Lancha Textiles, Inc.

YOUR SOURCE FOR THE BEST HEALTHCARE LINENS!

HEALTHCARE PRODUCTS CATALOG

UNDERPADS... DIAPERS & BRIEFS... CLOTHING PROTECTORS... AND MUCH MORE!





A MESSAGE FROM THE MANUFACTURER

WE HAVE TWO GOALS HERE AT LANCHA TEXTILES. ONE IS TO PRODUCE THE MOST DURABLE AND DEPENDABLE REUSABLE INCONTINENCE PRODUCTS. THE OTHER IS TO MAKE USING OUR PRODUCTS A TROUBLE FREE EXPERIENCE. WE ARE COMMITED TO BUILDING A NATIONAL DISTRIBUTOR NETWORK. OUR GOAL IS TO MAKE SURE NURSING HOMES AND HOSPITALS RECEIVE MAXIMUM SERVICE, THAT'S WHY WE DO NOT SELL DIRECT. OUR DEALERS ARE AMONG THE BEST FIRMS IN THE ENTIRE HEALTHCARE INDUSTRY. WE ARE CONFIDENT THEY WILL DO AN EXCELLENT JOB SERVING YOUR FACILITIES PARTICULAR NEEDS. THANK YOU FOR YOUR INTEREST IN OUR PRODUCTS.

LanCha Textiles, Inc.

YOUR SOURCE FOR THE **BEST** HEALTHCARE TEXTILE PRODUCTS!

THE LANCHA TEXTILES, INC. MISSION STATEMENT

"To offer our customers high quality products, superior service, and competitive pricing and to always communicate and operate our business in the most honest and ethical manner possible."

WHO IS LANCHA TEXTILES, INC.

LanCha Textiles, Inc. was formed when Altex Products owners decided to close down the corporation. Lance & Charyl Peifer were determined to put together a company to continue to provide the same quality products to our long time customers. LanCha Textiles prides itself on manufacturing high quality products and offering better service and flexibility to our customers.

LanCha Textiles and all those who work for us will dedicate our time and energy to finding better ways to make our products perform. We will work to find ways to reduce our costs, while maintaining our commitment to quality and US Manufacturing. Although we, like our competitors, must buy some of the components for our products overseas, we are dedicated to manufacturing our finished products in the USA.

LanCha Textiles hopes to expand our product offering to include some standard textile items that we will import based upon a very strict adherence to our higher quality requirements. We plan to offer these products at prices competitive to other importers so that they can be combined with our US manufactured goods for greater freight savings.

LanCha Textiles, Inc. offers the original Alegra® Premium Comfort Pad. Many may remember the Alegra® from Allstate Medical Products. We are the only source for this incredible product.

COST COMPARISON WORKSHEET FOR LANCHA TEXTILES WASHABLE UNDERPADS VS DISPOSABLES

The worksheet below represents a simple, logical way to compare the costs of using washable incontinence products to the cost of using disposable products. It is designed to start with basic information and easily flow down to total cost figures that will dramatically demonstrate opportunities to save money. Thousands of nursing homes and hospitals have made washable underpads their first choice for quality care and low costs. We believe this worksheet will help others decide if washable incontinence products are right for them, too. Thank you.

WASHABLE			DISPOSABLE						
0 Total Annual Changes	/	0 Washings Per Pad or Garments (See Chart	=	#DIV/0! Pads or Garments Needed to Meet Annual Require-	0 Total Changes	X	1 Uses Per Pad or Garments	=	O Pads or Garments Needed to Meet Annual Require-
#DIV/0! Necessary Pads or Garments	X	\$7.50 Cost Per Pad or Garments	=	#DIV/0! Total Cost of Pads or Garments	0.00 Necessary Pads or Garments	X	\$0.28 Cost Per Pad or Garments	=	S - Total Cost of Pads or Garments
O Total Changes (From Above)	X	\$ 0.25 Average Wash Cost Per Pad or Garment	=	\$ - Total Cost of Laundering Pads or Garments	0 Necessary Pads or Gar- ments	X	\$ 0.12 Average Disposal Cost Per Pad or Garment	_ =	\$ - Cost of Disposal
#DIV/0! Cost of Pads	+	\$ - Cost of Laundering Pads or Garments	=	#DIV/0! Total Estimated Cost of Washables	\$ - Cost of Pads or Garments	+	Cost of Disposal	=	\$ - Total Estimated Cost of Disposables

COMPARE AND SAVE

WASHINGS PER PAD CHART	
Alegra, Dura-Wash, Dura-Plus	300
Perma-Life, Perma-Plus	300
TufBlend SofTwill	300
Perma-Blend	250
Sure-Stay, Value Pads	125

PLEASE NOTE: It is useful to point out that washing and/or disposal expenses are going to be a significant component of overall incontinence management costs. We have attempted to account for these by using representative factors in the above formula. Your own expenses may differ; if so, simply adjust the results using your own known costs. It is well known that staff people will commonly use two, three, or more disposable pads at one time. Clearly, this practice dramatically increases the costs of using disposables. If this fact were incorporated into the worksheet, the total cost using disposables would be much higher.

PLEASE CALL 888-517-7890 FOR HELP OR CLARIFICATION

OR PROTECTIVE LINEN

LanCha Textiles supplies OR Gowns, Surgical Protective Wear, Surgical Drapes, Surgical Wraps, Mayo Stand Covers, & Laundry Bags manufactured using Flo-Shield™ Barrier Fabrics.

Flo-Shield™ - The Reusable Fluid Resistant finish used in Medical and Clean Room applications, is the key for effective protection against the transmission of fluid and air borne pathogens.

Woven with Hi Density Polyester & Polyester/Carbon Fabrics, all Flo-Shield™ Fluid Resistant Barrier Fabrics are tested on an on-going basis as a matter of course to assure its Barrier Properties meet the ASTM & AATCC requirements.

These Fabrics are used for Isolation, Precaution and Surgical Gowns, Surgical Drapes and Wrappers for the Medical Community and for Gowns, Lab Coats and Aprons in Clean Room applications.

LanCha Textiles Fabric Styles

- 100% Polyester Taffeta Flo-Shield™ - Reusable Fluid Resistant Barrier Finish
- 99% Polyester / 1% Carbon ESD Taffeta Flo-Shield™ - Reusable Fluid Resistant Barrier Finish
- 99% Polyester / 1% Carbon ESD Taffeta Flo-Shield™ - Reusable Fluid Resistant Barrier Finish Textured Warp and Textured Filling
- 98% Polyester / 2% Carbon ESD Taffeta Flo-Shield™ - Reusable Fluid Resistant Barrier Finish

We Can Match To Your Specific Color

OR PROTECTIVE LINEN



Our Flo-Shield Surgical Gowns, are made using the patented Flo-Shield Reusable Fluid Resistant Barrier Fabrics which we convert using a densely woven taffeta of 99% Polyester/1% Carbon Stripes. The Carbon gives Flo-Shield Fabrics its static dissipation properties.

These Flo-Shield Fabrics meet the ASTM & AATCC requirements.

Our goal is to provide the highest quality products and the most competitive prices.

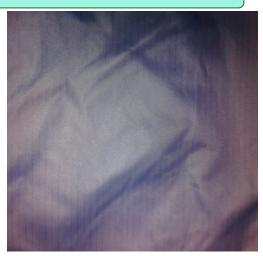
ITEM #	DESCRIPTION	COLOR CODE	PLY	CASE PUT UP
177000-COL	SURGICAL GOWN ESD NON-CONDUCTIVE	5-MISTY 6-JADE 7-CEIL BLUE	1-PLY	3 DZ
177001-COL	SURGICAL GOWN ESD NON-CONDUCTIVE	5-MISTY 6-JADE 7-CEIL BLUE	1-PLY	3 DZ
177002-COL	SURGICAL GOWN ESD NON-CONDUCTIVE	5-MISTY 6-JADE 7-CEIL BLUE	1-PLY	3 DZ
177200-COL	SURGICAL GOWN ESD NON-CONDUCTIVE	5-MISTY 6-JADE 7-CEIL BLUE	2-PLY	3 DZ
177201-COL	SURGICAL GOWN ESD NON-CONDUCTIVE	5-MISTY 6-JADE 7-CEIL BLUE	2-PLY	3 DZ
177202-COL	SURGICAL GOWN ESD NON-CONDUCTIVE	5-MISTY 6-JADE 7-CEIL BLUE	2-PLY	3 DZ
172600-PRE	PRECAUTION GOWN ESD NON-CONDUCTIVE	YELLOW	1-PLY	3 DZ
172601-PRE	PRECAUTION GOWN ESD NON-CONDUCTIVE	YELLOW	1-PLY	5 DZ
172700-ISO	ISOLATION GOWN POLYESTER BARRIER	YELLOW	1-PLY	3 DZ
172701-ISO	ISOLATION GOWN POLYESTER BARRIER	YELLOW	1-PLY	5 DZ

OR DRAPES AND WRAPS

FABRIC OPTIONS



ABOVE YOU SEE A SAMPLE OF OUR MISTY PERCALE FABRIC. HERE WE HAVE USED IT TO MAKE A 24X24 EYE OR CIRC DRAPE.



ABOVE YOU SEE A SAMPLE OF OUR FLO-SHIELD ESD BARRIER FABRIC WITH CARBON FIBERS TO PREVENT STATIC BUILDUP.

SURGICAL DRAPES AND STERILIZATION WRAPS

LANCHA TEXTILES OFFERS A FULL RANGE OF RIPSTOP SURGICAL WRAPPERS. AND DRAPES. OUR STERILIZATION WRAPPERS ARE LISTED BELOW. WE MAKE ALL OF OUR SURGICAL DRAPES BASED UPON YOUR SPECIFICATION. THAT'S RIGHT, YOU CAN CUSTOMIZE YOUR SURGICAL DRAPES TO THE EXACT REQUIREMENTS OF EACH INDIVIDUAL DOCTOR OR HOSPITAL. YOU SIMPLY SUPPLY US WITH A WRITTEN SPECIFICATION, SCALE DRAWING AND/OR SAMPLE AND WE WILL PRODUCE THE PRODUCT TO YOUR EXACT SPECIFICATION. CALL YOUR SALES REPRESENTATIVE TODAY TO DISCUSS YOUR SURGICAL DRAPE AND STERILIZATION WRAP NEEDS.

PROUDLY MADE IN THE USA.

ITEM #	DESCRIPTION	CUT SIZE	PLY	CASE PUT UP
9121221-COL	RIPSTOP SURGICAL WRAP	12X12	1-PLY	5 DZ
9181821-COL	RIPSTOP SURGICAL WRAP	18X18	1-PLY	5 DZ
9242421-COL	RIPSTOP SURGICAL WRAP	24X24	1-PLY	5 DZ
9303021-COL	RIPSTOP SURGICAL WRAP	30X30	1-PLY	4 DZ
9363621-COL	RIPSTOP SURGICAL WRAP	36X36	1-PLY	4 DZ
9454521-COL	RIPSTOP SURGICAL WRAP	45X45	1-PLY	3 DZ
9545421-COL	RIPSTOP SURGICAL WRAP	54X54	1-PLY	3 DZ
9547221-COL	RIPSTOP SURGICAL WRAP	54X72	1-PLY	2 DZ
9707021-COL	RIPSTOP SURGICAL WRAP	70X70	1-PLY	2 DZ
9244921-COL	RIPSTOP MAYO STAND COVER	24X49	2-PLY	5 DZ
COLOR CODE -	5-MISTY GREEN 6-JA	ADE GREEN	7-CEIL BLU	E

OR DRAPES AND WRAPS

SURGICAL DRAPES AND STERILIZATION WRAPS

LANCHA TEXTILES OFFERS A FULL RANGE OF PERCALE OR RIPSTOP SURGICAL WRAPPERS. AND DRAPES. OUR STERILIZATION WRAPPERS ARE LISTED BELOW. WE MAKE ALL OF OUR SURGICAL DRAPES BASED UPON YOUR SPECIFICATION. THAT'S RIGHT, YOU CAN CUSTOMIZE YOUR SURGICAL DRAPES TO THE EXACT REQUIREMENTS OF EACH INDIVIDUAL DOCTOR OR HOSPITAL. YOU SIMPLY SUPPLY US WITH A WRITTEN SPECIFICATION, SCALE DRAWING AND/OR SAMPLE AND WE WILL PRODUCE THE PRODUCT TO YOUR EXACT SPECIFICATION. CALL YOUR SALES REPRESENTATIVE TODAY TO DISCUSS YOUR SURGICAL DRAPE AND STERILIZATION WRAP NEEDS.

PROUDLY MADE IN THE USA.

ITEM #	DESCRIPTION	CUT SIZE	PLY	CASE PUT UP
9121282-COL	PERCALE SURGICAL WRAP	12X12	2-PLY	5 DZ
9181882-COL	PERCALE SURGICAL WRAP	18X18	2-PLY	5 DZ
9242482-COL	PERCALE SURGICAL WRAP	24X24	2-PLY	5 DZ
9303082-COL	PERCALE SURGICAL WRAP	30X30	2-PLY	4 DZ
9363682-COL	PERCALE SURGICAL WRAP	36X36	2-PLY	4 DZ
9454582-COL	PERCALE SURGICAL WRAP	45X45	2-PLY	3 DZ
9545482-COL	PERCALE SURGICAL WRAP	54X54	2-PLY	3 DZ
9547282-COL	PERCALE SURGICAL WRAP	54X72	2-PLY	2 DZ
9121281-COL	PERCALE SURGICAL WRAP	12X12	1-PLY	5 DZ
9181881-COL	PERCALE SURGICAL WRAP	18X18	1-PLY	5 DZ
9242481-COL	PERCALE SURGICAL WRAP	24X24	1-PLY	5 DZ
9303081-COL	PERCALE SURGICAL WRAP	30X30	1-PLY	4 DZ
9363681-COL	PERCALE SURGICAL WRAP	36X36	1-PLY	4 DZ
9454581-COL	PERCALE SURGICAL WRAP	45X45	1-PLY	3 DZ
9545481-COL	PERCALE SURGICAL WRAP	54X54	1-PLY	3 DZ
9547281-COL	PERCALE SURGICAL WRAP	54X72	1-PLY	2 DZ
COLOR CODE -	5-MISTY GREEN 6-JA	ADE GREEN	7-CEIL BLU	E

LANCHA TEXTILES PRIDES ITSELF ON THE QUALITY OF THE PRODUCTS WE MANUFACTURE. OUR STAFF WANTS TO WORK WITH YOU TO FIND THE RIGHT PRODUCT, BASED UPON INFORMATION YOU PROVIDE, THAT WILL BEST MEET YOUR NEEDS. WE ARE CONSTANTLY WORKING TO DEVELOP NEW AND EXCITING PRODUCTS THAT WILL OUTPERFORM OTHER PRODUCTS ON THE MARKET. TO THIS END, WE WILL WORK WITH YOU TO MAKE SPECIALTY AND CUSTOM SURGICAL DRAPES TO MEET YOUR CUSTOMERS INDIVIDUAL REQUIREMENTS. SEND A SAMPLE OF WHAT YOU NEED, OR A DESIGN DRAWING SHOWING ALL MEASUREMENTS, ALONG WITH A WRITTEN SPECIFICATION AS TO FABRIC, NUMBER OF PLIES, FINISHED SIZE, BARRIER FABRIC REQUIREMENTS, FENESTRATION LOCATION, ETC AND WE WILL MAKE SAMPLES TO BE SURE WE HAVE IT RIGHT BEFORE WE EVER BEGIN FINAL PRODUCTION. WE WANT TO BE YOUR SURGICAL DRAPE, WRAPPER, & SHEET SUPPLIER.

SURGICAL LINEN

SURGICAL SHEETS

LANCHA TEXTILES, INC. NOW OFFERS A FULL RANGE OF SURGICAL SHEETS AND MAYO COVERS. OUR STERILIZATION SHEETS AND MAYO COVERS ARE LISTED BELOW. WE MAKE ALL OF OUR SURGICAL SHEETS AND MAYO COVERS FROM HIGH QUALITY T180 PERCALE IN AN ASSORTMENT OF COLORS INCLUDING MISTY GREEN, CEIL BLUE, AND JADE GREEN. WE WILL CUSTOMIZE YOUR SURGICAL SHEETS TO YOUR EXACT SPECIFICATIONS AS TO SIZE, ETC. JUST SUPPLY US WITH A WRITTEN REQUEST SHOWING YOUR SPECIFICATION OR A SAMPLE OF A FINISHED PRODUCT AND WE WILL PRODUCE THE PRODUCT TO YOUR EXACT SPECIFICATION. CALL YOUR ALTEX SALES REPRESENTATIVE TODAY TO DISCUSS YOUR SURGICAL SHEET REQUIREMENTS.

PROUDLY MADE IN THE USA.

ITEM # CEIL BLUE	DESCRIPTION	CUT SIZE	PLY	CASE PUT UP	
707281-COL	PERCALE OR DRAW SHEET	54X72	1-PLY	3 DZ	
708181-COL	PERCALE OR DRAW SHEET	54X81	1-PLY	3 DZ	
709081-COL	PERCALE OR DRAW SHEET	54X90	1-PLY	3 DZ	
510481-COL	PERCALE OR SHEET	66X104	1-PLY	3 DZ	
510881-COL	PERCALE OR SHEET	66X108	1-PLY	3 DZ	
511581-COL	PERCALE OR SHEET	66X115	1-PLY	3 DZ	
9244982-COL	PERCALE MAYO STAND COVER	24X49	2-PLY	5 DZ	
5108819	HYPERBARIC SHEET TEAL	66X108	COTTON	3 DZ	
COLOR CODE - 5-MISTY GREEN 6-JADE GREEN 7-CEIL BLUE 9-TEAL					

SOON TO COME!!!!!!!!

LANCHA TEXTILES WILL BE EXPANDING OUR PRODUCT OFFERING OVER THE NEXT SEVERAL YEARS, SO KEEP AN EYE ON OUR WEBSITE AND YOUR MAIL FOR NEW AND EXCITING DEVELOPMENTS. WE WILL BE ADDING TABLE LINENS, SURGICAL GOWNS, PATIENT GOWNS, DUVEAS FOR HOTELS, AND MUCH MORE. WE WILL BE OFFERING A SLOWLY EXPANDING LINE OF IMPORTED TEXTILE ITEMS TO HELP OUR CUSTOMERS SAVE ON FREIGHT BY BEING ABLE TO BUY THEIR UNDERPADS, BIBS, AND REGULAR LINEN STAPLES ALL IN ONE CONVENIENT PLACE. WE WILL BE ADDING LAUNDRY BAGS, CUSTOM MADE TO ORDER IN NYLON OR MESH. WE WANT TO OFFER YOU NOT JUST THE PRODUCTS WE THINK YOU NEED, BUT ALSO THE PRODUCTS YOU THINK YOU NEED. SO LET US KNOW WHICH PRODUCTS YOU WOULD LIKE US TO ADD TO OUR PRODUCT LINE. WE ALSO ENCOURAGE OUR CUSTOMERS TO LOOK FOR AREAS WHERE WE CAN HELP YOU BY MANUFACTURING SPECIAL PRODUCTS JUST FOR YOU MADE TO YOUR SPECIFICATIONS. LANCHA TEXTILES WILL ALWAYS GUARANTEE YOUR PRIVACY AND KEEP ALL OF YOUR PRODUCT NEEDS, CUSTOMER NAMES, PRICING, AND CONTACT INFORMATION COMPLETELY CONFIDENTIAL AT ALL TIMES.

LANCHA TEXTILES, INC. NOW OFFERS FAR MORE THAN JUST INCONTINENCE PRODUCTS!

ALSO AVAILABLE THROUGH LANCHA TEXTILES, INC.

Bedspreads Sheets **Blankets** Towels Healthcare Apparel **Aprons** Mattress Covers and Pads **Table Linens** Mattresses Cubicle Curtains Mini-blinds & MUCH MORE!

LanCha Textiles, Inc. 149 Thompson Ave East Suite #211 West St. Paul, MN 55118 888-517-7890 FAX 888-517-7880

Website: www.lanchatex.com Email: customerservice@lanchatex.com

ATTN: PLEASE SAVE AND GIVE TO THE LINEN/INCONTINENCE PRODUCTS BUYER.