

Check out the coupons inserted in today's issue of your home-delivered Observer and save an average \$20 to \$30 a week on your grocery bill. For home-delivery, please call 591-0500.

# Westland Observer

VOLUME 32 NUMBER 65

MONDAY, JANUARY 20, 1997 • WESTLAND, MICHIGAN • 44 PAGES

SEVENTY-FIVE CENTS

© 1997 Suburban Communications Corporation

IN THE PAPER  
**TODAY**

**COUNTY AND REGION**

**Political insight:** A former Speaker of the state House of Representatives believes term limits will eventually lead to a part-time state legislature. Now a lobbyist, Gary Owen offered his insight on politics at a lunch with the Canton Economic Club on Friday. /A7

**MALLS & MAINSTREETS**

**Internet fun:** Wonderland hosts an interactive exhibit linking the dinosaur program at the Detroit Science Center to games for mall visitors. /A10

**TASTE**

**One-pot meals:** Hearty meals made in one pot are simple, and comforting on wintry days. /B1

**Wine:** Single malts gain popularity among wine drinkers. /B1

**INDEX**

Obituaries	A2	Home & Service	D3
Announcements	D2	Merchandise	D2
Autos	D3	Pets	D3
Crossword	B7	Real Estate	B5
Jobs	C4	Movie Guide	B4

**HOW TO REACH US**

Newsroom: 313-953-2104  
 Newsroom Fax: 313-591-7279  
 E-mail: newsroom@oeonline.com  
 Nightline/Sports: 313-953-2104  
 Reader Comment Line: 313-953-2042  
 Classified Advertising: 313-591-0900  
 Display Advertising: 313-591-2300  
 Home Delivery: 313-591-0500

## Kids focus on discrimination

Martin Luther King Jr.'s legacy lives on



**'I had to wait in a long line just to get a snack... It's not right that other people get to do special stuff just because of a certain color.'**

Royce Bankhead  
Adams School student

BY DARRELL CLEM  
STAFF WRITER

Sixth-grader Wayne Schulz encountered discrimination Tuesday in a place where he least expected it - his own school.

He wasn't allowed to drink from water fountains in prime locations. He had to go to the end of the lunch line. And he was ordered to stay in class longer than some of his friends.

"I'm being treated like the blacks were in the old days," Schulz, an 11-year-old white student at Adams Middle

School, said. "Now I know what they went through, but they had to put up with it for a long time."

"I don't think it's right," he said. "I feel bad for them - real bad."

Schulz didn't suffer alone. Two-thirds of Adams students faced discrimination based on color - the color of paper dots they received and taped to their clothing following random drawings in their homerooms.

Students who drew orange dots lost many of their privileges. They learned a hard lesson as one-third of the

student body - those lucky enough to draw green dots - moved to the front of lunch lines, left classes 30 seconds early and drank from water fountains designated for them with signs.

The school experiment preceded Martin Luther King Jr. Day, celebrated on the third Monday of January with school closings in Wayne-Westland. The project also came as educators prepare to focus on African-American history during the month of February.

Sitting in the lunchroom, sixth-grader Royce Bankhead bemoaned the discrimination he encountered because of his orange-dot status.

"I had to wait in a long line just to get a snack," Bankhead, 11, said. "It's not right that other people get to do special stuff just because of a certain color."

Angry students protested to principal Celestine Sanders as she walked down a busy hallway during lunch. One young man warned Sanders that students might be in her office the following morning to complain.

Sanders and her staff didn't explain the project to students beforehand. They wanted to give the youngsters a true learning experience in discrimination.

Educators let the students talk about the project - and their feelings about it - the following day.

"We wanted the students to feel what it is like to be discriminated against," Sanders said. "They don't really have a feel for what it was like in the past. A lot of them just see Martin Luther King Jr. Day as a vacation day. They don't understand what it represents."

"Now, when they read their history, it will have



STAFF PHOTOS BY TOM HAWLEY

**Facing discrimination:** Adams Middle School sixth-graders Brooke Houck and Kristy Boehmget their lunch; both had green stickers on which allowed them to get lunch before the sixth-graders who had orange stickers like Sheena Mitchell and Jason Moore, who look on. The sticker lesson was to teach students about discrimination.

See KING, A8

## PLACES & FACES

**Fun in the sun**

Arlene Font of Westland is among 11 winners of a winter getaway to Jamaica from Q95.5 WKQI-FM. She will join Danny Bonaduce and the Q-Crew for eight days beginning March 1. To win, listeners in December had to identify the number of songs played while the station's Motor City Money Meter was running. Winners had the option of accepting \$100 or daring to spin the Q95.5 wheel for prizes including a trip to Jamaica. Font chose to seek a prize and will now head to Jamaica.

**Let's dance**

The city's 16th Annual Daddy/Daughter Dance is scheduled for 7-8:30 p.m. Wednesday, Feb. 12, at the Bailey Recreation Center, behind Westland City Hall on Ford Road. Cost is \$6 per couple or \$8 for fathers who bring more than one daughter. Grandfathers, uncles and older brothers also may join the fun. Tickets go on sale today at the Bailey Center.

That dance will be followed by the city's Third Annual Mommy/Son Dance, scheduled for 7-8:30 p.m. Thursday, Feb. 13, at the Bailey Center. Cost is the same, and tickets also are available at the Bailey Center. Grandmothers, aunts and older sisters may participate. For both dances, participants will receive souvenir photos and balloons.

**Lifeguard training**

A Red Cross lifeguard class sponsored by the Westland Parks and Recreation Department is set for 7:30-9:30 p.m. Feb. 4 through March 27, on Tuesdays and Thursdays.

Tuesday classes will be at the Dyer Pool in the Dyer Center on Marquette, east of Newburgh. Thursday classes will be at the Bailey Recreation Center behind City Hall on Ford Road.

Cost is \$80 per student paid to Westland Parks and Recreation. An additional \$54 for books will be required on the first night of class. Registration is available at the Bailey Center.

Students who complete the class will receive Red Cross, CPR, first aid and lifesaving certificates. For more information, call (313) 722-7620.

## Voters face tax question for pools

BY MARIE CHESTNEY  
STAFF WRITER

In June, Livonia residents will be asked to approve a quarter-mill tax increase to upgrade two high school pools to meet state guidelines for competitive swimming.

The Livonia Board of Education Monday gave the go-ahead for administrators to prepare the language that will appear on the June 10 school ballot.

Livonia schools includes part of Westland.

If approved, the one-time-only tax increase will generate about \$800,000 and will cost the owner of a \$100,000 home \$12.50.

**Bentley considered**

The trustees Monday also postponed putting on the same ballot a 1.5-mill tax increase to raze a portion of Bentley Center and renovate the rest.

Instead, the trustees asked for two

**LIVONIA SCHOOL ELECTION**

more pieces of information: the cost to demolish the entire building, and the swim time available at other pools in the city if the Bentley pool is demolished.

"There are too many questions in my mind," said board president Sue Clulow in asking for the postponement.

The proposed 0.25-mill tax increase would be used to upgrade the pools at Stevenson and Franklin high schools.

"They're not in need of repairs, but to bring the pools up to state guidelines for competitive swimming," said Superintendent Ken Watson. "If the millage doesn't pass, the pools can still be used for instruction."

What to do about the two pools, which do not meet state depth regulations, has been a source of concern

all year for school officials and parents of swimmers.

**Now at Churchill**

All student competitive swimmers now swim at Churchill High, the only pool in the district that meets the state's diving depth regulations.

A 1.5-mill, one-time-only tax increase being considered to renovate Bentley would generate about \$5 million.

So far, the trustees have debated two alternatives for Bentley: demolish the entire building and leave the land vacant, or ask residents to approve the tax increase to renovate a portion of the center.

"We're in no hurry to make the decision, but the issue needs to be addressed," Watson said.

See BENTLEY, A4

## Council to consider Spectrum proposal

BY DARRELL CLEM  
STAFF WRITER

Westland City Council members Tuesday will decide the fate of a medium-security residential treatment program for delinquent, abused and neglected girls age 11 to 17.

Residents opposed to the plan are expected to push for council denial during a 7 p.m. meeting Tuesday at Westland City Hall.

Parent Linda Alger said the council has been asked to read aloud materials provided by residents who oppose the controversial plan.

Spectrum Human Services Inc. of Livonia wants to house 45 girls in the former Margaret Montgomery Hospital, a psychiatric facility that closed last year on Joy Road between Inkster and Middlebelt.

Spectrum also wants to move its corporate offices into the 59,000-square-foot building.

The Westland Planning Commission recommended that the council deny the treatment facility but approve Spectrum's offices. The split decision came during a Jan. 7 public hearing that drew some 40 residents opposed to what they consider to be a detention facility.

Even some city officials had been under the impression early

See MEETING, A3

## WinterFest

City gears up for hockey, ice carving

BY CASEY HANS  
STAFF WRITER

"Mr. and Mrs. Hockey" will visit Westland to kick off the city's WinterFest activities this month, which will boast ice carving demonstrations, Mayor Bob Thomas' annual chili dinner, and a community sock hop, among other family fun.

Gordie and Colleen Howe will be special guests during the annual Westland Hockey Association fundraiser this Saturday, Jan. 25, which raises money for the youth hockey

program. The WHA players take on the Detroit Red Wings alumni team beginning at 5 p.m. Howe will also play in the game.

The third annual Westland WinterFest gets into full swing the following week, with most activities occurring Friday, Jan. 31, through Sunday, Feb. 2. The event involves a myriad of community groups and is sponsored by the city of Westland.

"We're hoping to raise \$5,000 to \$6,000," said Candy Vinnay, one of the hockey event's organizers and

an officer with the Westland Police Department. She was elected last year to the WHA board. "Proceeds will go to the Westland Hockey Association to help out for things we do around the arena, like new nets around the arena. We bought new jerseys this year for all the kids."

The WHA has players from age 3

See WINTERFEST, A4

# Plea accepted for man accused in Westland murder

BY DARRELL CLEM  
STAFF WRITER

A Detroit man charged in a Westland murder pleaded no contest to a lesser charge Wednesday, averting a trial and a possible life sentence in prison.  
Antonio Jacob Peay, 20, pleaded no contest to voluntary manslaughter in the May 1, 1996, shooting death of 30-year-old Christopher Rugg of Redford Township.  
Peay was originally charged with first-degree murder.  
In accepting a plea agreement, Peay will face eight to 15 years in prison when he is sentenced Feb. 20 by Wayne County Circuit Judge Sean Cox, Westland police officer Scott Fetner said.  
Peay faces an additional two-year term for a felony firearms charge.  
A second defendant, 22-year-old Thomas Lamar Walker of Inkster, is

still awaiting trial for first-degree murder. He will face life in prison if convicted as charged.  
Walker's trial was postponed Wednesday because he and his defense attorney had "irreconcilable differences," and he will receive a new lawyer and a new trial date, Fetner said.  
Rugg was killed May 1 during an incident that started in Inkster and spilled over into Westland. Police said Rugg was fleeing on foot from Peay and Walker when he was gunned down on the west side of Henry Ruff Road near Annapolis.

Fetner testified during an earlier court hearing that Rugg apparently had gone to Inkster to avenge an earlier robbery when he was slain. Statements that Walker made to police also indicated that Peay had sold "bad dope" to Rugg, Fetner has said.

Police found Rugg's body about 3:15 p.m. He had been shot four times — once in the head, once in the back and twice in the chest.

Police statements indicated that Walker and Peay had a .357-caliber revolver and a 9mm handgun.  
Rugg also was believed to have been armed when he went to seek out Peay and Walker in an area of Inkster known as "Little Saigon," Fetner said.  
During a June 18 hearing in Westland 18th District Court, defense attorneys David Cripps and Marcia Covert argued that Rugg fired shots at Walker and Peay while they were standing on the street.  
In ordering Peay and Walker to stand trial, however, 18th District Judge Gail McKnight ruled that there was no evidence to prove that Rugg ever fired any shots.

### IN THE COURTS

McKnight also admitted statements that Walker and Peay made to Westland police. Walker admitted firing shots at Rugg as the victim fled, Fetner said.

fallen to the ground, including once in the back.  
Authorities said those shots proved an intent to kill.

■ **Thirty-year-old Christopher Rugg was killed May 1 during an incident that started in Inkster and spilled over into Westland. Police said Rugg was fleeing on foot from Peay and Walker when he was gunned down on the west side of Henry Ruff Road near Annapolis.**

Peay's statement was less extensive, but McKnight ruled that Peay incriminated himself when he nodded in the affirmative to questions posed by Fetner about Rugg's murder.

Defense attorneys have tried to argue that Rugg may have provoked Peay and Walker and that the defendants shouldn't have been charged with first-degree murder.

But prosecutors and police have noted that Rugg was shot twice after he had

### OBITUARIES

**RENEE BAGGE**  
Funeral services for Renee Bagge, 81, of Garden City were held recently in John N. Santeu & Son Funeral Home with burial at Mt. Hope Memorial Gardens, Livonia. Officiating was the Rev. Edward Prus, St. Raphael Catholic Church.  
Mrs. Bagge, who died Jan. 13 in Garden City, was born in Detroit. She was a medical-dental assistant.  
Surviving are a niece, Tillie, and several other nieces and nephews. She was preceded in death by her husband, Maurice.

**AMANDA M. PING**  
Funeral arrangements for infant Amanda M. Ping of Westland were arranged by Uht Funeral Home. Cremation rites were accorded.  
Amanda was born and died Dec. 31, 1996, in Dearborn.

Surviving are: her parents, Randy and Donna Ping; sister, Brittany; grandmother, Wilma Ping; grandmother, Barbara Holman; great-grandparents, Joe and Lucy Dull; and a great-grandmother, Ruth Fowler.

**REV. JAMES R. DILLON**  
Funeral services for the Rev. James R. Dillon, 60, of Westland were held recently in Ypsilanti Baptist Temple with burial at Michigan Memorial Park, Flat Rock. Officiating were the Rev. Charley Tolliver and the Rev. Luther Stanley.  
The Rev. Dillon died Jan. 14 in Ypsilanti. He was a minister.  
Surviving are: his wife, Betty Jane; sons, James, Jr., Kenneth, Gary; daughters, Beverly Jbara and Linda Zadorski; father, Henry Kidd; brothers, Raymond, Delbert, Dallas; sister, Betty Runyon; and nine grandchil-

dren.  
The Rev. Dillon was preceded in death by his mother, Nellie, and brother, Larry.

**OPAL WHITLOW**  
Funeral services for Opal Whitlow, 85, of Westland were held recently in Uht Funeral Home with burial at Michigan Memorial Park, Flat Rock. Officiating was the Rev. Jon Rule.  
Mrs. Whitlow died Jan. 14 in West Palm Beach, Fla. She was a homemaker.  
Surviving are: stepsons, Roman Whitlow, Harrol Whitlow, Christopher Stonewall, Paul Whitlow, Max Whitlow; daughters, Jewell Holly and Glenda Vaughn; stepdaughter, Priscilla McFadden; 23 grandchildren; and 16 great-grandchildren.  
She was preceded in death by husbands, Melvin Whitlow and William Vaughn; daughter, Doris Bilby; son, Gerald Vaughn; nine brothers and sisters.

**CLARENCE E. RICKARD**  
Funeral services for Clarence E. Rickard, 77, of Westland were held recently in L.J. Griffin Funeral Home with burial at Glen Eden

Cemetery. Officiating was the Rev. Roy Forsyth.  
Mr. Rickard, who died Jan. 15 in Garden City, was born in Hicksville, Ohio. He worked in security for an automotive company. He served with the Army in World War II from March, 4, 1942, until Oct. 6, 1945.  
Surviving are: his wife, Rose; son, John; daughters, Judy Barthlow, Sharon Wilchowski, Linda Grow and Sherry; three brothers; three sisters; and 10 grandchildren.

**HENRY J. MORTIERE**  
Funeral services for Henry J. Mortiere, 74, of Westland were held recently in St. Michael Lutheran Church in Wayne with burial at Cadillac Memorial Gardens with military honors. Officiating was the Rev. Robert Schultz. Local arrangements were made by R.G. & G.R. Harris Funeral Home, Garden City.  
Mr. Mortiere, who died Jan. 12 in Wayne, was born in Detroit. He was a tool inspector and a veteran of World War II, serving with the U.S. Navy. He was a lifetime member of VFW Post 6896.

Surviving are: his wife, Eunice; son, Ronald Mortiere;

daughters, Linda Smith and Kathleen McCahill; stepchildren, Moana Burton, Darlene Tapp, Theodore Salvadori; two brothers; one sister; and nine grandchildren.  
**ANNA KOBLINSKI**  
Funeral services for Anna Koblinksi, 93, of Garden City were held recently in L.J. Griffin Funeral Home with burial at Mt. Olivet Cemetery. Officiating was the Rev. Ed Prus.  
Mrs. Koblinksi, who died Jan. 12 in Livonia, was born in Detroit. She was a homemaker.  
Surviving are: son, Ralph; daughter, Mary J. Tatro; six grandchildren; and six great-grandchildren. Mrs. Koblinksi was preceded in death by her husband, Ralph.

**THE WALBY FAMILY**  
Funeral services for the Walby family including parents, Mark, 32, Jennifer, 31, and their two children, Monica, 5, and Riley, 2, all of Brooklyn, Mich., were held Jan. 16, at the Brooklyn Presbyterian Church with the Rev. Robert Malsack officiating.  
Burial followed at Highland Cemetery. Memorials may be made to the Brooklyn Presbyterian Church, St. Rita's Catholic

Church or the Brooklyn Sportsman's Club. Local arrangements were made by M.G. Braun Funeral Home, Brooklyn.  
The Walbys died as the result of an auto accident.  
Mark was born in Wayne and his wife, Jennifer, was born in Jackson. Their children, Monica and Riley, were also born in Jackson. Mark was employed by Gelman Sciences of Ann Arbor and was also a member of the Brooklyn Sportsman's Club. Jennifer taught Sunday school at Brooklyn Presbyterian Church. The Walbys were members of Brooklyn Presbyterian Church.  
Surviving Mark Walby are his parents, Robert and Virginia Walby; a brother, Eric; and a sister, Kristi Walby, all of Brooklyn; and several aunts and uncles. He was preceded in death by a brother, Steven.  
Surviving Jennifer Walby are her parents, Merlyn and Geraldine Wilson of Brooklyn; a brother, Jeffrey Wilson of Appoka, Fla.; nephew, Chad Wilson; and maternal grandmother, Irene Mosher of Ann Arbor.  
Surviving children Monica and Riley are their grandparents, several aunts and uncles, and a great-grandmother.

### READER SERVICE LINES

**Observer Newsroom E-Mail**  
Readers can submit story suggestions, reactions to stories, letters to the editor or make general comments to any member of our news staff through E-Mail via the Internet at the following address: [newsroom@oconline.com](mailto:newsroom@oconline.com).

**Homeline: 313-953-2020**  
Open houses and new developments in your area.  
Free real estate seminar information.  
Current mortgage rates.

**Classified After Hours: 313-591-0900**  
Place classified ads at your convenience.

**Circulation Department: 313-591-0500**  
If you have a question about home delivery or if you did not receive your paper, please call one of our customer service representatives during the following hours:  
*Monday and Thursday: 8 a.m. - 6 p.m.*  
*Tuesday, Wednesday and Friday: 8:30 a.m. - 5:30 p.m.*

**Fax Line: 313-953-2288**  
You can use a MasterCard or Visa to access the following information from our classified ads. This service is available by noon Wednesday and Saturday.  
**Item No. 9822:**  
Vehicles, used trucks, vans and all makes of automobiles. Cost: \$39.95.

**O&E On-Line: 313-591-0903**  
You can access On-Line with just about any communications software — PC or Macintosh. On-Line users can:  
• Send and receive unlimited e-mail.  
• Access all features of the *Business*—*Finance*—*Travel*—*WWW*—*Real Estate*.  
• Read electronic editions of *The Observer* & *Executive* on e-pages.  
• Chat with users, access news or access the community.  
To begin your On-Line exploration, call 313-591-0903 with your computer modem. At the login prompt, type: *new*. At the password prompt, press your enter key. At the key prompt, type: *9508*.

**On-Line Hotline: 313-953-2266**  
If you need help, call the On-Line Hotline at the number above.

### NOW, Your First Month Is FREE

**NEW Latest High Tech Fitness Equipment From Paramount**  
A Fitness USA exclusive, delivering the fastest results.

**Start Losing Pounds & Inches At Fitness USA - Today!**  
**THE FIRST MONTH IS FREE, THEN ONLY \$13.50 A MONTH AND PAY AS YOU GO.**  
That's all it takes to make you feel better and look great. You'll enjoy all the spa privileges including FREE aerobic classes and individual instruction.  
First time visitors over 18. Check Free Program available. Use anytime at the club you join. \$45 enrollment fee required.

**BONUS OFFER**  
Start NOW and Receive A Copy of "Total Fitness"  
**FREE!**  
An Exclusive Nutrition Book For New Fitness USA Members

**PLUS Life Fitness Treadmills NOW Available at All Fitness USA Spas**

**All New Equipment Throughout The Spa**

**Fitness USA HEALTH SPAS**  
*Affordable Fitness.*

The Surgeon General has determined that lack of physical activity is detrimental to your health.

### Meeting

from page A1

on that only abused girls — not delinquents — would be housed at the facility.

Some critics have accused Spectrum of providing misleading information about the program, which is contingent on the council approving a special land use.

"I'm not opposed to group homes, but this is not a group home," Alger said.

In a December letter to the state Family Independence Agency (FIA), Spectrum officials noted that the girls would receive therapy and in-house schooling and that they would be visited by their families.

The ratio of staff to resident would be one to six during waking hours and one to eight at night, Spectrum indicated to FIA that, pending council approval, girls could be accepted as early as February.

In response, FIA Deputy Director Mark Jasonowicz wrote that it "would be premature" to discuss Spectrum's proposal at length until zoning issues have been resolved. He also noted that Spectrum would need a child welfare license to accept FIA clients. And he wrote that FIA's priority "is for residential services for delinquent youth."

Jasonowicz's letter referred to the Spectrum facility as a "medium secure residential treatment program for female delinquent and abuse/neglect wards."

On Friday, Councilwoman Sharon Scott said she hadn't made a decision on how she will vote Tuesday. "I understand the concerns of the citizens," she said, "and I'm still studying the issue."

Alger said she is hopeful that council members will follow the planning commission's recommendation.

"We'll have to wait to see what their decision is," she said Friday.

■ **'I'm not opposed to group homes, but this is not a group home.'**  
*Linda Alger*  
—critic of Spectrum proposal

# Livonia MEAP records math loss, gain in reading

BY MARIE CHESTNEY  
STAFF WRITER

Five years of steady gains in math scores for Livonia school students came to an end when this year's crop of fourth and seventh graders sat down in September to take the Michigan Educational Assessment Program (MEAP) math test.

Livonia Public Schools' fourth and seventh graders fared better on the MEAP reading test. Fourth grade scores rose, while scores for seventh graders stayed just about the same.

Statewide, both math and reading scores dipped, causing much surprise among educators.

"We're a little disappointed they're down, but they're down statewide," said Superintendent Ken Watson. "We didn't see dramatic declines. We're disappointed, but not discouraged."

Livonia's fourth-grade math scores have been building since its 1991 base score of 43.4. The 1993 score was 49.0; 1994, 67.2; 1995, 74.5. In 1996, the score dropped back to 69.

Livonia's seventh-grade math scores have risen since its 1991 base score of 39.9. The 1993 score was 45.8; 1994, 56.7; 1995, 65.0. The 1996 score slipped back to 63.2.

Schools statewide gave the tests two weeks earlier, Sept. 30 instead of the previous Oct. 15, said Marlene Bihlmeyer, curriculum director. The loss of two weeks worth of math review may have hurt, she said.

"In math, research has shown there's a loss of knowledge and skill that occurs over the summer," Bihlmeyer said. "The loss is greater in math over the summer break than in reading. Kids might now have an opportunity in everyday life to apply some of this higher-level math."

In June, 1996, the Livonia

**'We're a little disappointed they're down, but they're down statewide. We didn't see dramatic declines. We're disappointed, but not discouraged.'**

**Ken Watson**  
—Livonia school superintendent

Starting with a 45.2 base in 1989, Livonia's seventh-graders have struggled in the years since to boost their scores. In 1993, they scored 43.9; in 1994, 44.1; in 1995, 50.8; and in 1996, 50.1.

"We would rather see steady, continuous progress than huge leaps in any one year," Edwards said. "Big leaps are hard to sustain."

MEAP tests are now given to different groups throughout the year. Livonia's fifth- and eighth-graders took theirs in March. They sailed through the writing test and stumbled on the science test.

Juniors in the three high schools will take their proficiency tests Feb. 3. And once again, fifth- and eighth-graders will tackle science and writing tests in March.

Board of Education approved new math textbooks for grades K-6. The new series will be phased into the district's 22 elementary over a two-year period. The series is nothing like traditional math books long-used; they are geared more to solving problems such as those found on the state's MEAP test.

MEAP test scores for students who began the new series in September won't show up until next year. Scores for students who begin the new series next September won't show up for two years.

Increasingly, Bihlmeyer said, the MEAP math test is becoming more like a reading and writing test. "Before, there were pages of numbers. Now there's more word problems."

Educators wonder if this year's drop in math scores is a blip in an upward trend, or the start of a new trend downward.

"Were the 1995 scores unusually high?" asked Al Edwards, research and evaluation specialist. "Is the 1996 score more realistic?"

Livonia's fourth-grade reading scores are still continuing an upward climb from a 1989 base of 46.6. In 1993, the score was 48.3; in 1994, 50.8; 1995, 54.6; and 1996, 56.8.

Success on this year's MEAP test has helped thrust two elementarys, Cass and Buchanan, on the short but growing list of Livonia elementary schools that are fully accredited, the highest accreditation rating given by the Michigan Department of Education.

Full accreditation means Cass, Buchanan, Webster, Garfield and Taylor have met all requirements, including top test scores, set by the state.

"We are pleased we have two more, and others are very close," Watson said. "The downturn probably prevented a few more from receiving accreditation."

All other elementary and middle schools in Livonia have received interim accreditation from the state. This means they still have some work to do to meet all competency requirements set by the state.



Warm memories: Judith Richards of Adams Middle School was impacted by a speech she heard by Martin Luther King Jr. "He made people feel inspired."

STAFF PHOTOS BY TOM HAWLEY

## Staffer recalls King speech

Westland school psychologist Judith Richards was an idealistic, 21-year-old woman striving to help Chicago's inner-city children in the mid-1960s when she saw the Rev. Martin Luther King, Jr. deliver an inspiring speech about his dream of racial equality.

"I came away from hearing him speak feeling like I wanted to do something," she said. "He made people feel inspired."

Richards, a psychologist at Adams and Marshall middle schools, spent the summers of 1964 and 1965 working at Beacon Neighborhood House, which provided tutoring, Sunday School and other services for African-American youngsters.

**"I came away from hearing him speak feeling like I wanted to do something. He made people feel inspired."**

**Judith Richards**  
—Westland school psychologist

Richards also had the honor of singing in a choir that performed when King came to Chicago.

"It was a very moving experience," she said.

More than three decades later, Richards still relies on King's teachings when she helps students resolve conflicts.

"I'm very anti-violence in the schools," she said Friday, as the nation prepared for the celebration of Martin Luther King Jr. Day today.

Just as she recalls being inspired by King's speech, Richards sadly remembers the emotionally shattering day in 1968 when King was slain in Memphis.

"I felt like a dream had died," she said.

But the dream hadn't died, and people like Richards still work to keep it alive.

"You don't just have a dream, you live the dream," she said. "That's what I try to do in everyday life when I'm working with students."

## King from page A1

more meaning to them."

Staff members kept a watchful eye on designated water fountains, forbidding students with orange dots to use them. Youngsters had to search for out-of-the-way places where they could drink.



Student lesson: Only the sixth graders with green stickers were allowed to drink at this water fountain. Here, Justin Laraway, age 11 gets a drink and Jamaal Williams waits his turn.

Orange-dot students grumbled in long lunch lines as pupils wearing green dots moved in front of them.

"I think it's wrong that the green people get to go before us," 12-year-old Trey Portrum said. "It's like they're better than us. It's like racism or something."

Even though she wore a green dot, sixth-grader Jennifer Turnquist, 11, didn't pride herself on receiving special treatment. She didn't like seeing her friends become victims of discrimination.

"I say it's kind of bogus what they're doing," she said of the school's staff. "I'm not a racist or anything."

Many students figured out that educators wanted them to learn a lesson in discrimination.

"We see what it's like to be treated different," Veronica Davis, 11, said, sporting a green sticker. "We get to leave class early and take cuts in line."

Another green-dot student, 11-year-old Brooke Houck, said it's important to learn from the past.

"We need to know how people used to be treated, and that it's wrong," she said.

"Martin Luther King Jr. really tried to speak out for what he believed in, and a lot of people didn't like him because they were racist," Houck said. "He just wanted to make the world a better place."



Veronica Davis — wore a green sticker



Wayne Schultz — wore an orange dot

## Engler signs state bill protecting Sassafras Trails from development

BY DARRELL CLEM  
STAFF WRITER

Gov. John Engler has signed a bill aimed at protecting a 64-acre Westland nature area, Sassafras Trails, from residential development.

"We're real glad about that," Friends of Sassafras Trails member Teresa Robbins said Friday. "We really had no doubt that the governor would sign the bill."

Engler's support came one month after the state House and Senate passed a bill allowing the Wayne-Westland school district — owner of Sassafras Trails — to negotiate with natural resources officials to protect the land.

The state plans to give the school district \$520,000 to secure the development rights for Sassafras Trails, a heavily wooded area northeast of Palmer and Wildwood roads.

School board president Patricia Brown welcomed the news that Engler had signed the bill. "That's great news," she said Friday. "We need that money for next year's budget."

Robbins said she is encouraged that the school district and natural resources officials will

now be able to resume negotiations for a contract protecting the property.

School officials had discussed possibly selling Sassafras Trails during a severe budget crunch three years ago, but the citizens group launched an unrelenting crusade to protect the land from development.

State Sen. Loren Bennett, R-Canton Township, and state Rep. Eileen DeHart, D-Westland, also joined the fight and worked tirelessly in Lansing to pass pro-Sassafras Trails legislation.

Sassafras Trails supporters became alarmed in December when a state Attorney General's opinion raised questions about whether the property qualified for the \$520,000.

Last summer, changes to the Michigan Farmland and Open Space Preservation Act resulted in an opinion that the state couldn't legally buy the development rights.

But Bennett pushed a bill that allowed the Sassafras Trails negotiations to continue because they had begun prior to changes in the state act.

In an emerging development,

Friends of Sassafras Trails now hopes to convince Wayne-Westland school officials to refrain from selling the old Wilson school on Wildwood, on the western edge of Sassafras Trails.

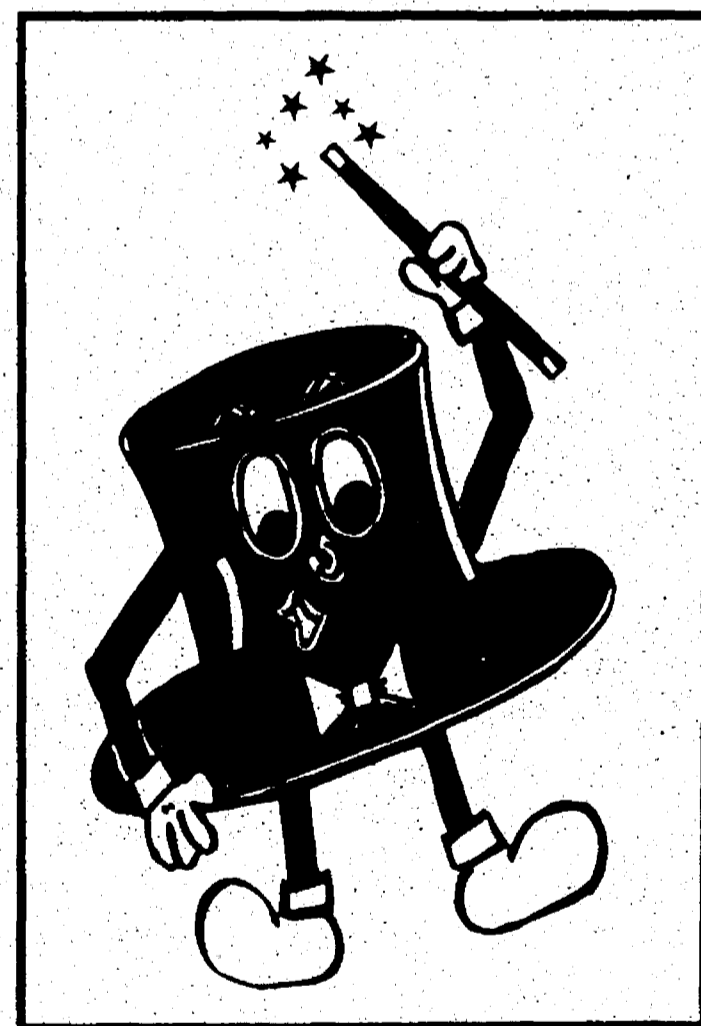
The citizens group has previously said it would prefer to see Wilson school become a nature center that would complement Sassafras Trails for educational and recreational purposes.

"Wilson school is right in the heart of Sassafras," Robbins said Friday.

The school board is trying to sell Wilson and the former Monroe schools to help reduce a \$5 million deficit that has been projected for June 30, which marks the closing of the board's fiscal year.

Those sales and other cost-cutting measures could reduce the deficit to about \$1.8 million, although more budget reductions still would need to be made, Patricia Brand, assistant superintendent for business, has said.

Sassafras Trails supporter may approach the school board as early as Tuesday, during a 7 p.m. meeting, to voice their opinions on Wilson school.



**DISCOVER THE MAGIC OF MANNERS**

A UNIQUE, FUN PROGRAM TO HELP CHILDREN LEARN THE IMPORTANCE OF GOOD MANNERS.

CLASSES BEGIN JANUARY 22, 1997, AND ARE COMPLIMENTARY.

PLEASE REGISTER NOW BY CALLING (810) 645-8074.

**Jacobson's**

2136 W. MABLE ROAD, BIRMGHAM 31104-6900  
MON. - WED. 9:30 A.M. - 6 P.M. THURS. & FRI. 9:30 A.M. - 6 P.M.  
SAT. 10:00 A.M. - 5 P.M.



# State lawmakers face key labor issues this term

BY TIM RICHARD  
STAFF WRITER

Two major labor issues are back before the Michigan Legislature, despite the time lawmakers spent debating them in 1995-6.

First, minimum wage. The House passed an election season hike in the minimum wage, but it died in the Senate Labor Committee, chaired by Mike Rogers, R-Brighton.

Reason: House Bill 4180 hiked the restaurant server's mini-

## CAPITOL CAPSULES

um wage, which is pegged at 75 percent of the base minimum, or \$2.52. Business argued that servers, with tips, were making far more than the minimum, and that no hike for servers was necessary.

This year, Sen. Loren Bennett, R-Canton, introduced Senate Bill 1 to raise the minimum wage from \$3.35 to \$5.15 an

hour. It would mirror the federal minimum wage change enacted by Congress last year. His bill reportedly didn't touch the server's \$2.52 minimum.

SB 1 was denounced immediately by the National Federation of Independent Business when it went to its first hearing before the Senate Labor Committee last week.

"Most businesses in the state already pay above the minimum wage in order to attract and retain quality workers," said Charles Owens, NFIB state director. "However, small businesses currently exempted under federal law should have the flexibility to determine wage levels that the current Michigan law provides."

"Small business owners believe the marketplace, not the government, should determine the wages and prices of business

and commerce." Federal law doesn't apply to firms with less than \$500,000 in gross receipts that aren't in interstate commerce.

### Worker's comp

Second issue is worker's compensation reform.

Last May Rogers got his SB 895, aimed at cutting fraud in worker's compensation, through the Senate on a 21-16 party-line vote, but it died in the House Labor Committee.

Rogers said his bill would halt fraud and "wouldn't cost injured workers a penny."

"If that's all it did," replied Democrat Ken DeBeaussart of Macomb County, "we could come to an agreement." DeBeaussart said Rogers' 895 tried to overturn two court decisions, rewrite workers comp eligibility standards, retroactively terminate benefits for those paid under the old standard — and generally

See STATE, A9

## Local host families needed for students

How would you like to learn about a foreign land without ever leaving your own home?

Lynne Levenbach, local coordinator for the PAX Exchange Program, and Gideon Levenbach, who represents World Learning, are seeking local families to host international high school students for the 1997-98 school year.

Whether you have young children, teenage children or no children of your own, you can be a host family if you can provide a bed, a place to study, meals and a loving heart.

Teenagers from all over the world dream of coming to America to spend a year as a foreign exchange student, living with an American family, and attending an American high school. They take English language tests, endure personal interviews, save their money, prepare an applica-

tion, gather references, and then hope that an American family will want them. The students have their own medical insurance and spending money.

The Levenbachs receive hundreds of applications. They will work with volunteer families to help them select the student who is the best match with the family's interest and lifestyle.

Everyday activities will take on new meaning when you share them with a student who is eager to discover the American way of life. At the same time, families will learn and grow as ideas are exchanged and lifestyles compared.

Families can open up a whole new world to your family as well as to the visiting girl or boy.

For more information, call Lynne or Gid Levenbach at (313) 453-8562 or (313) 453-6851.



We just created a terrific new health plan for everyone on Medicare

### THEN AGAIN, WE HAD A LOT OF INSPIRATION

M-CARE's new Senior Plan offers the quality coverage and extra benefits you want. How can we be sure? Because people like you helped us design it. That's why there's no monthly premium beyond your normal Medicare payment, hardly any paperwork, and a long list of extras at virtually no extra cost:

- > Comprehensive hospitalization coverage
- > \$500 annual prescription benefits
- > \$7 prescriptions
- > \$7 office visits with Senior Plan physicians
- > Your own M-CARE Senior Plan representative for personal service
- > Extra wellness and health promotion benefits

M-CARE Senior Plan members choose from more than 2,000 of Michigan's most experienced physicians and specialists and have access to the state's

leading hospitals including Beaumont, Botsford, Chelsea, Genesys Regional Medical Center, Oakwood, Providence, St. John, St. Joseph Mercy Macomb, and the University of Michigan Medical Center.

So why pay extra for supplemental coverage? M-CARE's new Senior Plan offers the extra coverage you want at virtually no extra cost, for everyone who is eligible for Medicare. Plan now to attend our next informational meeting in your neighborhood by calling (800) 810-1699.

**M-CARE**  
SENIOR PLAN

#### M-CARE SENIOR PLAN INFORMATIONAL MEETINGS:

Location:	Location:	Location:
Bill Knapp's Restaurant 16995 S. Laurel Park Dr. Livonia	Bakers Square Restaurant 5946 N. Sheldon Road Canton	Bakers Square Restaurant 36101 Warren Road Westland
Times: January 2 - 2:00 PM January 9 - 2:00 PM January 10 - 9:30 AM January 16 - 2:00 PM January 30 - 2:00 PM	Times: January 8 - 2:00 PM January 15 - 2:00 PM	Times: January 8 - 9:00 AM January 15 - 9:00 AM January 22 - 9:00 AM January 29 - 9:00 AM
Location: Bakers Square Restaurant 29622 Seven Mile Road Livonia	Location: Eastland Mall Confer. Rm. 18000 Vernier Road Harper Woods	Location: Bill Knapp's Restaurant 3500 Greenfield Road Dearborn
Times: January 23 - 2:00 PM	Times: January 9 - 9:30 AM January 23 - 9:30 AM January 30 - 9:30 AM	Times: January 2 - 9:30 AM January 16 - 9:30 AM
Location: Bakers Square Restaurant 22373 Eureka Road Taylor	Location: Bill Knapp's Restaurant 21000 Allen Road Woodhaven	
Times: January 3 - 9:00 AM January 17 - 9:00 AM January 22 - 2:00 PM January 24 - 9:00 AM January 31 - 9:00 AM	Times: January 3 - 2:00 PM January 9 - 2:00 PM January 23 - 2:00 PM January 29 - 2:00 PM	

Refreshments will be served. Reservations are recommended. No cost or obligation. Call (800) 810-1699 for reservations or to schedule a home appointment.

The M-CARE Senior Plan is a product of M-CARE, a Health Maintenance Organization (HMO) with a Medicare contract. Anyone with Medicare may apply,\* including those under age 65 entitled to Medicare on the basis of Social Security Disability Benefits. Members must continue paying Medicare premiums. Senior Plan Members must use M-CARE Plan Providers and contracted pharmacies. An M-CARE Sales Representative will be present at the informational meeting and provide more information and application forms. \*Persons receiving Medicare benefits for End-Stage Renal Disease (ESRD) or Hospice Care are not eligible for the M-CARE Senior Plan.

97-026-SM

*We're Looking for A Miracle And That Miracle is You!!*

PLEASE DONATE YOUR MOTORIZED VEHICLE DIRECTLY TO THE

**SOCIETY OF ST. VINCENT DEPAUL**  
1-800-309-2886 or 313-972-3100  
*We Help 1,000's of people through job placement, food depots and children's camps.*

**Maumee Valley Historical Society**

**ANTIQUES SHOW AND SALE**  
January 25-26  
Toledo, Ohio

82 dealers offering a diversified selection of quality antiques at realistic prices for the beginner and the advanced collector... lots of furniture.

Saturday: 11 a.m. to 7 p.m. Sunday: 11 a.m. to 5 p.m.

Lucas County Recreation Center, 2901 Key Street, Maumee, Ohio... one mile east of Ohio Turnpike Gate 4 or two miles east of I-475 Exit 6.

Manager Jim Reynolds - 614-888-7173 ADMISSION: \$4.00

**SESAME STREET LIVE!**

**Let's Play SCHOOL**

**January 22 - February 2**  
**Fox Theatre**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
23 FUN, EDUCATIONAL SHOWS!						
JANUARY 26 1:00pm 4:30pm	JANUARY 27 7:00pm SHOW	JANUARY 28 11:00am (A) 7:00pm (B)	JANUARY 29 11:00am (A) 7:00pm (B)	JANUARY 30 11:00am (A) 7:00pm (B)	JANUARY 31 7:00pm	FEBRUARY 1 10:30am 2:00pm 5:30pm

Tickets only \$15, \$11 & \$9 (A limited number of non-discriminated VIP seats available - see discounts apply)

available at Fox Theatre Box Office and all participating ticket outlets including Hudson's, Harmony House and Blockbuster Music

**CHARGE by PHONE 810.455.1515**

8 AM - 11 PM Groups of 10 or more - Call 810.968.3099  
Customer Information call 810.968.0011

**Dole**  
IRON JUICY NIGHTS  
Fri, JAN 24 7PM  
Sat, JAN 25 5:30PM  
SAVE \$2 with 2 proofs-of-purchase



# Term limits have consequences, lobbyist warns

BY KEN ABRAMCZYK  
STAFF WRITER

A former Speaker of the state House of Representatives believes term limits will eventually lead to a part-time state legislature.

"It will be an evolution. It will be difficult for someone to take six years out of their career, but there will be a natural evolution to a part-time legislature," Gary Owen said. That continual transition may lead to difficulty in reaching a consensus on long-debated issues.

Now a chief executive officer with Governmental Consultant Services, Owen was responding to a question from the audience at the Canton Economic Club at a lunch Friday at Summit on the Park where Owen was the guest speaker.

Owen was elected to the state House in 1972, and served for 10 years, then became Speaker of the House for six years. A native of Alabama, Owen was educated at the University of Michigan, receiving a bachelor's degree in economics and a master's in urban planning.

A Ypsilanti Township resident, Owen works for the second largest lobbying firm in the state. Lobbyists from both major political parties work at the firm, which represents Chrysler Corp., Consumers Power, Masco Corp. and Detroit Auto Dealers Association.

Owen believed term limits will carry some consequences for state lawmakers and the general public.

"Now you will have a new group of people who will control the House. (Voters) will be able to keep a group of reasonable group of people in the Senate," Owen said. "But that's just speculation."

In other state politics and policy, Owen predicted:

■ Uncertainty of what will happen with the gas tax, but believed there is a "tremendous need" for it.

■ It will take at least two years for state lawmakers to rewrite state statutes to govern deregulation of electric utilities.

"In the short-term there will probably be a lot of screaming, but once it's done, it will be better for everyone," Owen said.

■ The state will lose between \$600 million to \$3 billion in a lawsuit on special education funding to local school districts.

"It is clear it is a mandated program," Owen said. "We didn't pay for it."

"It will be a significant decision and it will change drastically what's going on in Michigan."

Canton Township Supervisor Tom Yack later asked what the likelihood that the state of Michigan would be "on the hook" for this money when it is the only state that mandated special education programs up to the age of 26.

Owen said the state probably would look for ways to trim the program's costs.

Another lunch guest asked Owen about the future of college education costs.

"I don't believe the state has adequately funded higher education," Owen said. "The state has funded many capital improvements on campuses, and the community colleges, which are funded locally, are doing an out-

standing job.

"But I think there will be less and less money available for higher education."

Student loans are available, but many Canton Township residents may not qualify for financial aid, Owen said.

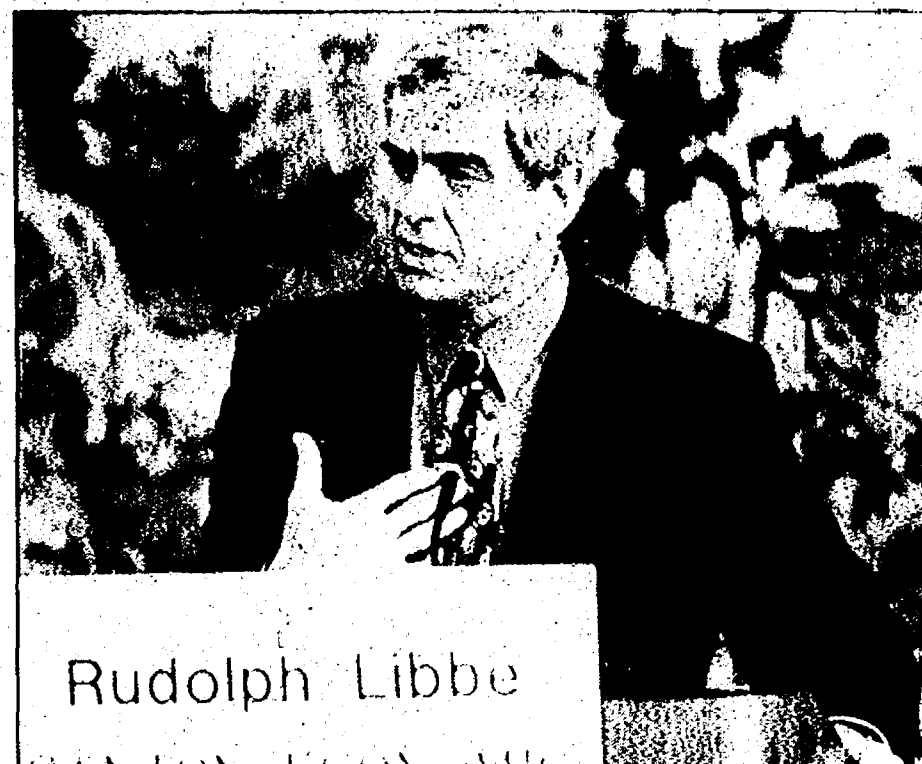
On campaign finance issues and in response to a question on possible reform, Owen remembered one of his re-election campaigns where he spent \$15,000 and his opponent delved out \$12,000. It was considered the most expensive campaign in the state at the time.

"Now, it's up to a half million," Owen said.

Raising campaign money was called "the most distasteful part of the job," Owen said. "But if you take the private sector out of the process, what do you have left?"

"We have a free enterprise system. We may have too-much regulation in some areas and not enough in others. But it has

See LOBBYIST, A9



STAFF PHOTO BY BILL BRENLER

**Predicting:** Gary Owen, chief executive officer with Governmental Consultant Services and a former Speaker of the state House of Representatives, believes term limits will eventually lead to a part-time legislature.

## 1,000's of Jobs!! 35 Companies

Chuck Vincent, Job Fair Coordinator, invites you to get hired at The Greater Detroit Computer, Engineering & CAD Designer Job Fair. Companies are enthusiastic to talk to you. Mark January 22 or 23 on your calendar. Although preregistration is not required, we encourage you to mail a scannable resume in advance.

You meet all companies face to face. In addition, you have the opportunity to distribute your resume via a searchable database to all of the exhibitors for a \$5.00 handling fee. If unable to attend the Fair, you may still include your resume on the database by sending your resume and a check for \$10.00. Companies: by participating you receive a Windows-based, easy-to-use searchable computer disc set of all participating attendees' resumes, courtesy of the JFNM.

**DATA PROCESSING** All software languages/hardware platforms/operating systems and office automation.

**ENGINEERS** All disciplines ME, EE, IE, CHEM., E, CE, technicians, technical writers/trainers, sales engineers, scientists and skilled trades.

**CAD DESIGNERS** Manual drafting/detailing and all CAD software packages.

Early participants include: Troy Tech, IMPCO Technologies (from California), Skill Tech., EAST Info Scape, EDS (Electronic Data Systems), Compuware Corp., Keane Inc., Computer Consultants of America, Computerized Facility Integration, Relational Management Systems Computer & Engineering Services, Rapid Design Services, Bartech, R.R. Donnelley & Sons, Information Sys Technologies, Tech Training Inc., Blue Cross Blue Shield, Aerotek, TRW Auto Electronics, Trialon, Business Trends, Tech Engineering Consultants, Designers Diversified Services, Fraser/Aquaforlis Engineering, Proforma Corp., RAM Engineering, MIS Int'l/Autoflex, The Engineering Society (of Detroit), Lexel, Unlimited solutions, CDI, and more.

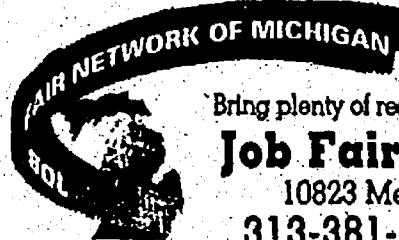
**SUPER "HOT" NEEDS:** COBOL Mainframers, DB2, ORACLE, Visual Basic, UNIX Admin., Network, GUI's, Auto Electronics Engineers, Auto Tech Trainers & Writers, FEA-Crashworthiness. Many companies need technical recruiters & account representatives.

## JOB FAIRS

WED JAN 22 • DEARBORN  
FAIRLANE WOODS DR.  
11AM-7PM

THURS JAN 23 • TROY  
MGMT EDUCATION CTR  
811 W SQ LAKE RD  
11AM-7PM

- 11am - 7pm • Free Parking • Open Ballroom • Both Days
- Free Admission • 35+ Companies • No Pre-registration • Free Program Guide • 7000+ Openings



Bring plenty of resumes. If unable to attend, fax or mail resume  
**Job Fair Network of Michigan**  
10823 Melbourne, Allen park, MI 48101  
313-381-0093 • 313-381-0099 Fax

## COME SEE US AT THE COMPUTER, ENGINEERING, AND DESIGNER JOB FAIR

Jan. 22, The Fairlane Club, 5000 Fairlane Woods Dr., Dearborn 11am-7pm

Jan. 23, Mgmt Educ Ctr., Mich State Univ., 811 W. Sq. Lake Rd., Troy 11am-7pm

**Fraser/Aquaforlis Engineering Co.** 6227 15 Mile Road, Sterling Heights, MI 48312 Jim Lemont/Bill Pikur, 810-268-5400, 810-268-2618 Fax

Well established engineering company providing mechanical engineering services for the machine tool industry, i.e., metal removal, parts washing, automation, & material handling. Transfer mechanisms

**Designers, detailers, checkers, leaders.** Experience required in metal removal transfer machines, parts washers & automation. CAD experienced preferred on AUTOCAD and MICRO CADAM.

Permanent positions & benefits

If unable to attend FAX resume to: 810-268-2618

## COME SEE US AT THE COMPUTER, ENGINEERING, AND DESIGNER JOB FAIR

Jan. 22, The Fairlane Club, 5000 Fairlane Woods Dr., Dearborn 11am-7pm

Jan. 23, Mgmt Educ Ctr., Mich State Univ., 811 W. Sq. Lake Rd., Troy 11am-7pm

**Proforma Corporation**  
Tired of being one of the many?  
Ready to be one of the few?  
Step up to the pros.

Do you possess: an analytical mind? the ability to create order from chaos? the ability to think on your feet? a BA or BS degree? Proforma is currently looking for you to fill the following job openings:

- Consultants - entry level and up
- Visual C++/MFC programmers and architects
- Sales Engineers
- ProVision Workbench Sales Representatives

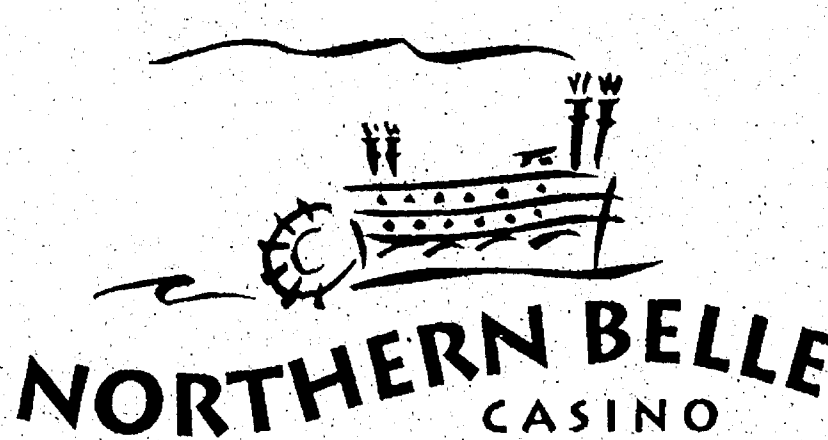
Proforma's corporate headquarters are located at 17515 West Nine Mile Rd., Suite 1170, Southfield, MI 48075. (810) 443-5495 fax (810) 443-0506 www.proformacorp.com  
If unable to attend FAX resume to Cherie Kizer at: 810-443-0506.



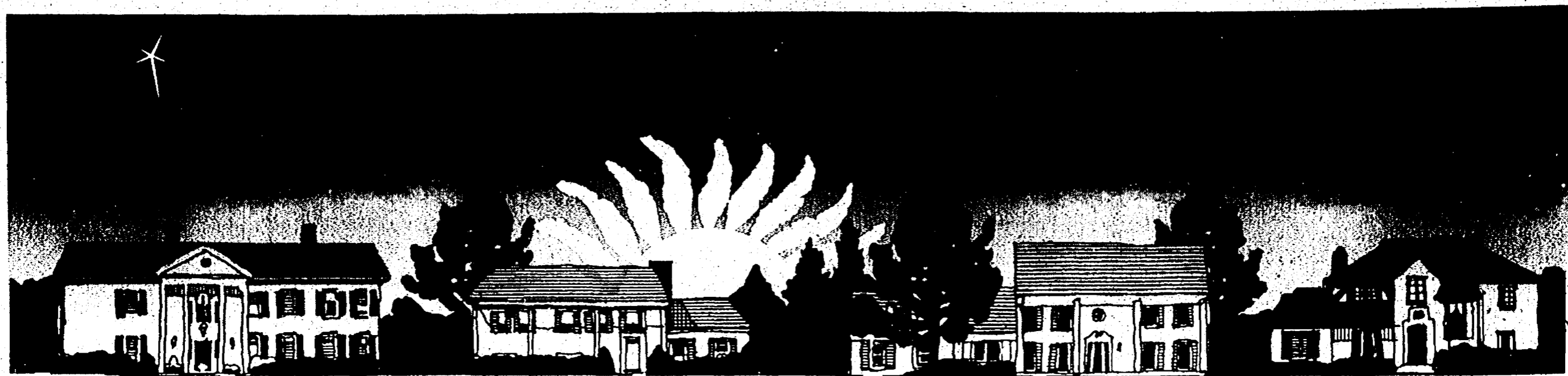
## IT'S WORTH THE TRIP, WEEKDAYS JANUARY 6 - 31, 1997

Cure those winter blahs at Casino Windsor, and Northern Belle Casino. **Every weekday** January 6 - 31 1997, at 8:00 p.m., we're drawing for a fabulous trip to one of **4 international hot spots**. Lucky winners could be flying to **London, England; Rome, Italy; Sydney, Australia or Honolulu, Hawaii**. Trips for two include air

fare, and deluxe accommodation for 7 nights. If you're not part of the jet set, first place winners can choose **\$10,000 U.S. CASH**. We'll also be drawing for **4 cash prizes totaling \$3,000 U.S.** So, pack your bags and head for Casino Windsor and Northern Belle Casino. **It's worth the trip weekdays this January 6 - 31 1997.**



No purchase necessary to enter the random draw. Mathematical skill testing question required. Must be a resident of U.S. or Canada over 19 years of age to enter. Contest rules available at Casino Windsor and Northern Belle Casino.

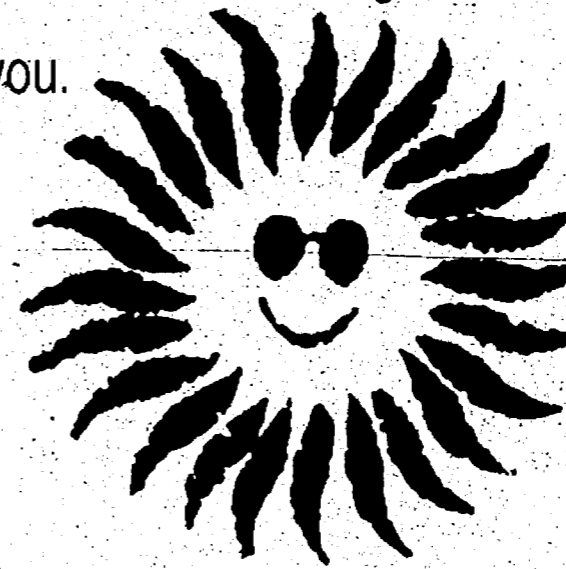


# ARE YOU A MORNING PERSON?

**An early riser?  
Someone who is up at the crack of dawn?  
One of those people who are out and about  
before the dew is off the grass?**

If you send the rest of your household around the bend because you rise and shine before the sun is up, we have a job that you'll love. We're looking for newspaper carriers to deliver the Observer or Eccentric every Sunday morning and Thursday afternoon. Our Sunday editions must be on your neighbors' doorsteps by 7:00 in the morning (Thursday editions by 6 in the evening).

Each route takes about an hour or so to complete. So, heck, you could actually be back home on Sunday mornings before the sleepy-head(s) you live with even miss you! Why not give some serious thought to earning extra cash for a few hours work each week and then call us at one of the numbers below. We'll be wide awake and waiting to hear from you.



THE  
**Observer & Eccentric**  
NEWSPAPERS

**INTERESTED?— CALL ONE OF OUR CIRCULATION MANAGERS:**

IN WAYNE COUNTY, LARRY GEIGER at 313-953-2234

IN OAKLAND COUNTY, MARY SCOTT at 810-901-2548

Both Mary and Larry have automatic answering, so if they are not in the office or even if they are on their phone, you may leave your name and telephone number and they'll call you back as quickly as possible.



# State from page A5

was rammed through by the GOP majority without giving Democrats time to study the measure.

And so worker's comp is back as an issue.

The Small Business Association of Michigan is making its reform a 1997 legislative priority. "Recent court rulings are threatening to drive costs even higher and drive away employers," said SBAM's Ann Parker, director of government affairs.

SBAM is calling on the Legislature to "end abuses and close loopholes that drive up worker's compensation costs. She cited Court of Appeals and Supreme Court rulings that have approved claims for workers who:

- Are able to return to work but who refused to do so because they chose to live in other states.
- Developed mental problems

from ordinary events of employment.

■ Were injured after starting fights or being drunk on the job.

SBAM, with 8,000 members, also said benefit should be calculated on a regular work week, not on overtime or bonuses.

## Heintz back

Susy Heintz is back at work for the Engler administration.

"Her title is business and education liaison with the Jobs Commission," said spokesman Jim Tobin. "She has great business connections, knows how to get things done in business and government, and knows our welfare policies."

Tobin said Heintz's jobs will be to "1) promote school-to-work initiatives with business leaders and 2) encourage private business to offer jobs to welfare clients."

"The Sooz" will be stationed in the Jobs Commission's offices in the Detroit state office building at 1200 Sixth. She started late in 1996.

Heintz, 47, moved to Macomb County in mid-1996 to be the Republican sacrificial ewe against Democratic U.S. Rep. David Bonior. She had to fight a primary against the late Gil DiNello and went down as the statewide GOP vote shriveled.

Heintz is the former Northville Township trustee, clerk and supervisor; two-term Wayne County commissioner; SEMTA public transit board member; and head of Gov. John Engler's Detroit office from 1991-95. She left to chair the state Republican Party and left that to make the congressional run in Macomb County after no other candidate could be recruited to tackle Bonior.

Her Christmas card had a return address of Clinton Township.

## Madonna OK'd

The State Board of Education has approved Madonna University's new early childhood program as an elementary education minor.

Madonna had its proposal

reviewed by two staffs in the state Department of Education - the Office of Professional Preparation and Certification Services and the Office of Health and Early Childhood Education.

The early childhood program has a minimum of 20 credit hours for the minor. The board gave it 8-0 approval without comment during the December meeting.

## DEQ on tap

Many nature lovers talk about the state Department of Environmental Quality, but few talk to it.

Their chance will come Monday, Feb. 3, in the Superior Room of The River Place Hotel, 1000 River Place near E. Jefferson in Detroit.

"We want to listen, not lecture," said DEQ chief Russell Harding, who has scheduled sessions for 1-4:30 p.m. and 6-8 p.m.

You'll be asked to fill out a card and given five minutes. Written comments also are accepted. Topics aren't limited.

DEQ publishes a calendar of events and pending decisions every two weeks. To be on the mailing list, write to DEQ Cal-

endar, PO Box 30473, Lansing 48909-7973.

The calendar also is available on the DEQ World Wide Web site at <http://www.deq.state.mi.us>.

Samples of what's in the DEQ calendar:

■ The Air Quality Relative Risk Task Force meets at 1 p.m. on Jan. 23 in Howell at the Park Inn International.

■ By Feb. 10, DEQ's Jim Sygo, chief of the waste management division, is to decide on an application by City Disposal Systems to construct a solid waste transfer station and processing plant in western Wayne County. Information: Ben Okwumabua in DEQ's Livonia office at 313/953-0241.

## DNA records kept

State Police may now keep DNA (genetic) records on people convicted of heinous crimes under laws sponsored by Rep. Gerald Law, R-Plymouth. The package was signed by Gov. Engler earlier in January.

The laws require records to be kept on convicted murderers and kidnapers, even if they are juveniles. They prohibit the release of a state prisoner without the taking of blood and saliva samples.

"The police have a new weapon in their fight against crime. They will solve more cases and do so more quickly," Law said.

# Lobbyist from page A7

always worked. "When you look at it from that aspect, how can you argue with that?"

Owen said the right for individuals and groups to access government and address government was outlined in the Federalist Papers.

Owen was asked about casino gambling. Owen believed it needs enough regulation to keep organized crime out, yet not too much to make it restrictive.

"The obvious impact on Detroit is (casino gambling) will position it to be the convention center of the Midwest," said

Owen. "It depends on the city of Detroit and how Detroit focuses on it, and how the legislature sets up regulations to be sure it is run correctly."

Owen was asked whether some cities had better economic opportunities in urban areas than Detroit. "That is one of the most complex issues. You've always had the economically disadvantaged in the city."

"The issue always becomes a federal issue, because the state doesn't have the resources. If you're never able to address the K-12 problems, you won't address the urban problems."

**SEASIDE STREET LIVE**  
**Let's Play School**  
"Let's Play School!"  
January 22-February 2  
Fox Theatre  
Tickets available at the Fox Theatre box office and all TicketMaster outlets or charge by phone (810) 433-1515

Turn to the Arts & Entertainment section in the Thursday edition of your Observer & Eccentric Newspapers to find out how you can win tickets to the February 2<sup>nd</sup> • 2 P.M. performance of Sesame Street Live's "Let's Play School" coming to the Fox Theatre.

Sponsored by  
**THE Observer & Eccentric NEWSPAPERS**  
**SOMERSET COLLECTION**

Four Generations of Service  
**Dittrich**  
Since 1893  
Detroit Bloomfield Hills  
873-8300 642-3000

**HOMEOWNERS!** STOP  
Living from paycheck to paycheck!  
**LOANS**  
by **PHONE**  
same day approval  
Open 317-710-4109 Service Lines 1-800-214-4441  
**AAA MORTGAGE & FINANCIAL CORP.**

**CURIO Cabinet**  
SPECIAL \$329<sup>88</sup>  
SUGG. RETAIL \$474  
• Available in cherry or oak  
• Mirrored back and bottom shelf  
• Beveled glass front  
• Lighted interior  
• 22" W. x 43" D. x 72" H.  
FREE DELIVERY Layaway Available  
**Laurel FURNITURE, INC.**  
584 W. Ann Arbor Trail • Plymouth, MI (313) 453-4700  
Open Daily 9:30 - 6:00 Thurs. & Fri till 9 Sat. till 5:30

**DOLL & BEAR LOVERS**  
Save 10%-40%  
on a nice selection of collectible & lovable dolls & bears  
The Doll Hospital & Toy Soldier Shop  
3947 W. 12 Mile • BERKLEY • (810) 543-3115  
MON-SAT. 10-5:30 • FRI. 10-8

**Kids! CROWLEY'S**  
**Teens! LIVONIA & TEL-TWELVE**  
Invites You To  
**BE A MODEL**  
MODEL IN OUR EASTER FASHION SHOW  
Enroll in classes with Marlene Saponic FEMINIQUE/LES HOMMES 810-788-6813  
Brochures & Info at CROWLEY'S LIVONIA & TEL-TWELVE  
Ages 4-5, 6-8, 9-12 & 13-19

**\$14.99 Glazed HoneyBaked® Turkey Breast** With Any Ham Purchase  
HoneyBaked® Products score big at SuperBowl parties. Yes, everybody loves the quality, taste and convenience of The HoneyBaked Ham® and Turkeys. *Its Good!*

**\$14.99**  
**Glazed HoneyBaked® Turkey Breast**  
With Any Ham Purchase  
Offer valid through March 1, 1997. Coupon cannot be used with any other special offer. Limit one turkey per ham.

- Ann Arbor 3446 Washtenaw, (313) 677-8500
- Birmingham 31190 Southfield Rd., (810) 540-0404
- Dearborn Hts. 23300 Ford Rd., (313) 274-9600
- Detroit 3741 Fenkell, (313) 862-8622
- East Lansing 2843 E. Grand River, (517) 333-3900
- Flint 3320 Miller Rd., (810) 733-8686
- Grand Rapids 3756 - 28th St. SE, (616) 957-3430
- Livonia 15303 Merriman, (313) 525-2994
- Roseville 29888 Gratiot Ave., (810) 775-7900
- Sterling Hts. 44871 Hayes, (810) 566-4700
- Taylor 23143 Eureka Rd., (313) 374-2600
- Troy 1081 E. Long Lake Rd., (810) 689-4890
- W. Bloomfield 33270 West 14 Mile Rd., (810) 851-2400

**THE HONEYBAKED HAM COMPANY**  
© Copyright 1997, Harry J. Honeslaw Trust. All trademarks property of Harry J. Honeslaw Trust

# EDUCATING TOGETHER FOR A BETTER FUTURE

WAYNE COUNTY COMMUNITY COLLEGE & WAYNE-WESTLAND COMMUNITY SCHOOLS

The following college-credit courses are now being offered at  
**John Glenn High School**  
located at  
36105 Marquette Street in Westland

**EVENING ADULT EDUCATION SCHEDULE**

ACC 110	PRINCIPLES OF ACCOUNTING 4	6:30P-10:00P M
BUS 150	INTRODUCTION TO BUSINESS 3	6:30P-9:00P M
ENG 110	ENGLISH 3	6:30P-9:00P M

(M=MONDAY, T=TUESDAY, W=WEDNESDAY, R=THURSDAY, F=FRIDAY, S=SATURDAY)

For more information, please call  
**313-595-2300**

The following college-credit courses are now being offered at the  
**William D. Ford Career/Technical Center**  
located at  
36455 Marquette Street in Westland

**SCHEDULE**

AUT 101	AUTOMOTIVE FUNDAMENTALS	3	7:00P-10:00P T
AUT 105	DRIVEABILITY & TESTING	4	7:00P-10:00P TR
CE 334	ADVANCED ELECTRONICS SUPPLEMENTAL	4	5:00A-12:00P S
EE 101	DC FUNDAMENTALS	4	7:30P-10:00P TR
EE 107	MATHEMATICS FOR E.E.101	4	5:30P-7:30P TR
HVA 101	BASIC REFRIGERATION	4	5:30P-9:00P TR
HVA 102	HERMETIC SYSTEMS	2	8:00P-9:30P TR
DRT 102	FUNDAMENTALS OF MECHANICAL DRAWING	4	7:00P-10:00P TR
DRT 113	DESCRIPTIVE GEOMETRY	3	4:00P-7:00P R
OIS 224	INFORMATION PROCESSING SOFTWARE APPLICATIONS	3	5:30P-8:30P TR
OIS 225	ADVANCED INFORMATION PROCESSING APPLICATIONS	3	5:30P-8:30P TR

(M=MONDAY, T=TUESDAY, W=WEDNESDAY, R=THURSDAY, F=FRIDAY, S=SATURDAY)

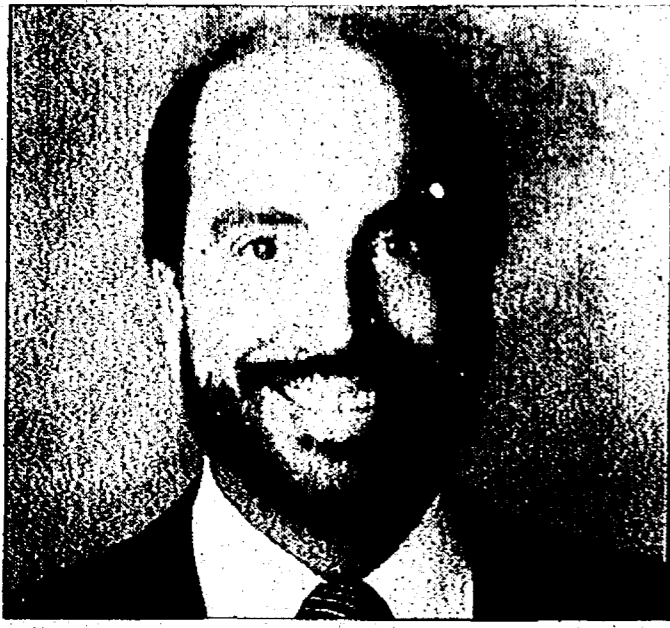
For more information, please call  
**313-595-2135**

**Register now through January 27.**

**Classes begin January 25.**

# MALLS & MAINSTREETS

## BEAUTY AND THE BEST



Jeffrey Bruce

## Simplify your beauty routine

One of the more interesting details of Princess Di's divorce is the fact that she spends \$6,000 a year on her underwear. There is no mention of how much she spends on her colonic irrigation, gym fees, aromatherapy, or cosmetics, but chances are it is a significant amount.

It's amazing how readers of celebrity magazines are getting used to such excesses as Mrs. Marcos' shoes, Zsa Zsa's jewels, Ivana Trump's various nips and tucks, etc. These are definitely what you could call High Maintenance Women. They require endless shopping sprees, designer clothes, lots of jewelry, many vacations, constant attention and lots of upkeep.

In the 90's the most women are striving to achieve the most in a limited amount of time usually with a limited budget. Their stimulation and fulfillment in life comes from other sources. We'll call them the Low Maintenance Women.

How can you get optimum results without spending the entire day at the beauty salon? If the only thing you make for dinner is reservations, and if you have full-time domestic help and no children — feel free to stop reading now.

Set aside an extra 15 minutes for a great bath with some essential oils, a big loofah and a glass of something delectable. Take time to look in the mirror and repeat as often as necessary "You look great" or "I like me and I'm going to stay in shape."

You'll save thousands on therapist's bills. Of course the HMW can be found with a personal trainer and a wardrobe full of color-coordinated aerobics outfits, tans that are out of season and definitely achieved out-of-state, never more than 10 feet from their cellular phones, and their foreign cars valet-parked. The highlight of their day is keeping appointments with the plastic surgeon, planning the next tummy tuck, etc.

HMW, as stated, love to hunt down the latest craze in plastic surgery — lips made larger ala Goldie Hawn in "First Wives Club" or the newest flavor-of-the-month plastic surgeon. Save yourself the need to exchange horror stories by always wearing a foundation with sunscreen. Most damage is done by the sun — protection on a daily basis is the best way to slow down the signs of aging. Get yourself a skin care regimen that fits into your time schedule and stick to it.

Avoid stress — there is always a special beauty to a calm, happy face.

There is no end to what a HM gal can spend on her hair. Flying to New York every six weeks to be touched/colored only by the hands of... (fill in the blank) is just the beginning. There are tons of treatments, most of them unnecessary, that can be enjoyed by the sybaritic. Smart women (LM) know that hair style is based on age, weight and lifestyle. For the most part the ideal length is in the middle, between the jaw and the shoulder.

We all know how much trouble long hair can be, but short hair requires some attention as well — constant trimming and coloring if you want to maintain the look. Being handy with different sized rollers, a light hair spray and styling gel can get you through most social occasions.

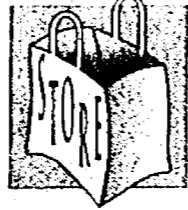
It would be nice to have The Make-Over Team arrive at your door each morning, and there are probably some women who consider this a necessity. But for the rest, there are a few tips. Pick neutral colors that match your skin tone. Choose long lasting make-up. Use lipsticks that are dewy-matte, and always use lip liner to keep the color on.

Carry powder with you through the day so you touch up that shiny break through. Even if you don't like eye shadow in the day, always wear mascara. If you want to wear the new outrageous shades of nail polish, keep your nails shorter, and remember that dark shades show chips quicker and this along with toe polish can push you towards being a HMW.

The sky is the limit for the HM devotee. After catching the shows in Milan and Paris a couple of times a year, you'll need some weeks at the spa or in the Bahamas to recuperate. It can get tiring remembering who saw you in what last, and very few can afford to wear each outfit once. The LMW knows to base her wardrobe around a few, well-designed pieces in classic colors that last for years, and that to accessorize each season is all she needs to stay up-to-date and interesting.

Jeffrey Bruce's beauty column appears the third Sunday of the month. During February he will visit salons in Romeo, Highland, Rochester, Flint and Livonia. For more details call 1-800-944-6588. Don't forget to send your beauty questions to Jeffrey Bruce, c/o Malls & Mainstreets, The Observer & Eccentric Newspapers, 805 E. Maple, Birmingham, 48009.

## Internet exhibit is 'dino'-mite game



Dinosaurs from the past and cyberspace links of the future unite to teach families how to use the Internet for information. Wonderland Mall proudly hosts this special program through April.

BY SUSAN DEMAGGIO  
EDITOR

Eight major corporations linked expertise to bring "The Cyberspace Safari" a virtual field trip about dinosaurs, from the Detroit Science Center to suburban families and school groups via an Internet program set up at Wonderland Mall in Livonia.

The \$750,000 exhibit opened Jan. 16 and will continue through April.

A trip to "The Cyberspace Safari" begins with a 20-minute, multimedia demonstration on using computers and the Internet. Once this "ticket-punching" is complete, the real safari "Dinoscience" begins.

Visitors complete a quiz using Internet links to help find the answers to questions about four different dinosaurs. A five-minute time limit on each question allows guests extra time to explore the Net at their own leisure.

The safari is based on the Dinoscience exhibit in progress at the Detroit Science Center downtown. It was created by the same company (Research Casting International of Canada) that provided the skeletons used in the movie "Jurassic Park."

All presentations are conducted by trained Detroit Science Center staff. According to Mel Drumm, director of the center, more safaris are on the way exploring topics like Flight, Light, Lasers, Physics and the Human Body.

Schostak Brothers & Co., owner/operators of Wonderland Mall, are providing 4,000-square feet of retail space for the project.

"We are delighted to join forces with the Detroit Science Center to make this fun and valuable project a reality, as it enhances our year-round community programs," said Robert Schostak. "It fits well with the changing role we see for community malls, as we work to offer more family-oriented entertainment and educational experiences to our full-service shopping and dining."

The Microsoft Corporation provided all the software programs used. Other sponsors include Intel Corp., (computer processors and memory); MicroAge Infosystems (computer networking and systems integration); Ameritech of Michigan (ultra-speed T-1 phone lines); PCR Personal Computer Rentals (providing 20 workstations); Online Marketing (web site creation and Internet gate-



STAFF PHOTO BY BILL BRESLER

Internet Interplay: Dana and Meagan Nearing of Detroit, surf the net with the assistance of Dave Dehn.

way); and WOMC Oldies 104.3 (publicity and corporate support).

"The Cyberspace Safari" is open at Wonderland Mall, Plymouth and Middlebelt roads in Livonia, Monday-Saturday 10 a.m. to 9 p.m. and Sunday noon to 5 p.m. Groups can contact the Detroit Science Center for reservations (313) 577-8400, ext. 417. Children under 16 must be

accompanied by an adult. Fees: \$7 per hour for each family using a workstation. \$3 per hour, per person for pre-arranged groups. \$4 per hour, per individual. \$5 per hour, per person for surfing the Internet during non-peak display hours.

Visitors will find the exhibit near the Service Merchandise entrance to the shopping center.

## N'land chief plans center's future

BY SUSAN DEMAGGIO  
EDITOR

John Bemis is all eyes and ears as he strides through the Northland Center in Southfield.

The mall's new manager asks sales associates in a teen apparel store to "turn down the music," then makes note of which mall floors need more polishing.

He pauses to make sure a customer studying the mall directory knows where she's going, then he spies the "Half-Off" sign being hung over the leather jackets in one shop window.

"Those pieces should have sold during the holidays at full price," he muses. "That's quality merchandise and good design."

As Northland's new boss, Bemis is determined to take Michigan's oldest and largest shopping center into the 21st century. At 37, he is one of the youngest mall managers in the country, but responsible for one of the toughest properties at 2.2 million square feet of retail space across 160 acres.

The center is 93-percent occupied so Bemis, a leasing specialist, has been charged with filling the mall.

"I've targeted three categories; Northland needs a full-service bookstore, a quality sitdown restaurant, and some higher-end men's clothing stores," he said. "And we'll get them because this center is on the cutting edge of what's happening in our business."

"Northland is the first mall to redevelop in a quasi-urban center. We're neither urban nor suburban. We can't be lumped. We can have



Top job: John Bemis plans to move Northland forward.

our cake and eat it to, have all the hot fashion trends our shoppers want, yet maintain standard suburban merchants like Target and JC Penney.

"Our plan for the new year is to fully retain our share of the urban market while at the same time expanding and recapturing the office building trade nearby, in addition to wooing shoppers from north Southfield, Berkley and Oak Park.

"We want to get back our Detroit shoppers who have wandered over to Oakland Mall, Fairlane and Twelve Oaks."

Bemis arrived at Northland in November to replace Catherine O'Malley who left to manage Twelve Oaks in Novi. Bemis said he was recruited by Compass Retail Inc., the management subsidiary of Equitable Real Estate Investment Management Inc., (which owns Northland Center) from his position as regional manager of leasing for Schostak Brothers & Co.

A resident of Rochester Hills, Bemis and wife Michelle, have two children, Elizabeth 7, and Michael, 4.

"I bring them over to the mall on my day off, in my jeans, and we shop Northland," he laughed. "We're hoping to spread the word that Northland is a beautiful, safe, quality shopping environment. People who come back and see it since the big remodel last year have lots of good things to say."

Bemis graduated from Central Michigan and managed restaurants for Bannigan's before joining Homart Development where he held various positions in leasing and management. After a stint with Equity Properties and Development, he joined Schostak where he handled specialty leasing and redevelopment planning for eight shopping centers in four states.

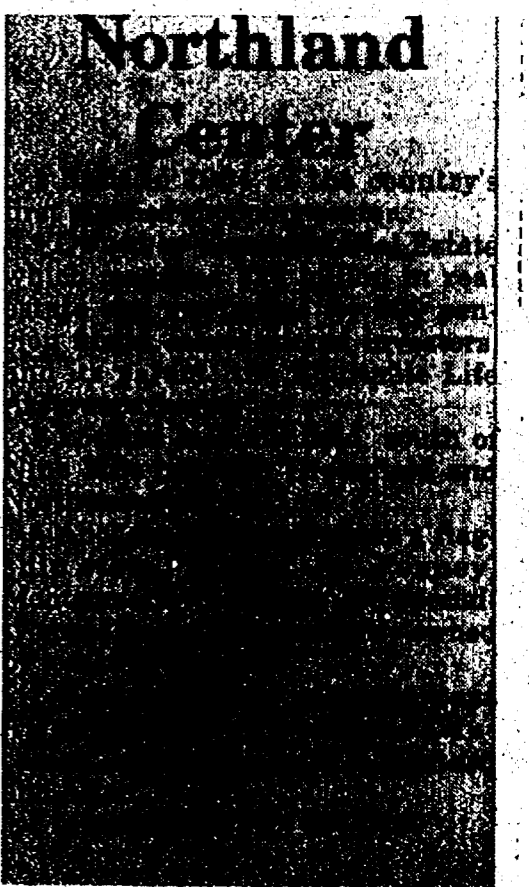
He is the son of Don Bemis, former superintendent of Utica Schools and later State Superintendent of Schools. He grew up in Utica, the eldest of four children.

"We're a tight-knit family still," he said proudly. "In fact, my dad stops by the mall to visit and enjoys talking to the staff. I warned

them! The people at Northland are such professionals. I feel fortunate to have joined such a team."

Bemis reports that the Northland Center ended 1996 on a high note, with holiday sales up three-percent over last year. He is looking forward to Jan. 27 when he takes a seat on the Board of Southfield's Downtown Development Authority.

"I see the shopping centers of the future as very social places where people are offered a very tactile experience. They will not be sterile consuming environments."



News of special events of interest to shoppers is included in this calendar. Send promotion information to: Malls & Mainstreets, c/o The Observer & Eccentric 805 East Maple, 48009; or fax (810) 644-1314. The deadline is Wednesday at 5 p.m. for publication on Monday.

### MONDAY, JAN. 20

**Martin Luther King Lecture**  
Borders Books hosts Abdul-M Aquil, WDTR radio personality and member of the Detroit Historical Society, for a 7 p.m. lecture on Dr. King's impact on Detroit.  
13 Mile/Southfield. Birmingham. (810)644-1515.

### TUESDAY, JAN. 21

**Puppet Shows**  
Free puppet shows daily — "Mother Goose" through January. Call for show times.  
MeadowBrook Village Mall.  
Adams/University. Rochester Hills. (810) 375-9451.

**Breakfast with Chanel**  
Chanel Ready-to-Wear spring 1997 special order collection with special representative and informal modeling 11 a.m. to 4 p.m. "Breakfast with Chanel" a formal runway presentation 10.

### ADDED ATTRACTIONS

11 a.m. to benefit American Lung Association of Southeast Michigan, Patron tickets \$35, benefactor tickets \$50.  
Saks Fifth Avenue.  
Somerset Collection South.  
Big Beaver/Coolidge. Troy.  
(810) 559-5100.

**Spring Trunk Shows**  
Neiman Marcus presents spring collections with informal modeling and special representatives 10 a.m. to 5 p.m. Jan. 21 Carolina Herrera in Couture Salon; Jan. 22 Giorgio Armani's Black Label in designer sportswear; Jan. 30-31 Calvin Klein in designer sportswear.  
Somerset Collection South.  
Big Beaver/Coolidge. Troy.  
(810) 643-3300.

**Artist visits**  
Local artist Inge Marchio visits 11 a.m. to 5 p.m. at The Art Gallery, an artists cooperative in the mall, where her work, and other works by Don Hughes, Margaret Serratori and Joanie Ugelow are on display through January.  
Great Oaks Mall. Walton/University. Rochester Hills.

(810) 651-1579.

### SATURDAY, JAN. 25

**Band Festival**  
Annual program in mall's center court 11 a.m. to 7 p.m. Call for complete schedule.  
Twelve Oaks. 12 Mile/Novi, Novi.  
(810)

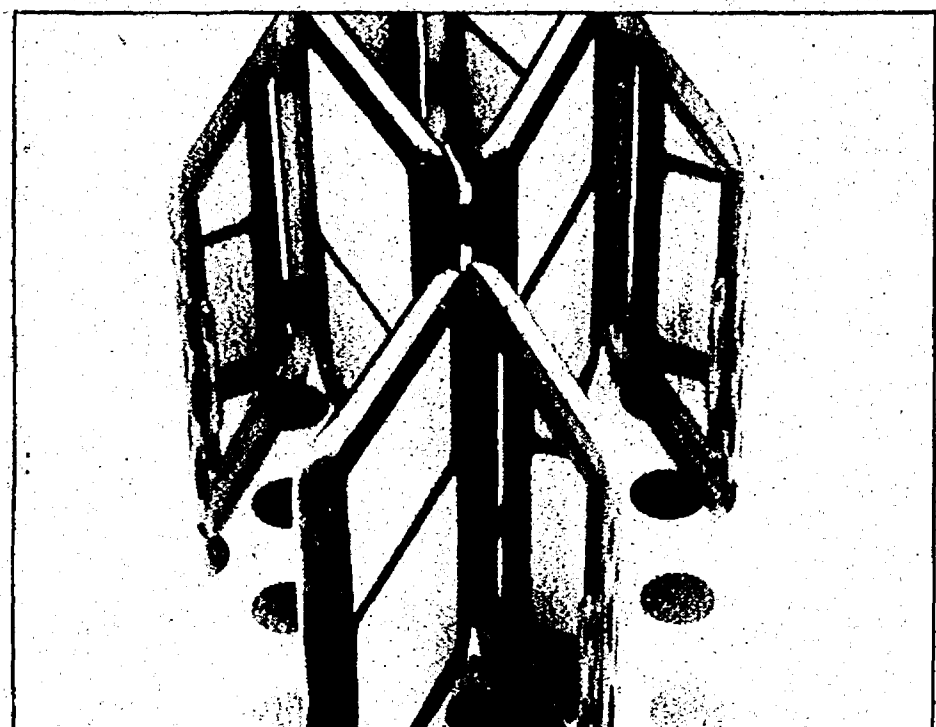
**Family musical**  
Ron Coden performs hand-clapping, foot stomping, sing-along music. 1 p.m. center court. Free.  
Tel-Twelve Mall. 12 Mile/Telegraph. Southfield.  
(810) 363-4111.

**Car rally/Internet exhibit**  
YMCA Indian Princess car rally 8 a.m. to 4 p.m. center court. (Don't miss the Cyberspace Safari exhibit near Service Merchandise.)  
Wonderland. Plymouth/Middlebelt. Livonia.  
(313) 522-4100.

**Kids programs**  
Borders Books hosts Alice in Wonderland crafts and story hour 11 a.m. On Jan. 26 at 1 p.m. mouse games and treats to celebrate "Lilly's Purple Plastic Purse Party," a new book by Kevin Henkes. Free, reservations not required.  
Southfield/13 Mile. Birmingham.  
(810) 644-1515.



# Pond's celebrates 100 years with beauty biz history



Painted ladies: Many modern cosmetic companies got their start in The Guilded Cage Salon at Henri Bendel's New York store.

It's possible that no other industry experiences the constant change that is witnessed in the beauty and fashion industry. New looks — and new companies — explode onto the scene rocking the status quo, and then, sometimes just as quickly, fade into vague memories.

The growth and expansion of this enterprise has been so amazing that the Pond's Corp. recently sponsored a special event at the Parsons School of Design in New York City to honor the beauty industry. "The Changing Face of Beauty" exhibited the fascinating advances in beauty and marked the 150th anniversary of Pond's.

Throughout time, women have been bombarded with home remedies, cure-alls and guarantees from contraptions that promised to reshape their noses and reduce their chins, foreign teas that assured the blooming of a fuller, more beautiful bosom, and modern-day acid washes and preventative moisturizers. For well over a century, the mass media has been successful at convincing women that natural beauty always can be improved upon.

Beauty rituals can be traced as far back as 51 B.C. to ancient Egypt, when Cleopatra would bathe in milk to soften her skin. In the early 1800s, a common practice among women was ingesting arsenic to whiten their skin!

The 1920s witnessed a short trend dubbed "cosmetic beading," when American movie stars like Theda Bara, applied drops of a hot wax-like material to the tips of their eyelashes for a sultry look.

Fifty years later, Farrah Fawcett's "feathered" hairstyle on "Charlie's Angels," took the country by storm. It was copied in some regions for more than a

decade. Today, laser and plastic surgery are available on an outpatient-basis for things like lip enhancement, tummy tucks, scar revision and breast augmentation or reduction. The future is sure to hold more amazing developments and discoveries.

The following timeline highlights some of the most amazing and memorable trends, discoveries and advancements of the beauty industry.

• **Elizabethan Age, the 1800s:** To hide smallpox scarring and to avoid the sunburned appearance of laborers, women apply whiteners to their faces.

• **Early 1880s:** Women ingest arsenic, vinegar and chalk to lighten their skin. Illness, and sometimes death, follows.

• **Circa 1850:** Fowler's Solution, a cream with an arsenic base, is developed as a treatment for acne.

• **1886:** A crude precursor to today's "peels," "skinning" with acid and electricity is popular for restoring a smooth, more youthful appearance.

• **1890:** The arrival of the *Gibson Girl* heralds America's new ideal. Drawn by Charles Dana Gibson, the model is beautiful, confident, wise and often accompanied by at least one besotted man. To many, she serves as a standard for the beginning of the feminist movement.

• **1910:** Makeup finally enjoys widespread use in the United States, 20 years after Queen Alexandra of England begins using cosmetics for evening events.

• **1920:** After a mention in a 1911 *Vogue* report on the beauty

habits of other cultures, *kohl* debuts in America as a precursor to mascara.

• **1928:** The suntanned look becomes popular and the first cosmetic sunscreen appears.

• **1938:** The Food, Drug and Cosmetic Act outlaws both the use of harmful ingredients in cosmetic products and misleading claims in advertising.

• **1943:** With stockings unavailable due to the war, women begin painting their legs with flesh-toned body cosmetics, which spot and blotch in the rain.

• **1952:** An amendment to the Food, Drug and Cosmetic Act is proposed, stating that all cosmetics should be chemically pretested and that all labels should list ingredients.

• **1954:** The first cream concealer is introduced to the relief of teen-agers nationwide.

• **1969:** Hair is long, and hair dryers go from portable bonnet cases to hand-held blowers.

• **1974:** Model Beverly Johnson creates a stir from coast to coast as *Vogue's* first black cover girl.

• **1980s:** The body is sculpted to perfection via aerobic exercise.

• **1981-1988:** Baby boomers begin to sag and plastic surgery experiences a 63-percent rise

• **1985 to today:** Suntans give way to sun protection.

• **1990:** Dermatologists use lasers to help erase lines and fine wrinkles.

— Metro News Service



Personal touch: Trish McEvoy is one of many 90's makeup artists to launch her own product line.

## The Guardianware Mystery

In the mid-1930s, Guardianware was manufactured and bought by loyal customers across the country who use their beloved pots and pans to this day. Problem is, many of them need replacement glass lids for the cookware and don't know where to find it.

In 1955, Guardianware was sold to the Presto Co. which discontinued the line in 1957. In 1980, the Guardian Service Cookware Company came on the scene to reintroduce the cookware and sell replacement parts. Customers can get more information by calling 1-714-828-0750, or writing Guardian Service Cookware, 8300 Cerritos Ave., Stanton, CA 90680.

### Dentistry in the 90s

by Herbert M. Gardner, D.D.S. & Martha P. Zinderman, R.N., D.D.S.

**THE QUALITY-OF-LIFE FACTOR**

When assessing the quality of their lives, older adults are likely to take into account the fact that they have teeth. This indicates both natural teeth and dentures. Among those individuals over the age of 65 who were surveyed about the quality of their lives, almost half thought that having teeth had a positive effect on their appearances to themselves or others. More than 40 percent believed that having teeth affected their chewing and biting, their eating, or their enjoyment of eating. Thirty-eight percent thought that having teeth affected their overall comfort and health. On the other hand, most did not think that having teeth affected their moods, weight, appetite, romantic relationships, or success at work. When it comes to the basic enjoyment of life, however, it seems a good idea to preserve the teeth you have.

At LIVONIA VILLAGE DENTAL ASSOCIATES, we can provide you with complete general dental services, from a professional cleaning (preventive) to full mouth reconstruction (repair), periodontal, and cosmetic dentistry. We're located at 19171 Merriman Road, where we believe in the importance of regular preventive dental health care. Let us help you preserve your teeth. Call 478-2110 to schedule an appointment. Smiles are our business.

**LIVONIA VILLAGE DENTAL**  
19171 MERRIMAN • LIVONIA  
(810) 478-2110

P.S. Although it has not necessarily been the paramount interest of their patients, dentists have always had it as their number one priority to save teeth, rather than extract them out of expediency or financial concern.

**ATTENTION HOME-OWNERS:  
ARE YOU SPENDING MORE AND SAVING LESS  
THAN YOU SHOULD!**

**Join us & Learn: HOW TO MINE GOLD!**  
EFFECTIVE MANAGEMENT OF YOUR  
MORTGAGE TO BUILD PERSONAL WEALTH!

CALL **Lonnie** 810-968-1800 x 253  
Today

**January 21**

Carl Sandberg Library  
Seven Mile Rd &  
Middlebelt - Just  
West of Livonia Mall

**January 22**

Macomb Community  
College Room K 109 -  
SW Corner of Garfield  
and Hall Roads

RESERVE YOUR SEATS TODAY!  
BOTH FREE SEMINARS BEGIN AT 6:30 PM  
Brought to you by **ROSS MORTGAGE CORPORATION**  
your friends at... *Serving the Community Since 1949*

## Let's Play

# SCHOOL

### BOOK SWAP

**February 2, 1997 2 p.m. performance**

Sponsored by The Somerset Collection and  
The Observer & Eccentric Newspapers

Bring in a used book and receive a FREE brand new Sesame Street Golden Book! Compliments of The Somerset Collection and The Observer & Eccentric Newspapers. Book swap will begin at 1 p.m. in the Fox Theatre lobby. Limit one book per child. Quantity is limited

Tickets for all shows Jan. 22-Feb. 2 available at the Fox Theatre box office and all TicketMaster outlets, or charge by phone (810) 433-1515.

THE  
**Observer & Eccentric**  
NEWSPAPERS

SOMERSET  
COLLECTION

Chelsea Community Hospital and the Head Pain Association  
of Michigan presents:

## HEADACHES & RELATED PAIN DISORDERS

**Joel R. Saper, M.D., F.A.C.P.**  
Founder & Director of the Michigan Head-Pain &  
Neurological Institute in Ann Arbor

Faculty: Alvin E. Lake III, Ph.D., President of the Michigan Society for Behavioral Medicine & Biofeedback; Barbaranne Branca, Ph.D., Supervisor of Neuropsychology Services at Michigan Head-Pain & Neurological Institute; Steven B. Silverman, M.D., Director of Chronic Pain Clinic Associates; James R. Weintraub, D.O., Director of the Sleep Disorders Program at St. Joseph Mercy Hospital

Topics:

- Headaches in Adults & Children
- Hormones & Headaches
- Headaches and the Neck
- Stress & Headaches: Facts and Fiction
- Fibromyalgia & Related Syndromes
- Sleep Disorders & Headaches
- Treatment Strategies & Current Research
- Impact of Pain on Families
- Depression and Pain

**Crowne Plaza Ann Arbor**  
**Thursday, January 30, 1997**  
**7:00 - 9:00 p.m.**

To Register call: **(800) 612-5733**  
**Free admission**

## Spend the next year making

# BIG money!

6

00%

12

Certificate of Deposit

Month

With a low minimum balance of only \$500.

Helping You Along The Way

Standard Federal Bank  
Savings/Financial Services  
800/643-9600

\*Annual percentage yield is effective as of January 2, 1997. Penalty for early withdrawal. Not available for public units or corporate accounts.  
©1997 Standard Federal Bank

# TASTE

B

MONDAY, JANUARY 20, 1997

## HOME SENSE



LOIS THIELEKE

### Heavenly cake food for angels

Food for the angels, yes indeed! Angel food cakes get their height, volume and lightness from egg whites (which have no fat and no cholesterol). There are calories in angel food cakes so you'll still need to plan for those. Enjoy eating some glorious desserts that can be made with angel food cake.

You can make them from scratch, buy commercially prepared mixes or find cakes ready made in the grocery store. Here are a few tips for making an angel food cake from scratch:

- The more air in the batter, the higher and lighter the cake will be. Handle the fragile foam gently so it doesn't deflate.
- Beat egg whites that are at room temperature.
- Keep the bowl and utensils completely free of fat. Any fat inhibits the development of foam.
- Cream of tartar is an acid that helps stabilize the egg foam. This helps to develop a finer texture and make the cake white.
- Superfine sugar can be used for angel food cakes to give it a finer texture.
- Work quickly when making an angel food cake so you don't lose the lightness of it.
- Always cool an angel food cake upside down.

### Dress them up

Cherry Angel Food: Fold in 3/4 cup of maraschino cherries cut in half and add 2 to 3 tablespoons of cherry syrup.

For chocolate lovers: Add 2 to 3 tablespoons of unsweetened cocoa, 1 teaspoon chocolate extract, 2 to 3 teaspoons instant coffee and 1 to 2 tablespoons finely grated semi-sweet chocolate.

Cinnamon swirl: Fold in 1 teaspoon cinnamon and 1/4 teaspoon nutmeg.

Candy striper: Gently fold in 1/2 to 2/3 cup finely crushed peppermint candy (add more or less depending on your preference).

Lemon zest: Add 1 tablespoon grated lemon or orange peel, or 2 tablespoons fresh lemon or orange juice and/or 1 teaspoon lemon or orange extract.

Very berry: Fold in 1 cup fresh raspberries or frozen, drained raspberries or 1/2 cup fresh pureed strawberries.

### The Layered Look

If you want to dress up a commercially bought cake or if you simply go for that layered look and taste, try these suggestions for more height and more flavor; make layers of:

- Low-fat or nonfat pudding.
- Fruit fillings made by spreading 1 cup of any fruit preserve or jam.
- Low-fat or nonfat frozen yogurt, ice milk or non-dairy whipping cream.
- Whole berry cranberry sauce or other ready-prepared cranberry combinations, such as crushed orange cranberry sauce or raspberry cranberry sauce.
- Apple, cherry, blueberry or peach pie filling.
- Powdered whipped topping mix made with skim milk and flavored by adding 1 to 2 tablespoons cocoa to every cup of whipped topping. Crown your angel food creations with any of the following:
- Flavored syrups made by heating 1/3 cup water, 1/4 cup sugar and 3 tablespoons of vanilla or other extract, coffee or your favorite liqueur until the sugar is dissolved. For lemon or orange syrup, heat 2 to 4 tablespoons lemon or orange juice with 3 to 4 tablespoons sugar over low heat until sugar is dissolved. Poke the warm cake with a toothpick or tines of a long fork. Slowly pour or brush the syrup over the cake, letting the syrup soak in.
- Fruit sauces made from pureeing 1 to 2 cups fresh, frozen or canned fruits, adding sugar to taste (approximately 2 to 6 tablespoons) and 1 tablespoon lemon juice. Extracts and liqueurs can also be added.
- Fruit glazes made by mixing 3/4 cup confectioners sugar with 2 to 3 tablespoons lemon juice or 2 to 3 tablespoons orange juice concentrate.

Any of these delicious desserts would be a wonderful ending to a meal or as a snack. Be really adventuresome and use slices of angel food cake to make French toast, a great way to start the day.

Lois M. Thieleke of Birmingham is an Extension Home Economist for the Michigan State University Extension — Oakland County. For answers to food questions, call the hot-line (810) 858-0904.

## LOOKING AHEAD

What to watch for in Taste next week:

- Celebrate Chinese New Year
- Main dish miracle

Dinner's covered with

# 1 POT MEALS

BY KEELY WYGONIK  
STAFF WRITER

Bundled up against the winter cold, people go undercover in Michigan during the winter. This is no time for fancy meals, or fussing. Many of us are still recovering from holiday overindulgences. We're tired, and fighting colds and flu. Simple one pot dinners fit the bill perfectly.

Pot roast tops the list of possibilities. "When you think of American favorites, pot roasts immediately come to mind — they're part of our culture, and everyone has a favorite," said Betty Rosbottom, author of "American Favorites" (Chapters Publishing, 1996).

In creating Pot Roast with Rich Root Vegetable Sauce, Rosbottom said she wanted to preserve the traditional pot roast — gently simmering a beef round tip roast with aromatic vegetables, herbs and seasonings until the beef is fork-tender — but give it a contemporary twist.

Instead of the flour-thickened gravy that mom made, Rosbottom's features a savory sauce — a puree of vegetables and cooking liquid. This richly flavored sauce tastes delicious drizzled over slices of beef and mashed potatoes.

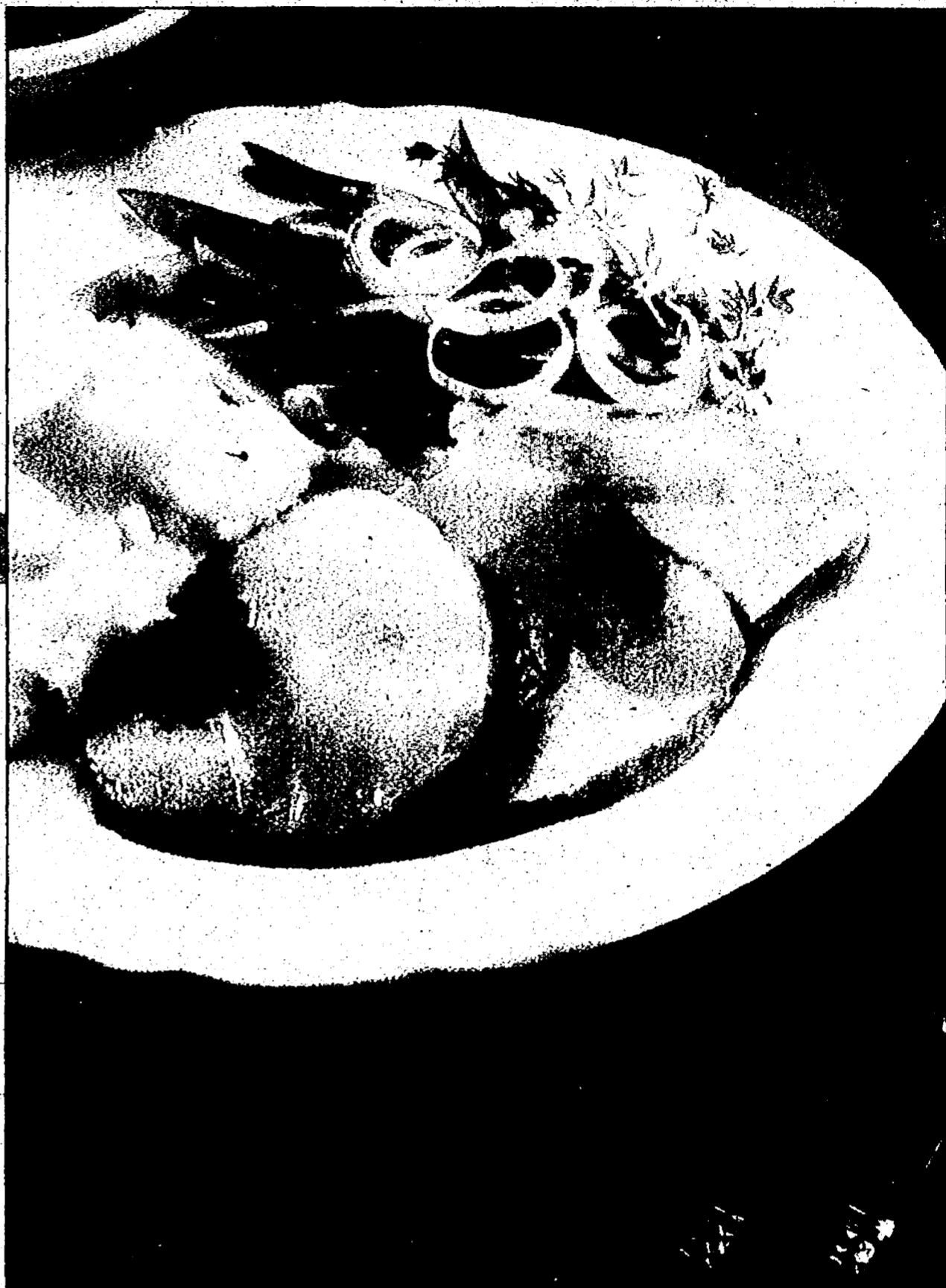
Anna Theresa Callen serves up "One-Pot Italian Classics," in her newly published cookbook (HarperCollins Publishers, 1997). The book offers more than 125 recipes for hearty meals with Mediterranean flavor. From "Soups Like 'Mama Mia' Used to Make," to chicken, beef, veal, seafood, pasta and pizza, Callen's recipes are "tailored to the American kitchen and, for the most part, to ingredients you will find easily in your supermarket."

She recommends making enough soup for at least two meals because soup freezes well. You'll be prepared when the next blizzard hits.

"The more of the meal that goes into one pot — be it a saucepan, skillet, baking dish or casserole — the less there is left of the meal to prepare, cook or clean up," Callen writes.

Each chapter contains an introduction sprinkled with helpful hints. For those of you who add oil to the pot when making pasta, take note. Callen recommends cooking pasta in plenty of water in a large pot. The water in the pot should be heavily salted, and the salt should be added after the water boils.

"I add 2 tablespoons of coarse kosher salt to every 4 quarts of water," she writes. "Never add oil to the water. It will make the sauce slide off the pasta, and you want the sauce to



NATIONAL CATTLEMAN'S BEEF ASSOCIATION

Comfort food: Betty Rosbottom's Pot Roast with Rich Root Vegetable Sauce makes a sumptuous supper. Serve fork-tender pot roast with mashed potatoes and a drizzle of the delicious sauce.

adhere. After the salted water comes to a boil, add the pasta and stir with a long fork or pasta spoon. Cover the pot and let the water return to a boil. Then uncover and cook the pasta at a constant boil according to the time given in the recipe or in the instructions on your pasta package.

Peggy Fallon's "Chicken Dinner In One Pot," (HarperCollins Publishers; 1997) contains over 128 recipes for cooking chicken in a single pot. Chicken Skillet Suppers, Chicken in a Wok, Chicken in a Stew Pot, and Chicken in a Soup Pot are some of the delicious possibilities.

Like Callen's book, this one contains helpful tips and hints, and recipes made with readily available ingredients. "In this book, you will find a chicken recipe to cook in every pot of your 'batterie de cuisine,'" she writes. "In fact, you will probably be inspired to reactivate a few pots that had been relegated to the back of the cupboard."

"Cooking Under Cover: One-Pot Wonders — A Treasury of Soups, Stews, Braises and

Casseroles," by Linda and Fred Griffith (Chapters Publishing, 1996) is another book winter weary cooks should check out.

This collection of 175 globally-inspired recipes is a good reference for cooks looking for cover. All of the recipes are prepared by poaching, simmering, braising, roasting, stewing, smothering or steaming. The wine recommendations, which follow each recipe, are something you don't find in many cookbooks.

Linda and Fred Griffith's introduction explains different one pot cooking methods, and includes memories of their favorite comfort foods.

"Virtually every immigrant group brought its own versions of covered dishes to this country, using cuts of meat that improved in the pot," they write. "In Europe, covered cookery was for centuries the primary method of food preparation. Dishes were cooked for long hours so working families could come home to a hot, hearty meal."

See recipes inside.

## Single malts gain popularity among many wine drinkers



Single malt scotches have attracted today's wine drinkers with unparalleled enthusiasm. Understanding the essentials of single malts enhances their enjoyment. The traditional method of producing any whisky involves steps known as malting, mashing, fermentation, distillation and maturation. But several other factors affect a single malt whisky's character:

■ **Water:** the most important element determining the taste of a single malt whisky. If water is clear, spring water that runs over granite on route to the distillery, the malt will have a fine, elegant flavor. If water percolates through a peat bog, it carries an amber color and smoky character to the whisky.

■ **Malting:** Barley, the grain used for single malt whisky, is steeped in water for two days encouraging germination and production of an enzyme (maltase) that converts barley's starch to fermentable sugar. Malted barley is dried over a fire. If

that's peat, a Scottish household fuel, it contributes a distinctive smoky character.

■ **Climate/Air:** Oak casks used to age whisky are porous and "breathe" air as alcohol evaporates. A warm, dry climate encourages early maturation, while a sea-side atmosphere produces a salty or seaweedy taste.

■ **Age:** There is no perfect age for single malts, but there is usually an optimum age. Like people, single malts reach maturity at different ages. Choosing the right single malt to match a mood is also an ingredient of enjoyment.

The following are some favorites listed from light to heavy.

■ **Glenkinchie 10 year** — classic Lowland single malt, the heart of Haig & Haig Pinch blend, has medium-to-light body, pale amber color, soft aromatic nose, palate smoothness and a slightly dry finish. A pure spring water source, soft and slightly chalky, explains Glenkinchie's char-

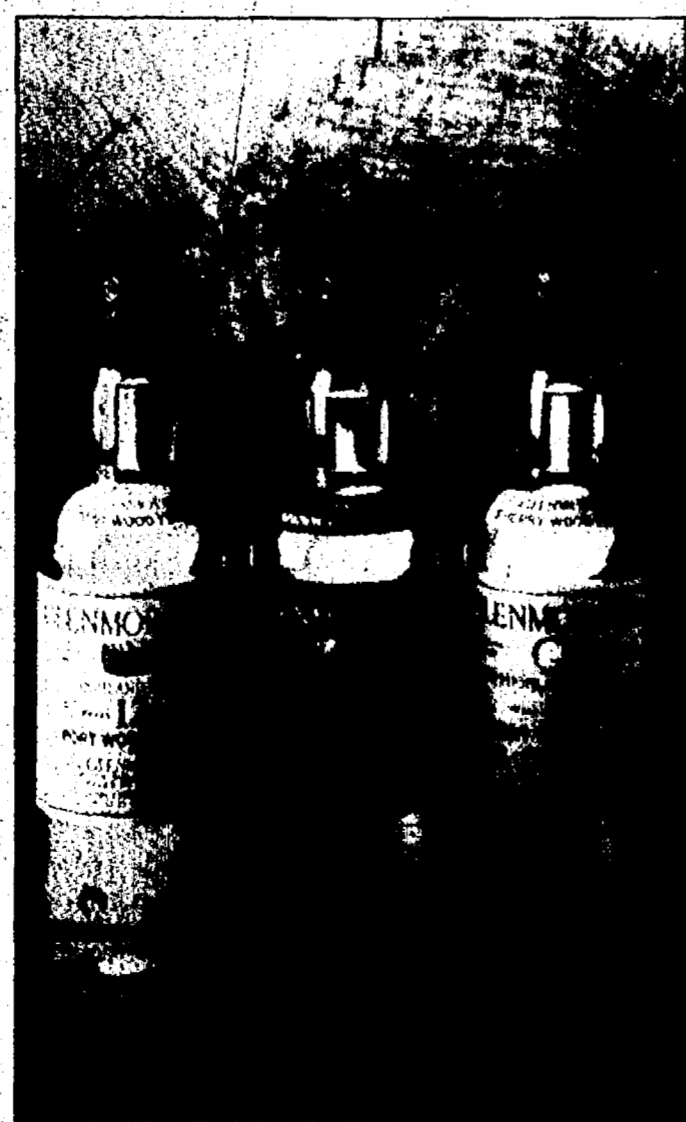
acteristic dryness suiting it to an aperitif pour:

■ **Glenfiddich Special Reserve 8 year** — a Speyside whisky whose water source is Robbie Dhu spring. So important is the water that Glenfiddich owners purchased 1,200 acres of the surrounding hillside to protect it. Aged in Spanish sherry butts and American bourbon barrels, it has pale golden color with elegant aroma of vanilla-oak and just a touch of smoke. A smooth dram, best with a touch of cool water, is an excellent aperitif malt.

■ **Dalwhinnie 15 year** — from the Northern Highlands is full-bodied with a light, fruity aroma, sweet taste and soft, heathery honey-like finish. The distillery has the highest elevation (over 1,000 feet) of any distillery in Scotland, where water is pure snowmelt running over granite.

■ **Oban 14 year** — rich body, pale amber color and assertive aroma, especially it

See SCOTCH, B2



SAGER-BELL, INC.

Now available: Glenmorangie's triumvirate port, sherry and madeira wood-finished single malt scotches. Sherry and madeira woods are new to our market.

Scotch from page B1

peaty smokiness. Palate is smooth, striking a balance that is dry and smoky with malty, fruity undertones.

the unusual T-shape of the copper stills.
■ Glenmorangie Madeira Wood 12 year - is a new product in our market.

walnuts.
■ Glenmorangie Sherry Wood 12 year - also new to our market.

vessels, other distillers no longer insist exclusively on sherry casks. To ensure their supply, The Macallan directors journey annually to the bodegas of Jerez to buy fresh oak casks and pay the sherry producers to age their best oloroso and fino sheries in them for three years.

ers, believing that their whisky had a unique bouquet, conducted research with some of the best noses in the world - French perfumers. They identified 17 distinct aromas in the 18 year old. The most common six are: chocolate, cinnamon, honey, mint, rose and vanilla.

character is profoundly affected by dark, peaty water.
■ Lagavulin 16 year - distilled on Islay, one of the Inner Hebrides Islands. It is noted for its very firm body and is the most complex of all Islay malts.

Hearty 'undercover' one-pot dishes sure to please

See related story on Taste front.
POT ROAST WITH RICH ROOT

Advertisement for Farmington Hills, Michigan restaurant. Includes address, phone, and menu items like Spaghetti Night and Fish Fry.

VEGETABLE SAUCE

4 pound boneless beef round tip roast

- 2 tablespoons olive oil
3/4 teaspoon salt
1/2 teaspoon pepper
1 medium onion, coarsely chopped

Heat oven to 350 degrees F. In 5-quart ovenproof Dutch oven, heat oil over medium-high heat until hot.

stir until onions are tender, about 5 minutes. Add thyme, parsley, bay leaves, garlic, tomatoes, beef broth and wine; stir to blend.

Cover tightly; transfer pan to oven. Cook in 350 degree F oven 3 hours or until beef is tender, turning roast over halfway through cooking.

Remove roast; keep warm. Strain cooking liquid; reserve. Remove and discard bay leaves from vegetables. Puree vegetables in blender or food processor fitted with metal blade.

CHICKEN AND VEGETABLE RISOTTO

- 2 tablespoons extra-virgin olive oil, plus more as needed
1 garlic clove, crushed under a knife
1 small red bell pepper, seeded and cut into 1/2-inch squares

In a heavy-bottomed Dutch oven, heat the olive oil over medium heat. Add the garlic and cook until fragrant, about 1 minute.

If necessary, add a little more oil to the Dutch oven. Add the rosemary, onion, and carrot. Cook over medium heat, stirring often, until the vegetables soften, about 5 min-

utes. Add the tomatoes, reduce the heat to medium-low and simmer until slightly thickened, about 10 minutes.

Add the rice. Cook, stirring constantly, until it absorbs the cooking liquid, about 3 minutes. Add 1 cup of the broth and reduce the heat to medium low.

Recipe from "One-Pot Italian Classics" by Anna Theresa Callen, HarperCollins Publishers, Jan. 15, 1997; \$17.50

onion, and scallions and stir-fry until crisp-tender, 2 to 3 minutes. Add the soy sauce and cook, stirring one minute longer. Serves 4.

Recipe from "Chicken Dinners in One Pot," by Peggy Falon HarperCollins Publishers, Jan. 15, 1997; \$17.50

CAULIFLOWER BISQUE

- 2 tablespoons vegetable oil
2 large leeks, whites and tender greens, trimmed, well washed and chopped
1 plump shallot, chopped
Pinch dried thyme

Heat oil in a large, heavy-bottomed pot over low heat. Add leeks, shallot and thyme, tightly cover and braise over low heat until leeks are very tender, about 10 minutes.

Add cauliflower, potato and 4 cups stock, increase heat to medium-high and cook, uncovered, until stock just begins to boil, about 5 minutes.

Return puree to pot and whisk in remaining 1 cup stock and milk. Cook over medium heat until soup is hot but not boiling. Season with salt and pepper. Ladle into heated soup bowls and sprinkle with chives. Serves 6.

Wine recommendation: Foxen Vinyard Chardonnay (California: Santa Barbara County) or another full-bodied California Chardonnay, preferably from the Santa Barbara region.

Recipe from "Cooking Under Cover: One-Pot Wonders - A Treasury of Soups, Stews, Braises and Casseroles" by Linda and Fred Griffith, (Chapters Publishing, Ltd., 1996, \$29.95).

Large advertisement for Bob's of Canton Winterfest of Values. Includes various food items like Porterhouse Steaks, Tenderloins, Ground Round Patties, and Salmon Fillets with prices.

Chef Larry Janes moves on

Many readers have called to find out what happened to Chef Larry Janes, a Taste columnist for more than 10 years. Like many of us, Chef Larry decided it was time to move on to other things.

Chef Larry is teaching a cooking demonstration class at Kitchen Glamour Stores Feb. 18-21. The class, "Homemade Meat loaves with Winter Veggies," will be offered 6:30 p.m. Tuesday, Feb. 18 at the Novi store.

Orchard Lake Road (810) 855-4466; and 6:30 p.m. Friday, Feb. 21 at the Rochester store (Great Oaks Mall, Walton & Livernois (810) 652-0402).

Here's a low-fat snack for Super Bowl

AP - Light Potato Dipper is a low-fat snack for Super Bowl Sunday - or any gathering of friends and family. The dipper is made with Jarlsberg light cheese, instant potato flakes and vegetable broth.

Mix cheese, potato flakes and seasonings well. Add broth, mix. For a lacy, crispy "break off" dipper, sprinkle evenly on a parchment-lined (or use aluminum foil, lightly oil-sprayed) 10- by 10-inch baking sheet.

clean hands to make an even layer. Bake in preheated 375-degree F oven for 35 minutes or until beginning to brown. Invert on wire rack, peel off parchment or foil and replace in oven to bake another 10 minutes. Cut into 2-inch squares. Makes 25 pieces.

**COOKING CALENDAR**

Send announcements for Cooking Calendar to Keely Wygonik, Taste Editor, Observer & Eccentric Newspapers, Inc., 36251 Schoolcraft, Livonia, MI 48150, or fax them to (313) 591-7279.

**BONNIE'S PATISSERIE**  
Good Food Fast, 7-9:30 p.m. Monday, Jan. 20; Light Italian Cooking, Monday, Jan. 27 or Wednesday, Jan. 29, Light Italian Cooking; Veggies Galore,

Monday, Feb. 3; 29229 Northwestern Highway, Southfield. Cost \$25 per class, (810) 357-4540.

**QUICK LOW-FAT RECIPES THE WEIGHT WATCHERS WAY**  
Cooking demonstration featuring Observer & Eccentric columnist Ruth Mossok Johnston, 6:30 p.m. Thursday, Jan. 30 at the Kitchen Glamor Novi Store (Novi Town Center, SE off I-96,

Novi Exit (810) 380-8600) and 6:30 p.m. at Kitchen Glamor Rochester Store (Great Oaks Mall, Walton & Livernois (810) 652-0402). No charge or preregistration needed.

**IRISH COOKING SCHOOL**  
Sponsored by the Metro Detroit Chapter Irish American Cultural Institute, 10 a.m. Saturday, Feb. 1, Coach House of the Botsford Inn, 28000 Grand

River, Farmington. Preparing the Bounty of the Sea is the theme this year. The donation is \$17 per person, includes buffet lunch, recipe book. Call (810) 540-6687 for reservations.

**HEALTHY MIND AND BODY**  
European Food Tour, 7 p.m. Tuesday, Feb. 4; 7 p.m. Tuesday, Feb. 25, featuring Observer & Eccentric At Home columnist

Ruth Mossok Johnston, at Weight Watchers Center 3341 N. Woodward, Royal Oak. Call (810) 553-8555 Ext. 308 to reserve your seat. The cost is \$10 or \$5 for Weight Watcher's members.

**GREAT MEALS — COOKING AND NUTRITION SCHOOL**  
Metropolitan Adventist School Auditorium, 15685 Haggerty

Road, (north of 5 Mile Road) 2-6 p.m. Sunday, Feb. 23. Each participant will receive a vegetarian cookbook loaded with practical ideas and recipes. A delicious vegetarian buffet will be served. Suggested donation \$15 per person; \$25 for couples. Taught by Natalie Weaver, Dr. Arthur Weaver, and Jeannie Weaver. To register, call (313) 531-2179 or (313) 495-0538.

# SUPER SAVERS

**AMERICA'S CHOICE COUPON BOOKS**  
YOU GET \$1000.00 WORTH OF NAME BRAND COUPONS OF YOUR CHOICE. **YOU CHOOSE BRANDS YOU TRUST:** CAMPBELL'S, FAGU, MAXWELL HOUSE, KELLOGG'S, KLEENEX, KRATZ, BANQUET, GENERAL MILLS, DORITOS, PURINA, TOPFLO, COLGATE, and 100's more.

**SALES PRICE \$12.00**  
REGULAR PRICE \$20.00

NO EXPIRATION DATE COUPONS BEST WHEN AVAILABLE FROM THE MANUFACTURER

**YOU CHOOSE COUPONS FOR THE PRODUCTS YOU USE:**  
GROCERIES, LAUNDRY, BABY CARE, SKIN & HAIR CARE, DENTAL HEALTH, AND BEAUTY CARE, CIGARETTES, PET PRODUCTS, CLEANING AIDS, PAPER PRODUCTS, ALMOST 1000 DIFFERENT ITEMS.

**FOR FUNDRAISING INFORMATION - CALL (313) 438-0765 VOICEMAIL**

**PAYMENT INFORMATION**  
 CHECK  CHARGE MY  VISA  MASTERCARD

CARD NUMBER \_\_\_\_\_  
EXPIRES \_\_\_\_\_ SIGNATURE \_\_\_\_\_

NAME \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
DAYTIME PHONE: (\_\_\_\_) \_\_\_\_\_

MAIL TO: MIKECO  
35014 LEWIS  
WESTLAND, MICH.  
48185

COUPON BOOKS \$ 12.00EA.  
SHIPPING & HANDLING \$ 1.00  
SALES TAXES (MI RESIDENTS) .00  
TOTAL FOR ORDER

ALLOW ONE TO THREE WEEKS FOR DELIVERY TIME TO YOUR DOOR.

Professional Dry Cleaning Shirt Laundry  
Same Day Service

**50% OFF** DRY CLEANING AND DRAPES  
Expires February 14, 1997

Lost or Gained Weight, We Can Alter to Fit You.

**MARSHALL'S**  
37280 FIVE MILE • LIVONIA  
Corner of Five Mile & Newburgh, Next to Blockbuster Video and Dammon Hardware  
(313) 591-0335

Coupon must be presented with incoming order • Excludes suit special

**The Only Meat Market to Shop!**  
**EASTERN MARKET OF CANTON**  
59495 Joy Road (Just E. of I-275) Canton  
Located in Pine Tree Plaza  
**MEATS • DELI • PRODUCE**  
HOURS: Mon.-Thurs. 9-6:30; Fri. & Sat. 9-7; Sun 10-4:30  
phone (313) 459-0120 fax (313) 459-5080

**50¢ Off per pound ALPINE LACE CHEESE** (American or Swiss)

**WING DINGS FOR SUPERBOWL**  
Don't forget to order your Deli Tray early for January 26th!

**MORNING MADNESS SALE!!** 9 a.m. till noon

ENGLISH CUT POT ROAST... \$1.98 lb.  
EXTRA LEAN BEEF STEW... \$1.98 lb.

Worldclass Meat Special!! Dearborn **SPIRAL HAMS \$2.85 lb.**

Whole **N.Y. STRIP \$2.98 lb.** only

Cooked, Peeled & Deveined **SHRIMP \$10.47 lb.**  
FRESH SHRIMP Deveined \$7.98 lb.

All "SARA LEE" Lunchmeats **50¢ Off per pound**

We Accept Food Stamps, ATM Debit Cards and...

**SUPER SUNDAY SALE**  
OPEN SUPERBOWL SUNDAY Jan. 26th • 11 a.m. - 4 p.m.  
WINTER CLEARANCE SALE  
Ends 2-1-97  
TAKE 10% OFF  
Our Already Low Prices  
Savings from 10 to 70% off

Accepting Spring & Summer Items  
Instant Cash for Children's (Appointments required)

**RAINBOW REPEAT CLOTHING**  
29116 Five Mile Road, Livonia • (313) 427-0332  
(Sun. Inlet & MidStreet at the Brookline Plaza)  
Hours: Monday, Wednesday & Friday 10-6; Tuesday & Thursday 10-7; Saturday 10-6

**London Room Wigs** of Farmington

**NEW Feather Light Hairpieces**

- For Men & Women with thinning hair.
- Beautiful Wigs - Hair Pieces
- Natural Looking • Comfortable
- Affordable

Personal Service by Barbara  
Private Consultation by Appointment  
**\$50.00 OFF with this ad!**

21896 Farmington Road • Farmington • (810) 442-7376

**ALBIE'S PASTIES • SUBS • SALADS**

**BUY 1 PASTY, Get 1 for 99¢**

\*excludes Super Yoopers  
LIMIT 1 COUPON PER CUSTOMER  
EXPIRES 2/20/97

**LIVONIA**  
IN KINGS ROW PLAZA  
S. OF 6 MILE  
16709 MIDDLEBELT  
427-4330

**DISCOUNT PRICES!**

**AUTO SHOW CARPET**  
Great for Rentals, Basements, Family Rooms, Cottages, and more

**CARPET REMNANTS**  
In a Variety of Sizes and Styles  
\$1 - \$4.95 Per Square Yd.

**NEW CARPET**  
In Stock Carpet Rolls  
• Philadelphia • Salem • Aladdin  
• Sutton • World • Queens

**\$5.95** Per Sq. Yd. and Up

**V.I.P. Floorcovering**  
29155 Plymouth Rd. (East of Middlebelt) Livonia  
Mon.-Fri. 9-5 (313) 422-7130 Saturday 9-2

**NOW OPEN!**

**35% - 50% OFF**  
...everything in the store!  
OVER 2,000 PATTERNS on DISPLAY (Instock & Special Order Available)  
Sculptured Borders, Self Adhesive Borders, Borders for \$1.99 and up, Large Library of Books  
Come in and browse!

**BORDER & WALLPAPER OUTLET**  
3500 Lilley Road In Canton  
(313) 397-6326

Mon., Tue. & Wed. 10-5 • Fri. 10-5 • Thurs. 10-8  
Sat. 10-3 • Closed Sunday

**SALE** **SWAN SWANSTONE KITCHEN SINKS**

Swanstone's Extra Deep Bowls Make Cleaning Dishes Easy!

**NOW \$189.00**  
Reg. \$251.86  
White or Bone  
Subject to stock on-hand  
No special orders

**NOW \$229.00**  
Reg. \$290.50  
White or Bone  
Subject to stock on-hand  
No special orders

**NOW \$229.00**  
Reg. \$290.50  
White or Bone  
Subject to stock on-hand  
No special orders  
Expires 1-26-97

Model KSSB-2522  
Single Bowl "22"x25" "9" deep bowl

Model KSDB-3322  
Double Bowl "22"x33" "9" deep bowl

Model KSLB-3322  
Large & Small Model "22"x33" "9" deep bowl

**MATHISON'S**  
Kitchen, Bath and Plumbing Showrooms

28243 Plymouth Livonia • 522-5633  
31535 Ford Rd. Garden City • 422-3888  
6130 Canton Center Canton • 455-9440

**NEW LOCATION**  
Create a new look with **DOORS and WINDOWS**

- WINDOWS
- STEEL DOORS
- FIBERGLASS DOORS
- TRAPP and FOX STORM DOORS
- DOORWALLS
- GARAGE DOORS 16x7 Insulated (model #37) Wayne Dalton \$625 (normal installation).
- INTERIOR DOORS
- VINYL SIDING & GUTTERS

**STEEL DOORS**  
Starting at **\$289\*** Installed

**STORM DOORS**  
Starting at **\$209\*** Installed  
\*Tax and Hardware Included

Check Us Out Before You Buy!  
**J & E INSTALLATION**  
"Family Owned and Operated" Licensed & Insured

NEW LOCATION  
20271 MIDDLEBELT RD.  
LIVONIA  
(Just S. of 8 Mile Rd.)  
810-473-6999

Best Service • Best Prices • Free Estimates  
Hours: M-Tu-W-F 9 to 4:30 • Th 9-8 • Sat 9-3

MOVIES



Bob Marham/Hollywood Pictures/Cinergi Productions

Action thriller: Charlie Sheen stars as Washington insider Bobby Bishop, who suddenly becomes marked for death by a mysterious assassin in "Shadow Conspiracy," opening Jan. 31.

COMING ATTRACTIONS

- 3 Scheduled to open Friday, Jan. 24
"FIREF CREATURES"
Comedy set in a small English zoo that is being taken over by a multinational corporation. Stars Jamie Lee Curtis.
"HAMLET"
Kenneth Branagh directs an outstanding cast in this telling of Shakespeare's classic tale. Stars Simon Russell Beale, Brian Blessed, Kenneth Branagh.
"IN LOVE AND WAR"
Romantic drama about the love affair that occurred between Ernest Hemingway and Agnes Von Kurowsky, the 28-year-old nurse who inspired "A Farewell to Arms." Stars Sandra Bullock, Chris O'Donnell, Mackenzie Astin, Ingrid Lacey.
ZEUS AND ROXANNE"
Romantic comedy about a marine biologist studying unusual relationships, including one between a dog and a dolphin and another between himself and a widowed musician. Stars Steve Guttenberg, Kathleen Quinlan, Miko Hughes.

SCREEN SCENE

A sampling of what's playing at alternative movie theaters across metro Detroit as reviewed by John Monaghan.
"Birmingham Theatre 211 S. Woodward, Birmingham. Call (810) 644-FILM for information. (\$6.50; \$4.25 matinees and seniors)
"Evita" (USA - 1996).
Madonna gets her chance to shine in the role of a lifetime: Argentina's Eva Peron in the musical drama based on the 1976 stage hit by Tim Rice and Andrew Lloyd Webber. Antonio Banderas co-stars as the Argentinian everyman who comments on the action.
"Shine" (Australia - 1996).
The hit at last year's Toronto Film Festival focuses on David Helfgott, a real-life concert pianist plagued by an overbearing father and mental illness. Though perhaps not as inspiring as you may have heard, it does examine the nature of creativity and shows that there are still talented directors populating "The Land Down Under."
"The Crucible" (USA - 1996).
Arthur Miller adapted his own play for the screen, the story of the Salem Witch Trials in which a spiteful girl controls the fate of a man she had an affair with. Winona Ryder and Daniel Day-Lewis star. Detroit

Film Theatre Detroit Institute of Arts, 5200 Woodward Ave., Detroit. Call (313) 833-2323 for information. (\$5; \$4 students)
"Synthetic Pleasures" (USA - 1995). 7 p.m. Jan. 20. A documentary look at the world of "virtual reality" and how it is invading so many aspects of our culture.
Magic Bag Theatre 22920 Woodward, Ferndale. Call (810) 544-3030 for information.
"Hong Kong action - "The Bride With White Hair" (1993) And "The Heroic Trio" (1993). Starts at 9 p.m. Jan. 21. Two reasons why Hong Kong has been such an influential force in world of action films. The first is a mystical adventure while the second finds a trio of superwomen fighting each other before banding together to take on the forces of evil. (Free)
"A Clockwork Orange" (USA - 1971). 9:30 p.m. Jan. 22. Stanley Kubrick's still-controversial treatise on the politics of violence. Malcolm McDowell plays Alex, a Beethoven-loving gang banger whose "rehabilitation" leads to a surprising conclusion. (\$2)
Main Art Theatre 118 N. Main Street at 11 Mile, Royal Oak. Films play through at least Thursday, unless noted otherwise. Call (810) 542-0180 for

information and showtimes. (\$6.50; \$4 students, seniors and matinee; \$3 twilight)
"Evita" (USA - 1996). See Birmingham Theatre listing above.
"Ridicule" (France - 1996). In the court of Louis XVI, a man from the country realizes that he must use his wits if he is going to carry out his mission: to save the people of his village from an epidemic. He does everything he can to extract royal favor until he nearly botches it by falling in love. A French export from director Patrice Leconte, starring Charles Berling and Fanny Ardant.
"The English Patient" (USA - 1996). Four people meet in a ruined monastery near the end of World War II in the movie many consider the best of last year. Ralph Fiennes, Kristin Scott Thomas, Juliette Binoche, and Willem Dafoe star. Maple Theatre 4135 W. Maple, Bloomfield. All titles play through at least next Thursday, unless noted otherwise. Call (810) 865-9090 for information. (\$6; \$2.95 twilight)
"Shine" (Australia - 1996). See Birmingham Theatre listing above.
"Evita" (USA - 1996). See Birmingham Theatre listing above.

007's Aston at Ford Museum

James Bond's Aston Martin DB-5, the gadget-loaded spy car that starred in 1964's film phenomenon "Goldfinger," will be on display at Henry Ford Museum Jan. 11 through March 9, 1997. Sometimes described as the car that made James Bond famous, the DB5 appeared in "Goldfinger" for only 13 minutes (ending with bond wrecking the car) but still captured the imagination of audiences worldwide. It proved so popular that it was resurrected for the next Bond film, 1965's "Thunderball." This particular DB5 - the DP/216/1 - is far more than

mere transportation. It is equipped with both offensive and defensive weaponry to assist its driver, James Bond - Agent 007 - whose business was spying on behalf of "Her Majesty's Secret Service."
The car is a film representation of author Ian Fleming's original philosophy about 007: "Bond may go wildly beyond the probable, but not beyond the possible." "On film, the car was an extension of Bond himself," said Donna Braden, a museum curator and one of the planners of the DB5 exhibit. "The cleverness of the car's accessories parallels

Bond's clever, quick wit and amazing, unorthodox ways of achieving goals."
Braden points out that the high-tech nature of the DB5 was extraordinary for its time, and is even amazing today. The current DB5 is a restored version, with all the "bells and whistles" of the original car in place but not necessarily in working order.
Museum hours are 9 a.m. to 5 p.m. all week. Admission is \$12.50; senior citizens \$2 and older \$11.50; youth ages 5-12 \$6.25; children under five and members admitted free. Special group rates are also available.

GUIDE TO THE MOVIES

Observer's Eclectic Guide to the Movies. A comprehensive listing of movies playing in various theaters across Detroit, including AMC Theatres, General Cinemas, Showcase Theatres, and United Artists Theatres. Lists titles, showtimes, and prices for each location.





Observer & Eccentric Community Classifieds

Where You will find... ANNOUNCEMENTS 600-690 Page D2 Autos For Sale 800-878 Page D2 Help Wanted 500-576 Page C4 Home & Service Guide 001-245 Page D3 Merchandise For Sale 700-754 Page D2 Pets 780-793 Page D3 Real Estate 300-398 Page B5 Rentals 400-464 Page B8

TO PLACE AN AD DIAL CLASSIFIED DIRECT Wayne County (313) 591-0900 Oakland County (810) 644-1070 Rochester/Rochester Hills (810) 852-3222 Fax Your Ad (313) 953-2232

WALK-IN OFFICE HOURS: Monday-Friday 8:30 am-5 pm AFTER HOURS: Use Our 24-Hour Voice Mail System (313) 591-0900 DEADLINES: For Placing, cancelling or correcting of line ads. PUBLICATION DAY: MONDAY ISSUE: 6:00 P.M. FRIDAY THURSDAY ISSUE: 6:00 P.M. THURSDAY

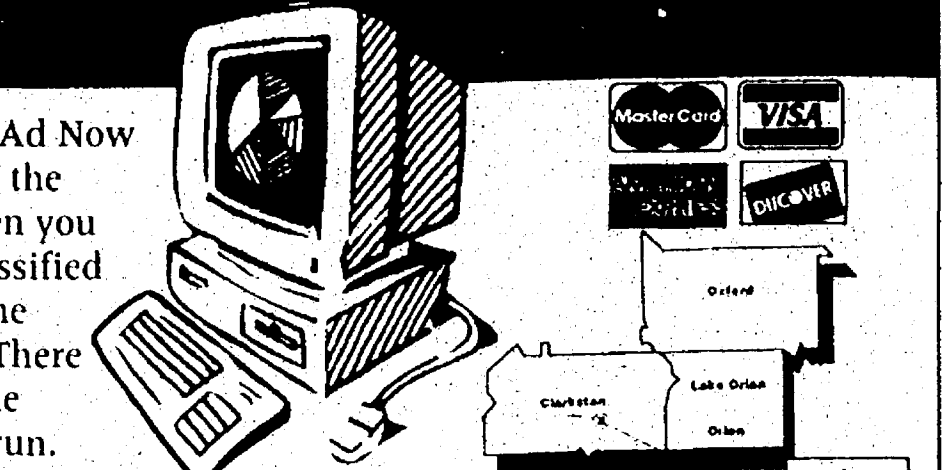
REALnet lets you view property listings on your home computer! REALnet is the address used by these Observer & Eccentric Advertisers: The Anderson Associates, Angel Financial Services, Century 21, at the Lakes, Century 21 Country Hills, Century 21 Country Squire, Century 21 Town & Country, Chamberlain Realtors, Coldwell Banker Schweitzer, Cornwell & Co., Hall & Hunter Realtors, Heritage Real Estate Better Homes and Gardens, The Michigan Group, Ralph Manual Associates, Re/Max Community Associates, Re/Max Partners, Remerica Family Realtors, Remerica Hometown II, Sellers First Choices, Weir, Manuel, Snyder & Ranke

Access them at http://oeonline.com/realnet.html To order Observer & Eccentric On-Line! call 313-953-2266 and get the software that will open the doors to REALnet.

303 Open Houses, 308 Canton, 308 Canton, 305 Birmingham/Bloomfield, 306 Brighton, 308 Canton. Includes listings for 'CHARMING' house, 'MOVE RIGHT IN!', 'CENTURY 21 ROW', 'GLENHARTY', 'PICTURE PERFECT RANCH', 'SURROUNDED BY WOODS!', 'CASTELLI & LUCAS', 'BUY IT SELL IT FIND IT Classifieds', '309 Clarkston'.

CLASSIFIED ADVERTISING

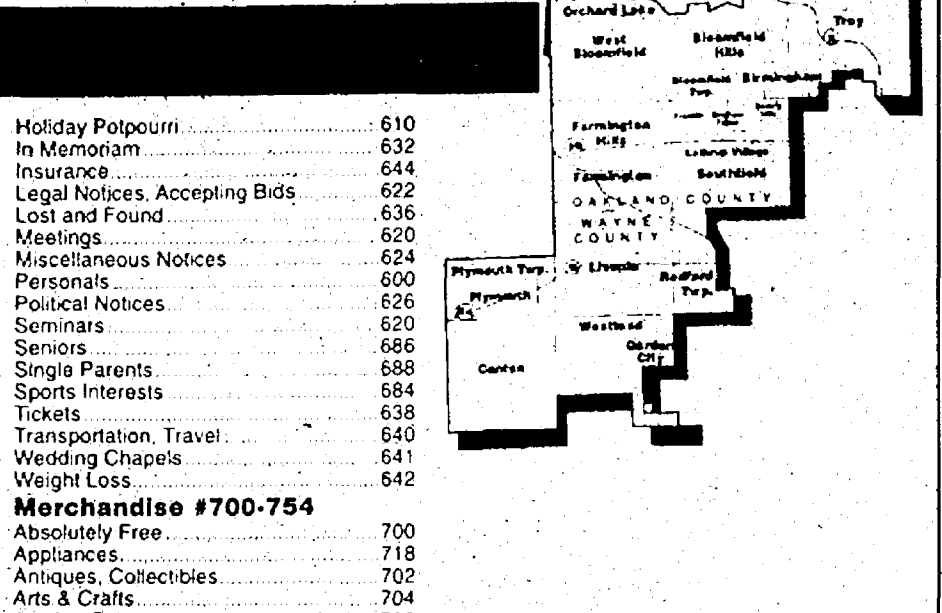
How to contact us: North Oakland County 810-475-4596 (Clarkston, Lake Orion, Oxford) Oakland County 810-644-1070 Rochester/Rochester Hills 810-852-3222 Wayne County 313-591-0900 FAX your ad 313-953-2232 24-Hour Voice Mail 313-591-0900 Internet Address http://oeonline.com



Your Classified Ad Now Appears on the Internet. When you place your classified liner in the newspaper. There is a 2 time minimum run.

Important Information:

Real Estate For Sale #300-388, Commercial/Industrial #390-398, Real Estate For Rent #400-644, Employment-Instruction #500-576, Animals, Pets, Livestock #780-793, AUTOMOBILES. Includes a list of services and their corresponding phone numbers.



Financing, Miscellaneous, Rentals, Leasing, Wanted, Autos By Make, Trucks For Sale. Includes a list of services and their corresponding phone numbers.

312 Detroit, 317 Garden City, 323 Howell, 325 Livonia, 325 Livonia, 325 Livonia. Includes listings for 'NEW ON MARKET', 'REMERICA HOMETOWN II REALTORS', 'BRICK RANCH', 'CASTLE GARDENS', 'LIVONIA'.

'NEW' LISTINGS From REAL ESTATE ONE. Includes listings for 'MINT CONDITION WESTLAND', 'ALL SPORTS LAKE ACCESS NOVI', 'ATTENTION FIRST TIME BUYERS REDFORD', 'A TOUCH OF COUNTRY IN LIVONIA', 'NEW CONSTRUCTION NOVI', 'EARN WHAT YOU'RE WORTH!', 'SURROUNDED BY WOODS!', 'CASTELLI & LUCAS', '309 Clarkston'.

WIN FOUR TICKETS To the Spring Home & Garden Show Jan. 30-Feb. 2, 1997. Includes details about the show, exhibitors, and how to win tickets.



375 Mobile Homes: OWN YOUR OWN home for approximately \$475 a month in the Westland Meadows Mobile Home Park. A must see! Call: (810) 588-6323

376 Homes Under Construction: SOUTH LYON New construction. This home has a full basement 2,850 sq ft colonial. Call: (810) 229-2085

379 Northern Property: CHARLEVOIX - Lake Charlevoix cottage, sandy beach. \$249,000. Call: 616-547-5484

382 Lots & Acreage Vacant: SOUTH LYON - Several beautiful wooded 1/2 acre lots (approximately) at Tangwood Golf community. Call: (810) 341-3050

388 Cemetery Lots: SINGLE cemetery space in Section V at Acadia Park Cemetery. Call: 810-334-5398

400 Apartments/Unfurnished: BIRMINGHAM DON'T RENT HERE! Unless You Love... Call: 810-649-6909

400 Apartments/Unfurnished: CLAWSON - 452 E. Elmwood 1 bedroom, carpet, blinds, appliances. Call: 647-7079

400 Apartments/Unfurnished: FARMINGTON HILLS - River Valley Apts. 1 bedroom. \$520. Rent includes water, verticals & carpet. Call: (810) 473-0035

400 Apartments/Unfurnished: LIVONIA'S FINEST LOCATION: Merriman corner 7 Mile. Near Livonia Mall. Call: 810-477-6448

378 Lake/River Resort Property: AU SABLE River 2-3 bedroom/2 bath permanent home w/277 ft of river frontage and a car attached garage. Call: (517) 668-3300

381 Southern Property: CONDO ON Pine Island in Florida (overlooks Port Charlotte Harbor). Call: (813) 944-0926

382 Lots & Acreage/Vacant: BRIGHTON SCHOOLS - 1 acre wooded lot, mature trees, parked near expressways. Call: 810-229-7887

386 Money To Loan/Borrow: EAGLE MORTGAGE \$555 Cash Fast \$555. Call: 1-800-332-8569

400 Apartments/Unfurnished: ANN ARBOR REAL ESTATE FOR RENT #400-498

400 Apartments/Unfurnished: CANTON FAIRWAY CLUB Golfside Apts. 1 & 2 Bedroom Free Golf. Call: 313-728-1105

400 Apartments/Unfurnished: DEARBORN HEIGHTS DEARBORN CLUB APARTMENTS. \$200 Security Deposit From \$495 FREE HEAT. Call: 313-561-3593

400 Apartments/Unfurnished: FARMINGTON HILLS IMAGINE! 12 unique floor plans. Call: (810) 474-4250

400 Apartments/Unfurnished: There's No Place Like Home At Woodridge Apartments. Call: (810) 477-6448

WAYNEWOOD APARTMENTS: Large 1 & 2 Bedroom Apartments FREE HEAT. Call: (313) 326-8270

387 Real Estate Wanted: RAZ PROPERTIES Where you get more cash for your property. Call: 313-532-3510

388 Cemetery Lots: ACACIA PARK - Southfield & 13 Mile - 3 available. Section E \$800 each or best offer. Call: 616-364-6010

400 Apartments/Unfurnished: AUBURN HILLS FABULOUS TOWNHOUSES OPEN WEEKENDS. Call: (810) 852-7550

400 Apartments/Unfurnished: CANTON LIMITED TIME ONLY MOVE IN SPECIAL 1 Bedroom \$475 Heat Included. Call: (313) 455-7200

400 Apartments/Unfurnished: FARMINGTON HILLS TWO BEDROOM APARTMENT HOMES. Call: (810) 557-0040

400 Apartments/Unfurnished: FARMINGTON MANOR: Across from shopping & theatre Studios & 1 bedrooms. Call: (810) 474-2552

400 Apartments/Unfurnished: GREAT APTS. GREAT LOCATIONS RENT INCLUDES Heat & Vertical Blinds. Call: (810) 477-6448

APARTMENT SHOPPERS GUIDE: Find the perfect apartment in about 10 minutes. Call: 810-351-0600

Scotsdale APARTMENT: 1 Bedroom \$500 2 Bedroom \$565. Call: (313)455-4300

400 Apartments/Unfurnished: BIRMINGHAM - 1 bedroom lower level unit. Call: (810) 648-5157

400 Apartments/Unfurnished: WINDSOR WOODS: Luxury Apartments & Townhomes. Call: (313) 459-1310

400 Apartments/Unfurnished: FARMINGTON HILLS RENT FROM \$1,075. Call: (810) 473-1127

400 Apartments/Unfurnished: FARMINGTON VILLAGE OAKS: Spacious studio apartment available. Call: 810-478-9113

400 Apartments/Unfurnished: PRESIDENT MADISON APTS.: From \$510. Call: 585-0580

FARMINGTON CHATHAM HILLS: Luxury Living. Attached Garages, Dishwashers, Microwaves, Indoor Pool. Call: (810)476-8080

ROCHESTER PLACE: The Place To Live Is... Low Move In Costs 1 & 2 Bedroom Apartments. Call: (810) 652-0808

It's A Great Deal!!! Style at VILLAGE SQUIRE: Move in by January 31st and your first months rent is only \$97. Call: 313-981-3888

400 Apartments/Unfurnished: THE SUMMIT NORTHWESTERN & MIDDLEBELT. Call: (810) 626-4396

400 Apartments/Unfurnished: GARDEN CITY: Spacious 1 bedroom apartments. Call: (313) 522-0480

400 Apartments/Unfurnished: HARLO APTS.: From \$495. Call: 939-2340

SOUTHFIELD FRANKLIN HILLS APARTMENTS: Low Move In Costs 2 Bedroom Apartments From \$615 HEAT INCLUDED. Call: 810-355-5123

ROCHESTER PLACE: 1016 Ironwood Ct. (810) 652-0808

NOVI WESTGATE VI: \$200 Security Deposit Suites from \$535. Call: 810-624-8555

400 Apartments/Unfurnished: FARMINGTON HILLS RENT ONE, GET ONE FREE!!! Call: 810-477-0133

400 Apartments/Unfurnished: GARDEN CITY: Spacious 1 bedroom apartments. Call: (313) 522-0480

400 Apartments/Unfurnished: CHATSFORD VILLAGE: Clean, spacious 1 bedroom. Call: 810-588-1466

Beautiful PARKHAVEN MANOR: Retirement Community "Live the lifestyle you deserve". Call: (810) 545-0707

SOUTHFIELD: Low Move In Costs 1 Bedroom Apartments From \$525 Heat Included. Call: (810) 355-4424

Westland HUNTINGTON ON THE HILL: 1 BEDROOM from \$495 2 BEDROOM from \$565. Call: (313) 425-6070

CANTON - PLYMOUTH Franklin Palmer Apartments: \$200 Security Deposit FROM \$490. Call: 313-397-0200

NOVI: EXCITING SENSATIONAL TOWNHOME. Call: 810-349-8200

green hill APARTMENTS: Situated within 77 beautiful acres of park and recreational paths. Call: (810)478-4664

WESTLAND Hawthorne Club APARTMENT: From \$500 \$200 Security Deposit. Call: (313)522-3364

Westland Low Move-in Costs Microwave & Window Treatments. Call: 313-425-0052

River Bend APARTMENTS: Located adjacent to naturally wooded Hines Park. Call: 313-425-0052

NOVI...10 Mile & Meadowbrook: COME OUT OF THE COLD... Call: (810) 348-9590



# Family support program gets high marks in state survey

At least 89 percent of Michigan families who participate in the Family Support Subsidy Program say the quality of their family life has improved, according to a Michigan Department of Community Health (MDCH) survey released earlier this month.

Of the 89 percent, more than 60 percent say their family life has greatly improved.

"It is gratifying to see that this has made such a positive impact in the lives of so many families,"

said Gov. John Engler. "This program illustrates Michigan's commitment to helping people who have a developmental disability remain a part of their family and their community."

The program, which is coordinated through MDCH, provides subsidies to assist families of children who have a severe developmental disability. Many of the children who receive the subsidy cannot talk, walk, or feed and dress themselves.

"Supporting families has

**■ The program, which is coordinated through MDCH, provides subsidies to assist families of children who have a severe developmental disability**

always been a high priority for Michigan's public mental health system," said MDCH Director James K. Haveman, Jr. "This program enables families to stay together and allows them the flexibility to purchase goods and

services locally that help them meet their unique needs."

"Families may purchase items that help them keep their child at home, including clothing, education aides, general household expenses, respite care, and medical expenses."

In addition to helping families keep children at home, the program has helped to reduce the number of children with severe disabilities in state-operated institutions from 104 in Fiscal Year 1985 to only six in Fiscal Year 1995. Without the subsidy, hundreds of other families would likely have needed an out-of-home placement for their child. As of Oct. 1, 1996 nearly 4,500 children with severe disabilities were receiving the subsidy.

"We're very pleased with these results," said Haveman. "It's been proven time and again that children who live with their families thrive within their home environment."

Children with severe developmental disabilities include those who have severe mental impairments, severe multiple impairments, and autism.

The subsidy program is evaluated every year.

SOURCE: Michigan Department of Community Health

## Continuing ed classes on tap at Schoolcraft

Registration for continuing education classes at Schoolcraft College continues through Feb. 5.

Persons registering will find 37 new classes among the 250 offered during the winter semester. Examples of new classes include Internet II-The Great Beyond; How to Achieve Excellent Customer Service; Creative Thinking; Divorce, Taxes and You; Winter Soups and Stews; Jazz Revisited; Dream Interpretation: A Path to Self-Knowledge; Your Two-Year-Old; and the Eldercare Connection: Resources for Caregivers.

Students age 60 or older may enroll in classes at reduced rates, with proof of age. As an added service, students may order their textbooks by mail. Simply mail, fax or drop off a duplicate of your class schedule by Jan. 24 and Continuing Education will package and have your books ready for pick-up on Jan. 31. For a \$5 fee, your books will be shipped to your home.

Persons may register by visiting the registration office in the McDowell Center Jan. 27, 28 and 29 or they may register the first week of classes, Feb. 3, 4 and 5 at the registration office.

Faxed registrations are accepted any time during this period. Registration forms are available in the winter class schedule.

For registration information, call (313) 462-4448. To fax registrations, dial (313) 462-4572.

## Zoo exhibit focuses on environment

The Detroit Zoo has opened "Ecotoons: Our Endangered Planet," an exhibition featuring editorial cartoons that focus on the global environment and conservation of the earth's natural resources.

The exhibit opened Saturday and runs through March 9. It will be displayed in the zoo's Wildlife Interpretative Gallery (WIG).

"Ecotoons" shows a satirical side of environmental and conservation issues. The collection of 95 works was compiled by the Cartoonists & Writers Syndicate, New York, and includes the works of cartoonists and graphic artists from 40 countries including the United States, France, Italy, Philippines, Poland, South Africa, Mexico, Norway, Russia, Brazil and Australia.

"Even though the artists speak different languages, the drawings deliver a message that can be understood by all," said Gerry Craig, curator of the WIG. "Conservation of the earth's natural resources and protection of the environment are concerns of people all over the world."

The drawings were displayed at the 1992 Earth Summit in Rio de Janeiro at the request of the United Nations and seen in 500 North American newspapers.

Admission to the WIG is included with regular zoo admission.

The Detroit Zoo opens at 10 a.m. 362 days a year. It is located at Ten Mile Road and Woodward Avenue in Royal Oak.

Admission is \$7.50 for adults; \$5.50 for senior citizens 62 and older and students; \$4.50 for children ages 2 to 12 and free for children under 2.

**BLOOMFIELD HILLS**  
**ALAN FORD**  
1245 Southfield Road  
(810) 333-3800

**CENTERLINE**  
**BOB THIBODEAU**  
26333 Von Dyke  
(810) 755-2100

**DEARBORN**  
**FAIRLANE FORD SALES**  
14585 Michigan Avenue  
(313) 840-5000

**DEARBORN**  
**VILLAGE FORD**  
23335 Michigan Avenue  
(313) 563-9900

**DETROIT**  
**JORGENSEN FORD**  
8333 Michigan Avenue  
(313) 584-2250

**DETROIT**  
**STARK HICKEY WEST**  
24760 West Seven Mile Road  
(313) 538-6600

**DETROIT**  
**RIVERSIDE FORD SALES**  
1833 East Jefferson Avenue  
(313) 567-0250

**FARMINGTON HILLS**  
**TOM HOLZER FORD**  
39300 West Nine Mile Road  
(810) 474-1234

**FERNDALE**  
**ED SCHMID FORD**  
21400 Woodward Avenue  
(810) 399-1000

**FLAT ROCK**  
**SUPERIOR FORD**  
22675 Gibraltar Road  
(313) 782-3400

**LIVONIA**  
**BILL BROWN FORD**  
32222 Plymouth Road  
(313) 421-7000

**MT. CLEMENS**  
**MIKE DORIAN FORD**  
35900 Grand Avenue  
(810) 792-4100

**MT. CLEMENS**  
**RUSS MILNE FORD**  
43870 Grand Avenue  
(810) 293-7000

**NORTHVILLE**  
**MCDONALD FORD SALES**  
350 West Seven Mile Road  
(810) 349-1400

**OAK PARK**  
**MEL FARR FORD**  
24750 Greenbelt Road  
(810) 967-3700

**PLYMOUTH**  
**BLACKWELL FORD**  
41001 Plymouth Road  
(313) 453-1100

**REDFORD**  
**PAT MILLIKEN FORD**  
9420 Telegraph Road  
(313) 253-3100

**ROCHESTER**  
**HUNTINGTON FORD**  
2890 South Rochester Road  
(810) 852-0400

**ROYAL OAK**  
**ROYAL OAK FORD**  
550 North Woodward Avenue  
(810) 548-4100

**SOUTHFIELD**  
**AVIS FORD**  
29200 Telegraph Road  
(313) 353-7500

**SOUTHGATE**  
**SOUTHGATE FORD**  
16501 Fort Street  
(313) 282-3436

**ST. CLAIR SHORES**  
**ROY O'BRIEN**  
22201 Nine Mile Road  
(810) 776-7600

**STERLING HEIGHTS**  
**JEROME-DUNCAN**  
Von Dyke at 17 1/2 Mile  
(810) 268-7500

**TAYLOR**  
**RAY WHITFIELD FORD**  
10725 S. Telegraph Road  
(313) 291-4300

**TROY**  
**TROY FORD, INC.**  
777 John R.  
(810) 585-4000

**TROY**  
**DEAN SELLERS FORD**  
2600 West Maple Road  
(810) 643-7500

**WARREN**  
**AL LONG FORD**  
13711 Eight Mile Road  
(810) 777-2700

**WATERFORD**  
**FLANNERY FORD, INC.**  
5900 Highland Road  
(810) 356-1260

**WAYNE**  
**JACK DENNER FORD**  
37300 Michigan Avenue  
(313) 721-2600

**WESTLAND**  
**NORTH BROTHERS FORD**  
33300 Ford Road  
(313) 421-1300

**WOODHAVEN**  
**GORNO FORD**  
22925 Van Dyke Road  
(313) 676-2200

**FORD**  
**THINK FORD FIRST!**  
Metro Detroit Ford Dealers



## Think '97 Ford Contour!

One drive will surprise you!  
This low payment will amaze you!

Only  
**\$198!**

Per month/24 month lease\*



### Contour GL Features . . .

- Standard Dual Airbags\*\*
- Air Conditioning
- Automatic
- AM/FM Cassette Stereo Radio
- Speed Control
- Front Wheel Drive

Over two thousand '97 Contours in stock!

Stop by any one of your 31 Metro Detroit Ford Dealers today!

1997 CONTOUR GL 24,000 MILE/24 MONTH LEASE	
1st month payment	\$ 198.04
Refundable security deposit	225.00
Down payment (Net of RCL Cash)	1,725.00
Cash due at signing	\$ 2,148.04

**Don't wait! This offer ends February 15!**

\*Lease payments based on MSRP of \$16,945 for '97 Contour GL with P.E.P. 236A excluding title, taxes, and license fees. 24-month closed-end Low Mileage Ford Credit Red Carpet Lease. Lessee may have the option to purchase vehicle at lease end at a price to be negotiated with dealer at signing. Lessee is responsible for excess wear and tear and \$0.15 per mile for mileage over 24,000 miles. Credit approval/insurability determined by Ford Credit. For special lease terms and \$1400 RCL Cash, you must take new retail delivery from dealer stock by 2/15/97. Monthly payments total \$4752.98 excluding tax and other fees. \$1400 RCL Cash may be taken as cash, but is used towards down payment in monthly lease example shown above. \*\*Always wear your safety belt and seat children in back.







Westland houses Vision Lanes

Call it a resurrection, or even a minor miracle, but like the "Phoenix" that arose from the ashes, Fiesta Lanes on Ford Road in Westland has been taken over by new owners and new management.

They have re-opened for business as of last weekend, but it was a monumental task to get this building back in shape.

No more leaky roofs, no more automatic pinsetters that didn't work half the time. Under the direction of Greg Sicilia, this is now a very nice facility.



AL HARRISON

It was not expected by some to ever be a full-scale bowling center again. The building and facilities were badly run down, the last of the leagues left with bad feelings and even Channel 2 gave it some unfavorable publicity, naming it in the "Hall of Shame."

There were numerous attempts to sell the business and none worked out, so it stayed vacant.

It was up to the owner of the property, Mike Paglia, to make a decision. His choice was the right one, as he hired some very experienced bowling people to operate the facility.

One of the first orders of business was to get a new name to go along with the new image.

Thus we now have "Vision Lanes" added to the bowling community.

One of the very first tasks was to get a new roof. The old one leaked so badly that league bowlers had to get a ball that would react well in water instead of oil.

Automatic scorers were installed, the 32 lanes were stripped and re-surfaced, new masking units were installed.

The ceiling tiles were replaced, the carpets were good, just needed a cleaning, and a separate room was set up for the video games. They were kept separate so the electronic beeps, pings and zings would not disturb the bowlers.

At Vision Lanes, the bowlers come first, ahead of all other functions. The cocktail lounge and food service has been improved and all facilities have been designed to suit the needs of the customers.

There are still a few kinks to work out, and they are looking for more help in the food service and lounge, need a pin jumper and snack bar help as well.

Since this is really mid-season opening, there are new leagues being formed. This will be something for everyone. From Youth Leagues to Senior Citizens.

There will even be an instructional league for beginning bowlers of all ages.

Greg Sicilia grew up in the bowling business, having the erstwhile Cass Sicilia for a father. Cass is well remembered by oldsters for having been the proprietor of Crest Lanes, and later serving the bowling community for many years as Executive Director of the Bowling Centers Association (BCA).

In recent times, the Sicilia family has owned and operated Airport Lanes in Jackson. Greg knows that this house needs a lot of hard work to restore a good public image and he knows just what it takes to bring back the bowlers.

They will be treated with all due respect, the facilities will be nicely kept up and maintained. Perhaps the two most important factors will also be there - a good lane condition and decent food in the snack bar will be the rule.

Vision Lanes is starting out with a short season league on Monday and Thursday nights. There will be plenty of open bowling time available, a great opportunity to get some extra practice, or just go out and have some fun bowling.

BOWLING HONOR ROLL

Super Bowl (Canton): Saturday Night Specials - Dan Briody, 223-214-237/874; Andy Shiner, 212-244-623; Rich Rushlow, 206-278/620; Richard Suzio, 233-578; Joyce Rushlow, 193/549; Barb Mitchell (132 average), 187.

Garden Lanes (Garden City): St. Linus Classic - Brian Jonca, 268-245-247/760; Mike Baldwin, 285-256-217/758; Dave Barina, 245-244-248/757; Jerry Urban, 257-234-244/735; Dave Bazner, 25-207-259/721; Gary Czaja, 235-255-221/711; Ed Stephenson, 247-256/702.

Woodland Lanes (Livonia): Wonder Women - Senie Engebretson, 254/636.

Bators - John Chouinard, 268/744; Jim Hejka, Jr., 279/689; Bob Loucks, 268/689;

Jeep Newton, 257/677; Vaughn Pistolesi, 669.

Ford Parts - Marc Mattus, 667; Brennan, 267/698; Mark Wenzel, 663; Scott Beglin, 663.

Cloverlanes (Livonia): All-Star Bowlerettes - Sandy Winbiger, 216-258-207/681; Petyes Wray, 235-257/680; Gloria McKenney, 229-257/675; Lisa Keough, 258-213-202/673; Matti Marshall, 222-207-234/663; Jackie Heikkinen, 243/662; Gwen Finley, 278/647.

St. Aidan's Men - Tony Kaluzny, 232/616; Harry Washburn, 251/639; Vince Bastine, 219/618; Ernie Wagner, 240/609; Joe Naujokas, 248/628; Jim Halpin, 236.

Sunday Youth Classic (Traveling) Darin Flores (age 15), 300/642.

Tuesday Detroit Edison Men - Gary Fierk, 269/720.

Worshiper Lanes (Livonia): Nite Owls - Nate Shields, 279-265/713; Kenny Mynatt, 268/664; Gary Steinman, 237/658; Joe Faletti, 258/637; Ray Kufel, 238/628.

Worshiper Classic - Gary Regulski, 782; Chris Klizinski, 279/782; Pat Agius, 279/782; Dave Kalliszewski, 299/759; Don Donagan, 754.

Motor City Men's Early - Ken Gignac, 300/722; Keith Hubbell, 276/688; Bob Coopac, Jr., 300/680; Jim Molinar, 661; Art Maki, 257/648.

Merit Bowl (Livonia): Delphi Tuesday Men's - Bob Truskowski, 246-259-246/751; Stan Gogacki, Sr., 255-248-235/738; Hal Kleiss, 210-247-268/725; Rick Biegas, 245-204-256/705; Roy Williams, 236-222-236/694; Len Gorecki, 244-201-228/673; Dennis Gunaca, 278 (100 pins over average).

Ladies Doubles - Toots McKimsey, 233-269-268/770; Carol Jacobs, 278-213/671; Sandi Kumm, 233-264/690.

Lost Weekenders - C.J. Bishop, 300. Senior House - Robert Trent, Sr., 279/753; Bill Funke, 276/729; Marc Rodriguez, 262/717; Paul Aust, 259/733; D.J. Archer, 258/709; Steve Ashbay, 258/708.

Mayflower Lanes (Redford): Good Neighbors - Ruth Chappell (118 average), 198.

Friday Seniors - Mel Albite, 245/689; Bob Deter, 246/649; Ted Mack, 232/645; Art Kuznar, 258/612; Don Hochstadt, 253/597.

Monday Seniors - Cyril Kosmoski, 214/609; Art Kuznar, 258/625; George Komptowicz, 222/648; Jack Dahlstrom, 246/659; Fred Smith, 232/613; Jim Klebba, 237-245/685.

Wednesday Men's Senior Classic - Ron Lancaster, 267-233/677; Wil Soukas, 240-199-265/704; Spider King, 250; Al Holden, 245/635; Jack Dahlstrom, 243/609; Tom Pawlowski, 247/625; Ted Kress, 268-226/657.

Piazza Lanes (Plymouth): Western Wayne Youth Traveling Classic - Matt Bolden, 258; Brent Kossick, 238-205-221/664; Bill Collins, 243-226/662; Todd Schaff, 259/640; Jeff Monkiewicz, 242.

Country Lanes (Farmington): Loon Lake - Brian Schade, 245/587; Leon Gribecek, 237/645; Robert Stadler, 239/626; John Munn, 237; Don Wagner, 237; James Salling, 235/579.

Sunday Goodtimers - Mike D'Angelo, 245-200; Al Harrison, 234-220/608; Mike Kovacs, 234-215/624; Todd Worthinger, 234; Mark Silverstein, 234; Jay Weiss, 214.

Wednesday Knights - Dan Cohen, 290-280/759; Rick Ballink, 257-257/758; Scott Wright, 266; Tom Jenkins, 258/675; George Kassa, 235-231/679.

Wednesday Night Ladies - Anita Calchary, 202/527; Bev Facinetti, 201; Susan Burk, 539.

Advanced Youth (seniors) - Chuck Barstow, 192; Ralph Pearce, 190.

Country Keglers - Dave Kalliszewski, 256/696; Joe Mainardi, 255/696; Walt Ulrich, 255/705; Chuck Shimko, 247/641; Ken Richardson, 245/650.

Spare & Strikes - Kevin Joy Landacre, 201/571; Sheryn McMahan, 207/558; Patti LaPlante, 200/521.

Ladies Singles - Tina Schaefer, 224-219/634; Susan Paschal, 258/653; Michelle Gill, 200.

Greenfield Mixed - Roman Supron, 257-248-212/717; Debbie VanMeter, 224/603; Jim Taylor, 256-233/647; Mike Stefani, 253-212/647; Debbie Blanchard, 223-212.

St. Paul's Men - Kevin Klemet, 244; Lorne Davey, Jr., 237; David Bilsion, 234; Mark Clapas, 239.

Country Janes - Lorraine Kujawa, 203/523; Joyce Patterson, 202/534; Lin Huber, 201/552; Diane Walsh, 201; Katie Szonye, 199/512.

Western Wayne - Kathy Jonez 214/548; Laurie Glissman, 209/550; Elaine Crawford, 192/561.

Suburban Proprietors Traveling - Janet Doering, 247; Sabrina Jones, 234/575; Lili Vandervevet, 210; Pat Garry, 207; Willie McFarlin, 207/570.

Bel-Aire Lanes (Farmington): Our Lady of Sorrows - Lloyd Himebauch, 224/602; Cash Tryban, 230; Leif Olsen, 236; B.T. Thelsen, 227.

Early Birds - Karen Weidl, 200.

Salad Bowlers - Hersal Reupp, 209; Barbara Urban, 203.

Plum Hollow Lanes (Southfield): Tuesday Mixed - Leon Burke, 253-306-225/684.

WDBA - Marion Romelli, 243.

North Subs - Marion Romelli, 243.

Nite Train Express - Steve Boyce, 235; William Moore, 258; Steve Williams, 253-221-227/701.

L.T.B. - Donna Ross, 222; Gregory Brown, 227-244-237/708; Johnnie Jernigan, 257; Kyra Joy Hope, 229-221/624; Veronic Tubbs, 236/608; Tony Thomas, Jr., 244-234/677.

Churchill slides past Patriots in WLAA tussle

Volleyball

Junior Beth Rutkowski came off the bench to deliver a pair of key hits as Livonia Churchill earned a hard-fought 15-9, 15-13, 15-12 Western Lakes Activities Association volleyball win Wednesday over Livonia Franklin.

Rutkowski recorded two kills with the score tied at 12 and Mogan McGinty, who led the Chargers with 19 kills, put the finishing touches on the win.

Churchill is now 13-2-4 overall and 2-0 in the WLAA. Franklin falls to 7-4-1 and 1-1.

"Franklin played tough defense and played with a lot of spirit," Churchill coach Mike Hughes. "The score was not indicative how tough Franklin made things for us."

Lori Leszczynski added 14 points, while Jenny Duncan and Lisa Fabirkiewicz contributed 10 and eight, respectively.

Danielle Sockolosky served 18

points, while setter Kari Buzewski recorded 40 assists.

Andrea Will had 23 digs. "She just played superb defense," Hughes said. "And she made only one error."

Brooke Hensman and Missy Blanton each had 10 kills for the Patriots.

Blanton, who plays the right side, attacked at a .615 clip. She also had six digs and three blocks.

Hensman contributed 16 digs and three blocks.

Setter Randi Wolfe collected 23 assists.

Stevenson tops North

It wasn't pretty, but Livonia Stevenson earned a 15-8, 16-7, 13-15, 15-11 WLAA victory Wednesday at North Farmington.

Gina Palmeri was Stevenson's

top hitter with 13 kills. Whitney Crosby added seven kills and 12 aces, while Kelly Kristy registered six kills.

Setter Nicole Tobin collected 19 assists. Beth Pinneo went nine-for-nine serving.

Stevenson is now 11-2-1 overall and 2-0 in the Western Lakes.

"We've been struggling since Christmas," Stevenson coach Kelly Graham said. "We been playing just well enough to get a win."

Vikings sweep Glenn

All-Stater Becky Cummings had 22 kills and seven blocks Wednesday to spark host Walled Lake Central past Westland John Glenn in a WLAA-Lakes Division match, 15-5, 15-10, 15-2.

The loss drops Glenn to 7-8-1 overall and 0-2 in the Lakes.

Setter Jamie Romej had nine digs and three assist-blocks in the loss. Chrissy Harkless added four kills and three assist-blocks.

Clarenceville triumphs

Livonia Clarenceville opened its Metro Conference season Thursday with a convincing 15-1, 15-7 victory at Grosse Pointe Woods University-Liggett.

Michelle Berry was the top hitter for the Trojans (9-6-1 overall) with eight kills.

Other contributions came from Jackie Kibiko (17 digs/three aces), Danielle Sledz (three aces), Amy Jones (three kills) and Nicole Riedl (23 good sets with 15 assists).

Blazers whip Regina

Livonia Ladywood improved to 18-2 overall and 2-0 in the Central Division of the Catholic League with a 15-3, 15-4 win over visiting Harper Woods Regina.

Nicole Vondracek led the winners with six kills, while Mary Lu Hemme added six digs and two aces. Sarah Poglits had nine assists.

DISCOUNT TIRE CO. CHEAP PRICES! BRAND NEW STEEL RADIALS!

4 FOR ANY SIZE LISTED \$80 (P155/R-12, P155/R-13, P155/R-13, P175/R-13)

4 FOR ANY SIZE LISTED \$116 (P185/R-13, P195/R-14, P185/R-14, P205/R-14)

4 FOR ANY SIZE LISTED \$124 (P205/R-15, P225/R-15, P215/R-15, P235/R-15)

"When You're Ready To Get Serious" BFGoodrich Tires

Radial T/A \$39.99, Radial All-Terrain \$72.99, Comp T/A HR \$65.99, Radial Mud-Terrain \$91.99

MICHELIN XW4 / XZ4 \$65.99

ALL SEASON	ARIZONIAN SA4	ARIZONIAN LIMITED EDITION RADIALS
\$41.99 (P175/65R14)	\$49.99 (P185/75R14)	\$61.99 (P185/70R14)
P185/70R-14: 36.99	P195/75R-14: 51.99	P195/70R-14: 62.99
P195/70R-14: 36.99	P205/75R-14: 52.99	P205/70R-14: 63.99
P205/70R-15: 44.99	P205/75R-15: 55.99	P215/70R-15: 67.99
P215/70R-15: 46.99	P215/75R-15: 56.99	P225/70R-15: 70.99
P235/75R-15: 44.99	P225/75R-15: 56.99	P255/70R-15: 78.99
P205/70R-14: 42.99	P235/75R-15: 58.99	

PERFORMANCE RADIALS \$48.99, ROADBOOTS \$124.99, GOOD YEAR TOURING EDITION \$54.99, EAGLE RH \$55.99

DISCOUNT TIRE CO. INC. AMERICA'S LARGEST INDEPENDENT TIRE CO. OVER 300 GREAT LOCATIONS NATIONWIDE

Hours: MON-FRI 8:00-6, SAT 8:00-5. Great Used Tires \$5 & UP. Language Welcome.

Locations: Farmington Hills, Clinton Township, New Baltimore, Centerline, Livonia, Port Huron, Canton, Southgate, Ypsilanti, E. Ann Arbor, W. Ann Arbor.

MIKES TIRE OIL CHANGE, FILTER, LUBE \$12.99

MIKE'S TIRE 15066 Middlebelt (Just South of 5 Mile) Serving You Over 25 Years (313) 261-8151

Hours: T-W-F 8-6; M-TH 8-8; SAT 8-4

Buy TIRES Direct at WHOLESALE PRICES





EMPLOYMENT

500 Help Wanted General

DRIVER
For the Luxury Senior Citizen...
TRANSFER DRIVERS U-HAUL

DRIVERS LOCAL
DRIVERS
DRIVERS WANTED

DRIVERS WANTED
DRIVERS WANTED
DRIVERS WANTED

DRIVERS WANTED
DRIVERS WANTED
DRIVERS WANTED

DRIVERS WANTED
DRIVERS WANTED
DRIVERS WANTED

DRIVERS WANTED
DRIVERS WANTED
DRIVERS WANTED

500 Help Wanted General

ELECTRICIAN JOURNEYMAN
ELECTRICIAN MACHINE REPAIR
ELECTRICIAN

ELECTRICIAN
ELECTRICIAN
ELECTRICIAN

ELECTRICIAN
ELECTRICIAN
ELECTRICIAN

ELECTRICIAN
ELECTRICIAN
ELECTRICIAN

ELECTRICIAN
ELECTRICIAN
ELECTRICIAN

ELECTRICIAN
ELECTRICIAN
ELECTRICIAN

500 Help Wanted General

FIELD SERVICE TECHNICIANS
FIREFLASH INSTALLERS
FITTER

FITTER
FLORAL DESIGNER
FLORAL DESIGNER

FLORAL DESIGNER
FLORAL DESIGNER
FLORAL DESIGNER

FLORAL DESIGNER
FLORAL DESIGNER
FLORAL DESIGNER

FLORAL DESIGNER
FLORAL DESIGNER
FLORAL DESIGNER

FLORAL DESIGNER
FLORAL DESIGNER
FLORAL DESIGNER

500 Help Wanted General

GRINDERS EXPERIENCED
GROUNDSKEEPER
GROUNDSKEEPER

GROUNDSKEEPER
GROUNDSKEEPER
GROUNDSKEEPER

GROUNDSKEEPER
GROUNDSKEEPER
GROUNDSKEEPER

GROUNDSKEEPER
GROUNDSKEEPER
GROUNDSKEEPER

GROUNDSKEEPER
GROUNDSKEEPER
GROUNDSKEEPER

GROUNDSKEEPER
GROUNDSKEEPER
GROUNDSKEEPER

500 Help Wanted General

HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES

HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES

HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES

HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES

HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES

HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES
HOTEL EXPERIENCED SALES

500 Help Wanted General

IMPORT/EXPORT AGENT
INFORMATION TECHNICIAN
INFORMATION TECHNICIAN

INFORMATION TECHNICIAN
INFORMATION TECHNICIAN
INFORMATION TECHNICIAN

INFORMATION TECHNICIAN
INFORMATION TECHNICIAN
INFORMATION TECHNICIAN

INFORMATION TECHNICIAN
INFORMATION TECHNICIAN
INFORMATION TECHNICIAN

INFORMATION TECHNICIAN
INFORMATION TECHNICIAN
INFORMATION TECHNICIAN

INFORMATION TECHNICIAN
INFORMATION TECHNICIAN
INFORMATION TECHNICIAN

500 Help Wanted General

J.H. BENNETT & CO. INC.
KACEY'S HALLMARK
KACEY'S HALLMARK

KACEY'S HALLMARK
KACEY'S HALLMARK
KACEY'S HALLMARK

KACEY'S HALLMARK
KACEY'S HALLMARK
KACEY'S HALLMARK

KACEY'S HALLMARK
KACEY'S HALLMARK
KACEY'S HALLMARK

KACEY'S HALLMARK
KACEY'S HALLMARK
KACEY'S HALLMARK

KACEY'S HALLMARK
KACEY'S HALLMARK
KACEY'S HALLMARK

500 Help Wanted General

LEGAL SECRETARY
LEGAL SECRETARY
LEGAL SECRETARY

LEGAL SECRETARY
LEGAL SECRETARY
LEGAL SECRETARY

LEGAL SECRETARY
LEGAL SECRETARY
LEGAL SECRETARY

LEGAL SECRETARY
LEGAL SECRETARY
LEGAL SECRETARY

LEGAL SECRETARY
LEGAL SECRETARY
LEGAL SECRETARY

LEGAL SECRETARY
LEGAL SECRETARY
LEGAL SECRETARY

500 Help Wanted General

MAINTENANCE HELP
MAINTENANCE HELP
MAINTENANCE HELP

MAINTENANCE HELP
MAINTENANCE HELP
MAINTENANCE HELP

MAINTENANCE HELP
MAINTENANCE HELP
MAINTENANCE HELP

MAINTENANCE HELP
MAINTENANCE HELP
MAINTENANCE HELP

MAINTENANCE HELP
MAINTENANCE HELP
MAINTENANCE HELP

MAINTENANCE HELP
MAINTENANCE HELP
MAINTENANCE HELP

500 Help Wanted General

MAINTENANCE PERSON
MAINTENANCE PERSON
MAINTENANCE PERSON

MAINTENANCE PERSON
MAINTENANCE PERSON
MAINTENANCE PERSON

MAINTENANCE PERSON
MAINTENANCE PERSON
MAINTENANCE PERSON

MAINTENANCE PERSON
MAINTENANCE PERSON
MAINTENANCE PERSON

MAINTENANCE PERSON
MAINTENANCE PERSON
MAINTENANCE PERSON

MAINTENANCE PERSON
MAINTENANCE PERSON
MAINTENANCE PERSON

# EMPLOYMENT

## 500 Help Wanted General

**MANAGER**  
Farmington Hills distributor of Business Forms, Commercial Print and Advertising Supplies is seeking a dynamic business and operations Manager. Successful candidates should have a financial, marketing, personnel management, distribution background. Must have working knowledge of computer operations. Experience in a related industry is a plus. Competitive salary and benefits. Please send resume and salary requirements to: Jonathan Grant, The Reliance Group, 2350 Orchard Park Dr., Farmington Hills, MI 48335.

**MANAGER NEEDED** for building supply store in the Brighton area. Must have background in construction. We offer competitive salary, medical & dental insurance, advancement, commission & profit sharing. Send resume to: 12584 Inkster Rd., Redford, MI 48239.

**MANAGER** needed for small residential setting in Western Wayne County. Must be experienced with dual-diagnosed individuals. \$18K plus benefits to start. Please send resume to: P. O. Box 354, Wyandotte, MI, 48192. EOE

**MANAGER**  
Property Management company seeking a responsible person to manage 74 unit apartment complex in Oakland County. MUST have experience in leasing, personnel supervision, and possess the ability to manage all aspects of an apartment complex. Send resume and salary requirements to: Bloomfield, P.O. Box 255905, West Bloomfield, MI 48325-3005.

**MANAGERS**  
Large property management company in need of experienced residential managers. Must have at least 2 years experience managing apartment communities with at least 200 units. Call (810) 354-9900, ext. 891 or Fax resume to: (810) 827-4278.

**MANAGER TRAINEE**  
To \$24,000. National company, excellent training, advancement. All backgrounds considered.  
Phone: (810) 473-7210  
Fax: (810) 473-7548  
Greene & Assoc. Personnel

**MANY GENERAL LABOR OPENINGS!**  
Temp - Perm and Long Term!  
Assemblies Warehouse  
Machining Shop Packaging  
Press Operators Packers  
Printing Press - Experienced, \$7 hr.  
Great pay, cash bonuses, temp/reimbursement, over-time and holiday pay.

**SNELLING PERSONNEL SERVICES**  
LIVONIA 312-266-8600  
SOUTHFIELD 810-330-1000  
AUBURN HILLS 312-973-7500  
TAYLOR 312-284-0777

**MARGIN CLERK**  
Large Financial Services Firm of Detroit has immediate openings. Fully available with growth potential. Positions require:  
• A minimum of 2 yrs. experience in Margins  
Other operation positions also available.  
Send resume with salary expectations to Human Resources, P. O. Box 43338, Detroit, MI 48243. EOE

**MARKETING ASSISTANT**  
Fast paced marketing firm has immediate opening for Marketing Assistant. Life insurance and/or annuity experience a must. Must be highly motivated with a positive attitude. Please send resume to:  
P.O. Box 250786  
West Bloomfield, MI 48325

**MARKETING ASSISTANT**  
Real Estate advisory company seeking an experienced Marketing Assistant. Must have excellent phone skills, computer skills, and a positive attitude. Please send resume to:  
P.O. Box 250786  
West Bloomfield, MI 48325

**MARKETING COORDINATOR**  
Join growing marketing team of established company. Seeking an energetic individual with excellent presentation skills. Will meet with clients, create materials and handle press releases.  
810-344-6700 Fax: 810-441-6704

**MARKETING DIRECTOR**  
Residential property management background preferred. Low \$50's. 36700 Grand River, Farmington Hills, MI 48334. Call 810-442-9709

**MARKETING/OFFICE MANAGER**  
Growing consulting firm seeks highly motivated individual to coordinate activities of the office, conduct market research and coordinate marketing programs. Must have demonstrated ability of Microsoft PowerPoint, Word and Excel and be able to work independently. Excellent salary and benefits. Please send resume and cover letter to: Orr & Boss, Attn: Laura, 13600 Otter Court, Livonia, MI 48150

**MARKETING REP TRAINEE to \$45K**. Salary, benefits, bonus. Personnel Dept.  
810-524-1500. Fax: 524-2651.

**MARKETING RESEARCH** - Seeking research analyst with at least 5 yrs experience in either qualitative or quantitative research. Fax resume to: Strategic Research Associates at: 1-810-778-2938

**MARKING MACHINE OPERATOR** - We are a Ford vehicle 1 rated supplier with an immediate need for a MARKING MACHINE OPERATOR (1st shift) and a CLEAN-UP PERSONNEL (part time, afternoon). No experience necessary. Blue print reading helpful. We provide an active and positive work environment, competitive compensation with benefit package. Qualified applicants send resume to: Carl Dennis Wesener at Intra Corp., 888 Manufacturers Dr., Westland, MI 48185.

**COLD HEADER OPERATORS**  
Clean, modern manufacturer desires operators for afternoons & nights. Excellent wages, benefits, 401K, tuition reimbursement and education. Require: 2 years experience, own tools, good work ethic. Respond to: Cold Header Operator, Volvo Products, 41555 Ann Arbor Road, Plymouth, MI 48170

**MECHANIC**  
Crafts of Detroit, Inc. is now hiring individuals for a Mechanic. Excellent benefit package. (810) 740-7541

**MECHANIC**. Excellent opportunity for experienced mechanic in growing transportation co. PM and repairs on Ford vehicles. Position requires experience. Must have own tools. Competitive wages and benefits. Apply in person Mon-Fri 9am-4pm at 27500 Woodward, Farmington Hills & Midland, Romulus, MI.

## 500 Help Wanted General

**MECHANIC - HEAVY EQUIPMENT**. Experienced. Needed immediately. Will consider truck mechanic. (313) 591-3466

**MECHANIC HELPER**. Willing to work. Must have some knowledge. (313) 421-5600

**MECHANIC**. Position available immediately for packaging plant. Electrical and mechanical experience required. Competitive salary and benefits. Apply at: 3720 S. Varsity, Wayne

**MOBILE REPAIR MECHANICS**. Immediate Full-time positions available for mobile repair mechanics. Must have own tools, valid drivers licenses & able to drive standard Transmission.  
Excellent Benefits.  
Free Uniforms.  
Apply at:  
**U-HAUL**  
Repair Shop  
2960 Michigan Ave.  
Livestock, MI  
No Phone Calls Please!  
EOE

**MECHANICS**. For growing car company. Call for applications:  
313-591-2123

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS**. Immediate Full & Part time positions available at our Farmington Hills repair shop. Must have own tools, valid drivers licenses & able to drive standard Transmission.  
Excellent Benefits. Free Uniforms.  
\$10-12 per hour.

**MECHANICS HELPER**. For growing car company. Call for applications:  
313-591-2123

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

**MECHANICS HELPER**. Very busy shop needs Mechanic's Helper. 401k benefits after 90 days. Apply: 401k benefits after 90 days. Apply: 401k benefits after 90 days. Canton Center Rd. 313-454-9930

## 500 Help Wanted General

**MORTGAGE OPENINGS ACCOUNT EXECUTIVES \$65,000**. LOAN OFFICERS \$55,000. UNDERWRITERS \$40,000. Mortgage/Finance Co., experience a plus. Top salaries, Benefits. EMPLOYMENT CENTER AGENCY (810) 569-1638

**MORTGAGE PROCESSOR**. Motivated w/organizational skills. Willing to accept position. Educational preferred. Full time, good pay and benefits. Call S. W. Varsity at: (313) 727-2929.

**MORTGAGE PROCESSORS**. Experienced w/train. Great pay & benefits, including 401K. Please fax resumes to Larry. (313) 593-1299

**Mortgage Underwriters**. Mortgage Corporation of America, a national leader, continues to grow its BC Loan Production now greater than \$20 million per month. In 90 days, we will close \$40 million per month. Now and are prepared to pay accordingly. These positions range from Review and minor Underwriters to Senior Underwriters. We desire real team players to join our team. Excellent salary, benefits and work environment. Please reply in the utmost confidence by sending resume to:

EVF - Operations  
23999 Northwestern Hwy  
Suite 1500  
Southfield, MI 48075  
FAX (313) 358-0488  
EOE

**MUSIC KNOWLEDGE**. Required for a nationally known classical music specialty shop. Serves local & mail order customers. Part time. Flexible hours. Will train. Apply: 587th St., (810) 855-0140

**NAIL TECH** needed at Acropolis Salon & Boutique, 13 bed facility. Apply in person.  
8077 Middlebelt, Westland.  
P.O. Box 805  
Wayne, OH 48164-8085  
Attn: Payroll Supervisor

**PHARMACY TECH**. Excellent pay. Experience preferred. Flexible hours. Apply at: Andrews Drugs, 444 Man. Belleville.

**PHARMACY TECH**. For nursing home Pharmacy. Full time. Retail experience a plus. Send resume to: Pharmacy Dept., 51023, Livonia, MI 48150

**PHARMACY TECHNICIANS**. Full & part time positions available. Will train. Benefits for fulltime. Please call Director of Pharmacy 313-422-3310

**PHARMACY TECHNICIANS**. Full time positions available for Pharmacy Techs with hospital or retail pharmacy experience. Excellent package and excellent working environment. Send resume to: Director of Pharmacy Operations between 10am-5pm. (313) 422-3310 and 5pm.

**LEARN** the exciting life of photography! Must have good typing or computer knowledge. Photo Time, 27853 Orchard Lake Rd., Farmington Hills, MI 48334

**PHOTO LAB TECHNICIANS OFFICE ASSISTANCE**. Now accepting applications for full and part-time Photo Lab Technicians. Experience, helpful but not required.

**PHOTO LAB TECHNICIANS OFFICE ASSISTANCE**. Also hiring for part-time Office Assistants. Must be able to work Saturdays. Good phone skills required.

**PHOTO LAB TECHNICIANS OFFICE ASSISTANCE**. Full-time benefits including paid vacation, 401k, dental, vision, flexible spending, profit sharing. Non-smoking work environment. Apply in person: 20219 Canby, Dearborn (313) 274-9500

**PHOTO LAB TECHNICIANS OFFICE ASSISTANCE**. Picture Framer - Part/Full time. High wages for experience, but will train the right person. The Great Frame Up of Farmington Hills, (810) 520-5555

**PLASTIC THERMOFORMER**. Seeking ambitious, hardworking and reliable machine set-up person for the evening shift. Mechanical aptitude required. Good annual income. 30 hrs/week. Applications available and due by 1/23/97 at Oak Park Public Safety Department, 13600 Oak Park Blvd., Oak Park, MI 48237. EOE-AA employer.

**PLATING** company seeks experienced set up person. (Plating skills a plus). Excellent pay and benefits. Production Industries, Inc. 915 PM, (313) 272-4040

**PLUMBER/JOURNEYMAN**. FORT residential new construction. Must be computer literate. Send resume to: Global CNC, 11865 Globe St, Livonia, 48150

**OFFICE COORDINATOR**. Immediate full time position available for individual to coordinate the office operations of a busy Machine Shop. Responsibilities include bookkeeping, inventory, scheduling, etc. Please call: 313-460-9551

**MOBILE HOME TECH - Supervisory position**. Must have 5 years experience, 2 yrs. drivers license. Commensurate wages. 313-460-9551

**MOLLY MAID**. Now hiring full time Mon-Fri, no evenings. No weekends, Medical & dental, benefits available. Please call: 313-451-9555

**MORTGAGE BANKING**. Republic Bancorp Mortgage Inc. one of Michigan's largest residential mortgage lenders, is offering employment opportunities for Loan Officers and Mortgage Loan Processors in their Bloomfield Hills location. Candidates should have at least 1-2 years of mortgage banking experience. Knowledge of FHA/VA helpful. A challenging and rewarding position within a growing organization. Please fax or send your resume to: Republic Bancorp Mortgage, Inc., 31155 Northwestern Hwy., Farmington Hills, MI 48334. Fax: 810-932-6513

**OPTICIAN DISPENSER**. Experienced. Excellent hrs & salary. Call Bob 313-565-5600

**OPTICIAN DISPENSING**. Full & part time for busy optical stores. Excellent working conditions, pay & benefits. If you are the best candidate, please send resume to: Optician Interview, Livonia, in Royal Oak, MI 48306-8570 & Karen, in Farmington Hills, MI 48335-8270

**GENERAL LABORERS**. Needed in the Livonia & Westland areas. Paying between \$3.25 to \$6.20 per hr. For more information call: Adecco (313) 722-9060 Taylor: (313) 291-3100

**PACKAGING POSITION**. For fastener company in Northville. Full time. Call Debora for appointment. (810) 305-5100

**PACKAGING OPERATOR**. Full & part time. Mon-Fri mornings. Call Joan Enrick at (313) 422-7198. Garden City Public Schools.

**PRESS OPERATOR/DIE SET-UP**. Clean, efficient metal stamping facility seeks associates experienced in working with progressive dies & auto feed. General tool room knowledge helpful. Excellent benefits. Salary based on experience. Apply or send resume to: E & M Manufacturing, 300 Industrial Dr., Plymouth, MI 48170 (across from Unisys)

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

**PRE-SCHOOL TEACHER**. AAEC or ODA. Experience. Full time. Start at \$19K plus credit for experience. Full benefits. Perry Nursery School, Ann Arbor. EOE.

## 500 Help Wanted General

**PACKAGING**. \$8-37/hr. All shifts available. Apply 9:11-1:3 29240 Buckingham 88B in Livonia 96 & Middlebelt. P.O. ID & SS Card required. INTERIM PERSONNEL

**PAINTER EXPERIENCED ONLY**. Spray painter for Livonia area steel metal fabricator. Call S.W. Varsity at: (313) 513-3400

**PAINTER'S APPRENTICE**. Residential/Western Suburbs. Pleasant vacation & holidays. Clean appearance, handy skills, and punctuality required. Call Eugene, HCP. (313) 453-6050

**PAINTERS**. Come join our team! Minimum 5 years experience. 40-65 hrs/wk. Paid overtime. Secure with work year-round. Small tools & reliable transportation. Greater than \$20 per hour per week. (313) 331-3000

**PAINTERS NEEDED**. Experienced in commercial painting. Must have reliable transportation, valid driver's license and willing to take a drug test. (310) 354-2080

**PAINTERS NEEDED**. Must have minimum of 5 yrs. experience. Top wages for painters with own work truck. Must have own hand tools. Will round work. Residential, Commercial & Industrial work. Immediate employment available. 810-960-1144

**PAINTERS**. Only professional experienced painters need apply. New home construction. (810) 478-6949

**PAYROLL CLERK**. Full-time position for manufacturing company in Canton. Accounting experience a plus. Competitive salary & benefits. Excellent benefits. Send resume to: DRAU-TITE, INC. P.O. Box 805 Wayne, OH 48164-8085 Attn: Payroll Supervisor

**PHARMACY TECH**. Excellent pay. Experience preferred. Flexible hours. Apply at: Andrews Drugs, 444 Man. Belleville.

**PHARMACY TECH**. For nursing home Pharmacy. Full time. Retail experience a plus. Send resume to: Pharmacy Dept., 51023, Livonia, MI 48150

**PHARMACY TECHNICIANS**. Full & part time positions available. Will train. Benefits for fulltime. Please call Director of Pharmacy 313-422-3310

**PHARMACY TECHNICIANS**. Full time positions available for Pharmacy Techs with hospital or retail pharmacy experience. Excellent package and excellent working environment. Send resume to: Director of Pharmacy Operations between 10am-5pm. (313) 422-3310 and 5pm.

**LEARN** the exciting life of photography! Must have good typing or computer knowledge. Photo Time, 2785

# EMPLOYMENT

### 500 Help Wanted General

**TECHNICAL SUPPORT POSITION**  
MERRILL LYNCH  
Bloomfield Hills, Michigan  
Challenging position within a fast paced and high productive financial services group within Merrill Lynch. Creative and innovative person, experienced with Word for Windows, Excel, Power Point and Access. Proficiency in PageMaker and Freehand helpful. Bachelor of Fine Arts in Graphic Design or Communications preferred. Franchise/brokerage services industry experience and Series 7 license a plus. Attractive salary and comprehensive benefits offered. If you are goal oriented, organized, self-starter who thrives on a challenge send resume to:

### 500 Help Wanted General

**TIG WELDER**  
With an around experience operating all phases of machine shop machines. Minimum 2 years experience. Must have references. Fax resume & salary requirements to: 313-273-367

APPRENTICE - Pneumatic & Electric Tool Repair person needed. Must have excellent mechanical & electrical ability.

Send resume to:  
At Center, Inc.  
General Manager  
2175 Stephenson Hwy  
Troy, MI 48063

### 500 Help Wanted General

**TRAVEL**  
In today's fast-moving travel industry American Express is looking to you to help keep the pace right now and for the future. If you have a proven track record in travel, we want you to help us keep it that way. We are currently seeking experienced travel counselors with 2-3 years of travel industry experience. You must have a proven track record in sales and customer service. If you are interested, please send us your resume and a cover letter to:

### 500 Help Wanted General

**WAREHOUSE**  
CURRENTLY seeking to fill a vacancy for a lift truck driver. Must have High School Diploma or equivalent. We offer:

- Excellent Benefits
- Updated Fleet
- Advancement
- Great Wages
- Training

Apply today: 1351 Hix (E. of I-75, S. of Ford) Westland, MI 48185, 2755.

### 502 Help Wanted-Office Clerical

**ACCOUNTING CLERK ENTRY LEVEL**  
The Financial Division of Source One Mortgage Services is seeking an entry level person to assist in the general ledger accounting area. Qualified candidates should have a minimum 1 year of experience in general ledger accounting, strong organizational and communication skills & possess previous office & data entry experience. Candidate must be highly motivated, self-starter & have a basic understanding of accounting principals and typing skills of 50wpm.

### 502 Help Wanted-Office Clerical

**RECEIVABLES**  
Place has an excellent career opportunity available for an individual with business office experience in a long term call facility. The individual will be responsible for overseeing all functions of the facility's business office operations including AR/AP, payroll and patient fund accounting. To qualify you must have experience in Medicare and Medicaid billing, the ability to prepare financial statements, excellent communication skills, and organizational abilities. An interested candidate should send resume to: Administrator Kris Halsey, 8633 N. Main St., Whitmore Lake, MI 48189, 313-449-4431, Pr Fax 313-449-6505. EOE

### 502 Help Wanted-Office Clerical

**ADMINISTRATIVE ASSISTANT -**  
temporarily in need for busy sales office. This is a great opportunity for a real go-getter.  
Call ETD Temporary Services  
313-464-7078

### 502 Help Wanted-Office Clerical

**ADMINISTRATIVE ASSISTANTS**  
Several positions available. Must possess excellent communication & organizational skills. Experience with MS Word/Excel needed. We offer Long/Short term, Temp-To-Hire, Benefits, 401k, Direct Deposit, Stock Purchase Plan, Rooming Hrs. 810-545-9550, Farmington Hills, 810-650-5630

### 502 Help Wanted-Office Clerical

**BOOKKEEPER/ACCOUNTANT**  
Sounded job, needs energetic, self-motivated bookkeeper with experience in financial statements, general ledger, trial balance, accounts payable & receivable & payroll for multiple companies. Minimum 3 years experience with some college or accounting degree. Computer skills a must. Knowledge of Solomon or Great Plains A/R, Friendly, casual environment. Qualified candidates send resume and cover letter to: Bookkeeper Position, 20300 Civic Center, #225, Southfield, MI 48076, 810-945-1633

### At American Express, travel careers take off daily.

Experienced Travel Counselors  
We have a number of openings in our Emergency Travel Center in Troy. We are seeking Corporate Travel Counselors with 2-3 years of travel industry experience, high-level customer service, and strong CRM skills. Proficiency in SABRE and/or Apollo is required. International experience is a plus. Our Travel Center is a fast-paced, high-energy environment. We offer a competitive salary and excellent benefits. If you are interested, please send your resume and cover letter to:

### 502 Help Wanted-Office Clerical

**ACCOUNTS RECEIVABLE CLERK**  
We offer a competitive benefit package, including a 401k and profit sharing plan. Candidates should apply to Human Resources SOURCE ONE CORPORATION, 2755 Farmington Rd, Farmington Hills, MI 48334, Fax: 810-488-7171.

### 502 Help Wanted-Office Clerical

**Accounts Receivable Clerk**  
J & L Industrial Supply, a Kennametal company, is a national distributor of measuring tools. Our fast-growing industry supply company seeks a motivated candidate to join our highly respected team.

### 502 Help Wanted-Office Clerical

**ADMINISTRATIVE ASSISTANT**  
Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### 502 Help Wanted-Office Clerical

**ADMINISTRATIVE ASSISTANT**  
Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### 502 Help Wanted-Office Clerical

**BOOKKEEPER**  
Detail oriented, well organized individual needed for medical management firm. Requires a minimum 3 years of bookkeeping experience. Experience in AR, AP, bank reconciliations, general ledger thru trial balance. Requires extensive use of various computerized spreadsheets programs. Part-time position. Excellent compensation package. Fax resume to: 810-386-7711

### PROFESSIONAL TELEMARKETERS PART TIME EVENINGS & SATURDAYS

Company needs ambitious, assertive people with telephone interviewing experience immediately. Recent relocation to new office in the West Bloomfield/Commerce area. Casual dress & friendly working environment. \$7.50/hr. Fax resume to: 810-594-0770 or 624-6293 for phone interview & details.

### TOOL MAKER

For precision gauges, jig grinder, wet grinder, low rate beretts, wet grader, considered. (313) 427-2275

### Experienced Travel Counselors

We have a number of openings in our Emergency Travel Center in Troy. We are seeking Corporate Travel Counselors with 2-3 years of travel industry experience, high-level customer service, and strong CRM skills. Proficiency in SABRE and/or Apollo is required. International experience is a plus. Our Travel Center is a fast-paced, high-energy environment. We offer a competitive salary and excellent benefits. If you are interested, please send your resume and cover letter to:

### WAREHOUSE/LIGHT PACKING

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### WAREHOUSE/ORDER FILLS/PACKERS

New taking applications for 2nd shift order fillers & third shift sorting/loading in our warehouse. Must have experience in similar position. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

### TELEMARKETING PART TIME

Positions in Plymouth and Livonia areas. Evenings and part-time days.

### TOURISM BY TELEPHONE

Livonia marketing services firm is interviewing qualified candidates for several full and part-time openings in our telephone sales department. Successful candidates will be working for the U.S. and utilizing an extensive computer database providing information on travel agencies, hotels, and other travel services in Michigan. Qualified candidates will possess excellent communication, grammar, and spelling skills, strong keyboard skills, and some previous customer service and/or phone sales experience. Competitive wages and benefits. Apply in person: Chivas, Prater & Ronda, Canton, MI 48187. EOE (313) 451-1171

### TRUCK DRIVER

Immediate opening for OTR drivers with Class A CDL license. Michigan skills required. Benefits, 401k, profit sharing & pension. Apply to: DST Industries, Inc. 34294 Goddard Rd, Romulus, MI 48174. Fax: 313-941-4289.

### WAREHOUSE

Full time position available for dependable, well-organized person. Apply between 1-3pm. KITCHEN GLAMOUR, 39049 Webb Court, Westland.

### ACCOUNTING SUPERVISOR

Livonia based construction company has opportunity for motivated self-starter to supervise AP, Payroll and assist with general accounting functions. Duties include vendor payments, account reconciliation, preparation and payment of payroll, taxes and fringe benefits. Minimum 2 years related work and supervisory experience. Full-time position. Salary to \$30,000. Excellent benefits. Send resume to: Observer & Economic Newspapers, 36251 Schoolcraft Rd, Livonia, MI 48150.

### ACCOUNTING ASSISTANT

Accounting Assistant, Clinton-Harris area, general bookkeeping, growth potential for \$28K. Bookkeeper, Walled Lake. Excellent benefits. To \$20.00. Accounts Payable Clerk, entry level. Farmington manufacturer. Must have strong customer service skills & proven work ethics. Salary to high teens.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### ADMINISTRATIVE ASSISTANT

Immediate full-time opportunity for a motivated individual in Farmington Hills, MI. Must know MS Word, Excel and PowerPoint. Must be able to handle a variety of tasks in this busy environment. \$2K plus full benefit package. Don't miss this excellent opportunity. Call now for interview.

### BOOKKEEPER

Excellent career opportunity to join Michigan's premier commercial bank as a bookkeeper in the Accounting Department. Prefer individual with 1-2 years of bookkeeping experience and/or some accounting course work. Previous banking experience a plus. Starting salary to \$9.00 per hour. If interested, please reply in strictest confidence to:

**502 Help Wanted-Office Clerical**

**CAREER OPPORTUNITIES**  
Excellent opportunities are available in the Livonia area. We are looking for people with enthusiastic attitudes and a desire for change. Immediate, full-time openings available in:  
• Administrative  
• General Office  
• Reception  
• Secretarial  
• Human Resources  
Call for an immediate interview!

**PERFORMANCE PERSONNEL**  
313-513-5823

**ADVANCE YOUR CAREER!**  
OPEN HOUSE 1-25-97 9AM-12NOON  
REVIEW YOUR SEARCH WITH OUR P.S.D. PERMANENT POSITIONS WITH TOP FIRMS!

• General Office: Answer phones, type, word processing & fax accounting skills. \$10-15/hr.  
• Administrative Assistant: Support sales department of international firm. WordPerfect 6.0 & Lotus to \$27,000.  
• Secretary: Advertising firm. MS Word & Excel. Exciting spot \$22,000.  
• Secretary: Support for engineering firm. Word & Excel to \$24,000.

**PERMANENT STAFF**  
Troy. 810-585-2720. Fax: 585-2725. Farmington Hills. 810-737-5750

**CLERICAL ASSISTANT PART-TIME**  
Valassis Communications, Inc. has an immediate opening for a part-time clerk at our Law, Security & Administration Division. Responsibilities will include filing, routing, maintaining law book updates, correspondence, forms, and other clerical duties. Interested candidates should send resumes or apply in person to:

Valassis Communications, Inc.  
3611 Schoolcraft Blvd.  
Westwood Human Resources KVB  
Livonia, MI 48150

**VALASSIS COMMUNICATIONS, INC.**

**CLERICAL**

Be a part of our growing team. Our Diagnostics is currently seeking for the following positions:

**DATA ENTRY OPERATOR**  
Biding Day/Day Shift  
Requires a minimum 55-60 wpm keyboarding skills

**LAB ENTRY OPERATOR**  
Afternoon Shift (7PM-5PM)  
Requires a minimum of 55-60 wpm keyboarding skills

For immediate consideration, please complete an application form - Thurs 11AM-3PM. Please bring prepared for testing at: Quest Diagnostics, 4444 Goding Road, Auburn Hills, MI. EOE M/F/D/V.

**CLERICAL**  
Busy counseling group located in West Bloomfield seeking clerical help 25-30 hours per week. Computer knowledge and good communication skills are necessary. Please fax resume to: 810-932-5918

**CLERICAL/CUSTOMER SERVICE**  
Homebased seeking detail oriented self motivated, well organized individual for full-time position. Word processing, data entry, and excellent telephone and client communication skills a must. Send resume with salary requirements to:

Selective Enterprises, Inc.  
Attn: Kathy Goodner  
27655 Middlebelt Road, Suite 130  
Farmington Hills, MI 48334

**CLERICAL**  
Growing company looking for reliable person to work in shipping and receiving. Must have excellent organizational skills. Experience a plus. Full time position. Professional atmosphere. Great pay & benefits. Resume to: 810-585-6990

**CLERICAL OPPORTUNITIES**  
Job Growth Possible in Accounting Department

Arbor Drugs, Southeastern Michigan's number one drug store chain, has immediate openings in the Accounting Department in their Troy corporate office.

These positions range in experience from entry level clerical to analyst. Salary levels are under \$19,000. For an opportunity to grow, fax your resume to 810-637-1669 or mail to:

**Arbor Drugs**  
Human Resources  
P.O. Box 7034  
Troy, MI 48067

Equal Opportunity Employer

**CLERICAL POSITIONS PART-TIME**  
For Farmington Hills insurance agency. Experience preferred. Call Bill Reilly. (810) 651-5550

**CLERICAL SUPPORT**  
Southfield based construction company seeking administrative & accounting support. Full time position. Fax resume to: (810) 358-5839 or call (810) 358-5820

**CLERICAL WORKERS**  
Several website positions open now! Great pay! Both long & short term. Openings include:  
• Receptionist - Plymouth - \$8  
• File Clerk - Romulus - \$8  
• Data Entry Clerk - Wayne - \$9  
• Secretaries - Plymouth - \$7  
(MS Word & Excel are pluses)  
EXPRESS SERVICES  
313-467-5450 FAX: 313-467-1638

**502 Help Wanted-Office Clerical**

**CLERICAL POSITIONS**  
PELLA WINDOW & DOOR COMPANY

**ACCOUNTS PAYABLE**  
Position includes full cycle Accounts Payable & receivable accounting duties. Previous accounting experience preferred using spreadsheet & accounting software.

**CUSTOMER SERVICE CLERK**  
To assist our growing department in offering exceptional service to builders, contractors & homeowners. The individual will be mechanically inclined, computer friendly & detail oriented.

**ORDER ENTRY CLERK**  
Must be detail oriented & possess good math skills. Additional duties will include general filing, inter-departmental assistance & switchboard backup duties.

Please send resume to:  
Pella Window & Door Company  
Attn: H. P.  
2000 W. Beaver Dr.  
West Bloomfield, MI 48322  
EOE

**CLERICAL SUPPORT**  
Client support with good communication skills needed to answer multiple phone lines, type correspondence, filing and general office duties. Experience in Word Perfect for Windows essential. Good benefits. EOE. Fax (810-352-2324) or mail resume to:

Personnel  
Comtel Corporation  
P.O. Box 934  
Southfield, MI 48066

**CLERICAL WORKERS**  
\$8.91 hr. The Charter Township of Plymouth is accepting applications for Contingent Administrative Clerks for full and part time assignments on an on-call basis. Must be 18 years of age, high school graduate or equivalent, one to three years previous related experience (minimum of one year experience using Microsoft Office: Word, Excel, Access, DBase III) or comparable software program, and must be able to type accurately at 45 wpm. One year of post high school training/education is preferred.

Essential functions include use of word processing, database and spreadsheet programs in the performance of general office tasks, filing, answering telephone, operating office machines and assisting customers.

Applications are available Monday through Friday between 9 AM and 4:30 PM from the Clerk's Office, Charter Township of Plymouth, 42350 Ann Arbor Rd., Plymouth, MI 48178. Resumes should be submitted to: Charter Township of Plymouth, 42350 Ann Arbor Rd., Plymouth, MI 48178. Interviews will be held on Feb. 12, 1997. The Charter Township of Plymouth does not discriminate on the basis of race, sex, religion, age, national origin, color, marital status, handicap, arrest record, or conviction in employment or provision services.

**CLERK ACCOUNTS PAYABLE**  
Horizon Health System has an immediate opening for a clerk with a minimum of 2 years experience. Duties include: preparing invoices, processing and filing related duties. Must be an organized individual capable of handling a multiplicity of tasks. Resume and cover letter to: Horizon Health System, 1500 N. Main St., Suite 1100, Westland, MI 48186. Fax resume to: (810) 734-5200. EOE M/F/D/V.

**HORIZON HEALTH SYSTEM**  
26100 American Drive  
P.O. Box 5153  
Attn: Human Resources/MCARE  
affiliates of Henry Ford Health System

An Equal Opportunity Employer

**CLERK - GENERAL OFFICE**  
Downtown Detroit law firm seeks highly motivated, bright individual for this entry level, full-time position. A high school diploma or GED is required. Must possess excellent verbal and written communication skills. Valuable experience and familiarity with Detroit metro area helpful. Full benefits plan offered. Please fax resume to: Kitch, Druschas, Wagner & Kenney, P.C., Human Resources-GOC, 1 Woodward Ave., 10th Floor, Detroit, MI 48225.

**CLERKS & RECEPTIONISTS**  
Temporary positions, \$8 to start. We have immediate openings at several locations. Some office and some computer experience helpful. Call: 810-939-3450 or FAX resume to: 810-932-5918. Shrering Personnel Services.

**CLERK TYPIST/RECEPTIONIST**  
Filing/Construction company in Livonia has immediate opening. Hours 8:30-5:30. Call Cathy at: (810) 358-5820. EOE M/F/D/V.

**CLERK TYPISTS**  
Standard Federal Bank has immediate openings for Clerk Typists at its headquarters in Troy.

The ideal candidates will possess Word Perfect word processing skills of 40-50 wpm combined with well developed verbal and written communication skills. Familiarity with basic office machines and a minimum of six months office experience required. Experience with Word and Lotus is also necessary. Fax resume to: (810) 642-0006 or send to Title Insurance, 1600 Woodward, Suite 101, Bloomfield Hills, MI 48304. Attn: Kathy

**Customer Service Assistant**  
Immediate full-time opportunity at a national company. You must be detail oriented and have strong customer service skills. Must possess MS Word, Excel and have excellent math and communication skills. Must be self-motivated and excited about this busy office environment. \$25,500 plus full benefits. Don't miss this excellent opportunity. Call now for interview.  
(810) 477-0754

**ARCADIA STAFF RESOURCES**

**DATA ENTRY CLERKS**  
Needed for evenings at Southfield bank. \$7.50/hr. Must be able to type 45. Call Gail or Barbara at (810) 646-7660.

**DATA ENTRY/CUSTOMER SERVICE**  
Two immediate openings for full time position with benefits. Must possess excellent phone skills & data entry experience. Fax or send resume to: (810) 646-7660. Call: (810) 646-7660. EOE M/F/D/V.

**DATA ENTRY/RECEPTIONIST**  
For fast paced office in Metro Detroit area. Must be able to type 45 wpm. MS Word, Excel, and a minimum of six months office experience required. Fax resume to: (810) 642-0006 or send to Title Insurance, 1600 Woodward, Suite 101, Bloomfield Hills, MI 48304. Attn: Kathy

**CLOSING SECRETARY**  
For fast paced Birmingham area company. Must be organized, have a good math aptitude and customer service oriented. Fax resume to: (810) 642-0006 or send to Title Insurance, 1600 Woodward, Suite 101, Bloomfield Hills, MI 48304. Attn: Kathy

**Standard Federal**  
Savings/Financial Services  
Human Resources Dept.  
2600 W. Beaver Dr.  
Troy, MI 48064  
Equal Opportunity Employer  
M-F/D/V

**502 Help Wanted-Office Clerical**

**COMPUTER OPERATOR**  
Livonia firm is looking for a computer clerical candidate for data entry, numbering and general office duties. Full-time. Must have spreadsheet and word processing experience.  
Please send resume and salary requirements to:  
31778 Enterprise Dr.  
Livonia MI 48150, Attn: HR-MIS

**CONSULTING ASSISTANT**  
Westside Consultant needs full-time help with marketing responsibilities, newsletter, marketing & general clerical activities. Must have Windows (Word/Excel) experience, good communication skills, and be organized. Marketing and research experience a plus. Hours to fit home schedule. Send resume and wage requirements to Consultant, P.O. Box 87711, Canton, MI 48187.

**CORPORATE ADMIN**  
PLYMOUTH TROY AND DEARBORN  
To \$35,000  
Corporate VP needed a right-hand assistant. MS Office skills and business references a benefit. Fax resume to: (810) 476-7772. The CAREER agency since 1953 Dorothy Day Personnel of Michigan, Inc.  
LIVONIA - LAUREL PARK  
313-591-6797 FAX 313-591-3130  
TROY - SOMERSET  
810-649-6797 FAX 649-2496

**DATA ENTRY**  
Growing companies in Plymouth/Livonia in search of data entry operators.  
**\$8-\$9 per hr.**  
ARBOR TEMPS: 459-1166

**DATA ENTRY KEY PUNCHERS**  
Openings for an expanding Market Research Company. ACCESS, SPSS, and SAS experience a plus. Interested call: (810) 569-2275

**DATA ENTRY**  
Immediate openings with growth opportunity with major transportation firms. Temp to hire. Detroit, Dearborn, Plymouth and Auburn Hills. Accurate 8,000 to 10,000 keys per hour. Recent experience. Call Deborah today 646-7660. Fax resume to: (810) 646-7660. Advantage Staffing

**DATA ENTRY**  
Preston, MI. 48158-4270 Ext. 3  
WOLVERINE STAFFING

**DATA ENTRY/RECEPTIONIST**  
Full time position open for pleasant individual with excellent phone skills, computer skills, and WordPerfect experience. Apply at: North's Carburton, 3769 Commerce Ct., Wayne or Fax resume to: 313-595-7253

**DATA ENTRY**  
• Administrative Assistants \$8-12  
• Receptionists (permanent placement)  
• Word Processors \$8-12  
• Customer Service Rep (\$10-13)  
• Accounts Pay/Rec (\$10-13)  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10

**DOC-REP PROCESSOR**  
full-time, prep. Not necessary. Real estate/mortgage field. Fax resume to: Attn: Alice Miodopolski Fax to: (810) 540-7045

**DUE TO BUILDING RENOVATION**  
An Van Furniture has immediate openings for part & full time positions ranging from:  
• Data Entry  
• Customer Service  
Flexible hours, excellent benefits. Contact us for details to schedule an interview.  
810-348-8922

**EN TECH PERSONNEL SERVICES**  
**OPEN HOUSE**  
Wed, January 22  
2pm - 7pm  
Immediate openings for:  
• Secretarial/Administrative  
• Data Entry  
To fit out an application, please join us at:  
Dearborn Office  
3 Parkway Blvd., Suite 106 West  
Plymouth Towers  
S. of Ford Rd, just E. of Southfield Hwy (313) 336-8888

**Livonia Office**  
17199 N. Laurel Park Dr., E. 1278 N. off of G. Rd. (313) 464-0196  
Please bring 2 legal pieces of I.D.

**ENTRY LEVEL SALES**  
Growing manufacturer in Building Products industry has need for additional Sales Representation calling on lumber yards, glass dealers, home improvement centers and building contractors. Some overnight travel involved. Salary, bonus, company car. Blue Cross & other benefits. Prefer degrees in Liberal Arts of Marketing. Other degree candidates or those with sales experience considered. Call Mon.-Fri. 8am-4:30pm. An Equal Opportunity Employer.  
810-478-7304

**EXECUTIVE ADMINISTRATOR**  
For growth oriented, established property management company. Position involves direct management, personnel management, administrative & marketing work. Significant real estate related experience required.  
Send resume to:  
100 Galleria Office, #400  
Southfield, MI 48034

**EXECUTIVE ASSISTANT/ OFFICE MANAGER**  
Farmington Hills real estate developer in need of a highly motivated & organized individual for office management, assisting principal with various tasks and administrative duties. Required skills include: excellent administrative, typing, computer diction, business writing and filing. Compensation plus salary to be determined based on knowledge. Health insurance available & year-end bonus based on performance. Fax/Resume to: Phoenix Land Development Corporation, Attn: Scott Grunin, 3200 Northwestern Hwy, Suite 415, Farmington Hills, MI 48334. (810) 851-1831 FAX: No phone calls will be accepted.

**502 Help Wanted-Office Clerical**

**Data Entry/Clerical**  
Our Livonia Computer Marketing Services Company has immediate full and part-time afternoon shift openings in our Data Entry department, and full-time day shift openings in our clerical department. Qualifications include: minimum 10,000 keystrokes alpha and numeric for Data Entry department; head some previous clerical and Data Entry experience for clerical positions; accounting and/or bookkeeping experience for day shift opening. Please call between 8:00 a.m. and 4:00 p.m. at:  
313-261-8220

**Data Entry/Clerical**  
Our Livonia Computer Marketing Services Company has immediate full and part-time afternoon shift openings in our Data Entry department, and full-time day shift openings in our clerical department. Qualifications include: minimum 10,000 keystrokes alpha and numeric for Data Entry department; head some previous clerical and Data Entry experience for clerical positions; accounting and/or bookkeeping experience for day shift opening. Please call between 8:00 a.m. and 4:00 p.m. at:  
313-261-8220

**DATA ENTRY**  
Growing companies in Plymouth/Livonia in search of data entry operators.  
**\$8-\$9 per hr.**  
ARBOR TEMPS: 459-1166

**DATA ENTRY KEY PUNCHERS**  
Openings for an expanding Market Research Company. ACCESS, SPSS, and SAS experience a plus. Interested call: (810) 569-2275

**DATA ENTRY**  
Immediate openings with growth opportunity with major transportation firms. Temp to hire. Detroit, Dearborn, Plymouth and Auburn Hills. Accurate 8,000 to 10,000 keys per hour. Recent experience. Call Deborah today 646-7660. Fax resume to: (810) 646-7660. Advantage Staffing

**DATA ENTRY**  
Preston, MI. 48158-4270 Ext. 3  
WOLVERINE STAFFING

**DATA ENTRY/RECEPTIONIST**  
Full time position open for pleasant individual with excellent phone skills, computer skills, and WordPerfect experience. Apply at: North's Carburton, 3769 Commerce Ct., Wayne or Fax resume to: 313-595-7253

**DATA ENTRY**  
• Administrative Assistants \$8-12  
• Receptionists (permanent placement)  
• Word Processors \$8-12  
• Customer Service Rep (\$10-13)  
• Accounts Pay/Rec (\$10-13)  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10  
• \$8-\$10

**DOC-REP PROCESSOR**  
full-time, prep. Not necessary. Real estate/mortgage field. Fax resume to: Attn: Alice Miodopolski Fax to: (810) 540-7045

**DUE TO BUILDING RENOVATION**  
An Van Furniture has immediate openings for part & full time positions ranging from:  
• Data Entry  
• Customer Service  
Flexible hours, excellent benefits. Contact us for details to schedule an interview.  
810-348-8922

**EN TECH PERSONNEL SERVICES**  
**OPEN HOUSE**  
Wed, January 22  
2pm - 7pm  
Immediate openings for:  
• Secretarial/Administrative  
• Data Entry  
To fit out an application, please join us at:  
Dearborn Office  
3 Parkway Blvd., Suite 106 West  
Plymouth Towers  
S. of Ford Rd, just E. of Southfield Hwy (313) 336-8888

**Livonia Office**  
17199 N. Laurel Park Dr., E. 1278 N. off of G. Rd. (313) 464-0196  
Please bring 2 legal pieces of I.D.

**ENTRY LEVEL SALES**  
Growing manufacturer in Building Products industry has need for additional Sales Representation calling on lumber yards, glass dealers, home improvement centers and building contractors. Some overnight travel involved. Salary, bonus, company car. Blue Cross & other benefits. Prefer degrees in Liberal Arts of Marketing. Other degree candidates or those with sales experience considered. Call Mon.-Fri. 8am-4:30pm. An Equal Opportunity Employer.  
810-478-7304

**EXECUTIVE ADMINISTRATOR**  
For growth oriented, established property management company. Position involves direct management, personnel management, administrative & marketing work. Significant real estate related experience required.  
Send resume to:  
100 Galleria Office, #400  
Southfield, MI 48034

**EXECUTIVE ASSISTANT/ OFFICE MANAGER**  
Farmington Hills real estate developer in need of a highly motivated & organized individual for office management, assisting principal with various tasks and administrative duties. Required skills include: excellent administrative, typing, computer diction, business writing and filing. Compensation plus salary to be determined based on knowledge. Health insurance available & year-end bonus based on performance. Fax/Resume to: Phoenix Land Development Corporation, Attn: Scott Grunin, 3200 Northwestern Hwy, Suite 415, Farmington Hills, MI 48334. (810) 851-1831 FAX: No phone calls will be accepted.

**502 Help Wanted-Office Clerical**

**EXECUTIVE LEGAL SECRETARY**  
For Senior Partner. Personal injury experience required. Substantial salary and fringe. (810) 554-2500

**EXECUTIVE SECRETARY**  
Financial firm in Southfield is seeking a full-time Executive Secretary. Must have experience and be proficient on the computer. Excellent benefits. Salary commensurate with experience. Call Debbie at:  
1-810-559-0600

**EXECUTIVE SECRETARY**  
Must have EXCELLENT secretarial/computer skills. Full time in Plymouth. Must have excellent working conditions: Pay commensurate on skills & performance. Position available immediately. Send resume to: CSV Sales, Inc. 9430 N. Sheldon Rd., Plymouth, MI 48170. EOE

**EXECUTIVE SECRETARY**  
North Detroit area. Strong Word and Excel. CUSTOMER SERVICE - Troy. Must have excellent phone, people and sales skills. Temp to Perm. Pay negotiable. ADMINISTRATIVE ASSISTANT - Troy. Collecting department. Pay negotiable. EXECUTIVE SECRETARY - Troy. Working in marketing dept. generating reports using Lotus and word processing. Temp to perm. Pay negotiable. DATA ENTRY - Walled Lake. Flexible daytime and/or evening hours. Must have WordPerfect. Must type 45 wpm. DATA ENTRY - Keego Harbor. Strong organizational skills. Send resume to: Oak TEC, 313-591-6797. Temp through May.

**FILE CLERK**  
Full-time for personal injury law firm in Birmingham. NO CALLS. Send resume and salary requirements to:  
Dennis O'Bryan  
401 S. Woodbridge, Suite 320  
Birmingham, MI 48009

**FIRST OF AMERICA AND MANPOWER**  
"A Team You Can Bank On" - IMMEDIATE OPENINGS! Come work for the best! Manpower has immediate clerical openings at a leading bank. Part-time, flexible days and hours. Starting pay \$7-8/hr. Will consider experienced individuals. Available. Call MANPOWER now for an appointment. We offer paid vacations, holidays, insurance, and 401k.

**FLEX TIME - OFFICE HELP**  
Now we're looking for an office help with administrative work. Computer skills and real estate knowledge helpful. Fax resume & brief cover letter to: DORIS 313-425-1756

**GENERAL CLERICAL**  
Full-time for expanding firm for customer service oriented individual with good typing and telephone skills. Non-smoking. Please fax resume to:  
Call Denise  
401 S. Woodbridge, Suite 320  
Birmingham, MI 48009

**GENERAL OFFICE**  
Immediate opening for energetic, self-starter with well established Troy manufacturer. Variety of duties. Some computer work. Mail resume to:  
Call Denise  
401 S. Woodbridge, Suite 320  
Birmingham, MI 48009

**GENERAL OFFICE/ RECEPTIONIST**  
Full-time position for fast paced business office. Excellent customer service & organizational skills a must. Lots of variety. Call anytime (313) 462-1912 or fax resume to:  
313-462-1974

**HELP DESK/TRAINER**  
Canton Township is accepting applications for the position of Help Desk Trainer. \$29,000-\$34,000 per yr. To assist in the operations of the IT help desk, you will be responsible for computer related hardware and software problems, planning, implementation, troubleshooting and providing computer user training. Extensive hands-on experience with personal computers. Perfect Office and Groupware. Training from a college or university with specialization in Computer Science, education or a related field. Applications may be picked up at the Canton Township Personnel Division, 1150 S. Canton Center Rd., Canton, MI 48104. Send resume to: 313-462-1974. Stamped business size envelope to: above address to request Help Desk Trainer application. All applications will be posted at the Township Administration Building, A Canton Township application form must be completed and returned to the Personnel Services Division prior to April 1, 1997. The Canton Township is an Equal Opportunity Employer. Discriminate on the basis of race, color, national origin, sex, religion, age or disability in employment of the provision of services.

**IMMEDIATE OPENING**  
Our staffing company is looking for a highly motivated, customer oriented support specialist to work in our Livonia office. Call or Fax resume to: Shrering Services of Michigan, Ltd. Phone: 313-542-0500 Fax: (313) 542-1944

**INSURANCE**  
Southfield agency seeks commercial lines assistant. CSR. Experience a plus but will train right person. Must have strong work ethic, type 40wpm minimum; be well organized & team player. Duties include: client contact & existing clients and reception work. Full or part time. (810) 651-0400

**KELSEY ADVERTISING PROMOTIONS**  
has a full time opportunity for a detail oriented individual with great secretarial and communication skills, and computer experience. If you're not afraid of hard work, desire to be in a fast paced environment, and are a self-starter with a stable employment history, we may have the opportunity you seek. Growth potential based on performance. Please send resume to: 37463 Schoolcraft, Livonia, MI 48150.

**LEGAL SECRETARY**  
For Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
For Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
Full-time for Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**502 Help Wanted-Office Clerical**

**HOT JOBS**

**LEGAL SECRETARY**  
For Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
For Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
For Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

**LEGAL SECRETARY**  
For Birmingham family law firm. Fax resume to (810) 646-9722 or call (810) 646-7177

# EMPLOYMENT

## 502 Help Wanted-Office Clerical

**QUALITY ASSURANCE CLERK**  
OEM supplier requires an experienced quality assurance clerk. Must have knowledge of WordPerfect and Lotus Knowledge of O39000 would be very beneficial. If interested send resume and salary requirements to:  
Industrial Strater Company  
695 Amelia Street  
Plymouth, Michigan 48170  
Telephone calls will not be accepted.

**RECEPTIONIST/ADMINISTRATIVE ASSISTANT**  
Southfield consulting company seeks a professional receptionist/administrative assistant for its Town Center executive office. Candidates must have prior experience, be highly dependable and possess great organizational and communication skills. Salary commensurate with benefits. Send your resume and handwritten cover letter with salary history to:  
Box 11818  
Observer & Electronic Newspapers  
36251 Schoolcraft Rd.  
Livonia, MI 48150

**RECEPTIONIST/BILLER**  
Now physical therapy office seeking a mature, responsible individual with excellent communication skills to perform reception, clerical, phone answering and light billing duties. Must be available 20-25 hrs per wk. Send resume, photo and physical therapy diploma. Call 4701 Grand River, Bldg. #2, #110, Grand Rapids, MI 49508. Phone 810-360-3550.

**RECEPTIONIST/CLERICAL**  
Experienced Receptionist needed for a Livonia CPA firm. 4 days/week. Please send resume to: Ann Pat Vaughn at Epps, Antoshenko & Waldhor, P.C., 17500 Woodward Ave., Suite 101, Livonia, MI 48152 or Fax: (313) 464-1951

**RECEPTIONIST**  
Excellent opportunity to work in a fast paced environment. Some processing experience preferred. Postions available in the Northern Suburbs. Salary depends on experience. Fax resume to: 810-649-1888 or call HRMS 810-988-0287

**RECEPTIONIST**  
For Real Estate Dev. Co. in Southfield. Multi-line phone system. Able to work on several projects at once. Computer/word processing. \$8.00/hr. Send resume to: 29500 Telegraph, Suite 110, Southfield, MI 48034

**RECEPTIONIST**  
For Livonia CPA firm, answer phones, greet clients, typing and filing. Send resume to:  
Swad & Company  
38701 7 Mile Rd. Ste 245  
Livonia, MI 48152

**RECEPTIONIST**  
For small Southfield law firm. Requires typing & basic clerical skills. Call Lou (810) 532-2620

**RECEPTIONIST**  
For Birmingham law firm. Good telephone voice, light computer, entry level position. Send resume to: Office Manager, PO Box 1899, Birmingham, MI 48012-1899

**RECEPTIONIST**  
For Top Law office in Ferndale. Salaried commensurate with experience. (810) 649-7800

**RECEPTIONIST**  
For Farmington Real Estate Office. Computer experience helpful. Please Call ERA COUNTRY RIDGE REALTY (610) 474-3303 (Ask for Manager)

**RECEPTIONIST**  
FULL TIME. Mature and dependable individual with good phone manner. Call: (810) 360-9439

**RECEPTIONIST**  
Full-time for busy law office in Farmington Hills. General office duties and light typing. \$7.50/hr. 810-489-8787

**RECEPTIONIST**  
Full & part-time positions available. Answering phones, filing, managed care, Birmingham/Southfield area. Jackie or Louise, (810) 647-5320

**RECEPTIONIST**  
Full-time for veterinary clinic. Experience preferred, but not necessary. Will accept. Application deadline: West Oaks Vets, 2150 Nov Rd. Novi, MI 48377, Attn: Manianna

**RECEPTIONIST**  
Full-time, full-time, must have excellent communication skills & professional phone manner. Capable of handling multiple phone systems. Send resume to: P.O. Box 869, Bloomfield Hills MI 48303-0869

**RECEPTIONIST/General Office**  
Ad agency seeks bright, friendly, organized person with at least one year of office experience. Send resume with typing of 45 wpm minimum. Send resume and cover letter to: FCS, Inc., 17187 N. Laurel Park Dr., Suite 308, Farmington Hills, MI 48334

**RECEPTIONIST**  
High energy person needed for Farmington Hills CPA office. Call: Peg at (810) 626-2400

**RECEPTIONIST**  
Immediate opening for part-time (Monday through Friday, 8am-1pm) receptionist. Good phone manner, organizational, and computer skills are required. Fax resume to: 810-629-0302 (Attn: Amy) or Call 810-629-1800 to pick up application. American Express Financial Advisors. An Equal Opportunity Employer. M.F.D.

**RECEPTIONIST**  
Immediate Receptionist needed! A company in Novi with an outgoing and energetic work environment seeks a candidate to match. Successful candidate possesses excellent phone etiquette and excellent work-processing skills. Knowledge of E-Mail and the Internet helpful. Please call today for an interview!

**PERFORMANCE PERSONNEL**  
313-513-5823

**RECEPTIONIST**  
Insurance company has immediate opening for a Receptionist to handle high volume of calls. Positive attitude and professional work ethic a must. Please send resume to: P.O. Box 250756  
West Bloomfield, MI 48325

**RECEPTIONIST**  
Investment management firm in Bloomfield Hills needs full-time receptionist with good phone voice & excellent computer skills (Word & Excel). Salary negotiable. Send resume to: Jennifer L. Long, 438 W. Lakeside Rd., #100, Bloomfield Hills, MI 48302

**RECEPTIONIST**  
Join a growing small company in south Farmington Hills in this front office position. Experience in answering multi-line phone system. Full-time. Benefits including profit sharing. Resume to: Box 11818  
Observer & Electronic Newspapers  
36251 Schoolcraft Rd.  
Livonia, MI 48150

## 502 Help Wanted-Office Clerical

**RECEPTIONIST - Law Offices**  
\$7000 annual salary for computer experience helpful/light typing. Call Carole 810-358-0111

**RECEPTIONIST - LAW OFFICE**  
Immediate need for full-time law office receptionist in Dearborn. Phone experience required. Call: (313) 945-6181

**RECEPTIONIST NEEDED**  
for office help, W. Bloomfield, 4 or 5 days a week. Salary commensurate with experience. Call: (810) 626-1990

**RECEPTIONIST NEEDED**  
part-time for busy Farmington Hills real estate office during evenings and weekends. Must type 45 wpm and have knowledge in Microsoft Word. Experience helpful on multi-line phone system. Call Colleen at 810-651-5900

**RECEPTIONIST NEEDED IMMEDIATELY**  
for professional law firm. Must be organized, professional, & typing skills wanted for Southfield financial company. Competitive pay and excellent benefits. Please send resume to: (810) 646-7660 for immediate interview.

**RECEPTIONIST/OFFICE COORDINATOR**  
for growing firm in Farmington Hills. Must be organized, professional, & typing skills wanted for Southfield financial company. Competitive pay and excellent benefits. Please send resume to: (810) 646-7660 for immediate interview.

**RECEPTIONIST**  
Non-physical therapy office seeking a mature, responsible individual with excellent communication skills to perform reception, clerical, phone answering and light billing duties. Must be available 20-25 hrs per wk. Send resume, photo and physical therapy diploma. Call 4701 Grand River, Bldg. #2, #110, Grand Rapids, MI 49508. Phone 810-360-3550.

**RECEPTIONIST**  
Experienced Receptionist needed for a Livonia CPA firm. 4 days/week. Please send resume to: Ann Pat Vaughn at Epps, Antoshenko & Waldhor, P.C., 17500 Woodward Ave., Suite 101, Livonia, MI 48152 or Fax: (313) 464-1951

**RECEPTIONIST**  
Excellent opportunity to work in a fast paced environment. Some processing experience preferred. Postions available in the Northern Suburbs. Salary depends on experience. Fax resume to: 810-649-1888 or call HRMS 810-988-0287

**RECEPTIONIST**  
For Real Estate Dev. Co. in Southfield. Multi-line phone system. Able to work on several projects at once. Computer/word processing. \$8.00/hr. Send resume to: 29500 Telegraph, Suite 110, Southfield, MI 48034

**RECEPTIONIST**  
For Livonia CPA firm, answer phones, greet clients, typing and filing. Send resume to:  
Swad & Company  
38701 7 Mile Rd. Ste 245  
Livonia, MI 48152

**RECEPTIONIST**  
For small Southfield law firm. Requires typing & basic clerical skills. Call Lou (810) 532-2620

**RECEPTIONIST**  
For Birmingham law firm. Good telephone voice, light computer, entry level position. Send resume to: Office Manager, PO Box 1899, Birmingham, MI 48012-1899

**RECEPTIONIST**  
For Top Law office in Ferndale. Salaried commensurate with experience. (810) 649-7800

**RECEPTIONIST**  
For Farmington Real Estate Office. Computer experience helpful. Please Call ERA COUNTRY RIDGE REALTY (610) 474-3303 (Ask for Manager)

**RECEPTIONIST**  
FULL TIME. Mature and dependable individual with good phone manner. Call: (810) 360-9439

**RECEPTIONIST**  
Full-time for busy law office in Farmington Hills. General office duties and light typing. \$7.50/hr. 810-489-8787

**RECEPTIONIST**  
Full & part-time positions available. Answering phones, filing, managed care, Birmingham/Southfield area. Jackie or Louise, (810) 647-5320

**RECEPTIONIST**  
Full-time, full-time, must have excellent communication skills & professional phone manner. Capable of handling multiple phone systems. Send resume to: P.O. Box 869, Bloomfield Hills MI 48303-0869

**RECEPTIONIST/General Office**  
Ad agency seeks bright, friendly, organized person with at least one year of office experience. Send resume with typing of 45 wpm minimum. Send resume and cover letter to: FCS, Inc., 17187 N. Laurel Park Dr., Suite 308, Farmington Hills, MI 48334

**RECEPTIONIST**  
High energy person needed for Farmington Hills CPA office. Call: Peg at (810) 626-2400

**RECEPTIONIST**  
Immediate opening for part-time (Monday through Friday, 8am-1pm) receptionist. Good phone manner, organizational, and computer skills are required. Fax resume to: 810-629-0302 (Attn: Amy) or Call 810-629-1800 to pick up application. American Express Financial Advisors. An Equal Opportunity Employer. M.F.D.

**RECEPTIONIST**  
Immediate Receptionist needed! A company in Novi with an outgoing and energetic work environment seeks a candidate to match. Successful candidate possesses excellent phone etiquette and excellent work-processing skills. Knowledge of E-Mail and the Internet helpful. Please call today for an interview!

**PERFORMANCE PERSONNEL**  
313-513-5823

**RECEPTIONIST**  
Insurance company has immediate opening for a Receptionist to handle high volume of calls. Positive attitude and professional work ethic a must. Please send resume to: P.O. Box 250756  
West Bloomfield, MI 48325

**RECEPTIONIST**  
Investment management firm in Bloomfield Hills needs full-time receptionist with good phone voice & excellent computer skills (Word & Excel). Salary negotiable. Send resume to: Jennifer L. Long, 438 W. Lakeside Rd., #100, Bloomfield Hills, MI 48302

**RECEPTIONIST**  
Join a growing small company in south Farmington Hills in this front office position. Experience in answering multi-line phone system. Full-time. Benefits including profit sharing. Resume to: Box 11818  
Observer & Electronic Newspapers  
36251 Schoolcraft Rd.  
Livonia, MI 48150

## 502 Help Wanted-Office Clerical

**RECRUITER (Clerical)**  
Agency or sales background preferred. Person will interview and place temporary workers on assignments. \$8-\$11 per hour plus commissions. ARBON TEMPS 439-1162

**RESEARCH ASSOCIATE**  
Gather and process statistics and information from auto companies and individuals. Issue reports for one of our industry-leading publications and our growing database products. Available full or part-time. Competitive salary and benefits. Send resume to: Human Resources  
Wards Communications  
3000 Town Center, Ste. 2750  
Southfield, MI 48075  
Fax: 810-357-0809

**RETAIL CLERKS**  
Several available hire positions in beautiful Plymouth gth shop. Must have 6-8 hrs sch. Mon-Fri. 9-5. Must be able from 9am to 5pm Monday-Sunday. \$7.50/hr + Overtime.  
EXPERIENCE REQUIRED  
313-467-5450 FAX: 313-467-1638

**SALES - Administrative Assistant**  
Wards Communications  
Recruiter, Birmingham Wordprocessing, sales/marketing staff. \$2.1. Microsoft PowerPoint. Must be able to take notes. 50% Fee paid. Benefits to \$25,000. Fee paid.

**INVOICE - clerk, customer service**  
N suburb, good phone & math ability. Excel on Lotus, 10 hrs to start. This permanent position. Fee paid & 100% Overtime. Call:  
RECEPTIONIST - Starting \$14  
lines light typing \$8.75 Fee paid

**LOIS RAY PERSONNEL**  
(810) 646-5580

**SALES ASSISTANT**  
Livonia based company looking mature person, full time, for general office work & also to assist with sales. Call: 442-2410

**RECEPTIONIST**  
Part-time Receptionist for insurance office in the 13 Mile/Telegraph area. Pleasant atmosphere. Typing. Flexible able to work on several projects at once. Computer/word processing \$8.00/hr. Part-time help also needed. (313) 453-6090

**RECEPTIONIST**  
Plymouth Chamber of Commerce has an opening for a full-time receptionist. Must be organized, professional, & typing skills wanted for Southfield financial company. Competitive pay and excellent benefits. Please send resume to: (810) 646-7660 for immediate interview.

**RECEPTIONIST**  
Must be experienced, strong organizational & people skills. Must be able to handle a variety of customers. Service/Banking experience a plus. Call Mark (810) 269-6000

**SALES SECRETARY**  
Must be experienced, strong organizational & people skills. Must be able to handle a variety of customers. Service/Banking experience a plus. Call Mark (810) 269-6000

**SALES SECRETARY**  
Temp to hire positions \$10.50 per hour to start. A plus office with full benefits. If you have a minimum of 2 years office experience. Call today, 810-399-3450 or Fax resume to 810-399-3538

**SECRETARY**  
Plymouth office in need of a permanent full-time Secretary. Receptionist duties include phone customer service, computer keyboarding, word processing. \$16K - No Fee  
PERSONNEL SYSTEMS 459-1166

**SECRETARY/RECEPTIONIST**  
Personnel individual for a busy physical therapy office. Must be able to use Word & Lotus. Excellent benefits. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY**  
Wanted for 1-man, Bloomfield Hills professional office. Extremely pleasant surroundings overlooking courtyard. Good typing, telephone & organizational skills required. Knowledge of WordPerfect 5.1 a plus. Fax resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY/WORD PROCESSOR**  
Fast paced professional growing office with pleasant working environment. Responsibilities include word processing, keyboarding, filing, etc. \$9-5:30pm call. Some overtime may be required. Send resume to: McKenna Associates Inc., Attn: Barbara, 1000 Woodward Ave., Bloomfield Hills, MI 48304

**SENIOR SECRETARY**  
For partner in Southfield P/Law firm. Minimum 5 years experience. Windows/Microsoft Word knowledge a plus. Salary to commensurate with experience. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48075. Attn: Sheri

**Service Coordinator/Property Manager**  
Experienced in Real Estate/Industrial Property Management Company. Computer experience required. Heat and dependable. (810) 352-3008

**SOUTHFIELD PROPERTY MANAGEMENT**  
Full-time. Data Entry, general office duties, and property maintenance. Must be organized, professional, & typing skills wanted for Southfield financial company. Competitive pay and excellent benefits. Please send resume to: (810) 646-7660 for immediate interview.

**SECRETARY/ADMINISTRATIVE ASSISTANT**  
Interact with clients in the high tech executive offices of international corporations. Windows software plus 2-3 years experience in a fast paced office. Short term assignments. Temp to perm. Paid holidays and vacations. Call Sandra  
Human Resources  
Livonia  
648-7661 473-2931

**SECRETARY/AD**  
Software firm, full-time. Must possess strong general office skills. Please call or send resume to: Medical Software Solutions, 2180 W. 175th St., Suite 100, Southfield MI 48075. 810-352-7040

**SECRETARY**  
EXECUTIVE Assistant with knowledge of Word Perfect, Quatro Pro and Graphics a must. Full benefits, good salary & resume with salary requirements:  
Human Resources  
Southfield, MI 48037  
FAX: (810) 356-5382

**SECRETARY (EXPERIENCED)**  
Competent in Apple programs. Position with non-profit organization at Wayne State University. Some days off. Send letter of application, Metropolitan Detroit Bureau of Social Studies, Inc., 311 College of Education, Wayne State University, Detroit, MI 48202.

**SECRETARY**  
For Farmington area church. Full-time. Variety of tasks. Computer literate in windows. \$8.00/hr. Call: 810-648-1752

**SECRETARY FOR Job/Case**  
Administrative Modeling and Career Center, full-time. hrs. 1 pm to 9 pm. Typing, computer and office skills required. Starting \$11,079/5700

**SECRETARY**  
Full-time for outpatient mental health substance abuse clinic. Must possess ability to handle a variety of clients. Computer literate in Windows. Send resume to: Clinical Manager, 17250 Farmington Rd., Livonia, MI 48152-0202

**GROWING real estate firm**  
seeking a receptionist, Monday through Friday, who is self-starter, computer literate, and has strong communication skills. Send resume with salary requirements to:  
INDA DONALDSON, Assistant Administrator  
2-400pm, Mon-Fri. Bloomfield Hills executive office. Excellent income for student or housewife. Must possess excellent communication skills & computer experience. Call Diane: (810) 847-0775

## 502 Help Wanted-Office Clerical

**MARKETING CONSULTANTS**  
Creative and service oriented department of international agency has immediate openings. Minneapolis or Woodbury Heights, PA. Call Susan today. Birmingham Livonia 473-2931

**SECRETARY - Michigan Special**  
Office full-time position, located in Westland, Michigan. Fr. 9-noon. High School diploma, minimum 2 yrs experience, typing 45 wpm. Good communication skills, good organizational & computer skills. \$12.00/hr. Send resume to: Michigan Special Offices, SE Regional Office, 3350 Van Born, Wayne, MI 48184-2497. Fax: 313-729-4567. Equal Opportunity Employer.

**SECRETARY**  
Microsoft Word & Excel. Telephone answering skills. Please send resume to: Craig Engel, at Peter Brannan, 20140 Woodward Ave., Southfield, MI 48153-2530. EOE

**SECRETARY**  
needed for fast paced company. Order entry, good phone skills & computer. Send resume to: Barb (810) 392-5333

**SECRETARY**  
needed for fast paced company. Order entry, good phone skills & computer. Send resume to: Barb (810) 392-5333

**SECRETARY**  
Experienced only. Garden City. 313-422-4842

**SECRETARY/RECEPTIONIST**  
Must be experienced in all Microsoft office products. 25 hrs/week. Permanent position for Livonia CPA firm. Fax resume to: 313-462-2514

**SECRETARY, PART-TIME**  
for busy law office in Bloomfield Hills. Experience with WordPerfect 5.1 a plus. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY PART-TIME**  
Outpatient mental health clinic in Canton area looking for a part time secretary. Excellent benefits and work/life balance. Call: 810-279-4000

**SECRETARY**  
Plymouth office in need of a permanent full-time Secretary. Receptionist duties include phone customer service, computer keyboarding, word processing. \$16K - No Fee  
PERSONNEL SYSTEMS 459-1166

**SECRETARY/RECEPTIONIST**  
Personnel individual for a busy physical therapy office. Must be able to use Word & Lotus. Excellent benefits. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY**  
Wanted for 1-man, Bloomfield Hills professional office. Extremely pleasant surroundings overlooking courtyard. Good typing, telephone & organizational skills required. Knowledge of WordPerfect 5.1 a plus. Fax resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY/WORD PROCESSOR**  
Fast paced professional growing office with pleasant working environment. Responsibilities include word processing, keyboarding, filing, etc. \$9-5:30pm call. Some overtime may be required. Send resume to: McKenna Associates Inc., Attn: Barbara, 1000 Woodward Ave., Bloomfield Hills, MI 48304

**SENIOR SECRETARY**  
For partner in Southfield P/Law firm. Minimum 5 years experience. Windows/Microsoft Word knowledge a plus. Salary to commensurate with experience. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48075. Attn: Sheri

**Service Coordinator/Property Manager**  
Experienced in Real Estate/Industrial Property Management Company. Computer experience required. Heat and dependable. (810) 352-3008

**SOUTHFIELD PROPERTY MANAGEMENT**  
Full-time. Data Entry, general office duties, and property maintenance. Must be organized, professional, & typing skills wanted for Southfield financial company. Competitive pay and excellent benefits. Please send resume to: (810) 646-7660 for immediate interview.

**SECRETARY/ADMINISTRATIVE ASSISTANT**  
Interact with clients in the high tech executive offices of international corporations. Windows software plus 2-3 years experience in a fast paced office. Short term assignments. Temp to perm. Paid holidays and vacations. Call Sandra  
Human Resources  
Livonia  
648-7661 473-2931

**SECRETARY/AD**  
Software firm, full-time. Must possess strong general office skills. Please call or send resume to: Medical Software Solutions, 2180 W. 175th St., Suite 100, Southfield MI 48075. 810-352-7040

**SECRETARY**  
EXECUTIVE Assistant with knowledge of Word Perfect, Quatro Pro and Graphics a must. Full benefits, good salary & resume with salary requirements:  
Human Resources  
Southfield, MI 48037  
FAX: (810) 356-5382

**SECRETARY (EXPERIENCED)**  
Competent in Apple programs. Position with non-profit organization at Wayne State University. Some days off. Send letter of application, Metropolitan Detroit Bureau of Social Studies, Inc., 311 College of Education, Wayne State University, Detroit, MI 48202.

**SECRETARY**  
For Farmington area church. Full-time. Variety of tasks. Computer literate in windows. \$8.00/hr. Call: 810-648-1752

**SECRETARY FOR Job/Case**  
Administrative Modeling and Career Center, full-time. hrs. 1 pm to 9 pm. Typing, computer and office skills required. Starting \$11,079/5700

**SECRETARY**  
Full-time for outpatient mental health substance abuse clinic. Must possess ability to handle a variety of clients. Computer literate in Windows. Send resume to: Clinical Manager, 17250 Farmington Rd., Livonia, MI 48152-0202

**GROWING real estate firm**  
seeking a receptionist, Monday through Friday, who is self-starter, computer literate, and has strong communication skills. Send resume with salary requirements to:  
INDA DONALDSON, Assistant Administrator  
2-400pm, Mon-Fri. Bloomfield Hills executive office. Excellent income for student or housewife. Must possess excellent communication skills & computer experience. Call Diane: (810) 847-0775

## 502 Help Wanted-Office Clerical

**TEMPORARY RECEPTIONIST**  
A Novi based Manufacturer's Representative is looking for a temporary telephone receptionist to fill in during a pregnancy leave. This is a professional and friendly, non-stressful environment that will require no more than a few months of training. Pay commensurate with experience. Send resume to: 6850 Hawthorne, Plymouth, MI 48150

**TEMP - PERM & LONG TERM POSITIONS**  
IN MANY AREAS  
Medical Claims Processor  
\$10 hour long term  
SECOND SHIFT  
COUNTER PERSON  
\$8.59 hour. Temp/Perm  
SERVICES  
LIVONIA 313-683-8200  
SOUTHFIELD 810-352-1300  
AUBURN HILLS 810-373-7500  
TAYLOR 313-284-0777

**SECRETARY**  
Microsoft Word & Excel. Telephone answering skills. Please send resume to: Craig Engel, at Peter Brannan, 20140 Woodward Ave., Southfield, MI 48153-2530. EOE

**SECRETARY**  
needed for fast paced company. Order entry, good phone skills & computer. Send resume to: Barb (810) 392-5333

**SECRETARY**  
needed for fast paced company. Order entry, good phone skills & computer. Send resume to: Barb (810) 392-5333

**SECRETARY**  
Experienced only. Garden City. 313-422-4842

**SECRETARY/RECEPTIONIST**  
Must be experienced in all Microsoft office products. 25 hrs/week. Permanent position for Livonia CPA firm. Fax resume to: 313-462-2514

**SECRETARY, PART-TIME**  
for busy law office in Bloomfield Hills. Experience with WordPerfect 5.1 a plus. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY PART-TIME**  
Outpatient mental health clinic in Canton area looking for a part time secretary. Excellent benefits and work/life balance. Call: 810-279-4000

**SECRETARY**  
Plymouth office in need of a permanent full-time Secretary. Receptionist duties include phone customer service, computer keyboarding, word processing. \$16K - No Fee  
PERSONNEL SYSTEMS 459-1166

**SECRETARY/RECEPTIONIST**  
Personnel individual for a busy physical therapy office. Must be able to use Word & Lotus. Excellent benefits. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY**  
Wanted for 1-man, Bloomfield Hills professional office. Extremely pleasant surroundings overlooking courtyard. Good typing, telephone & organizational skills required. Knowledge of WordPerfect 5.1 a plus. Fax resume to: 26551 Schoolcraft Rd., Livonia, MI 48150

**SECRETARY/WORD PROCESSOR**  
Fast paced professional growing office with pleasant working environment. Responsibilities include word processing, keyboarding, filing, etc. \$9-5:30pm call. Some overtime may be required. Send resume to: McKenna Associates Inc., Attn: Barbara, 1000 Woodward Ave., Bloomfield Hills, MI 48304

**SENIOR SECRETARY**  
For partner in Southfield P/Law firm. Minimum 5 years experience. Windows/Microsoft Word knowledge a plus. Salary to commensurate with experience. Send resume to: 26551 Schoolcraft Rd., Livonia, MI 48075. Attn: Sheri

**Service Coordinator/Property Manager**  
Experienced in Real Estate/Industrial Property Management Company. Computer experience required. Heat and dependable. (810) 352-3008

**SOUTHFIELD PROPERTY MANAGEMENT**  
Full-time. Data Entry, general office duties, and property maintenance. Must be organized, professional, & typing skills wanted for Southfield financial company. Competitive pay and excellent benefits. Please send resume to: (810) 646-7660 for immediate interview.

**SECRETARY/ADMINISTRATIVE ASSISTANT**  
Interact with clients in the high tech executive offices of international corporations. Windows software plus 2-3 years experience in a fast paced office. Short term assignments. Temp to perm. Paid holidays and vacations. Call Sandra  
Human Resources  
Livonia  
648-7661 473-2931

**SECRETARY/AD**  
Software firm, full-time. Must possess strong general office skills. Please call or send resume to: Medical Software Solutions, 2180 W. 175th St., Suite 100, Southfield MI 48075. 810-352-7040

**SECRETARY**  
EXECUTIVE Assistant with knowledge of Word Perfect, Quatro Pro and Graphics a must. Full benefits, good salary & resume with salary requirements:  
Human Resources  
Southfield, MI 48037  
FAX: (810) 356-5382



# EMPLOYMENT

**506 Help Wanted-Medical**

**MEDICAL ASSISTANT PART-TIME**  
Troy area.  
810-643-7775 or 810-643-7868

**MEDICAL ASSISTANT**  
Experienced for expanding podiatry practice. Fax resume 810-355-1748

**MEDICAL ASSISTANT**  
Full time, busy family practice. Must know EKG, Ventrupuncture, BP. Great benefits. Farmington Hills.  
(810) 476-2420

**MEDICAL ASSISTANT - full time**  
in top dermatology office in Farmington Hills. Must have at least 1 yr. medical office experience or training.  
Call 810-533-2900

**MEDICAL BILLER**  
Established family medicine practice needs person to coordinate billing cycle to maximize collections. Must know current JCAHCPT coding, Medicare, Medicaid, competitive pay. Competitive pay and benefits. Send resume to:  
Attn: Billing Position  
25842 Glover Ct  
Farmington Hills, MI 48335

**MEDICAL BILLER**  
For durable medical equipment with experience. Full time.  
(313) 422-6666

**MEDICAL BILLER - Part time**  
for family practice in Redford. Send resume to:  
Observer & Eccentric Newspapers  
36251 Schoolcraft Rd.  
Livonia, MI 48150

**MEDICAL BILLERS**  
The University of Michigan Health System has an opportunity available for a Supervisor in the Medical Word Processing Center. The candidate must demonstrate successful and extensive experience in the supervision of a computerized medical transcription department. Send resume to: Human Resources, PO Box 82177, Rochester, MI 48306

**TECH POSITION**  
Refining skills a must, certification in a plus. Flexible hours. Orthodontology office, W. Bloomfield.  
Call Susan: (810) 855-1673

**TECHNICAL - ULTRASOUND**  
K-RAY & MAMMOGRAPHY. For busy Rochester Medical Center. Also RN's, LPN's & MA's. Competitive pay. Full & part-time. Excellent working environment. Send resume to: Human Resources, PO Box 82177, Rochester, MI 48306

**APPLICANTS should send their resume to:**  
Ruth Goldstrom  
University of Michigan  
Health System  
1500 E. Corcoran, 4th Floor  
Ann Arbor, MI 48109-0306

**A NON-DISCRIMINATORY AFFIRMATIVE ACTION EMPLOYER**

**NURSES (R/N/LPN)**  
Wonderful Opportunity!  
Wanted: weekend supervision in beautiful West Bloomfield senior residence.  
Apply to Office Manager:  
6710 West Maple Road  
West Bloomfield, Michigan  
(810) 681-2999

**OPHTHALMIC ASSISTANT**  
Full-time for Southfield office. Must be able to conduct eye exams. Call Sharon: (810) 558-3937

**OPTICAL DISPENSER**  
Experienced, friendly and personable person to assist Dr. & staff at nursing facility. Mileage and hourly rate and benefits available. Excellent work/life balance. Salary commensurate with experience. Call: Kathy for interview.  
(810) 661-1700 ext. 116

**REHAB TECHNICIAN - Rehab**  
Woods has an immediate opening for a Part-time Rehab Technician in a fast-paced industrial environment in Dearborn. Experience necessary. Competitive salary & benefits. Call for interview: (313) 581-2600, ext. 224

**Transcriptionist Supervisor**  
Unique opportunity to oversee Transcriptionists in a busy medical office. Termic salary and benefits! Fax resume to: Luanan Harper, 29090 Middlebelt, Farmington Hills, MI 48334  
(810) 932-1170, Fax: 810-932-1214

**ACCEPTING APPLICATIONS**  
Experienced Cooks - All Shifts; Wash Workers; Part-time Bus Drivers; & Dishwashers  
In person only: Rams Home, 8590 Middlebelt, Westland (S. of Joy Rd.)  
(810) 435-0390

**ASSISTANT MANAGER**  
Pizzeria Assistant Manager, full or part time available. (313) 326-2550

**ASSISTANT MANAGER for busy**  
Restaurant & Banquet Complex in downtown Rochester. Competitive pay & benefits. Send resume to: Human Resources, PO Box 92177, Rochester, MI 48308

**ASSISTANT MANAGERS**  
An exciting opportunity awaits you with A W Restaurants. Must have experience in fast food restaurant management. Competitive pay, bonuses, profit sharing & insurance. Call Carl, Mon-Fri: (810) 262-9649

**ATTENTION!**  
Bar & Wait Staff for busy restaurant in Redford. Apply in person: 27189 Grand River, E. of Inster  
(810) 262-9649

**DRIVERS - Full & part-time**  
Great wages & benefits. Contact Mike or Mark at: Papa Romano's, 9175 Telegraph, Redford, (313) 537-7725

**EARN GREAT MONEY**  
waiting tables in W. Bloomfield restaurant. Will train high school seniors applicants.  
810-551-1133

**EXECUTIVE SOUS CHEF**  
For high volume restaurant in Birmingham. Send resume to: PO Box 34, Birmingham, MI 48012-0034  
(810) 343-5215. Ask for Carol Gilman

**THE GOLDEN MUSHROOM IS**  
CURRENTLY HIRING FOR THE FOLLOWING:

- Host/Hostess
- Bartender
- Laundry

Experience preferred, competitive salaries & benefits. Apply in person:  
18100 W. 10 Mile, Southfield

**JOIN OUR TEAM**  
NOW HIRING - All POSITIONS  
• WAIT STAFF • HOSS STAFF  
• BUS STAFF • KITCHEN STAFF  
Apply in person:  
4216 Denison/Selafont Tavern,  
Laurel Park Place, in Livonia.

**LINE & PREP COOKS**  
Flexible hours. Full & part-time. Apply in person: Red Coat Tavern, 3808 N. Woodward, Royal Oak

**MANAGER**  
Rams Horn Livonia seeking aggressive individual for management position. Career opportunity, benefits.  
20385 Middlebelt, (810) 477-7770

**MANAGERS**  
Rams Horn is an opportunity for a person who is interested in growing with our company. Excellent money apply in person, Orchard Lake Rd. between 12 & 13 Mile, Farmington Hills. (810) 655-8882

**MANAGER**  
With floor and cooking experience, for large family restaurant.  
(313) 533-0097

**NOW HIRING**  
FOOD SERVICE POSITIONS  
for national brand food court including:  
• Taco Bell • Pizza Hut  
• Burger King  
Hiring today - Start tomorrow!  
Apply in person at:  
ARAMARK INC.  
Oakland University  
112 Oakland Center  
Rochester, MI 48309  
(810) 370-3490  
EOE M/F

**CADILLAC CAFE**  
in Farmington Hills  
\*\*\*\*\*  
NOW HIRING:  
• HOST STAFF  
• WAIT STAFF  
Apply in person:  
Wed & Thur between 4pm & 6pm  
30555 Grand River, Farm, Hills

**CASHIERS WANTED**  
NEW LIVONIA STORE  
Great Pay, flexible hrs. Ideal for Home-makers (Ex: 8:30am-2pm) Ideal for students (Ex: 3pm-6pm) Call Mr. Pita at: 313-266-8115

**CHUCK MUER'S SEAFOOD TAVERN**  
SERVERS, HOSTS  
5000 Grand River, Farmington Hills  
SERVERS EARN AN AVERAGE OF \$10+/HOUR  
CALL 810-511-2251 OR APPLY 15 MILE & ORCHARD LAKE RD. (313) 422-0770

**PREP COOKS**  
DISHWASHERS  
Looking for Dishwasher, Cooks & Dishwashers, \$7 an hour. Full & part-time available. Apply at: Fonda D. Annen, 32000 Plymouth Rd. (E. of Farmington Rd.) (313) 422-0770

**AIR FREIGHT TRANSPORTATION SALES**  
Growing Air Freight Sales Rep. Exp. in motivated Sales Rep. Base, commission and benefits. Send resume to: Personnel, 29101 Airport Rd., Romulus, MI 48174

**ACCOUNT EXECUTIVE**  
Telecommunication Sales  
Start a long term career with S.E. immediately to the West. Excellent opportunity. AT&T, Toshiba, and Northern Telecom supplier of high-tech telecommunication equipment, networks, and software. Salary plus commission and bonuses, profit sharing, 401K plan, medical/dental/dental insurance, car allowance, and expense reimbursement. Please call: Dave Flahar at 810-489-0148, ext 202 to arrange an appointment.

**ACCOUNT EXECUTIVE**  
Fidelity Communications is seeking motivated people who will excel with our salary plus commission plan. Bonus, vehicle & expense programs included. Resumes to:  
Human Resource Department  
24300 Catherine Rd. 4th Fl.  
Novi, MI 48375

**Are you looking for an opportunity to work in a challenging and exciting environment? We are seeking a highly motivated individual to sell classified advertising into our suburban newspapers. This is a part-time position, 32 hours per week, Monday - Wednesday & Friday 8:30am - 5:00pm working out of our Livonia office. You will solicit advertising and directly input classified ads into our computer system. Must have at least one year of selling experience, able to accurately type 40 wpm, excellent verbal communication and grammar skills. We offer as highly competitive hourly rate plus commission. Smoke and drug-free workplace. EOE. To apply, fax resume to (313) 953-2057. ATTN: Inside Sales.**

**506 Help Wanted-Medical**

**MEDICAL SOCIAL WORKER**  
Home care agency serving Southern & Western Wayne County and surrounding communities in Oakland County looking for a medical social worker on a contingency basis. Must have a masters in Social Work, license in Social Work for the state of Michigan and minimum one year experience in home care or health care setting. Fax resume to: (313) 981-8828 or mail to:

**UNITED HOME HEALTH SERVICES**  
2500 Canton Center Road  
Suite 250  
Canton, MI 48187  
Attn: Angela

**MEDICAL SPEECH THERAPIST**  
Home care agency serving Western Wayne County is looking for a speech therapist on a contingency basis. One year home care experience preferred. Fax resume to (313) 981-8828 or mail to:

**UNITED HOME HEALTH SERVICES**  
2500 Canton Center Road  
Suite 250  
Canton, MI 48187  
Attn: Lynn

**UNIVERSITY OF MICHIGAN MEDICAL CENTER**

**SUPERVISOR, Medical Word Processing Center**

The University of Michigan Health System has an opportunity available for a Supervisor in the Medical Word Processing Center. The candidate must demonstrate successful and extensive experience in the supervision of a computerized medical transcription department. Send resume to: Human Resources, PO Box 82177, Rochester, MI 48306

**TECH POSITION**  
Refining skills a must, certification in a plus. Flexible hours. Orthodontology office, W. Bloomfield.  
Call Susan: (810) 855-1673

**TECHNICAL - ULTRASOUND**  
K-RAY & MAMMOGRAPHY. For busy Rochester Medical Center. Also RN's, LPN's & MA's. Competitive pay. Full & part-time. Excellent working environment. Send resume to: Human Resources, PO Box 82177, Rochester, MI 48306

**APPLICANTS should send their resume to:**  
Ruth Goldstrom  
University of Michigan  
Health System  
1500 E. Corcoran, 4th Floor  
Ann Arbor, MI 48109-0306

**A NON-DISCRIMINATORY AFFIRMATIVE ACTION EMPLOYER**

**NURSES (R/N/LPN)**  
Wonderful Opportunity!  
Wanted: weekend supervision in beautiful West Bloomfield senior residence.  
Apply to Office Manager:  
6710 West Maple Road  
West Bloomfield, Michigan  
(810) 681-2999

**OPHTHALMIC ASSISTANT**  
Full-time for Southfield office. Must be able to conduct eye exams. Call Sharon: (810) 558-3937

**OPTICAL DISPENSER**  
Experienced, friendly and personable person to assist Dr. & staff at nursing facility. Mileage and hourly rate and benefits available. Excellent work/life balance. Salary commensurate with experience. Call: Kathy for interview.  
(810) 661-1700 ext. 116

**REHAB TECHNICIAN - Rehab**  
Woods has an immediate opening for a Part-time Rehab Technician in a fast-paced industrial environment in Dearborn. Experience necessary. Competitive salary & benefits. Call for interview: (313) 581-2600, ext. 224

**Transcriptionist Supervisor**  
Unique opportunity to oversee Transcriptionists in a busy medical office. Termic salary and benefits! Fax resume to: Luanan Harper, 29090 Middlebelt, Farmington Hills, MI 48334  
(810) 932-1170, Fax: 810-932-1214

**ACCEPTING APPLICATIONS**  
Experienced Cooks - All Shifts; Wash Workers; Part-time Bus Drivers; & Dishwashers  
In person only: Rams Home, 8590 Middlebelt, Westland (S. of Joy Rd.)  
(810) 435-0390

**ASSISTANT MANAGER**  
Pizzeria Assistant Manager, full or part time available. (313) 326-2550

**ASSISTANT MANAGER for busy**  
Restaurant & Banquet Complex in downtown Rochester. Competitive pay & benefits. Send resume to: Human Resources, PO Box 92177, Rochester, MI 48308

**ASSISTANT MANAGERS**  
An exciting opportunity awaits you with A W Restaurants. Must have experience in fast food restaurant management. Competitive pay, bonuses, profit sharing & insurance. Call Carl, Mon-Fri: (810) 262-9649

**ATTENTION!**  
Bar & Wait Staff for busy restaurant in Redford. Apply in person: 27189 Grand River, E. of Inster  
(810) 262-9649

**DRIVERS - Full & part-time**  
Great wages & benefits. Contact Mike or Mark at: Papa Romano's, 9175 Telegraph, Redford, (313) 537-7725

**EARN GREAT MONEY**  
waiting tables in W. Bloomfield restaurant. Will train high school seniors applicants.  
810-551-1133

**EXECUTIVE SOUS CHEF**  
For high volume restaurant in Birmingham. Send resume to: PO Box 34, Birmingham, MI 48012-0034  
(810) 343-5215. Ask for Carol Gilman

**THE GOLDEN MUSHROOM IS**  
CURRENTLY HIRING FOR THE FOLLOWING:

- Host/Hostess
- Bartender
- Laundry

Experience preferred, competitive salaries & benefits. Apply in person:  
18100 W. 10 Mile, Southfield

**JOIN OUR TEAM**  
NOW HIRING - All POSITIONS  
• WAIT STAFF • HOSS STAFF  
• BUS STAFF • KITCHEN STAFF  
Apply in person:  
4216 Denison/Selafont Tavern,  
Laurel Park Place, in Livonia.

**LINE & PREP COOKS**  
Flexible hours. Full & part-time. Apply in person: Red Coat Tavern, 3808 N. Woodward, Royal Oak

**MANAGER**  
Rams Horn Livonia seeking aggressive individual for management position. Career opportunity, benefits.  
20385 Middlebelt, (810) 477-7770

**MANAGERS**  
Rams Horn is an opportunity for a person who is interested in growing with our company. Excellent money apply in person, Orchard Lake Rd. between 12 & 13 Mile, Farmington Hills. (810) 655-8882

**MANAGER**  
With floor and cooking experience, for large family restaurant.  
(313) 533-0097

**NOW HIRING**  
FOOD SERVICE POSITIONS  
for national brand food court including:  
• Taco Bell • Pizza Hut  
• Burger King  
Hiring today - Start tomorrow!  
Apply in person at:  
ARAMARK INC.  
Oakland University  
112 Oakland Center  
Rochester, MI 48309  
(810) 370-3490  
EOE M/F

**CADILLAC CAFE**  
in Farmington Hills  
\*\*\*\*\*  
NOW HIRING:  
• HOST STAFF  
• WAIT STAFF  
Apply in person:  
Wed & Thur between 4pm & 6pm  
30555 Grand River, Farm, Hills

**CASHIERS WANTED**  
NEW LIVONIA STORE  
Great Pay, flexible hrs. Ideal for Home-makers (Ex: 8:30am-2pm) Ideal for students (Ex: 3pm-6pm) Call Mr. Pita at: 313-266-8115

**CHUCK MUER'S SEAFOOD TAVERN**  
SERVERS, HOSTS  
5000 Grand River, Farmington Hills  
SERVERS EARN AN AVERAGE OF \$10+/HOUR  
CALL 810-511-2251 OR APPLY 15 MILE & ORCHARD LAKE RD. (313) 422-0770

**PREP COOKS**  
DISHWASHERS  
Looking for Dishwasher, Cooks & Dishwashers, \$7 an hour. Full & part-time available. Apply at: Fonda D. Annen, 32000 Plymouth Rd. (E. of Farmington Rd.) (313) 422-0770

**AIR FREIGHT TRANSPORTATION SALES**  
Growing Air Freight Sales Rep. Exp. in motivated Sales Rep. Base, commission and benefits. Send resume to: Personnel, 29101 Airport Rd., Romulus, MI 48174

**ACCOUNT EXECUTIVE**  
Telecommunication Sales  
Start a long term career with S.E. immediately to the West. Excellent opportunity. AT&T, Toshiba, and Northern Telecom supplier of high-tech telecommunication equipment, networks, and software. Salary plus commission and bonuses, profit sharing, 401K plan, medical/dental/dental insurance, car allowance, and expense reimbursement. Please call: Dave Flahar at 810-489-0148, ext 202 to arrange an appointment.

**ACCOUNT EXECUTIVE**  
Fidelity Communications is seeking motivated people who will excel with our salary plus commission plan. Bonus, vehicle & expense programs included. Resumes to:  
Human Resource Department  
24300 Catherine Rd. 4th Fl.  
Novi, MI 48375

**Are you looking for an opportunity to work in a challenging and exciting environment? We are seeking a highly motivated individual to sell classified advertising into our suburban newspapers. This is a part-time position, 32 hours per week, Monday - Wednesday & Friday 8:30am - 5:00pm working out of our Livonia office. You will solicit advertising and directly input classified ads into our computer system. Must have at least one year of selling experience, able to accurately type 40 wpm, excellent verbal communication and grammar skills. We offer as highly competitive hourly rate plus commission. Smoke and drug-free workplace. EOE. To apply, fax resume to (313) 953-2057. ATTN: Inside Sales.**

**OLSTEN STAFFING SERVICES**  
North America's leading placement and staffing services company, seeks an experienced, enthusiastic Sales Reps to develop clientele.

This position requires a polished, aggressive individual who is a great prospector, cold caller and canvasser and knows how to close. To qualify you must have great presentation skills, the ability to communicate on all levels of management, and 12+ years of solid sales experience.

Olsten Staffing Services offers excellent compensation, benefits and bonuses - and we reward great work with promotion from within. If you qualify and are interested in this opportunity, please fax your resume with salary history to Area Manager at:

**810-354-0585**

**Olsten Staffing Services**  
An Equal Opportunity Employer

**Qualified Candidates must possess:**  
• At least 2 years of college experience  
• One to two years of outside sales experience  
• Selling Communication Skills  
• Organizational Skills  
• Self Motivation and Initiative

**We offer Outside Sales Representatives:**  
• Generous commission  
• Performance Bonus  
• Excellent Training  
• Vacations  
• Award Trips

For a personal interview, mail or fax your resume immediately to the Vice President of Sales & Marketing, Empire Doors & Windows, 9123 Telegraph Rd., Redford, MI 48139; fax (313) 533-2847

**508 Food/Beverage Restaurant**

**★ COOK ★ BAKER**  
SWEET LOHRAN'S CAFE has immediate openings for Cooks and Bakers. Good pay and benefits, vacation, profit sharing, 401K. Flexible hours, full and part time. Apply 2pm-5pm:  
29101 Greenfield, Southfield  
(810) 559-5988

**COOK - for Woodchawn of Livonia**  
Licensed home for 78 elderly residents. Must know quantity cooking, plate presentation, sanitation & food handling regulations. 40 hrs per week. Alternating weekends & holidays. Bring references & wage history. Call Carol for an appointment.  
313-281-9000.

**COOKS & BUSHDISH**  
Full/Part-Time. Days, Nights, Week-ends. Very competitive wages at an Irish Sports Pub. Apply at: Sheehan's on the Green, or E. of Hartgerly, Plymouth. (313) 420-0645

**COOKS**  
Evenings, Mon thru Fri Farmington Hills calls.

**COOKS**  
IMMEDIATE opening - Full time or Part-time for our trendy senior apartment community's dining facility.  
APPLY IN PERSON  
WALTONWOOD  
26200 Walton Blvd.  
Or Call K. Bidot: 810-375-9664

**COOKS**  
Part or full time line cooks. Must have experience as a cook. House, 21400 Michigan Ave, Dearborn.  
(313) 565-5710

**COOKS**  
Part or full time line cooks. Must have experience as a cook. House, 21400 Michigan Ave, Dearborn.  
(313) 565-5710

**CASHIERS & PIZZA MAKERS**  
CASHIERS & DISHWASHERS AT STAFFS.  
Apply: Sita Italian Dining, 4333 W. 12 Mile, Berkley

**COOKS & WAITSTAFF**  
Full & part time. Apply in person: THE BOX BAR & GRILL, 777 W. Ann Arbor Tr., Plymouth

**COOK, WAIT STAFF**  
Experienced in busy diner. Res. Keyboards Lounge, 1870 S. Wayne Rd. Westland 313-726-9330

**COOK WANTED**  
For AFC Home Full/Part time with benefits. If interested call Steve at: (810) 928-2920

**DAY DINING ROOM SUPERVISOR - D. Dennisons**  
at Laurel Park is now hiring Tues. - Sat. Day dining room supervisor. Apply in person at D. Dennisons, Laurel Park Mall or fax resume to:  
313-464-8398

**Day Host/Hostess & Wait Staff**  
Part-time, Mon-Fri. Flexible hours. Competitive wages. Summers & holidays off if needed. No experience necessary, will train.  
Call or stop in at:  
The Family Buggy Restaurant  
29335 Orchard Lake Rd.  
Farmington Hills  
(810) 553-9090

**DELIVERY & HAND BILLERS**  
NEW LIVONIA STORE  
Great Cash, flexible hrs. Ideal for students. Competitive pay, bonuses, profit sharing & insurance. Call Mr. Pita at: 313-266-8115

**DISHWASHER/ PORTER**  
Days, Mon thru Fri, Farmington Hills Calls.  
(810) 473-8300

**DISHWASHERS/ PREP COOK**  
Apply in person: F&L Friends, 8590 Middlebelt, Westland.  
(313) 421-9990

**DRIVERS - Full & part-time**  
Great wages & benefits. Contact Mike or Mark at: Papa Romano's, 9175 Telegraph, Redford, (313) 537-7725

**EARN GREAT MONEY**  
waiting tables in W. Bloomfield restaurant. Will train high school seniors applicants.  
810-551-1133

**EXECUTIVE SOUS CHEF**  
For high volume restaurant in Birmingham. Send resume to: PO Box 34, Birmingham, MI 48012-0034  
(810) 343-5215. Ask for Carol Gilman

**THE GOLDEN MUSHROOM IS**  
CURRENTLY HIRING FOR THE FOLLOWING:

- Host/Hostess
- Bartender
- Laundry

Experience preferred, competitive salaries & benefits. Apply in person:  
18100 W. 10 Mile, Southfield

**JOIN OUR TEAM**  
NOW HIRING - All POSITIONS  
• WAIT STAFF • HOSS STAFF  
• BUS STAFF • KITCHEN STAFF  
Apply in person:  
4216 Denison/Selafont Tavern,  
Laurel Park Place, in Livonia.

**LINE & PREP COOKS**  
Flexible hours. Full & part-time. Apply in person: Red Coat Tavern, 3808 N. Woodward, Royal Oak

**MANAGER**  
Rams Horn Livonia seeking aggressive individual for management position. Career opportunity, benefits.  
20385 Middlebelt, (810) 477-7770

**MANAGERS**  
Rams Horn is an opportunity for a person who is interested in growing with our company. Excellent money apply in person, Orchard Lake Rd. between 12 & 13 Mile, Farmington Hills. (810) 655-8882

**MANAGER**  
With floor and cooking experience, for large family restaurant.  
(313) 533-0097

**NOW HIRING**  
FOOD SERVICE POSITIONS  
for national brand food court including:  
• Taco Bell • Pizza Hut  
• Burger King  
Hiring today - Start tomorrow!  
Apply in person at:  
ARAMARK INC.  
Oakland University  
112 Oakland Center  
Rochester, MI 48309  
(810) 370-3490  
EOE M/F

**CADILLAC CAFE**  
in Farmington Hills  
\*\*\*\*\*  
NOW HIRING:  
• HOST STAFF  
• WAIT STAFF  
Apply in person:  
Wed & Thur between 4pm & 6pm  
30555 Grand River, Farm, Hills

**CASHIERS WANTED**  
NEW LIVONIA STORE  
Great Pay, flexible hrs. Ideal for Home-makers (Ex: 8:30am-2pm) Ideal for students (Ex: 3pm-6pm) Call Mr. Pita at: 313-266-8115

**CHUCK MUER'S SEAFOOD TAVERN**  
SERVERS, HOSTS  
5000 Grand River, Farmington Hills  
SERVERS EARN AN AVERAGE OF \$10+/HOUR  
CALL 810-511-2251 OR APPLY 15 MILE & ORCHARD LAKE RD. (313) 422-0770

**PREP COOKS**  
DISHWASHERS  
Looking for Dishwasher, Cooks & Dishwashers, \$7 an hour. Full & part-time available. Apply at: Fonda D. Annen, 32000 Plymouth Rd. (E. of Farmington Rd.) (313) 422-0770

**AIR FREIGHT TRANSPORTATION SALES**

# SAVE A LOT WITH BOB JEANNOTTE

## Auto Show Special ★ 3.9% APR FINANCING FOR UP TO 60 MOS. ON SELECT 1997 MODELS+ HURRY - LIMITED TIME OFFER

 <p><b>1997 BONNEVILLE SE SEDAN</b></p> <p>Automatic transmission, air conditioning, 3800 V6, rear window defroster, power windows, power locks, dual air bags and more. Stock #970166.</p> <p><b>SALE PRICE \$19,995*</b> GM OPT II Deduct \$1105.70</p> <p>36 month Smart Lease \$299** per mo.</p>	<p><b>ALL NEW 1997 GRAND PRIX SE SEDAN</b></p>  <p>Automatic transmission, air conditioning, anti-lock brakes, dual air bags, 3800 V6, aluminum wheels, AM/FM stereo cassette, power windows, power locks, power driver's seat, keyless entry, cruise, tilt and more. Stock #970278</p> <p><b>SALE PRICE \$18,995*</b> GM OPT II Deduct \$1006.40</p> <p>36 month Smart Lease \$299** per mo.</p>	<p><b>1997 JIMMY 4x4 FOUR DOOR</b></p>  <p>Vortec 4300 V-6 engine, automatic transmission, air bag, ABS brakes, air conditioning, power windows, power locks &amp; mirrors, tilt, cruise, AM/FM cassette stereo &amp; much more! Stock #979056</p> <p>30 month Smart Lease \$275** per mo. GM OPT II Deduct \$50 per mo.</p>	<p><b>1996 JIMMY 4x4 FOUR DOOR</b></p>  <p>Vortec 4300 V6 engine, automatic transmission, air bag, ABS brakes, air conditioning, power windows, power locks, power mirrors, tilt &amp; cruise, AM/FM cassette stereo and much more! DEMO Stock #968522</p> <p><b>SALE PRICE \$22,895*</b> GM OPT II Deduct \$1314.85</p>
 <p><b>1997 GRAND AM SE COUPE</b></p> <p>Air conditioning, AM/FM stereo, air bags, 24 hour roadside assistance, three year/36,000 mile warranty. Stock #970175.</p> <p><b>SALE PRICE \$12,995*</b> GM OPT II Deduct \$732.45</p> <p>36 month Smart Lease \$199** per mo.</p>	<p><b>ALL NEW 1997 TRANS SPORT SE</b></p>  <p>Automatic transmission, air conditioning, V6, AM/FM stereo cassette, cruise, tilt, power windows &amp; locks, keyless entry, anti-lock brakes, seven passenger, dual air bags, deep tinted glass, rear defroster &amp; more. Stock #970244.</p> <p><b>SALE PRICE \$20,895*</b> GM OPT II Deduct \$1111.20</p> <p>36 month Smart Lease \$309** per mo.</p>	<p><b>1997 SIERRA PICKUP</b></p>  <p>VORTEC 4300 V-6 engine, automatic transmission, dual air bags, ABS brakes, air conditioning, tilt, &amp; cruise, AM/FM stereo cassette &amp; much more! Stock #979052.</p> <p><b>SALE PRICE \$16,399*</b> GM OPT II Deduct \$872.85</p> <p>36 month Smart Lease \$219** per mo.</p>	<p><b>1996 FULL SIZE CONVERSION VAN</b></p>  <p>Vortec 5,700 engine, four speed automatic transmission, dual air bags, ABS brakes, front &amp; rear air conditioning &amp; heat, high top, 13" TV &amp; VCR, tri-fold rear power sofa, starcraft conversion, fiberglass running boards, high gloss walnut wood trim, AM/FM cassette &amp; CD player with headphones &amp; much more! Stock #968443.</p> <p><b>SALE PRICE \$27,995*</b> GM OPT II Deduct \$1116.75</p>
 <p><b>1997 SUNFIRE SE COUPE</b></p> <p>Rear defroster, air conditioning, AM/FM stereo cassette, dual air bags, anti-lock brakes, sport mirrors, tinted glass, power steering, power brakes. Stock #970142.</p> <p><b>SALE PRICE \$12,695*</b> GM OPT II Deduct \$663.95</p> <p>36 month Smart Lease \$189** per mo.</p>	<p><b>1997 SONOMA PICKUP</b></p>  <p>2.2 liter four cylinder engine, five speed manual transmission, air bag, ABS brakes, air conditioning, AM/FM cassette stereo and much more! Stock #979145.</p> <p><b>SALE PRICE \$10,995*</b> GM OPT II Deduct \$612.20</p> <p>36 month Smart Lease \$149** per mo.</p>		

**USED CARS CERTIFIED USED CARS & TRUCKS CERTIFIED USED CARS & TRUCKS CERTIFIED USED CARS & TRUCKS CERTIFIED USED CARS & TRUCKS**

<p>'96 CHEVROLET MONTE CARLO 234, loaded, 9,000 miles! <b>\$16,495</b></p>	<p>'92 GMC YUKON SLE Four Wheel drive <b>\$17,995</b></p>	<p>'95 GMC JIMMY SLT Bright blue, charcoal leather, four wheel drive. <b>\$16,995</b></p>	<p>'95 GRAND AM Two door coupe, blue, aluminum wheels Only <b>\$10,995</b></p>	<p><b>easyCare CERTIFIED</b></p> <p>'96 YUKON Two door SLE, loaded, Autumn Wood. NOT \$32,000 Only...<b>\$10,995</b></p>	<p>'94 SIERRA PICKUP Auto, air, power steering &amp; brakes, 41,000 miles <b>\$10,995</b></p>	<p>'95 FORD BRONCO Full-size XLT, loaded, only 34,000 miles. <b>\$18,995</b></p>	<p>'95 CHEVY TAHOE Two door, bright red, loaded, 19,000 miles. <b>\$22,995</b></p>
--	---	---	--	--	---	--	--

**FINANCING AVAILABLE • ALL CARS MECHANICALLY INSPECTED • WE BUY CARS**


# BOB JEANNOTTE PONTIAC-GMC TRUCK

14949 Sheldon Road (Just North of M-14, Jeffries Fwy.)  
Hours: Mon. & Thurs. 9-9  
Tues., Wed., Fri. 9-6  
**(313) 453-2500**

GM Employees Option I - Option II PEP PLAN HEADQUARTERS Suppliers Welcome

\*Plus tax, title, license. Rebates included where applicable. \*\*Lease payment based on approved credit on 12,000 miles per year w/15¢ excess mi. for 30 or 36 months. Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end for predetermined price at lease inception. Security deposit equal to first payment plus \$25. First month's payment, license, title & tags plus down payment due at inception. Supplier subject to certain restrictions. To get total amount multiply payment by term. Subject to 6% use tax. Requires \$1500 down.

**BUICK NISSAN HONDA Dodge ISUZU QUALITY USED CARS & TRUCKS**

**SPECIAL OF THE WEEK**  **New 1997 DODGE 1500 SLT** **LEASE SPECIAL GENERAL PUBLIC \$195 mo.**

5.2 liter V8, automatic transmission, airbag, leather wrapped steering wheel, cruise control, tilt steering wheel, power windows, power locks, AM/FM stereo cassette, sliding rear window, chrome wheels, SLT decor group, rear step bumper. Stock #172471

**POWER SUNROOF & CD CHANGER**

**FOLLOW ME TO TAMAROFF!**

**BUICK SALES HEADQUARTERS**

**NEW 1996 BUICK REGAL SEDAN**

Bring your AUTO SHOW TICKET STUB for FREE PAINT BARRIER with new vehicle purchase or lease. \$195 Value.

**SALE PRICE \$17,588\*** **0.9% FINANCING or \$2500 REBATE**

GM Employees Save An Additional \$1055.00

**HONDA**

**1997 CIVIC LX SEDAN**  
Automatic transmission, air conditioning, roof rack, power windows, alloy wheels. Stock #172881.  
**SALE PRICE \$12,595\*** **LEASE \$179\*\***

**1997 CIVIC LX SEDAN**  
Automatic transmission, air conditioning, roof rack, power windows, alloy wheels. Stock #172881.  
**SALE PRICE \$14,491\*** **LEASE \$189\*\***

**1997 ACCORD LX SEDAN**  
Automatic transmission, air conditioning, roof rack, power windows, alloy wheels. Stock #172881.  
**SALE PRICE \$19,948\*** **LEASE \$279\*\***

**1997 ACCORD LX SEDAN**  
Automatic transmission, air conditioning, roof rack, power windows, alloy wheels. Stock #172881.  
**SALE PRICE \$18,848\*** **LEASE \$279\*\***

**DODGE**

**YOU GET THE STORE FOR SALES!**

**New 1997 DODGE AVENGER**

Automatic transmission, air conditioning, AM/FM stereo cassette, dual airbags, speed control, tinted glass, tilt wheel, rear defroster. Stock #081330.

**LEASE SPECIAL GENERAL PUBLIC LEASE \$219 mo.**

**BUICK**

**NEW 1997 BUICK LESABRE CUSTOM**

Bring your AUTO SHOW TICKET STUB for FREE PAINT BARRIER with new vehicle purchase or lease. \$195 Value.

**FREE GM SmartCare Maintenance Plan with every 1997 LESABRE lease.**

**SALE PRICE \$21,998\*** **LEASE FOR 48 MONTHS \$299\*\*** WITH ONLY \$1995

WE'LL BEAT ANY COMPETITOR'S AD!

**HONDA**

**1996 HONDA 1996 HONDA**

**MADE IN THE U.S.A.**

**DODGE**

**New 1997 DODGE STRATUS**

Automatic transmission, air conditioning, dual airbags, power windows, power locks, tilt, cruise, rear window defogger, AM/FM stereo and much more. Stock #585315.

**LEASE SPECIAL GENERAL PUBLIC LEASE \$229 mo.**

**BUICK**

**1997 BUICK PARK AVENUE**

IN STOCK READY FOR IMMEDIATE DELIVERY.

Bring your AUTO SHOW TICKET STUB for FREE PAINT BARRIER with new vehicle purchase or lease. \$195 Value.

**LEASE FOR 36 MONTHS \$398\*\*** WITH ONLY \$1995 Customer Cash Down.

**NISSAN**

**THE TAMAROFF ADVANTAGE: "We will beat any COMPETITOR'S AD!"**

**DODGE**

**New 1997 DODGE GRAND CARAVAN**

Automatic transmission, V6, air conditioning, anti-lock brakes, dual airbags, seven passenger seating, AM/FM stereo, rear window defroster, and much more. Stock #115626.

**LEASE SPECIAL GENERAL PUBLIC LEASE \$249 mo.**

**28585 TELEGRAPH ROAD, Southfield** **MON. & THURS. 8:30-9:15PM TUES./WED./FRI. 8:30-6:15PM SAT. 8:30-4PM**

**CALL: 810-353-1300 TOLL FREE: 1-800-TAMAROFF**

On 12 Mile Road, Just West of Telegraph Road **810 354 6600 TOLL FREE: 1-800-TAMAROFF**

\*All prices are plus tax, title, license and destination fee. 24 months for up to 20,000 miles. 36 months for up to 30,000 miles. 48 months for up to 40,000 miles. \*\*Lease payment based on approved credit on 12,000 miles per year w/15¢ excess mi. for 30 or 36 months. Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end for predetermined price at lease inception. Security deposit equal to first payment plus \$25. First month's payment, license, title & tags plus down payment due at inception. Supplier subject to certain restrictions. To get total amount multiply payment by term. Subject to 6% use tax. Requires \$1500 down.

VISIT OUR VIRTUAL SHOWROOM AT <http://www.tamaroff.com> on the internet.

# Red Holman GMC TRUCK JANUARY PRICE MELTDOWN

**IMMEDIATE DELIVERY FROM STOCK**  
**ALL NEW 1997 SUNFIRE TWO DOOR COUPE**

- gauges & tachometer
- air conditioning
- inted glass
- bucket seats
- am/fm cassette
- console
- custom wheel covers
- power steering
- power brakes
- body side moldings
- rear defroster
- spot mirrors
- stock #1109V

**3.9% APR Financing Available**

**Dual Air Bags Anti-Lock Brakes**

**RED'S PRICE \$12,595\*** **G.M. OPTION II \$11,931\***

**LEASE W/ ZERO DOWN \$210<sup>05</sup>\*\*** **G.M. OPTION II \$194<sup>58</sup>\*\***

**ALL NEW 1997 GRAND AM FOUR DOOR**

- 4 cylinder
- 5 speed
- SLS sport decal
- air conditioning
- 2.4 twin cam engine
- stereo cassette
- inted glass
- spot mirrors
- body side moldings
- custom covers
- gauges & tachometer

**3.9% APR Financing Available**

**RED'S PRICE \$13,999\*** **G.M. OPTION II \$13,208\***

**LEASE W/ ZERO DOWN \$237<sup>45</sup>\*\*** **G.M. OPTION II \$219<sup>01</sup>\*\***

**GMC TRUCK**

**1997 SONOMA**

- 4 cylinder
- 5 speed
- SLS sport decal
- air conditioning
- stereo
- aluminum wheels
- Stock #S219V

**— WAS \$13,779 —**

**SALE PRICE \$11,676\*** **G.M. Employees Subtract \$663<sup>45</sup>** **LEASE FOR \$199\*\*\***

6.9% For 60 months or \$1000 Rebate

from purchase price

Over 35 Sonomas In Stock

**BONNEVILLE SSE DEMO**

**Save Over \$6,000!**

stock #4524T

- fully loaded
- articulating leather buckets
- power glass sunroof
- 3600 V6
- four speed automatic
- 16" aluminum wheels
- stereo with CD
- seven band equalizer
- eight speaker sound
- head up display
- electric rear mirror
- power driver/passenger seat
- anti-theft system
- traction control

**RED'S PRICE \$24,499\*** **G.M. OPTION II \$23,004\***

Three at similar savings!

**INTRODUCING THE ALL NEW REDESIGNED '97 PONTIAC TRANSPORT**

- power steering
- power brakes
- power windows
- defogger
- deep tint glass
- convenience net
- power quarter windows
- seven passenger
- 3400 V6
- four speed automatic
- air conditioning
- cruise
- perimeter lighting
- keyless entry

**RED'S PRICE \$20,595\*** **G.M. OPTION II \$19,483\***

**LEASE W/ ZERO DOWN \$303<sup>85</sup>\*\*** **G.M. OPTION II \$277<sup>96</sup>\*\***

**1997 SAFARI PASSENGER VAN**

- SLE
- 8 passenger
- dutch doors
- air
- 6 cylinder
- automatic
- power windows & locks
- overhead console
- aluminum wheels
- many extras
- Stock #5199V

**— WAS \$24,501 —**

**SALE PRICE \$21,150\*** **G.M. Employees Subtract \$1160<sup>80</sup>** **LEASE FOR \$371<sup>54</sup>\*\***

6.9% For 60 months or \$500 Rebate

from purchase price or apply to lease

Over 15 Safaris Vans In Stock

**1997 SAVANA CARGO VAN**

- V8
- automatic
- tilt
- cruise
- transmission cooler
- 7300 GVW
- air conditioning
- Stock #6056V

**— WAS \$23,061 —**

**SALE PRICE \$19,425\*** **G.M. Employees Subtract \$1122<sup>30</sup>** **LEASE FOR \$350<sup>25</sup>\*\***

6.9% For 60 months or \$1000 Rebate

from purchase price or apply to lease

5 Savana Cargo Vans In Stock

TRUCKS			RED HOLMAN'S SELECT USED VEHICLES						CARS	
'96 271 GMC SIERRA 4x4 EXTENDED CAB Starting at... <b>\$23,999</b>	'94-'96 TOYOTA 4 RUNNER Starting at... <b>\$22,800</b>	'96 GMC SONOMA 4x4 EXTENDED CAB <b>\$17,495</b>	'96 FORD F-150 19K miles. <b>\$15,395</b>	'94 GMC SIERRA GT EXTENDED CAB <b>\$16,995</b>	'94 PONTIAC BONNEVILLE SLE 24K miles. <b>\$15,895</b>	'94 FORD TEMPO Low miles. <b>\$8900</b>	'94 PONTIAC SUNBIRD 2 to Choose. Starting at... <b>\$8500</b>	'96 PONTIAC SUNFIRE GT WAS \$14,995 <b>\$13,995</b>	'95-'96 PONTIAC SUNFIRE Several to Choose. Starting at... <b>\$11,995</b>	
'96 GMC YUKON 4 DOOR Low miles. <b>\$28,800</b>	<b>Great Selection on Used Vehicles</b>	'94-'96 GMC JIMMY'S 4 DOOR Starting at... <b>\$17,995</b>	'96 CHEVROLET 3/4 TON 4X4 EXTENDED CAB <b>\$19,595</b>	'93 AWD SAFARI SLT VAN <b>\$16,995</b>	'93 TOYOTA CAMRY XLE 2 to Choose. Starting at... <b>\$14,995</b>	'93 MERCURY CAPRI CONVERTIBLE "Fun In The Sun" <b>\$8500</b>	'95 PONTIAC FORMULA FIREBIRD T-Tops auto 21K miles. <b>\$14,995</b>	'92-'96 B4U GRAND PRIX Starting at... <b>\$10,995</b>	'95 OLDS ACIEVA Auto, air, 17K miles, Bright Red. <b>\$10,295</b>	

**SALES: Mon. & Thurs. 8-9, Tues., Wed., Fri. 8-6 • SERVICE: Mon. & Thurs. 7-9, Tues., Wed., Fri. 7-6**

**FORD ROAD AT WAYNE ROAD, WESTLAND**

**721-1144**

**Red Holman**

**PONTIAC GMC TRUCK**

**GM ACCELERATED EARNINGS NETWORK 10%**

## The Auto Show Continues... at Jack Demmer Ford!

**Come See The All New 1997 EXPEDITION**

**AUTO SHOW TRUCK OF THE YEAR!**

**Ford Credit**

**1997 Taurus GL Sedan**

- 3.0L V6 Engine
- Automatic Overdrive
- Power Brakes
- Air Conditioning
- Dual Air Bags
- Rear Window Defroster
- Tilt Steering
- Vehicle Assist Power Steering
- Power Windows
- Rear Mounted Heat Ducts
- Air Filtration System
- Power Driver's Seat
- Electronic AM/FM Stereo/Cassette
- Aluminum Wheels
- Power Locks
- Speed Control
- Floor Mats
- Stock #70982

Was \$20,985 **Now \$16,995**

24 Month Lease **\$249<sup>00</sup>** a month

24 Month Renewal Lease **\$226<sup>00</sup>** a month

**1997 Contour GL**

- PEP 236A
- Automatic
- 2.0L
- Floor mats
- Power windows
- AM/FM cassette
- Air conditioning
- Rear defrost
- Remolded mirrors
- Power locks
- Stock #70480

24 Month Lease **\$179<sup>00</sup>** a month

Was \$17,830 **Now \$14,695**

**Red Carpet Lease**

**1997 Escort LX 4 Dr.**

- PEP 317A
- Air conditioning
- Driver door remote entry
- Rear window defrost
- 2.0L
- 5 speed
- Front & rear floor mats
- Power mirrors
- AM/FM stereo cassette
- Stock #70452

24 Month Lease **\$249<sup>00</sup>** a month

Was \$13,315 **Now \$11,299**

**1997 Aspire**

- 1.3L
- 3 door
- Rear defrost
- Air conditioning
- AM/FM stereo
- Bright Sapphire
- Stock #71196

Was \$10,825 **Now \$8,499**

**1997 F-150 XLT**

- Cruise
- Tilt
- Power windows
- Power locks
- AM/FM cassette
- Air conditioning
- Siding rear window
- Aluminum wheels
- Captain chairs
- XLT
- PEP 607
- Stock #72195

24 Month Lease **\$162<sup>00</sup>** a month

Was \$20,985 **Now \$16,995**

**1996 Explorer XLT 4x4**

- AM/FM stereo cassette
- AM/FM stereo cassette
- Luggage rack
- Front overhead console
- Floor console
- Fog lamps
- 4.0L V6
- Automatic OD
- P235 OVL all terrain tires
- Trailer towing package
- Aluminum wheels
- Leather sport buckets
- Stock #62594

Was \$30,865 **Now \$23,699**

**1996 Mustang**

- 3.8L
- Air conditioning
- AM/FM cassette
- Power steering
- Power brakes
- Rear defrost
- And much more
- Stock #64260

24 Month Lease **\$209<sup>00</sup>** a month

Was \$16,935 **Now \$13,195**

**1996 Extended Aerostar XLT**

- XLT trim
- Privacy glass
- XLT conversion group
- Electric rear window defrost
- Power convenience group
- AM/FM stereo cassette
- 4.0L
- Automatic OD
- Air conditioning
- Luggage rack
- Aluminum wheels
- Stock #64294

Was \$23,932 **Now \$17,895**

**1997 Windstar GL**

- PEP #72A
- Passenger bucket with rest rack
- Cruise
- Light group
- Rear defrost
- Air conditioning
- AM/FM stereo cassette
- To '96 driver seat
- Power convenience group
- Stock #71150

24 Month Lease **\$269<sup>00</sup>** a month

Was \$24,615 **Now \$19,799**

**1997 Ranger XLT 4x2**

- XLT trim
- Power steering
- Aluminum wheels
- Passenger side air bag
- Air conditioning
- Cruise
- Tilt
- Tachometer
- AM/FM stereo entry
- Power windows
- Power mirrors
- AM/FM stereo cassette
- 7.8L
- Stock #71150

24 Month Lease **\$119<sup>00</sup>** a month

Was \$17,350 **Now \$13,299**

**"Value's A Family Tradition"**



**MODEL SECURITY TOTAL DR. DEPOSIT**

EXPEDITION	1000	1000
TAURUS	1000	1000
CONTOUR	1000	1000
ESCORT	1000	1000
MUSTANG	1000	1000
AEROSTAR	1000	1000
WINDSTAR	1000	1000
RANGER	1000	1000





702 Antiques/Collectibles
EASTLIKE VICTORIAN Wash stand.
JANUARY CLEARANCE SALE
DUKE BOY AK, \$395. Indian Print.

706 Auction Sales
SALVATION ARMY SALE!!
Approximately 150-200 vehicles to
include 30+ Salvation Army, off-

716 Household Goods
BED SET - Ethan Allen, white
cane, children's size, 4 pieces,
\$1200. (810) 625-1634

716 Household Goods
KING SIZE WATERBED - Land &
Sky, white, 4 piece, 11' x 11',
\$125. Call (810) 344-4492

718 Appliances
REFRIGERATOR, GE Profile, 600
series, 24" wide, 4 door, 2
cooktop, \$175. GE deluxe
dishwasher, \$175. Double oven,

724 Business & Office
Equipment
OFFICE FURNITURE: Desks, \$35.
Chairs, \$40. Conference table,
\$700. Paper: 810-587-8724

746 Hospital Equipment
POWER SCOOTER, Pacer Saver.
Like new - hardly used, \$1,500.
Call: (313) 522-9973

752 Sporting Goods
DOWNHILL SKIS - Oni 200 cm
Dixons, like new, \$175.
810-650-8275 or 810-379-1155

784 Dogs
ENGLISH Setter puppies - F088
registered, excellent hunting/pets.
810-568-0899

704 Arts & Crafts
CANDLE making equipment, dipping
tank, molds, supplies. Easy business
for home. \$1200. (810) 656-6532

710 Estate Sales
ESTATE SALES
BY DEBBIE
IN HOUSE
Full Estates - 20% Fee
Cash paid 48 hrs. after sale

716 Household Goods
DINING CHIPPENDALE solid
mahogany table & chairs, ornate 4
poster chairs, 6 pieces, \$3000

718 Appliances
WASHER & DRYER - Maytag.
almond. Top Of The Line. \$200 each.
(810) 625-1634

726 Office Supplies
STEEL DESKS (2), good condition,
\$75 ea. (313) 425-2006

728 Cameras
MEDIUM format (Bronica) & studio
equipment. All in excellent to like new
condition. Retail value \$13,000.

750 Miscellaneous For
Sale
AIR COMPRESSORS - 10 HP.
LeROI Dresser, \$1,800. SHP Kellogg,
\$350. Call: (810) 651-7731

754 Wanted to Buy
ALL CASH for toys & anything old
We'll buy 1 item or entire estate.
Call Doug or Pat: 810-545-7603

784 Dogs
LAB MIX (2), Male, neutered.
Female, spayed, all shots. Great
personalities. 810-565-4136

706 Auction Sales
OUTSTANDING
ANTIQUE
AUCTION
Fri. Nite, Jan. 24, 6PM
(Preview 4:30)

713 Moving Sales
BLACK, FULL length, Finland MK
brand new, med-large. Paid \$900.
will take \$600. (810) 652-1004

716 Household Goods
DINING ROOM table, white, solid
mahogany, 4 chairs, 6 pieces, \$1200

718 Appliances
WASHER & DRYER, white Twin
beds, day bed & trundle.
Call (810) 338-0550

724 Business & Office
Equipment
BEAUTY SALON equipment, 1 year
old furniture, mirrors, shelving display
unit & various shelving equipment.

732 Computers
COMPUTERS -
8088's 286's 386's 486's
\$199. Call: (810) 341-1462

751 Musical
Instruments
BABY GRAND PIANO, Samick, 88
keys, wood finish. Excellent condition.
\$5000. (810) 651-7731

784 Dogs
AKITA, ROTT, Poodle, Lhasa, Jack
Russ, Aus Shep, Bassett, Shih Tzu.
All breeds available. Dalmatian Spec.
- \$199. (313) 427-6644

786 Horses &
Equipment
GELDING - Tennessee Walker, 7 yr.
old, full chrome blue coat, excellent
disposition. \$2500. (810) 627-2250

706 Auction Sales
OUTSTANDING
ANTIQUE
AUCTION
Fri. Nite, Jan. 24, 6PM
(Preview 4:30)

713 Moving Sales
BLACK, FULL length, Finland MK
brand new, med-large. Paid \$900.
will take \$600. (810) 652-1004

716 Household Goods
DINING ROOM table, white, solid
mahogany, 4 chairs, 6 pieces, \$1200

718 Appliances
WASHER & DRYER, white Twin
beds, day bed & trundle.
Call (810) 338-0550

724 Business & Office
Equipment
BEAUTY SALON equipment, 1 year
old furniture, mirrors, shelving display
unit & various shelving equipment.

732 Computers
COMPUTERS -
8088's 286's 386's 486's
\$199. Call: (810) 341-1462

751 Musical
Instruments
BABY GRAND PIANO, Samick, 88
keys, wood finish. Excellent condition.
\$5000. (810) 651-7731

784 Dogs
AKITA, ROTT, Poodle, Lhasa, Jack
Russ, Aus Shep, Bassett, Shih Tzu.
All breeds available. Dalmatian Spec.
- \$199. (313) 427-6644

786 Horses &
Equipment
GELDING - Tennessee Walker, 7 yr.
old, full chrome blue coat, excellent
disposition. \$2500. (810) 627-2250

001 Accounting
CLASSIFIED SALES ADD UP.

031 Building/Remodeling
A FAMILY BUSINESS
RON DUGAS BLDG.
8646 DUNBAR, LIVONIA
PERSONAL AWARDS
STAIRWAYS & RAILINGS

031 Building/Remodeling
THOR CONSTRUCTION
Comm., Res., Remodel, Repair
Lic. & Ins. One call does it. 313-266-8400

048 Chimney Building/Clean/Repair
CHIMNEYS, REPAIRED, Cleaned,
Crestone, Superior Duct, Ins. In Stock
1952, Crown Co. Lic., 4910 W.
10 Mile, Nov.
313-427-3981 810-344-4577

082 Financial Planning
NEED MONEY FAST?
- WE CAN Help!!
- USE YOUR HOME FOR...
- HOME IMPROVEMENTS
- DEBT CONSOLIDATION
- INVESTMENTS

102 Handyman/MF
B.V. HANDYMAN SERVICE
A little of everything...
Licensed "I show up"
Bob (810) 541-8590

115 Janitorial Service
CLEAN TIME janitorial
For your cleaning needs. Commercial
& Residential. Instructed.
New contract discounts available
(313) 417-4516

142 Painting/Decorating/Paperhangers
LOW RATES
(810)476-0011
(313)935-8610
PAINTING/PAPERING
Plastering, Repairs, Washwork,
Visa & Mastercard.

177 Siding
ALUMINUM/VINYL SIDING
Trim, Gutters & Roofing
(810) 547-9454

022 Basement Waterproofing
WET BASEMENT
PROBLEMS?
NATIONWIDE SINCE 1958
FULLY WARRANTED
UNCENSORED INSURED
B-DRY SYSTEMS

040 Cabinetry/Formica
FORMICA COUNTER TOPS, wholesale
prices. Reference: Licensed/
Insured/Free Estimates. Ray
(810)960-3353 (313) 422-2124

041 Carpentry
BARRY'S CARPENTRY
Baths - Basements - Kitchens
Holiday Rates - Free Est. Guar.
15yrs. Exp. Lic. (810) 478-8559

049 Cleaning Service
CLEANING CREW for home, office
and construction sites. Available 7
days a week. Reasonable, Reliable.
Call: (313) 210-7456

084 Firewood
A&I HOSKINS, INC. - Mixed hardwood
\$50. Fir \$65. Face cord 4'x8'.
Delivered & Dumped. Cash only. No
checks. Call (810) 477-6558

103 Hauling/Clean Up
A-1 HAULING - Moving Scrap metal
cleaning basements/garages, stores,
etc. Lowest prices in town. Quick
service. Free Est. Serving Wayne &
Oakland Counties. Central Office:
547-2764 or 559-8138.

126 Limousine Service
MASTERS LIMOUSINE
Service
Airport pickup & drop-off, \$25. Also
Heard rental, \$100. 313-861-6132

147 Plastering
JOE'S PLASTER & DRYWALL
Specializing in dust free repairs, water
damage. Texturing. 32 years exp.
810-478-7949. Paper 810-690-9032

192 Television/VCR
Radio/CB
ALL BRANDS - TV, VCR,
BIG SCREEN Repair. In-
home service. 30 yrs. exp.
810-754-3600 or 800-756-8317

029 Brick, Block & Cement
AAA CUSTOM BRICK
Specializing in repairs,
Brick, Block & Cement.
810-477-9673

041 Carpentry
BARRY'S CARPENTRY
Baths - Basements - Kitchens
Holiday Rates - Free Est. Guar.
15yrs. Exp. Lic. (810) 478-8559

049 Cleaning Service
CLEANING CREW for home, office
and construction sites. Available 7
days a week. Reasonable, Reliable.
Call: (313) 210-7456

084 Firewood
A&I HOSKINS, INC. - Mixed hardwood
\$50. Fir \$65. Face cord 4'x8'.
Delivered & Dumped. Cash only. No
checks. Call (810) 477-6558

103 Hauling/Clean Up
A-1 HAULING - Moving Scrap metal
cleaning basements/garages, stores,
etc. Lowest prices in town. Quick
service. Free Est. Serving Wayne &
Oakland Counties. Central Office:
547-2764 or 559-8138.

126 Limousine Service
MASTERS LIMOUSINE
Service
Airport pickup & drop-off, \$25. Also
Heard rental, \$100. 313-861-6132

147 Plastering
JOE'S PLASTER & DRYWALL
Specializing in dust free repairs, water
damage. Texturing. 32 years exp.
810-478-7949. Paper 810-690-9032

192 Television/VCR
Radio/CB
ALL BRANDS - TV, VCR,
BIG SCREEN Repair. In-
home service. 30 yrs. exp.
810-754-3600 or 800-756-8317

031 Building/Remodeling
ADDITIONS PLUS, INC.
Beautiful additions, kitchens, baths,
custom home renovations. Plans/design
assistance. Lic./Ins. 313-729-0042

041 Carpentry
BARRY'S CARPENTRY
Baths - Basements - Kitchens
Holiday Rates - Free Est. Guar.
15yrs. Exp. Lic. (810) 478-8559

049 Cleaning Service
CLEANING CREW for home, office
and construction sites. Available 7
days a week. Reasonable, Reliable.
Call: (313) 210-7456

084 Firewood
A&I HOSKINS, INC. - Mixed hardwood
\$50. Fir \$65. Face cord 4'x8'.
Delivered & Dumped. Cash only. No
checks. Call (810) 477-6558

103 Hauling/Clean Up
A-1 HAULING - Moving Scrap metal
cleaning basements/garages, stores,
etc. Lowest prices in town. Quick
service. Free Est. Serving Wayne &
Oakland Counties. Central Office:
547-2764 or 559-8138.

126 Limousine Service
MASTERS LIMOUSINE
Service
Airport pickup & drop-off, \$25. Also
Heard rental, \$100. 313-861-6132

147 Plastering
JOE'S PLASTER & DRYWALL
Specializing in dust free repairs, water
damage. Texturing. 32 years exp.
810-478-7949. Paper 810-690-9032

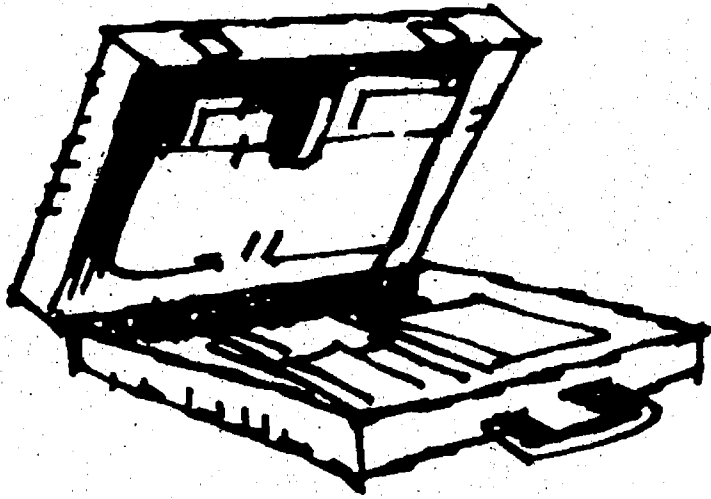
192 Television/VCR
Radio/CB
ALL BRANDS - TV, VCR,
BIG SCREEN Repair. In-
home service. 30 yrs. exp.
810-754-3600 or 800-756-8317

Now You Can Display Your Business Card HERE! Call For Details. Observer & Eccentric Classified Advertising. Call (313) 591-0900 or (810) 641-1070 today.

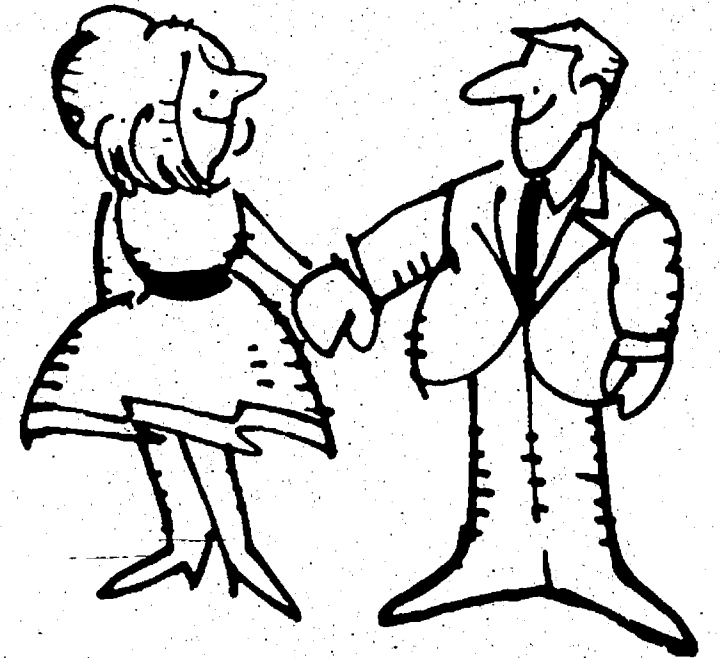
# WRITE IT AND REAP!



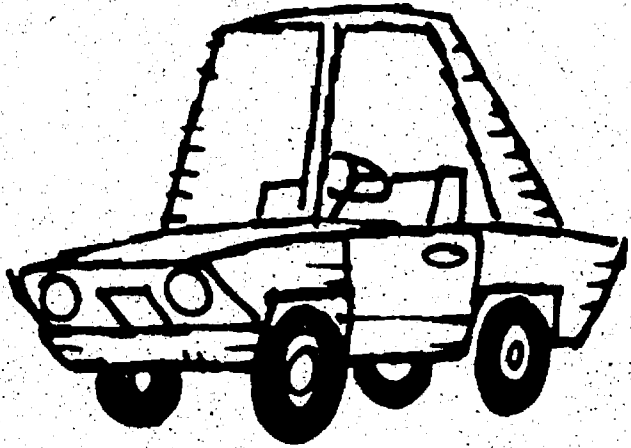
**1. Give the reader specific information.** Pretend you are someone reading the classifieds. What would you like to know about the item, service or job you are advertising? Be sure to add details such as color, size, condition, brand name, age, features and benefits. Be accurate! Don't embellish your ad with misleading information. Stick to the facts and reap the rewards!



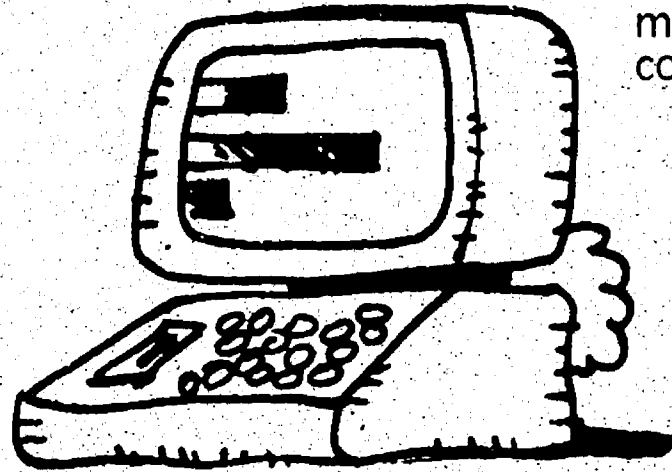
**2. Include the price.** Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.



**3. Avoid abbreviations.** Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words.



**4. Include phone number and specify hours.** Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!



**5. Run on consecutive days.** Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative.

NAME \_\_\_\_\_ PHONE \_\_\_\_\_

ADDRESS \_\_\_\_\_

MESSAGE \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Use this form to write your classified advertisement before you call...or fill it in and mail to:

The Observer & Eccentric  
Newspapers  
36251 Schoolcraft  
P.O. Box 2428  
Livonia, MI 48151-0428

644-1070  
Oakland County  
591-0900  
Wayne County

852-3222  
Rochester/Rochester Hills

## Observer & Eccentric

802 Boats/Motors

CATALINA 1977 27' 30" HP atomic...
FOUR WINNS 245 Sundeaker 1996...
18 FT. fiberglass with cabinet, 85 hp...
STRATUS 1993 201XL Bass boat...

822 Trucks For Sale

CHEVY 1985 1/2 ton + automatic...
CHEVY 1993 310 extended cab...
DODGE DAKOTA 1992 Club Cab...
DODGE 1996 Dakota Club Cab...

822 Trucks For Sale

NISSAN 1993 Pickup - V6, long bed...
RANGER 1994 SPLASH Extended Cab...
RANGER 1992 V6, excellent air...
TAHOE LT 1500, 1996, 2 wheel...

826 Vans

DODGE 1994 CARAVAN SE, perfect...
DODGE 1994 custom - 44,000...
DODGE 1994 Grand Caravan SE...
DODGE 1995 RAM 2500 Cargo Van...

828 Jeeps/4 Wheel Drive

CHEROKEE 1993 Sport Red 4 dr...
CHEROKEE 1995 4x4 Sport, low...
CHRYSLER PT-CRUISER Jeep Eagle...
CHEVY BLAZER 5.0 1989, 2 wheel...

828 Jeeps/4 Wheel Drive

GRAND CHEROKEE 1993 Limited...
GRAND CHEROKEE 1994 Limited...
JEEP 1991 Blazwood 1 owner...
JEEP 1993 Grand Cherokee Limited...

828 Jeeps/4 Wheel Drive

NISSAN 1992 4x4 Pick-up, 5 speed...
OLDS 1992 BRAVADO 4x4, leather...
RANGER 1995 STX Super Cab...
SUBURBAN 1992 SLE - 4x4, rear...

828 Jeeps/4 Wheel Drive

SNOWI - WHO CARES!!
TOYOTA 1988 Landcruiser 4x4...
TOYOTA 1990 4 Runner 4x4 SR5...
TOYOTA 1994 4 Runner 4x4 SR5...

830 Sports & Imported

AUDI A8 1995 - Fully loaded, 30,000...
BMW 1995 318Ti, 25,000 miles...
JAGUAR 1994 XJ6 Super V8...
LEXUS LX400 1993 - Gold w/leather...

804 Boat Docks/Marines

BOAT WELLS 58 ft for rent...
HONDA 1984 Magna 700 Windshield...

807 Motorcycles/Mini-Bikes/Go-Karts

HARLEY DAVIDSON 1974 FXE...
HONDA 1984 Magna 700 Windshield...

824 Mini-Vans

AEROSTAR 1994, automatic transmission...
AEROSTAR XL 1992, extended length...

Blackwell Ford

AEROSTAR 1990, extended, 4.0 L...
AEROSTAR XL 1992, extended length...

Hines Park

DODGE 1992 Grand Caravan, Tamm...
DODGE HALF Ton Cargo 1985, runs...

TAMAROFF DODGE

DODGE 1995 RAM 2500 Cargo Van...
DODGE 1990 RAM Van 250, V8...

TAMAROFF DODGE

DODGE 1996 DAKOTA SPORT...
DODGE 1987, Work Van Dependable...

TAMAROFF DODGE

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

811 Snowmobiles

AGGRESSIVE MARINE ARCTIC CAT...
HONDA ACCORD EX 1994, 4 door...

811 Snowmobiles

ALL ALUMINUM 4 place snowmobile...
ARCTIC CAT Final Clearance 1997...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

812 Campers/Motor Homes/Trailers

POLARIS INDY 500 1992, Karavan...
SKI DOO 1978 - 440 Everest, good...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

814 Construction, Heavy Equipment

FORD 1987 - F-350, 9ft. Stake Truck...
ATTENTION LANDSCAPERS CONTRACTORS...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

816 Auto/Truck/Parts & Service

AEROSTAR - 1987 for parts, motor...
ASTRO TRUCK cap for full size 6 ft...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

818 Auto Financing

\*CREDIT PROBLEMS? \*BANKRUPTCY\*...
Wont stop you from driving away...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

819 Autos Wanted

ABSOLUTELY HIGHEST \$ PAID FOR Quality Cars & Trucks...
We buy with integrity.

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

820 Junk Cars Wanted

ALL AUTOS-TOP\$ Junked, wrecked or running...
E & M: 474-4425

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

822 Trucks For Sale

CHEVROLET SUBURBAN LT 1996...
CHEVY 1983 1/2 ton Scottsdale...
CHEVY 1989 5.0 4 cylinder, 8 speed...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Hines Park

DODGE 1996 RAM 1500 Club Cab...
DODGE 1994 RAM Pick-up loaded...

Classified is ...
CONVENIENT
DIRECT
DYNAMIC
EASY
FAST
PROFITABLE
RELIABLE
SMART
RESULTS
Observer & Eccentric Classifieds

CLARKSTON AREA 810-474-4596
ROCHESTER/ROCHESTER HILLS 810-852-3222
FAX YOUR AD 313-953-2232
OAKLAND COUNTY 810-644-1070
WAYNE COUNTY 313-591-0900
INTERNET ADDRESS http://online.com

**830 Sports & Imported**  
**830 Sports & Imported**  
**830 Sports & Imported**

**832 Antique/Classic Collector Cars**  
**832 Antique/Classic Collector Cars**  
**834 Acura**

**834 Acura**  
**838 Cadillac**

**838 Cadillac**  
**840 Chevrolet**

**838 Cadillac**  
**840 Chevrolet**

**840 Chevrolet**  
**842 Chrysler**

MERCEDES BENZ 1987, 190E 4 door, white, tan, low miles, no winter tires. Call 810-375-9532

PORSCHE 1973, 911, 2.4 L, 6 cyl, W coast car, 61,000 miles, new seats, park, clutch, \$11,000. 810-872-9468

SAAB 900 S 1996, 9,600 miles, like new, loaded, automatic, 2 door, \$21,400. (810) 787-8184

CHEVY BEL-AIR Wagon 1957 - 350, V8, automatic, \$2000 best. After 4:30pm. (313) 261-6556

INTEGRA 1995, GSR, V-10 engine, only 28,000 miles, must see! Brand new, fully loaded. Must sell or assume lease. Call Clary 313-291-8884

LS 1989 5 speed, hatch, air, cruise, rear defrost, new clutch, great condition. Best offer. (810) 305-8633

MERCEDES 1994, 320, 48,000 miles, loaded, like new! \$28,988

PROTEGE 1994 4 door, automatic, air, Tamaroff Advantage Package included. \$7988

SUBARU LEGACY LS AWD 1996 - Automatic, loaded 10,200 miles. Must see! \$17,950 best. (810) 650-4779

CHEVY MALIBU 1970 - 2 door, hardtop, must condition, 53,000 miles, 350 engine, 4 barrel dual exhaust, automatic, \$7500 firm. (313) 427-4743

INTEGRA 1995 Special Edition - 4 door, white, moonroof, leather, 33,850 miles. \$15,795. Jerome Duncan Ford 810-977-6306

LEGEND 1993 LS 4 door - Black, leather, moonroof, cd 28,000 miles. Like new. \$19,995. Jerome Duncan Ford 810-977-6306

NEW 1996 VIPER GTS COUPE Call Glenn Lukacs at

SAAB 900S 1991, 2 door, hatch, automatic, loaded, warranty, 65,800 miles. \$11,000. (810) 549-3815

VOLVO 1990 740 GL - Silver 4 door, leather interior, low miles, loaded, good shape. \$9500. 810-476-2992

FORD 1977 Mustang - Automatic, 6 cylinder, Excellent condition. \$3,500 best. (313) 422-6676

RACE CARS - Oval track, Hagler & Equipment. Spare Parts. Sell or Trade. Call (313) 455-6104

REGAL 1991 Limited, 4 door, loaded, leather, sunroof, excellent, 89,000 miles. \$5500 best. (810) 486-0474

NEW 1996 VIPER GTS COUPE Call Glenn Lukacs at

THE BIG STORE CAMPBELL DODGE 538-1500

SAAB 900S 1991, 2 door, hatch, automatic, loaded, warranty, 65,800 miles. \$11,000. (810) 549-3815

VOLVO 1994 - 940 Turbo Wagon. Fully loaded, 19,000 miles. Excellent Condition. \$19,800. 810-647-4769

REGAL 1990 LTD 2 Door, 30,000 actual miles, loaded, meticulous condition. (313) 464-9925

RIVIERA 1995, power roof, super charged! \$19,900.

### 1996 REGAL CLEARANCE

**\$2500 Rebate or financing as low as 0.9% A.P.R.**  
**1996 Regal Custom Sedan**  
 SE pkg., 3800 V-6, keyless entry, power driver's seat, power windows & locks, tilt, cruise cassette, power antenna. Stock #6437  
**Was \$21,330 Clearance Price \$17,213\***  
 GM OPTION II SAVE AN ADDITIONAL \$1039.50

40 Others Available At Similar Savings

**NEW 1997 LeSABRE CUSTOM SEDAN**  
 3800 V-6, power windows/locks, tilt, cruise, power sunroof. Stock #7800.  
**Was \$24,021 NOW \$21,295\*** OR LEASE \$308 per month for 36 Months  
 GM OPTION II SAVE ADDITIONAL \$1115.80

**1996 CENTURY SPECIAL SEDAN**  
 Stock #6428  
**Was \$17,515 NOW \$14,799\***  
 Hurry - Only a Few Left!

**PARK AVENUES & ULTRAS IN STOCK!**

## BOB JEANNOTTE BUICK

**14855 Sheldon Road Plymouth • (313) 453-4411**  
 HOURS: Monday & Thursday 9 a.m.-9 p.m. Tuesday • Wednesday • Friday 9 a.m.-6 p.m.

\* Plus tax, title, license & destination. Includes rebate to dealer. \*\* 36 month closed end lease with approved credit. 12,000 miles per year with 15¢ per mile excess charge. Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end for price determined at lease inception. Due at lease signing \$2,000 down payment, plus 1st month payment, security deposit (payment rounded up 25¢), taxes, title & license. Subject to 6% use tax. Prior sales excluded. 1407331

### JANUARY SELL-A-THON

'96 CHEVY S-10 Blazer, 4-door, 4X4, loaded! <b>\$18,995</b>	'95 LUMINA LS Loaded, 5 TO CHOOSE! <b>\$11,995</b>
'95 CHEVY S-10 Blazer, 4-door, 4X4, loaded! <b>\$17,995</b>	'95 CHEVY TAHOE LS 4-door, loaded. <b>\$22,995</b>
'95 CORSICA 6 cyl., loaded. <b>\$7,995</b>	'92 LUMINA EURO 4-door, loaded, low miles. <b>\$6,995</b>
'92 CHEVY Conversion Van "Traveler", loaded, low miles. <b>\$9,995</b>	'92 FORD EXPLORER XLT 4-door, 4X4, loaded with leather! <b>\$11,995</b>
'93 CHEVY MARK III Conversion Van, loaded it has it! <b>\$10,995</b>	'93 CHEVY S-10 Pick-up, Extended Cab, 6-0ft., loaded. <b>\$7,995</b>

**Tennison Chevrolet Geo**  
**425-6500**  
 32570 PLYMOUTH RD., LIVONIA

## WINTER'S BEST BUYS

<b>'97 STRATUS</b> NOW ONLY <b>\$15,044*</b> FREE POWER MOONROOF INCLUDED W/LEASE Auto, air, power locks, power windows, power steering, power brakes, electronic speed control, tilt, cruise, AM/FM cassette. Stock #73021 Lease: 0 Down \$270.88** per mo. 24 Mo.   \$1000 Down \$226.71** per mo. 24 Mo.	<b>'97 DODGE NEON SPORT</b> NOW ONLY <b>\$11,569*</b> FREE POWER MOONROOF W/LEASE Inter or assist handle, fog lamps, power bulge hood, tan cloth seats, wheel covers, front & rear floor mats, sport graphics, rear decklid spoiler, tachometer. Stock #71055 Lease: 0 Down \$196.19** per mo. 24 Mo.   \$1000 Down \$150.93** per mo. 24 Mo.	<b>'97 DODGE RAM 1500 REG. CAB SLT</b> NOW ONLY <b>\$18,820*</b> FREE POWER MOONROOF W/LEASE 4 speed automatic transmission, power windows, stereo, door pull body side molding, automatic cruise, 4 speakers, 2000 wheel covers, 13" x 17" V8, 2000 color steering wheel, door lock, AM/FM cassette, 4-disc in-dash stereo, 4-speaker stereo, 1 more. Stock #71713 Lease: 0 Down \$268.39** per mo. 24 Mo.   \$1000 Down \$223.12** per mo. 24 Mo.
<b>'97 GRAND CARAVAN</b> NOW ONLY <b>\$19,853*</b> FREE POWER MOONROOF, CD CHANGER, ALARM & ALUM. WHEELS INCLUDED W/LEASE Air, dual air bags, V-6 7 passenger, sunscreen glass, cruise, tilt, power locks, power mirrors, rear defrost, driver's side sliding door, AM/FM stereo cassette, & much more. Stock #75158 Lease: 0 Down \$309.41** per mo. 36 Mo.   \$1000 Down \$278.43** per mo. 36 Mo.	<b>'97 DODGE INTREPID SPORT</b> NOW ONLY <b>\$18,016*</b> FREE POWER MOONROOF W/LEASE 3.5 liter 24V V-6, sport styling, key power driver's seat, ABS, 6-speaker stereo, water vapor stripping, 16" steel wheels, 100% front & rear air bags, AM/FM stereo, 4-disc. Stock #71345 Lease: 0 Down \$296.93** per mo. 36 Mo.   \$1000 Down \$266.25** per mo. 36 Mo.	<b>'97 AVENGER</b> NOW ONLY <b>\$14,700*</b> FREE POWER MOONROOF INCLUDED W/LEASE 4 speed automatic trans., electronic speed control, air conditioning, AM/FM with cassette, and more. Stock #72022 Lease: 0 Down \$261.61** per mo. 24 Mo.   \$1000 Down \$216.34** per mo. 24 Mo.

## Dick Scott Dodge

**451-2110 684 ANN ARBOR RD. • PLYMOUTH**  
 1/2 Miles West of I-275 **OPEN SAT. 10 - 3**

SALES HOURS: Mon. & Thurs. 9-9 Tues. • Wed. • Fri. 9-6 SERVICE HOURS: Mon. & Thurs. 7am-8pm Tues. • Wed. • Fri. 7am-6pm

## Red Hotman Auto Show Specials TAILOR Your Own Lease!!

<b>1997 COROLLA</b> 4 Cylinder, 5 speed, wheel covers, power windows & locks, body-side moldings, classic edition, rear spoiler, security system. Stock #8200V. <b>Was \$16,702 Sale Price \$14,081*</b> 24 Month Leases Zero Down \$217.61**   \$1000 Down \$172.40**   \$2000 Down \$127.18** Plus tax, plates, security deposit. No hidden fees for documentation or acquisition fees!	<b>1997 CAMRY LE SEDAN</b> 4 Cylinder, automatic, American Edition package, mudguards, wood dash, compact disc, security system, power windows & locks, tilt, cruise, stereo. Stock #8310A. <b>Was \$23,210 Sale Price \$19,728*</b> 24 Month Leases Zero Down \$264.40**   \$1000 Down \$196.57**   \$2000 Down \$151.36** Plus tax, plates, security deposit. No hidden fees for documentation or acquisition fees!	<b>1997 TACOMA 4x4</b> 4 Cylinder, 5 speed, air conditioning, stereo, carpet mats, bed liner, security system, cassette deck. Stock #9058V. <b>Was \$18,921 Sale Price \$16,013*</b> 24 Month Leases Zero Down \$211.86**   \$1000 Down \$166.65**   \$2000 Down \$121.43** Plus tax, plates, security deposit. No hidden fees for documentation or acquisition fees!
---	---	---

## Red Hotman TOYOTA

**FORD RD. at WAYNE RD., WESTLAND**  
 Open Monday & Thursday 8:30-9; Tuesday, Wednesday & Friday 8:30-6:00  
**313-721-1144**

**836 Buick**  
 CENTURY 1992, V-6, 4 door, 59,000 miles, loaded, excellent condition. \$5995. (313) 641-8633

**840 Chevrolet**  
 BERETTA 1990 GT, automatic, air, 6 cylinder, 59,000 miles, Clean! Good condition. \$4995. SOLD

**842 Chrysler**  
 CONCORDE 1994, automatic, air, clearance. \$11,770.

### PAGE TOYOTA

MICHIGAN'S LARGEST TOYOTA DEALER  
**AUTO SHOW SALE ENDS JANUARY 25th**  
 The All New '97 CAMRY LE  
 Auto, air conditioning, ABS, full power, cassette spoiler, gold pkg., keyless entry/alarm.  
**24 MO. \$169.95 LEASE per month\***

### PAGE TOYOTA

Internet Quotes - 24 HRS. www.pagetoyota.com  
 ON TELEGRAPH 810-352-8580  
 Bet. 8 & 9 Mile Rd. 1-800-331-9525

'97 COROLLA DX  
 Automatic, air conditioning, full power, cassette, cruise, spoiler, gold pkg., keyless entry alarm.  
**24 MO. \$99.95 LEASE per month\***

### Switch to LaRiche

Great Selection Great Price • Great Service  
**3.9% APR EXTENDED THRU JAN. 31st\***

'97 CHEVY S-10 EXTENDED CAB PICKUP  
 LS decor, exterior appearance, power steering, power disc/drum brakes, 4 wheel anti-lock brakes, solar tinted glass, leather wipers, gages, AM/FM stereo, driver's side air bag.  
 Now **\$13,988\***  
 Cash Back **\$1,000\***  
**\$12,988\***

**Lou LaRiche CHEVROLET. GEO**  
 HOURS: Mon. & Thurs. 8:30 am-9 pm Tues., Wed., Fri. 8:30 am-6 pm  
 EASY TO FIND-LOCATED AT PLYMOUTH & HAGGERTY ROADS  
 40875 PLYMOUTH ROAD, PLYMOUTH-CROSS FROM UNISYS LOCAL 453-4600 • METRO 961-4797  
 \*25¢ on select models - plus tax, license, title, etc.

### It's Snowing Savings at Dick Scott Dodge

'94 CHRYSLER SEBRING LXI CONVERTIBLE Auto, air & more! ABS, leather, save thousands! <b>\$20,900</b>	'89 FORD TEMPO Auto, air & more! Great transportation. <b>\$2495</b>	'96 DODGE RAM 1500 SLT LARAMIE SPORT CLUB CAB 4x4 3600 lbs. auto air, power windows, locks, cruise, tilt, inf. sound, ABS, 16" steel wheels, 100% front & rear air bags, 11000 lbs. max. tow capacity. <b>\$26,900</b>	'95 DODGE SPORT RAM 1500 SLT 4x4 3600 lbs. auto air, power windows, locks, cruise, tilt, inf. sound, ABS, 16" steel wheels. <b>\$19,900</b>
'92 PONTIAC GRAND PRIX SE 3.1 V-6, auto air, power windows, locks, cruise, tilt, inf. sound, ABS, leather, save thousands! <b>\$11,900</b>	'92 PONTIAC GRAND AM 4 DOOR Auto, air, 31,000 one owner miles. <b>\$8995</b>	'95 DODGE RAM 1500 SLT LARAMIE SPORT 4x4 3600 lbs. auto air, power windows, locks, cruise, tilt, inf. sound, ABS, 16" steel wheels, 100% front & rear air bags, 11000 lbs. max. tow capacity. <b>\$23,900</b>	'89 FORD F-150 XLT LARIAT 4x4 V8, auto air, power windows, power locks, cruise, tilt, inf. sound, ABS, 16" steel wheels. <b>\$11,900</b>
'94 CHRYSLER LH3 3.5 V-6, auto air, power windows, locks, cruise, tilt, inf. sound, ABS, leather, only 28,000 miles. <b>\$16,900</b>	'91 OLDS CUTLASS 4 DOOR V6, auto air, great transportation, only 59,000 miles. <b>\$5995</b>	'95 DODGE RAM 2500 SLT LARAMIE CLUB CAB 4x4 4700 lbs. auto air, power windows, locks, cruise, tilt, inf. sound, ABS, 16" steel wheels, 100% front & rear air bags, 11000 lbs. max. tow capacity. <b>\$25,900</b>	'93 DODGE D-350 EXTENDED CAB LE BULLY 5.9 Cummins turbo diesel 5 speed, air, power windows, locks, cruise, tilt, inf. sound, ABS, 16" steel wheels, ready for the road. Michigan trade-in. <b>\$15,900</b>
'94 DODGE NEON SPORT Auto, air, power windows, locks, AM/FM stereo cassette, ABS. <b>\$7995</b>	'96 DODGE INTREPID 3.5 V-6, auto air, power windows, locks, power seat, cruise, tilt, aluminum wheels, 16,000 one owner miles. <b>\$15,900</b>	'95 DODGE RAM 2500 SLT LARAMIE CLUB CAB 4x4 4700 lbs. auto air, power windows, locks, cruise, tilt, inf. sound, ABS, 16" steel wheels, 100% front & rear air bags, 11000 lbs. max. tow capacity. <b>\$21,900</b>	'93 ISUZU RODEO LS 4x4 V8, auto air, power windows, locks, cruise, tilt, inf. sound, ABS, 16" steel wheels, 100% front & rear air bags, 11000 lbs. max. tow capacity. <b>\$11,900</b>

## Dick Scott Dodge

684 W. ANN ARBOR ROAD • PLYMOUTH • 451-2110 • 962-3322  
 OPEN Mon & Thurs. 9-9, Tues. Wed. Fri. 9-6, Saturday 9-3



**842 Chrysler**  
SEBRING 1996 JXi Convertible, automatic, air, black, V6, only 4600 miles. Lease me! \$19,800.

**FOX HILLS**  
Chrysler-Plymouth-Jeep-Eagle  
313-455-8740 313-961-3171

**844 Dodge**  
AVENTURER 1995, automatic, air, low miles. Tamaroff Advantage Package included. \$11,988.

**TAMAROFF DODGE**  
810-354-6600

DYNASTY 1992 - Teal, 65,000 miles, auto, air, cassette, power locks, keyless alarm, \$7000. 313-723-1539.

DYNASTY 1990 - V6, air, cruise, tilt, power windows, 47,000 miles. \$4000. CAJAL (313) 535-8879.

INTREPID ES 1994. Loaded Sunroof. 62,000 miles. \$9900. Sharp Eyes. (810) 693-4399

INTREPID ES 1993 leather, aluminum wheels, low miles \$11,995. Livonia Chrysler-Plymouth (313) 525-7604

NEON 1995, automatic, air, tilt, cassette, only 26,000 miles. \$4848. JACK CAULEY Chevrolet/Geo (810) 855-0014

NEW 1996 VIPER GTS COUPE Call Glenn Lukacs at THE BIG STORE CAMPBELL DODGE 538-1506

SHADOWY 1995 ES - 2 door, automatic, air, cassette, cruise, 57,000 miles. \$6300. 313-495-0301

SHADOWY 1991, red, 71,000 miles. Automatic, air, airbag, warranty, \$4100. 810-547-8261

SPRIT 1992 - air, automatic, power steering & brakes, am/fm stereo cassette, clean, \$4800. (313)595-4336

SPRIT 1994, automatic, air, Tamaroff Advantage Package included \$7495

**TAMAROFF DODGE**  
810-354-6600

SPRIT 1993, 4 door, low miles. Tamaroff Advantage Package included. \$5288

**TAMAROFF DODGE**  
810-354-6600

STEALTH 1994, loaded, low miles. Tamaroff Advantage Package included. \$13,988.

**TAMAROFF DODGE**  
810-354-6600

STRATUS 1996, automatic, air, like new \$12,770.

**FOX HILLS**  
Chrysler-Plymouth-Jeep-Eagle  
313-455-8740 313-961-3171

STRATUS ES 1995, low miles. \$13,995. Livonia Chrysler-Plymouth (313) 525-7604

**848 Ford**  
JACK DEMMER FORD AFFORDABLES  
NEON 1996 Expresso, automatic, air, 16,000 miles. \$10,495.  
CAVALIER 1995, 4 cylinder, automatic, air, cassette, 34,000 miles. \$8995.  
GRAND AM 1995, 26,000 miles, 8 cylinder, automatic, air, power windows & locks, tilt, cruise, cassette, \$18,995.  
INTREPID 1994, 6 cylinder, automatic, air, power windows & locks, tilt, cruise, cassette, 34,000 miles. \$11,495.  
SHADOWY 1994, 5 speed, cassette, 48,000 miles. \$5995.  
THUNDERBIRD 1994, 6 cylinder, automatic, air, power windows/locks & tilt, tilt, cruise, 8,000 miles. \$9995.  
GEO 1993 Storm GS1, 5 speed, air, cassette, 28,000 miles. \$7495.  
SUNBIRD 1993 LE, 2 door, 4 cylinder, automatic, air, cassette, power locks, 42,000 miles. \$6495.  
GRAND PRIX 1993, 8 cylinder, automatic, air, power windows/locks & tilt, tilt, cruise, CD power moonroof, 48,000 miles. \$10,995.  
TRACER 1993, automatic, air, cassette, 4 door, 59,000 miles. \$6995.  
CONCORD 1993, 4 door, 6 cylinder, automatic, air, power windows/locks & tilt, cassette, 69,000 miles. Only \$8995.  
TRACER 1993 Wagon, automatic, air, tilt, cruise, cassette, 59,000 miles. Only \$6795.  
ESCORT 1993 LX, 4 door, 45,000 miles. \$7995.  
GEO 1992 Storm, 5 speed, air, cassette, 38,000 miles. Extra, extra clean. \$6695.  
THUNDERBIRD 1992, 8 cylinder, automatic, air, power windows/locks & tilt, tilt, cruise, cassette, 46,000 miles. Only \$7995.  
SUNDAUNE 1992, 4 cylinder, automatic, air, tilt, 31,000 miles. \$6695.  
FESTIVA 1991, 5 speed, air, 67,000 miles. \$3995.  
TALON 1991, 5 speed, air, tilt, cruise, cassette, \$5995.  
CROWN VICTORIA 1991, 4 door, V8, automatic, air, power windows/locks & tilt, tilt, cruise, cassette. \$6995.  
ESCORT 1991, 2 door, automatic, air, tilt, cruise, cassette. Sharp. \$3995.

**JACK DEMMER FORD AFFORDABLES**  
313-721-5020

**848 Ford**  
PROBE 1990 LX - blue, V6, automatic, loaded, 58,000 miles. \$5000. (313) 464-1675  
PROBE 1990 LX - 3 tier V6, automatic, air, cassette, low miles, great shape, \$4000. 810-349-9332  
PROBE 1989 LX - 5 speed, 69,000 miles, very good condition, red, leather package, air, hayrack, spoiler, sunroof, factory warranty, \$11,900. (313) 453-4147 or (313) 464-8273. \$18,995.  
PROBE SE 1991 - 5 speed, 4 cylinder, 43,000 miles. Great Car! \$7,500. (810) 305-8510  
PROBE 1995 SE - 5 speed transmission, air, power windows & locks, tilt & cruise, only 14,000 miles, green. STK#8706. \$10,588.

**Blackwell Ford**  
Plymouth Road near Haggerty (313)453-1100

**Blackwell Ford**  
Plymouth Road near Haggerty (313)453-1100

**Blackwell Ford**  
Plymouth Road near Haggerty (313)453-1100

PROBE 1993 - 5 speed, new tires, sun & drives great. Needs nothing. 70,000 miles. \$9995. 810-477-5681

SHO 1995, 12,000 miles. red. Tan leather, power roof. HUNTINGTON FORD Rochester 810-852-0400

Taurus 1995, 16 available, LX, GL, and SE, many have less than 15,000 miles, none with more than 32,000 miles. All have power windows and full power, all sharp, priced from \$10,500.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

Taurus 1995 4 door GLXL (30), automatic, air, 6 cylinder, power windows/locks, cruise, tilt, cassette, best selection town. Starting from \$10,595.

Taurus 1990 GL, all power, black, black, new transmission, high miles. \$3800. 313-764-7311

Taurus 1990 GL, automatic, air, full power, tilt, cruise, new car trade, only 49,000 miles, white. STK#P849X. \$7995.

**Blackwell Ford**  
Plymouth Road near Haggerty (313)453-1100

Taurus 1992, 4 door, automatic, air, tilt, cruise, cassette. \$4495.

PROBE 1990, 4 cylinder, automatic, air, tilt, cruise, 64,000 miles. Only \$5895.

MUSTANG 1987 LX, 5.0, 5 speed. Must see to appreciate. \$4795.

ESCORT 1991 GT, automatic, air, sunroof, tilt, cruise, cassette. Sharp. \$3995.

**JACK DEMMER FORD AFFORDABLES**  
313-721-5020

TEMPO 1990, 4 door, automatic, air, tilt, cruise, cassette. \$4495.

PROBE 1990, 4 cylinder, automatic, air, tilt, cruise, 64,000 miles. Only \$5895.

MUSTANG 1987 LX, 5.0, 5 speed. Must see to appreciate. \$4795.

ESCORT 1991 GT, automatic, air, sunroof, tilt, cruise, cassette. Sharp. \$3995.

**OLSON OLDS**  
313-261-6900

Taurus LX 1993 3.8, 108K miles. Excellent condition. \$4,900. 810-315-5832

Taurus 1989 LX - 89,000 miles. Loaded with sunroof. New tires \$3700. 313-397-8810

Taurus 1989 - 126,000 miles. Needs transmission. \$2000. Call (313) 525-0738

Taurus 1996 'SE' - 4 door automatic, air, leather, power windows, locks, seat, cruise, tilt, aluminum wheels. Loaded. \$12,495. DEMMER FORD (313) 721-2600

Taurus 1994 'SHO' - (2) automatic, 5-speed, air power windows, locks, cruise, tilt, cassette, ABS brakes, some with moonroof. Starting from only \$12,994. DEMMER FORD (313) 721-2600

Taurus 1995 'SHO' - Automatic, air, cruise, tilt, power windows, locks \$14,995. DEMMER FORD (313) 721-2600

Taurus SHO 1990 - loaded, excellent condition, red, 58,000 miles, 5 speed. \$6500. (313) 427-3127

Taurus 1991 SHO - 5 speed, leather, sunroof, 97,000 miles, \$6,700. Call: (810) 543-4365

Taurus 1995, 3 to pick from, must sell. All 28-30,000 miles. Starting at \$9988.

**TAMAROFF DODGE**  
810-354-6600

TEMPO 1989 - 4 door automatic, air, average mileage, clean. \$2500. (313) 261-5562

TEMPO 1991, loaded, excellent condition, 83,000 miles. black \$3500. (313) 422-6533

**848 Ford**  
THUNDERBIRD 1994, automatic, air, full power, tilt & cruise, traction lock auto, only 16,000 miles, green. STK#P8724. \$11,568.

**Blackwell Ford**  
Plymouth Road near Haggerty (313)453-1100

THUNDERBIRD 1996 LX (2), automatic, air, power windows, tilt, mirrors, cruise, tilt, cassette. loaded. \$15,596. DEMMER FORD (313) 721-2600

THUNDERBIRD 1995, V8 engine, power moonroof, automatic, air, full power, traction lock auto, only 10,000 miles. Black. STK#P8823. \$13,988.

**Blackwell Ford**  
Plymouth Road near Haggerty (313)453-1100

**850 Geo**  
PRISM 1993 - Auto, air, air bag, cassette, excellent condition, oil every 3000, blue book best. \$10,495-10,600.

PRISM 1994, 5 speed, air, cassette, great transportation. \$7985. JACK CAULEY Chevrolet/Geo (810) 855-0014

PRIZM 1994, 4 to choose from. Call John. 458-5248. GORDON CHEVROLET

SPECTRUM 1989 - 5 speed, great condition, 107,000 miles, \$6000. \$12,995. (313) 981-1559

**852 Honda**  
ACCORD 1990 4 door, air, cassette, full power, very clean. \$4950. (810) 357-3534

ACCORD 1991 EX - Automatic, loaded, new tires, battery, exhaust. Good shape. 107,000 miles, \$6000. 810-477-4994

ACCORD EX 1990, loaded, excellent condition. 75,500 miles. \$6900. (810) 647-1687

ACCORD LX 1992, excellent, excellent condition very clean. (810) 656-7041

ACCORD 1991 LX - 81,000 miles, excellent condition. \$7000. 313-420-2693

ACCORD 1994 LX Wagon - Loaded, 23,617 miles \$13,495. Jerome Duncan Ford (810) 977-6306

ACCORD 1993 'Special Edition' - automatic, leather, moonroof, tilt, cruise, 49,000 miles. \$13,000. 313-454-4860

CIVIC 1993 Del Sol Si, red, loaded, low miles. CD, alloy wheels, great condition. (313) 864-5109

CIVIC - 1991 4dr., 5 speed, air, stereo, alarm, full size tire. 62,000 miles. \$7000. 810-737-4567

PRELUDE 1993 - Si Automatic, black, loaded, new tires. Excellent condition. \$12,500. (810) 681-0211

**856 Lincoln**  
CONTINENTAL 1991, black, loaded. \$6990.

**OLSON OLDS**  
313-261-6900

CONTINENTAL 1994, moonroof, memory seat. Like new! \$13,500.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

**856 Lincoln**  
CONTINENTAL 1990, Silver beauty, \$7200. 16325 Middlebelt, See O. Laque. 313-522-8000.

CONTINENTAL 1990 - well maintained, 90,000 miles, no rust, clean, \$5200. 313-484-7525

MARK VIII 1994, black leather, traction assist, 23,000 miles, green. STK#P8724. \$11,568.

DEMME FORD (313) 721-2600

MARK VIII 1995, loaded, Tamaroff Advantage Package included. \$16,988.

**TAMAROFF DODGE**  
810-354-6600

MARK VIII 1996 - 10,000 miles, power moonroof, CD, JBL, very very sharp! \$27,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VII 1995, 6,287 miles! Show room perfect! \$22,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1990, 57,000 miles. Tamaroff Advantage Package included. \$8988.

MARK VII 1994, pearl white, moonroof, CD, 26,000 miles. \$19,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1993 - sunroof, green, loaded, new tires, battery, exhaust. \$18,000. (810) 851-0841

TOWN CAR 1995, Executive, 18,000 miles, leather, perfect. \$21,900.

HUNTINGTON FORD Rochester 810-852-0400

TOWN CAR 1994 - Signature edition, leather seats, loaded, low mileage. \$14,000. (313) 459-6358.

**858 Mazda**  
929 1989 4 door V6, white, automatic, leather, air, power moonroof, windows/locks & seats, 4 wheel disc brakes. An exceptional car! All options, low miles, excellent condition. Must see! \$6250. 810-442-2919

**860 Mercury**  
CAPRI - 1993 50,000 miles. Convertible, stock \$6800. Call ask for Sam. 810-737-8900

COUGAR 1986 - Good condition. Runs well. Best offer. 313-342-5556

**860 Mercury**  
COUGAR 1996 LS, automatic, air, cruise, tilt, cassette, power windows/locks, aluminum wheels. loaded. From \$19,999. DEMMER FORD (313) 721-2600

COUGAR 1991 LS - 39,000 original miles, loaded, windows, tilt, cruise, sunroof. From \$7,900. (810) 524-2524

COUGAR 1989 LS - V6 automatic, loaded. High highway miles. Excellent condition. \$14,999. DEMMER FORD (313) 721-2600

COUGAR 1985 XAT - Silver, excellent condition, new Michelin's, all power. \$3500. (810) 695-7413

GRAND MARQUESE 1990 LS, 65K miles, leather, all extras, excellent condition. \$6900. 313-453-1634

SABLE 1995 GSLS, 4 door, (15) automatic, air 6 cylinder, power windows, locks, cruise, tilt, loaded, low miles. 1 year lease turn ins. Form only \$995. DEMMER FORD (313) 721-2600

SABLE 1992, LE, silver, dark red interior, TYME does it again \$3999. TYME AUTO (313) 455-5568

SABLE 1996 LS - 4 door automatic, air full power, A.B.S. brakes, loaded. Only \$14,999. DEMMER FORD (313) 721-2600

SABLE 1995 LS 4 door automatic, air, moonroof, leather, 3.8 liter, A.B.S. brakes, digital dash, keyless entry, loaded \$11,995. DEMMER FORD (313) 721-2600

**860 Mercury**  
SABLE 1995 LS, 10,000 miles, electronic dash, leather. \$12,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

SABLE 1989, 98,000 miles, good condition, automatic, air, power windows & doors. \$3500. (313) 861-7686

SABLE 1995, 3 to pick from, must sell. All 28-30,000 miles. Starting at \$9888.

**TAMAROFF DODGE**  
810-354-6600

**860 Mercury**  
SABLE 1995 LS Wagons (2), automatic, air, digital dash, keyless entry, full power, loaded, low miles. From \$13,995. DEMMER FORD (313) 721-2600

**860 Mercury**  
SABLE 1995 LS - Emerald Green, Automatic, air, leather moonroof, digital dash, all the toys! \$13,595. DEMMER FORD (313) 721-2600

**846 Eagle**  
SUMMIT 1994, 4 door, Tamaroff Advantage Package included. \$5988.

**TAMAROFF DODGE**  
810-354-6600

TALON 1992 - Loaded with Sunroof, very clean. \$7100. (810) 553-8696

TALON 1991 TSi Turbo, 5 speed, alarm, many new parts. \$5500. (810) 540-2214, or (810) 647-8426

VISION 1995 - ES1 White/tan, loaded, 40,000 miles. Excellent Condition. \$15,800. (313) 691-6877

VISION 1995 - 22,000 miles, charcoal, loaded, all power, sunroof, remote, cd. \$16,000. 810-625-1634

**848 Ford**  
CONTOUR 1996 - 4 door, V6, auto, air, power windows/locks, cruise, loaded, \$12,996. DEMMER FORD (313) 721-2600

CONTOUR 1995, GL 4 door, automatic, air, full power, \$19,000 miles. \$15,995. DEMMER FORD (313) 721-2600

CROWN VICTORIA 1983 LTD - 65,000 miles. \$1200. 313-534-0688

CROWN VICTORIA, 1992, LX, loaded, alarm, new tires & shocks, excellent. \$7200. 810-788-2414

ESCORT 1990, 4 door, 32,000 original miles. \$3500. (810) 474-6075

ESCORT 1994 GT, 22,000 miles, spotless! Warranted. \$7995.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

ESCORT 1992 GT - red automatic, air, power moonroof, 82,000 miles, great condition, \$4700. 810-528-9125

ESCORT 1996, GT, 5 speed, 8,000 miles. CD, air, sunroof, ABS, \$11,000. 810-476-7378

ESCORT - 1991 GT, sunroof, stock, \$2800. 810-737-8900. Ask for Sam

ESCORT LX 1992 - Automatic, 2 door, air, power, 63,000 miles. Great condition. \$3500. (810) 474-6075

ESCORT 1994 LX, 2 door automatic, air, power steering, brakes, 22,000 miles. \$7,994. DEMMER FORD (313) 721-2600

ESCORT 1996 LX, excellent condition, 5 speed, air, CD, 22,000 miles, under warranty, outstanding value. Blue book \$10,300. Must see! \$8900. 313-429-2605

ESCORT 1991 LX wagon - 64,000 miles, good condition, looks great. \$3900. (810) 353-2219

ESCORT 1995 WAGON, automatic, air, just in off lease. Shop our price. \$3999. TYME AUTO (313) 455-5566

EXPLORER 1996, loaded, 4.4, CD, Premium sport package, Window green, power, moonroof & more. \$24,000. (810)486-6968

FESTIVA 1991 GL 5 Speed, sunroof, am/fm cassette, blue. 73,000 miles. \$1800. (313) 261-5923

FESTIVA 1989, red, \$1100 or best offer. Reliable, good transportation. Call 313-427-5903

FORD 1994 F-150, 4x2 pick-up, V8, automatic, loaded, rustproofed, low package, 43,000 highway miles. \$10,900. 810-476-7378

LTD 1984, good body, runs fine. \$500. (313) 531-6151

MUSTANG 1995 'Cobra', red leather, speed, HO, V-8, air, full power. \$17,995. DEMMER FORD (313) 721-2600

MUSTANG CONVERTIBLE'S 1995-1994 (5) GT's and 8 cylinder, automatic, 5 speeds, air full power. Starting from \$13,995. DEMMER FORD (313) 721-2600

MUSTANG 1995 Convertible, automatic, air, full power, cruise, convertible, air lock brakes, only 20,000 miles. Teal. STK#P853X. \$14,995.

**850 Geo**  
PRISM 1993 - Auto, air, air bag, cassette, excellent condition, oil every 3000, blue book best. \$10,495-10,600.

PRISM 1994, 5 speed, air, cassette, great transportation. \$7985. JACK CAULEY Chevrolet/Geo (810) 855-0014

PRIZM 1994, 4 to choose from. Call John. 458-5248. GORDON CHEVROLET

SPECTRUM 1989 - 5 speed, great condition, 107,000 miles, \$6000. \$12,995. (313) 981-1559

**852 Honda**  
ACCORD 1990 4 door, air, cassette, full power, very clean. \$4950. (810) 357-3534

ACCORD 1991 EX - Automatic, loaded, new tires, battery, exhaust. Good shape. 107,000 miles, \$6000. 810-477-4994

ACCORD EX 1990, loaded, excellent condition. 75,500 miles. \$6900. (810) 647-1687

ACCORD LX 1992, excellent, excellent condition very clean. (810) 656-7041

ACCORD 1991 LX - 81,000 miles, excellent condition. \$7000. 313-420-2693

ACCORD 1994 LX Wagon - Loaded, 23,617 miles \$13,495. Jerome Duncan Ford (810) 977-6306

ACCORD 1993 'Special Edition' - automatic, leather, moonroof, tilt, cruise, 49,000 miles. \$13,000. 313-454-4860

CIVIC 1993 Del Sol Si, red, loaded, low miles. CD, alloy wheels, great condition. (313) 864-5109

CIVIC - 1991 4dr., 5 speed, air, stereo, alarm, full size tire. 62,000 miles. \$7000. 810-737-4567

PRELUDE 1993 - Si Automatic, black, loaded, new tires. Excellent condition. \$12,500. (810) 681-0211

**856 Lincoln**  
CONTINENTAL 1991, black, loaded. \$6990.

**OLSON OLDS**  
313-261-6900

CONTINENTAL 1994, moonroof, memory seat. Like new! \$13,500.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1995, 6,287 miles! Show room perfect! \$22,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1990, 57,000 miles. Tamaroff Advantage Package included. \$8988.

MARK VII 1994, pearl white, moonroof, CD, 26,000 miles. \$19,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1993 - sunroof, green, loaded, new tires, battery, exhaust. \$18,000. (810) 851-0841

TOWN CAR 1995, Executive, 18,000 miles, leather, perfect. \$21,900.

HUNTINGTON FORD Rochester 810-852-0400

TOWN CAR 1994 - Signature edition, leather seats, loaded, low mileage. \$14,000. (313) 459-6358.

**858 Mazda**  
929 1989 4 door V6, white, automatic, leather, air, power moonroof, windows/locks & seats, 4 wheel disc brakes. An exceptional car! All options, low miles, excellent condition. Must see! \$6250. 810-442-2919

**860 Mercury**  
CAPRI - 1993 50,000 miles. Convertible, stock \$6800. Call ask for Sam. 810-737-8900

COUGAR 1986 - Good condition. Runs well. Best offer. 313-342-5556

**850 Geo**  
PRISM 1993 - Auto, air, air bag, cassette, excellent condition, oil every 3000, blue book best. \$10,495-10,600.

PRISM 1994, 5 speed, air, cassette, great transportation. \$7985. JACK CAULEY Chevrolet/Geo (810) 855-0014

PRIZM 1994, 4 to choose from. Call John. 458-5248. GORDON CHEVROLET

SPECTRUM 1989 - 5 speed, great condition, 107,000 miles, \$6000. \$12,995. (313) 981-1559

**852 Honda**  
ACCORD 1990 4 door, air, cassette, full power, very clean. \$4950. (810) 357-3534

ACCORD 1991 EX - Automatic, loaded, new tires, battery, exhaust. Good shape. 107,000 miles, \$6000. 810-477-4994

ACCORD EX 1990, loaded, excellent condition. 75,500 miles. \$6900. (810) 647-1687

ACCORD LX 1992, excellent, excellent condition very clean. (810) 656-7041

ACCORD 1991 LX - 81,000 miles, excellent condition. \$7000. 313-420-2693

ACCORD 1994 LX Wagon - Loaded, 23,617 miles \$13,495. Jerome Duncan Ford (810) 977-6306

ACCORD 1993 'Special Edition' - automatic, leather, moonroof, tilt, cruise, 49,000 miles. \$13,000. 313-454-4860

CIVIC 1993 Del Sol Si, red, loaded, low miles. CD, alloy wheels, great condition. (313) 864-5109

CIVIC - 1991 4dr., 5 speed, air, stereo, alarm, full size tire. 62,000 miles. \$7000. 810-737-4567

PRELUDE 1993 - Si Automatic, black, loaded, new tires. Excellent condition. \$12,500. (810) 681-0211

**856 Lincoln**  
CONTINENTAL 1991, black, loaded. \$6990.

**OLSON OLDS**  
313-261-6900

CONTINENTAL 1994, moonroof, memory seat. Like new! \$13,500.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1995, 6,287 miles! Show room perfect! \$22,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1990, 57,000 miles. Tamaroff Advantage Package included. \$8988.

MARK VII 1994, pearl white, moonroof, CD, 26,000 miles. \$19,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1993 - sunroof, green, loaded, new tires, battery, exhaust. \$18,000. (810) 851-0841

TOWN CAR 1995, Executive, 18,000 miles, leather, perfect. \$21,900.

HUNTINGTON FORD Rochester 810-852-0400

TOWN CAR 1994 - Signature edition, leather seats, loaded, low mileage. \$14,000. (313) 459-6358.

**858 Mazda**  
929 1989 4 door V6, white, automatic, leather, air, power moonroof, windows/locks & seats, 4 wheel disc brakes. An exceptional car! All options, low miles, excellent condition. Must see! \$6250. 810-442-2919

**860 Mercury**  
CAPRI - 1993 50,000 miles. Convertible, stock \$6800. Call ask for Sam. 810-737-8900

COUGAR 1986 - Good condition. Runs well. Best offer. 313-342-5556

**850 Geo**  
PRISM 1993 - Auto, air, air bag, cassette, excellent condition, oil every 3000, blue book best. \$10,495-10,600.

PRISM 1994, 5 speed, air, cassette, great transportation. \$7985. JACK CAULEY Chevrolet/Geo (810) 855-0014

PRIZM 1994, 4 to choose from. Call John. 458-5248. GORDON CHEVROLET

SPECTRUM 1989 - 5 speed, great condition, 107,000 miles, \$6000. \$12,995. (313) 981-1559

**852 Honda**  
ACCORD 1990 4 door, air, cassette, full power, very clean. \$4950. (810) 357-3534

ACCORD 1991 EX - Automatic, loaded, new tires, battery, exhaust. Good shape. 107,000 miles, \$6000. 810-477-4994

ACCORD EX 1990, loaded, excellent condition. 75,500 miles. \$6900. (810) 647-1687

ACCORD LX 1992, excellent, excellent condition very clean. (810) 656-7041

ACCORD 1991 LX - 81,000 miles, excellent condition. \$7000. 313-420-2693

ACCORD 1994 LX Wagon - Loaded, 23,617 miles \$13,495. Jerome Duncan Ford (810) 977-6306

ACCORD 1993 'Special Edition' - automatic, leather, moonroof, tilt, cruise, 49,000 miles. \$13,000. 313-454-4860

CIVIC 1993 Del Sol Si, red, loaded, low miles. CD, alloy wheels, great condition. (313) 864-5109

CIVIC - 1991 4dr., 5 speed, air, stereo, alarm, full size tire. 62,000 miles. \$7000. 810-737-4567

PRELUDE 1993 - Si Automatic, black, loaded, new tires. Excellent condition. \$12,500. (810) 681-0211

**856 Lincoln**  
CONTINENTAL 1991, black, loaded. \$6990.

**OLSON OLDS**  
313-261-6900

CONTINENTAL 1994, moonroof, memory seat. Like new! \$13,500.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1995, 6,287 miles! Show room perfect! \$22,900.

**Hines Park LINCOLN-MERCURY**  
(313) 453-2424

MARK VIII 1990, 57,000 miles. T

- |  |   |   |   |   |  |  |  |  |
|--|---|---|---|---|--|--|--|--|
| <b>860 Mercury</b><br>TOPAZ 1992 GS, 4 door, V6, auto, air, new Michelin tires, loaded, excellent. \$6200. (313) 591-6971<br>TRACER 1991 - Air, automatic 1 owner, 91,000 highway miles, Runs great. \$3,300. (313) 397-4515 | <b>860 Mercury</b><br>TOPAZ LS 1991 - 4 door, automatic, air, loaded, new condition, garage kept, low miles, very well maintained. Asking \$3,650. (810) 979-4641 | <b>862 Nissan</b><br>ALTIMA 1996 GXE - blue, less than 6,000 miles. \$15,700. Call (313) 525-7068<br>MAXIMA 1993 SE loaded, all power, automatic, 70,000 miles. Excellent condition. \$11,000. (810) 489-3085 | <b>862 Nissan</b><br>NISSAN 200 GX 1995, 88,000 miles, good condition, air, new brakes, \$2000 best. (810) 476-2164<br>FIND IT In Classified! | <b>864 Oldsmobile</b><br>AURORA 1995, Leather, loaded, alarm, champagne, immaculate, 56,000 miles (expressway), \$17,995 best. (810) 816-1441 313-577-0818<br>CUTLASS 1991 CALAIS, clean, only 44,000 miles.<br>PANIAN CHEVY (810) 355-1000 | <b>864 Oldsmobile</b><br>CUTLASS SUPREME 1993 - Fleed, 4 door, loaded, nice car, \$8,000. (313) 554-4493<br>'96' TOURING SEDAN 1990 - one owner, all service records, excellent condition, 100,000 highway miles \$6200. Novi area, (810) 380-7085<br><b>866 Plymouth</b><br>ACCLAIM 1995, Spring special package! Sharp! Only \$9995. Livonia Chrysler-Plymouth (313) 525-7604<br>LASER 1992 RS, 5 speed, only 32,000 miles.<br>PANIAN CHEVY (810) 355-1000<br>NEON 1995, automatic, air, cassette, \$5790.<br>FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171 | <b>866 Plymouth</b><br>SUNDANCE 1991, Automatic, 2 door, 58,000 miles. Air, Extras, Runs good. \$3600. (810) 348-8674<br>SUNDANCE 1989, Power steering, cruise, sun roof, Manual. Good condition. \$2900. (810) 477-1632 | <b>868 Pontiac</b><br>GRAND AM 1994 GT, 2 door, V-6, automatic, loaded, low miles. Very clean! \$10,688. JACK CAULEY Chevrolet/Geo (810) 955-0014<br>GRAND AM LE 1991, loaded, well maintained. Asking \$5,665. Extras & Weekends. (810) 478-1506<br>GRAND AM 1990, 48,000 miles, new brakes, warranty available. Excellent. \$5,800 best. (810) 642-3476<br>GRAND AM SE 1994 - Like new, color-leaf, many extras, 4-door automatic, \$8200. (313) 432-9934<br>GRAND AM 1993 SE, 64,000 Miles, red, 2 door, sharp power windows, tape, air, \$6400 (810) 253-1911<br>GRAND AM 1995 SE, V6 auto, 4 door, loaded, warranty, garaged, GM #sec. Mar 11, 1990. 810-338-4586<br>GRAND AM 1987, White - Selling for parts. The engine has 73,000 miles. Bring in all offers. (313) 525-5947<br>GRAND PRIX LE 1990 - 2 door, air, rebuilt motor & transmission, mnt. \$4500. Call 3-8pm (313) 531-4984<br>GRAND PRIX 1992 SE, B4U, white, loaded, moon roof, 42k, excellent condition, \$10,500 best. 810-477-7096<br>GRAND PRIX 1994 SE, immaculate condition, extended warranty, all of that 0 down, let us start your credit with this one. Call for 20 minute credit approval by phone. OAC. TYME AUTO (313) 455-5566<br>SSE, 1989, grey, tan/leather, 92,000 miles, \$3500. After 8 PM (810) 944-3147<br>SUNBIRD 1994 - Clean. Loaded with sunroof. Low miles. \$10,500 or best. 810-625-6943<br>SUNBIRD 1994 SE, immaculate condition, extended warranty, all of that 0 down, let us start your credit with this one. Call for 20 minute credit approval by phone. OAC. TYME AUTO (313) 455-5566<br>SSE, 1989, grey, tan/leather, 92,000 miles, \$3500. After 8 PM (810) 944-3147<br>SUNBIRD 1994 - Clean. Loaded with sunroof. Low miles. \$10,500 or best. 810-625-6943<br>SUNFIRE 1995 GT, white, black power moonroof, 16400 miles, 5 speed, loaded, \$12,800 810-280-0268 | <b>868 Pontiac</b><br>SUNFIRE 1996 GT - Black interior/Black exterior, power moonroof, automatic, loaded. Excellent condition, wife's car. New car coming 19,000 miles. \$14,500. 313-534-6722<br>SUNFIRE 1996 SE - equt, 9,300 miles. Excellent condition, minimum wheels, automatic. \$14,200. (810) 926-0487<br>TRANS AM 1983 - 350 auto, air, power windows/locks, top, Great condition. \$2500 Best. 313-422-4799 |
|--|---|---|---|---|--|--|--|--|

# LOW FINANCE RATES


## Now Available on Select Models

**1997 CAVALIER 2 DR. COUPE**

Deep purple metallic, rear window defogger, air, 2.2 liter SFI engine, 3-speed auto, AM/FM stereo with cass., trunk opener, intermittent wipers.  
Stock #9819

**SALE PRICE**  
**\$13,275**

**3.9% FINANCING UP TO 60 MO.**



**1997 LUMINA SEDAN**

Granite metallic, medium gray, 60/40 seat, anti-lock brakes, V-6, 4-speed, automatic.  
Stock #9541

**SALE PRICE**  
**\$16,907**

**3.9% FINANCING UP TO 60 MO.**

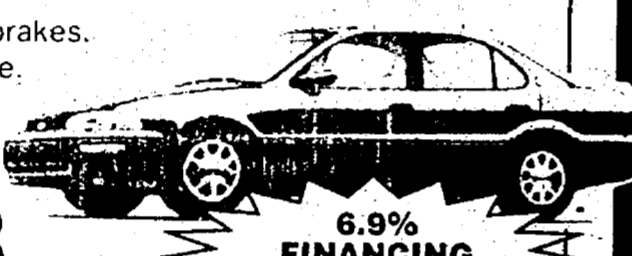


**1997 GEO PRIZM 4 DR. SEDAN**

Pacific blue mica, air, anti-lock brakes, auto, AM/FM stereo with cassette.  
Stock #9692

**SALE PRICE**  
**\$15,243**

**6.9% FINANCING UP TO 60 MO.**



**Tennyson** CHEVROLET GEO

All prices plus tax, title & license fee.

**32570 Plymouth Rd., Livonia 425-6500**

Monday & Thursday 8:30 a.m.-9:00 p.m.; Tuesday, Wednesday & Friday 8:30 a.m.-6 p.m.

**BLIZZARD of BARGAINS**

ON ANY NEW OLDS DELIVERED BY JAN. 31, 1997



**\$100 FREE GASOLINE** ON ANY NEW OLDS DELIVERED BY JAN. 31, 1997

**1997 Eighty Eight Demo**

Power windows, power locks, cruise, tilt, power antenna, cassette & more.  
Stock #6752. DEMO.

**WAS \$23,100**  
**NOW ONLY**  
**\$20,295\*\***

GM Employee Save Additional \$1,124.75



**1997 Silhouette Demo - All New Style!**

Towing package, air, cassette, power windows, power locks & more. Stock #6881. DEMO.

**WAS \$22,600**  
**NOW ONLY**  
**\$20,600\*\***

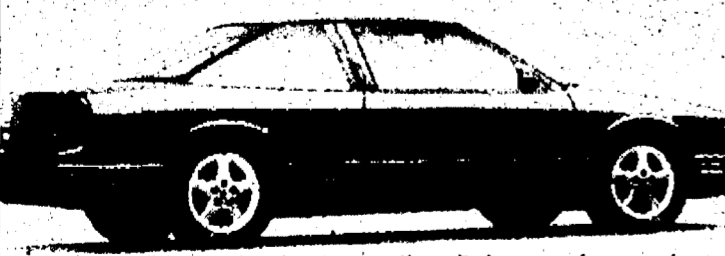
GM Employee Save Additional \$1,101.50



**1997 Cutlass Supreme**

**\$289\*** per month plus tax

\*Program car. Low miles. Balance of manufacturers' warranty. 36 month lease, \$500 down, 12,000 miles per year, 1st month payment & security deposit, plus tax, license, title. Penalty 15¢ per mile over limit.



**OPEN** Monday, Wednesday, Thursday 9:00 a.m. - 9:00 p.m.  
Tuesday, Friday 9:00 a.m. - 6:00 p.m.; Saturday 10:00 a.m. - 4:00 p.m.

**OLSON OLDSMOBILE**

33850 PLYMOUTH ROAD  
LIVONIA • (313) 261-6900

**HONDA**

**1997 HONDA PRELUDE "ALL NEW"**

2.2L V-Tec 16V 4 cylinder, 5 speed, air, power windows, power locks, cruise, Honda acoustic feedback sound system w/ CD & six speakers, ABS brakes, rear deck spoiler, 15" alloy & P205 50V-rimmed tires.

Lease includes CD changer

Lease Only **\$259\*\*** Buy It For **\$21,973\***




**1997 CIVIC EX COUPE**

1.6L V-Tec 5 speed transmission, power brakes, power steering, power windows, power locks, tilt, high power AM/FM stereo, cruise, P185S 14 tires, deluxe wheel cover, power moonroof, leather wrapped steering wheel, special alloy wheels.

Lease includes CD changer

Lease Only **\$159\*\*** Buy It For **\$14,587\***



**1997 HONDA ACCORD SE 4 DOOR**

2.2L V-Tec 15V engine, automatic transmission, power steering, power brakes, cruise, power windows, power locks, stereo w/ CD, security system, keyless entry, power moonroof, leather wrapped steering wheel, special alloy wheels.

Lease includes CD changer

Lease Only **\$209\*\*** Buy It For **\$18,987\***



**1997 PASSPORT LX 4x4**

3.2L V-6, V-6, automatic transmission, air, power steering, power brakes, power windows, power locks, tilt, wheel covers, AM/FM stereo, 15" wheel package, 14.5" steel spars, rear ABS.

Lease includes power sunroof & CD changer

Lease Only **\$259\*\*** Buy It For **\$24,187\***



**HOWARD COOPER** 2575 S. State, Ann Arbor 761-3200  
Hours: Mon. & Thurs. 8:30-9:00; Tues., Wed. & Fri. 8:30-6:00; Sat. 10:00-4:00

**GET A JOB? GET A CAR!**

ZERO DOWN

• BANKRUPT? • REPOSSESSION? • SLOW PAY? • DIVORCE?

WE DO WHAT OTHERS CAN'T

**CALL (313) 261-6900**

OLSON • OLDS • NISSAN • AURORA IN LIVONIA

**OPEN SATURDAY 10-4**

**200 cars in stock!**

12 Mo.-12,000 Mile Warranty\*

LANDCRUISER '95	\$39,995
LANDCRUISER '94, Leather	\$36,995
LANDCRUISER '91	\$21,495
ACURA LEGEND COUPE LS '91, Loaded	\$17,995
4 RUNNER '92	\$16,995
CAMRY '96	\$15,995
CAMRY '94	\$11,995
CAMRY '93	\$9,995
CELICA ST '92	\$9,995
PREVIA DX '91	\$9,995
CAMRY '92	\$8,995
COROLLA '93	\$7,995

**INSTANT CREDIT**

We Can Get You Financed BANKRUPTCY-SLOW PAY BAD CREDIT-NO CREDIT Call Tim Gold (810) 799-3518

**PAGE TOYOTA**

ON TELEGRAPH Betw. 8 & 9 Mile Rd.  
**810-352-8580**

**DON'T BE SNOWED BY THE COMPETITION**

**TAMAROFF CLEARS THE WAY WITH THE BEST DEALS IN TOWN!!!**



**1997 SENTRA GXE**

Air conditioning, AM/FM cassette, dual airbags, power package, alarm, cruise, tilt, dual cup holders & more. Stock #723263.

Now Only **\$12,950\*\***  
Lease From **\$135\*\*/24 mo.**

— College Grads Save Even More! —



**1997 MAXIMA SE**

Air conditioning, AM/FM cassette, dual airbags, power package, rear spoiler, fog lights, alarm, cruise, tilt, alloy rims, sunroof & more. Stock #822154.


Now Only **\$21,387\*\***  
Lease From **\$262\*\***



**1997.5 ALTIMA GXE**

Air conditioning, AM/FM cassette, dual airbags, power package, alarm, cruise, tilt, alloy rims, dual cup holders & more. Stock #189481.

Now Only **\$15,856\*\***  
Lease From **\$169\*\*/24 mo.**




**1997 PATHFINDER 4x4**

Air conditioning, AM/FM CD, dual airbags, ABS brakes, power package, fog lights, alarm, sport package & much more. Stock #105507.

Now Only **\$23,796\*\***  
Lease From **\$279\*\***

— Over 20 In Stock To Choose From —



**TAMAROFF NISSAN**

28585 TELEGRAPH RD., SOUTHFIELD • 810-353-1300 or TOLL FREE: 1-800-TAMAROFF

VISIT OUR VIRTUAL SHOWROOM AT <http://www.tamaroff.com> on the Internet

HOURS MON & THURS 9-15 TUES, WED. & FRI 8-10 6-15 SAT 8-10



**VAN CONVERSION**

**1997 RANGER XLT**  
 Air conditioning, sliding rear window, AM/FM, Stock #72162



**YOU PAY \$11,097\***  
 24 Month Lease


10% Down \$1109	Per Month \$106**
ZERO DOWN	\$163**

**1996 RANGER SUPER CAB**  
 — Three at this Price —  
 4.0 liter V6, automatic transmission, air conditioning, splash suspension, chrome wheels, ABS brakes, speed control, tilt, dual air bags, sliding rear window, power windows, power locks.



Was \$21,272 **YOU PAY \$15,398\***

**AFFORDABLE TRANSPORTATION  
 NEW 1997 ASPIRE**



Automatic, defroster, stereo  
 Was \$10,325  
**YOU PAY \$7296\***  
 8 at this price  
 24 month lease

**\$156\*\*** per mo.  
 ZERO DOWN


**'97 EXPLORER PREMIUM SPORT**  
 9348 pkg., premium sports pkg., chrome wheels, CD player, step bar, auto. lamp, power windows/locks & seat.  
 Stock #72889



Was \$30,025  
**YOU PAY \$24,970\***

24 MONTH LEASE	10% Down \$2497	Per Month \$259**
	0 Down	\$374**

**1997 CONTOUR**  
 236A pkg., air, defroster, power locks, speed control, cassette.



Was \$16,675  
**YOU PAY \$13,864\***  
 5 at this price

24 MONTH LEASE	10% Down \$1386	Per Month \$169**
	0 Down	\$234**

**BILL BROWN**  
**ATTENTION ALL VAN OWNERS!**  
 Questions? What's new? What's hot? What's the best?  
 Year? Answer: Bill Brown Ford. Because there's no van conversion like ours. Only the Ford & Eclipse conversions. And only the auto show for years. We show the best for you.

But we're not, so we've moved the Eclipse conversion also show display to Bill Brown Ford and made a special purchase of '97 & '96 vans just for this auto show sale. You can combine factory rebates up to \$4050 with free equipment from Eclipse and huge Bill Brown Ford discounts to offer you our lowest price and lowest lease payments. For your shopping comfort on Monday and Thursday night from 6 'til 9 p.m. our garage will be packed with van conversions all with sales and lease prices on the window. The owner of Eclipse, Terry Hiser will be here to help you choose the right van.

**1996 AEROSTAR XLT  
 EXTENDED WAGON**  
 4.0 Eng., def., prem. cass., privacy glass, power windows/locks, Free Extended Warranty  
 #60549  
 Was \$23,222



**YOU PAY \$16,748\***

**200 Pick-ups Available Including A Few  
 4x4 Super Cabs With Off Road Pkg. Act Fast!**

**1997 F150 XLT**  
 5-speed, air, power windows & locks, cassette, tilt, speed control, aluminum wheels.  
 Was \$20,295



3 at this price **YOU PAY \$15,395\***

24 Month Lease	10% Down \$1539	Per Month \$139**
	0 Down	\$229**

**1997 F150 XLT SUPERCAB**  
 5-speed, air, cassette, tilt, speed control, power windows, locks & mirrors.  
 WAS \$22,935



7 at this price **YOU PAY \$18,164\***

24 Month Lease	10% Down \$1816	Per Month \$169**
	0 Down	\$256**


**1996 WINDSTAR GL**  
 — Equipped The Way You Want It! 10 At This Price —  
 472A pkg., aluminum wheels, privacy glass, floor mats, power windows, power locks, speed, tilt, cassette, 25 gal. tank.



Was \$24,230  
**YOU PAY \$17,596\***  
 29% APR

24 Month Lease	10% Down \$1799	Per Month \$253**
	0 Down	\$335**

**1997 ESCORT 4 DR.**  
 Air, five speed, rear defroster, cassette, mats.



Was \$13,500  
**YOU PAY \$11,099\***  
 5 at this price

24 Month Lease	10% Down \$1109	Per Month \$168**
	0 Down	\$219**

**ECLIPSE CONVERSIONS**  
 "Our business philosophy is very simple... To provide our customer the very best product available with integrity in craftsmanship and quality material choice. Our commitment to product excellence is only overshadowed by our total dedication to customer satisfaction and paramount business ethics."  
 Terry Hiser  
 Vice President



STAY WARM - SHOP INSIDE ON MONDAY & THURSDAY NIGHT. OUR GARAGE WILL BE PACKED WITH VANS!

**\$150**

**24 Month Lease**

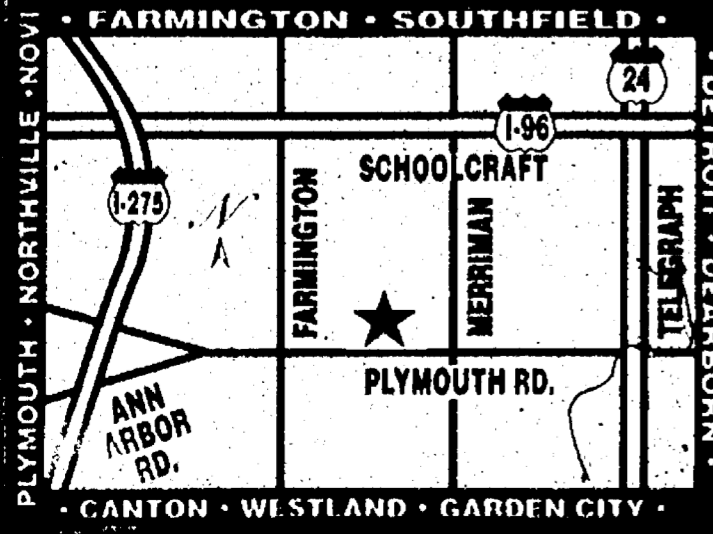
**Rebates!**

**Thank You! #1**

**For Making Us METRO DETROIT'S CAR & TRUCK DEALER**  
 Largest Inventory! Highest Volume Used Car Lot! A PLANNERS...we want your trade and we'll pay more for it!

**1300 CARS, TRUCKS, VANS AVAILABLE**

**BILL BROWN**



MODEL	10% Down	Per Month	REBATE
'97 F-150	\$150	\$189	\$1839
	0 Down	\$290	\$590
'97 TAURUS	\$200	\$221	\$2219
	0 Down	\$350	\$725
'96 WINDSTAR	\$275	\$242	\$2425
	0 Down	\$375	\$725
'97 RANGER	\$125	\$149	\$1489
	0 Down	\$175	\$390
'97 ESCORT	\$200	\$155	\$1550
	0 Down	\$250	\$500
'97 F-150 S.C.	\$225	\$231	\$2316
	0 Down	\$300	\$600
'97 CONTOUR	\$200	\$185	\$1850
	0 Down	\$280	\$550
'97 EXPL.	\$275	\$315	\$3150
	0 Down	\$400	\$800
'97 ASPIRE	\$175	\$350	