax: 301-921-4405
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MORLEY RESEARCH CONSORTIUM
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NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
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Business: 360-802-1075
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Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
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Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
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Contact: Michael Brown

OPENCLINICA
460 Totten Pond Rd
Waltham, MA 02451
Business: 617-621-8585
Fax: 617-621-0065
E-mail: contact@openclinica.com
Web Site: www.openclinica.com
Contact: Stan Wysocki

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
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PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

PHLEXGLOBAL LTD
Mandeville House, 62 The Broadway
Amersham, Buckinghamshire HP7 0HJ
UNITED KINGDOM
Business: 44-1494-720-420
Fax: 44-1494-720-430
E-mail: info@phlexglobal.com
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Contact: Karen Redding

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
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Contact: Fabrice Beauchêne

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITYMETRIC
24 Albion Rd Bldg 400
Lincoln, RI 02865
Toll-free: 800-572-9394
Business: 401-334-8800
Fax: 401-334-8801
E-mail: shetu@qualitymetric.com
Web Site: www.qualitymetric.com
Contact: Sheila Hetu

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

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4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

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2343 Alexandria Dr Ste 100
Lexington, PA 40504
Toll-free: 800-381-7878
Business: 859-223-4334
Fax: 859-514-4350
E-mail: info@registratmapi.com
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Contact: Bill Blank

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIGMASOFT INTL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-319-716
Fax: 33-553-316-291
E-mail: scolville@sigmasoftintl.com
Web Site: www.sigmasoftintl.com
Contact: Steve M. Colville

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPARTA SYSTEMS
Holmdel Corporate Plaza, 2137 Hwy 35
Holmdel, NJ 07733
Business: 732-203-0400
Fax: 732-203-0375
E-mail: info@spartasystems.com
Web Site: www.spartasystems.com

STUDYMANAGER
520 Pike St Ste 2522
Seattle, WA 98101
Business: 206-728-0313
E-mail: info@studymanager.com
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SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VELOS
2201 Walnut Ave Ste 208
Fremont, CA 94538
Toll-free: 866-988-3567
Business: 510-739-4010
Fax: 510-739-4018
E-mail: info@velos.com
Web Site: www.velos.com
Contact: Brigitte Wilkerson

VERACITY LOGIC LLC
PO Box 2692
Chapel Hill, NC 27515-2692
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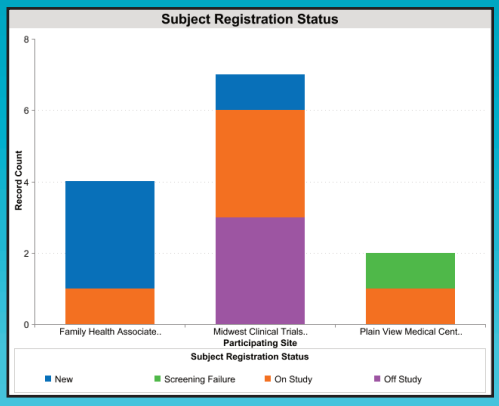

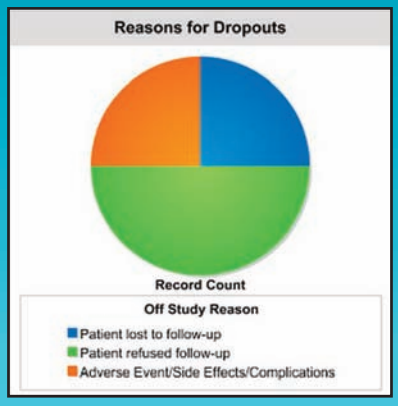

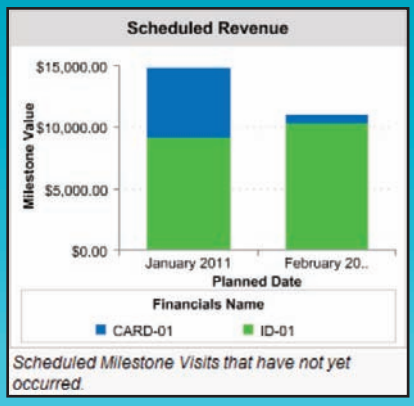

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Contact: Cindy Henderson

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1200 Turnbury Lane
North Wales, PA 19454-3656
Business: 215-699-2424
Fax: 215-699-3227
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Web Site: www.virtustat.com
Contact: Tad Archambault

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Fax: 847-241-0116
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Web Site: www.vtlsys.com
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Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WAIFE & ASSOCS
62 Warren St
Needham, MA 02492
Business: 781-449-7032
Fax: 781-444-1763
E-mail: info@waife.com
Web Site: www.waife.com
Contact: Ronald Waife

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

CTMS

ACORN CRO
6555 Quince Ste 400
Memphis, TN 38119
Business: 415-592-8777
E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

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One Bridge St Ste 55
Irvington, NY 10533
Toll-free: 877-429-9436
Business: 914-478-7600
Fax: 866-251-8392
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Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOCLINICA
826 Newtown-Yardley Rd
Newtown, PA 18940
Business: 267-757-3000
Fax: 267-757-3007
E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

CLINICAL DATAFAX SYSTEMS
25 Main St W Ste 500
Hamilton, ON L8P 1H1 CANADA
Business: 905-522-3282
Fax: 905-522-7284
E-mail: info@datafax.com
Web Site: www.datafax.com
Contact: Wayne Taylor

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

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PO Box 3090
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Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

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210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
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THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
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Web Site: www.datatrak.net
Contact: Lisa Pahl

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Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
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DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

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9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
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Business: 608-826-6000
Fax: 608-826-6005
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Hopkins, MN 55343
Business: 952-238-9010
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GENERATION HEALTH
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Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

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One Technology Dr #j725
Irvine, CA 92694
Business: 949-398-6550
E-mail: danieloc@innovocommerce.com
Contact: Daniel O'Connor

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDNET SOLUTIONS
110 Cheshire Lane Ste 300
Minnetonka, MN 55305
Toll-free: 866-258-2735
Business: 763-258-2735
Fax: 763-258-2737
E-mail: contact@mednetstudy.com
Web Site: www.mednetstudy.com
Contact: Dirk Nelson

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MERGE HEALTHCARE
4000 Aerial Center Pkwy Ste 101
Morrisville, NC 27560
Business: 919-653-3400
E-mail: eclinical@merge.com
Web Site: www.merge.com/eclinical
Contact: Bruce Avery

OPENCLINICA
460 Totten Pond Rd
Waltham, MA 02451
Business: 617-621-8585
Fax: 617-621-0065
E-mail: contact@openclinica.com
Web Site: www.openclinica.com
Contact: Stan Wysocki

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

STUDYMANAGER
520 Pike St Ste 2522
Seattle, WA 98101
Business: 206-728-0313
E-mail: info@studymanager.com
Web Site: www.studymanager.com
Contact: Larissa Amoroso

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VELOS
2201 Walnut Ave Ste 208
Fremont, CA 94538
Toll-free: 866-988-3567
Business: 510-739-4010
Fax: 510-739-4018
E-mail: info@velos.com
Web Site: www.velos.com
Contact: Brigitte Wilkerson

WAIFE & ASSOCS
62 Warren St
Needham, MA 02492
Business: 781-449-7032
Fax: 781-444-1763
E-mail: info@waife.com
Web Site: www.waife.com
Contact: Ronald Waife

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

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ACORN CRO
6555 Quince Ste 400
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E-mail: mhurn@acorncro.com
Web Site: www.acorncro.com
Contact: Mia Hurn

ACUMEN HEALTHCARE SOLUTIONS LLC
14252 23 Ave N
Plymouth, MN 55447
Business: 763-559-8232
Fax: 763-559-2821
E-mail: wgk@acumenhealthcare.com
Web Site: www.acumenhealthcare.com
Contact: Wm Kobi

ADVANCED CLINICAL
10 Pkwy N Ste 350
Deerfield, IL 60015
Business: 847-267-1176
Fax: 847-267-1432
E-mail: sheridan@advancedgroup.com
Web Site: www.advancedclinical.com
Contact: Leo Sheridan

AGILITY CENTRALIZED RESEARCH SERVICES - A CARDIONET CO
227 Washington St
Conshohocken, PA 19428
Toll-free: 888-312-2328
Business: 610-729-7039
Fax: 866-924-2498
E-mail: bill.wilson@cardionet.com
Contact: Bill Wilson

ALMAC
Clinical Technologies
25 Fretz Rd
Souderton, PA 18964
Business: 215-660-8500
Fax: 215-660-8501
E-mail: ctmarketing@almacgroup.com
Web Site: www.almacgroup.com
Contact: Joe Bedford

BIO-OPTRONICS
1870 S Winton Rd Ste 10
Rochester, NY 14618
Business: 585-272-1960
Fax: 585-272-7273
E-mail: sales@bio-optronics.com
Web Site: www.bio-optronics.com
Contact: Maria Durkin

BIOCLINICA
826 Newtown-Yardley Rd
Newtown, PA 18940
Business: 267-757-3000
Fax: 267-757-3007
E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

CHILTERN INTL
1241 Volunteer Pkwy Ste 950
Bristol, TN 37620
Business: 423-968-9533
Fax: 423-968-3567
E-mail: susan.ojanen@chiltern.com
Web Site: www.chiltern.com
Contact: Susan Ojanen

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

CLINICAL DATAFAX SYSTEMS
25 Main St W Ste 500
Hamilton, ON L8P 1H1 CANADA
Business: 905-522-3282
Fax: 905-522-7284
E-mail: info@datafax.com
Web Site: www.datafax.com
Contact: Wayne Taylor

CLINICAL INK
100 N Cherry St Ste 520
Winston-Salem, NC 27101
Business: 800-301-5033
E-mail: info@clinicalink.com
Web Site: www.clinicalink.com
Contact: Ed Seguine

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CONSENTSOLUTIONS
228 N Market St Ste 200
Frederick, MD 21701
Business: 240-575-1918
Fax: 301-694-0833
Web Site: www.consentsolutions.com
Contact: Susan Brink

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CRF HEALTH
4000 Chemical Rd, Ste 400
Plymouth Meeting, PA 19462
Business: 267-498-2300
E-mail: info@crfhealth.com
Web Site: www.crfhealth.com
Contact: Heather Bilinski

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

ECLINSO LLC
St Jakobs-Strasse 199
Basel, CH-4052 SWAZILAND
Business: 41-61-666-6401
E-mail: gm@eclinso.com
Web Site: www.eclinso.com
Contact: George Masoura

EOLUS COMPLIANCE SOLUTIONS LLC
9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
Fax: 206-338-3663
E-mail: pweldon@eolusinc.com
Web Site: www.eolusinc.com
Contact: Phyllis Weldon

ERT
1818 Market St Ste 1000
Philadelphia, PA 19103
Business: 215-972-0420
Fax: 215-972-0414
E-mail: eresearch@ert.com
Web Site: www.ert.com
Contact: Sheryl Walder

EXCO INTOUCH LTD
Pishiobury House Pishiobury Dr
Sawbrideworth, Hertfordshire CM21 0AF
UNITED KINGDOM
Business: 44-1279-709-040
Fax: 44-1279-201-234
E-mail: info@excointouch.com
Web Site: www.excointouch.com
Contact: Tim Davis

FORTRESS MEDICAL SYSTEMS LLC
32 Tenth Ave S Ste 205
Hopkins, MN 55343
Business: 952-238-9010
E-mail: info@fortressmedical.com
Web Site: www.fortressmedical.com
Contact: Mark Jones

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

HILL TOP RESEARCH
6088 Main St, PO Box 138
Miamiville, OH 45147
Toll-free: 800-785-2693
Business: 513-831-3114
Fax: 513-831-1217
E-mail: info@hill-top.com
Web Site: www.hill-top.com
Contact: John Lyssikatos

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

INNOVATIVE CLINICAL RESEARCH SOLUTION AT NATHAN KLINE INSTITUTE
140 Old Orangeburg Rd
Orangeburg, NY 10962
Business: 845-398-2179
Fax: 845-398-6509
E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

INTEGRATED RESEARCH
1351 Sunnybrooke Blvd
Dollard-des-Ormeaux, QC H9B 3K9 CANADA
Toll-free: 800-780-9135
Business: 514-683-1909
Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson

INVIVODATA
2100 Wharton St Ste 505
Pittsburgh, PA 15203
Business: 412-390-3000
E-mail: jandrews@invivodata.com
Web Site: www.invivodata.com
Contact: Jodi Andrews

KRONOS COMMUNICATED DATA
224 Park Trace Blvd
Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
Web Site: www.makrocare.com
Contact: Mahesh Malneedi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MCKESSON SPECIALTY HEALTH (US ONCOLOGY RESEARCH)
10101 Woodloch Forest
The Woodlands, TX 77380
Business: 281-863-1000
E-mail: matthew.wagener@mckesson.com
Web Site: www.mckesson.com
Contact: Matthew Wagener

MEDELIS
4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

MEDNET SOLUTIONS
110 Cheshire Lane Ste 300
Minnetonka, MN 55305
Toll-free: 866-258-2735
Business: 763-258-2735
Fax: 763-258-2737
E-mail: contact@mednetstudy.com
Web Site: www.mednetstudy.com
Contact: Dirk Nelson

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEIRXRS
100 N Brand Blvd Ste 306
Glendale, CA 91203
Toll-free: 800-507-5277
Business: 818-247-1368
Fax: 928-585-2036
E-mail: info@meirxrs.com
Web Site: www.meirxrs.com
Contact: Rosemarie E. Christopher

MERGE HEALTHCARE
4000 Aerial Center Pkwy Ste 101
Morrisville, NC 27560
Business: 919-653-3400
E-mail: eclinical@merge.com
Web Site: www.merge.com/eclinical
Contact: Bruce Avery

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearchconsortium.com
Contact: Jane Green

NORTHWEST CLINICAL RESEARCH CONSULUTANTS
46732 248 Way SE
Enumclaw, WA 98022
Business: 360-802-1075
Fax: 360-802-1076
E-mail: jtaylor@nwclinicalresearch.com
Web Site: www.nwclinicalresearch.com
Contact: Jeffrey T. Taylor

NOVELLA CLINICAL
4309 Emperor Blvd Ste 400
Durham, NC 27703
Business: 919-484-1921
E-mail: info@novellaclinical.com
Web Site: www.novellaclinical.com
Contact: Kristi Robison

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

OPENCLINICA
460 Totten Pond Rd
Waltham, MA 02451
Business: 617-621-8585
Fax: 617-621-0065
E-mail: contact@openclinica.com
Web Site: www.openclinica.com
Contact: Stan Wysocki

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard

QUALITYMETRIC
24 Albion Rd Bldg 400
Lincoln, RI 02865
Toll-free: 800-572-9394
Business: 401-334-8800
Fax: 401-334-8801
E-mail: shetu@qualitymetric.com
Web Site: www.qualitymetric.com
Contact: Sheila Hetu

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGISTRAT-MAPI
2343 Alexandria Dr Ste 100
Lexington, PA 40504
Toll-free: 800-381-7878
Business: 859-223-4334
Fax: 859-514-4350
E-mail: info@registratmapi.com
Web Site: www.registratmapi.com
Contact: Bill Blank

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairscompany.com
Web Site: www.theregulatoryaffairscompany.com
Contact: Suzanne Batchelor

SIGMACLINICAL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-316-419
Fax: 33-553-316-291
E-mail: ebelsey@sigmaclinical.com
Contact: Elizabeth M. Belsey

SIGMASOFT INTL
Mas de Cause
Daglan, 24250 FRANCE
Business: 33-553-319-716
Fax: 33-553-316-291
E-mail: scolville@sigmasoftintl.com
Web Site: www.sigmasoftintl.com
Contact: Steve M. Colville

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

STUDYMANAGER
520 Pike St Ste 2522
Seattle, WA 98101
Business: 206-728-0313
E-mail: info@studymanager.com
Web Site: www.studymanager.com
Contact: Larissa Amoroso

SYREON CORP
260-1401 W Eighth Ave
Vancouver, BC V6H 1C9 CANADA
Business: 604-676-5900
Fax: 604-676-5911
E-mail: info@syreon.com
Web Site: www.syreon.com
Contact: Brendan Keown

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

VELOS
2201 Walnut Ave Ste 208
Fremont, CA 94538
Toll-free: 866-988-3567
Business: 510-739-4010
Fax: 510-739-4018
E-mail: info@velos.com
Web Site: www.velos.com
Contact: Brigitte Wilkerson

VERISTAT
1750 Washington St
Holliston, MA 01746
Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WAIFE & ASSOCS
62 Warren St
Needham, MA 02492
Business: 781-449-7032
Fax: 781-444-1763
E-mail: info@waife.com
Web Site: www.waife.com
Contact: Ronald Waife

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

IVRS

ALMAC
Clinical Technologies
25 Fretz Rd
Souderton, PA 18964
Business: 215-660-8500
Fax: 215-660-8501
E-mail: ctmarketing@almacgroup.com
Web Site: www.almacgroup.com
Contact: Joe Bedford

ANDERSON BRECON CLINICAL SERVICES
4545 Assembly Dr
Rockford, IL 61109
Business: 815-484-8900
Fax: 815-484-8904
E-mail: sales@andpkg.com
Web Site: www.andersonpackaging.com
Contact: Justin Schroeder

APTUIT LLC
2 Greenwich Office Park
Greenwich, CT 06831
Business: 855-506-6360
E-mail: info@aptuit.com
Web Site: www.aptuit.com
Contact: Stuart Needleman

AXIOM ACCELERATED CLINICAL PATIENT RECRUITMENT
624 E Park Ave, PO Box 7122
Libertyville, IL 60048
Toll-free: 888-859-4656
Fax: 847-362-7788
E-mail: jclausing@axmarketing.com
Web Site: www.recruitpatients.com
Contact: Jeffrey Clausing

BIOCLINICA
826 Newtown-Yardley Rd
Newtown, PA 18940
Business: 267-757-3000
Fax: 267-757-3007
E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

BRACKET
575 E Swedesford Rd Ste 200
Wayne, PA 19087
Business: 610-225-5900
E-mail: info@bracketglobal.com
Web Site: www.bracketglobal.com
Contact: Jen Burstedt

CENDUIT
1007 Slater Rd Ste 250 Chelsea Pl
Durham, NC 27703
Business: 919-998-3860
E-mail: info@cenduit.com
Web Site: www.cenduit.com
Contact: Rebecca Galloway

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

CLINIPACE LTD
Chriesbaumstrasse 2
Volketswil, 8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-67
E-mail: bhennecke-janzer@clinipace.com
Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer

CLINIT AG
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-7615-031-877
Fax: 49-7615-031-830
E-mail: angeliba.binal@clinit.net
Web Site: www.clinit.net

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

CROMSOURCE
Via Scuderlando 10
Verona, 37135 ITALY
Business: 39-045-8222812
Fax: 39-045-8222812
E-mail: cromsource@cromsource.com
Web Site: www.cromsource.com
Contact: Margherita Mosconi

DATATRAK INTL
6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com

EOLUS COMPLIANCE SOLUTIONS LLC
9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
Fax: 206-338-3663
E-mail: pweldon@eolusinc.com
Web Site: www.eolusinc.com
Contact: Phyllis Weldon

ERT
1818 Market St Ste 1000
Philadelphia, PA 19103
Business: 215-972-0420
Fax: 215-972-0414
E-mail: eresearch@ert.com
Web Site: www.ert.com
Contact: Sheryl Walder

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher

INNOPHARMA SRL
Via Lavoratori Autobianchi 1,
Edificio 9 - Ufficio 14 - Piano Terra
Desio, 20033 ITALY
Toll-free: 888-522-5239
Business: 39-0362-57-3128
Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce

KRONOS COMMUNICATED DATA
224 Park Trace Blvd
Osprey, FL 34220
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Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

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4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

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Minnetonka, MN 55305
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Fax: 763-258-2737
E-mail: contact@mednetstudy.com
Web Site: www.mednetstudy.com
Contact: Dirk Nelson

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Fax: 513-579-0444
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Web Site: www.medpace.com
Contact: Catherine Soldano

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Contact: Jane Green

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Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West

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504 Carnegie Center
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E-mail: ahess@pharmanet-i3.com
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Contact: Fabrice Beauchêne

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Contact: Saira Singh

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Fax: 401-334-8801
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Web Site: www.qualitymetric.com
Contact: Sheila Hetu

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Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
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Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

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E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

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Contact: Suzanne Batchelor

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Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

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Business: 858-571-1800
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Fax: 508-429-5741
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Fax: 585-272-7273
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Newtown, PA 18940
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Fax: 267-757-3007
E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

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Chicago, IL 60661
Business: 312-460-3000
E-mail: info@cleartrial.com
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Hornusstrasse 16
Freiburg, D-79108 GERMANY
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Fax: 49-7615-031-830
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Web Site: www.clinit.net

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Contact: Margherita Mosconi

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Web Site: www.cytel.com
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Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney

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9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
Fax: 206-338-3663
E-mail: pweldon@eolusinc.com
Web Site: www.eolusinc.com
Contact: Phyllis Weldon

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1818 Market St Ste 1000
Philadelphia, PA 19103
Business: 215-972-0420
Fax: 215-972-0414
E-mail: eresearch@ert.com
Web Site: www.ert.com
Contact: Sheryl Walder

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Sawbrideworth, Hertfordshire CM21 0AF
UNITED KINGDOM
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Fax: 44-1279-201-234
E-mail: info@excointouch.com
Web Site: www.excointouch.com
Contact: Tim Davis

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Burlington, MA 01803
Business: 781-685-4995
Fax: 781-685-4601
E-mail: wecanhelp@formedix.com
Web Site: www.formedix.com
Contact: Nicola Rogerson

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Hopkins, MN 55343
Business: 952-238-9010
E-mail: info@fortressmedical.com
Web Site: www.fortressmedical.com
Contact: Mark Jones

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446 Missouri Ct
Redlands, CA 92373-8083
Business: 909-890-2224
Fax: 909-890-2498
E-mail: info@imedris.com
Web Site: www.imedris.com
Contact: Giselle Grieco-Tomas

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Orangeburg, NY 10962
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E-mail: icrs_info@nki.rfmh.org
Web Site: www.icrs.rfmh.org
Contact: James A. Robinson

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One Technology Dr #j725
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Business: 949-398-6550
E-mail: danieloc@innovocommerce.com
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Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

KRONOS COMMUNICATED DATA
224 Park Trace Blvd
Osprey, FL 34220
Toll-free: 800-366-4842
Business: 941-966-1400
Fax: 941-966-5242
E-mail: kronos@kronosdata.com
Web Site: www.kronosdata.com

MAKROCARE
One Washington Park Ste 1502
Newark, NJ 07102
Business: 973-481-0100
E-mail: info@makrocare.com
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Contact: Mahesh Malneedi

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4105 N 20 St Ste 215
Phoenix, AZ 85016
Business: 602-840-1101
Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner

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Toll-free: 800-574-7374
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Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
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Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
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E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

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5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

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Daglan, 24250 FRANCE
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Fax: 33-553-316-291
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SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

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Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

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826 Newtown-Yardley Rd
Newtown, PA 18940
Business: 267-757-3000
Fax: 267-757-3007
E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

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575 E Swedesford Rd Ste 200
Wayne, PA 19087
Business: 610-225-5900
E-mail: info@bracketglobal.com
Web Site: www.bracketglobal.com
Contact: Jen Burstedt

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Business: 312-460-3000
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Web Site: www.cleartrial.com
Contact: Catherine Ginzer

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100 N Cherry St Ste 520
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Business: 800-301-5033
E-mail: info@clinicalink.com
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Contact: Ed Seguine

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377 Oak St
Garden City, NY 11530-6543
Business: 516-745-6200
Fax: 516-227-2620
E-mail: joseph.iacobucci@clinsys.net
Web Site: www.clinsys.net
Contact: Joseph Iacobucci

DR OESTREICH + PARTNER GMBH RESEARCH + MKTG IN MEDICINE+PHARMACY
Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
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9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
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E-mail: pweldon@eolusinc.com
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Contact: Phyllis Weldon

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15 New England Executive Park
Burlington, MA 01803
Business: 781-685-4995
Fax: 781-685-4601
E-mail: wecanhelp@formedix.com
Web Site: www.formedix.com
Contact: Nicola Rogerson

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32 Tenth Ave S Ste 205
Hopkins, MN 55343
Business: 952-238-9010
E-mail: info@fortressmedical.com
Web Site: www.fortressmedical.com
Contact: Mark Jones

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446 Missouri Ct
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Business: 909-890-2224
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Web Site: www.imedris.com
Contact: Giselle Grieco-Tomas

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Fax: 616-784-1218
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Web Site: www.imperialcrs.com
Contact: Scott Scheidel

INNOVOCOMMERCE LLC
One Technology Dr #j725
Irvine, CA 92694
Business: 949-398-6550
E-mail: danieloc@innovocommerce.com
Contact: Daniel O'Connor

MEDNET SOLUTIONS
110 Cheshire Lane Ste 300
Minnetonka, MN 55305
Toll-free: 866-258-2735
Business: 763-258-2735
Fax: 763-258-2737
E-mail: contact@mednetstudy.com
Web Site: www.mednetstudy.com
Contact: Dirk Nelson

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Contact: Bruce Avery

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Contact: Clareece West

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Web Site: www.phlexglobal.com
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E-mail: sales@sitrof.com
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Business: 732-203-0400
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Business: 508-429-7340
Fax: 508-429-5741
E-mail: info@veristat.com
Web Site: www.veristat.com
Contact: Cindy Henderson

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WAIFE & ASSOCS
62 Warren St
Needham, MA 02492
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Web Site: www.aptuit.com
Contact: Stuart Needleman

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Fax: 781-972-5425
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Web Site: www.barnettinternational.com
Contact: Tony Chea

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Business: 414-937-6317
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E-mail: dennis.devitt@bcw.edu
Web Site: www.bcw.edu/ccr
Contact: Dennis Devitt

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Business: 905-681-8661
Fax: 905-681-8668
E-mail: admin@cserb.com
Web Site: www.cserb.com
Contact: Jan Beeforth

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

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Columbia, MD 21046
Business: 410-884-2900
E-mail: info@irbinfo.com
Web Site: www.chesapeakeirb.com
Contact: Lauri Carlile

THE CLINICAL TRIAL CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theclinicaltrialcompany.com
Web Site: www.theclinicaltrialcompany.com
Contact: Suzanne Batchelor

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Frederick, MD 21701
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Web Site: www.consentsolutions.com
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Business: 919-465-4310
Fax: 919-465-4311
E-mail: irb@cgirb.com
Web Site: www.cgirb.com
Contact: Rebecca Sipes

CORE ORTHOPAEDIC MEDICAL CENTER
332 Santa Fe Dr Ste 110
Encinitas, CA 92024
Business: 760-943-6700
Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

THE CQA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 0LG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecqacompany.com
Web Site: www.thecqacompany.com
Contact: Suzanne Batchelor

THE CRA CO
Mere View Barn Park Lane Pickmere
Knutsford, WA16 OLG UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@thecracompany.com
Web Site: www.thecracompany.com
Contact: Suzanne Batchelor

ETHICAL & INDEPENDENT REVIEW SERVICES
14400 E 42 St Ste 240
Independence, MO 64055
Business: 816-421-0008
Fax: 816-356-2227
E-mail: lwilson@eandireview.com
Web Site: www.eandireview.com
Contact: Leslie Wilson

GOODWYN IRB
9380 Main St
Cincinnati, OH 45242
Toll-free: 877-793-8900
Business: 513-793-8900
Fax: 513-793-2800
E-mail: goodwyn@goodwynirb.com
Web Site: www.goodwynirb.com
Contact: Brittany Kunze

INTEGREVIEW IRB
3001 S Lamar Blvd Ste 210
Austin, TX 78704
Business: 512-326-3001
Fax: 512-697-0085
E-mail: rclemens@integreview.com
Web Site: www.integreview.com
Contact: Rick Clemens

IRB SERVICES LTD
372 Hollandview Trail Ste 300
Aurora, ON L4G OA5 CANADA
Business: 905-727-7989
Fax: 905-727-7990
E-mail: info@irbservices.com
Web Site: www.irbservices.com
Contact: Jennifer Bruce

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MORLEY RESEARCH CONSORTIUM
1175 Grimes Bridge Rd Ste 500
Roswell, GA 30075
Business: 404-625-0036
Fax: 404-855-4155
E-mail: jgreen@morleyrc.com
Web Site: www.morleyresearch consortium.com
Contact: Jane Green

OPUS INSTITUTIONAL REVIEW BOARD
1175 Grimes Bridge Rd Ste 300
Roswell, GA 30075
Toll-free: 877-346-8420
Business: 678-736-7900
Fax: 678-736-7949
E-mail: judy.cherry@opusirb.com
Web Site: www.opusirb.com
Contact: Judy Cherry

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

REGULATORY & CLINICAL RESEARCH INSTITUTE (RCRI)
5353 Wayzata Blvd Ste 505
Minneapolis, MN 55416
Business: 952-746-8080
Fax: 952-884-6518
E-mail: dschwartz@rcri-inc.com
Web Site: www.rcri-inc.com
Contact: Dan Schwartz

THE REGULATORY AFFAIRS CO
Mere Veiw Barn Park Lane Pickmere
Knutsford, WA16 0AQ UNITED KINGDOM
Business: 44-1565-733-772
Fax: 44-1565-732-949
E-mail: info@theregulatoryaffairs company.com
Web Site: www.theregulatoryaffairs company.com
Contact: Suzanne Batchelor

SCHULMAN ASSOCS IRB
4445 Lake Forest Dr Ste 300
Cincinnati, OH 45209
Business: 513-761-4100
E-mail: businessdevelopment@sairb.com
Web Site: www.sairb.com
Contact: Stephanie Pyle

SPECTRUM CLINICAL RESEARCH PVT LTD
401 Kshamalaya 37 New Marine Lines
Mumbai, 400-020 INDIA
Business: 91-22-661-55570
Fax: 91-22-661-55567
E-mail: info@spectrumcr.com
Web Site: www.spectrumcr.com
Contact: Viral Shah

THERAPEUTICS
9025 Balboa Ave
San Diego, CA 92130
Business: 858-571-1800
E-mail: bmacy@therapeuticsinc.com
Web Site: www.therapeuticsinc.com
Contact: Bryan Macy

WESTERN INSTITUTIONAL REVIEW BOARD
3535 Seventh Ave SW
Olympia, WA 98502
Toll-free: 800-562-4789
Business: 360-252-2500
Fax: 360-252-2498
E-mail: clientservices@wirb.com
Web Site: www.wirb.com
Contact: Linda Morrison

LABORATORIES

ACM GLOBAL CENTRAL LAB
160 Elmgrove Park, PO Box 14624
Rochester, NY 14624
Business: 800-525-5227
E-mail: info@acmgloballab.com
Web Site: www.acmgloballab.com
Contact: Eric Helfst

ADVANCED RESEARCH MGMT SERVICES
1600 E Hill St Bldg #1
Signal Hill, CA 90755
Business: 562-988-2278
Fax: 562-988-1791
E-mail: gjohnson@auhs.edu
Web Site: www.armserv.com
Contact: Gregory Johnson

ALGORITHME PHARMA
575 Armand Frappier Blvd
Laval Montreal, QC H7V 4B3 CANADA
Business: 450-973-6077
Fax: 450-973-2801
E-mail: ckonidas@algopharm.com
Web Site: www.algopharm.com
Contact: Catherine Konidas

ARGUTUS MEDICAL LTD
Trinity Technology & Enterprise Campus
Unit 9, Pearse St
Dublin, D2 IRELAND
Business: 353-1670-8576
Fax: 353-1670-8575
E-mail: info@argutusmed.com
Web Site: www.argutusmed.com
Contact: Joe Keenan

ATCOR MEDICAL
One Pierce Pl Ste 225-W
Itasca, IL 60143
Business: 630-228-8871
Fax: 630-228-8872
E-mail: info@atcormedical.com
Web Site: www.atcormedical.com
Contact: Doug Kurschinski

BIOCLINICA
826 Newtown-Yardley Rd
Newtown, PA 18940
Business: 267-757-3000
Fax: 267-757-3007
E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

BIOMEDICAL SYSTEMS
77 Progress Pkwy
Maryland Heights, MO 63043
Toll-free: 800-877-6334
Business: 314-576-6800
Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
Contact: Bob Mills

THE BLOOD CENTER OF WISCONSIN
638 N 18 St
Milwaukee, WI 53233
Business: 414-937-6317
Fax: 414-937-6202
E-mail: dennis.devitt@bcw.edu
Web Site: www.bcw.edu/ccr
Contact: Dennis Devitt

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

CEUTICAL LABS
2300 Valley View Lane Ste 230
Dallas, TX 75234
Business: 972-241-8374
Fax: 972-241-0619
E-mail: info@ceuticallabs.com
Web Site: www.ceuticallabs.com

CIRION CLINICAL TRIAL SERVICES
3150 Delaunay
Laval, QC H7L 5E1 CANADA
Business: 450-682-2231
Fax: 450-902-3060
E-mail: businessdevelopment@cirion.com
Web Site: www.cirion.com
Contact: Lise Dallaise

COMPLEWARE CORP
PO Box 3090
Iowa City, IA 52244-3090
Business: 319-626-8888
Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

CORELAB PARTNERS
100 Overlook Center
Princeton, NJ 08540
Toll-free: 877-632-9432
Business: 609-936-2600
E-mail: info@corelabpartners.com
Web Site: www.corelabpartners.com
Contact: Kevin Duffy

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DOREVITCH PATHOLOGY
Clinical Trials
18 Banksia St
Heidelberg, Victoria 3084 AUSTRALIA
Business: 61-3-9244-0421
Fax: 61-3-9244-0222
E-mail: robyn.wootton@dorevitch.com.au
Web Site: www.dorevitch.com.au
Contact: Robyn Wootton

ECLINSO LLC
St Jakobs-Strasse 199
Basel, CH-4052 SWAZILAND
Business: 41-61-666-6401
E-mail: gm@eclinso.com
Web Site: www.eclinso.com
Contact: George Masoura

ERT
1818 Market St Ste 1000
Philadelphia, PA 19103
Business: 215-972-0420
Fax: 215-972-0414
E-mail: eresearch@ert.com
Web Site: www.ert.com
Contact: Sheryl Walder

EUROFINS GLOBAL CENTRAL LAB
Eurofins Medinet LLC
14100 Park Meadow Dr Ste 110
Chantilly, VA 20151
Toll-free: 866-324-8691
Fax: 703-480-2670
E-mail: clinicaltrials@eurofins.com
Web Site: www.centrallab.eurofins.com

FISHER BIOSERVICES
14665 Rothgeb Dr
Rockville, MD 20850
Toll-free: 888-462-7246
Business: 301-315-8460
Fax: 301-838-9320
E-mail: info.fisherbioservices@thermofisher.com
Web Site: www.fisherbioservices.com
Contact: Mike Adams

FLORIDA CLEANROOM SYSTEMS
1721 NE 40 Pl
Fort Lauderdale, FL 33334
Business: 954-249-6243
E-mail: ewentz@flcrsys.com
Web Site: www.flcrsys.com

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

HAMELN RDS GMBH
Langes Feld 13
Hameln, Niedersachsen 31789 GERMANY
Business: 49-5151-581-216
E-mail: info@hameln-rds.com
Web Site: www.hameln-rds.com

ICON MEDICAL IMAGING
2800 Kelly Rd Ste 200
Warrington, PA 18976
Business: 267-482-6300
Fax: 267-482-6301
E-mail: imaging@iconplc.com
Web Site: www.iconplc.com/imaging
Contact: Mark Eberhardt

INTERLAB CENTRAL LAB SERVICES WORLDWIDE
Bayerstr 53
Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

LABCONNECT LLC
2910 First Ave S Ste 200
Seattle, WA 98134
Business: 206-322-4680
Fax: 206-322-4682
E-mail: info@labconnectllc.com
Web Site: www.labconnectllc.com
Contact: Dan Knabb

LABCORP CLINICAL TRIALS
750 Walnut Ave
Cranford, NJ 07016
Toll-free: 877-788-8861
Business: 908-709-5700
Fax: 512-225-1273
E-mail: clintrialssales@labcorp.com
Web Site: www.labcorp.com/clinicaltrials
Contact: Shailesh Maingi

MAX NEEMAN INTL
121 Edinburgh S Dr Ste 103
Cary, NC 27511
Business: 919-424-3302
Fax: 919-852-5574
E-mail: donald.swankie@neeman-medical.com
Web Site: www.neeman-medical.com
Contact: Donald Swankie

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEDPACE BIOANALYTICAL LABS
4750 Wesley Ave Ste Q
Cincinnati, OH 45212
Toll-free: 866-902-9125
Business: 513-366-3260
Fax: 513-366-3261
E-mail: info.mbl@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEDPACE REFERENCE LABS
4620 Wesley Ave
Cincinnati, OH 45212
Business: 513-366-3270
Fax: 513-366-3273
E-mail: info@medpacelab.com
Web Site: www.medpacelab.com
Contact: Paula Steiner

NSPIRE HEALTH
1830 Lefthand Circle
Longmont, CO 80501
Toll-free: 800-574-7374
Business: 303-666-5555
Fax: 303-666-4044
E-mail: mbrown@nspirehealth.com
Web Site: www.nspirehealth.com/clinical
Contact: Michael Brown

PACIFIC BIOMARKERS
645 Elliot Ave W Ste 300
Seattle, WA 98119
Toll-free: 800-767-9151
Business: 206-298-0068
Fax: 206-298-9838
E-mail: contact@pacbio.com
Web Site: www.pacbio.com
Contact: Jim Kaser

PATIENTS DIRECT LTD
3 Todd Campus,
West of Scotland Science Park
Glasgow, G20 0XA UNITED ARAB EMIRATES
Business: 44-0-141-946-8618
Fax: 44-0-141-946-1324

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

PRL CENTRAL LAB SERVICES
7800 W 110 St
Overland Park, KS 66210
Toll-free: 800-821-3627
Business: 913-338-4070
Fax: 913-338-4245
E-mail: scot.stubenhofer@prlwecare.com
Web Site: www.atprlwecare.com
Contact: Scot Stubenhofer

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

QUEST DIAGNOSTICS
Clinical Trials
1201 S Collegeville Rd
Collegeville, PA 19426
Toll-free: 800-209-9816
E-mail: george.s.ng@questdiagnostics.com
Web Site: www.questcentrallab.com
Contact: George Ng

QUINTILES
4820 Emperor Blvd
Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

RANDOX LABS
Pharma Services
55 Diamond Rd
Crumlin, County Antrim BT24 8PR
UNITED KINGDOM
Business: 44-28-9442-2413
Fax: 44-28-9445-2912
E-mail: marketing@randox.com
Web Site: www.randox.com
Contact: Kim Dickson


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329 imp Domaine Rozier,
Les Oncincs St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-4-7401-6387
Fax: 33-4-7401-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com
Contact: Matthew Jones

RICERCA BIOSCIENCES SAS
Les Oncins, St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-474-01-6363
Fax: 33-474-01-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com

SIMBEC RESEARCH LTD
Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRA CLINICAL RESEARCH
8 King Rd
Rockleigh, NJ 07647
Toll-free: 800-517-7157
Business: 201-767-2349
Fax: 201-767-7358
E-mail: sales.spectraclinicalresearch@fmc-na.com
Web Site: www.spectraclinicalresearch.com
Contact: Charles Keyes

SYMBION RESEARCH INTL
3537 Old Conejo Rd Ste 115
Newbury Park, CA 91320
Business: 805-214-3700
Fax: 805-832-6367
E-mail: info@symbionresearch.com
Web Site: www.symbionresearch.com
Contact: Austin Aker

TANDEM LABS
1121 E 3900 S Ste C-105
Salt Lake City, UT 84124
Business: 801-293-2400
Fax: 801-313-6495
E-mail: tlsales@labcorp.com
Web Site: www.tandemlabs.com
Contact: Todd Grosshandler

TGA SCIENCES
47 Hall St
Medford, MA 02155
Business: 781-393-6910
Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

UNILABS BIOANALYTICAL SOLUTIONS
Nygaardsvej 32
Copenhagen O, DK-2100 DENMARK
Business: 45-3374-3000
Fax: 45-3374-3030
E-mail: yvonne.lech@unilabs.com
Web Site: www.yorkbio.com
Contact: Yvonne Lech

VIRTUALSCOPICS
500 Linden Oaks 2nd Flr
Rochester, NY 14625
Business: 585-249-6231
Fax: 585-218-7350
E-mail: sales@virtualscopics.com
Web Site: www.virtualscopics.com
Contact: Chris Gilman

VISION USA
A Dentrix Co
600 Deer Rd
Cherry Hill, NJ 08034
Toll-free: 800-257-5782
Business: 856-795-6199
Fax: 856-427-7940
E-mail: info@visionusasupplies.com
Web Site: www.visionusasupplies.com
Contact: Lisa Wassmer

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WORLDCARE CLINICAL
7 Bulfinch Pl, PO Box 8908
Boston, MA 02114
Toll-free: 888-816-4721
Business: 617-583-1601
Fax: 513-352-9565
E-mail: info@wcclinical.com
Web Site: www.wcclinical.com
Contact: Richard Taranto

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama

Bioanalytical

ALGORITHME PHARMA
575 Armand Frappier Blvd
Laval Montreal, QC H7V 4B3 CANADA
Business: 450-973-6077
Fax: 450-973-2801
E-mail: ckonidas@algopharm.com
Web Site: www.algopharm.com
Contact: Catherine Konidas

ARGUTUS MEDICAL LTD
Trinity Technology & Enterprise Campus Unit 9,
Pearse St
Dublin, D2 IRELAND
Business: 353-1670-8576
Fax: 353-1670-8575
E-mail: info@argutusmed.com
Web Site: www.argutusmed.com
Contact: Joe Keenan

BIOFORTIS
3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
Business: 33-2-4020-5799
Fax: 33-2-4035-4695
E-mail: info@biofortis.fr
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

CELERION
621 Rose St
Lincoln, NE 68502
Business: 402-473-2811
Fax: 866-358-7993
E-mail: info@celerion.com
Web Site: www.celerion.com
Contact: Farzana Azam

CEUTICAL LABS
2300 Valley View Lane Ste 230
Dallas, TX 75234
Business: 972-241-8374
Fax: 972-241-0619
E-mail: info@ceuticallabs.com
Web Site: www.ceuticallabs.com

CIRION CLINICAL TRIAL SERVICES
3150 Delaunay
Laval, QC H7L 5E1 CANADA
Business: 450-682-2231
Fax: 450-902-3060
E-mail: businessdevelopment@cirion.com
Web Site: www.cirion.com
Contact: Lise Dallaise

COVANCE
210 Carnegie Center
Princeton, NJ 08540
Toll-free: 888-268-2623
Business: 609-419-2240
Fax: 609-452-9854
Web Site: www.covance.com

EUROFINS GLOBAL CENTRAL LAB
Eurofins Medinet LLC
14100 Park Meadow Dr Ste 110
Chantilly, VA 20151
Toll-free: 866-324-8691
Fax: 703-480-2670
E-mail: clinicaltrials@eurofins.com
Web Site: www.centrallab.eurofins.com

FISHER BIOSERVICES
14665 Rothgeb Dr
Rockville, MD 20850
Toll-free: 888-462-7246
Business: 301-315-8460
Fax: 301-838-9320
E-mail: info.fisherbioservices@thermofisher.com
Web Site: www.fisherbioservices.com
Contact: Mike Adams

FLORIDA CLEANROOM SYSTEMS
1721 NE 40 Pl
Fort Lauderdale, FL 33334
Business: 954-249-6243
E-mail: ewentz@flcrsys.com
Web Site: www.flcrsys.com

GENERATION HEALTH
7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

HAMELN RDS GMBH
Langes Feld 13
Hameln, Niedersachsen 31789 GERMANY
Business: 49-5151-581-216
E-mail: info@hameln-rds.com
Web Site: www.hameln-rds.com

INTERLAB CENTRAL LAB SERVICES WORLDWIDE
Bayerstr 53
Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

LABCONNECT LLC
2910 First Ave S Ste 200
Seattle, WA 98134
Business: 206-322-4680
Fax: 206-322-4682
E-mail: info@labconnectllc.com
Web Site: www.labconnectllc.com
Contact: Dan Knabb

LABCORP CLINICAL TRIALS
750 Walnut Ave
Cranford, NJ 07016
Toll-free: 877-788-8861
Business: 908-709-5700
Fax: 512-225-1273
E-mail: clintrialssales@labcorp.com
Web Site: www.labcorp.com/clinicaltrials
Contact: Shailesh Maingi

MEDFILES LTD
Volttikatu 5, PO Box 1450 (FI-70701)
Kuopio, FI-70700 FINLAND
Business: 358-20-7446-800
Fax: 358-20-7446-801
E-mail: medfiles@medfiles.fi
Web Site: www.medfiles.fi
Contact: Tuija Keinonen

MEDPACE
5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEDPACE BIOANALYTICAL LABS
4750 Wesley Ave Ste Q
Cincinnati, OH 45212
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Fax: 513-366-3261
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Web Site: www.medpace.com
Contact: Catherine Soldano

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504 Carnegie Center
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E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

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Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin

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Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

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Clinical Trials
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Collegeville, PA 19426
Toll-free: 800-209-9816
E-mail: george.s.ng@questdiagnostics.com
Web Site: www.questcentrallab.com
Contact: George Ng

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Durham, NC 27703
Business: 919-998-2000
E-mail: clinical.info@quintiles.com
Web Site: www.quintiles.com

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329 imp Domaine Rozier,
Les Oncincs St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-4-7401-6387
Fax: 33-4-7401-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com
Contact: Matthew Jones

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Les Oncins, St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-474-01-6363
Fax: 33-474-01-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com

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Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

TANDEM LABS
1121 E 3900 S Ste C-105
Salt Lake City, UT 84124
Business: 801-293-2400
Fax: 801-313-6495
E-mail: tlsales@labcorp.com
Web Site: www.tandemlabs.com
Contact: Todd Grosshandler

TGA SCIENCES
47 Hall St
Medford, MA 02155
Business: 781-393-6910
Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

UNILABS BIOANALYTICAL SOLUTIONS
Nygaardsvej 32
Copenhagen O, DK-2100 DENMARK
Business: 45-3374-3000
Fax: 45-3374-3030
E-mail: yvonne.lech@unilabs.com
Web Site: www.yorkbio.com
Contact: Yvonne Lech

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
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Web Site: www.wwctrials.com
Contact: Liyana Pama

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Business: 450-973-6077
Fax: 450-973-2801
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Web Site: www.algopharm.com
Contact: Catherine Konidas

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Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel

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638 N 18 St
Milwaukee, WI 53233
Business: 414-937-6317
Fax: 414-937-6202
E-mail: dennis.devitt@bcw.edu
Web Site: www.bcw.edu/ccr
Contact: Dennis Devitt

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Business: 402-473-2811
Fax: 866-358-7993
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Web Site: www.celerion.com
Contact: Farzana Azam

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Business: 450-682-2231
Fax: 450-902-3060
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Web Site: www.cirion.com
Contact: Lise Dallaise

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Princeton, NJ 08540
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Web Site: www.covance.com

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South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

EUROFINS GLOBAL CENTRAL LAB
Eurofins Medinet LLC
14100 Park Meadow Dr Ste 110
Chantilly, VA 20151
Toll-free: 866-324-8691
Fax: 703-480-2670
E-mail: clinicaltrials@eurofins.com
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Rockville, MD 20850
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Business: 301-315-8460
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Web Site: www.fisherbioservices.com
Contact: Mike Adams

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Fort Lauderdale, FL 33334
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E-mail: ewentz@flcrsys.com
Web Site: www.flcrsys.com

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7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

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Bayerstr 53
Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
E-mail: info@interlab.de
Web Site: www.interlab.de
Contact: Hermann Schulz

LABCONNECT LLC
2910 First Ave S Ste 200
Seattle, WA 98134
Business: 206-322-4680
Fax: 206-322-4682
E-mail: info@labconnectllc.com
Web Site: www.labconnectllc.com
Contact: Dan Knabb

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750 Walnut Ave
Cranford, NJ 07016
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Business: 908-709-5700
Fax: 512-225-1273
E-mail: clintrialssales@labcorp.com
Web Site: www.labcorp.com/clinicaltrials
Contact: Shailesh Maingi

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645 Elliot Ave W Ste 300
Seattle, WA 98119
Toll-free: 800-767-9151
Business: 206-298-0068
Fax: 206-298-9838
E-mail: contact@pacbio.com
Web Site: www.pacbio.com
Contact: Jim Kaser

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504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess

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Fax: 919-786-8201
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Toowong DC, Queensland 4066 AUSTRALIA
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Business: 33-474-01-6363
Fax: 33-474-01-6363
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UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

TANDEM LABS
1121 E 3900 S Ste C-105
Salt Lake City, UT 84124
Business: 801-293-2400
Fax: 801-313-6495
E-mail: tlsales@labcorp.com
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Contact: Bob Mills

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E-mail: dave_dworaczyk@hotmail.com
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Business: 513-579-9911
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Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

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Business: 781-393-6910
Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

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Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
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Contact: Jonathan Pritchard

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Contact: Gregory Johnson

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Newtown, PA 18940
Business: 267-757-3000
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E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston

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3 Rte De La Chatterie
St Herblain, F-44800 FRANCE
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Fax: 33-2-4035-4695
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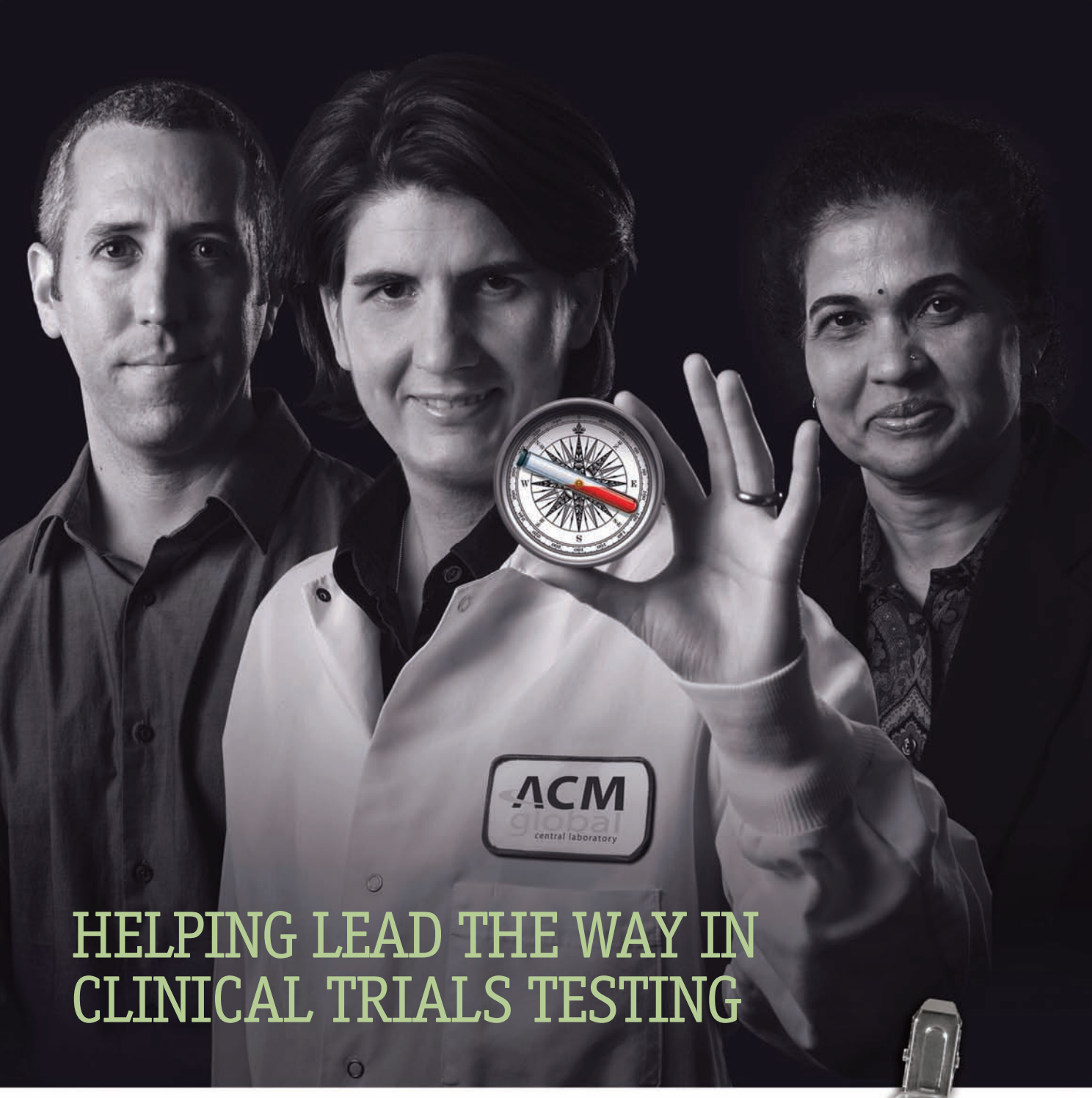
Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel



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Contact: Dennis Devitt

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Business: 450-682-2231
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Web Site: www.cirion.com
Contact: Lise Dallaise

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Fax: 319-626-8750
E-mail: businessdevelopment@compleware.com
Web Site: www.compleware.com
Contact: John Weiler, MD

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Fax: 609-452-9854
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DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau

DOREVITCH PATHOLOGY
Clinical Trials
18 Banksia St
Heidelberg, Victoria 3084 AUSTRALIA
Business: 61-3-9244-0421
Fax: 61-3-9244-0222
E-mail: robyn.wootton@dorevitch.com.au
Web Site: www.dorevitch.com.au
Contact: Robyn Wootton

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Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

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Munich, D-80335 GERMANY
Business: 49-8974-139-30
Fax: 49-8974-139-339
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Web Site: www.interlab.de
Contact: Hermann Schulz

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Seattle, WA 98134
Business: 206-322-4680
Fax: 206-322-4682
E-mail: info@labconnectllc.com
Web Site: www.labconnectllc.com
Contact: Dan Knabb

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Cranford, NJ 07016
Toll-free: 877-788-8861
Business: 908-709-5700
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E-mail: clintrialssales@labcorp.com
Web Site: www.labcorp.com/clinicaltrials
Contact: Shailesh Maingi

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Fax: 919-852-5574
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Web Site: www.neeman-medical.com
Contact: Donald Swankie

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5375 Medpace Way
Cincinnati, OH 45227
Business: 513-579-9911
Fax: 513-579-0444
E-mail: info@medpace.com
Web Site: www.medpace.com
Contact: Catherine Soldano

MEDPACE REFERENCE LABS
4620 Wesley Ave
Cincinnati, OH 45212
Business: 513-366-3270
Fax: 513-366-3273
E-mail: info@medpacelab.com
Web Site: www.medpacelab.com
Contact: Paula Steiner

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Overland Park, KS 66210
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Fax: 913-338-4245
E-mail: scot.stubenhofer@prlwecare.com
Web Site: www.atprlwecare.com
Contact: Scot Stubenhofer

QUEENSLAND CLINICAL TRIALS NETWORK (QCTN)
Level 3 88 Jephson St, PO Box 2366
Toowong DC, Queensland 4066 AUSTRALIA
Business: 61-7-3331-3955
Fax: 61-7-3870-9101
E-mail: info@qctn.com.au
Web Site: www.qctn.com.au
Contact: Mario Pennisi

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Clinical Trials
1201 S Collegeville Rd
Collegeville, PA 19426
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Les Oncins, St Germain sue l'Arbresle
Lyon, F-69210 FRANCE
Business: 33-474-01-6363
Fax: 33-474-01-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com

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Merthyr Tydfil Ind Park, Cardiff Rd
Merthyr Tydfil, South Wales CF48 4DR
UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward

SPECTRA CLINICAL RESEARCH
8 King Rd
Rockleigh, NJ 07647
Toll-free: 800-517-7157
Business: 201-767-2349
Fax: 201-767-7358
E-mail: sales.spectraclinicalresearch@fmc-na.com
Web Site: www.spectraclinicalresearch.com
Contact: Charles Keyes

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47 Hall St
Medford, MA 02155
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Fax: 781-393-6894
E-mail: info@tgasciences.com
Web Site: www.tgasciences.com

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Copenhagen O, DK-2100 DENMARK
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E-mail: yvonne.lech@unilabs.com
Web Site: www.yorkbio.com
Contact: Yvonne Lech

VITALOGRAPH
Maids Moreton
Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard

WORLDWIDE CLINICAL TRIALS
1000 Continental Dr, Ste 290
King of Prussia, PA 19406
Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
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Contact: Liyana Pama

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Contact: Laura Johnston

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Maryland Heights, MO 63043
Toll-free: 800-877-6334
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Fax: 314-576-1664
E-mail: info@biomedsys.com
Web Site: www.biomedsys.com
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Business: 44-1419-467-888
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Web Site: www.cpsresearch.co.uk
Contact: Tom McCulloch

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Knutsford, WA16 0LG UNITED KINGDOM
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Toll-free: 888-345-2567
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Contact: Kevin J. Goudreau

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Fax: 49-2219-128-711
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UNITED KINGDOM
Business: 44-1279-709-040
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Web Site: www.excointouch.com
Contact: Tim Davis

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7101 Millstone Ridge Ct
Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky

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E-mail: info@hill-top.com
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Contact: John Lyssikatos

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Raleigh, NC 27604-1547
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Fax: 919-876-9360
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E-mail: info@iricanada.com
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Contact: Jan Beeforth

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Web Site: www.carolinasresearch.com
Contact: Yvonne Mccracken

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Web Site: www.centerwatch.com
Contact: Amy Fontaine

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Contact: Lauri Carlile

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Fax: 43-1523-401-599
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Web Site: www.cis-qa.com
Contact: Andreas Nahler

CLINDATRIX
6 Jenner St Ste 200
Irvine, CA 92618
Business: 949-428-6600
Fax: 949-428-1239
E-mail: john.giammona@clindatrix.com
Web Site: www.clindatrix.com
Contact: John Giammona

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Contact: Beth Harper

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Contact: Birgit Hennecke-Janzer

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Business: 49-7615-031-877
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Web Site: www.clinit.net

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321 Norriston Rd Ste 100
Spring House, PA 19002-2793
Business: 215-855-9054
Fax: 215-855-9053
E-mail: info@clinlogix.com
Web Site: www.clinlogix.com
Contact: Carrie Cameron

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Contact: Jill Barnes

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Fax: 760-632-4292
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Contact: Suzanne Batchelor

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Contact: Margherita Mosconi

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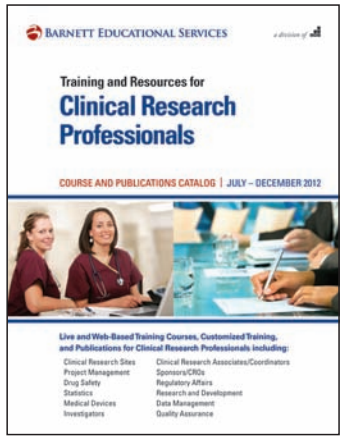

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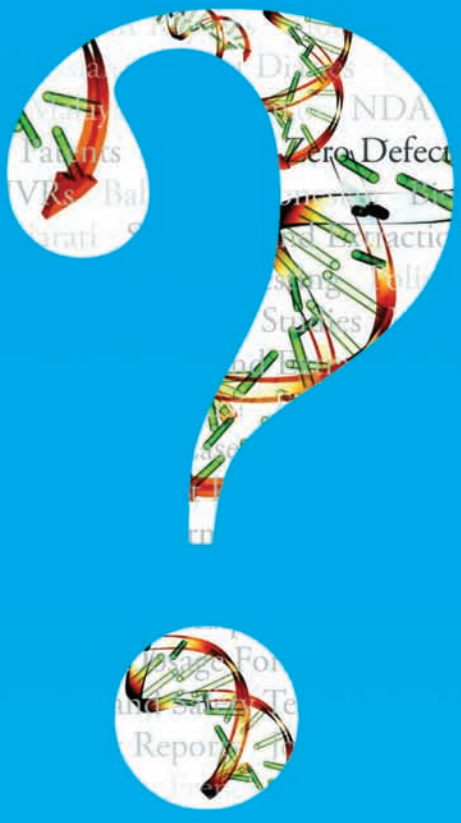

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Contact: Catherine Konidas
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Web Site: www.bilcaregcs.com
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Web Site: www.bio-optronics.com
Contact: Maria Durkin
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Horsham, PA 19044
Toll-free: 800-257-3282
Business: 215-441-4000
Fax: 215-443-8820
E-mail: customer.service@biodatacorp.com
Web Site: www.biodatacorp.com
Contact: William M. Trolio
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Cambridge, CB1 3LB UNITED KINGDOM
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E-mail: laura.johnston@bioclinica.com
Web Site: www.bioclinica.com
Contact: Laura Johnston
Information Technology: CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, Other, **Laboratories:** Central, Core, Imaging

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Contact: Michael Morgan
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Web Site: www.biofortis.fr
Contact: Murielle Cazaubiel
CROs: General, **Contract Research Services:** CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, **Laboratories:** Bioanalytical, Biomarkers, Central

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Web Site: www.biokineticeurope.com
Contact: Moira T. Burke
CROs: Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Medical Writing

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Consulting; CROs: Niche, **Contract Research Services:** Data Collection, Data Monitoring

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Web Site: www.cardionics.eu
Contact: Jules Vanhoebrouck
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Business: 704-366-3001
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E-mail: lavasseur@cato.com
Web Site: www.cato.com
Contact: Audrey Vasseur
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Laboratories: Bioanalytical, Biomarkers, Core, Imaging, **Subject Recruitment**

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Mountain View, CA 94043
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Contact: Arnaud Houlle
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Contact: Rebecca Galloway
Information Technology: IVRS

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Consulting; Information Technology: Other, **Subject Recruitment**

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Contact: Susan Ojanen
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Contact: John Giammona
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Web Site: www.clinicaspace.com
Contact: Valevie Quintanilla
Career Recruitment & Staffing

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202 Carnegie Center Ste 304
Princeton, NJ 08540
Toll-free: 888-508-2566
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Fax: 609-924-8929
E-mail: sales@talonpro.com
Web Site: www.clinicalbrokers.com
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Overland Park, KS 66213
Toll-free: 800-321-6622
Web Site: www.accredocbs.com
CROs: Niche, Phase I–IV, **Contract Research Services:** Data Collection, Data Monitoring, Pharmacovigilance, **Training & Education**

CLINICAL CANCER RESEARCH
23 Bens Way
Hopedale, MA 01747-2008
Business: 508-634-1344
Fax: 508-634-1343
E-mail: clinicalcancerresearch@gmail.com
Contact: John J. Grous
Consulting; Contract Research Services: CRF Design, CT Protocol Design, Data Monitoring, Medical Writing, Pharmacovigilance

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PO Box 1055
Oadby, Leicester LE2 4XZ UNITED KINGDOM
Business: 44-116-271-9727
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Web Site: www.ccra.org.uk
Contact: Susan N. Dilks
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Web Site: www.datafax.com
Contact: Wayne Taylor
Contract Research Services: CRF Design, **Information Technology:** CTMS, EDC (PDAs, eDiaries)

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2128 W Evergreen Ave
Chicago, IL 60622-3047
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Fax: 773-489-5982
E-mail: cdginc@clinicaldevice.com
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Audubon, PA 19403
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Fax: 610-650-1895
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Contact: Tim Zimmerman
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Information Technology: EDC (PDAs, eDiaries), Other

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Web Site: www.clinicalperformancepartners.com
Contact: Beth Harper
Consulting; Subject Recruitment; Training & Education

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Web Site: www.clinicalrdservices.com
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Fax: 913-492-4308
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Web Site: www.crlcorp.com
Contact: Erica Watson
Laboratories: Bioanalytical, Biomarkers, Central

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Web Site: www.clinicalresearch.de
Contact: Joern Gatermann
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Business: 954-492-9750
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E-mail: info@orgcrg.com
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Contact: Joseph Iacobucci
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Knutsford, WA16 0LG UNITED KINGDOM
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Contact: Suzanne Batchelor
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Web Site: www.clinipace.com
Contact: Birgit Hennecke-Janzer
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Web Site: www.clinit.net
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Web Site: www.clinres-farmacija.hr
Contact: Romana kajfez
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Contact: Erin King
CROs: General, Niche, Phase I–IV

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Web Site: www.clinsys.com
Contact: Mitchell Winfree
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Web Site: www.coloradoallergy.com
Contact: Gail Facciolo
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Contact: Rick Morrison
Information Technology: Software Program Development, Other

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Business: 954-266-2620
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Web Site: www.ComprehensiveCD.com
Contact: Patrick Turk
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Fax: 317-705-2180
E-mail: julie.aker@concentricsresearch.com
Web Site: www.concentricsresearch.com
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Durham, NC 27713
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Business: 919-465-4310
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E-mail: irb@cgirb.com
Web Site: www.cgirb.com
Contact: Rebecca Sipes
IRBs

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Denver, CO 80202
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Business: 303-672-8805
Fax: 949-462-8855
E-mail: coramclinicaltrials@coramhc.com
Web Site: www.coramclinicaltrials.com
Contact: Jill Barnes
Consulting; CROs: Niche, **Contract Research Services:** Medical Writing, **Training & Education**

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Encinitas, CA 92024
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Fax: 760-632-4292
E-mail: fawad@coreorthopaedic.com
Web Site: www.coreorthopaedic.com
Contact: Farouk A. Awad
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Contact: Suzanne Batchelor
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Web Site: www.cra-solutions.com
Contact: Kimberly Whalen
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Web Site: www.cranleighscientific.co.uk
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4000 Chemical Rd, Ste 400
Plymouth Meeting, PA 19462
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Saratoga Springs, NY 12866
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Contact: Ronny Schnel
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Fax: 949-470-2306
E-mail: kcarlson@cryoport.com
Web Site: www.cryoport.com
Contact: Ken Carlson
Clinical Packaging: Packaging, Transportation

CSM
342 42 St S
Fargo, ND 58103
Toll-free: 866-I-USE-CSM
Business: 701-235-8002
Fax: 701-235-8014
E-mail: contactus@csmondemand.com
Web Site: www.csmondemand.com
Contact: Stacey Majkrzak
Clinical Packaging: Labeling, Packaging, **Consulting; CROs:** General, Niche, Phase I–IV

CTB SOLUTIONS
PO Box 727
Meredith, NH 03253
Business: 603-494-4490
E-mail: tcarita@synsource.us
Contact: Tony Carita
Consulting; Information Technology: Other

CUBIC INTL
411 Confederation Pkwy Unit 8
Concord, ON L4K 0A8 CANADA
Business: 905-669-0278
Fax: 905-738-7514
E-mail: info@cubicinternational.com
Web Site: www.cubicinternational.com
Contact: Deanna Lorusso
Consulting; CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** Negotiating Budgets/Contracts, **Training & Education**

CURELINE
290 Utah Ave #300
South San Francisco, CA 94080-6801
Business: 650-875-6400
Fax: 650-875-6484
E-mail: anna-khan@cureline.com
Web Site: www.cccptrials.com
Contact: Anna Khan
Consulting; CROs: Niche, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Medical Writing, Negotiating Budgets/Contracts, **Laboratories:** Biomarkers, Imaging

CYNCRON A/S
Telgarden 60, PO Box 130
Birkerod, 3460 DENMARK
Business: 45-7020-2058
Fax: 45-7020-2057
E-mail: business@cyncron.com
Web Site: www.cyncron.com
Contact: Anders Sørensen
CROs: General, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance

CYTEL
675 Massachusetts Ave
Cambridge, MA 02139-3309
Business: 617-661-2011
Fax: 617-661-4405
E-mail: info@cytel.com
Web Site: www.cytel.com
Contact: Mike Weitz
Consulting; CROs: Niche, **Contract Research Services:** CT Protocol Design, Data Monitoring, Medical Writing, **Information Technology:** Software Program Development, **Training & Education**

D ANDERSON & CO
2806 Olive Wood Dr
Harlingen, TX 78552
Toll-free: 800-466-1774
Business: 469-916-8600
Fax: 469-916-8205
E-mail: vanthony@dandersoncompany.com
Web Site: www.dandersoncompany.com
Contact: Vaughan Anthony
Consulting; Training & Education

D-TARGET
A Premier Research Co
Ave des Sciences 11
Yverdon-les-Bains, 1400 SWITZERLAND
Business: 41-24-424-26-88
E-mail: info@d-target-prg.com
Web Site: www.d-target.com
Contact: Daphnee Lehmann
CROs: Medical Device, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Training & Education**

DATA COMMUNIQUÉ INTL
201 Rte 17 N 8th Flr
Rutherford, NJ 07070
Business: 201-508-6000
E-mail: info@datacom-usa.com
Web Site: www.datacom-usa.com
CROs: Contract Research Services: CRF Design

DATAFARM
101 Gibraltar Rd Ste 200
Horsham, PA 19044-2397
Toll-free: 800-515-3777
Business: 215-328-4444
E-mail: info@liquent.com
Web Site: www.datafarminc.com
Information Technology: Software Program Development

DATAPHARM AUSTRALIA PTY LTD
56/56A Thompson St
Drummoyne, NSW 2047 AUSTRALIA
Business: 61-2-9719-2800
Fax: 61-2-9719-2811
E-mail: info@datapharm.com.au
Web Site: www.datapharmaustralia.com
Contact: Helen Allars
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), **Subject Recruitment; Training & Education**

DATATECH SEARCH AND SELECTION
The Barn Barton Lane Old Basing
Basingstoke, Hampshire RG24 8AE UNITED KINGDOM
Business: 44-1256-314640
Fax: 44-1256-314649
E-mail: admin@datatech.org.uk
Web Site: www.datatech.org.uk
Contact: Sue Spice
Career Recruitment & Staffing; Consulting; Subject Recruitment; Training & Education

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6150 Parkland Blvd, Ste 100
Mayfield Heights, OH 44124
Toll-free: 888-677-3282
Business: 440-443-0082
Fax: 440-442-3482
E-mail: marketing@datatrak.net
Web Site: www.datatrak.net
Contact: Lisa Pahl
Contract Research Services: CRF Design, Data Collection, Data Monitoring, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development

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Fleming Business Centre Burdon Terr Jesmond
Newcastle upon Tyne, NE2 3AE UNITED KINGDOM
Business: 44-191-212-8200
Fax: 44-191-212-8201
E-mail: information@datatrial.com
Web Site: www.datatrial.com
Contact: Courtney Smith
Consulting; CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Health Metrics, Medical Writing, **Information Technology:** EDC (PDAs, eDiaries), Software Program Development, **Training & Education**

DAVITA CLINICAL RESEARCH
825 S Eighth St Ste 300
Minneapolis, MN 55404
Toll-free: 888-345-2567
Fax: 866-852-3241
E-mail: kevin.goudreau@davita.com
Web Site: www.davitaclinicalresearch.com
Contact: Kevin J. Goudreau
Consulting; CROs: Phase I–IV, **Contract Research Services:** Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Laboratories:** Biomarkers, Central, **Subject Recruitment**

DECISIONVIEW
301 Howard St Ste 910
San Francisco, CA 94105
Business: 415-538-1800
Fax: 415-538-1810
E-mail: sales@decisionview.com
Web Site: www.decisionview.com
Contact: Dave Hilmer
Information Technology: CTMS, Other, **Subject Recruitment**

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CRA/CRC Training
700 E Butler Ave
Doylestown, PA 18901
Business: 215-489-4848
Fax: 215-345-1599
E-mail: appliedqualitysolutions@yahoo.com
Web Site: www.delval.edu/pages/continuing/C1530/
Contact: Juliet
Training & Education:

DERMEXPERT
141 Quai de Valmy
Paris, 75010 FRANCE
Business: 33-1-533582-30
E-mail: info@dermexpert.com
Web Site: www.dermexpert.com
Contract Research Services: CRF Design, CT Protocol Design, Data Monitoring, Negotiating Budgets/Contracts

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Owings Mills, MD 21117
Toll-free: 866-867-1933
Business: 410-654-5525
Fax: 410-654-5335
E-mail: michellei@designingevents.com
Web Site: www.designingevents.com
Contact: Michelle Issing
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One Harrier Ct, Airfield Business Park
Elvington, York YO41 4EA UNITED KINGDOM
Business: 44-1904-607-390
Fax: 44-1904-607-391
E-mail: lisa.karabedian@intelsius.com
Web Site: www.intelsius.com
Contact: Lisa Karabedian
Clinical Packaging: Packaging

DIA EUROPE
Kuechengasse 16, PO Box 4002
Basel, 4051 SWITZERLAND
Business: 41-61-225-5151
Fax: 41-61-225-5152
E-mail: diaeurope@diaeurope.org
Web Site: www.diahome.org
Contact: Daniel Hartman
Training & Education

DITEBA RESEARCH LABS
1620 Tech Ave Unit 3
Mississauga, ON L4W 5P4 CANADA
Toll-free: 800-671-9053
Business: 905-625-7995
Fax: 905-625-3767
E-mail: info@diteba.com
Web Site: www.diteba.com
Contact: Sam Ricchezza
Laboratories: Bioanalytical

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Westport, CT 06880
Toll-free: 866-354-3366
Business: 203-454-6985
Fax: 203-454-6986
E-mail: info@dlife.com
Web Site: www.dlife.com
Contact: Chris Pulaski
Sites

DNAVISION SA
ave George Lemaitre 25
Charleroi, B-6041 BELGIUM
Business: 32-71-347880
Fax: 32-71-347879
E-mail: info@dnavision.be
Web Site: www.dnavision.be
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Handelsweg 53
Amstelveen, NL-1181 ZA THE NETHERLANDS
Business: 31-20-715-0000
Fax: 31-20-715-0099
E-mail: info@docs-int.com
Web Site: www.docs-int.com
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Eastleigh, Hampshire SO53 3LD UNITED KINGDOM
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Fax: 44-1223-257-800
E-mail: infouk@docs-int.com
Web Site: www.docs-int.co.uk
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7535 Boutwell Lane E
Temple, TX 76502
Business: 254-718-0903
E-mail: doctorignite@aol.com
Contact: Robert Cortes Jr
Consulting; Contract Research Services: CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, **Information Technology:** Other, **Training & Education**

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133 E 58 St
New York, NY 10022
Business: 212-688-8462
Fax: 212-754-4416
E-mail: wayne@donallenstudios.com
Web Site: www.donallenstudios.com
Contact: Wayne Pearson
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Clinical Trials
18 Banksia St
Heidelberg, Victoria 3084 AUSTRALIA
Business: 61-3-9244-0421
Fax: 61-3-9244-0222
E-mail: robyn.wootton@dorevitch.com.au
Web Site: www.dorevitch.com.au
Contact: Robyn Wootton
Laboratories: Central

DR MANFRED KOEHLER GMBH
Pharma Biometrics Consulting
Hornusstrasse 16
Freiburg, D-79108 GERMANY
Business: 49-761-50318-613
Fax: 49-761-50318-7-613
Web Site: www.koehler-freiburg.de
CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Negotiating Budgets/Contracts, Pharmacovigilance, **Training & Education**

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Venloer Strasse 47-53
Cologne, D-50672 GERMANY
Business: 49-2219-128-710
Fax: 49-2219-128-711
E-mail: info@oandp-cro.com
Web Site: www.oandp-cro.com
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, Other, **Subject Recruitment; Training & Education**

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245 N 15 St Mail Stop 344
Philadelphia, PA 19102
Toll-free: 877-215-0009
Business: 215-762-3812
Fax: 215-762-7115
E-mail: sperkel@drexelmed.edu
Web Site: www.drexel.com/cr
Contact: Sara Perkel
Training & Education

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800 Enterprise Rd Ste 200
Horsham, PA 19044-3595
Business: 215-442-6100
Fax: 215-442-6199
E-mail: dia@diahome.org
Web Site: www.diahome.org
Contact: Lisa Zoks
Training & Education

DSG
325 Technology Dr
Malvern, PA 19355
Business: 484-913-0210
Fax: 484-913-0224
E-mail: info@dsg-us.com
Web Site: www.dsg-us.com

Contact: Jack Minster
CROs: Niche, **Contract Research Services:** CRF Design, Data Collection, **Information Technology:** CTMS, EDC (PDAs, eDiaries), Software Program Development, Other

DSM
DSM Pharmaceuticals
5900 Martin Luther King Jr Hwy, PO Box 1887
Greenville, NC 27835
Business: 252-758-3436
Fax: 252-707-4638
E-mail: info.dsmpharmaceuticals@dsm.com
Web Site: www.dsmpharmaceuticals.com
Clinical Packaging: Labeling, Packaging, **CROs:** Phase I–IV

DSM PHARMACEUTICAL PRODUCTS
45 Waterview Blvd
Parsippany, NJ 07054-1298
Business: 973-257-8011
E-mail: info.dsmpharma@dsm.com
Web Site: www.dsmpharmaceuticals.com
Clinical Packaging: Labeling, Packaging, Transportation, **CROs:** Phase I–IV

DSP CLINICAL RESEARCH
Morris Corporate Center One,
300 Interpace Pkwy Bldg C 1st Flr
Parsippany, NJ 07054
Business: 973-265-1060
Fax: 973-402-0880
E-mail: brenda@dspclinical.com
Web Site: www.dspclinical.com
Contact: Brenda Reese
CROs: General, Medical Device, Niche, Phase I–IV

DUKE CLINICAL RESEARCH INSTITUTE
2400 Pratt St, Rm 0311 Terr Level
Durham, NC 27705
Business: 919-668-8700
Fax: 919-668-7116
E-mail: suzanne.pfeifer@duke.edu
Web Site: www.dcri.org
Contact: Suzanne Pfeifer
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), **Laboratories:** Biomarkers, Cardiovascular–ECG, Core, Imaging, **Training & Education**

DUKE UNIVERSITY SCHOOL OF NURSING
DUMC 3322 307 Trent Dr
Durham, NC 27710
Toll-free: 877-415-3853
Fax: 919-668-4693
E-mail: sonadmissions@mc.duke.edu
Web Site: www.nursing.duke.edu
Training & Education

DXS LTD
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Manchester, M13 9XX UNITED KINGDOM
Business: 44-161-606-7201
Fax: 44-161-606-7313
E-mail: info@dxsdiagnostics.com
Web Site: www.dxsdiagnostics.com
Laboratories: Biomarkers

DYAD SYSTEMS
222 Third St Ste 3211
Cambridge, MA 02142
Business: 617-576-0300
Fax: 617-576-0304
E-mail: info@dyadsystems.com
Web Site: www.dyadsystems.com
Contact: Janet Chien
Consulting; CROs: Medical Device, Niche, Phase I–IV, **Contract Research Services:** Data Collection, Data Monitoring, **Information Technology:** Software Program Development, **Subject Recruitment**

DZS CLINICAL SERVICES
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: salesandmarketing@clinplus.com
Web Site: www.dzs.com
Contact: Sales Marketing
CROs: Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing

DZS SOFTWARE SOLUTIONS
1661 Rte 22 W
Bound Brook, NJ 08805
Business: 732-764-6969
Fax: 732-764-6755
E-mail: kvadney@clinplus.com
Web Site: www.clinplus.com
Contact: Kim Vadney
CROs: Phase I–IV, **Contract Research Services:** CRF Design, Data Collection, **Information Technology:** CTMS, EDC (PDAs, eDiaries), Software Program Development

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29 High St
Welwyn, Hertfordshire AL6 9EE UNITED KINGDOM
Business: 44-1438-840984
Fax: 44-1438-840429
E-mail: partners@ejjh.co.uk
Web Site: www.ejjh.co.uk
Contact: John Hawkins
Career Recruitment & Staffing

EASTERN MICHIGAN UNIVERSITY
Clinical Research Administration Program
206 E Marshall Bldg
Ypsilanti, MI 48197
Business: 734-487-4096
Fax: 734-487-4095
E-mail: stephen.sonstein@emich.edu
Web Site: www.emich.edu/hs/CRESindex.html
Contact: Stephen Sonstein
Training & Education

ECHOMAIL
701 Concord Ave
Cambridge, MA 02138
Business: 617-354-8585
Fax: 617-354-8899
E-mail: britney.allen@echomail.com
Web Site: www.echomail.com
Consulting; Contract Research Services: Data Collection, Data Monitoring, **Information Technology:** Software Program Development

ECLINFORCE
10110 Molecular Dr Ste 214
Rockville, MD 20850
Toll-free: 866-977-CTMS
Business: 301-315-2029
Fax: 301-762-1812
E-mail: info@eclinforce.com
Web Site: www.eclinforce.com
Contact: Kevin Kelly
Information Technology: EDC (PDAs, eDiaries), Software Program Development, Other

ECLINSO LLC
Saint Jakobs-Strasse 199
Basel, CH-4052 SWAZILAND
Business: 41-61-666-6401
E-mail: gm@eclinso.com
Web Site: www.eclinso.com
Contact: George Masoura
Information Technology: EDC (PDAs, eDiaries), **Laboratories:** Imaging

EFFECTIVE RESEARCH
832 S Southlake Dr
Hollywood, FL 33019
Business: 954-920-2122
Fax: 954-920-3122
E-mail: ssinger@effectiveresearch.com
Web Site: www.effectiveresearch.com
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance

ELITE RESEARCH NETWORK
PO Box 2334
Mount Pleasant, SC 29465-2334
Business: 843-849-7382
Fax: 843-971-0147
E-mail: choyle@eliteresearchnetwork.com
Web Site: www.eliteresearchnetwork.com
Contact: Chris Hoyle
Other Services & Products Other Services & Products

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12504 Scates Ct
Austin, TX 78732
Business: 512-918-1992
E-mail: smayo@emissary.com
Web Site: www.emissary.com
Contact: Steve Mayo
CROs: Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, **Information Technology:** CTMS, EDC (PDAs, eDiaries)

EMSI
15333 N Pima Rd Ste 330
Scottsdale, AZ 85260
Business: 214-689-3620
Fax: 214-689-3645
E-mail: clinical_info@emsinet.com
Web Site: www.emsinet.com
Contact: John Corcoran
Contract Research Services: Data Collection, **Subject Recruitment**

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435 Devon Park Dr Bldg 500
Wayne, PA 19087
Business: 610-975-9533
Fax: 610-975-9556
E-mail: bd@encorium.com
Web Site: www.encorium.com
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), **Subject Recruitment; Training & Education**

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Stralauer Platz 33-34
Berlin, 10243 GERMANY
Business: 49-3052-0024100
Fax: 49-3052-0024101
E-mail: information@entimo.com
Web Site: www.entimo.com
Contact: Dimitri Kutsenko
Information Technology: Software Program Development, Other

EOLUS COMPLIANCE SOLUTIONS LLC
9660 Falls of Neuse Rd Ste 138-154
Raleigh, NC 27615
Business: 919-673-4001
Fax: 206-338-3663
E-mail: pweldon@eolusinc.com
Web Site: www.eolusinc.com
Contact: Phyllis Weldon
Consulting; Information Technology: CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, Other, **Training & Education**

EPHARMASOLUTIONS
625 W Ridge Pike Bldg E Ste 402
Conshohocken, PA 19428
Business: 610-832-2100
E-mail: llaluna@epharmasolutions.com
Web Site: www.epharmasolutions.com
Contact: Lisa La Luna
CROs: Niche, **Contract Research Services:** Negotiating Budgets/Contracts, **Information Technology:** Software Program Development, Other, **Subject Recruitment; Training & Education**

ERIBAN RESEARCH
3101 Broadway Ste 630
Kansas City, MO 64111
Business: 816-753-5329
E-mail: busdev@eriban.com
Web Site: www.eriban.com
Contact: Tim Wurst
CROs: General, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts

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1818 Market St Ste 1000
Philadelphia, PA 19103
Business: 215-972-0420
Fax: 215-972-0414
E-mail: eresearch@ert.com
Web Site: www.ert.com
Contact: Sheryl Walder
Information Technology: EDC (PDAs, eDiaries), IVRS, Software Program Development, **Laboratories:** Cardiovascular–ECG
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San Diego, CA 92120
Business: 619-255-5903
Fax: 619-262-3716
E-mail: info@estudysite.com
Web Site: www.estudysite.com
Contact: Dan Robitaille
Consulting; Sites; Subject Recruitment

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8555 Transcanada Hwy Ste 201
St-Laurent (Montreal), QC H4S 1Z6 CANADA
Toll-free: 866-ETHICA1
Business: 514-337-0442
Fax: 514-336-1142
Web Site: www.ethicaclinical.ca
Contact: Ron Kolanitch
Consulting; CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, **IRBs; Subject Recruitment**

ETHICAL & INDEPENDENT REVIEW SERVICES
14400 E 42 St Ste 240
Independence, MO 64055
Business: 816-421-0008
Fax: 816-356-2227
E-mail: lwilson@eandireview.com
Web Site: www.eandireview.com
Contact: Leslie Wilson
Consulting; IRBs; Training & Education

ETHICAL & INDEPENDENT REVIEW SERVICES
100 Tamal Plaza Ste 158
Corte Madera, CA 94925
Business: 415-485-0717
Fax: 415-485-0328
E-mail: info@eandireview.com
Web Site: www.eandireview.com
Contact: Erica Heath
IRBs

EUROFINS AVTECH LABS
6859 Quality Way
Portage, MI 49002
Business: 269-323-3366
E-mail: info@avtechlabs.com
Web Site: www.avtechlabs.com
Contact: Bill Pfund
CROs: General, **Laboratories:** Bioanalytical, Biomarkers

EUROFINS GLOBAL CENTRAL LAB
Eurofins Medinet LLC
14100 Park Meadow Dr Ste 110
Chantilly, VA 20151
Toll-free: 866-324-8691
Fax: 703-480-2670
E-mail: clinicaltrials@eurofins.com
Web Site: www.centrallab.eurofins.com
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Fax: 0032-2-465-56-23
E-mail: info@eccrt.com
Web Site: www.eccrt.com
Contact: Rafael Hoebrechts
Training & Education

EUROPEAN FORUM FOR GOOD CLINICAL PRACTICE
Sq de Meeûs Rue de l'Industrie 4
Brussels, B-1000 BELGIUM
Business: 32-2-732-8783
Fax: 32-2-503-3108
E-mail: info@efgcp.eu
Web Site: www.efgcp.eu
Contact: Fanny Senez
Training & Education

EVEREST CLINICAL RESEARCH SERVICES
150 Clove Rd Ste 502
Little Falls, NJ 07424
Business: 973-774-1160
Fax: 973-774-1178
E-mail: irene.zhang@ecrscorp.com
Web Site: www.ecrscorp.com
Contact: Irene Zhang
Consulting; CROs: General, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing

EXCELERON
179 Lawrence Dr
Paramus, NJ 07652
Business: 201-262-0217
Fax: 866-499-8784
E-mail: mariya.pinskaya@excelclintrials.com
Web Site: www.excelclintrials.com
Contact: Mariya Pinskaya
CROs: Niche, Phase I–IV, **Contract Research Services:** Negotiating Budgets/Contracts

EXCO INTOUCH LTD
Pishiobury House Pishiobury Dr
Sawbridgeworth, Hertfordshire CM21 0AF
UNITED KINGDOM
Business: 44-1279-709-040
Fax: 44-1279-201-234
E-mail: info@excointouch.com
Web Site: www.excointouch.com
Contact: Tim Davis
Information Technology: EDC (PDAs, eDiaries), Software Program Development, **Subject Recruitment**

EXECUPHARM
500 N Gulph Rd
King of Prussia, PA 19406
Business: 610-272-8801
E-mail: lsirabella@execupharm.com
Web Site: www.execupharm.com
Contact: Lauri Sirabella
Career Recruitment & Staffing

EXECUTIVE FACILITIES
Blandy House
Maidenhaid, SL6 1DZ UNITED KINGDOM
Business: 44-1628-500-830
Fax: 44-1628-673-074
E-mail: eft@efrecruitment.co.uk
Web Site: www.efrecruitment.co.uk
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Life Sciences
20 Mussey Rd Ste 2
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Business: 207-510-6666
E-mail: sgagnon@executivesg.com
Web Site: www.executivesg.com
Contact: Suzanne Gagnon
Career Recruitment & Staffing

EXL PHARMA
555 Eighth Ave Ste 310
New York, NY 10018
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E-mail: info@exlpharma.com
Web Site: www.exlpharma.com
Contact: Joel Lestrrad
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EXPEDATA
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3131 Newmark Dr
Miamisburg, OH 45342
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E-mail: generalenquiries@expedata.net
Web Site: www.expedata.net
Information Technology: EDC (PDAs, eDiaries)

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Lancaster Centre Meteor Business Park,
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Gloucester, GL2 9QL UNITED KINGDOM
Business: 01452-731200
Fax: 01452-855760
E-mail: ezek@ezek.com
Web Site: www.ezek.com
Career Recruitment & Staffing

EZPAK
303 Butler Farm Rd Ste 104A
Hampton, VA 23666
Business: 757-865-0944
Fax: 757-865-188
E-mail: info@ezpak.net
Web Site: www.ezpak.net
Contact: Doug Murphy
Clinical Packaging: Labeling, Packaging, **Consulting; Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, Other, **Training & Education**

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Bilthoven, 3723 MB THE NETHERLANDS
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Fax: 31-30-22-87-755
E-mail: factory@factory-cro.com
Web Site: www.factory-cro.com
Consulting; CROs: Medical Device, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, **Training & Education**

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Web Site: www.fastphase.com

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Fax: 913-383-9892
E-mail: corporate@favoritestaffing.com
Web Site: www.favoritestaffing.com
Career Recruitment & Staffing

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E-mail: feuer@feuerbach.com
Web Site: www.feuerbach.com
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Web Site: www.firecrestclinical.com
Contact: Gary Hughes
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Contact: Wayne Hogrefe
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Contact: Nicola Rogerson
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Information Technology: CTMS
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Exton, PA 19341
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Web Site: www.frontagelab.com
Contact: Mark Crain
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Fax: 919-226-1441
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Web Site: www.fulcrumpharma.com
Contact: Lisa James
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Appleton Pl Appleton Pkwy
Livingston, West Lothia EH54 7EZ UNITED KINGDOM
Business: 44-1506-424-270
Fax: 44-1506-424-280
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Web Site: www.gen-probe.com
CROs: General, Niche, Phase I–IV, **Laboratories:** Bioanalytical, Biomarkers

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Fax: 44-1506-424-280
E-mail: pharmaservices@gen-probe.com
Web Site: www.tepnel.com
Contact: Vikki Renwick
CROs: Niche, Phase I–IV, **Laboratories:** Bioanalytical, Biomarkers

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Raleigh, NC 27614
Business: 919-607-3070
E-mail: dave_dworaczyk@hotmail.com
Contact: David A. Dworaczyk
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, **Laboratories:** Bioanalytical, Biomarkers, Cardiovascular–ECG, Central, Core, **Sites; Subject Recruitment**

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Maryville, TN 37804
Toll-free: 866-895-1810
Business: 865-380-2726
Fax: 865-380-9191
E-mail: rtaylor@geneuity.com
Web Site: www.geneuity.com
Contact: Ranee Taylor
Consulting; CROs: Phase I–IV, **Contract Research Services:** Data Collection, Data Monitoring, Pharmacovigilance, **Laboratories:** Bioanalytical, Biomarkers, Central, Core, Imaging

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Toll-free: 888-436-2005
Business: 760-268-5200
Fax: 760-268-5201
E-mail: info@genvault.com
Web Site: www.genvault.com
Information Technology: Software Program Development, **Laboratory Supplies**

GENY RESEARCH GROUP
50 Tower Rd Ste 202
Newton, MA 02464
Business: 617-969-7939
E-mail: geny@genyresearch.com
Web Site: www.genyresearch.com
Contact: Vladimir Verbitsky
CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, **Laboratory Supplies; Sites; Subject Recruitment; Training & Education**

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Sydney NSW, 2000 AUSTRALIA
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Fax: 61-2-9657-0301
E-mail: info@georgeclinical.com.au
Web Site: www.georgeclinical.com
Contact: Jacqueline Thorn
CROs: Niche, Phase I–IV

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Washington, DC 20037
Business: 202-994-4837
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E-mail: hspjtb@gwumc.edu
Web Site: www.gwumc.edu/healthsci
Contact: Joan Butler
Training & Education

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Menomonee Falls, WI 53051
Toll-free: 800-824-1482
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Fax: 262-250-7179
E-mail: info@glenroy.com
Web Site: www.glenroy.com
Contact: Chris Rollo
Clinical Packaging: Packaging

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Wangenbourg Engenthal, F-67710 FRANCE
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Fax: 33-3-8887-3178
E-mail: glocon@orange.fr
Web Site: www.global-consepts.com
Contact: Michiel Rook
Consulting; Training & Education

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Irvine, CA 92612
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E-mail: info@globallanguages.com
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E-mail: sales@globalvisioninc.com
Web Site: www.globalvisioninc.com
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Fax: 201-599-1406
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Web Site: www.globescientific.com
Contact: Dennis Klucznik
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Ann Arbor, MI 48104
Business: 734-222-6285
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Web Site: www.glpqualityconsulting.com
Contact: Scott Rumsey
Consulting; Contract Research Services: Data Collection, Data Monitoring, **Training & Education**

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Fax: 949-509-6599
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Web Site: www.goodproductsus.com
Contact: Patrick Hughes
Consulting

GOODWIN BIOTECHNOLOGY
1850 NW 69 Ave
Plantation, FL 33313
Toll-free: 800-814-8600 Ext 139
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Fax: 954-587-6378
E-mail: info@goodwinbio.com
Web Site: www.goodwinbio.com
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9380 Main St
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Toll-free: 877-793-8900
Business: 513-793-8900
Fax: 513-793-2800
E-mail: goodwyn@goodwynirb.com
Web Site: www.goodwynirb.com
Contact: Brittany Kunze
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High Wycombe, Bucks HP12 3RQ UNITED KINGDOM
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E-mail: info@greensdigital.com
Web Site: www.greensdigital.com
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King of Prussia, PA 19406
Business: 215.948.9251
Fax: 215-395-6121
E-mail: sales@greenphire.com
Web Site: www.greenphire.com
Contact: Andrew Kimball
Information Technology: IVRS, Software Program Development, Other, **Subject Recruitment**

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Business: 44-1353-645-590
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Web Site: www.gf-associates.co.uk
Consulting; CROs: Niche, **Contract Research Services:** CT Protocol Design, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, **Training & Education**

GRSWORLDWIDE LLC
2101 Gaither Rd Ste 450
Rockville, MD 20850
Business: 301-424-9700
Fax: 301-296-4751
E-mail: info@grs-cro.com
Web Site: www.grs-cro.com
Contact: Marisa Pawlewicz
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Pharmacovigilance, **Information Technology:** CTMS, Other

GVK BIOSCIENCES
Cinical Research
Plot No 28A IDA Nacharam
Hyderabad, 500076 INDIA
Business: 91-40-6692-9999
Fax: 91-40-6692-9900
E-mail: bdcrd@gvkbio.com
Web Site: www.gvkbio.com
Contact: Vijay Rajan Vanchi
CROs: General, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), Software Program Development, **Laboratories:** Bioanalytical, Biomarkers, **Subject Recruitment**

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Nottingham, Nottinghamshire NG7 2RR UNITED KINGDOM
Business: 44-115-924-8475
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E-mail: info@gxpi.com
Web Site: www.gxpi.com
Contact: Keith Williams
Clinical Packaging: Labeling, Packaging, Safety, Transportation, **Consulting; Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, Other, **IRBs; Training & Education**

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Langes Feld 13
Hameln, Niedersachsen 31789 GERMANY
Business: 49-5151-581-216
E-mail: info@hameln-rds.com
Web Site: www.hameln-rds.com
Laboratories: Bioanalytical

HAMMERSMITH MEDICINES RESEARCH
Cumberland Ave
London, NW10 7EW UNITED KINGDOM
Business: 44-2089-614-130
Fax: 44-2089-618-665
E-mail: hmr@hmrlondon.com
Web Site: www.hmrlondon.com
Clinical Packaging: Labeling, Packaging, **CROs:** Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Medical Writing, **Laboratories:** Bioanalytical, Cardiovascular–ECG, Imaging, **Subject Recruitment**

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New York, NY 10010-6002
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Web Site: www.harrisinteractive.com
CROs: Phase I–IV, **Contract Research Services:** CT Protocol Design, Data Collection, Pharmacovigilance, **Subject Recruitment**

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Keizer Karellaan 576
Brussels, 1082 BELGIUM
Business: 32-24-643-900
Fax: 32-24-655-623
E-mail: rafael.hoebrechts@harrison.be
Web Site: www.harrisonclinical.com
Contact: Rafael Hoebrechts
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), **Subject Recruitment**

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Web Site: www.harvardapparatus.com
Contact: Ron Sostek
Laboratory Supplies

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930 W Commonwealth Ave
Boston, MA 02215-1212
Business: 617-307-5200
Fax: 617-307-5600
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Web Site: www.hcri.harvard.edu
CROs: General, Medical Device, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection

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Contact: Paul Strouts
Career Recruitment & Staffing

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Web Site: www.healthdec.com
Contact: Billy Purser
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Web Site: www.hegiresearch.com
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Contact: Eva Kantanas
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Web Site: www.hemacare.com
Contact: Anna Stock
CROs: General, Phase I–IV, **Contract Research Services:** Pharmacovigilance, **Laboratory Supplies**

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Web Site: www.hill-top.com
Contact: John Lyssikatos
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Web Site: www.historx.com
Contact: Richard Carroll Ph.D
CROs: Niche, **Laboratories:** Bioanalytical, Biomarkers

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Business: 36-1-203-2134
Fax: 36-1-203-3985
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Web Site: www.hungarotrial.hu
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Business: 910-233-7670
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E-mail: pam@hurleywrite.com
Web Site: www.hurleywrite.com
Contact: Pam Hurley
Consulting; Training & Education

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Chicago, IL 60607
Business: 312-583-8700
Fax: 312-583-8701
E-mail: lifesciences@huronconsultinggroup.com
Web Site: www.huronconsultinggroup.com
Contact: Susan Kalisewicz
Consulting

ICD GLOBAL
1157 Phoenixville Pike Ste 106
West Chester, PA 19380
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E-mail: sales@icdglobal.net
Web Site: www.icdglobal.net
Subject Recruitment

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Web Site: www.iconplc.com
Contact: Gina Castano
Laboratories: Central

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Fax: 215-699-6288
E-mail: info@iconplc.com
Web Site: www.iconclinical.com
CROs: Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), IVRS, **Laboratories:** Imaging

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E-mail: imaging@iconplc.com
Web Site: www.iconplc.com/imaging
Contact: Mark Eberhardt
CROs: Niche, Phase I–IV, **Contract Research Services:** Data Collection, **Laboratories:** Core, Imaging

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185 Alewife Brook Pkwy Ste 410
Cambridge, MA 02138
Toll-free: 866-835-4334 Ext 904
E-mail: paul.milne@iddi.com
Web Site: www.iddi.com
CROs: Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Health Metrics, Medical Writing

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E-mail: sneiner@immaculata.edu
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Contact: Shelley Neiner
Training & Education

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1910 W St Andrews Rd
Midland, MI 48640
Business: 855-427-6583
Fax: 989-832-5560
E-mail: info@impactanalytical.com
Web Site: www.impactanalytical.com
Contact: Eric Hill

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3100 Walkent Dr
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Toll-free: 800-777-2591
Business: 616-784-0100
Fax: 616-784-1218
E-mail: connect@imperialcrs.com
Web Site: www.imperialcrs.com
Contact: Scott Scheidel
Consulting; Contract Research Services: CRF Design, Medical Writing, **Information Technology:** Other, **Subject Recruitment**

INC RESEARCH
3201 Beechleaf Ct Ste 600
Raleigh, NC 27604-1547
Toll-free: 866-462-7373
Business: 919-876-9300
Fax: 919-876-9360
E-mail: info@incresearch.com
Web Site: www.incresearch.com
Contact: Erika Schumacher
CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), IVRS, **Subject Recruitment**

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Chesterbrook Corporate Center Ste 210
Wayne, PA 19807
Business: 610-230-0150
Fax: 484-588-0855
E-mail: info@indipharm.com
Web Site: www.indipharm.com
Contact: Michael Brown
CROs: General, Niche, **Contract Research Services:** CRF Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance

INDUSTRY STANDARD RESEARCH
PO Box 1842
Cary, NC 27512
Business: 919-301-0106
Fax: 919-341-4949
E-mail: info@isrreports.com
Web Site: www.isrreports.com
Contact: Kevin Olson
Consulting

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Fax: 44-2072-917-489
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Contact: Duane Lawrence
Information Technology: EDC (PDAs, eDiaries), Software Program Development

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E-mail: robert.huang@innokare.com
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Fax: 39-0362-54-4211
E-mail: k.pierce@innopharma.it
Web Site: www.innopharma.it
Contact: Karen Pierce
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Web Site: www.icrs.rfmh.org
Contact: James A. Robinson
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Contact: Daniel O'Connor
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Contact: Christine Bygate
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Fax: 514-683-0121
E-mail: info@iricanada.com
Web Site: www.iricanada.com
Contact: Joanne E. Watson
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Web Site: www.integrium.com
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Web Site: www.intelligentinsites.com
Contact: Joanna Wyganowska
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Contact: Jodi Andrews
Information Technology: EDC (PDAs, eDiaries)

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Web Site: www.irbco.com
Contact: Todd McDaniel
Consulting; IRBs; Training & Education

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Business: 561-789-4890
E-mail: brooke.shannon@ivrcc.com
Web Site: www.ivrcc.com
Contact: Brooke Shannon
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Web Site: www.kai-research.com
Contact: Selma C. Kunitz
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Web Site: www.kemic.com
Contact: Susan C. Goodall
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Web Site: www.kgksynergize.com
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CROs: General, Niche, Phase I–IV, **Contract Research Services:** CT Protocol Design, Medical Writing, **Sites**

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Laboratories: Bioanalytical, Biomarkers, Central

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E-mail: neri@labware.com
Web Site: www.labware.com
Contact: Steve Neri
Information Technology: CTMS, EDC (PDAs, eDiaries), Software Program Development, Other

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Fax: 44-8707-478-600
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Web Site: www.logostechnologies.com
Contact: Giles Wilson
Contract Research Services: Data Collection, **Information Technology:** CTMS, EDC (PDAs, eDiaries), Software Program Development, Other

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Contact: Cho Sung-Ho
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West Lebanon, NH 03784
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Fax: 603-298-5055
E-mail: caron@m2s.com
Web Site: www.m2s.com
Contact: Maryann Caron
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Web Site: www.marco-institut.de
Contact: Manfred Wargenau
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Information Technology: Software Program Development

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Web Site: www.neeman-medical.com
Contact: Donald Swankie
CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), **IRBs; Laboratories:** Central, **Sites; Subject Recruitment**

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Web Site: www.mckesson.com
Contact: Matthew Wagener
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Web Site: www.mdhealth.ca
Contact: Deanna Trotta Lorusso
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Fax: 602-840-1102
E-mail: john.friesner@medelis.com
Web Site: www.medelis.com
Contact: John Friesner
CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, **Sites**

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Web Site: www.cra-training.com
Contact: Jill Matzat
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Web Site: www.msnclinicalresearch.com
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Web Site: www.mediciglobal.com
Contact: Liz Moench
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Sofia, 1111 BULGARIA
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E-mail: pobox@medcogc.org
Web Site: www.medcogc.org
Contact: Maria Etropolska
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Contact: Ed Viviani
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Laboratories: Bioanalytical

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E-mail: cpuinfo@medpace.com
Web Site: www.medpace.com
Contact: Rob Wessel
Subject Recruitment

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Contact: Paula Steiner
Laboratories: Central

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Contact: Mark O Reilly
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Web Site: www.mesm.co.uk
Contact: Kate Maughan
CROs: Medical Device, **Laboratory Supplies**

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Contact: Ron Shevock

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Business: 602-957-2150
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Web Site: www.mission3.com
Contact: Chris Joslin
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Web Site: www.mtz-clinical.pl
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Laboratories: Biomarkers, Core

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Watertown, MA 02472
Business: 617-972-3349
Fax: 617-926-8246
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Web Site: www.neriscience.com
Contact: Dawn Porthouse
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Contact: Kenji Miwa
CROs: General, Niche, **Laboratories:** Bioanalytical, Biomarkers

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Web Site: www.northcoastlab.com
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Contact: Michael Brown
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Contact: Steve Johnson
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Contact: Therese Harris
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Information Technology: CTMS, EDC (PDAs, eDiaries), Software Program Development

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500 Oracle Pkwy
Redwood Shores, CA 94065
Toll-free: 800-ORACLE1
Business: 800-ORACLE1
Fax: 650-506-7200
E-mail: hsgbu_ww@oracle.com
Web Site: www.oracle.com/healthsciences
Contact: Elaine Maynard
Information Technology: CTMS, EDC (PDAs, eDiaries), IVRS

ORLANDO CLINICAL RESEARCH CENTER
5055 S Orange Ave
Orlando, FL 32809
Business: 407-240-7878
Fax: 407-240-9846
E-mail: tmarbury@ocrc.net
Web Site: www.ocrc.net
Contact: Thomas Marbury
Sites

OSMOS CLINICAL RESEARCH
400 Oyster Point Blvd Ste 210
South San Francisco, CA 94080
Business: 415-979-9492
Fax: 415-901-0304
E-mail: infoplease@osmos.us
Web Site: www.osmos.us
Contact: Diana Fowler
Career Recruitment & Staffing; Consulting; CROs: Medical Device, Niche, Phase I–IV, **Contract Research Services:** CT Protocol Design, Medical Writing, Negotiating Budgets/Contracts, **Subject Recruitment; Training & Education**

OUTCOME
201 Broadway 5th Flr
Cambridge, MA 02139
Toll-free: 888-526-6700
Business: 617-621-1600
Fax: 617-621-1620
E-mail: info@outcome.com
Web Site: www.outcome.com
Contact: Kristin Gould
CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), IVRS, **Subject Recruitment**

OUTSYSTEMS
2603 Camino Ramon Ste 210
San Ramon, CA 94583
Business: 925-804-6189
Fax: 925-804-6552
E-mail: info@outsystems.com
Web Site: www.outsystems.com
Information Technology: Software Program Development

OV CLINICAL TRIALS
4880 Havana St Ste 100
Denver, CO 80239
Business: 303-223-2320
E-mail: infor@ovclinical.com
Web Site: www.ovclinical.com
Contact: Gizelle Baker
Career Recruitment & Staffing; CROs: Niche

OXFORD REGULATORY SOLUTIONS LTD
Unit One Rycote Lane Farm,
Rycote Lane Milton Common
Oxon, OX9 2NZ UNITED KINGDOM
Business: 44-1844-279-600
Fax: 44-1844-279-602
E-mail: enquiries@orsoxford.co.uk
Web Site: www.oxreg.com
Contact: George Overend
Consulting; Contract Research Services: Pharmacovigilance

OXFORD THERAPEUTICS CONSULTING LTD
PO Box 284
Brightwell Cum Sotwell, Wallingford Oxon OX10 1BB UNITED KINGDOM
Business: 44-1491-827610
Fax: 44-870-622-0065
E-mail: jansteiner@oxrx.com
Web Site: www.oxrx.com
Consulting; CROs: Phase I–IV, **Contract Research Services:** CT Protocol Design, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts

PACIFIC BIOMARKERS
645 Elliot Ave W Ste 300
Seattle, WA 98119
Toll-free: 800-767-9151
Business: 206-298-0068
Fax: 206-298-9838
E-mail: contact@pacbio.com
Web Site: www.pacbio.com
Contact: Jim Kaser
Laboratories: Biomarkers

PALADIN MEDICAL
PO Box 560
Stillwater, MN 55082
Business: 715-549-6035
Fax: 715-549-5380
E-mail: info@paladinmedical.com
Web Site: www.paladinmedical.com
Contact: Elaine Duncan
Consulting

PALM BEACH CRO
1897 Palm Beach Lakes Blvd Ste 120
West Palm Beach, FL 33409
Business: 561-200-3344
Fax: 561-828-8157
E-mail: info@palmbeachcro.com
Web Site: www.palmbeachcro.com
Contact: Arthur Simon
CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts

PARAGON BIOMEDICAL
9685 Research Dr
Irvine, CA 92618
Toll-free: 6-PARAGON
Business: 949-224-2800
Fax: 949-224-2811
E-mail: cwest@parabio.com
Web Site: www.parabio.com
Contact: Clareece West
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Other, **Subject Recruitment**

PARAGON INTL
5725 Oleander Dr
Wilmington, NC 28403
Toll-free: 888-429-5875
Business: 910-772-1599
Fax: 910-772-1305
E-mail: cdiehl@paragonmeetings.com
Web Site: www.paragonmeetings.com
Contact: Christopher Diehl
Consulting

PAREXEL INTL
195 West St
Waltham, MA 02451
Business: 781-487-9900
Fax: 781-437-0525
E-mail: info@parexel.com
Web Site: www.parexel.com
Contact: Sean McIntosh
Consulting; CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, **Laboratories:** Bioanalytical, Cardiovascular–ECG, Imaging

PATHEON
PO Box 110145
Research Triangle Park, NC 27709-5145
Business: 919-226-3200
E-mail: doingbusiness@patheon.com
Web Site: www.patheon.com
Clinical Packaging: Labeling, Packaging, Safety, Transportation

PATIENT RECRUITERS INTL
5927 Balfour Ct Ste 201
Carlsbad, CA 92008
Business: 866-866-5857
Fax: 760-603-9535
E-mail: contact@patientrecruiters.com
Web Site: www.patientrecruiters.com
Contact: Larry Risen
Subject Recruitment

THE PATIENT RECRUITING AGENCY
6207 Bee Caves Rd Ste 288
Austin, TX 78746
Toll-free: 888-798-7788
Business: 512-345-7788
Fax: 775-258-0231
Web Site: www.patientrecruiting.com
Subject Recruitment

PATIENTS DIRECT LTD
3 Todd Campus, West of Scotland Science Park
Glasgow, G20 0XA UNITED ARAB EMIRATES
Business: 44-0-141-946-8618
Fax: 44-0-141-946-1324
CROs: Medical Device, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Medical Writing, Pharmacovigilance, **Laboratories:** Imaging, **Subject Recruitment**

PATIENTWISE
PO Box 628153
Middleton, WI 53562
Business: 608-664-9902
E-mail: agarvey@patientwisecreative.com
Web Site: www.patientwisecreative.com
Contact: Annie Garvey

PCM TRIALS
500 E Eighth Ave
Denver, CO 80206
Business: 888-976-2676
Fax: 888-986-2676
E-mail: rick.heth@pcmtrials.com
Web Site: www.pcmtrials.com
Contact: Rick Heth
CROs: Phase I–IV, **Subject Recruitment; Training & Education**

PDP COURIER SERVICES LTD
Apollo House Plane Tree Crescent
Feltham, Middlesex TW13 7HF UNITED KINGDOM
Business: 44-1784-420466
Fax: 44-1784-424300
Web Site: www.pdpcouriers.com
Clinical Packaging: Transportation

PEAK SCIENTIFIC
19 Sterling Rd Ste 1
Billerica, MA 01862
Toll-free: 866-647-1649
Fax: 978-608-9503
E-mail: marketing@peakscientific.com
Web Site: www.peakscientific.com
Contact: Dana Riller
Laboratory Supplies

PENN PHARMACEUTICAL SERVICES LTD
23-24 Tafarnaubach Industrial Estate
Tredegar, Gwent South Wales NP22 3AA UNITED KINGDOM
Business: 44-1495-711-222
Fax: 44-1495-711-225
E-mail: enquiries@pennpharm.com
Web Site: www.pennpharm.com
Contact: Emma Lee
Clinical Packaging: Labeling, Packaging, Safety, Transportation, **Consulting**

PERCEPTIVE INFORMATICS
195 West St
Waltham, MA 02451
Toll-free: 866-289-4464
Business: 781-487-9900
Fax: 781-768-5512
E-mail: info@perceptive.com
Web Site: www.perceptive.com
Contact: Kathleen Pomykola
Consulting; Information Technology: CTMS, EDC (PDAs, eDiaries), IVRS, Other, **Laboratories:** Imaging, **Subject Recruitment**

PERFEX CORP
32 Case St
Poland, NY 13431
Toll-free: 800-848-8481
Business: 315-826-3600
Fax: 315-826-7471
E-mail: perfex@perfexonline.com
Web Site: www.perfexonline.com
Contact: Irene Gauthiar
Other Services & Products Other Services & Products

PFC PHARMA FOCUS LTD
Chriesbaumstrasse 2
Volketswil, Zurich CH-8604 SWITZERLAND
Business: 41-44-908-66-66
Fax: 41-44-908-66-77
E-mail: birgit.hennecke-janzer@pfc-cro.com
Web Site: www.pfc-cro.com
Contact: Birgit Hennecke-Janzer
Clinical Packaging: Labeling, **CROs:** Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), IVRS, **Subject Recruitment; Training & Education**

PHARASEEK
8476 Greenway Blvd Ste 210
Middleton, WI 53562
Business: 608-664-9000 Ext 2222
Fax: 608-662-2176
E-mail: lmarks@pharmaseek.com
Web Site: www.pharmaseek.com
Contact: Lisa Marks

PHARM-OLAM INTL
450 N Sam Houston Pkwy E Ste 250
Houston, TX 77060
Business: 713-559-7900
Fax: 713-559-7901
E-mail: info@pharm-olam.com
Web Site: www.pharm-olam.com
Contact: Eric Rupprath
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, **Subject Recruitment**

PHARMA FOCUS ISRAEL LTD
56 Haatzmaut St, PO Box 1142
Yehud, 56304 ISRAEL
Business: 972-3-536-0623
Fax: 972-3-536-0522
E-mail: ran.frenkel@pfc-cro.com
Web Site: www.pfc-cro.com
Contact: Ran Frenkel
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Subject Recruitment; Training & Education**

PHARMA MEDICA RESEARCH
6100 Belgrave Rd
Mississauga, ON L5R 0B7 CANADA
Business: 905-624-9115
Fax: 905-624-4433
E-mail: solutions@pharmamedica.com
Web Site: www.pharmamedica.com
CROs: General, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, **Laboratories:** Bioanalytical

PHARMACEUTICAL EDUCATION & RESEARCH INSTITUTE PERI)
1616 N Fort Myer Dr Ste 1430
Arlington, VA 22209
Business: 703-276-0178
Fax: 703-276-0069
E-mail: customer_service@peri.org
Web Site: www.peri.org
Clinical Packaging: Labeling, Safety, **CROs:** General, Phase I–IV, **Contract Research Services:** CT Protocol Design, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **IRBs; Laboratories:** Bioanalytical, Biomarkers, Cardiovascular–ECG, **Subject Recruitment; Training & Education**

PHARMAED LTD
Caswall House Sixth Wharf St
Godalming, Surrey GU7 1NN UNITED KINGDOM
Business: 44-8451302780
E-mail: info@pharmaed.net
Web Site: www.pharmaed.net
Training & Education

PHARMAHOUSE
Business Development Support
De Brink 6
Cothen, 3645 BE THE NETHERLANDS
Business: 31-343-56-31-01
Fax: 31-343-57-74-86
E-mail: info@pharmahouse.biz
Web Site: www.pharmahouse.biz
Consulting; CROs: General, Niche, Phase I–IV

PHARMANET/I3
504 Carnegie Center
Princeton, NJ 08540-6242
Business: 609-951-6842
E-mail: ahess@pharmanet-i3.com
Web Site: www.pharmanet-i3.com
Contact: Anne-Marie Hess
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, **Laboratories:** Bioanalytical, Biomarkers, Cardiovascular–ECG, **Subject Recruitment**

PHARMASEEK FINANCIAL SERVICES
8476 Greenway Blvd
Middleton, WI 53562
Business: 608-664-900 Ext 2244
E-mail: pbollerud@pharmaseek.com
Web Site: www.pharmaseek.com
Contact: Preston Bollerud
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PHARMATECH ONCOLOGY
789 Sherman St Ste 600
Denver, CO 80203
Business: 800-383-6610
E-mail: sales@pharmatech.com
Web Site: www.pharmatech.com
Contact: Rob Bohacs
CROs: General, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Sites; Subject Recruitment**

PHARMATRIALS
401 Omni Dr
Hillsborough, NJ 08844
Business: 908-359-2099
Fax: 908-359-2299
E-mail: pharmatrials@pharmatrials.info
Web Site: www.pharmatrials.info
Contact: Jerry Piotrowski
CROs: General, Phase I–IV

PHAROS GMBH CLINICAL RESEARCH
Hörvelsinger Weg 52-1
Ulm, 89081 GERMANY
Business: 49-731-9646-0
Fax: 49-731-9646-600
E-mail: info@pharos-gmbh.com
Web Site: www.pharos-gmbh.com
Contact: Rudolf A. Theodor
CROs: General, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, **Laboratories:** Bioanalytical, Biomarkers, Central, Core

PHARSIGHT—A CERTARA CO
5520 Dillard Dr Ste 260
Cary, NC 27518
Toll-free: 800-323-2960
Business: 919-859-6868
Fax: 919-859-6871
E-mail: info@pharsight.com
Web Site: www.pharsight.com
Contact: Adam Rutkin
Consulting; CROs: Niche, **Contract Research Services:** CT Protocol Design, Medical Writing, **Information Technology:** Software Program Development, Other, **Training & Education**

PHILIPS RESPIRONICS
Home Healthcare Solutions
920 SW Emkay Dr Ste 100,
Shevlin Corp Park Bldg C
Bend, OR 97702
Toll-free: 800-685-2999
Business: 541-598-3800
Fax: 541-322-7277
E-mail: respironics.minimitter@philips.com
Web Site: www.actigraphy.com
Contact: Kristen Boatman
Other Services & Products Other Services & Products

PHLEXGLOBAL LTD
Mandeville House, 62 The Broadway
Amersham, Buckinghamshire HP7 0HJ UNITED KINGDOM
Business: 44-1494-720-420
Fax: 44-1494-720-430
E-mail: info@phlexglobal.com
Web Site: www.phlexglobal.com
Contact: Karen Redding
Career Recruitment & Staffing; CROs: General, Medical Device, Niche, Phase I–IV, **Information Technology:** Other, **Training & Education**

PHOENIX SOFTWARE INTL
831 Parkview Dr N
El Segundo, CA 90245
Business: 310-338-0400
Fax: 310-338-0801
E-mail: johnbrayman@phoenixsoftware.com
Web Site: www.phoenixsoftware.com
Contact: John Brayman
Consulting; Contract Research Services: CRF Design, Data Collection, Data Monitoring, **Information Technology:** CTMS, EDC (PDAs, eDiaries), Software Program Development

PHONESCREEN
An AMAC Co
36-36 33rd St
Long Island City, NY 11106
Toll-free: 877-246-2007
Business: 773-628-1567
Fax: 773-278-2935
E-mail: phonescreen@researchsite.net
Web Site: www.phonescreen.com
Contact: Karen Johnson
Contract Research Services: Data Collection, **Information Technology:** IVRS, Other, **Subject Recruitment**

PHT CORP
500 Rutherford Ave
Boston, MA 02129
Toll-free: 877-360-2901
Business: 617-973-1600
Fax: 617-973-1601
E-mail: info@phtcorp.com
Web Site: www.phtcorp.com
Contact: Nick Randazzo
Other Services & Products Other Services & Products

(PI) PATIENT INTERACTION
3300 Gateway Dr
Pompano Beach, FL 33069
Toll-free: 800-461-8210
Business: 704-896-6024
Fax: 954-971-4884
E-mail: rloll@patientinteraction.com
Web Site: www.patientinteraction.com
Contact: Robert Loll
Subject Recruitment

PLACEMART PERSONNEL SERVICE
80 Haines St
Lanoka Harbor, NJ 08734
Toll-free: 800-394-7522
Business: 732-212-0144
Fax: 609-242-4347
E-mail: info@placemart.com
Web Site: www.placemart.com
Career Recruitment & Staffing

POLARIS COMPLIANCE CONSULTANTS
200 Commonwealth Center Ste 101
Cary, NC 27511
Business: 919-463-0003
Fax: 919-463-0004
E-mail: info@polarisconsultants.com
Web Site: www.polarisconsultants.com
Contact: Celine M. Clive
Consulting; Contract Research Services: Medical Writing, **Training & Education**

POPSI CUBE
Clinical Services
6 rue Jean Pierre Timbaud, Le Campus A1 sud
Montigny Le Bretonneux, 78180 FRANCE
Business: 33-1-80905080
Fax: 33-1-80905089
E-mail: contact@popsicube.fr
Web Site: www.popsicube.fr
Contact: Fabrice Beauchêne
Consulting; CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development

PPD
929 N Front St
Wilmington, NC 28401-3331
Toll-free: 800-948-8002
Business: 910-251-0081
Fax: 910-762-5820
E-mail: account.development@ppdi.com
Web Site: www.ppdi.com
Contact: Betty Vermillion
Consulting; CROs: General, Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, **Laboratories:** Bioanalytical, Biomarkers, Central, **Subject Recruitment**

PPH PLUS GMBH & CO.KG
Altenhoeferallee 3
Frankfurt am Main, 60438 GERMANY
Business: 49-69-5870035-0
Fax: 49-69-5870035-29
E-mail: info@pph-plus.com
Web Site: www.pph-plus.com
Contact: Johanna Schenk
Consulting; CROs: Niche, Phase I–IV, **Contract Research Services:** CT Protocol Design, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Training & Education**

PRA
4130 Parklake Ave Ste 400
Raleigh, NC 27612
Business: 919-786-8200
Fax: 919-786-8201
E-mail: endpoints@praintl.com
Web Site: www.praintl.com
Contact: Roger Boutin
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Laboratories:** Bioanalytical, Biomarkers, **Subject Recruitment**

PRACS INSTITUTE
4801 Amber Valley Pkwy
Fargo, ND 58104
Business: 919-789-0122
E-mail: jennifer.mcaleer@pracs.com
Web Site: www.pracs.com
Contact: Jennifer McAleer
CROs: General, Phase I–IV

PRAXIS LIFE SCIENCES
501 Pennsylvania Pkwy Ste 190
Indianapolis, IN 46280
Business: 317-275-2870
Fax: 317-844-5698
E-mail: info@praxismi.com
Web Site: www.praxismi.com
Contact: Jamie Morris
Consulting; Contract Research Services: Pharmacovigilance, **Information Technology:** Software Program Development, **Training & Education**

PRC CLINICAL
1111 Bayhill Dr
San Bruno, CA 94066
Business: 877-519-6001
Fax: 650-351-0349
E-mail: ssingh@prcclinical.com
Web Site: www.prcclinical.com
Contact: Saira Singh
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, **Training & Education**

PRELUDE DYNAMICS LLC
Vision — Trial Data Mgmt Systems
4425 S Mopac Expy Ste 600
Austin, TX 78735
Business: 512-476-5100
E-mail: info@preludeddynamics.com
Web Site: www.preludedynamics.com
Contact: Richard Tieken
Contract Research Services: CRF Design, Data Collection, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS, Software Program Development, Other

PREMIER RESEARCH GERMANY LTD
Birkenweg 14
Darmstadt, D-64295 GERMANY
Business: 49-6151-8280-0
Fax: 49-6151-8280-110
E-mail: juergen.schmidt@premier-research.com
Web Site: www.premier-research.com
Contact: Juergen Schmidt
CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** CTMS, EDC (PDAs, eDiaries), IVRS

PREMIER RESEARCH GROUP LTD
1500 Market St Ste 3500, Centre Sq W
Philadelphia, PA 19102
Business: 215-282-5500
Fax: 215-282-5528
E-mail: info@premier-research.com
Web Site: www.premier-research.com
Contact: Jessica Barag
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** IVRS, **Sites; Subject Recruitment**

PREMIER RESEARCH GROUP
Mulberry Business Park,
Fishponds Rd 1st Flr Rubra 2
Wokingham, RG41 2GY UNITED KINGDOM
Business: 44-118-936-4000
Fax: 44-118-936-4001
E-mail: info@premier-research.com
Web Site: www.premier-research.com
Consulting; CROs: Medical Device, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), IVRS, **Training & Education**

PRISMA-CRO GMBH
Clinical Operations
Elisabeth-Selbert-Strasse 1a
Langenfeld, 40764 GERMANY
Business: 49-2173 -109-470
Fax: 49-2173-109-4710
E-mail: info@prisma-cro.com
Web Site: www.prisma-cro.com
Contact: Gernot Cremer
Clinical Packaging: Safety, **Consulting; CROs:** General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **IRBs**

PRL CENTRAL LAB SERVICES
7800 W 110 St
Overland Park, KS 66210
Toll-free: 800-821-3627
Business: 913-338-4070
Fax: 913-338-4245
E-mail: scot.stubenhofer@prlwecare.com
Web Site: www.atprlwecare.com
Contact: Scot Stubenhofer
Laboratories: Central

PROLOGUE—THE ONCOLOGY CRO
580 N Fourth St Ste 270
Columbus, OH 43215
Toll-free: 800-906-6565
Business: 614-324-1500
Fax: 614-324-0683
E-mail: info@procro.com
Web Site: www.procro.com
Contact: Andrew Zupnick
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Sites; Subject Recruitment**

PROMEDICA INTL
3100 Bristol St Ste 250
Costa Mesa, CA 92626
Business: 714-460-7363
Fax: 714-460-7364
E-mail: info@promedica-intl.com
Web Site: www.promedica-intl.com
Contact: Shannon Stoddard
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), **Subject Recruitment; Training & Education**

PROSOFT SOFTWARE
996 Old Eagle School Rd Ste 1106
Wayne, PA 19087
Business: 484-580-8162
Fax: 484-580-8157
E-mail: drom@prosoftsoftware.com
Web Site: www.prosoftsoftware.com
Consulting; CROs: Medical Device, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), IVRS, Software Program Development

PROTRIALS RESEARCH
800 W California Ave Ste 110
Sunnyvale, CA 94086
Toll-free: 800-555-5859
Business: 650-864-9180
Fax: 650-864-9190
E-mail: info@protrials.com
Web Site: www.protrials.com
CROs: Contract Research Services: CRF Design, CT Protocol Design, Data Collection, Negotiating Budgets/Contracts, **Training & Education**

PROVISIO (ITRIALS)
3212 W End Ave Ste 500
Nashville, TN 37203
Business: 615-279-3425
Fax: 615-279-3410
E-mail: dbender@itrials.com
Web Site: www.itrials.com
Contact: David Bender
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CT Protocol Design, Data Collection, Data Monitoring, **Subject Recruitment**

PTC
140 Kendrick St
Needham, MA 02494
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Business: 781-370-5000
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Web Site: www.qaedge.com
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Web Site: www.qd-qts.com
Contact: Liz Wool
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Fax: 44-1252-393399
Web Site: www.qinetiqcro.com

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Web Site: www.qps-usa.com
Contact: Jim Cunningham
CROs: Phase I–IV

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Contact: Rochelle L. Goodson
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Web Site: www.qualitymetric.com
Contact: Sheila Hetu
Consulting; Contract Research Services: Data Collection, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries), IVRS, Other

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Cambridge, MA 02142
Business: 857-998-6860
Fax: 857-998-6861
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Web Site: www.quanticate.com
Contact: Denise Edmonds
CROs: Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Health Metrics, Medical Writing, Negotiating Budgets/Contracts, Pharmacovigilance, **Information Technology:** EDC (PDAs, eDiaries)

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Fax: 61-7-3870-9101
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Web Site: www.qctn.com.au
Contact: Mario Pennisi
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Laboratories: Bioanalytical, Biomarkers, Central

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Web Site: www.quotientbioresearch.com/clinical
Contact: Rachel Bacon
CROs: Niche, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Data Monitoring, Medical Writing, **Information Technology:** CTMS, **Subject Recruitment**

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Contact: Cindy Harris
Consulting; Training & Education

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E-mail: nancycipollone@radiantresearch.com
Web Site: www.radiantresearch.com
Contact: Julie McHugh
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Web Site: www.registratmapi.com
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Minneapolis, MN 55416
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Web Site: www.rcri-inc.com
Contact: Dan Schwartz
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Web Site: www.rd-arg.com.ar
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Austin, TX 78730
Business: 512-343-1092
E-mail: tdugan@researchpoint.com
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Contact: Tracy Dugan
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Web Site: www.ricerca.com
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Fax: 33-4-7401-6363
E-mail: matthew.jones@ricerca.com
Web Site: www.ricerca.com
Contact: Matthew Jones
CROs: General, Niche, **Laboratories:** Bioanalytical, Biomarkers

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Web Site: www.richmondpharmacology.com
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Fort Washington, PA 19034
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Fax: 215-540-0770
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Web Site: www.rpsweb.com
Contact: Samir Shah
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Fax: 41 22-739-9886
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Web Site: www.sgs.com/lifescience
Contact: C. Volanti
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Contact: Elizabeth M. Belsey
Consulting; CROs: General, Medical Device, Niche, Phase I–IV, **Contract Research Services:** CRF Design, CT Protocol Design, Data Collection, Medical Writing, **Information Technology:** EDC (PDAs, eDiaries), Software Program Development

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Business: 33-553-319-716
Fax: 33-553-316-291
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Web Site: www.sigmasoftintl.com
Contact: Steve M. Colville
Information Technology: EDC (PDAs, eDiaries)

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Merthyr Tydfil, South Wales CF48 4DR UNITED KINGDOM
Business: 44-1443-694-309
Fax: 44-1443-692-499
E-mail: alan.woodward@simbec.co.uk
Web Site: www.simbec.co.uk
Contact: Alan Woodward
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Web Site: www.siroclinpharm.com
Contact: Patricia A. Terek
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Contact: Cyrus Park
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Web Site: www.spauldingclinical.com
Contact: Amanda Baltz
CROs: General, Niche, Phase I–IV, **Laboratories:** Cardiovascular–ECG, Core

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Web Site: www.viracoribt.com
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CROs: Niche, Phase I–IV, **Laboratories:** Bioanalytical, Biomarkers

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Fax: 617-812-0378
E-mail: dtaneja@virtify.com
Web Site: www.virtify.com
Contact: Deeksha Taneja
Information Technology: CTMS, Software Program Development, Other

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Fax: 215-699-3227
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Contact: Tad Archambault
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Web Site: www.virtualclinical.com
Contact: Terri Rollins

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Contact: Chris Gilman
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Business: 856-795-6199
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Contact: Lisa Wassmer
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Web Site: www.vtlsys.com
Contact: George Stoms
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Buckingham, MK18 1SW UNITED KINGDOM
Business: 01280-827129
Fax: 01280-823302
E-mail: jonathan.pritchard@vitalograph.co.uk
Web Site: www.vitalograph.co.uk
Contact: Jonathan Pritchard
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Toll-free: 800-255-6626
Fax: 913-888-4259
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Web Site: www.vitalograph.com
CROs: Medical Device, Niche, Phase I–IV, **Contract Research Services:** Data Collection, Data Monitoring, **Laboratories:** Biomarkers, **Training & Education**

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Business: 781-449-7032
Fax: 781-444-1763
E-mail: info@waife.com
Web Site: www.waife.com
Contact: Ronald Waife
Consulting; Information Technology: CTMS, EDC (PDAs, eDiaries), Software Program Development, Other, **Training & Education**

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Bloomington, MN 55425
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Fax: 952-854-1685
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Contact: Lowell Zimmerman
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Contact: Vladimir Spehar
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Cary, NC 27518
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Fax: 919-467-4535
E-mail: christian.fortunel@werum.com
Web Site: www.werum-america.com
Contact: Christian Fortunel
Consulting; Information Technology: Software Program Development, Other

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Wulf-Werum-Strasse 3
Lueneburg, 21337 GERMANY
Business: 49-4131-89-00-0
Fax: 49-4131-89-00-20
E-mail: info@werum.com
Web Site: www.werum.com
Contact: Lars Hornung
Consulting; Information Technology: Software Program Development, Other

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2026 Wirt Rd
Houston, TX 77055
Business: 281-723-0151
Fax: 281-738-2642
E-mail: flowrey@whcrs.com
Web Site: www.whcrs.com

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1600 Research Blvd
Rockville, MD 20850-3129
Business: 301-251-1500
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Web Site: www.westat.com/clinical_trials
Contact: Paul Milne
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Overland Park, KS 66210
Business: 913-681-3078
Fax: 913-663-2290
E-mail: bgeiger@wwcr-cro.com
Web Site: www.wwcr-cro.com
Contact: Barb Geiger
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Austin, TX 78754
Business: 512-834-7766
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Web Site: www.wwctrials.com
Contact: Emilio Cordova
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Business: 610-964-2000
E-mail: liyana.pama@wwctrials.com
Web Site: www.wwctrials.com
Contact: Liyana Pama
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Tampa, FL 33607
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Fax: 813-286-1105
E-mail: info@xcelience.com
Web Site: www.xcelience.com
Contact: Randall H. Guthrie
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XCLINICAL GMBH
Arnulfstrasse 19
Munich, 80335 GERMANY
Business: 49-8945-227-750-00
Fax: 49-8945-227-759-00
E-mail: info@xclinical.com
Web Site: www.xclinical.com
Contact: Sabine Retz
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XERIMIS
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Moorestown, NJ 08057-4224
Business: 856-727-9940
Fax: 856-727-9942
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30 Anapafseos St
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Business: 30-210-804-7709
Fax: 30-210-613-4695
E-mail: amoschos@zeincro.com
Web Site: www.zeincro.com
Contact: Andreas Moschos
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